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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
  W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 1 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	45	497	$2029	$1968	$2290	$2083	$1833	56	1886	$2045	$1952	$2333	$2080	$1833
Banking & Finance	+	64	+	1847				5	343	1994	1834	*	*	*
Business Administration	2	79	1217	1755	*	*	*	3	406	1272	1694	*	*	*
Human Resources (incl. Labor/Industrial Relations)	+	1	+	1916				+	31	+	1622			
Institutional Management	+	8	+	1611				+	56	+	1591			
Management Information Systems	5	26	2208	2076	*	*	*	5	131	2208	2049	*	*	*
Marketing & Distribution	1	99	2500	1799	*	*	*	1	483	2500	1743	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	+	13	+	1749				+	83	+	1733			
Letters (incl. English, Lit., etc.)	+	4	+	1677				+	25	+	1521			
Humanities - All Others	+	13	+	1673				1	65	2741	1530	*	*	*
Criminal Justice	+	3	+	1611				+	22	+	1691			
History	+	1	+	1375				1	5	2500	1850	*	*	*
Psychology	+	9	+	1380				+	51	+	1476			
Social Sciences - All Others	+	17	+	1784				+	76	+	1642			
COMMUNICATIONS														
Advertising	+	2	+	1025				+	22	+	1501			
Communications	+	12	+	1538				+	71	+	1565			
Journalism	+	4	+	1383				+	42	+	1507			
Technical Writing	+	3	+	2569				+	4	+	2510			
ENGINEERING														
Aerospace & Aeronautical	+	5	+	2302				2	98	2421	2324	*	*	*
Agricultural	+	1	+	2350				+	10	+	2285			
Biomedical & Bioengineering	+	+	+	+				2	2	2463	2463	*	*	*
Chemical	+	77	+	2562				7	215	2525	2533	*	*	*

Continued

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING *Continued*														
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	26	$2083	$2141	*	*	*	2	203	$1958	$2054	*	*	*
Electrical (incl. Computer Engrg.)	12	179	2679	2456	*	*	*	35	1000	2588	2429	$2750	$2600	$2316
Geological	+	+	+	+				+	6	+	2204			
Industrial	4	60	2773	2380	*	*	*	9	187	2497	2356	*	*	*
Mechanical	6	114	2687	2437	*	*	*	14	584	2487	2431	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	8	+	2591				+	29	+	2444			
Mining & Mineral	+	+	+	+				+	+	+	+			
Nuclear (incl. Engrg. Physics)	+	5	+	2210				+	6	+	2296			
Petroleum	+	5	+	2816				+	29	+	2792			
Engineering Technology	+	3	+	1875				+	46	+	2236			
SCIENCES														
Agricultural Sciences	+	5	+	1489				+	47	+	1737			
Architectural & Environmental Design	+	+	+	+				+	+	+	+			
Biological	+	2	+	1524				+	14	+	1762			
Chemistry	+	12	+	2094				+	19	+	2022			
Computer Science	5	82	2632	2262	*	*	*	6	390	2589	2204	*	*	*
Mathematics	+	5	+	1896				3	65	2139	2170	*	*	*
Allied Health Professions	+	1	+	1500				+	47	+	2033			
Nursing	+	7	+	1714				+	63	+	1976			
Pharmacy	+	2	+	3273				+	7	+	2859			
Physics	+	+	+	+				+	6	+	2247			
Other Physical & Earth Sciences	+	+	+	+				+	3	+	1660			
Renewable Natural Resources	+	+	+	+				+	2	+	1583			
Totals	81	1454						152	6880					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.
† The 90th and 50th percentiles are close in value because of a clustering of offers.

ECPO REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMIN. & MGMT. OCCUPATIONS														
Accountants & Auditors	44	502	$2027	$1967	$2290	$2082	$1833	58	1915	$2032	$1951	$2333	$2040	$1833
Banking Occupations	+	19	+	1712				1	109	2000	1706	*	*	*
Business Administration	1	33	1333	1674	*	*	*	1	175	1333	1612	*	*	*
Consultants	12	48	2750	2310	*	*	*	17	124	2669	2216	*	*	*
Financial Analysts	+	16	+	2038				3	118	1997	1928	*	*	*
Human Resources	+	5	+	1562				+	66	+	1600			
Management Trainee	2	100	1592	1718	*	*	*	5	532	2101	1623	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	+	43	+	2145				+	269	+	2169			
Computer Scientists (incl. Systems Analysts)	8	56	2349	2245	*	*	*	9	237	2347	2207	*	*	*
Mathematician/Statisticans	+	2	+	1403				+	32	+	2209			
MARKETING & SALES														
Advertising/Marketing	1	44	2500	1966	*	*	*	1	210	2500	1823	*	*	*
Retail/Wholesale Sales	+	60	+	1741				+	258	+	1753			
Technical Sales	+	17	+	2073				+	76	+	1971			
ALL OTHER OCCUPATIONS														
Agriculture & Natural Resource Occupations	+	4	+	1436				+	43	+	1737			
Communications Occupations	+	6	+	1988				+	51	+	1639			
Engineers (Engrg. Degree Required)	13	430	2604	2444	*	*	*	57	2270	2483	2403	2730	2550	2083
Health-Related Occupations	+	7	+	2013				+	82	+	2009			
Insurance Occupations	+	17	+	1718				+	90	+	1754			
Law Enforcement Occupations	+	+	+	+				+	16	+	1814			
Nurses	+	7	+	1714				+	56	+	1994			
Production Occupations	+	8	+	2254				+	63	+	2007			
Real Estate Occupations	+	1	+	1750				+	8	+	1839			
Researchers—Nonscientific	+	2	+	1879				+	4	+	1773			
Researchers—Scientific	+	8	+	1968				+	12	+	2021			
Social Workers & Recreational Workers	+	8	+	1648				+	37	+	1457			
Transportation & Distribution Occupations	+	11	+	2121				+	27	+	1847			
Totals	81	1454						152	6880					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	19	$2375	$2137	*	*	*	1	115	$2375	$2257	*	*	*
MBA—Nontechnical Undergraduate	+	26	+	2356				5	145	2350	2455	*	*	*
MBA—Technical Undergraduate	+	8	+	3865				+	35	+	2833			
MS—Business	+	5	+	2177				1	24	2750	2400	*	*	*
Administration (Public, Hospital, etc.)	+	3	+	2612				+	5	+	2293			
Banking & Finance	+	2	+	3386				2	12	4208	2680	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	+	+	+				+	1	+	2333			
Labor/Industrial Relations	+	1	+	2150				+	4	+	2226			
Management Information Systems	1	1	1900	1900	*	*	*	1	11	1900	2247	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1625				+	15	+	1536			
Social Sciences	+	14	+	1831				1	62	2500	1931	*	*	*
ENGINEERING														
Aerospace & Aeronautical	+	3	+	2640				+	20	+	2871			
Bioengineering & Biomedical	+	+	+	+				+	+	+	+			
Chemical	+	5	+	2770				+	19	+	2755			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	2416				+	14	+	2507			
Electrical (incl. Computer Engrg.)	8	30	3056	2914	*	*	*	26	124	3086	2879	$3275	$3063	$2800
Geological	+	2	+	1963				+	9	+	2415			
Industrial	3	4	2995	2944	*	*	*	6	26	2865	2687	*	*	*
Mechanical	6	19	2993	2871	*	*	*	11	48	2872	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	4	2883	2750	*	*	*	4	12	2715	2773	*	*	*
Nuclear	+	+	+	+				+	2	+	2729			

Continued

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[1] Percentiles are computed on regional data.
+ No offers reported.
* Not computed for fewer than 20 offers.
† The 50th and 10th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
Continued	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
SCIENCES														
Biological	+	3	+	$1625				+	5	+	$1609			
Chemistry	+	3	+	2383				+	6	+	2468			
Computer Science	3	16	$2920	2883	*	*	*	6	46	$2926	2767	*	*	*
Geology & Related Geological Sciences	+	1	+	1750				+	3	+	2483			
Mathematics	+	3	+	1954				+	5	+	2215			
Physics	+	1	+	2311				+	2	+	2724			
Totals	23	176						64	770					

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[1] Percentiles are computed on regional data.

+ No offers reported

* Not computed for fewer than 20 offers.

‡ The 50th and 10th percentiles are close in value because of a clustering of offers.

ECPO REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	7	+	$3100				1	51	$1916	$2855	*	*	*
MBA - Tech Undergraduate	+	3	+	3856				+	10	+	3043			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	13	+	2891				1	42	3333	3151	*	*	*
MBA - Tech Undergraduate	+	8	+	3937				+	15	+	3815			
Over 4 years														
MBA - Nontech Undergraduate	+	16	+	2684				1	57	4166	3537	*	*	*
MBA - Tech Undergraduate	+	11	+	4573				+	20	+	4319			
Totals	+	58						3	195					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Aerospace	+	+	+	+				+	2	+	$4418			
Chemical	+	9	+	$3601				+	15	+	3617			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				+	4	+	2982			
Electrical (incl. Computer Engrg.)	+	5	+	3919				3	27	$4390	3910	*	*	*
Mechanical	+	2	+	3667				1	19	4088	3721	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)	+	6	+	3770				+	16	+	3693			
SCIENCES														
Biological	+	+	+	+				+	3	+	1944			
Chemistry	+	8	+	2898				1	23	3000	2808	*	*	*
Computer Science	+	+	+	+				+	3	+	3680			
Mathematics	+	1	+	3292				+	2	+	3126			
Physics	+	2	+	2173				1	6	4000	2803	*	*	*
Polymer	+	+	+	+				+	2	+	3855			
Totals	+	33						6	122					

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[1] Years of previous full-time, nonmilitary employment.

[2] Percentiles are computed on regional data.

+ No offers reported.

* Not computed for fewer than 20 offers.

FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　　FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM PERIOD 01/01/88 THROUGH 02/01/88　　PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
ACCOUNTING	2045 40 2290 1833					
BANKING & FINANCE						
BUSINESS ADMINISTRATION &						1333 1
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS					2400 1	
MARKETING & DISTRIBUTION				2500 1		
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
HUMANITIES - All Other	/ /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ 2667 8 / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ 2773 4 / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
MECHANICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MINING & MINERAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
NUCLEAR	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PETROLEUM	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ENGINEERING TECHNOLOGY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
AGRICULTURAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ARCHITECTURAL & ENVIRONME	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
BIOLOGICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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FEBRUARY 1988 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS    FEBRUARY 1988  ECPO REGIONAL  INTERIM REPORT
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          BY CURRICULUM & EMPLOYER         INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART 1 - PAGE  5
          ------------------------

  CURRICULUM                  PUBL ACCNTNG  ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS  FINANCE
  ---------------------------------------------------------------------------------------------------------------------
  COMPUTER SCIENCE          / 2665     4   /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  MATHEMATICS               /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  ALLIED HEALTH PROFESSIONS /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  NURSING                   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  PHARMACY                  /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  PHYSICS                   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
  ---------------------------------------------------------------------------------------------------------------------
  OTHER PHYSICAL & EARTH SC /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
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  RENEWABLE NATURAL RSRCS   /              /              /              /              /              /              /
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FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
ACCOUNTING						
BANKING & FINANCE						
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS		2100 1				
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  ECPO REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART 2 - PAGE  3
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  CURRICULUM                  HOTELS/MOTELS  INSURANCE      MERCHANDISING  PUBLISHING     RESEARCH & DEV RESTAURANTS
  -------------------------------------------------------------------------------------------------------------------------
  TECHNICAL WRITING         /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
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  AEROSPACE & AERONAUTICAL  /              /              /              /              /              /              /
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  AGRICULTURAL              /              /              /              /              /              /              /
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  BIOENGINEERING & BIOMEDIC /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  CHEMICAL                  /              /              /              /              /              /              /
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                            /              /              /              /              /              /              /

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  CIVIL                     /              /              /              /              /              /              /
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                            /              /              /              /              /              /              /

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  ELECTRICAL(INCL COMP ENG) /              /              /              /              / 2800      1  /              /
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  GEOLOGICAL                /              /              /              /              /              /              /
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  INDUSTRIAL                /              /              /              /              /              /              /
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FEBRUARY 1988 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  ECPO REGIONAL INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART 2 - PAGE  4
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  CURRICULUM                  HOTELS/MOTELS  INSURANCE      MERCHANDISING  PUBLISHING     RESEARCH & DEV RESTAURANTS
  --------------------------------------------------------------------------------------------------------------------------
  MECHANICAL                /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  METALLURGICAL             /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  MINING & MINERAL          /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  NUCLEAR                   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  PETROLEUM                 /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
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  ENGINEERING TECHNOLOGY    /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  AGRICULTURAL              /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  ARCHITECTURAL & ENVIRONME /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  BIOLOGICAL                /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  CHEMISTRY                 /              /              /              /              /              /              /
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FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/01/88 THROUGH 02/01/88   PART 3 - PAGE 1

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
ACCOUNTING		1950 2				2083 1
BANKING & FINANCE						
BUSINESS ADMINISTRATION &			1100 1			
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  ECPO REGIONAL INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART 3 - PAGE  3
          ------------------------

  CURRICULUM                   TRANSPORTATION UTILITIES      OTHER BUSINESS AEROSPACE      AGRICUL. FORES AUTO & MECH EQ
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  TECHNICAL WRITING         /              /              /              /              /              /              /
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  AEROSPACE & AERONAUTICAL  /              /              /              /              /              /              /
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  AGRICULTURAL              /              /              /              /              /              /              /
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  BIOENGINEERING & BIOMEDIC /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
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  CHEMICAL                  /              /              /              /              /              /              /
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  CIVIL                     /              /              /              /              /              /              /
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  ELECTRICAL(INCL COMP ENG) /              /              / 2672     3   /              /              /              /
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  GEOLOGICAL                /              /              /              /              /              /              /
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  INDUSTRIAL                /              /              /              /              /              /              /
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FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
MECHANICAL				2683 4		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ	
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
ACCOUNTING				1950 1		
BANKING & FINANCE						
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS			2175 1	2183 2		
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

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FEBRUARY 1988 ECPO INTERIM REPORT
       AVERAGE MONTHLY SALARY OFFERS      FEBRUARY 1988  ECPO REGIONAL  INTERIM REPORT
       -----------------------------
       BY CURRICULUM & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88        PART 4 - PAGE  2
       ------------------------

CURRICULUM                 BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
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HUMANITIES - All Other    /             /             /             /             /             /             /
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                          /             /             /             /             /             /             /

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CRIMINAL JUSTICE          /             /             /             /             /             /             /
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HISTORY                   /             /             /             /             /             /             /
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PSYCHOLOGY                /             /             /             /             /             /             /
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SOCIAL SCIENCES-All Other /             /             /             /             /             /             /
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ADVERTISING               /             /             /             /             /             /             /
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COMMUNICATIONS            /             /             /             /             /             /             /
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JOURNALISM                /             /             /             /             /             /             /
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FEBRUARY 1988 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  ECPO REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88             PART 4 - PAGE  3
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  CURRICULUM                  BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
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  TECHNICAL WRITING          /              /              /              /              /              /              /
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  AEROSPACE & AERONAUTICAL   /              /              /              /              /              /              /
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  AGRICULTURAL               /              /              /              /              /              /              /
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  BIOENGINEERING & BIOMEDIC  /              /              /              /              /              /              /
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  CHEMICAL                   /              /              /              /              /              /              /
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  CIVIL                      / 2083     1   /              /              /              /              /              /
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  ELECTRICAL(INCL COMP ENG)  /              /              /              /              /              /              /
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  GEOLOGICAL                 /              /              /              /              /              /              /
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  INDUSTRIAL                 /              /              /              /              /              /              /
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FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
MECHANICAL		2725 1	2667 1			
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
COMPUTER SCIENCE				2500 1		
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
ACCOUNTING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BANKING & FINANCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BUSINESS ADMINISTRATION &	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HUMAN RSRCS (incl LABOR R	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INSTITUTIONAL MGMT.	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MANAGEMENT INFO SYSTEMS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MARKETING & DISTRIBUTION	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ECONOMICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
LETTERS (incl English, Li	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 01/01/88 THROUGH 02/01/88   PART 5 - PAGE 5

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 01/01/88 THROUGH 02/01/88 — PART 6 - PAGE 1

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
ACCOUNTING			1558 1	
BANKING & FINANCE				
BUSINESS ADMINISTRATION &				
HUMAN RSRCS (incl LABOR R				
INSTITUTIONAL MGMT.				
MANAGEMENT INFO SYSTEMS				
MARKETING & DISTRIBUTION				
ECONOMICS				
LETTERS (incl English, Li				

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  ECPO REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART 6 - PAGE  3
          ------------------------

  CURRICULUM                  HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
  ------------------------------------------------------------------------------------------
  TECHNICAL WRITING         /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  AEROSPACE & AERONAUTICAL  /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  AGRICULTURAL              /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  BIOENGINEERING & BIOMEDIC /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  CHEMICAL                  /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  CIVIL                     /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  ELECTRICAL(INCL COMP ENG) /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  GEOLOGICAL                /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  INDUSTRIAL                /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

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AVERAGE MONTHLY SALARY OFFERS      FEBRUARY 1988  ECPO REGIONAL INTERIM REPORT
-----------------------------
BY CURRICULUM & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88
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CURRICULUM                    HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
------------------------------------------------------------------------------------------
MECHANICAL                   /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
METALLURGICAL                /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
MINING & MINERAL             /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
NUCLEAR                      /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
PETROLEUM                    /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
ENGINEERING TECHNOLOGY       /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
AGRICULTURAL                 /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
ARCHITECTURAL & ENVIRONME    /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
BIOLOGICAL                   /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

------------------------------------------------------------------------------------------
CHEMISTRY                    /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

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FEBRUARY 1988 ECPO INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  ECPO REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART 6 - PAGE  5
          ------------------------

  CURRICULUM                  HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
  ------------------------------------------------------------------------------------------
  COMPUTER SCIENCE          /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  MATHEMATICS               /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  ALLIED HEALTH PROFESSIONS /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  NURSING                   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  PHARMACY                  /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  PHYSICS                   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  OTHER PHYSICAL & EARTH SC /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  ------------------------------------------------------------------------------------------
  RENEWABLE NATURAL RSRCS   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

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        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   ECPO REGIONAL INTERIM REPORT NUMBER 1
   -----------------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART  1
   -----------------------------------------------------------------------------------------------------------------------
CURRICULUM                  PUBL ACCNTNG   ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
--------------------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH         / 2045    40   /              /              / 2500     1   / 2400     1   / 1333     1   /
                          / 2290         /              /              /              /              /              /
                          / 1833         /              /              /              /              /              /
--------------------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL        / 2693    16   /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
--------------------------------------------------------------------------------------------------------------------------
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AVERAGE MONTHLY SALARY OFFERS FEBRUARY ECPO REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 2

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
BACHELOR NON-TECH		2100 1				
BACHELOR TECHNICAL					2800 1	

```
        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   ECPO REGIONAL INTERIM REPORT NUMBER 1
   ----------------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART  3
   ----------------------------------------------------------------------------------------------------------------------
CURRICULUM                  TRANSPORTATION UTILITIES      OTHER BUSINESS AEROSPACE      AGRICUL. FORES AUTO & MECH EQ
-------------------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH         /              / 1950      2  / 1100      1  /              /              / 2083      1  /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
-------------------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL        /              /              / 2672      3  / 2683      4  /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
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AVERAGE MONTHLY SALARY OFFERS   FEBRUARY   ECPD REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER   INTERIM   PERIOD   01/01/88 THROUGH 02/01/88   PART 4

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
BACHELOR NON-TECH			2175 1	2105 3		
BACHELOR TECHNICAL	2083 1	2725 1	2667 1	2500 1		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY ECPO REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 5

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
BACHELOR NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BACHELOR TECHNICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   ECPO REGIONAL  INTERIM REPORT NUMBER 1
        -----------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART  6
        -----------------------------------------------------------------------------------------------------------
CURRICULUM                  HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
------------------------------------------------------------------------------------------
BACHELOR NON-TECH         /              /              / 1558      1   /              /
                          /              /              /               /              /
                          /              /              /               /              /

------------------------------------------------------------------------------------------
BACHELOR TECHNICAL        /              /              /               /              /
                          /              /              /               /              /
                          /              /              /               /              /

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FEBRUARY 1988 ECPO INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
MBA--NON-TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

FEBRUARY 1988 ECPO INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS	
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 ECPO INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 ECPO REGIONAL INTERIM REPORT

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL,	FORES	AUTO & MECH EQ
MBA--NON-TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

```
FEBRUARY 1988 ECPO INTERIM REPORT
       BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  4     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
   ------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   ECPO REGIONAL INTERIM REPORT
   ------------------------------------------------------------------------------------------------------------------
  CURRICULUM                 BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
  ------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH            /             /             /             /             /             /             /
                           /             /             /             /             /             /             /
                           /             /             /             /             /             /             /

  ------------------------------------------------------------------------------------------------------------------
  MBA--TECH                /             /             /             /             /             /             /
                           /             /             /             /             /             /             /
                           /             /             /             /             /             /             /

  ------------------------------------------------------------------------------------------------------------------
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FEBRUARY 1988 ECPO INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  5     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     ----------------------------------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   ECPO REGIONAL INTERIM REPORT
     ----------------------------------------------------------------------------------------------------------------

   CURRICULUM                 METALS & METAL PETROLEUM REFI SCIENT INSTRU  TEXTILES       TIRE & RUBBER  EDUCATION
   ------------------------------------------------------------------------------------------------------------------
   MBA--NON-TECH                        /            /            /            /            /            /            /
                                        /            /            /            /            /            /            /
                                        /            /            /            /            /            /            /

   ------------------------------------------------------------------------------------------------------------------
   MBA--TECH                            /            /            /            /            /            /            /
                                        /            /            /            /            /            /            /
                                        /            /            /            /            /            /            /

   ------------------------------------------------------------------------------------------------------------------
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FEBRUARY 1988 ECPO INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  6     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     ------------------------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   ECPO REGIONAL INTERIM REPORT
     ------------------------------------------------------------------------------------------------------

   CURRICULUM                   HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
   ---------------------------------------------------------------------------------------------------------
   MBA--NON-TECH              /              /              /              /              /
                              /              /              /              /              /
                              /              /              /              /              /

   ---------------------------------------------------------------------------------------------------------
   MBA--TECH                  /              /              /              /              /
                              /              /              /              /              /
                              /              /              /              /              /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
  W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 1 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

ECPO REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	68	884	$2129	$1996	$2333	$2125	$1875	200	2858	$2166	$1975	$2417	$2166	$1875
BANKING & FINANCE	9	95	1934	1756	*	*	*	17	445	1924	1816	*	*	*
BUSINESS ADMINISTRATION & MANAGEMENT	2	148	2667	1737	*	*	*	5	557	1830	1708	*	*	*
HUMAN RESOURCES (incl Labor Relations)	+	7	+	1508				+	38	+	1601			
INSTITUTIONAL MANAGEMENT	+	+	+	+				+	56	+	1591			
MANAGEMENT INFO SYSTEMS	3	47	2339	2138	*	*	*	8	178	2257	2072	*	*	*
MARKETING & DISTRIBUTION	1	127	1500	1762	*	*	*	2	616	2000	1742	*	*	*
HUMANITIES														
ECONOMICS	2	48	2233	1942	*	*	*	4	133	2265	1817	*	*	*
LETTERS (incl English, Literature)	+	6	+	2127				+	32	+	1659			
HUMANITIES - All Other	1	11	1500	1263	*	*	*	2	76	2121	1492	*	*	*
CRIMINAL JUSTICE	+	4	+	1292				+	28	+	1620			
HISTORY	+	5	+	1683				1	10	2500	1767	*	*	*
PSYCHOLOGY	1	15	2450	1589	*	*	*	1	66	2450	1502	*	*	*
SOCIAL SCIENCES-All Other	+	25	+	1681				+	103	+	1645			
COMMUNICATIONS														
ADVERTISING	+	8	+	1416				+	34	+	1492			
COMMUNICATIONS	1	31	1667	1635	*	*	*	1	102	1667	1586	*	*	*
JOURNALISM	+	10	+	1293				+	52	+	1474			
TECHNICAL WRITING	1	2	1667	1417	*	*	*	1	6	1667	2146	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	3	49	2614	2317	*	*	*	5	147	2537	2322	*	*	*
AGRICULTURAL	+	2	+	2096				+	12	+	2254			
BIOENGINEERING & BIOMEDIC	+	+	+	+				2	2	2463	2463	*	*	*
CHEMICAL	18	190	2609	2598	*	*	*	25	408	2585	2564	2750	2642	2450
CIVIL	6	113	2214	2139	*	*	*	8	319	2150	2079	*	*	*
ELECTRICAL(incl Comp Eng)	42	514	2571	2471	2825	2604	2367	78	1547	2581	2443	2800	2613	2333
GEOLOGICAL	+	2	+	1400				+	8	+	2003			
INDUSTRIAL	5	138	2467	2354	*	*	*	14	332	2486	2354	*	*	*
MECHANICAL	34	344	2576	2479	2773	2575	2367	48	944	2550	2449	2773	2579	2335

continued

ECPO REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	1	33	$2500	$2421	*	*	*	1	63	$2500	$2419	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2363				+	9	+	2315			
PETROLEUM	+	12	+	2887				+	41	+	2820			
ENGINEERING TECHNOLOGY	1	27	2400	2248	*	*	*	1	73	2400	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	24	+	1646				+	73	+	1708			
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	4	+	1754				+	18	+	1760			
CHEMISTRY	+	9	+	2136				+	28	+	2059			
COMPUTER SCIENCE	10	187	2372	2272	*	*	*	16	587	2453	2223	*	*	*
MATHEMATICS	2	22	2459	2279	*	*	*	5	87	2267	2198	*	*	*
ALLIED HEALTH PROFESSIONS	+	1	+	2156				+	51	+	2055			
NURSING	+	3	+	1761				+	66	+	1967			
PHARMACY	+	1	+	3166				+	12	+	2615			
PHYSICS	+	3	+	2367				+	9	+	2287			
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1913				+	10	+	1837			
RENEWABLE NATURAL RSRCS	+	2	+	1331				+	4	+	1457			
TOTALS	211	3162						445	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	71	894	$2130	$1992	$2333	$2125	$1916	204	2895	$2155	$1972	$2416	$2166	$1875
BANKING OCCUPATIONS	2	43	2229	1639	*	*	*	3	152	2153	1687	*	*	*
BUSINESS ADMINISTRATION	2	53	1667	1682	*	*	*	3	228	1556	1631	*	*	*
CONSULTANTS	16	110	2521	2233	*	*	*	36	237	2590	2228	3041	2708	2167
FINANCIAL ANALYSTS	12	51	2201	1975	*	*	*	18	174	2139	1940	*	*	*
HUMAN RESOURCES	+	15	+	1512				+	82	+	1583			
MANAGEMENT TRAINEE	3	182	2214	1734	*	*	*	8	718	2144	1653	*	*	*
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	4	106	2468	2170	*	*	*	4	380	2468	2162	*	*	*
COMPUTER SCIENTISTS	6	100	2435	2361	*	*	*	15	343	2382	2256	*	*	*
MATH/STATISTICIANS	+	14	+	2299				+	46	+	2237			
MARKETING & SALES														
ADVERTISING/MARKETING	+	52	+	1819				1	265	2500	1816	*	*	*
RETAIL/WHOLESALE SALES	+	57	+	1806				+	319	+	1758			
TECHNICAL SALES	1	32	2500	2050	*	*	*	1	110	2500	1994	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	14	+	1507				+	58	+	1680			
COMMUNICATIONS OCCUPATION	+	10	+	1575				+	63	+	1619			
ENGINEERS (Eng. Deg. Req)	93	1318	2542	2447	2750	2550	2335	150	3649	2520	2418	2750	2550	2225
HEALTH RELATED OCCUPATION	+	3	+	2218				+	93	+	2030			
INSURANCE OCCUPATIONS	+	44	+	1738				1	136	2500	1755	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	3	+	1761				+	59	+	1982			
PRODUCTION OCCUPATIONS	+	14	+	2115				+	77	+	2026			
REAL ESTATE OCCUPATIONS	+	3	+	1861				+	12	+	1879			
RESEARCHERS-NONSCIENTIFIC	+	2	+	1375				+	6	+	1640			
RESEARCHERS-SCIENTIFIC	+	25	+	2319				+	37	+	2223			
SOC. WORKERS & RECREATION	+	9	+	1305				+	49	+	1420			
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	8	1500	1747	*	*	*	1	35	1500	1824	*	*	*
TOTALS	211	3162						445	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 2 March 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	79	+	$2310				1	194	$2375	$2278	*	*	*
MBA--NON-TECH	+	49	+	2775				5	202	2350	2540	*	*	*
MBA--TECH	+	26	+	3442				+	61	+	3093			
MS-BUSINESS	+	7	+	2536				1	31	2750	2431	*	*	*
ADMINISTRATION	+	1	+	2583				+	6	+	2341			
BANKING & FINANCE	+	1	+	2833				2	13	4208	2692	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	1	+	2780				+	2	+	2557			
LABOR/INDUSTRIAL RELATION	+	3	+	2689				+	7	+	2425			
MANAGEMENT INFO SYSTEMS	+	2	+	2479				1	13	1900	2283	*	*	*
HUMANITIES														
HUMANITIES	+	2	+	1672				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	2198				1	65	2500	1943	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	4	$3200	2965	*	*	*	1	24	3200	2886	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	10	+	2803				+	29	+	2771			
CIVIL	+	23	+	2368				+	39	+	2406			
ELECTRICAL(incl Comp Eng)	25	85	3176	3017	$3375	$3250	$2917	51	213	3130	2933	$3334	$3166	$2826
GEOLOGICAL	+	1	+	1871				+	10	+	2361			
INDUSTRIAL	1	11	3275	2815	*	*	*	7	40	2924	2708	*	*	*
MECHANICAL	15	44	3074	2935	*	*	*	26	93	2989	2833	3333	3000	2716
METALLURGICAL	+	1	+	2970				4	13	2715	2788	*	*	*
NUCLEAR	+	1	+	1983				+	3	+	2480			
SCIENCE														
BIOLOGICAL	+	1	+	2208				+	6	+	1709			
CHEMISTRY	2	10	2962	2911	*	*	*	2	16	2962	2745	*	*	*
COMPUTER SCIENCE	1	30	2827	2923	*	*	*	7	76	2912	2829	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	2	9	2375	2450	*	*	*	2	12	2375	2458	*	*	*
MATHEMATICS	+	6	+	2139				+	11	+	2174			
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	47	410						111	1198					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	35	+	$3245				1	87	$1916	$3008	*	*	*
MBA--TECH	+	15	+	3586				+	25	+	3369			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	36	+	3829				1	79	3333	3458	*	*	*
MBA--TECH	+	23	+	3761				+	38	+	3782			
OVER 4 YEARS														
MBA--NON-TECH	+	14	+	3350				1	72	4166	3509	*	*	*
MBA--TECH	+	25	+	4008				+	46	+	4132			
TOTALS	+	148						3	347					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	1	1	$3750	$3750	*	*	*	1	3	$3750	$4195	*	*	*
CHEMICAL	+	25	+	3738				+	40	+	3692			
CIVIL	1	2	4250	4000	*	*	*	1	6	4250	3321	*	*	*
ELEC ENG (INCL COMP ENG)	3	13	4458	4187	*	*	*	6	40	4424	4000	*	*	*
MECHANICAL	2	6	4291	3722	*	*	*	3	25	4223	3721	*	*	*
METALLURGICAL	1	3	3750	3761	*	*	*	1	19	3750	3704	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	2	10	3508	3385	*	*	*	3	31	3339	3091	*	*	*
COMPUTER SCIENCE	+	5	+	4342				+	8	+	4094			
MATHEMATICS	+	1	+	3708				+	3	+	3320			
PHYSICS	+	3	+	3428				1	9	4000	3011	*	*	*
POLYMER	+	8	+	3095				+	10	+	3247			
TOTALS	10	77						16	197					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2136 65 2333 1916	2167 1							
BANKING & FINANCE	2208 1		2083 3					900 1	
BUSINESS ADMINISTRATION & MANAGEMENT	2250 1				3083 1				
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS				2666 1					
MARKETING & DISTRIBUTION									
ECONOMICS	2383 1				2083 1				
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/86 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL					2225 1				
ELECTRICAL(incl Comp Eng)	2500 1			2875 2	2611 3	2512 7			

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2750 1				2167 1				
MECHANICAL	2583 1				2719 4	2500 1			
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE									
MATHEMATICS				2750 1	2167 1				
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING									
BANKING & FINANCE									
BUSINESS ADMINISTRATION & MANAGEMENT									
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION				1500 1					
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2876 1					2483 2		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)		2716 1			2467 3	2741 6			

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL									
MECHANICAL		2583 1			2625 2	2583 1	2812 2		2546 4
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE							2584 1		
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING									1833 1
BANKING & FINANCE				2044 3		1920 1			
BUSINESS ADMINISTRATION & MANAGEMENT									
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			2176 2						
MARKETING & DISTRIBUTION									
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				2450 1					
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2678 5		2667 1	2542 1	2538 2		2665 6	2650 2
CIVIL	2181 3							2425 1	
ELECTRICAL(incl Comp Eng)			2622 6	2510 11				2825 1	

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL			2500 1	2460 2					
MECHANICAL		2667 2	2725 1	2478 13				2558 2	
METALLURGICAL							2500 1		
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY				2400 1					
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2490 4	2470 4					
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING							1937 1
BANKING & FINANCE							
BUSINESS ADMINISTRATION & MANAGEMENT							
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION							
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other							1500 1
CRIMINAL JUSTICE							
HISTORY							

March 1988 ECPO INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other							
ADVERTISING							
COMMUNICATIONS			1667 1				
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1989 1	
CIVIL							2090 1
ELECTRICAL(incl Comp Eng)						1608 1	

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL							
MECHANICAL							
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1				
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 ECPO REGIONAL INTERIM REPORT

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2142 68 2333 1916	2167 1	2083 3	2666 1	2583 2			900 1	
BACHELOR TECHNICAL	2611 3			2833 3	2527 10	2510 8			

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   March 1988 ECPO REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average. 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH				1500 1					
BACHELOR TECHNICAL		2725 3			2530 5	2718 7	2635 5		2546 4

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   March 1988 ECPO REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PA[illegible]

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT I[illegible] & MEDICAL
BACHELOR NON-TECH			2176 2	2146 4		1920 1			18[illegible]
BACHELOR TECHNICAL	2181 3	2675 7	2576 12	2490 32 2667 2367	2542 1	2538 2	2500 1	2636 10	2650 2

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 ECPO REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH							1719 2
BACHELOR TECHNICAL			1545 3			1799 2	2090 1

March 1988 ECPO INTERIM REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH									
MBA--TECH									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH									
MBA--TECH									

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
  W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 7 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	46	450	$2063	$1975	$2333	$2083	$1833	246	3308	$2147	$1975	$2416	$2125	$1850
BANKING & FINANCE	8	108	1790	1888	*	*	*	25	553	1881	1830	2208	1955	1750
BUSINESS ADMINISTRATION & MANAGEMENT	15	105	2332	1801	*	*	*	20	662	2207	1723	2750	2250	1384
HUMAN RESOURCES (incl Labor Relations)	+	13	+	1496				+	51	+	1574			
INSTITUTIONAL MANAGEMENT	+	4	+	1460				+	60	+	1582			
MANAGEMENT INFO SYSTEMS	18	65	2303	2154	*	*	*	26	243	2289	2094	2666	2288	1916
MARKETING & DISTRIBUTION	11	122	1721	1747	*	*	*	13	738	1764	1743	*	*	*
HUMANITIES														
ECONOMICS	20	42	2300	2118	2666	2458	1733	24	175	2294	1889	2625	2422	1867
LETTERS (incl English, Literature)	2	9	1655	2039	*	*	*	2	41	1655	1742	*	*	*
HUMANITIES - All Other	3	9	1952	1721	*	*	*	5	85	2019	1516	*	*	*
CRIMINAL JUSTICE	+	+	+	+				+	28	+	1620			
HISTORY	1	6	2458	1656	*	*	*	2	16	2479	1725	*	*	*
PSYCHOLOGY	1	8	2450	1841	*	*	*	2	74	2450	1539	*	*	*
SOCIAL SCIENCES-All Other	+	18	+	1523				+	121	+	1627			
COMMUNICATIONS														
ADVERTISING	1	2	917	1209	*	*	*	1	36	917	1476	*	*	*
COMMUNICATIONS	1	28	2167	1583	*	*	*	2	130	1917	1586	*	*	*
JOURNALISM	+	13	+	1405				+	65	+	1460			
TECHNICAL WRITING	+	1	+	2025				1	7	1667	2129	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	6	42	2495	2376	*	*	*	11	189	2514	2334	*	*	*
AGRICULTURAL	+	5	+	1756				+	17	+	2107			
BIOENGINEERING & BIOMEDIC	2	3	2475	2433	*	*	*	4	5	2469	2445	*	*	*
CHEMICAL	29	124	2597	2604	2725	2650	2458	54	532	2592	2573	2750	2650	2458
CIVIL	15	66	2195	2095	*	*	*	23	385	2179	2082	2425	2167	2083
ELECTRICAL(incl Comp Eng)	126	395	2555	2476	2716	2574	2345	204	1942	2565	2450	2750	2583	2335
GEOLOGICAL	+	2	+	2300				+	10	+	2062			
INDUSTRIAL	17	68	2534	2435	*	*	*	31	400	2512	2368	2917	2500	2167
MECHANICAL	91	283	2478	2451	2700	2484	2300	139	1227	2503	2450	2730	2500	2300

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	4	15	$2695	$2511	*	*	*	5	78	$2656	$2437	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2792				+	11	+	2402			
PETROLEUM	+	8	+	3071				+	49	+	2861			
ENGINEERING TECHNOLOGY	3	16	2556	2241	*	*	*	4	89	2517	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	5	+	1384				+	78	+	1687			
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	3	5	1848	1619	*	*	*	3	23	1848	1729	*	*	*
CHEMISTRY	+	4	+	2237				+	32	+	2081			
COMPUTER SCIENCE	41	128	2471	2322	$2649	$2500	$2250	57	715	2466	2240	$2717	$2500	$2250
MATHEMATICS	9	21	2466	2298	*	*	*	14	108	2395	2217	*	*	*
ALLIED HEALTH PROFESSIONS	2	4	2208	1979	*	*	*	2	55	2208	2049	*	*	*
NURSING	+	15	+	1957				+	81	+	1965			
PHARMACY	+	+	+	+				+	12	+	2615			
PHYSICS	+	+	+	+				+	9	+	2287			
OTHER PHYSICAL & EARTH SCIENCES	+	2	+	1933				+	12	+	1853			
RENEWABLE NATURAL RSRCS	1	2	1668	1464	*	*	*	1	6	1668	1459	*	*	*
TOTALS	476	2218						921	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	45	461	$2066	$1970	$2333	$2083	$1833	249	3356	$2139	$1972	$2386	$2125	$1835
BANKING OCCUPATIONS	6	27	2108	1825	*	*	*	9	179	2123	1708	*	*	*
BUSINESS ADMINISTRATION	4	27	1771	1734	*	*	*	7	255	1679	1642	*	*	*
CONSULTANTS	53	110	2408	2286	2766	2400	2083	89	347	2482	2246	2842	2500	2166
FINANCIAL ANALYSTS	23	74	2414	2141	2708	2458	2150	41	248	2294	2000	2625	2458	1925
HUMAN RESOURCES	1	19	2605	1646	*	*	*	1	101	2605	1595	*	*	*
MANAGEMENT TRAINEE	19	137	2235	1758	*	*	*	27	855	2208	1670	2741	2383	1625
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	32	97	2399	2241	2574	2513	2250	36	477	2407	2178	2574	2500	2250
COMPUTER SCIENTISTS	15	58	2533	2285	*	*	*	30	401	2458	2260	2750	2500	2176
MATH/STATISTICIANS	1	5	2333	2392	*	*	*	1	51	2333	2252	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	5	56	2006	1773	*	*	*	6	321	2089	1809	*	*	*
RETAIL/WHOLESALE SALES	6	74	1675	1768	*	*	*	6	393	1675	1760	*	*	*
TECHNICAL SALES	8	34	2410	1887	*	*	*	9	144	2420	1969	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	7	+	1464				+	65	+	1656			
COMMUNICATIONS OCCUPATION	+	8	+	1469				+	71	+	1602			
ENGINEERS (Eng. Deg. Req)	245	944	2509	2458	2710	2517	2283	395	4593	2513	2426	2725	2525	2251
HEALTH RELATED OCCUPATION	3	6	2057	2022	*	*	*	3	99	2057	2030	*	*	*
INSURANCE OCCUPATIONS	1	26	1708	1732	*	*	*	2	162	2104	1751	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	15	+	1957				+	74	+	1977			
PRODUCTION OCCUPATIONS	+	11	+	2098				+	88	+	2035			
REAL ESTATE OCCUPATIONS	1	3	1668	1214	*	*	*	1	15	1668	1746	*	*	*
RESEARCHERS-NONSCIENTIFIC	3	6	2734	2304	*	*	*	3	12	2734	1972	*	*	*
RESEARCHERS-SCIENTIFIC	4	9	2036	2119	*	*	*	4	46	2036	2202	*	*	*
SOC. WORKERS & RECREATION	+	2	+	1280				+	51	+	1414			
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	2	2000	2208	*	*	*	2	37	1750	1845	*	*	*
TOTALS	476	2218						921	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 3 April 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	38	$2542	$2244	*	*	*	3	232	$2486	$2273	*	*	*
MBA--NON-TECH	4	92	2354	2796	*	*	*	9	294	2352	2620	*	*	*
MBA--TECH	3	38	3145	3159	*	*	*	3	99	3145	3118	*	*	*
MS-BUSINESS	+	9	+	2510				1	40	2750	2448	*	*	*
ADMINISTRATION	+	+	+	+				+	6	+	2341			
BANKING & FINANCE	+	5	+	2589				2	18	4208	2663	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	2937				+	4	+	2747			
LABOR/INDUSTRIAL RELATION	+	1	+	2275				+	8	+	2406			
MANAGEMENT INFO SYSTEMS	1	5	2333	2766	*	*	*	2	18	2117	2417	*	*	*
HUMANITIES														
HUMANITIES	+	+	+	+				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	1367				1	68	2500	1918	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	6	2667	2649	*	*	*	2	30	2934	2839	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	1	4	2950	2816	*	*	*	1	33	2950	2777	*	*	*
CIVIL	3	16	2503	2553	*	*	*	3	55	2503	2449	*	*	*
ELECTRICAL(incl Comp Eng)	57	103	3204	3095	$3475	$3250	$2917	108	316	3169	2986	$3375	$3235	$2875
GEOLOGICAL	+	1	+	1400				+	11	+	2273			
INDUSTRIAL	+	10	+	2792				7	50	2924	2725	*	*	*
MECHANICAL	23	37	3010	2932	3333	3083	2800	49	130	2999	2861	3333	3058	2733
METALLURGICAL	4	8	2916	2898	*	*	*	8	21	2815	2830	*	*	*
NUCLEAR	1	2	2916	2917	*	*	*	1	5	2916	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	1	4	3334	2878	*	*	*	3	20	3086	2771	*	*	*
COMPUTER SCIENCE	4	18	2671	2989	*	*	*	11	94	2824	2860	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	+	+	+				2	12	2375	2458	*	*	*
MATHEMATICS	2	5	2875	2813	*	*	*	2	16	2875	2373	*	*	*
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	107	407						218	1605					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	68	+	$3448				1	155	$1916	$3201	*	*	*
MBA--TECH	+	31	+	4036				+	56	+	3738			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	80	$2555	3646	*	*	*	4	159	2750	3553	*	*	*
MBA--TECH	1	68	2375	3976	*	*	*	1	106	2375	3906	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	40	+	3425				1	112	4166	3479	*	*	*
MBA--TECH	+	26	+	3925				+	72	+	4057			
TOTALS	4	313						7	660					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 3/7/88 THROUGH 4/4/88

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	4	8	$3864	$3958	*	*	*	5	11	$3841	$4023	*	*	*
CHEMICAL	1	19	3650	3800	*	*	*	1	59	3650	3727	*	*	*
CIVIL	1	1	4250	4250	*	*	*	2	7	4250	3454	*	*	*
ELEC ENG (INCL COMP ENG)	1	5	4416	3360	*	*	*	7	45	4423	3929	*	*	*
MECHANICAL	2	6	4291	3900	*	*	*	5	31	4250	3756	*	*	*
METALLURGICAL	5	5	3988	3988	*	*	*	6	24	3948	3763	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	3	34	3505	3491	*	*	*	6	65	3422	3300	*	*	*
COMPUTER SCIENCE	+	+	+	+				+	8	+	4094			
MATHEMATICS	+	1	+	3185				+	4	+	3286			
PHYSICS	6	8	3939	3854	*	*	*	7	17	3948	3408	*	*	*
POLYMER	+	2	+	2834				+	12	+	3178			
TOTALS	23	89						39	286					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2165 228 2583 1875	2167 1	2000 1					2000 4	1791 1
BANKING & FINANCE	2208 1		1867 6			1950 1		1367 2	1750 2
BUSINESS ADMINISTRATION & MANAGEMENT	2167 3			2333 1	2370 9	1917 2		2750 2	
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2345 11			2666 1	2517 4	2150 1		2100 1	1625 1
MARKETING & DISTRIBUTION		1583 2		1792 2				2000 1	1884 3
ECONOMICS	2383 2				2111 3	2491 14		1708 1	2386 1
LETTERS (incl English, Literature)			1642 1						1667 1
HUMANITIES - All Other			2741 1		2750 1				
CRIMINAL JUSTICE									
HISTORY	2500 1					2458 1			

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									2167 1
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2583 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2167 1								
CIVIL					2196 2				
ELECTRICAL(incl Comp Eng)	2556 18			2821 7	2543 8	2512 14			2333 1

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY [illegible]S
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2554 11				2573 4				
MECHANICAL	2583 2				2625 10	2500 2		2084 2	
METALLURGICAL				2510 1					
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2550 9			2611 3	2344 4			2750 1	
MATHEMATICS				2542 2	2084 2	2521 2		2333 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING				1875 1	1950 2				2083 1
BANKING & FINANCE				2000 1		1925 1	1950 1		
BUSINESS ADMINISTRATION & MANAGEMENT						1100 1			
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS						1750 1			
MARKETING & DISTRIBUTION	1500 1			1500 1					
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING	917 1								
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2738 2					2448 7		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2083 1							2500 1
CIVIL									
ELECTRICAL(incl Comp Eng)		2677 10			2546 8	2666 22 2500 2666	2445 7		2408 5

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		2817 2				2583 1	2509 2		2250 1
MECHANICAL		2522 3			2618 7	2583 3	2568 19		2441 23 2484 2251
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1650 1							
CHEMISTRY									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2278 3			2125 2	2531 3	2584 1		2475 1
MATHEMATICS		2383 1				2333 1			2085 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1668 1			

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1958 1	1950 1		2021 1			1833 1
BANKING & FINANCE			1975 3	2032 4	2166 1	1920 1			
BUSINESS ADMINISTRATION & MANAGEMENT			2150 1						
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2475 1	2176 3	2183 2					
MARKETING & DISTRIBUTION		1867 1			1750 1			1916 1	
ECONOMICS	1400 1	1867 1				1733 1			
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				2450 2					
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2458 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC						2469 4			
CHEMICAL		2652 21 1875 2600	2325 1	2611 3	2605 2	2511 7		2667 10	2650 6
CIVIL	2143 11	2083 1		2492 1				2425 2	
ELECTRICAL(incl Comp Eng)	2625 1	2602 5	2643 27 2525 2517	2522 61 2080 2367		2620 5		2688 2	

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2950 1	2433 4	2334 4					
MECHANICAL	2450 2	2531 7	2501 5	2475 43 2600 2335	2583 1	2500 1	2300 1	2560 4	2650 1
METALLURGICAL			2850 1				2500 2	2918 1	
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2667 1			2400 1		2500 2			
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2520 1							
CHEMISTRY									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2518 19	2505 9		2250 1			
MATHEMATICS			2533 3	2500 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING						1529 2	1937 1
BANKING & FINANCE	1422 1						
BUSINESS ADMINISTRATION & MANAGEMENT			1384 1				
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION							
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other				1756 1	1350 1		1500 1
CRIMINAL JUSTICE							
HISTORY							

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other							
ADVERTISING							
COMMUNICATIONS			1667 1				
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1989 1	
CIVIL						2119 2	2122 4
ELECTRICAL(incl Comp Eng)						1806 3	

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						1988 1	
MECHANICAL						1985 1	2471 2
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1375 1				
CHEMISTRY							

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1				
MATHEMATICS							
ALLIED HEALTH PROFESSIONS				2208 2			
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2176 246 2589 1916	1778 3	1954 9	2146 4	2381 17	2382 19		2004 11	1847 9
BACHELOR TECHNICAL	2546 41 2625 2375			2697 14	2494 30 2752 2167	2511 18		2313 4	2250 2

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   April 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025   706 # of Offers

90th: 2203

10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1500 1			1792 3	1950 2	1592 3	1950 1		2083 1
BACHELOR TECHNICAL	917 1	2539 23 2513 2250			2526 17	2600 31 2419 2333	2518 36 2550 2340		2422 32 2419 2250

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1400 1	2070 3	2070 8	2149 9	1958 2	1891 3		1916 1	1833 1
BACHELOR TECHNICAL	2251 15	2610 36 2427 2500	2570 60 2500 2400	2499 124 2167 2335	2597 3	2515 20 2670 2475	2433 3	2634 19	2650 7

April 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH	1422	1			1384	1	1756	1	1350	1	1529	2	1719	2
BACHELOR TECHNICAL					1502	4	2208	2			1952	8	2239	6

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   April 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2354 4				2375 2	2500 1			
MBA--TECH									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH							2200 1		
MBA--TECH		3475 1			2792 1				

April 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH									2300 1
MBA--TECH		3167 1							

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

A3940-1-1
10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1988

EASTERN REGION (ECPO)

- Bentley College
- Boston College
- University of Bridgeport
- Brown University
- Columbia University
- University of Connecticut
- Cornell University
- CUNY-Bernard M. Baruch
- CUNY-Baruch College-Arts & Science
- CUNY-City College
- CUNY-Hunter College
- Dartmouth College
- University of Maine-Orono
- MIT
- MIT-Sloan School of Management
- University of Massachusetts-Amherst
- Mount Holyoke College
- NYU-Grad. School of Business
- Pace University-New York City
- Pace University-Westchester
- Polytechnic University
- Rensselaer Polytechnic University
- University of Rhode Island
- University of Rochester
- University of Rochester-W.E. Simon Grad. School of Business
- SUNY-Buffalo
- Syracuse University
- Union College
- Williams College
- Worcester Polytechnic Institute

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 4 through May 2) and cumulatively (September 1 through May 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	66	923	$2159	$2083	$2334	$2167	$1916	312	4231	$2149	$1998	$2400	$2156	$1875
BANKING & FINANCE	10	206	2321	2066	*	*	*	35	759	2007	1894	2416	2000	1750
BUSINESS ADMINISTRATION & MANAGEMENT	2	262	1913	1831	*	*	*	22	924	2180	1753	2583	2250	1750
HUMAN RESOURCES (incl Labor Relations)	+	18	+	1776				+	69	+	1627			
INSTITUTIONAL MANAGEMENT	+	8	+	1987				+	68	+	1630			
MANAGEMENT INFO SYSTEMS	3	68	2136	2077	*	*	*	29	311	2273	2091	2575	2200	1916
MARKETING & DISTRIBUTION	11	162	1662	1779	*	*	*	24	900	1717	1750	1916	1792	1333
HUMANITIES														
ECONOMICS	14	127	2254	2046	*	*	*	38	302	2279	1955	2583	2383	1867
LETTERS (incl English, Literature)	1	9	2375	1664	*	*	*	3	50	1895	1728	*	*	*
HUMANITIES - All Other	1	21	1416	1636	*	*	*	6	106	1919	1540	*	*	*
CRIMINAL JUSTICE	+	3	+	1750				+	31	+	1633			
HISTORY	1	9	2162	1953	*	*	*	3	25	2373	1807	*	*	*
PSYCHOLOGY	2	20	1800	1870	*	*	*	4	94	2125	1609	*	*	*
SOCIAL SCIENCES-All Other	4	67	2055	1874	*	*	*	4	188	2055	1715	*	*	*
COMMUNICATIONS														
ADVERTISING	+	8	+	1569				1	44	917	1493	*	*	*
COMMUNICATIONS	1	31	1500	1798	*	*	*	3	161	1778	1626	*	*	*
JOURNALISM	+	10	+	1653				+	75	+	1486			
TECHNICAL WRITING	+	3	+	2567				1	10	1667	2260	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	85	+	2364				11	274	2514	2343	*	*	*
AGRICULTURAL	+	5	+	1968				+	22	+	2076			
BIOENGINEERING & BIOMEDIC	+	1	+	2500				4	6	2469	2454	*	*	*
CHEMICAL	2	260	2725	2619	*	*	*	56	792	2596	2588	2750	2650	2458
CIVIL	3	220	2233	2118	*	*	*	26	605	2185	2095	2333	2171	2083
ELECTRICAL(incl Comp Eng)	29	793	2542	2483	2675	2575	2333	233	2735	2562	2459	2750	2580	2335
GEOLOGICAL	+	3	+	2081				+	13	+	2066			
INDUSTRIAL	8	136	2598	2379	*	*	*	39	536	2530	2370	2917	2500	2167
MECHANICAL	18	521	2396	2454	*	*	*	157	1748	2491	2451	2725	2500	2300

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	1	34	$2918	$2515	*	*	*	6	112	$2699	$2461	*	*	*
MINING & MINERAL	+	2	+	2370				+	2	+	2370			
NUCLEAR	+	5	+	2518				+	16	+	2438			
PETROLEUM	+	44	+	2700				+	93	+	2785			
ENGINEERING TECHNOLOGY	+	52	+	2242				4	141	2517	2241	*	*	*
SCIENCE														
AGRICULTURAL	+	28	+	1783				+	106	+	1713			
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	14	+	1954				3	37	1848	1814	*	*	*
CHEMISTRY	+	16	+	2310				+	48	+	2157			
COMPUTER SCIENCE	18	254	2403	2391	*	*	*	75	969	2451	2280	$2658	$2500	$2208
MATHEMATICS	5	66	1913	2234	*	*	*	19	174	2268	2224	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	2145				2	59	2208	2056	*	*	*
NURSING	+	58	+	1863				+	139	+	1922			
PHARMACY	+	5	+	2181				+	17	+	2487			
PHYSICS	+	4	+	2175				+	13	+	2252			
OTHER PHYSICAL & EARTH SCIENCES	+	6	+	2070				+	18	+	1925			
RENEWABLE NATURAL RSRCS	+	+	+	+				1	6	1668	1459	*	*	*
TOTALS	200	4571						1121	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	70	964	$2172	$2076	$2416	$2235	$1916	319	4320	$2146	$1995	$2416	$2162	$1875
BANKING OCCUPATIONS	3	123	2347	1968	*	*	*	12	302	2179	1814	*	*	*
BUSINESS ADMINISTRATION	4	53	1624	1789	*	*	*	11	308	1659	1667	*	*	*
CONSULTANTS	9	185	2449	2191	*	*	*	98	532	2479	2227	2833	2500	2083
FINANCIAL ANALYSTS	12	111	2622	2185	*	*	*	53	359	2368	2057	2708	2458	1950
HUMAN RESOURCES	+	23	+	1703				1	124	2605	1615	*	*	*
MANAGEMENT TRAINEE	17	277	1926	1831	*	*	*	44	1132	2099	1709	2625	2080	1625
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	8	165	2455	2360	*	*	*	44	642	2415	2225	2574	2500	2250
COMPUTER SCIENTISTS	12	163	2423	2395	*	*	*	42	564	2448	2299	2717	2500	2176
MATH/STATISTICIANS	+	30	+	2229				1	81	2333	2243	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	5	71	1782	1952	*	*	*	11	392	1949	1835	*	*	*
RETAIL/WHOLESALE SALES	3	97	1861	1866	*	*	*	9	490	1737	1781	*	*	*
TECHNICAL SALES	3	60	1983	2040	*	*	*	12	204	2311	1990	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	16	+	1759				+	81	+	1677			
COMMUNICATIONS OCCUPATION	+	8	+	1661				+	79	+	1608			
ENGINEERS (Eng. Deg. Req)	49	1979	2472	2445	2667	2500	2208	444	6572	2509	2432	2717	2525	2251
HEALTH RELATED OCCUPATION	+	14	+	1971				3	113	2057	2022	*	*	*
INSURANCE OCCUPATIONS	3	75	1825	1869	*	*	*	5	237	1937	1788	*	*	*
LAW ENFORCEMENT OCCPTNS	+	5	+	1679				+	23	+	1756			
NURSES	+	58	+	1886				+	133	+	1936			
PRODUCTION OCCUPATIONS	+	42	+	2205				+	130	+	2090			
REAL ESTATE OCCUPATIONS	+	2	+	1900				1	17	1668	1764	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	6	+	2340				3	18	2734	2095	*	*	*
RESEARCHERS-SCIENTIFIC	+	23	+	2337				4	69	2036	2247	*	*	*
SOC. WORKERS & RECREATION	2	11	1500	1468	*	*	*	2	62	1500	1424	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	9	+	2026				2	46	1750	1880	*	*	*
TOTALS	200	4571						1121	17030					

' Percentiles are computed on regional data
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+ No offers reported

ECPO REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

INTERIM PERIOD 4/4/88 THROUGH 5/2/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS							
ACCOUNTING	7	52	$2152	$2289	*	*	*
MBA--NON-TECH	2	197	2728	2983	*	*	*
MBA--TECH	+	88	+	3218			
MS-BUSINESS	1	13	3083	2636	*	*	*
ADMINISTRATION	+	2	+	2212			
BANKING & FINANCE	1	7	2917	254[illegible]	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	3150			
LABOR/INDUSTRIAL RELATION	+	12	+	2686			
MANAGEMENT INFO SYSTEMS	+	10	+	2435			
HUMANITIES							
HUMANITIES	1	1	1750	1750	*	*	*
SOCIAL SCIENCES	2	5	3125	2065	*	*	*
ENGINEERING							
AEROSPACE & AERONAUTICAL	+	5	+	2720			
BIOENGINEERING & BIOMEDIC	+	+	+	+			
CHEMICAL	1	26	2833	2857	*	*	*
CIVIL	+	22	+	2469			
ELECTRICAL(incl Comp Eng)	6	79	3143	3009	*	*	*
GEOLOGICAL	+	1	+	2416			
INDUSTRIAL	+	5	+	2847			
MECHANICAL	+	20	+	2686			
METALLURGICAL	+	2	+	2834			
NUCLEAR	+	+	+	+			
SCIENCE							
BIOLOGICAL	+	+	+	+			
CHEMISTRY	+	10	+	2706			
COMPUTER SCIENCE	8	30	2928	2875	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	3	+	2231			
MATHEMATICS	+	8	+	2414			
PHYSICS	+	1	+	3533			
TOTALS	29	601					

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS							
ACCOUNTING	10	284	$2252	$2276	*	*	*
MBA--NON-TECH	11	491	2420	2766	*	*	*
MBA--TECH	3	187	3145	3165	*	*	*
MS-BUSINESS	2	53	2917	2494	*	*	*
ADMINISTRATION	+	8	+	2309			
BANKING & FINANCE	3	25	3778	2630	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	6	+	2881			
LABOR/INDUSTRIAL RELATION	+	20	+	2574			
MANAGEMENT INFO SYSTEMS	2	28	2117	2424	*	*	*
HUMANITIES							
HUMANITIES	1	18	1750	1563	*	*	*
SOCIAL SCIENCES	3	73	2917	1928	*	*	*
ENGINEERING							
AEROSPACE & AERONAUTICAL	2	35	2934	2822	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+			
CHEMICAL	2	59	2892	2812	*	*	*
CIVIL	3	77	2503	2455	*	*	*
ELECTRICAL(incl Comp Eng)	114	395	3168	2990	$3375	$3250	$2875
GEOLOGICAL	+	12	+	2285			
INDUSTRIAL	7	55	2924	2736	*	*	*
MECHANICAL	49	150	2999	2838	3333	3058	2733
METALLURGICAL	8	23	2815	2830	*	*	*
NUCLEAR	1	5	2916	2655	*	*	*
SCIENCE							
BIOLOGICAL	+	6	+	1709			
CHEMISTRY	3	30	3086	2750	*	*	*
COMPUTER SCIENCE	19	124	2868	2863	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	2	15	2375	2413	*	*	*
MATHEMATICS	2	24	2875	2387	*	*	*
PHYSICS	+	3	+	2994			
TOTALS	247	2206					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	5	169	$2550	$3426	*	*	*	6	324	$2444	$3318	*	*	*
MBA--TECH	+	52	+	3548				+	108	+	3647			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	166	+	3402				4	325	2750	3476	*	*	*
MBA--TECH	+	100	+	3538				1	206	2375	3728	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	92	+	3404				1	204	4166	3445	*	*	*
MBA--TECH	+	74	+	3758				+	146	+	3905			
TOTALS	5	653						12	1313					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$4500				5	12	$3841	$4063	*	*	*
CHEMICAL	1	25	$3875	3877	*	*	*	2	84	3763	3772	*	*	*
CIVIL	+	4	+	2602				2	11	4250	3144	*	*	*
ELEC ENG (INCL COMP ENG)	1	9	4375	4782	*	*	*	8	54	4417	4071	*	*	*
MECHANICAL	1	3	4125	4190	*	*	*	6	34	4230	3794	*	*	*
METALLURGICAL	+	2	+	3892				6	26	3948	3773	*	*	*
SCIENCE														
BIOLOGICAL	+	1	+	3250				+	4	+	2271			
CHEMISTRY	+	45	+	3597				6	110	3422	3422	*	*	*
COMPUTER SCIENCE	+	1	+	4583				+	9	+	4148			
MATHEMATICS	+	1	+	2825				+	5	+	3194			
PHYSICS	1	4	4030	3461	*	*	*	8	21	3958	3418	*	*	*
POLYMER	+	8	+	3617				+	20	+	3353			
TOTALS	4	104						43	390					

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May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2171 284 2595 1916	2167 1	1983 5					1979 6	1791 1
BANKING & FINANCE	2208 1		2079 11			2558 2		1367 2	1750 3
BUSINESS ADMINISTRATION & MANAGEMENT	2167 3		2076 1	2333 1	2370 9	1917 2		2750 2	1750 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2330 12			2621 2	2517 4	2150 1		2100 1	1646 2
MARKETING & DISTRIBUTION		1444 3	1875 1	1792 2		1875 2		2000 1	1801 7
ECONOMICS	2383 2		2334 2	2250 1	2111 3	2498 19		1990 4	2277 2
LETTERS (incl English, Literature)			2009 2						1667 1
HUMANITIES - All Other		1416 1	2741 1		2750 1				
CRIMINAL JUSTICE									
HISTORY	2500 1					2458 1			2162 1

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									1750 1
SOCIAL SCIENCES-All Other						2500 2			
ADVERTISING									
COMMUNICATIONS									1834 2
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2583 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2167 1								
CIVIL					2228 3				
ELECTRICAL(incl Comp Eng)	2556 18			2812 8	2580 9	2511 15			2333 1

May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2543 12				2573 4	2764 3			
MECHANICAL	2583 2				2625 10	2500 2		2084 2	
METALLURGICAL				2510 1					
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2545 10			2364 6	2344 4			2750 1	
MATHEMATICS	2083 2			2542 2	2084 2	2521 2		1967 2	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING				1875 1	1950 2				2083 1
BANKING & FINANCE				2000 1		1963 2	1950 1		
BUSINESS ADMINISTRATION & MANAGEMENT						1100 1			
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS						1750 1			
MARKETING & DISTRIBUTION	1500 1			1500 1		1500 1			
ECONOMICS						1770 1			
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING	917 1								
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2738 2					2448 7		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2083 1							2500 1
CIVIL									
ELECTRICAL(incl Comp Eng)		2681 13			2555 9	2666 23 2500 2666	2452 8		2408 5

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		2817 2				2583 1	2509 2		2250 1
MECHANICAL		2287 4			2619 8	2583 5	2549 22 2800 2340		2441 23 2475 2251
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		[illegible] 1							
CHEMISTRY									

May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2471 7		2292 1	2167 3	2552 5	2584 1		2475 1
MATHEMATICS		2383 1				2333 1			2085 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1668 1			

May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	2162 1		1958 1	1950 1		2021 1		1878 3	1833 1
BANKING & FINANCE			1975 3	2067 5	2292 2	1920 1			
BUSINESS ADMINISTRATION & MANAGEMENT			2150 1						
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2475 1	2176 3	2183 2					
MARKETING & DISTRIBUTION		1867 1			1750 1			1916 1	1867 1
ECONOMICS	1400 1	1867 1				1733 1			1867 1
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				2450 2	1850 1				
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2458 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC						2469 4			
CHEMICAL	2500 1	2652 21 1875 2600	2325 1	2611 3	2720 3	2511 7		2667 10	2650 6
CIVIL	2148 12	2083 1		2492 1				2425 2	
ELECTRICAL(incl Comp Eng)	2625 1	2602 5	2636 30 2500 2517	2514 74 2083 2335	2614 3	2620 5		2688 2	

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROL[illegible] & ALLIED [illegible]RDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2950 1	2433 4	2398 7					2625 1
MECHANICAL	2272 3	2531 7	2515 6	2474 46 2575 2335	2583 1	2500 1	2405 5	2560 4	2650 1
METALLURGICAL			2850 1				2500 2	2918 2	
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2667 1			2400 1		2500 2			
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2520 1							
CHEMISTRY									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE		2292 1	2517 21 2850 2500	2508 10	2208 1	2250 1			2166 1
MATHEMATICS			2533 3	2400 2					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING						1529 2	1937 1
BANKING & FINANCE	1422 1						
BUSINESS ADMINISTRATION & MANAGEMENT			1384 1				
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION					1166 1		
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other				1756 1	1350 1		1500 1
CRIMINAL JUSTICE							
HISTORY							

May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other					1500 1		1721 1
ADVERTISING							
COMMUNICATIONS			1667 1				
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1989 1	
CIVIL						2119 2	2139 5
ELECTRICAL(incl Comp Eng)						1851 4	

May 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						1988 1	
MECHANICAL						2201 2	2472 3
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1375 1				
CHEMISTRY							

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1				
MATHEMATICS					1500 1		
ALLIED HEALTH PROFESSIONS				2208 2			
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

MAY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2180 303 2625 1916	1583 5	2094 23 2475 1875	2235 6	2381 17	2406 29 2500 1950		2010 16	1833 19
BACHELOR TECHNICAL	2521 45 2583 2167			2603 18	2500 32 2667 2167	2545 22 2367 2458		2170 5	2000 3

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1500 1			1792 3	1950 2	1674 6	1950 1		2083 1
BACHELOR TECHNICAL	917 1	[illegible] 31 2584 2250		2292 1	2522 20 2345 2417	2600 36 2419 2333	2510 40 2550 2340		2422 32 2717 2250

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1781 2	2070 3	2070 8	2155 10	2046 4	1891 3		1887 4	1856 3
BACHELOR TECHNICAL	2243 18	2602 37 2419 2458	2569 66 2500 2417	2494 145 2166 2335	2599 8	2515 20 2667 2475	2432 7	2649 20 1850 2450	2593 9

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1422 1		1384 1	1756 1	1339 3	1529 2	1719 3
BACHELOR TECHNICAL			1502 4	2208 2	1500 1	2002 10	2264 8

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2354 4				2375 2	2500 1			
MBA--TECH									

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH							2200 1		
MBA--TECH		3475 1			2792 1				

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH			2728 2						2300 1
MBA--TECH		3167 1							

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
  W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

ECPO REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	143	1033	$2116	$2058	$2416	$2167	$1700	455	5264	$2139	$2010	$2416	$2166	$1833
BANKING & FINANCE	20	442	1949	1911	2333	2019	1666	55	1201	1985	1901	2416	2000	1708
BUSINESS ADMINISTRATION & MANAGEMENT	22	361	1680	1818	2000	1646	1458	44	1285	1930	1772	2416	1959	1384
HUMAN RESOURCES (incl Labor Relations)	2	46	1385	1708	*	*	*	2	115	1385	1659	*	*	*
INSTITUTIONAL MANAGEMENT	+	13	+	1800				+	81	+	1657			
MANAGEMENT INFO SYSTEMS	38	115	2110	2059	2333	2113	1917	67	426	2181	2082	2500	2176	1916
MARKETING & DISTRIBUTION	33	427	1798	1773	2050	1800	1583	57	1327	1764	1757	2050	1800	1400
HUMANITIES														
ECONOMICS	70	301	2290	2147	2625	2417	1666	108	603	2287	2051	2625	2416	1708
LETTERS (incl English, Literature)	4	27	1856	1711	*	*	*	7	77	1873	1722	*	*	*
HUMANITIES - All Other	5	105	2164	1721	*	*	*	11	211	2030	1630	*	*	*
CRIMINAL JUSTICE	+	3	+	1550				+	34	+	1625			
HISTORY	12	63	2156	2042	*	*	*	15	88	2199	1976	*	*	*
PSYCHOLOGY	18	74	2079	1861	*	*	*	22	168	2088	1720	2750	2083	1450
SOCIAL SCIENCES-All Other	18	145	2111	2096	*	*	*	22	333	2101	1881	2500	2125	1721
COMMUNICATIONS														
ADVERTISING	+	18	+	1746				1	62	917	1566	*	*	*
COMMUNICATIONS	5	70	1552	1726	*	*	*	8	231	1637	1657	*	*	*
JOURNALISM	1	32	2333	1586	*	*	*	1	107	2333	1516	*	*	*
TECHNICAL WRITING	2	2	2195	2195	*	*	*	3	12	2019	2249	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	87	1988	2379	*	*	*	12	361	2470	2352	*	*	*
AGRICULTURAL	+	14	+	2153				+	36	+	2106			
BIOENGINEERING & BIOMEDIC	+	4	+	2236				4	10	2469	2367	*	*	*
CHEMICAL	45	347	2536	2573	2675	2625	2330	101	1139	2570	2584	2725	2625	2333
CIVIL	55	289	2192	2171	2475	2167	2000	81	894	2190	2119	2425	2167	2000
ELECTRICAL(incl Comp Eng)	171	1185	2530	2509	2667	2542	2335	404	3920	2549	2474	2717	2550	2333
GEOLOGICAL	+	6	+	2067				+	19	+	2067			
INDUSTRIAL	28	204	2402	2395	2500	2408	2200	67	740	2476	2377	2842	2458	2167
MECHANICAL	140	717	2422	2452	2625	2450	2167	297	2466	2458	2451	2667	2458	2251

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	1	39	$2458	$2415	*	*	*	7	151	$2665	$2449	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	+	4	+	2114				+	20	+	2373			
PETROLEUM	+	61	+	2500				+	154	+	2672			
ENGINEERING TECHNOLOGY	5	126	2051	2346	*	*	*	9	267	2258	2290	*	*	*
SCIENCE														
AGRICULTURAL	2	29	1688	1587	*	*	*	2	135	1688	1686	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	4	37	1385	1693	*	*	*	7	74	1584	1754	*	*	*
CHEMISTRY	2	19	2208	2280	*	*	*	2	67	2208	2192	*	*	*
COMPUTER SCIENCE	57	420	2427	2266	$2625	$2500	$2083	132	1389	2441	2276	$2649	$2500	$2167
MATHEMATICS	11	130	2450	2255	*	*	*	30	304	2335	2237	2708	2334	2000
ALLIED HEALTH PROFESSIONS	3	12	1864	1689	*	*	*	5	71	2002	1994	*	*	*
NURSING	18	39	2345	2091	*	*	*	18	178	2345	1959	*	*	*
PHARMACY	+	58	+	2837				+	75	+	2758			
PHYSICS	1	11	2416	2527	*	*	*	1	24	2416	2378	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1488				+	25	+	1803			
RENEWABLE NATURAL RSRCS	1	4	1833	2046	*	*	*	2	10	1751	1694	*	*	*
TOTALS	938	7126						2059	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	153	1112	$2135	$2054	$2417	$2167	$1750	472	5432	$2142	$2007	$2416	$2166	$1833
BANKING OCCUPATIONS	8	225	2052	1816	*	*	*	20	527	2128	1815	2500	2354	1541
BUSINESS ADMINISTRATION	6	100	1889	1766	*	*	*	17	408	1740	1691	*	*	*
CONSULTANTS	58	301	2284	2333	2625	2333	2000	156	833	2406	2265	2750	2417	2042
FINANCIAL ANALYSTS	55	298	2469	2284	2667	2500	2200	108	657	2420	2160	2708	2458	2083
HUMAN RESOURCES	4	41	1615	1674	*	*	*	5	165	1813	1630	*	*	*
MANAGEMENT TRAINEE	66	632	1951	1815	2583	1833	1333	110	1764	2010	1747	2625	1954	1375
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	44	262	2297	2243	2588	2455	1916	88	904	2356	2230	2583	2500	1917
COMPUTER SCIENTISTS	31	256	2393	2295	2588	2400	2167	73	820	2425	2298	2666	2456	2167
MATH/STATISTICIANS	8	81	2309	2284	*	*	*	9	162	2311	2263	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	12	168	1988	1881	*	*	*	23	560	1970	1849	2500	1875	1667
RETAIL/WHOLESALE SALES	19	297	1744	1767	*	*	*	28	787	1742	1776	2000	1742	1500
TECHNICAL SALES	15	122	2252	2116	*	*	*	27	326	2278	2037	2550	2450	1750
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	3	23	1736	1684	*	*	*	3	104	1736	1678	*	*	*
COMMUNICATIONS OCCUPATION	4	20	2201	1741	*	*	*	4	99	2201	1635	*	*	*
ENGINEERS (Eng. Deg. Req)	397	2788	2440	2450	2666	2475	2150	841	9361	2476	2437	2708	2500	2167
HEALTH RELATED OCCUPATION	7	82	1656	2414	*	*	*	10	195	1776	2187	*	*	*
INSURANCE OCCUPATIONS	19	122	1922	1848	*	*	*	24	359	1925	1809	2166	1896	1708
LAW ENFORCEMENT OCCPTNS	+	3	+	1810				+	26	+	1763			
NURSES	18	40	2345	2101	*	*	*	18	173	2345	1974	*	*	*
PRODUCTION OCCUPATIONS	3	39	2533	2063	*	*	*	3	169	2533	2084	*	*	*
REAL ESTATE OCCUPATIONS	1	22	1400	1983	*	*	*	2	39	1534	1887	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	41	+	2058				3	59	2734	2069	*	*	*
RESEARCHERS-SCIENTIFIC	+	16	+	1887				4	85	2036	2180	*	*	*
SOC. WORKERS & RECREATION	6	25	1340	1315	*	*	*	8	87	1380	1392	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	10	2050	2080	*	*	*	3	56	1850	1916	*	*	*
TOTALS	938	7126						2059	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	12	32	$2558	$2419	*	*	*	22	316	$2419	$2290	$2750	$2500	$1960
MBA--NON-TECH	7	195	2333	2853	*	*	*	18	686	2386	2791	*	*	*
MBA--TECH	1	56	3000	3283	*	*	*	4	243	3109	3192	*	*	*
MS-BUSINESS	3	28	3694	2822	*	*	*	5	81	3383	2608	*	*	*
ADMINISTRATION	+	4	+	1925				+	12	+	2181			
BANKING & FINANCE	+	170	+	3207				3	195	3778	3133	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	5	+	2800				+	11	+	2844			
LABOR/INDUSTRIAL RELATION	+	1	+	3416				+	21	+	2614			
MANAGEMENT INFO SYSTEMS	+	23	+	2903				2	51	2117	2640	*	*	*
HUMANITIES														
HUMANITIES	+	11	+	1856				1	29	1750	1674	*	*	*
SOCIAL SCIENCES	+	8	+	1850				3	81	2917	1920	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	29	2708	2869	*	*	*	3	64	2858	2843	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	3417				+	2	+	3417			
CHEMICAL	2	31	2782	2984	*	*	*	4	90	2837	2871	*	*	*
CIVIL	+	22	+	2511				3	99	2503	2467	*	*	*
ELECTRICAL(incl Comp Eng)	28	121	3073	3065	$3415	$2975	$2833	142	516	3149	3008	3375	3169	2860
GEOLOGICAL	+	2	+	2804				+	14	+	2359			
INDUSTRIAL	2	30	3167	2846	*	*	*	9	85	2978	2775	*	*	*
MECHANICAL	17	81	3003	2843	*	*	*	66	231	3000	2840	3333	3000	2716
METALLURGICAL	+	6	+	2863				8	29	2815	2837	*	*	*
NUCLEAR	+	+	+	+				1	5	2916	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	1	7	2750	2295	*	*	*	4	37	3002	2664	*	*	*
COMPUTER SCIENCE	3	31	3292	2878	*	*	*	22	155	2926	2866	3267	2929	2750
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	5	+	2714				2	20	2375	2488	*	*	*
MATHEMATICS	2	4	2888	2798	*	*	*	4	28	2881	2446	*	*	*
PHYSICS	1	4	3125	3344	*	*	*	1	7	3125	3194	*	*	*
TOTALS	80	908						327	3114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	137	$2584	$3440	*	*	*	8	461	$2479	$3355	*	*	*
MBA--TECH	1	52	2700	3595	*	*	*	1	160	2700	3630	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	153	2528	3423	*	*	*	7	478	2655	3459	*	*	*
MBA--TECH	+	97	+	3627				1	303	2375	3696	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	5	127	3690	3524	*	*	*	6	331	3769	3475	*	*	*
MBA--TECH	+	67	+	3620				+	213	+	3815			
TOTALS	11	633						23	1946					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	+	+	+				5	12	$3841	$4063	*	*	*
CHEMICAL	+	22	+	$3909				2	106	3763	3800	*	*	*
CIVIL	+	+	+	+				2	11	4250	3144	*	*	*
ELEC ENG (INCL COMP ENG)	2	27	$4471	4207	*	*	*	10	81	4428	4116	*	*	*
MECHANICAL	2	9	4042	4076	*	*	*	8	43	4183	3853	*	*	*
METALLURGICAL	+	+	+	+				6	26	3948	3773	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	4	+	2271			
CHEMISTRY	4	28	3604	3391	*	*	*	10	138	3495	3415	*	*	*
COMPUTER SCIENCE	+	4	+	3396				+	13	+	3917			
MATHEMATICS	+	3	+	4250				+	8	+	3590			
PHYSICS	1	3	4042	3653	*	*	*	9	24	3967	3447	*	*	*
POLYMER	+	3	+	3533				+	23	+	3377			
TOTALS	9	99						52	489					

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* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2161 413 2833 1850	2167 1	2036 6			1833 1		1937 7	1791 1
BANKING & FINANCE	2175 5		1943 14			2261 3		1763 8	1750 3
BUSINESS ADMINISTRATION & MANAGEMENT	2125 4		1720 3	1891 3	2370 9	1917 2	1500 5	2250 4	1631 7
HUMAN RESOURCES (incl Labor Relations)								1770 1	
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2233 22 2500 2000		2334 2	2243 7	2517 4	2242 2		2072 7	1653 3
MARKETING & DISTRIBUTION	2200 1	1566 5	1875 2	1750 3	1375 1	1944 3		1990 4	1771 25 2167 1583
ECONOMICS	2419 8		2372 36 2916 2000	2250 1	2234 8	2463 29 2917 2250		2031 10	1842 6
LETTERS (incl English, Literature)			2150 4						1667 1
HUMANITIES - All Other		1416 1	2741 1		2750 1	2605 2		2167 2	1280 1
CRIMINAL JUSTICE									
HISTORY	2250 3		2240 4		2333 1	2458 1		2000 2	1943 3

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2654 5		2500 1		2542 2			2167 2	1792 2
SOCIAL SCIENCES-All Other	2333 1	1500 1	2479 2		2500 1	2292 6		2031 4	1938 4
ADVERTISING									
COMMUNICATIONS									1639 3
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2583 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2167 4				2225 1				
CIVIL					2171 4				
ELECTRICAL(incl Comp Eng)	2511 22 2750 2375			2812 8	2483 12	2554 16		2958 1	2333 1

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2527 15		2500 1		2451 7	2698 4			
MECHANICAL	2416 3				2611 12	2494 3		2125 4	
METALLURGICAL				2510 1					
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL			1833 1						
CHEMISTRY			2583 1						

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2481 13			2311 11	2392 9	2611 3		2111 3	
MATHEMATICS	2083 2			2542 2	2195 3	2653 3		2206 7	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS			2416 1						
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING	1583 1			1875 1	2064 3				2083 1
BANKING & FINANCE				2000 1		1963 2	1950 1		
BUSINESS ADMINISTRATION & MANAGEMENT						1592 2			
HUMAN RESOURCES (incl Labor Relations)			1000 1						
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS				1917 1	2325 2	1875 5			
MARKETING & DISTRIBUTION	1500 1			1500 1		1604 2			2050 1
ECONOMICS						1719 2			
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY		2666 1							

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other		2083 1							
ADVERTISING	917 1								
COMMUNICATIONS						1400 1			
JOURNALISM						2333 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2738 2					2391 8		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2354 2					2500 1		2480 2
CIVIL				2667 1					2338 2
ELECTRICAL(incl Comp Eng)		2610 18			2637 31 3333 2451	2660 25 2883 2583	2482 18		2426 8

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		2817 2		2917 1	2333 1	2583 1	2450 3		2297 3
MECHANICAL		2287 4			2586 15	2687 9	2508 38 2850 2340		2380 49 2800 2200
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									2253 1
AGRICULTURAL								2000 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1650 1							
CHEMISTRY		1833 1							

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2471 7		2292 1	2250 5	2386 8	2520 3		2475 2
MATHEMATICS		2650 2				2208 2			2085 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1668 1			

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	2162 1		1958 2	1933 2		2114 3		1875 5	1833 1
BANKING & FINANCE			1998 5	2067 5	2283 5	1920 1			
BUSINESS ADMINISTRATION & MANAGEMENT			2034 2	2416 1					
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2475 1	2194 4	2183 2	2333 1				
MARKETING & DISTRIBUTION		1867 1	1763 2		1750 1	1733 1		1916 1	1867 1
ECONOMICS	1400 1	1867 1		2186 3	2417 1	1733 1			1867 1
LETTERS (incl English, Literature)					1925 1				
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				2450 2	1850 1	1916 1			
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS		1500 1		1600 1	2008 1				
JOURNALISM									
TECHNICAL WRITING			2195 2						
AEROSPACE & AERONAUTICAL				2458 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC						2469 4			
CHEMICAL	2500 1	2628 43 2800 2540	2506 3	2632 6	2720 3	2533 15		2671 11	2650 6
CIVIL	2141 41 2583 2000	2083 1		2264 4		2529 2		2425 2	
ELECTRICAL(incl Comp Eng)	2264 4	2547 8	2598 55 3000 2500	2517 149 2833 2345	2627 4	2620 5		2652 4	2608 8

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2950 1	2438 5	2377 17		2458 2			2563 2
MECHANICAL	2355 5	2568 14	2503 11	2431 98 2725 2293	2563 2	2417 5	2422 10	2560 4	2586 3
METALLURGICAL			2850 1	2458 1			2500 2	2918 2	
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2334 3			1992 2		2361 3			
AGRICULTURAL	1375 1								
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2520 1							
CHEMISTRY									

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE		2346 2	2537 44 2708 2458	2525 15	2250 2	2084 2			2166 1
MATHEMATICS			2542 5	2400 2					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1833 1			

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING						1596 5	1937 1
BANKING & FINANCE	1422 1						2037 1
BUSINESS ADMINISTRATION & MANAGEMENT	1458 1		1384 1				
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS				2175 4			
MARKETING & DISTRIBUTION					1166 1		
ECONOMICS							
LETTERS (incl English, Literature)					916 1		
HUMANITIES - All Other				1756 1	1350 1		1500 1
CRIMINAL JUSTICE							
HISTORY							

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1260 4	1450 1		2005 1
SOCIAL SCIENCES-All Other					1500 1		1721 1
ADVERTISING							
COMMUNICATIONS			1667 1				
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2625 1				1807 2	
CIVIL						2062 5	2223 19
ELECTRICAL(incl Comp Eng)					2667 1	1887 5	2125 1

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						2140 2	
MECHANICAL						2121 4	2529 4
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1375 1	1396 2	916 1		
CHEMISTRY							

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1				
MATHEMATICS					1500 1		
ALLIED HEALTH PROFESSIONS				2002 5			
NURSING				2345 18			
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2175 462 2833 1875	1614 8	2215 75 2916 1541	2062 14	2345 27 3083 2083	2359 49 3166 1875	1500 5	2000 51 2750 1750	1765 56 2386 1416
BACHELOR TECHNICAL	2466 59 2842 2167		2333 4	2526 23 2916 2083	2444 48 3083 2167	2584 29 3208 2458		2216 15	1813 4

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1542 2	2375 2	1000 1	1823 4	2168 5	1779 13	1950 1		2067 2
BACHELOR TECHNICAL	917 1	2514 39 2917 2083		2625 3	2580 52 3333 2450	2545 48 3333 2292	2486 71 2850 2340	2000 1	2380 68 2800 2242

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1781 2	2070 3	2018 15	2163 15	2169 10	1949 7		1882 6	1856 3
BACHELOR TECHNICAL	2172 55 2667 1920	2579 71 2950 2333	2553 126 3000 2400	2472 296 2833 2300	2525 12	2464 39 2675 2250	2435 12	2648 23 2918 2450	2591 20 2650 2500

JULY 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1440 2		1384 1	1722 9	1276 5	1596 5	1840 5
BACHELOR TECHNICAL		2625 1	1502 4	2201 25 3141 1733	1694 3	2007 18	2270 24 2700 2099

JULY 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2396 8				2375 2	2500 1		2250 1	
MBA--TECH	3000 1								

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				2000 1		2333 1	2200 1		
MBA--TECH		3475 1			2792 1				

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH			2728 2						2300 1
MBA--TECH		3167 1							

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

A3940-1.1

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
  W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	190	1011	$2066	$1950	$2333	$2083	$1750	645	6275	$2117	$2000	$2375	$2125	$1800
BANKING & FINANCE	100	475	1940	1849	2208	1958	1583	155	1676	1956	1886	2333	2000	1583
BUSINESS ADMINISTRATION & MANAGEMENT	17	519	1732	1831	*	*	*	61	1804	1875	1788	2333	1875	1416
HUMAN RESOURCES (incl Labor Relations)	14	58	1925	1760	*	*	*	16	173	1858	1693	*	*	*
INSTITUTIONAL MANAGEMENT	7	53	2256	1706	*	*	*	7	134	2256	1677	*	*	*
MANAGEMENT INFO SYSTEMS	31	173	2077	2047	2417	2167	1750	98	599	2148	2072	2500	2167	1750
MARKETING & DISTRIBUTION	81	548	1785	1760	2166	1750	1500	138	1875	1776	1758	2166	1783	1484
HUMANITIES														
ECONOMICS	83	242	2110	1963	2500	2151	1667	191	845	2210	2026	2583	2333	1667
LETTERS (incl English, Literature)	24	62	1814	1722	2083	1792	1300	31	139	1828	1722	2208	1833	1300
HUMANITIES - All Other	20	108	1601	1607	1916	1625	1250	31	319	1754	1622	2400	1667	1280
CRIMINAL JUSTICE	+	15	+	1626				+	49	+	1626			
HISTORY	18	40	1836	1746	*	*	*	33	128	2001	1904	2500	2000	1417
PSYCHOLOGY	16	62	1900	1704	*	*	*	38	230	2009	1716	2750	1982	1417
SOCIAL SCIENCES-All Other	46	147	1913	1772	2292	1875	1583	68	480	1974	1848	2500	1917	1583
COMMUNICATIONS														
ADVERTISING	+	37	+	1697				1	99	917	1615	*	*	*
COMMUNICATIONS	13	141	1752	1731	*	*	*	21	372	1708	1685	2000	1667	1383
JOURNALISM	+	34	+	1579				1	141	2333	1531	*	*	*
TECHNICAL WRITING	+	7	+	2225				3	19	2019	2240	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	21	106	2298	2336	2450	2367	2028	33	467	2361	2348	2525	2383	2028
AGRICULTURAL	+	20	+	2047				+	56	+	2085			
BIOENGINEERING & BIOMEDIC	+	6	+	2339				4	16	2469	2356	*	*	*
CHEMICAL	26	372	2405	2579	2650	2492	2033	127	1511	2536	2583	2708	2600	2250
CIVIL	22	327	2201	2170	2335	2228	2028	103	1221	2192	2133	2425	2175	2000
ELECTRICAL(incl Comp Eng)	135	1427	2503	2490	2667	2525	2250	539	5347	2537	2478	2716	2542	2324
GEOLOGICAL	1	4	1500	2073	*	*	*	1	23	1500	2068	*	*	*
INDUSTRIAL	23	243	2428	2360	2583	2433	2290	90	983	2464	2373	2750	2458	2167
MECHANICAL	86	955	2415	2442	2633	2459	2208	383	3421	2449	2449	2666	2458	2250

continued

ECPO REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	3	38	$2440	$2475	*	*	*	10	189	$2597	$2454	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	4	17	2483	2422	*	*	*	4	37	2483	2395	*	*	*
PETROLEUM	+	23	+	2642				+	177	+	2668			
ENGINEERING TECHNOLOGY	7	146	2531	2269	*	*	*	16	413	2377	2283	*	*	*
SCIENCE														
AGRICULTURAL	3	53	1487	1683	*	*	*	5	188	1567	1685	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	13	45	1676	1603	*	*	*	20	119	1643	1697	$2333	$1617	$1083
CHEMISTRY	3	32	2055	2116	*	*	*	5	99	2116	2167	*	*	*
COMPUTER SCIENCE	100	576	2392	2304	$2750	$2454	$1916	232	1965	2420	2284	2667	2500	2041
MATHEMATICS	28	128	2176	2204	2500	2208	1755	58	432	2258	2227	2583	2333	1792
ALLIED HEALTH PROFESSIONS	2	40	1604	1672	*	*	*	7	111	1888	1878	*	*	*
NURSING	2	96	2046	1993	*	*	*	20	274	2315	1971	2425	2257	2166
PHARMACY	+	128	+	2924				+	203	+	2863			
PHYSICS	5	20	2413	2245	*	*	*	6	44	2414	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	1	7	1833	1643	*	*	*	1	32	1833	1768	*	*	*
RENEWABLE NATURAL RSRCS	+	10	+	1627				2	20	1751	1661	*	*	*
TOTALS	1145	8551						3204	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	198	1060	$2059	$1940	$2333	$2083	$1666	670	6492	$2118	$1996	$2400	$2108	$1750
BANKING OCCUPATIONS	67	256	1919	1796	2416	1875	1484	87	783	1967	1809	2500	1925	1484
BUSINESS ADMINISTRATION	73	175	1666	1712	1916	1667	1288	90	583	1680	1698	1917	1688	1288
CONSULTANTS	46	247	2304	2196	2667	2292	1916	202	1080	2383	2249	2750	2355	2000
FINANCIAL ANALYSTS	80	298	2172	2012	2500	2151	1833	188	955	2314	2114	2667	2438	1916
HUMAN RESOURCES	17	131	1778	1727	*	*	*	22	296	1786	1673	2333	1667	1417
MANAGEMENT TRAINEE	62	717	2037	1727	2458	2000	1666	172	2481	2020	1741	2600	1976	1500
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	56	368	2331	2266	2583	2396	1917	144	1272	2346	2241	2583	2475	1917
COMPUTER SCIENTISTS	57	312	2320	2289	2667	2333	1916	130	1132	2379	2295	2667	2416	2028
MATH/STATISTICIANS	6	63	2156	2211	*	*	*	15	225	2249	2249	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	30	251	1833	1786	2300	1833	1416	53	811	1892	1829	2416	1875	1500
RETAIL/WHOLESALE SALES	60	283	1869	1869	2166	1833	1583	88	1070	1829	1800	2166	1833	1500
TECHNICAL SALES	14	119	1883	1994	*	*	*	41	445	2143	2026	2550	2167	1708
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	3	49	1598	1570	*	*	*	6	153	1667	1644	*	*	*
COMMUNICATIONS OCCUPATION	11	72	1734	1762	*	*	*	15	171	1859	1688	*	*	*
ENGINEERS (Eng. Deg. Req)	312	3510	2444	2435	2666	2492	2125	1153	12871	2467	2437	2670	2500	2167
HEALTH RELATED OCCUPATION	5	183	1738	2556	*	*	*	15	378	1764	2366	*	*	*
INSURANCE OCCUPATIONS	25	103	1876	1773	2333	1916	1542	49	462	1900	1801	2167	1916	1666
LAW ENFORCEMENT OCCPTNS	+	5	+	1527				+	31	+	1725			
NURSES	2	94	2046	1991	*	*	*	20	267	2315	1980	2425	2257	2166
PRODUCTION OCCUPATIONS	2	69	1708	2150	*	*	*	5	238	2203	2103	*	*	*
REAL ESTATE OCCUPATIONS	4	10	1771	1907	*	*	*	6	49	1692	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	15	+	1822				3	74	2734	2019	*	*	*
RESEARCHERS-SCIENTIFIC	1	43	2123	1993	*	*	*	5	128	2054	2117	*	*	*
SOC. WORKERS & RECREATION	8	35	1339	1360	*	*	*	16	122	1359	1383	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	6	83	1786	1981	*	*	*	9	139	1807	1955	*	*	*
TOTALS	1145	8551						3204	32708					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 6 SEPTEMBER 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	123	$2792	$2287	*	*	*	32	439	$2535	$2289	$2875	$2500	$1917
MBA--NON-TECH	68	228	3313	2784	$4417	$3146	$2333	86	914	3119	2789	4332	2917	2200
MBA--TECH	29	61	3229	3226	3917	3333	2333	33	304	3214	3199	3750	3217	2458
MS-BUSINESS	3	47	2671	2676	*	*	*	8	128	3116	2633	*	*	*
ADMINISTRATION	1	9	2500	2119	*	*	*	1	21	2500	2154	*	*	*
BANKING & FINANCE	+	9	+	2671				3	204	3778	3112	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	1	4	3583	3208	*	*	*	1	15	3583	2941	*	*	*
LABOR/INDUSTRIAL RELATION	4	16	2958	2989	*	*	*	4	37	2958	2776	*	*	*
MANAGEMENT INFO SYSTEMS	+	6	+	2078				2	57	2117	2581	*	*	*
HUMANITIES														
HUMANITIES	7	12	2774	2403	*	*	*	8	41	2646	1887	*	*	*
SOCIAL SCIENCES	4	15	3021	2035	*	*	*	7	96	2976	1938	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	45	+	2911				3	109	2858	2871	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	3417			
CHEMICAL	3	44	2667	2832	*	*	*	7	134	2764	2858	*	*	*
CIVIL	1	62	2792	2638	*	*	*	4	161	2575	2533	*	*	*
ELECTRICAL(incl Comp Eng)	41	208	2980	3019	3167	3000	2833	183	724	3111	3011	3375	3120	2833
GEOLOGICAL	+	5	+	2884				+	19	+	2497			
INDUSTRIAL	2	22	2767	2961	*	*	*	11	107	2939	2813	*	*	*
MECHANICAL	18	108	2854	2850	*	*	*	84	339	2968	2843	3333	3000	2590
METALLURGICAL	3	8	2981	2849	*	*	*	11	37	2860	2840	*	*	*
NUCLEAR	+	4	+	2842				1	9	2916	2738	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	2167				+	8	+	1823			
CHEMISTRY	+	4	+	2335				4	41	3002	2631	*	*	*
COMPUTER SCIENCE	19	96	2946	2903	*	*	*	41	251	2935	2880	3275	2940	2550
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438				2	22	2375	2484	*	*	*
MATHEMATICS	+	13	+	2524				4	41	2881	2470	*	*	*
PHYSICS	2	9	2667	2661	*	*	*	3	16	2819	2894	*	*	*
TOTALS	216	1162						543	4276					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience [1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	50	161	$3230	$3477	$4000	$3333	$2333	58	622	$3127	$3386	$4000	$3291	$2250
MBA--TECH	16	34	3607	3438	*	*	*	17	194	3553	3596	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	68	160	3782	3609	4583	3750	2625	75	638	3677	3496	4583	3750	2583
MBA--TECH	16	41	3500	3470	*	*	*	17	344	3433	3669	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	82	208	4103	3783	5166	4000	3167	88	539	4081	3594	5166	3979	3166
MBA--TECH	31	72	3836	3706	4374	3750	3208	31	285	3836	3788	4374	3750	3208
TOTALS	263	676						286	2622					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 6/6/88 THROUGH 8/15/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING							
AEROSPACE	+	3	+	$3458			
CHEMICAL	5	61	$3717	3866	*	*	*
CIVIL	+	2	+	3375			
ELEC ENG (INCL COMP ENG)	4	56	2917	4004	*	*	*
MECHANICAL	3	16	3503	3745	*	*	*
METALLURGICAL	6	8	3644	3952	*	*	*
SCIENCE							
BIOLOGICAL	+	2	+	3167			
CHEMISTRY	7	36	3521	3540	*	*	*
COMPUTER SCIENCE	+	6	+	4897			
MATHEMATICS	+	5	+	3067			
PHYSICS	+	13	+	3712			
POLYMER	+	8	+	3612			
TOTALS	25	216					

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING							
AEROSPACE	5	15	$3841	$3942	*	*	*
CHEMICAL	7	167	3730	3824	*	*	*
CIVIL	2	13	4250	3180	*	*	*
ELEC ENG (INCL COMP ENG)	14	137	3996	4071	*	*	*
MECHANICAL	11	59	3997	3824	*	*	*
METALLURGICAL	12	34	3796	3815	*	*	*
SCIENCE							
BIOLOGICAL	+	6	+	2569			
CHEMISTRY	17	174	3506	3441	*	*	*
COMPUTER SCIENCE	+	19	+	4226			
MATHEMATICS	+	13	+	3389			
PHYSICS	9	37	3967	3540	*	*	*
POLYMER	+	31	+	3437			
TOTALS	77	705					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
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SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2144 566 2833 1833	1584 2	2042 9	1833 1		1833 3		1972 11	2175 5
BANKING & FINANCE	2060 11	1916 1	1858 47 2416 1484	1750 2		2065 17		1880 15	1812 8
BUSINESS ADMINISTRATION & MANAGEMENT	2050 5	1416 1	1720 3	1891 3	2325 10	1917 2	1500 5	2133 5	1635 8
HUMAN RESOURCES (incl Labor Relations)	1750 1		2000 2				2367 2	1770 1	
INSTITUTIONAL MANAGEMENT			1583 1	2083 1	2708 1	2528 3			1833 1
MANAGEMENT INFO SYSTEMS	2255 26 2500 2000		2333 2	2138 8	2414 6	2188 5	1750 1	2000 9	1558 5
MARKETING & DISTRIBUTION	1913 2	1600 10	1668 7	1783 7	1375 1	1817 7		1848 12	1784 44 2750 1583
ECONOMICS	2409 9	2250 1	2267 60 2916 1792	2163 5	2245 16	2447 47 2917 2333		1955 21 2500 1708	1777 8
LETTERS (incl English, Literature)		1459 2	2150 4	2083 2		3625 1		1736 3	1792 8
HUMANITIES - All Other		1416 1	2150 3		1944 3	2605 2		1906 4	1369 2
CRIMINAL JUSTICE									
HISTORY	2250 3	2000 1	2160 6		2375 4	2458 2		2000 2	1821 7

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2654 5		2500 1		2541 4		1288 1	2167 2	1842 9
SOCIAL SCIENCES-All Other	2333 1	1500 1	2269 7	2042 1	2117 5	2091 11		2012 7	1835 19
ADVERTISING									
COMMUNICATIONS									1662 7
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2583 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2167 4				2129 2				
CIVIL					2212 6	2500 1			
ELECTRICAL(incl Comp Eng)	2484 26 2750 2250		2500 1	2624 16	2423 14	2560 18		2958 1	2333 1

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	[illegible]	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2499 17		2500 1		2451 7	2698 4			
MECHANICAL	2416 3		2483 1		2611 12	2494 3		2125 4	
METALLURGICAL				2510 1					
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL			1833 1			1833 1			1833 2
CHEMISTRY			2583 1						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2462 15		2250 5	2435 35 3333 1916	2439 12	2583 4		2108 5	1833 1
MATHEMATICS	2225 5		1903 6	2268 5	2323 4	2558 5		2205 15	1916 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS			2416 1						
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING	1583 1			1375 1	1838 5	2000 1	1666 1		2083 1
BANKING & FINANCE				2000 1		1898 4	2006 5		2125 2
BUSINESS ADMINISTRATION & MANAGEMENT		1900 1		1916 1		1758 7			
HUMAN RESOURCES (incl Labor Relations)			1000 1			1821 2			
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2167 1			1917 1	2325 2	2042 8	2221 2		
MARKETING & DISTRIBUTION	1760 4			1708 2	1666 1	1708 11	1583 1		1942 2
ECONOMICS	1833 2		833 1			1912 3	1667 1		
LETTERS (incl English, Literature)						1460 4		1833 1	
HUMANITIES - All Other	1417 1		1667 1			1629 7			
CRIMINAL JUSTICE									
HISTORY		2666 1				1354 2			

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY	1958 1								
SOCIAL SCIENCES-All Other		2083 1				1667 1			
ADVERTISING	917 1								
COMMUNICATIONS	1778 3					1465 4			
JOURNALISM						2333 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2738 2					2363 26 2605 2167		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2354 2					2479 2		2480 2
CIVIL		2250 1		2417 2					2338 2
ELECTRICAL(incl Comp Eng)		2617 19		2500 1	2630 33 3333 2451	2691 37 4583 2467	2498 27 2808 2366		2420 10

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL		1500 1							
INDUSTRIAL		2817 2		2917 1	2333 1	2721 2	2450 3		2369 4
MECHANICAL	2458 1	2285 6		2292 1	2581 19	2668 11	2487 52 2850 2333		2382 57 2800 2200
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY					2333 1		2450 1		2253 1
AGRICULTURAL								1615 4	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL	1583 1	1650 1						1667 1	
CHEMISTRY		1833 1							

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2396 9		1919 3	2250 5	2359 17	2480 7		2475 2
MATHEMATICS		2650 2				2208 2			2085 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS						2000 1	2433 1		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1668 1			

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	2162 1		2000 3	1998 5	1958 1	2085 5		1875 5	2000 2
BANKING & FINANCE		2083 1	2028 15	2052 14	2298 6	2085 2		1916 1	
BUSINESS ADMINISTRATION & MANAGEMENT			2106 3	2416 1	1500 1				1250 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2238 2	2255 6	2072 7	2250 2				
MARKETING & DISTRIBUTION		1935 4	1864 9	1583 1	1942 3	1742 2		1916 1	1954 4
ECONOMICS	1400 1	1867 1	2073 2	2186 3	2239 3	1733 1			1867 1
LETTERS (incl English, Literature)		2083 1	1750 1		1925 1	2208 1			
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY					2167 1				

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY			1750 1	2450 2	1941 4	1916 1			
SOCIAL SCIENCES-All Other			1879 2	2000 1	1875 1	1666 1			1500 1
ADVERTISING									
COMMUNICATIONS		1500 1	2138 2	1600 1	2008 1				
JOURNALISM									
TECHNICAL WRITING			2195 2						
AEROSPACE & AERONAUTICAL				2458 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC						2469 4			
CHEMICAL	2246 8	2612 49 2800 2442	2500 5	2625 7	2707 4	2518 18		2671 11	2650 6
CIVIL	2159 53 2583 2000	2083 1		2264 4		2529 2		2425 2	
ELECTRICAL(incl Comp Eng)	2301 8	2546 11	2580 98 3317 2500	2516 181 2833 2367	2627 4	2628 6		2652 4	2608 8

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2290 1	2950 1	2457 8	2369 23 2745 2208	2565 3	2472 6	2333 1		2563 2
MECHANICAL	2266 12	2589 19	2530 17	2432 119 2850 2293	2556 3	2445 9	2410 12	2520 5	2586 3
METALLURGICAL		2420 1	2675 2	2458 1			2467 3	2918 2	
MINING & MINERAL									
NUCLEAR	2458 1	2600 1		2458 1					
PETROLEUM									
ENGINEERING TECHNOLOGY	2334 3		3000 1	2271 4		2383 5			
AGRICULTURAL	1375 1								
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2520 1							
CHEMISTRY		2375 1							2123 1

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2000 1	2347 3	2523 61 2783 2417	2518 33 2833 2417	2245 5	2021 4		2542 1	2166 1
MATHEMATICS			2464 7	2433 3					2166 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS				2544 3					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1833 1			

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			2152 3	1792 2	1750 2	1621 6	1645 3
BANKING & FINANCE	1422 1					1583 1	2037 1
BUSINESS ADMINISTRATION & MANAGEMENT	1458 1		1484 2		1500 1		
HUMAN RESOURCES (incl Labor Relations)			2333 1	1750 1	2083 2	1528 3	
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS				2175 4			1917 1
MARKETING & DISTRIBUTION	2127 1				1166 1		1583 1
ECONOMICS		2042 1		1778 3			1500 1
LETTERS (incl English, Literature)					916 1		1250 1
HUMANITIES - All Other			2333 1	1756 1	1255 4		1500 1
CRIMINAL JUSTICE							
HISTORY				1750 2	708 1		1417 1

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1260 4	1450 1		1711 2
SOCIAL SCIENCES-All Other			2383 3		1401 3		2007 2
ADVERTISING							
COMMUNICATIONS			1667 1				2000 1
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL						1981 3	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2530 5				1807 2	
CIVIL						2056 6	2196 23 2537 2090
ELECTRICAL(incl Comp Eng)		2333 2			2667 1	1916 11	2125 1

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						2102 3	
MECHANICAL						2026 8	2497 6
METALLURGICAL							
MINING & MINERAL							
NUCLEAR						2417 1	
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1597 3	1585 5	1119 3	2042 1	
CHEMISTRY				1667 1			

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1			2028 1	1666 1
MATHEMATICS					1500 1		
ALLIED HEALTH PROFESSIONS			1250 1	1995 6			
NURSING				2349 19		1666 1	
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							1833 1
RENEWABLE NATURAL RSRCS							

SEPTEMBER 1988 ECPO CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2154 629 2833 1833	1629 20 2250 1250	2074 152 2916 1484	1990 30 2666 1500	2276 50 3083 1833	2274 100 3625 1666	1697 9	1944 92 2750 1666	1791 124 2916 1583
BACHELOR TECHNICAL	2443 70 2842 2167		2175 17	2477 58 3333 1916	2430 57 3083 2167	2550 36 3208 2417		2203 25 2958 1708	1782 12

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1783 10	2216 3	1167 3	1854 6	1938 8	1760 50 2500 1333	1939 10	1833 1	2043 5
BACHELOR TECHNICAL	1715 6	2464 46 2917 2083		2288 8	2572 59 3333 2417	2510 76 4583 2000	2460 119 2850 2333	1625 5	2384 79 2800 2200

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1781 2	2028 9	2011 42 2667 1750	2079 34 2450 1916	2088 23 2417 1850	1969 13		1886 7	1826 9
BACHELOR TECHNICAL	2194 88 2750 2000	2569 89 2950 2333	2543 203 3317 2400	2474 381 2850 2300	2497 20 2950 2208	2449 55 2675 2250	2416 16	2633 25 2918 2450	2550 22 2650 2458

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1669 3	2042 1	2124 10	1745 17	1414 16	1589 10	1684 14
BACHELOR TECHNICAL		2474 7	1525 7	2135 31 3141 1460	1505 5	1990 37 2417 1642	2215 33 2700 1885

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2530 14	3166 1	3422 15	2963 2	3060 9	4138 15		2188 2	
MBA--TECH	2400 4	2458 1	3827 5		3125 2	2875 2			

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				2209 2		3050 5	2200 1		
MBA--TECH		3475 1			2792 1	3500 1	3129 1		3375 2

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		3259 2	2793 3	3146 4	2900 5	3000 1			2300 1
MBA--TECH		3210 7	3355 2	3767 3		2750 1			

SEPTEMBER 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   SEPTEMBER 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH			2167 1	2292 2			2500 1
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1988

MIDDLE ATLANTIC REGION (MAPA)

Bryn Mawr College
Bucknell University
Carnegie-Mellon University
University of Delaware
Fairleigh Dickinson-Teaneck
Georgetown University
George Washington University
Grove City College
Haverford College
Lafayette College
LaSalle University
Lehigh University
Marymount University-Graduate School
New Jersey Institute of Technology
Penn State University
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Rutgers University-Camden-Arts & Sciences
Rutgers University-New Brunswick
Villanova University
Virginia State University
West Virginia University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 1 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	36	497	$2158	$1968	$2417	$2333	$1850	106	1886	$2093	$1952	$2333	$2083	$1833
Banking & Finance	2	64	1771	1847	*	*	*	9	343	1852	1834	*	*	*
Business Administration	6	79	1550	1735	*	*	*	17	406	1778	1694	*	*	*
Human Resources (incl. Labor/Industrial Relations)	+	1	+	1916				+	31	+	1622			
Institutional Management	+	8	+	1611				+	56	+	1591			
Management Information Systems	1	26	2083	2076	*	*	*	2	131	2083	2049	*	*	*
Marketing & Distribution	6	99	2025	1799	*	*	*	8	483	1920	1743	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	2	13	1988	1749	*	*	*	9	83	1863	1733	*	*	*
Letters (incl. English, Lit., etc.)	+	4	+	1677				+	25	+	1521			
Humanities - All Others	1	13	1500	1673	*	*	*	1	65	1500	1530	*	*	*
Criminal Justice	+	3	+	1611				+	22	+	1691			
History	+	1	+	1375				+	5	+	1850			
Psychology	1	9	1041	1380	*	*	*	1	51	1041	1476	*	*	*
Social Sciences - All Others	+	17	+	1784				+	76	+	1642			
COMMUNICATIONS														
Advertising	1	2	850	1025	*	*	*	1	22	850	1501	*	*	*
Communications	+	12	+	1538				1	71	1054	1565	*	*	*
Journalism	1	4	1750	1383	*	*	*	2	42	1667	1507	*	*	*
Technical Writing	+	3	+	2569				+	4	+	2510			
ENGINEERING														
Aerospace & Aeronautical	+	5	+	2302				1	98	2375	2324	*	*	*
Agricultural	+	1	+	2350				+	10	+	2285			
Biomedical & Bioengineering	+	+	+	+				+	2	+	2463			
Chemical	5	77	2532	2562	*	*	*	8	215	2462	2533	*	*	*

Continued

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.
† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING *Continued*														
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	26	$2004	$2141	*	*	*	8	203	$1986	$2054	*	*	*
Electrical (incl. Computer Engrg.)	11	179	2316	2456	*	*	*	33	1000	2365	2429	$2667	$2443	$1988
Geological	+	+	+	+				+	6	+	2204			
Industrial	11	60	2204	2380	*	*	*	23	187	2218	2356	2500	2291	1988
Mechanical	4	114	2475	2437	*	*	*	18	584	2361	2431	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	8	+	2591				2	29	2450	2444	*	*	*
Mining & Mineral	+	+	+	+				+	+	+	+			
Nuclear (incl. Engrg. Physics)	+	5	+	2210				1	6	2726	2296	*	*	*
Petroleum	1	5	2850	2816	*	*	*	2	29	2783	2792	*	*	*
Engineering Technology	+	3	+	1875				1	46	2250	2236	*	*	*
SCIENCES														
Agricultural Sciences	1	5	1512	1489	*	*	*	2	47	1985	1737	*	*	*
Architectural & Environmental Design	+	+	+	+				+	+	+	+			
Biological	+	2	+	1524				+	14	+	1762			
Chemistry	+	12	+	2094				+	19	+	2022			
Computer Science	5	82	2256	2262	*	*	*	20	390	2136	2204	2717	2117	1791
Mathematics	+	5	+	1896				6	65	2247	2170	*	*	*
Allied Health Professions	+	1	+	1500				1	47	1620	2033	*	*	*
Nursing	+	7	+	1714				+	63	+	1976			
Pharmacy	+	2	+	3273				3	7	2545	2859	*	*	*
Physics	+	+	+	+				+	6	+	2247			
Other Physical & Earth Sciences	+	+	+	+				+	3	+	1660			
Renewable Natural Resources	+	+	+	+				+	2	+	1583			
Totals	98	1454						286	6880					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

MAPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMIN. & MGMT. OCCUPATIONS														
Accountants & Auditors	36	502	$2141	$1967	$2417	$2333	$1850	106	1915	$2080	$1951	$2333	$2083	$1791
Banking Occupations	1	19	1875	1712	*	*	*	4	109	1854	1706	*	*	*
Business Administration	+	33	+	1674				+	175	+	1612			
Consultants	19	48	2255	2310	*	*	*	26	124	2276	2216	2500	2291	2083
Financial Analysts	1	16	2250	2038	*	*	*	4	118	1933	1928	*	*	*
Human Resources	+	5	+	1562				1	66	1583	1600	*	*	*
Management Trainee	6	100	1742	1718	*	*	*	15	532	1779	1623	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	2	43	1709	2145	*	*	*	10	269	1972	2169	*	*	*
Computer Scientists (incl. Systems Analysts)	2	56	2682	2245	*	*	*	10	237	2285	2207	*	*	*
Mathematician/Statisticans	+	2	+	1403				4	32	2433	2209	*	*	*
MARKETING & SALES														
Advertising/Marketing	1	44	850	1966	*	*	*	7	210	1749	1823	*	*	*
Retail/Wholesale Sales	7	60	1738	1741	*	*	*	11	258	1756	1753	*	*	*
Technical Sales	1	17	1700	2073	*	*	*	2	76	1838	1971	*	*	*
ALL OTHER OCCUPATIONS														
Agriculture & Natural Resource Occupations	1	4	1512	1436	*	*	*	1	43	1512	1737	*	*	*
Communications Occupations	+	6	+	1988				+	51	+	1638			
Engineers (Engrg. Degree Required)	19	430	2367	2444	*	*	*	73	2270	2329	2403	2725	2400	1916
Health-Related Occupations	+	7	+	2013				4	82	2314	2009	*	*	*
Insurance Occupations	+	17	+	1718				2	90	1625	1754	*	*	*
Law Enforcement Occupations	+	+	+	+				+	16	+	1814			
Nurses	+	7	+	1714				+	56	+	1994			
Production Occupations	+	8	+	2254				2	63	2342	2007	*	*	*
Real Estate Occupations	+	1	+	1750				+	8	+	1839			
Researchers—Nonscientific	+	2	+	1879				+	4	+	1773			
Researchers—Scientific	+	8	+	1968				1	12	2417	2021	*	*	*
Social Workers & Recreational Workers	1	8	1041	1648	*	*	*	1	37	1041	1457	*	*	*
Transportation & Distribution Occupations	1	11	2275	2121	*	*	*	2	27	2179	1847	*	*	*
Totals	98	1454						286	6880					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	19	+	$2137				3	115	$1986	$2257	*	*	*
MBA—Nontechnical Undergraduate	+	26	+	2356				+	145	+	2455			
MBA—Technical Undergraduate	1	8	$3000	3865	*	*	*	2	35	2583	2833	*	*	*
MS—Business	+	5	+	2177				+	24	+	2400			
Administration (Public, Hospital, etc.)	+	3	+	2612				+	5	+	2293			
Banking & Finance	+	2	+	3386				+	12	+	2680			
Industrial Mgmt. (incl. Industrial Admin.)	+	+	+	+				+	1	+	2333			
Labor/Industrial Relations	1	1	2150	2150	*	*	*	2	4	2367	2226	*	*	*
Management Information Systems	+	1	+	1900				+	11	+	2247			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1625				2	15	1547	1536	*	*	*
Social Sciences	+	14	+	1831				+	62	+	1931			
ENGINEERING														
Aerospace & Aeronautical	+	3	+	2640				+	20	+	2871			
Bioengineering & Biomedical	+	+	+	+				+	+	+	+			
Chemical	1	5	2550	2770	*	*	*	1	19	2550	2755	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	2416				+	14	+	2507			
Electrical (incl. Computer Engrg.)	2	30	3359	2914	*	*	*	2	124	3359	2879	*	*	*
Geological	+	2	+	1963				+	9	+	2415			
Industrial	1	4	2792	2944	*	*	*	2	26	2731	2687	*	*	*
Mechanical	+	19	+	2871				+	48	+	2740			
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	4	+	2750				+	12	+	2773			
Nuclear	+	+	+	+				1	2	2533	2729	*	*	*

Continued

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Continued														
SCIENCES														
Biological	+	3	+	$1625				+	5	+	$1609			
Chemistry	+	3	+	2383				+	6	+	2468			
Computer Science	1	16	$3642	2883	*	*	*	3	46	$3214	2767	*	*	*
Geology & Related Geological Sciences	+	1	+	1750				+	3	+	2483			
Mathematics	+	3	+	1954				1	5	2181	2215	*	*	*
Physics	+	1	+	2311				+	2	+	2724			
Totals	7	176						19	770					

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[1] Percentiles are computed on regional data.

+ No offers reported.

* Not computed for fewer than 20 offers.

† The 50th and 10th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	7	+	$3100				+	51	+	$2855			
MBA - Tech Undergraduate	+	3	+	3856				+	10	+	3043			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	13	+	2891				+	42	+	3151			
MBA - Tech Undergraduate	+	8	+	3937				+	15	+	3815			
Over 4 years														
MBA - Nontech Undergraduate	+	16	+	2684				+	57	+	3537			
MBA - Tech Undergraduate	+	11	+	4573				+	20	+	4319			
Totals	+	58						+	195					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Aerospace	+	+	+	+				+	2	+	$4418			
Chemical	+	9	+	$3601				+	15	+	3617			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				+	4	+	2982			
Electrical (incl. Computer Engrg.)	1	5	$3480	3919	*	*	*	1	27	$3480	3910	*	*	*
Mechanical	+	2	+	3667				+	19	+	3721			
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)	+	6	+	3770				+	16	+	3693			
SCIENCES														
Biological	+	+	+	+				+	3	+	1944			
Chemistry	+	8	+	2898				1	23	3750	2808	*	*	*
Computer Science	+	+	+	+				+	3	+	3680			
Mathematics	+	1	+	3292				+	2	+	3126			
Physics	+	2	+	2173				+	6	+	2803			
Polymer	+	+	+	+				+	2	+	3855			
Totals	1	33						2	122					

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[1] Years of previous full-time, nonmilitary employment.

[2] Percentiles are computed on regional data.

+ No offers reported.

* Not computed for fewer than 20 offers.

FEBRUARY 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
ACCOUNTING	2148 35 2333 1850					
BANKING & FINANCE						
BUSINESS ADMINISTRATION &				1700 1		
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS	2083 1					
MARKETING & DISTRIBUTION						
ECONOMICS						1875 1
LETTERS (incl English, Li						

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
HUMANITIES - All Other						
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other						
ADVERTISING						
COMMUNICATIONS						
JOURNALISM			1750 1			

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL					1916 2	
ELECTRICAL(INCL COMP ENG)	2467 5					
GEOLOGICAL						
INDUSTRIAL	2318 8				2083 1	

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
MECHANICAL	2083 1					
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
COMPUTER SCIENCE	2500 1					
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
ACCOUNTING						
BANKING & FINANCE						
BUSINESS ADMINISTRATION &			1258 2			
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS			2100 1			
LETTERS (incl English, Li						

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FEBRUARY 1988 MAPA INTERIM REPORT
         AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  MAPA REGIONAL  INTERIM REPORT
         -----------------------------
         BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88        PART 2 - PAGE  2
         ------------------------

CURRICULUM                   HOTELS/MOTELS  INSURANCE     MERCHANDISING  PUBLISHING     RESEARCH & DEV RESTAURANTS
-------------------------------------------------------------------------------------------------------------------
HUMANITIES - All Other     /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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CRIMINAL JUSTICE           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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HISTORY                    /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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PSYCHOLOGY                 /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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SOCIAL SCIENCES-All Other  /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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ADVERTISING                /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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COMMUNICATIONS             /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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JOURNALISM                 /              /              /              /              /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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FEBRUARY 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL						
ELECTRICAL(INCL COMP ENG)		1135 1			2175 2	
GEOLOGICAL						
INDUSTRIAL						

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
MECHANICAL						
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL	1512 1					
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
COMPUTER SCIENCE					2780 1	
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

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FEBRUARY 1988 MAPA INTERIM REPORT
          AVERAGE MON)HLY SALARY OFFERS     FEBRUARY 1988  MAPA REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88        PART 3 - PAGE  1
          ------------------------

  CURRICULUM                  TRANSPORTATION UTILITIES      OTHER BUSINESS AEROSPACE      AGRICUL. FORES AUTO & MECH EQ
  ------------------------------------------------------------------------------------------------------------------------
  ACCOUNTING                /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  BANKING & FINANCE         /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  BUSINESS ADMINISTRATION & /              /              /  950     1   /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  HUMAN RSRCS (incl LABOR R /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  INSTITUTIONAL MGMT.       /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  MANAGEMENT INFO SYSTEMS   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  MARKETING & DISTRIBUTION  /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  ECONOMICS                 /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  LETTERS (incl English, Li /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
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FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
HUMANITIES - All Other			1500 1			
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other						
ADVERTISING			850 1			
COMMUNICATIONS						
JOURNALISM						

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ	
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ 2400 1 / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 MAPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS      FEBRUARY 1988  MAPA REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART 3 - PAGE  4
          ------------------------

  CURRICULUM                    TRANSPORTATION UTILITIES      OTHER BUSINESS AEROSPACE      AGRICUL. FORES AUTO & MECH EQ
  -------------------------------------------------------------------------------------------------------------------
  MECHANICAL                  /               / 2691      1  /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  METALLURGICAL               /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  MINING & MINERAL            /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  NUCLEAR                     /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  PETROLEUM                   /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  ENGINEERING TECHNOLOGY      /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  AGRICULTURAL                /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  ARCHITECTURAL & ENVIRONME   /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  BIOLOGICAL                  /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
                              /               /              /               /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  CHEMISTRY                   /               /              /               /              /              /              /
                              /               /              /               /              /              /              /
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FEBRUARY 1988 MAPA INTERIM REPORT
       AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  MAPA REGIONAL  INTERIM REPORT
       -----------------------------
       BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART 3 - PAGE  5
       ------------------------

 CURRICULUM                   TRANSPORTATION UTILITIES     OTHER BUSINESS AEROSPACE     AGRICUL. FORES AUTO & MECH EQ
 ---------------------------------------------------------------------------------------------------------------------
 COMPUTER SCIENCE           /              / 2583      1 /              /              /              /              /
                            /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
 ---------------------------------------------------------------------------------------------------------------------
 MATHEMATICS                /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
 ---------------------------------------------------------------------------------------------------------------------
 ALLIED HEALTH PROFESSIONS  /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
 ---------------------------------------------------------------------------------------------------------------------
 NURSING                    /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
 ---------------------------------------------------------------------------------------------------------------------
 PHARMACY                   /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
 ---------------------------------------------------------------------------------------------------------------------
 PHYSICS                    /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
 ---------------------------------------------------------------------------------------------------------------------
 OTHER PHYSICAL & EARTH SC  /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
 ---------------------------------------------------------------------------------------------------------------------
 RENEWABLE NATURAL RSRCS    /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
                            /              /             /              /              /              /              /
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FEBRUARY 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
ACCOUNTING						
BANKING & FINANCE						
BUSINESS ADMINISTRATION &		2250 1				
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION		2250 1	1861 3		2275 1	
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL		2625 1		2725 2		
CIVIL						
ELECTRICAL(INCL COMP ENG)				2725 1		
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
MECHANICAL				2563 2		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
COMPUTER SCIENCE		2167 1				
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
ACCOUNTING						
BANKING & FINANCE				1500 1		
BUSINESS ADMINISTRATION &	1885 1					
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
TECHNICAL WRITING	/	/	/	/	/	/	/
AEROSPACE & AERONAUTICAL	/	/	/	/	/	/	/
AGRICULTURAL	/	/	/	/	/	/	/
BIOENGINEERING & BIOMEDIC	/	/	/	/	/	/	/
CHEMICAL	/	/ 2750 1	/	/	/	/	/
CIVIL	/	/ 2180 1	/	/	/	/	/
ELECTRICAL(INCL COMP ENG)	/ 2535 1	/	/	/	/	/	/
GEOLOGICAL	/	/	/	/	/	/	/
INDUSTRIAL	/ 1625 1	/	/	/	/	/	/

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ 2850 1 / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
COMPUTER SCIENCE						1250 1
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
ACCOUNTING	2500 1			
BANKING & FINANCE	2042 1			
BUSINESS ADMINISTRATION &				
HUMAN RSRCS (incl LABOR R				
INSTITUTIONAL MGMT.				
MANAGEMENT INFO SYSTEMS				
MARKETING & DISTRIBUTION	2042 1			
ECONOMICS				
LETTERS (incl English, Li				

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
HUMANITIES - All Other				
CRIMINAL JUSTICE				
HISTORY				
PSYCHOLOGY	1041 1			
SOCIAL SCIENCES-All Other				
ADVERTISING				
COMMUNICATIONS				
JOURNALISM				

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FEBRUARY 1988 MAPA INTERIM REPORT
        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  MAPA REGIONAL INTERIM REPORT
        -----------------------------
        BY CURRICULUM & EMPLOYER          INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
        ------------------------

CURRICULUM                  HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
------------------------------------------------------------------------------------------
TECHNICAL WRITING          /              /              /              /              /
                           /              /              /              /              /
                           /              /              /              /              /

------------------------------------------------------------------------------------------
AEROSPACE & AERONAUTICAL   /              /              /              /              /
                           /              /              /              /              /
                           /              /              /              /              /

------------------------------------------------------------------------------------------
AGRICULTURAL               /              /              /              /              /
                           /              /              /              /              /
                           /              /              /              /              /

------------------------------------------------------------------------------------------
BIOENGINEERING & BIOMEDIC  /              /              /              /              /
                           /              /              /              /              /
                           /              /              /              /              /

------------------------------------------------------------------------------------------
CHEMICAL                   /              /              / 1833    1    /              /
                           /              /              /              /              /
                           /              /              /              /              /

------------------------------------------------------------------------------------------
CIVIL                      /              /              /              /              /
                           /              /              /              /              /
                           /              /              /              /              /

------------------------------------------------------------------------------------------
ELECTRICAL(INCL COMP ENG)  /              /              /              /              /
                           /              /              /              /              /
                           /              /              /              /              /

------------------------------------------------------------------------------------------
GEOLOGICAL                 /              /              /              /              /
                           /              /              /              /              /
                           /              /              /              /              /

------------------------------------------------------------------------------------------
INDUSTRIAL                 /              /              / 2000    1    /              /
                           /              /              /              /              /
                           /              /              /              /              /

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FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY   MAPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER   INTERIM   PERIOD   01/01/88 THROUGH 02/01/88   PART 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
BACHELOR NON-TECH	2146 36 2333 1850			1700 1		1875 1
BACHELOR TECHNICAL	2364 15		1750 1		1972 3	

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        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   MAPA REGIONAL INTERIM REPORT NUMBER 1
   ----------------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART  2
   ----------------------------------------------------------------------------------------------------------------------
CURRICULUM                  HOTELS/MOTELS  INSURANCE      MERCHANDISING  PUBLISHING     RESEARCH & DEV RESTAURANTS
-------------------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH         /              /              / 1539       3   /              /              /              /
                          /              /              /                /              /              /              /
                          /              /              /                /              /              /              /

-------------------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL        / 1512     1   / 1135     1   /                /              / 2376     3   /              /
                          /              /              /                /              /              /              /
                          /              /              /                /              /              /              /

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AVERAGE MONTHLY SALARY OFFERS FEBRUARY MAPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 3

CURRICULUM	TRANSPORTATION		UTILITIES		OTHER BUSINESS		AEROSPACE		AGRICUL, FORES		AUTO & MECH EQ	
BACHELOR NON-TECH					1225	2						
BACHELOR TECHNICAL			2558	3	850	1						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY MAPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 4

CURRICULUM	BLDG MAT'L MFR		CHEMICAL, DRUGS		COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		GLASS, PAPER, PK	
BACHELOR NON-TECH			2250	2	1861	3			2275	1		
BACHELOR TECHNICAL			2396	2			2660	5				

AVERAGE MONTHLY SALARY OFFERS FEBRUARY MAPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 5

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
BACHELOR NON-TECH	1885 1			1500 1		
BACHELOR TECHNICAL	2080 2	2593 3				1250 1

AVERAGE MONTHLY SALARY OFFERS FEBRUARY MAPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 6

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
BACHELOR NON-TECH	1906 4			
BACHELOR TECHNICAL			1917 2	

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FEBRUARY 1988 MAPA INTERIM REPORT
        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     ----------------------------------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   MAPA REGIONAL INTERIM REPORT
     ----------------------------------------------------------------------------------------------------------------

  CURRICULUM                 PUBL ACCNTNG   ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
  -------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH             /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
  MBA--TECH                 / 3000      1  /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  -------------------------------------------------------------------------------------------------------------------
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FEBRUARY 1988 MAPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS	
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 MAPA INTERIM REPORT
       BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     -------------------------------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   MAPA REGIONAL INTERIM REPORT
     -------------------------------------------------------------------------------------------------------------

   CURRICULUM                 TRANSPORTATION UTILITIES     OTHER BUSINESS AEROSPACE     AGRICUL, FORES AUTO & MECH EQ
   ---------------------------------------------------------------------------------------------------------------
   MBA--NON-TECH             /             /             /             /             /             /             /
                             /             /             /             /             /             /             /
                             /             /             /             /             /             /             /

   ---------------------------------------------------------------------------------------------------------------
   MBA--TECH                 /             /             /             /             /             /             /
                             /             /             /             /             /             /             /
                             /             /             /             /             /             /             /

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FEBRUARY 1988 MAPA INTERIM REPORT
      BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  4     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
      ----------------------------------------------------------------------------------------------------------------------

      AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   MAPA REGIONAL INTERIM REPORT
      ----------------------------------------------------------------------------------------------------------------------

    CURRICULUM                   BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
    ------------------------------------------------------------------------------------------------------------------------
    MBA--NON-TECH                  /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /

    ------------------------------------------------------------------------------------------------------------------------
    MBA--TECH                      /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /

    ------------------------------------------------------------------------------------------------------------------------
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FEBRUARY 1988 MAPA INTERIM REPORT
     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  5     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
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   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   MAPA REGIONAL INTERIM REPORT
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CURRICULUM                    METALS & METAL PETROLEUM REFI SCIENT INSTRU  TEXTILES       TIRE & RUBBER  EDUCATION
------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH              /            /            /            /            /            /            /
                           /            /            /            /            /            /            /
                           /            /            /            /            /            /            /

------------------------------------------------------------------------------------------------------------------
MBA--TECH                  /            /            /            /            /            /            /
                           /            /            /            /            /            /            /
                           /            /            /            /            /            /            /

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FEBRUARY 1988 MAPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 6 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 MAPA REGIONAL INTERIM REPORT

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO	
MBA--NON-TECH	/	/	/	/	/
	/	/	/	/	/
	/	/	/	/	/
MBA--TECH	/	/	/	/	/
	/	/	/	/	/
	/	/	/	/	/

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1988

MIDDLE ATLANTIC REGION (MAPA)

Bryn Mawr College
Bucknell University
Carnegie-Mellon University
University of Delaware
Fairleigh Dickinson-Teaneck
Georgetown University
George Washington University
Grove City College
Haverford College
Lafayette College
LaSalle University
Lehigh University
Marymount University-Graduate School
New Jersey Institute of Technology
Penn State University
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Rutgers University-Camden-Arts & Sciences
Rutgers University-New Brunswick
Villanova University
Virginia State University
West Virginia University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 1 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD [illegible]1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	69	884	$1994	$1996	$2375	$2000	$1616	175	2858	$2054	$1975	$2333	$2083	$1750
BANKING & FINANCE	7	95	2178	1756	*	*	*	16	445	1995	1816	*	*	*
BUSINESS ADMINISTRATION & MANAGEMENT	13	148	1813	1737	*	*	*	30	557	1793	1708	2491	1750	1250
HUMAN RESOURCES (incl Labor Relations)	3	7	1468	1508	*	*	*	3	38	1468	1601	*	*	*
INSTITUTIONAL MANAGEMENT	+	+	+	+				+	56	+	1591			
MANAGEMENT INFO SYSTEMS	2	47	2125	2138	*	*	*	4	178	2104	2072	*	*	*
MARKETING & DISTRIBUTION	6	127	2141	1762	*	*	*	14	616	2015	1742	*	*	*
HUMANITIES														
ECONOMICS	2	48	1959	1942	*	*	*	11	133	1880	1817	*	*	*
LETTERS (incl English, Literature)	+	6	+	2127				1	32	2292	1659	*	*	*
HUMANITIES - All Other	1	11	1166	1263	*	*	*	2	76	1333	1492	*	*	*
CRIMINAL JUSTICE	+	4	+	1292				+	28	+	1620			
HISTORY	+	5	+	1683				+	10	+	1767			
PSYCHOLOGY	1	15	1133	1589	*	*	*	2	66	1087	1502	*	*	*
SOCIAL SCIENCES-All Other	1	25	1250	1681	*	*	*	1	103	1250	1645	*	*	*
COMMUNICATIONS														
ADVERTISING	+	8	+	1416				1	34	850	1492	*	*	*
COMMUNICATIONS	+	31	+	1635				1	102	1054	1586	*	*	*
JOURNALISM	+	10	+	1293				2	52	1667	1474	*	*	*
TECHNICAL WRITING	+	2	+	1417				+	6	+	2146			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	60	+	2317				1	147	2375	2322	*	*	*
AGRICULTURAL	+	[illegible]	+	2096				+	12	+	2254			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	2463			
CHEMICAL	20	190	2609	2598	2750	2613	2500	28	408	2567	2564	2750	2613	2300
CIVIL	8	113	2208	2139	*	*	*	16	319	2097	2079	*	*	*
ELECTRICAL(incl Comp Eng)	51	514	2457	2471	2666	2475	2200	84	1547	2420	2443	2666	2475	2153
GEOLOGICAL	+	2	+	1400				+	8	+	2003			
INDUSTRIAL	14	138	2481	2354	*	*	*	38	332	2322	2354	2500	2313	1988
MECHANICAL	34	344	2499	2479	2666	2495	2291	52	944	2452	2449	2666	2463	2083

continued

MAPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	5	33	$2592	$2421	*	*	*	7	63	$2551	$2419	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2363				1	9	2726	2315	*	*	*
PETROLEUM	2	12	2808	2887	*	*	*	4	41	2795	2820	*	*	*
ENGINEERING TECHNOLOGY	5	27	2143	2248	*	*	*	6	73	2161	2240	*	*	*
SCIENCE														
AGRICULTURAL	5	24	2168	[illegible]	*	*	*	7	73	2116	1708	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	1	4	1333	1754	*	*	*	1	18	1333	1760	*	*	*
CHEMISTRY	1	9	2260	2136	*	*	*	1	28	2260	2059	*	*	*
COMPUTER SCIENCE	28	187	2401	2272	$2750	$2470	$2050	48	587	2291	2223	$2750	$2331	$1833
MATHEMATICS	3	22	2350	2279	*	*	*	9	87	2281	2198	*	*	*
ALLIED HEALTH PROFESSIONS	1	1	2156	2156	*	*	*	2	51	1888	2055	*	*	*
NURSING	+	3	+	1761				+	66	+	1967			
PHARMACY	+	1	+	3166				3	12	2545	2615	*	*	*
PHYSICS	1	3	2100	2367	*	*	*	1	9	2100	2287	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1913				+	10	+	1837			
RENEWABLE NATURAL RSRCS	+	2	+	1331				+	4	+	1457			
TOTALS	284	3162						572	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	72	894	$2000	$1992	$2375	$2000	$1625	178	2895	$2048	$1972	$2333	$2083	$1692
BANKING OCCUPATIONS	3	43	1350	1639	*	*	*	7	152	1638	1687	*	*	*
BUSINESS ADMINISTRATION	1	53	1083	1682	*	*	*	1	228	1083	1631	*	*	*
CONSULTANTS	22	110	2230	2233	2500	2271	2083	48	237	2255	2228	2500	2291	2083
FINANCIAL ANALYSTS	3	51	1861	1975	*	*	*	7	174	1902	1940	*	*	*
HUMAN RESOURCES	2	15	1417	1512	*	*	*	3	82	1472	1583	*	*	*
MANAGEMENT TRAINEE	21	182	2140	1734	2600	2167	1541	36	718	1989	1653	2583	1908	1500
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	12	106	2305	2170	*	*	*	22	380	2154	2162	2550	2159	1791
COMPUTER SCIENTISTS	13	100	2405	2361	*	*	*	23	343	2353	2256	2717	2450	1988
MATH/STATISTICIANS	+	14	+	2299				4	46	2433	2237	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	5	52	2512	1819	*	*	*	12	265	2067	1816	*	*	*
RETAIL/WHOLESALE SALES	1	57	1666	1806	*	*	*	12	319	1748	1758	*	*	*
TECHNICAL SALES	3	32	2070	2050	*	*	*	6	110	2030	1994	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	2	14	2213	1507	*	*	*	3	58	1979	1680	*	*	*
COMMUNICATIONS OCCUPATION	+	10	+	1575				+	63	+	1619			
ENGINEERS (Eng. Deg. Req)	118	1318	2504	2447	2690	2525	2200	192	3649	2437	2418	2724	2500	1989
HEALTH RELATED OCCUPATION	2	3	1745	2218	*	*	*	6	93	2124	2030	*	*	*
INSURANCE OCCUPATIONS	1	44	2083	1738	*	*	*	3	136	1777	1755	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	3	+	1761				+	59	+	1982			
PRODUCTION OCCUPATIONS	1	14	2084	2115	*	*	*	3	77	2256	2026	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1861				+	12	+	1879			
RESEARCHERS-NONSCIENTIFIC	+	2	+	1375				+	6	+	1640			
RESEARCHERS-SCIENTIFIC	+	25	+	2319				1	37	2417	2223	*	*	*
SOC. WORKERS & RECREATION	+	9	+	1305				1	49	1041	1420	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	2	8	2026	1747	*	*	*	4	35	2102	1824	*	*	*
TOTALS	284	3162						572	10241					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	79	+	$2310				3	194	$1986	$2278	*	*	*
MBA--NON-TECH	2	49	$3042	2775	*	*	*	2	202	3042	2540	*	*	*
MBA--TECH	1	26	2666	3442	*	*	*	3	61	2611	3093	*	*	*
MS-BUSINESS	+	7	+	2536				+	31	+	2431			
ADMINISTRATION	+	1	+	2583				+	6	+	2341			
BANKING & FINANCE	+	1	+	2833				+	13	+	2692			
INDUSTRIAL MGMT (incl Ind. Administration)	+	1	+	2780				+	2	+	2557			
LABOR/INDUSTRIAL RELATION	+	3	+	2689				2	7	2367	2425	*	*	*
MANAGEMENT INFO SYSTEMS	+	2	+	2479				+	13	+	2283			
HUMANITIES														
HUMANITIES	1	2	1208	1672	*	*	*	3	17	1434	1552	*	*	*
SOCIAL SCIENCES	3	3	2198	2198	*	*	*	3	65	2198	1943	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	4	+	2965				+	24	+	2886			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	2	10	2709	2803	*	*	*	3	29	2656	2771	*	*	*
CIVIL	10	23	2305	2368	*	*	*	10	39	2305	2406	*	*	*
ELECTRICAL(incl Comp Eng)	10	85	2998	3017	*	*	*	12	213	3058	2933	*	*	*
GEOLOGICAL	1	1	1871	1871	*	*	*	1	10	1871	2361	*	*	*
INDUSTRIAL	1	11	2800	2815	*	*	*	3	40	2754	2708	*	*	*
MECHANICAL	3	44	3025	2935	*	*	*	3	93	3025	2833	*	*	*
METALLURGICAL	+	1	+	2970				+	13	+	2788			
NUCLEAR	+	1	+	1983				1	3	2533	2480	*	*	*
SCIENCE														
BIOLOGICAL	1	1	2208	2208	*	*	*	1	6	2208	1709	*	*	*
CHEMISTRY	1	10	2627	2911	*	*	*	1	16	2627	2745	*	*	*
COMPUTER SCIENCE	6	30	3078	2923	*	*	*	9	76	3123	2829	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	2	9	1598	2450	*	*	*	2	12	1598	2458	*	*	*
MATHEMATICS	+	6	+	2139				1	11	2181	2174	*	*	*
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	44	410						63	1198					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 2 March 1988

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	+	35	+	$3245			
MBA--TECH	+	15	+	3586			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	36	+	3829			
MBA--TECH	+	23	+	3761			
OVER 4 YEARS							
MBA--NON-TECH	+	14	+	3350			
MBA--TECH	+	25	+	4008			
TOTALS	+	148					

CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	+	87	+	$3008			
MBA--TECH	+	25	+	3369			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	79	+	3458			
MBA--TECH	+	38	+	3782			
OVER 4 YEARS							
MBA--NON-TECH	+	72	+	3509			
MBA--TECH	+	46	+	4132			
TOTALS	+	347					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$3750				+	3	+	$4195			
CHEMICAL	19	25	$3706	3738	*	*	*	19	40	$3706	3692	*	*	*
CIVIL	+	2	+	4000				+	6	+	3321			
ELEC ENG (INCL COMP ENG)	1	13	3125	4187	*	*	*	2	40	3303	4000	*	*	*
MECHANICAL	+	6	+	3722				+	25	+	3721			
METALLURGICAL	+	3	+	3761				+	19	+	3704			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	+	10	+	3385				1	31	3750	3091	*	*	*
COMPUTER SCIENCE	1	5	3333	4342	*	*	*	1	8	3333	4094	*	*	*
MATHEMATICS	1	1	3708	3708	*	*	*	1	3	3708	3320	*	*	*
PHYSICS	1	3	2083	3428	*	*	*	1	9	2083	3011	*	*	*
POLYMER	1	8	3583	3095	*	*	*	1	10	3583	3247	*	*	*
TOTALS	24	77						26	197					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2002 63 2375 1625								
BANKING & FINANCE	2167 2		1916 1					2083 1	
BUSINESS ADMINISTRATION & MANAGEMENT	2167 1		1364 4						1666 1
HUMAN RESOURCES (incl Labor Relations)									1521 2
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2125 2								
MARKETING & DISTRIBUTION									
ECONOMICS	1833 1								
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1133 1						
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)	2292 3			2090 1					

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2333 4								
MECHANICAL	2302 4								
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2292 3		2416 1	2400 2					
MATHEMATICS	2350 3								
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING						2000 1			1958 1
BANKING & FINANCE									
BUSINESS ADMINISTRATION & MANAGEMENT						1783 2			
HUMAN RESOURCES (incl Labor Relations)						1363 1			
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION				2058 1				2026 2	
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OI ERS

BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUB SHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other						1250 1			
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL								2583 2	
CIVIL					2700 1	2750 1			
ELECTRICAL(incl Comp Eng)		2666 1			2512 5	2666 2	2249 1		

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		4000 1							2625 1
MECHANICAL					3383 2	2500 1	2357 2		
METALLURGICAL									2625 1
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY					2125 1				
AGRICULTURAL								3166 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE					2611 3		2600 1		2125 1
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		1746 2						2013 2	
BANKING & FINANCE			2208 1	2583 1	2125 1				
BUSINESS ADMINISTRATION & MANAGEMENT			2800 1	1833 1				2248 2	
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION				1713 1				1975 1	3050 1
ECONOMICS	2084 1								
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2609 11		2575 2				2720 2	2500 1
CIVIL	1975 4			2500 1					
ELECTRICAL(incl Comp Eng)			2498 9	2497 19			2346 4	2600 1	2488 2

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Avera age: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PA PKG & AL	APER, LLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL										
INDUSTRIAL			2320 5	2392 3						
MECHANICAL	2500 2	2623 7		2471 12				2400 3		
METALLURGICAL			2425 1					2518 2	2875 1	
MINING & MINERAL										
NUCLEAR										
PETROLEUM									2808 2	
ENGINEERING TECHNOLOGY	2375 1							2275 2		
AGRICULTURAL	1917 2								2583 1	
ARCHITECTURAL & ENVIRONMENT DESIGN										
BIOLOGICAL		1333 1								
CHEMISTRY		2260 1								

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2452 6	2452 3		2475 1		2447 3	2950 1
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER RS

March 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	ES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING								
BANKING & FINANCE								
BUSINESS ADMINISTRATION & MANAGEMENT							1583 1	
HUMAN RESOURCES (incl Labor Relations)								
INSTITUTIONAL MANAGEMENT								
MANAGEMENT INFO SYSTEMS								
MARKETING & DISTRIBUTION								
ECONOMICS								
LETTERS (incl English, Literature)								
HUMANITIES - All Other						1166 1		
CRIMINAL JUSTICE								
HISTORY								

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other							
ADVERTISING							
COMMUNICATIONS							
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2613 2					
CIVIL							1816 1
ELECTRICAL(incl Comp Eng)		2625 1				2009 2	

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL							
MECHANICAL					1583 1		
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							1667 1
AGRICULTURAL						1259 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE				2208 1		1605 1	1941 1
MATHEMATICS							
ALLIED HEALTH PROFESSIONS				2156 1			
NURSING							
PHARMACY							
PHYSICS						2100 1	
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 MAPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2010 [illegible] 2375 1625		1418 6					2083 1	1569 3
BACHELOR TECHNICAL	2314 17		2416 1	2297 3					

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 MAPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH				2058 1		1636 5		2026 2	1958 1
BACHELOR TECHNICAL		3333 2			2665 12	2646 4	2391 4	2777 3	2458 3

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	2084 1	1746 2	2504 2	2043 3	2125 1			2099 5	3050 1
BACHELOR TECHNICAL	2123 9	2533 20 2683 2300	2439 21 2565 2300	2482 40 2607 2275		2475 1	2379 11	2645 10	2606 4

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH					1166 1	1583 1	
BACHELOR TECHNICAL		2617 3		2182 2	1583 1	1796 5	1808 3

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH									
MBA--TECH									

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

March 1988 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES March 1988 MAPA REGIONAL INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		3583 1					2500 1		
MBA--TECH				2666 1					

March 1988 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block:			
Average:	2025	706	# of Offers
90th:	2208		
10th:	1833		

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1988

MIDDLE ATLANTIC REGION (MAPA)

Bryn Mawr College
Bucknell University
Carnegie-Mellon University
University of Delaware
Fairleigh Dickinson-Teaneck
Georgetown University
George Washington University
Grove City College
Haverford College
Lafayette College
LaSalle University
Lehigh University
Marymount University-Graduate School
New Jersey Institute of Technology
Penn State University
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Rutgers University-Camden-Arts & Sciences
Rutgers University-New Brunswick
Villanova University
Virginia State University
West Virginia University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 7 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	450	$2020	$1975	*	*	*	185	3308	$2052	$1975	$2333	$2083	$1750
BANKING & FINANCE	2	108	2001	1888	*	*	*	18	553	1995	1830	*	*	*
BUSINESS ADMINISTRATION & MANAGEMENT	1	105	2083	1801	*	*	*	31	662	1803	1723	2491	1750	1346
HUMAN RESOURCES (incl Labor Relations)	+	13	+	1496				3	51	1468	1574	*	*	*
INSTITUTIONAL MANAGEMENT	+	4	+	1460				+	60	+	1582			
MANAGEMENT INFO SYSTEMS	+	65	+	2154				4	243	2104	2094	*	*	*
MARKETING & DISTRIBUTION	1	122	2166	1747	*	*	*	15	738	2025	1743	*	*	*
HUMANITIES														
ECONOMICS	+	42	+	2118				11	175	1880	1889	*	*	*
LETTERS (incl English, Literature)	+	9	+	2039				1	41	2292	1742	*	*	*
HUMANITIES - All Other	1	9	1450	1721	*	*	*	3	85	1372	1516	*	*	*
CRIMINAL JUSTICE	+	+	+	+				+	28	+	1620			
HISTORY	+	6	+	1656				+	16	+	1725			
PSYCHOLOGY	+	8	+	1841				2	74	1087	1539	*	*	*
SOCIAL SCIENCES-All Other	+	18	+	1523				1	121	1250	1627	*	*	*
COMMUNICATIONS														
ADVERTISING	+	2	+	1209				1	36	350	1476	*	*	*
COMMUNICATIONS	+	28	+	1583				1	130	1054	1586	*	*	*
JOURNALISM	+	13	+	1405				2	65	1667	1460	*	*	*
TECHNICAL WRITING	+	1	+	2025				+	7	+	2129			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	42	2292	2376	*	*	*	2	189	2334	2334	*	*	*
AGRICULTURAL	+	5	+	1756				+	17	+	2107			
BIOENGINEERING & BIOMEDIC	+	3	+	2433				+	5	+	2445			
CHEMICAL	6	124	2486	2604	*	*	*	34	532	2553	2573	2750	2613	2300
CIVIL	1	66	2100	2095	*	*	*	17	385	2097	2082	*	*	*
ELECTRICAL(incl Comp Eng)	9	395	2503	2476	*	*	*	93	1942	2428	2450	2666	2475	2167
GEOLOGICAL	+	2	+	2300				+	10	+	2062			
INDUSTRIAL	4	68	2423	2435	*	*	*	42	400	2331	2368	2500	2329	2083
MECHANICAL	17	283	2466	2451	*	*	*	69	1227	2455	2450	2724	2475	2200

continued

MAPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	15	+	$2511				7	78	$2551	$2437	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	2	2	$2792	2792	*	*	*	3	11	2770	2402	*	*	*
PETROLEUM	+	8	+	3071				4	49	2795	2861	*	*	*
ENGINEERING TECHNOLOGY	1	16	2625	2241	*	*	*	7	89	2227	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	5	+	1384				7	78	2116	1687	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	5	+	1619				1	23	1333	1729	*	*	*
CHEMISTRY	+	4	+	2237				1	32	2260	2081	*	*	*
COMPUTER SCIENCE	12	128	2275	2322	*	*	*	60	715	2288	2240	$2717	$2296	$1941
MATHEMATICS	1	21	1850	2298	*	*	*	10	108	2238	2217	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	1979				2	55	1888	2049	*	*	*
NURSING	+	15	+	1957				+	81	+	1965			
PHARMACY	+	+	+	+				3	12	2545	2615	*	*	*
PHYSICS	+	+	+	+				1	9	2100	2287	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	2	+	1933				+	12	+	1853			
RENEWABLE NATURAL RSRCS	+	2	+	1464				+	6	+	1459			
TOTALS	69	2218						641	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	9	461	$1976	$1970	*	*	*	187	3356	$2044	$1972	$2333	$2083	$1733
BANKING OCCUPATIONS	+	27	+	1825				7	179	1638	1708	*	*	*
BUSINESS ADMINISTRATION	+	27	+	1734				1	255	1083	1642	*	*	*
CONSULTANTS	4	110	2369	2286	*	*	*	52	347	2264	2246	2500	2291	2083
FINANCIAL ANALYSTS	1	74	2083	2141	*	*	*	8	248	1925	2000	*	*	*
HUMAN RESOURCES	+	19	+	1646				3	101	1472	1595	*	*	*
MANAGEMENT TRAINEE	4	137	1940	1758	*	*	*	40	855	1984	1670	2583	1908	1458
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	3	97	2208	2241	*	*	*	25	477	2160	2178	2550	2183	1833
COMPUTER SCIENTISTS	9	58	2297	2285	*	*	*	32	401	2337	2260	2717	2408	2028
MATH/STATISTICIANS	+	5	+	2392				4	51	2433	2252	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	1	56	2166	1773	*	*	*	13	321	2074	1809	*	*	*
RETAIL/WHOLESALE SALES	+	74	+	1768				12	393	1748	1760	*	*	*
TECHNICAL SALES	+	34	+	1887				6	144	2030	1969	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	7	+	1464				3	65	1979	1656	*	*	*
COMMUNICATIONS OCCUPATION	+	8	+	1469				+	71	+	1602			
ENGINEERS (Eng. Deg. Req)	37	944	2494	2458	$2750	$2500	$2200	229	4593	2447	2426	2725	2500	2000
HEALTH RELATED OCCUPATION	+	6	+	2022				6	99	2124	2030	*	*	*
INSURANCE OCCUPATIONS	+	26	+	1732				3	162	1777	1751	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	15	+	1957				+	74	+	1977			
PRODUCTION OCCUPATIONS	1	11	1850	2098	*	*	*	4	88	2154	2035	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1214				+	15	+	1746			
RESEARCHERS-NONSCIENTIFIC	+	6	+	2304				+	12	+	1972			
RESEARCHERS-SCIENTIFIC	+	9	+	2119				1	46	2417	2202	*	*	*
SOC. WORKERS & RECREATION	+	2	+	1280				1	51	1041	1414	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	2	+	2208				4	37	2102	1845	*	*	*
TOTALS	69	2218						641	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 3 April 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	38	+	$2244				3	232	$1986	$2273	*	*	*
MBA--NON-TECH	1	92	$2300	2796	*	*	*	3	294	2794	2620	*	*	*
MBA--TECH	1	38	2958	3159	*	*	*	4	99	2698	3118	*	*	*
MS-BUSINESS	+	9	+	2510				+	40	+	2448			
ADMINISTRATION	+	+	+	+				+	6	+	2341			
BANKING & FINANCE	+	5	+	2589				+	18	+	2663			
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	2937				+	4	+	2747			
LABOR/INDUSTRIAL RELATION	+	1	+	2275				2	8	2367	2406	*	*	*
MANAGEMENT INFO SYSTEMS	+	5	+	2766				+	18	+	2417			
HUMANITIES														
HUMANITIES	+	+	+	+				3	17	1434	1552	*	*	*
SOCIAL SCIENCES	+	3	+	1367				3	68	2198	1918	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	6	+	2649				+	30	+	2839			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	2	4	2699	2816	*	*	*	5	33	2673	2777	*	*	*
CIVIL	+	16	+	2553				10	55	2305	2449	*	*	*
ELECTRICAL(incl Comp Eng)	2	103	2758	3095	*	*	*	14	316	3015	2986	*	*	*
GEOLOGICAL	+	1	+	1400				1	11	1871	2273	*	*	*
INDUSTRIAL	+	10	+	2792				3	50	2754	2725	*	*	*
MECHANICAL	1	37	2700	2932	*	*	*	4	130	2944	2861	*	*	*
METALLURGICAL	+	8	+	2898				+	21	+	2830			
NUCLEAR	+	2	+	2917				1	5	2533	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	2208	1709	*	*	*
CHEMISTRY	1	4	2958	2878	*	*	*	2	20	2793	2771	*	*	*
COMPUTER SCIENCE	1	18	3475	2989	*	*	*	10	94	3158	2860	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	+	+	+				2	12	1598	2458	*	*	*
MATHEMATICS	+	5	+	2813				1	16	2181	2373	*	*	*
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	9	407						72	1605					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	68	+	$3448				+	155	+	$3201			
MBA--TECH	+	31	+	4036				+	56	+	3738			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	80	+	3646				+	159	+	3553			
MBA--TECH	+	68	+	3976				+	106	+	3906			
OVER 4 YEARS														
MBA--NON-TECH	+	40	+	3425				+	112	+	3479			
MBA--TECH	+	26	+	3925				+	72	+	4057			
TOTALS	+	313						+	660					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	8	+	$3958				+	11	+	$4023			
CHEMICAL	+	19	+	3800				19	59	$3706	3727	*	*	*
CIVIL	+	1	+	4250				+	7	+	3454			
ELEC ENG (INCL COMP ENG)	+	5	+	3360				2	45	3303	3929	*	*	*
MECHANICAL	+	6	+	3900				+	31	+	3756			
METALLURGICAL	+	5	+	3988				+	24	+	3763			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	1	34	$3333	3491	*	*	*	2	65	3542	3300	*	*	*
COMPUTER SCIENCE	+	+	+	+				1	8	3333	4094	*	*	*
MATHEMATICS	+	1	+	3185				1	4	3708	3286	*	*	*
PHYSICS	+	8	+	3854				1	17	2083	3408	*	*	*
POLYMER	+	2	+	2834				1	12	3583	3178	*	*	*
TOTALS	1	89						27	286					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		1914 3					1985 1	1956 4	
BANKING & FINANCE			2208 1	2292 2	2125 1				
BUSINESS ADMINISTRATION & MANAGEMENT		2167 2	2800 1	2250 2	2333 1	1346 1	1885 1	2143 3	1867 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION		2250 1	1861 3	1713 1	2275 1			1975 1	3050 1
ECONOMICS	2084 1				2083 1				
LETTERS (incl English, Literature)		2292 1							
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	1975 1	2579 19		2650 4				2730 3	2500 1
CIVIL	1956 8			2500 1				2180 1	
ELECTRICAL(incl Comp Eng)			2483 11	2524 24 1791 2400			2331 7	2600 1	2492 3

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2058 172 2625 1750							1958 1	
BANKING & FINANCE	2300 3		1864 4	1833 1				1875 2	1434 1
BUSINESS ADMINISTRATION & MANAGEMENT	2167 1		1364 4	1733 3				1583 1	1478 5
HUMAN RESOURCES (incl Labor Relations)									1521 2
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2104 4								
MARKETING & DISTRIBUTION									1791 3
ECONOMICS	1958 2					1875 1			1845 5
LETTERS (incl English, Literature)									
HUMANITIES - All Other									1450 1
CRIMINAL JUSTICE									
HISTORY									

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1133 1						
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM			1750 1						
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2292 1								
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL					1916 2				
ELECTRICAL(incl Comp Eng)	2401 8			2090 1				1135 1	

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2316 15				2083 1				
MECHANICAL	2258 5								
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL							1512 1		
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 MAPA CUMULATIVE REPORT
Sample Block: Average: 2025 706 # of Offers
AVERAGE MONTHLY SALARY OFFERS
April 1988 MAPA REGIONAL CUMULATIVE REPORT
90th: 2208
BY CURRICULUM & EMPLOYER
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2292 5		2416 1	2164 6	2833 1				
MATHEMATICS	2343 5					1908 2		2650 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING						2000 1			1958 1
BANKING & FINANCE				2083 1					
BUSINESS ADMINISTRATION & MANAGEMENT				2491 1		1505 3			
HUMAN RESOURCES (incl Labor Relations)						1363 1			
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION				2058 1				2026 2	
ECONOMICS						1500 1			
LETTERS (incl English, Literature)									
HUMANITIES - All Other						1500 1			
CRIMINAL JUSTICE									
HISTORY									

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other						1250 1			
ADVERTISING						850 1			
COMMUNICATIONS						1054 1			
JOURNALISM						1583 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2375 1		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2300 1			2583 2	
CIVIL		1958 1			2485 2	2750 1			
ELECTRICAL(incl Comp Eng)		2338 3			2480 15	2657 7	2410 3		

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		4000 1				2375 1			2398 2
MECHANICAL					2908 7	2500 1	2351 9		2235 4
METALLURGICAL									2625 1
MINING & MINERAL									
NUCLEAR					2770 3				
PETROLEUM									2716 1
ENGINEERING TECHNOLOGY					2125 1		2250 1		
AGRICULTURAL								3166 1	2458 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2780 1			2475 6		2600 1		2125 1
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2500 2		2320 5	2397 6	2416 1	2425 2	1625 1		
MECHANICAL	2500 3	2632 9		2470 17	2583 1		2360 9		
METALLURGICAL			2425 1				2484 4	2875 1	
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2822 3	
ENGINEERING TECHNOLOGY	2375 1			2625 1			2275 2		
AGRICULTURAL	1917 2							2583 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1333 1							
CHEMISTRY		2260 1							

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1916 1	2341 4	2452 6	2435 10		2475 1		2447 3	2950 1
MATHEMATICS	1850 1	2350 1							
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				2076 2			
BANKING & FINANCE	1500 1			2042 1			
BUSINESS ADMINISTRATION & MANAGEMENT						1583 1	
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION				2042 1			
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other					1166 1		
CRIMINAL JUSTICE							
HISTORY							

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1041 1			
SOCIAL SCIENCES-All Other							
ADVERTISING							
COMMUNICATIONS							
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2613 2				1833 1	
CIVIL							1816 1
ELECTRICAL(incl Comp Eng)		2625 1				2057 8	

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2033 2					1992 3	
MECHANICAL					1583 1	1989 2	2583 1
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							1667 1
AGRICULTURAL						1259 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2150 1	1197 2	2208 1		1917 7	1941 1
MATHEMATICS							
ALLIED HEALTH PROFESSIONS				1888 2			
NURSING							
PHARMACY				2545 3			
PHYSICS						2100 1	
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2063 182 2650 1750		1561 9	1758 4		1875 1		1823 4	1642 17
BACHELOR TECHNICAL	2326 39 2570 2083		2083 2	2153 7	2187 4	1908 2	1512 1	1893 2	

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH				2211 3		1516 8		2026 2	1958 1
BACHELOR TECHNICAL		2626 6			2575 35 2550 2300	2285 13	2374 15	2777 3	2385 10

April 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	2084 1	2088 7	2118 5	2159 5	2204 4	1346 1	1935 2	2029 8	2459 2
BACHELOR TECHNICAL	2110 19	2514 35 2550 2300	2437 23 2650 2300	2493 63 2000 2275	2500 2	2442 3	2333 23 2691 2200	2633 13	2585 5

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1500 1			1855 5	1166 1	1583 1	
BACHELOR TECHNICAL	2033 2	2500 4	1197 2	2270 6	1583 1	1957 23 2691 1791	2002 4

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH									
MBA--TECH	3000 1				2166 1				

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   April 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		3583 1					2400 2		
MBA--TECH		2958 1		2666 1					

April 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

A39UC-1.2
10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1988

MIDDLE ATLANTIC REGION (MAPA)

Bryn Mawr College
Bucknell University
Carnegie-Mellon University
University of Delaware
Fairleigh Dickinson-Teaneck
Georgetown University
George Washington University
Grove City College
Haverford College
Lafayette College
LaSalle University
Lehigh University
Marymount University-Graduate School
New Jersey Institute of Technology
Penn State University
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Rutgers University-Camden-Arts & Sciences
Rutgers University-New Brunswick
Villanova University
Virginia State University
West Virginia University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 4 through May 2) and cumulatively (September 1 through May 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	40	923	$2226	$2083	$2416	$2250	$2000	225	4231	$2083	$1998	$2375	$2083	$1750
BANKING & FINANCE	6	206	2035	2066	*	*	*	24	759	2005	1894	2250	2021	1541
BUSINESS ADMINISTRATION & MANAGEMENT	17	262	1880	1831	*	*	*	48	924	1830	1753	2491	1750	1346
HUMAN RESOURCES (incl Labor Relations)	3	18	2050	1776	*	*	*	6	69	1759	1627	*	*	*
INSTITUTIONAL MANAGEMENT	+	8	+	1987				+	68	+	1630			
MANAGEMENT INFO SYSTEMS	4	68	2169	2077	*	*	*	8	311	2136	2091	*	*	*
MARKETING & DISTRIBUTION	11	162	1833	1779	*	*	*	26	900	1944	1750	2250	1916	1666
HUMANITIES														
ECONOMICS	7	127	2012	2046	*	*	*	18	302	1931	1955	*	*	*
LETTERS (incl English, Literature)	3	9	1755	1664	*	*	*	4	50	1890	1728	*	*	*
HUMANITIES - All Other	3	21	1391	1636	*	*	*	6	106	1382	1540	*	*	*
CRIMINAL JUSTICE	2	3	1959	1750	*	*	*	2	31	1959	1633	*	*	*
HISTORY	+	9	+	1953				+	25	+	1807			
PSYCHOLOGY	4	20	1792	1870	*	*	*	6	94	1557	1609	*	*	*
SOCIAL SCIENCES-All Other	10	67	2000	1874	*	*	*	11	188	1932	1715	*	*	*
COMMUNICATIONS														
ADVERTISING	+	8	+	1569				1	44	850	1493	*	*	*
COMMUNICATIONS	4	31	1542	1798	*	*	*	5	161	1444	1626	*	*	*
JOURNALISM	+	10	+	1653				2	75	1667	1486	*	*	*
TECHNICAL WRITING	+	3	+	2567				+	10	+	2260			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	85	+	2364				2	274	2334	2343	*	*	*
AGRICULTURAL	1	5	2350	1968	*	*	*	1	22	2350	2076	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	2500				+	6	+	2454			
CHEMICAL	35	260	2584	2619	2708	2620	2500	69	792	2568	2588	2750	2620	2300
CIVIL	11	220	2130	2118	*	*	*	28	605	2110	2095	2417	2063	1883
ELECTRICAL(incl Comp Eng)	95	793	2467	2483	2667	2500	2270	188	2735	2448	2459	2667	2500	2200
GEOLOGICAL	+	3	+	2081				+	13	+	2066			
INDUSTRIAL	3	136	2535	2379	*	*	*	45	536	2345	2370	2500	2375	2083
MECHANICAL	56	521	2512	2454	2650	2500	2320	125	1748	2481	2451	2667	2491	2250

continued

MAPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	5	34	$2505	$2515	*	*	*	12	112	$2532	$2461	*	*	*
MINING & MINERAL	+	2	+	2370				+	2	+	2370			
NUCLEAR	1	5	2565	2518	*	*	*	4	16	2719	2438	*	*	*
PETROLEUM	+	44	+	2700				4	93	2795	2785	*	*	*
ENGINEERING TECHNOLOGY	9	52	2457	2242	*	*	*	16	141	2356	2241	*	*	*
SCIENCE														
AGRICULTURAL	1	28	1541	1783	*	*	*	8	106	2044	1713	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	1	14	2363	1954	*	*	*	2	37	1848	1814	*	*	*
CHEMISTRY	1	16	2001	2310	*	*	*	2	48	2131	2157	*	*	*
COMPUTER SCIENCE	56	254	2455	2391	$2750	$2567	$2028	116	969	2369	2280	$2717	$2416	$1988
MATHEMATICS	9	66	2259	2234	*	*	*	19	174	2248	2224	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	2145				2	59	1888	2056	*	*	*
NURSING	1	58	2833	1863	*	*	*	1	139	2833	1922	*	*	*
PHARMACY	3	5	2764	2181	*	*	*	6	17	2655	2487	*	*	*
PHYSICS	+	4	+	2175				1	13	2100	2252	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	6	+	2070				+	18	+	1925			
RENEWABLE NATURAL RSRCS	+	+	+	+				+	6	+	1459			
TOTALS	402	4571						1043	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	41	964	$2199	$2076	$2416	$2250	$2000	228	4320	$2072	$1995	$2350	$2083	$1750
BANKING OCCUPATIONS	3	123	2291	1968	*	*	*	10	302	1834	1814	*	*	*
BUSINESS ADMINISTRATION	4	53	1852	1789	*	*	*	5	308	1698	1667	*	*	*
CONSULTANTS	7	185	2307	2191	*	*	*	59	532	2269	2227	2500	2291	2083
FINANCIAL ANALYSTS	3	111	2222	2185	*	*	*	11	359	2006	2057	*	*	*
HUMAN RESOURCES	+	23	+	1703				3	124	1472	1615	*	*	*
MANAGEMENT TRAINEE	28	277	1947	1831	2475	1750	1600	68	1132	1969	1709	2500	1850	1541
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	28	165	2480	2360	2750	2583	2134	53	642	2329	2225	2708	2350	1916
COMPUTER SCIENTISTS	37	163	2423	2395	2716	2416	2028	69	564	2383	2299	2716	2416	2028
MATH/STATISTICIANS	2	30	1780	2229	*	*	*	6	81	2215	2243	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	5	71	1986	1952	*	*	*	18	392	2050	1835	*	*	*
RETAIL/WHOLESALE SALES	11	97	1830	1866	*	*	*	23	490	1787	1781	2083	1750	1400
TECHNICAL SALES	3	60	1750	2040	*	*	*	9	204	1936	1990	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	2	16	1952	1759	*	*	*	5	81	1968	1677	*	*	*
COMMUNICATIONS OCCUPATION	2	8	2260	1661	*	*	*	2	79	2260	1608	*	*	*
ENGINEERS (Eng. Deg. Req)	200	1979	2486	2445	2690	2513	2249	429	6572	2465	2432	2708	2500	2090
HEALTH RELATED OCCUPATION	3	14	2764	1971	*	*	*	9	113	2337	2022	*	*	*
INSURANCE OCCUPATIONS	11	75	1921	1869	*	*	*	14	237	1890	1788	*	*	*
LAW ENFORCEMENT OCCPTNS	2	5	1959	1679	*	*	*	2	23	1959	1756	*	*	*
NURSES	1	59	2833	1886	*	*	*	1	133	2833	1936	*	*	*
PRODUCTION OCCUPATIONS	2	42	2225	2205	*	*	*	6	130	2178	2090	*	*	*
REAL ESTATE OCCUPATIONS	+	2	+	1900				+	17	+	1764			
RESEARCHERS-NONSCIENTIFIC	+	6	+	2340				+	18	+	2095			
RESEARCHERS-SCIENTIFIC	3	23	2195	2337	*	*	*	4	69	2251	2247	*	*	*
SOC. WORKERS & RECREATION	2	11	1500	1468	*	*	*	3	62	1347	1424	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	2	9	2125	2026	*	*	*	6	46	2110	1880	*	*	*
TOTALS	402	4571						1043	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	52	+	$2289				3	284	$1986	$2276	*	*	*
MBA--NON-TECH	4	197	$2864	2983	*	*	*	7	491	2834	2766	*	*	*
MBA--TECH	+	88	+	3218				4	187	2698	3165	*	*	*
MS-BUSINESS	+	13	+	2636				+	53	+	2494			
ADMINISTRATION	2	2	2212	2212	*	*	*	2	8	2212	2309	*	*	*
BANKING & FINANCE	+	7	+	2546				+	25	+	2630			
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	3150				+	6	+	2881			
LABOR/INDUSTRIAL RELATION	1	12	2583	2686	*	*	*	3	20	2439	2574	*	*	*
MANAGEMENT INFO SYSTEMS	+	10	+	2435				+	28	+	2424			
HUMANITIES														
HUMANITIES	+	1	+	1750				3	18	1434	1563	*	*	*
SOCIAL SCIENCES	1	5	1050	2065	*	*	*	4	73	1911	1928	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	5	2908	2720	*	*	*	1	35	2908	2822	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	6	26	2859	2857	*	*	*	11	59	2774	2812	*	*	*
CIVIL	1	22	1966	2469	*	*	*	11	77	2274	2455	*	*	*
ELECTRICAL(incl Comp Eng)	16	79	3174	3009	*	*	*	30	395	3100	2990	$3475	$3125	$2692
GEOLOGICAL	+	1	+	2416				1	12	1871	2285	*	*	*
INDUSTRIAL	+	5	+	2847				3	55	2754	2736	*	*	*
MECHANICAL	3	20	2835	2686	*	*	*	7	150	2897	2838	*	*	*
METALLURGICAL	+	2	+	2834				+	23	+	2830			
NUCLEAR	+	+	+	+				1	5	2533	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	2208	1709	*	*	*
CHEMISTRY	+	10	+	2706				2	30	2793	2750	*	*	*
COMPUTER SCIENCE	2	30	2729	2875	*	*	*	12	124	3087	2863	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	3	+	2231				2	15	1598	2413	*	*	*
MATHEMATICS	+	8	+	2414				1	24	2181	2387	*	*	*
PHYSICS	+	1	+	3533				+	3	+	2994			
TOTALS	37	601						109	2206					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	169	$2958	$3426	*	*	*	1	324	$2958	$3318	*	*	*
MBA--TECH	+	52	+	3548				+	108	+	3647			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	166	+	3402				+	325	+	3476			
MBA--TECH	+	100	+	3538				+	206	+	3728			
OVER 4 YEARS														
MBA--NON-TECH	+	92	+	3404				+	204	+	3445			
MBA--TECH	+	74	+	3758				+	146	+	3905			
TOTALS	1	653						1	1313					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$4500				+	12	+	$4063			
CHEMICAL	10	25	$3877	3877	*	*	*	29	84	$3765	3772	$4083	$3833	$3500
CIVIL	+	4		2602				+	11	+	3144			
ELEC ENG (INCL COMP ENG)	4	9	4489	4782	*	*	*	6	54	4094	4071	*	*	*
MECHANICAL	+	3	+	4190				+	34	+	3794			
METALLURGICAL	+	2	+	3892				+	26	+	3773			
SCIENCE														
BIOLOGICAL	+	1	+	3250				+	4	+	2271			
CHEMISTRY	+	45	+	3597				2	110	3542	3422	*	*	*
COMPUTER SCIENCE	1	1	4583	4583	*	*	*	2	9	3958	4148	*	*	*
MATHEMATICS	+	1	+	2825				1	5	3708	3194	*	*	*
PHYSICS	1	4	2083	3461	*	*	*	2	21	2083	3418	*	*	*
POLYMER	1	8	3583	3617	*	*	*	2	20	3583	3353	*	*	*
TOTALS	17	104						44	390					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	[illegible] ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2089 205 2500 1750		2225 1					1958 1	
BANKING & FINANCE	2300 3		1891 5	1833 1	2500 1			1875 2	1488 2
BUSINESS ADMINISTRATION & MANAGEMENT	2209 2		1408 5	1702 9				1625 2	1606 8
HUMAN RESOURCES (incl Labor Relations)								1875 1	1521 2
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2104 4								
MARKETING & DISTRIBUTION								1800 1	1767 7
ECONOMICS	1958 2		2094 4			1875 1		1903 3	1845 5
LETTERS (incl English, Literature)									1750 2
HUMANITIES - All Other								1640 1	1325 2
CRIMINAL JUSTICE									
HISTORY									

MAY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1133 1					1833 2	1750 2
SOCIAL SCIENCES-All Other			1600 1		3000 1			1666 1	1663 4
ADVERTISING									
COMMUNICATIONS									1722 3
JOURNALISM			1750 1						
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2292 1								
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2000 1				
CIVIL					2100 5				
ELECTRICAL(incl Comp Eng)	2354 10		2417 1	2274 4	2584 1			1135 1	

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2316 15				2083 1				
MECHANICAL	2285 6								
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL							1512 1		
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2292 5		2416 2	2333 14	2766 3	2333 2		1958 1	
MATHEMATICS	2281 7			2167 2		1908 2		2717 3	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI. FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING						2000 1			1958 1
BANKING & FINANCE				2083 1					
BUSINESS ADMINISTRATION & MANAGEMENT				2491 1		1505 3			2500 1
HUMAN RESOURCES (incl Labor Relations)						1363 1			
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION				2058 1				2026 2	
ECONOMICS						1500 1			
LETTERS (incl English, Literature)									
HUMANITIES - All Other						1500 1			
CRIMINAL JUSTICE									
HISTORY									

MAY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other						2385 2			
ADVERTISING						850 1			
COMMUNICATIONS						1027 2			
JOURNALISM						1583 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2375 1		
AGRICULTURAL									2350 1
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2625 1				2300 2		2568 4	2583 2	2625 1
CIVIL		1958 1			2485 2	2750 1			
ELECTRICAL(incl Comp Eng)		2338 3			2455 27 2520 2350	2625 17	2468 8		2423 3

MAY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		4000 1				2546 2			2398 2
MECHANICAL					2970 9	2542 2	2375 13		2439 14
METALLURGICAL									2625 1
MINING & MINERAL									
NUCLEAR					2770 3				
PETROLEUM									2716 1
ENGINEERING TECHNOLOGY					2125 1	2296 2	2250 1		
AGRICULTURAL								2354 2	2458 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

MAY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2780 1			2502 7	2611 12	2566 2		2125 1
MATHEMATICS						1959 2			
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		2023 5			2104 2		1985 1	1963 6	
BANKING & FINANCE		2000 1	2063 2	2292 2	2125 1				2250 1
BUSINESS ADMINISTRATION & MANAGEMENT		2167 4	2800 1	2333 3	2333 1	1346 1	1885 1	2143 3	1867 1
HUMAN RESOURCES (incl Labor Relations)								2138 2	
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2475 1	1750 1						
MARKETING & DISTRIBUTION		2250 2	1833 7	1713 1	2275 1			1975 1	2459 2
ECONOMICS	2084 1				2083 1				
LETTERS (incl English, Literature)		2292 1		1766 1					
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other								1900 1	
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2076 3	2632 36 1850 2541		2650 4	2570 3	2523 2		2681 5	2500 1
CIVIL	2026 16			2500 1				2180 1	
ELECTRICAL(incl Comp Eng)	2229 2	2642 7	2492 19	2485 61 1958 2360		2500 1	2331 7	2600 2	2492 3

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2500 2	2390 1	2320 5	2397 6	2416 1	2425 2	2063 2		
MECHANICAL	2410 6	2627 16		2481 30 2533 2350	2458 3	2550 1	2386 19	2650 1	
METALLURGICAL		2525 1	2425 1				2492 8	2875 1	
MINING & MINERAL									
NUCLEAR							2565 1		
PETROLEUM								2822 3	
ENGINEERING TECHNOLOGY	2375 1			2521 6		2833 1	2244 3		
AGRICULTURAL	1917 2							2583 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1848 2							
CHEMISTRY		2260 1		2001 1					

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1916 1	2342 5	2556 13	2453 22 2555 2225		2475 1		2408 4	2950 1
MATHEMATICS	1850 1	2342 2							
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY		2917 1							
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				2076 2			
BANKING & FINANCE	1500 1			2042 1			
BUSINESS ADMINISTRATION & MANAGEMENT						1572 2	
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS		2200 1				2250 1	
MARKETING & DISTRIBUTION				2042 1			
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other					1250 2		
CRIMINAL JUSTICE						2041 1	1877 1
HISTORY							

MAY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1041 1			
SOCIAL SCIENCES-All Other			1666 1				
ADVERTISING							
COMMUNICATIONS							
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2625 3				1833 1	
CIVIL							1816 1
ELECTRICAL(incl Comp Eng)		2625 1				2051 10	

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2033 2					1992 3	
MECHANICAL		2550 1			1583 1	1989 2	2583 1
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							1667 1
AGRICULTURAL						1259 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2275 2	1331 3	2208 1		1953 12	1941 1
MATHEMATICS							
ALLIED HEALTH PROFESSIONS				1888 2			
NURSING				2833 1			
PHARMACY				2602 5			
PHYSICS						2100 1	
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2092 216 2500 1750		1755 17	1715 10	2750 2	1875 1		1808 14	1669 34 2545 1450
BACHELOR TECHNICAL	2312 44 2650 2083		2250 4	2304 20 2531 1916	2315 11	2120 4	1512 1	2249 5	1722 3

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH				2211 3		1739 9		2026 2	2229 2
BACHELOR TECHNICAL	2625 1	2626 6			2559 51 2475 2332	2426 42 2725 2175	2436 29 2550 2249	2468 4	2444 25 2625 2200

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	2084 1	2146 14	1955 11	2152 7	2171 6	1346 1	1935 2	2027 13	2259 4
BACHELOR TECHNICAL	2133 34 2610 1883	2576 72 2525 2350	2490 38 2625 2300	2478 131 2166 2300	2500 7	2532 8	2375 40 2724 2200	2611 18	2585 5

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH	1500	1	2200	1	1666	1	1855	5	1250	2	1859	4	1877	1
BACHELOR TECHNICAL	2033	2	2514	7	1331	3	2425	9	1583	1	1970 2583 1637	30	2002	4

MAY 1988 MAPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH									
MBA--TECH	3000 1				2166 1				

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALAPY OFFERS TO MBA CANDIDATES   MAY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

MAY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		3069 3	2916 2				2400 2		
MBA--TECH		2958 1		2666 1					

MAY 1988 MAPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

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10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1988

MIDDLE ATLANTIC REGION (MAPA)

Bryn Mawr College
Bucknell University
Carnegie-Mellon University
University of Delaware
Fairleigh Dickinson-Teaneck
Georgetown University
George Washington University
Grove City College
Haverford College
Lafayette College
LaSalle University
Lehigh University
Marymount University-Graduate School
New Jersey Institute of Technology
Penn State University
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Rutgers University-Camden-Arts & Sciences
Rutgers University-New Brunswick
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	176	1033	$2214	$2058	$2500	$2250	$1958	401	5264	$2140	$2010	$2417	$2125	$1833
BANKING & FINANCE	68	442	1952	1911	2375	1958	1560	92	1201	1966	1901	2375	2000	1542
BUSINESS ADMINISTRATION & MANAGEMENT	21	361	1907	1818	2166	2000	1666	69	1285	1854	1772	2250	1833	1458
HUMAN RESOURCES (incl Labor Relations)	+	46	+	1708				6	115	1759	1659	*	*	*
INSTITUTIONAL MANAGEMENT	+	13	+	1800				+	81	+	1657			
MANAGEMENT INFO SYSTEMS	5	115	2192	2059	*	*	*	13	426	2158	2082	*	*	*
MARKETING & DISTRIBUTION	36	427	1857	1773	2133	1792	1500	62	1327	1894	1757	2166	1850	1542
HUMANITIES														
ECONOMICS	120	301	2374	2147	2900	2434	1833	138	603	2317	2051	2800	2208	1791
LETTERS (incl English, Literature)	4	27	1498	1711	*	*	*	8	77	1694	1722	*	*	*
HUMANITIES - All Other	46	105	1846	1721	2416	1867	1125	52	211	1793	1630	2400	1796	1166
CRIMINAL JUSTICE	+	3	+	1550				2	34	1959	1625	*	*	*
HISTORY	35	63	2154	2042	2700	2333	1500	35	88	2154	1976	2700	2333	1500
PSYCHOLOGY	16	74	2038	1861	*	*	*	22	168	1907	1720	2250	1896	1583
SOCIAL SCIENCES-All Other	80	145	2304	2096	3000	2417	1500	91	333	2259	1881	3000	2375	1500
COMMUNICATIONS														
ADVERTISING	1	18	1833	1746	*	*	*	2	62	1342	1566	*	*	*
COMMUNICATIONS	1	70	1625	1726	*	*	*	6	231	1474	1657	*	*	*
JOURNALISM	1	32	2000	1586	*	*	*	3	107	1778	1516	*	*	*
TECHNICAL WRITING	+	2	+	2195				+	12	+	2249			
ENGINEERING														
AEROSPACE & AERONAUTICAL	10	87	2561	2379	*	*	*	12	361	2523	2352	*	*	*
AGRICULTURAL	+	14	+	2153				1	36	2350	2106	*	*	*
BIOENGINEERING & BIOMEDIC	+	4	+	2236				+	10	+	2367			
CHEMICAL	67	347	2620	2573	2792	2666	2350	136	1139	2594	2584	2783	2625	2333
CIVIL	39	289	2188	2171	2417	2167	1958	67	894	2155	2119	2417	2124	1938
ELECTRICAL(incl Comp Eng)	267	1185	2565	2509	2800	2535	2333	455	3920	2517	2474	2716	2500	2250
GEOLOGICAL	1	6	2400	2067	*	*	*	1	19	2400	2067	*	*	*
INDUSTRIAL	45	204	2432	2395	2750	2417	2250	90	740	2389	2377	2625	2408	2083
MECHANICAL	132	717	2481	2452	2708	2500	2300	257	2466	2481	2451	2708	2500	2275

continued

MAPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	3	39	$2400	$2415	*	*	*	15	151	$2506	$2449	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	+	4	+	2114				4	20	2719	2373	*	*	*
PETROLEUM	1	61	2700	2500	*	*	*	5	154	2776	2672	*	*	*
ENGINEERING TECHNOLOGY	51	126	2469	2346	$2655	$2500	$2270	67	267	2442	2290	$2666	$2433	$2208
SCIENCE														
AGRICULTURAL	4	29	2110	1587	*	*	*	12	135	2066	1686	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	8	37	1660	1693	*	*	*	10	74	1698	1754	*	*	*
CHEMISTRY	12	19	2447	2280	*	*	*	14	67	2401	2192	*	*	*
COMPUTER SCIENCE	55	420	2234	2266	2583	2250	1958	171	1389	2325	2276	2716	2350	1958
MATHEMATICS	27	130	2237	2255	2513	2292	1900	46	304	2242	2237	2583	2317	1875
ALLIED HEALTH PROFESSIONS	+	12	+	1689				2	71	1888	1994	*	*	*
NURSING	+	39	+	2091				1	178	2833	1959	*	*	*
PHARMACY	3	58	2500	2837	*	*	*	9	75	2603	2758	*	*	*
PHYSICS	1	11	3000	2527	*	*	*	2	24	2550	2378	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1488				+	25	+	1803			
RENEWABLE NATURAL RSRCS	+	4	+	2046				+	10	+	1694			
TOTALS	1336	7126						2379	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	199	1112	$2195	$2054	$2500	$2250	$1875	427	5432	$2129	$2007	$2417	$2100	$1791
BANKING OCCUPATIONS	19	225	2166	1816	*	*	*	29	527	2051	1815	2583	2125	1583
BUSINESS ADMINISTRATION	30	100	1821	1766	2350	1667	1500	35	408	1803	1691	2350	1666	1458
CONSULTANTS	145	301	2484	2333	2900	2500	2100	204	833	2422	2265	2800	2417	2083
FINANCIAL ANALYSTS	112	298	2480	2284	3000	2500	2000	123	657	2438	2160	2920	2500	1850
HUMAN RESOURCES	3	41	1819	1674	*	*	*	6	165	1646	1630	*	*	*
MANAGEMENT TRAINEE	135	632	2110	1815	2600	2166	1583	203	1764	2063	1747	2580	2083	1583
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	37	262	2228	2243	2583	2298	1800	90	904	2288	2230	2708	2333	1833
COMPUTER SCIENTISTS	50	256	2437	2295	2704	2438	2083	119	820	2406	2298	2716	2417	2028
MATH/STATISTICIANS	14	81	2152	2284	*	*	*	20	162	2171	2263	2500	2175	1560
MARKETING & SALES														
ADVERTISING/MARKETING	21	168	2200	1881	2500	2166	1833	39	560	2131	1849	2700	2083	1666
RETAIL/WHOLESALE SALES	22	297	1890	1767	2208	1792	1667	45	787	1837	1776	2208	1792	1542
TECHNICAL SALES	25	122	2222	2116	2500	2333	2030	34	326	2146	2037	2500	2250	1700
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	4	23	1902	1684	*	*	*	9	104	1939	1678	*	*	*
COMMUNICATIONS OCCUPATION	3	20	2041	1741	*	*	*	5	99	2129	1635	*	*	*
ENGINEERS (Eng. Deg. Req)	440	2788	2507	2450	2725	2517	2250	869	9361	2486	2437	2717	2500	2175
HEALTH RELATED OCCUPATION	5	82	1980	2414	*	*	*	14	195	2210	2187	*	*	*
INSURANCE OCCUPATIONS	14	122	1839	1848	*	*	*	28	359	1865	1809	2083	1775	1666
LAW ENFORCEMENT OCCPTNS	+	3	+	1810				2	26	1959	1763	*	*	*
NURSES	+	40	+	2101				1	173	2833	1974	*	*	*
PRODUCTION OCCUPATIONS	4	39	1891	2063	*	*	*	10	169	2063	2084	*	*	*
REAL ESTATE OCCUPATIONS	1	22	1670	1983	*	*	*	1	39	1670	1887	*	*	*
RESEARCHERS-NONSCIENTIFIC	36	41	2091	2058	3000	1775	1333	36	59	2091	2069	3000	1775	1333
RESEARCHERS-SCIENTIFIC	9	16	2005	1887	*	*	*	13	85	2081	2180	*	*	*
SOC. WORKERS & RECREATION	5	25	1040	1315	*	*	*	8	87	1155	1392	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	3	10	2167	2080	*	*	*	9	56	2129	1916	*	*	*
TOTALS	1336	7126						2379	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 5 JULY 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	32	+	$2419				3	316	$1986	$2290	*	*	*
MBA--NON-TECH	20	195	$2444	2853	$2875	$2459	$2166	27	686	2545	2791	$2916	$2500	$2166
MBA--TECH	+	56	+	3283				4	243	2698	3192	*	*	*
MS-BUSINESS	2	28	2458	2822	*	*	*	2	81	2458	2608	*	*	*
ADMINISTRATION	+	4	+	1925				2	12	2212	2181	*	*	*
BANKING & FINANCE	+	170	+	3207				+	195	+	3133			
INDUSTRIAL MGMT (incl Ind. Administration)	+	5	+	2800				+	11	+	2844			
LABOR/INDUSTRIAL RELATION	+	1	+	3416				3	21	2439	2614	*	*	*
MANAGEMENT INFO SYSTEMS	+	23	+	2903				+	51	+	2640			
HUMANITIES														
HUMANITIES	+	11	+	1856				3	29	1434	1674	*	*	*
SOCIAL SCIENCES	+	8	+	1850				4	81	1911	1920	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	29	+	2869				1	64	2908	2843	*	*	*
BIOENGINEERING & BIOMEDIC	1	2	4000	3417	*	*	*	1	2	4000	3417	*	*	*
CHEMICAL	11	31	3323	2984	*	*	*	22	90	3049	2871	3850	2908	2690
CIVIL	+	22	+	2511				11	99	2274	2467	*	*	*
ELECTRICAL(incl Comp Eng)	9	121	3166	3065	*	*	*	39	516	3115	3008	3500	3125	2667
GEOLOGICAL	+	2	+	2804				1	14	1871	2359	*	*	*
INDUSTRIAL	2	30	2500	2846	*	*	*	5	85	2652	2775	*	*	*
MECHANICAL	4	81	2929	2843	*	*	*	11	231	2909	2840	*	*	*
METALLURGICAL	+	6	+	2863				+	29	+	2837			
NUCLEAR	+	+	+	+				1	5	2533	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	2208	1709	*	*	*
CHEMISTRY	1	7	2416	2295	*	*	*	3	37	2667	2664	*	*	*
COMPUTER SCIENCE	2	31	2896	2878	*	*	*	14	155	3060	2866	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	5	+	2714				2	20	1598	2488	*	*	*
MATHEMATICS	1	4	2417	2798	*	*	*	2	28	2299	2446	*	*	*
PHYSICS	+	4	+	3344				+	7	+	3194			
TOTALS	53	908						162	3114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	137	$2500	$3440	*	*	*	2	461	$2729	$3355	*	*	*
MBA--TECH	+	52	+	3595				+	160	+	3630			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	153	+	3423				+	478	+	3459			
MBA--TECH	2	97	3168	3627	*	*	*	2	303	3168	3696	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	15	127	3756	3524	*	*	*	15	331	3756	3475	*	*	*
MBA--TECH	6	67	4125	3620	*	*	*	6	213	4125	3815	*	*	*
TOTALS	24	633						25	1946					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	+	+	+				+	12	+	$4063			
CHEMICAL	+	22	+	$3909				29	106	$3765	3800	$4083	$3833	$3500
CIVIL	+	+	+	+				+	11	+	3144			
ELEC ENG (INCL COMP ENG)	4	27	$3685	4207	*	*	*	10	81	3930	4116	*	*	*
MECHANICAL	+	9	+	4076				+	43	+	3853			
METALLURGICAL	+	+	+	+				+	26	+	3773			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	4	+	2271			
CHEMISTRY	3	28	3419	3391	*	*	*	5	138	3468	3415	*	*	*
COMPUTER SCIENCE	+	4	+	3396				2	13	3958	3917	*	*	*
MATHEMATICS	+	3	+	4250				1	8	3708	3590	*	*	*
PHYSICS	+	3	+	3653				2	24	2083	3447	*	*	*
POLYMER	+	3	+	3533				2	23	3583	3377	*	*	*
TOTALS	7	99						51	489					

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* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2155 363 2833 1833		2150 4		2208 2	2000 1		1958 3	
BANKING & FINANCE	2238 5		1902 21 2583 1542	1833 1	2097 6	2096 12		1840 15	1577 4
BUSINESS ADMINISTRATION & MANAGEMENT	2181 3		1484 8	1702 9	1959 2			1823 4	1685 14
HUMAN RESOURCES (incl Labor Relations)								1875 1	1521 2
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2143 7				2250 1				
MARKETING & DISTRIBUTION	2125 2	1500 3			2900 1	1960 1		1800 1	1754 21 2166 1583
ECONOMICS	2429 17		2238 29 2900 1791	2292 2	2723 17	2714 19	1666 1	1941 13	1871 14
LETTERS (incl English, Literature)			2350 1						1750 2
HUMANITIES - All Other	2275 4	1916 1	2346 4	2300 1		2143 5		2028 2	1760 10
CRIMINAL JUSTICE									
HISTORY	1875 2		2625 4		2413 4	2518 8			1880 5

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2329 4		1692 3					1772 4	1800 5
SOCIAL SCIENCES-All Other	2363 2		2372 15		2777 18	2655 18		1678 2	1692 9
ADVERTISING		1833 1							
COMMUNICATIONS									1698 4
JOURNALISM			1750 1						
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2292 1								
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2600 2		2416 1	2917 2	2621 5	2555 3			
CIVIL					2170 16				
ELECTRICAL(incl Comp Eng)	2421 30 2800 2250		2452 8	2550 11	2742 20 4400 2333	2839 11		2327 5	2308 1

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS　JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER　CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025　706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2361 31 2750 2083		2417 2		2083 1				
MECHANICAL	2315 9				2542 2				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2487 8		2600 1	2500 1	2575 9	2629 4		2290 1	
AGRICULTURAL							1512 1		
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY	2458 1				2975 2	2000 1			

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2266 7		2218 4	2281 16	2352 7	2288 5		2092 5	1500 1
MATHEMATICS	2351 10			2167 2	2229 2	1855 3		2242 10	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING		2000 1				2000 2			1958 1
BANKING & FINANCE	1400 1			1973 2		2000 2			
BUSINESS ADMINISTRATION & MANAGEMENT				2491 1		1505 3			2500 1
HUMAN RESOURCES (incl Labor Relations)						1363 1			
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION	1741 1			2071 2		1500 1		2026 2	1750 3
ECONOMICS	1777 2				2083 1	2230 11	2700 1		
LETTERS (incl English, Literature)	1214 3								
HUMANITIES - All Other	1392 5					1471 10			
CRIMINAL JUSTICE									
HISTORY						2247 5			

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other	2400 1					1828 14			
ADVERTISING						850 1			
COMMUNICATIONS						1027 2			
JOURNALISM						1583 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2500 1					2631 7		
AGRICULTURAL									2350 1
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2625 1				2300 2		2568 4	2583 2	2667 2
CIVIL		1958 1			2485 2	2750 1			
ELECTRICAL(incl Comp Eng)		2573 10			2463 32 2726 2350	2558 34 3300 2500	2494 12		2576 12

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		3129 2		2625 1		2705 6			2418 5
MECHANICAL	2350 2				2788 15	2161 3	2326 22 2625 2220		2497 28 2891 2333
METALLURGICAL									2625 1
MINING & MINERAL									
NUCLEAR					2770 3				
PETROLEUM									2716 1
ENGINEERING TECHNOLOGY		2234 1			2125 1	2398 4	2250 1		2350 1
AGRICULTURAL								2354 2	2458 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL						2250 1			
CHEMISTRY	2500 1					2250 1			

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2261 7			2502 7	2481 19	2566 2		2125 1
MATHEMATICS		2717 1				1959 2	2513 1		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY						2800 1			
PHYSICS						3000 1			
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		2023 5	2049 5		2104 2		1985 1	1975 7	
BANKING & FINANCE		2021 2	2020 6	2153 6	2104 2		2000 1	2083 1	2059 2
BUSINESS ADMINISTRATION & MANAGEMENT	2013 2	2167 4	2275 2	2333 3	2254 3	1346 1	2023 3	2143 3	1867 1
HUMAN RESOURCES (incl Labor Relations)								2138 2	
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2475 1	1750 1	2125 1					
MARKETING & DISTRIBUTION		2189 6	1887 8	1713 1	2096 2	2042 1		1975 1	2071 4
ECONOMICS	2084 1	2083 1	2150 1	2375 5	2442 2				
LETTERS (incl English, Literature)		2292 1		1766 1					
HUMANITIES - All Other					2283 2				
CRIMINAL JUSTICE									
HISTORY	2600 1			1500 1					

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY			2500 1	2225 3					
SOCIAL SCIENCES-All Other					2166 3	2250 1		1900 1	
ADVERTISING									
COMMUNICATIONS									
JOURNALISM		2000 1							
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2072 1		2500 2					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2346 7	2637 70 3133 2500	2333 1	2595 6	2581 5	2565 3		2679 9	2500 3
CIVIL	2105 39 2500 1938			2458 3			2015 1	2180 1	
ELECTRICAL(incl Comp Eng)	2406 10	2612 12	2588 51 3250 2417	2515 149 3500 2360	2722 3	2613 4	2397 13	2628 3	2513 8

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL	2400 1								
INDUSTRIAL	2500 2	2389 6	2320 5	2425 13	2471 3	2367 3	2192 3		
MECHANICAL	2409 18	2618 34 2817 2500	2589 5	2485 59 2733 2350	2494 7	2562 5	2394 31 2551 2275	2718 7	2418 2
METALLURGICAL		2525 1	2425 1	2600 1			2454 10	2875 1	
MINING & MINERAL									
NUCLEAR							2565 1		
PETROLEUM								2791 4	
ENGINEERING TECHNOLOGY	2370 11	2563 2		2514 12	2375 1	2833 1	2253 5	2270 1	
AGRICULTURAL	2048 5	2030 1						2583 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1744 4							
CHEMISTRY		2410 6		2001 1					2000 1

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1916 1	2365 6	2461 21 3100 2250	2441 29 2750 2225		2425 2		2408 4	2950 1
MATHEMATICS	1925 2	2152 4	2417 1	2350 7	2375 1				
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY		2917 1							
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				1759 3		1560 1	
BANKING & FINANCE	1500 1			1944 2			
BUSINESS ADMINISTRATION & MANAGEMENT						1572 2	
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS		2200 1				2250 1	
MARKETING & DISTRIBUTION				2042 1			
ECONOMICS			2000 1				
LETTERS (incl English, Literature)							
HUMANITIES - All Other			1100 1		1236 5	3000 1	1625 1
CRIMINAL JUSTICE						2041 1	1877 1
HISTORY				1300 1	1125 2	1542 2	

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1041 1	1250 1		
SOCIAL SCIENCES-All Other			1516 2		1329 2	1533 3	
ADVERTISING							
COMMUNICATIONS							
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2583 6				1833 1	2083 1
CIVIL						2417 1	1970 2
ELECTRICAL(incl Comp Eng)		2625 1				1994 15	

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2033 2					2007 5	
MECHANICAL		2575 2			1583 1	1994 4	2583 1
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							1984 2
AGRICULTURAL						1259 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1750 2	1575 2	1100 1		
CHEMISTRY							

JULY 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2275 2	2013 7	2208 1		2001 15	1941 1
MATHEMATICS							
ALLIED HEALTH PROFESSIONS				1863 2			
NURSING				2833 1			
PHARMACY				2530 7			
PHYSICS						2100 1	
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2170 409 3000 1833	1604 4	2115 89 3000 1541	1849 13	2588 51 3750 2200	2489 64 3500 2000	1666 1	1871 45 2416 1666	1752 86 2333 1458
BACHELOR TECHNICAL	2383 99 2800 2083	1833 1	2358 17	2413 32 3500 2000	2498 64 4400 2000	2534 27 4000 2165	1512 1	2229 21 3000 1958	1767 6

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI. FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1515 13	2000 1		2118 5	2083 1	1866 49 3520 1363	2700 1	2026 2	1942 5
BACHELOR TECHNICAL	2456 4	2488 23 4000 1958		2625 1	2551 62 4042 2332	2440 77 3300 1667	2442 49 2882 2249	2468 4	2507 53 2900 2300

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block:			
Average:	2025	706	# of Offers
90th:	2208		
10th:	1833		

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	2177 4	2140 20 2475 2000	2017 24 2800 1750	2170 21 2800 1766	2207 16	1879 3	2011 5	2033 15	2038 7
BACHELOR TECHNICAL	2244 96 2783 1958	2552 149 3133 2333	2534 85 3250 2292	2492 282 3500 2300	2535 20 3000 2375	2541 18	2380 64 2600 2200	2636 31 2900 2465	2492 15

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1500 1	2200 1	1533 4	1693 8	1234 10	1789 11	1751 2
BACHELOR TECHNICAL	2033 2	2530 11	1954 9	2283 13	1342 2	1989 43 2443 1640	2073 7

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2434 12					1667 1			
MBA--TECH	3000 1				2166 1				

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH					2917 1	2000 1			2500 1
MBA--TECH									

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   JULY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2825 5	2944 3	2667 1			2400 2		
MBA--TECH		2958 1		2666 1					

JULY 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   JULY 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

MIDDLE ATLANTIC REGION (MAPA)

Bryn Mawr College
Bucknell University
Carnegie-Mellon University
University of Delaware
Fairleigh Dickinson-Teaneck
Georgetown University
George Washington University
Grove City College
Haverford College
Lafayette College
LaSalle University
Lehigh University
Marymount University-Graduate School
New Jersey Institute of Technology
Penn State University
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Rutgers University-Camden-Arts & Sciences
Rutgers University-New Brunswick
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	59	1011	$2027	$1950	$2375	$2000	$1600	460	6275	$2126	$2000	$2417	$2092	$1791
BANKING & FINANCE	33	475	1881	1849	2167	1875	1500	125	1676	1944	1886	2333	1958	1541
BUSINESS ADMINISTRATION & MANAGEMENT	51	519	2011	1831	2500	2000	1583	120	1804	1920	1788	2491	1908	1458
HUMAN RESOURCES (incl Labor Relations)	2	58	1862	1760	*	*	*	8	173	1785	1693	*	*	*
INSTITUTIONAL MANAGEMENT	+	53	+	1706				+	134	+	1677			
MANAGEMENT INFO SYSTEMS	9	173	1881	2047	*	*	*	22	599	2044	2072	2333	2104	1733
MARKETING & DISTRIBUTION	22	548	2039	1760	2200	2059	1900	84	1875	1932	1758	2200	1931	1666
HUMANITIES														
ECONOMICS	40	242	2055	1963	2416	2075	1666	178	845	2258	2026	2800	2200	1750
LETTERS (incl English, Literature)	6	62	1448	1722	*	*	*	14	139	1588	1722	*	*	*
HUMANITIES - All Other	8	108	1607	1607	*	*	*	60	319	1768	1622	2416	1750	1125
CRIMINAL JUSTICE	1	15	1400	1626	*	*	*	3	49	1773	1626	*	*	*
HISTORY	2	40	1417	1746	*	*	*	37	128	2115	1904	2700	2250	1333
PSYCHOLOGY	4	62	1658	1704	*	*	*	26	230	1868	1716	2250	1796	1250
SOCIAL SCIENCES-All Other	15	147	2022	1772	*	*	*	106	480	2226	1848	2916	2342	1500
COMMUNICATIONS														
ADVERTISING	+	37	+	1697				2	99	1342	1615	*	*	*
COMMUNICATIONS	5	141	1725	1731	*	*	*	11	372	1588	1685	*	*	*
JOURNALISM	3	34	1827	1579	*	*	*	6	141	1802	1531	*	*	*
TECHNICAL WRITING	5	7	2200	2225	*	*	*	5	19	2200	2240	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	106	2333	2336	*	*	*	13	467	2509	2348	*	*	*
AGRICULTURAL	3	20	1680	2047	*	*	*	4	56	1848	2085	*	*	*
BIOENGINEERING & BIOMEDIC	+	6	+	2339				+	16	+	2356			
CHEMICAL	52	372	2579	2579	2708	2610	2333	188	1511	2590	2583	2750	2625	2333
CIVIL	30	327	2186	2170	2500	2169	1916	97	1221	2165	2133	2500	2130	1916
ELECTRICAL(incl Comp Eng)	154	1427	2491	2490	2700	2516	2225	609	5347	2510	2478	2708	2504	2250
GEOLOGICAL	+	4	+	2073				1	23	2400	2068	*	*	*
INDUSTRIAL	24	243	2313	2360	2550	2300	2083	114	983	2373	2373	2583	2375	2083
MECHANICAL	101	955	2425	2442	2625	2458	2200	358	3421	2465	2449	2667	2500	2250

continued

MAPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	3	38	$2389	$2475	*	*	*	18	189	$2486	$2454	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	+	17	+	2422				4	37	2719	2395	*	*	*
PETROLEUM	3	23	2789	2642	*	*	*	8	177	2781	2668	*	*	*
ENGINEERING TECHNOLOGY	25	146	2159	2269	$2750	$2220	$1417	92	413	2365	2283	$2667	$2400	$2083
SCIENCE														
AGRICULTURAL	3	53	2201	1683	*	*	*	15	188	2093	1685	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	2	45	1727	1603	*	*	*	12	119	1702	1697	*	*	*
CHEMISTRY	7	32	2258	2116	*	*	*	21	99	2354	2167	2500	2333	2001
COMPUTER SCIENCE	102	576	2307	2304	2600	2333	1958	273	1965	2318	2284	2670	2333	1958
MATHEMATICS	21	128	2194	2204	2417	2250	1782	67	432	2227	2227	2550	2292	1782
ALLIED HEALTH PROFESSIONS	13	40	1667	1672	*	*	*	15	111	1697	1878	*	*	*
NURSING	32	96	2122	1993	2250	2166	1933	33	274	2143	1971	2333	2166	1933
PHARMACY	1	128	2500	2924	*	*	*	10	203	2593	2863	*	*	*
PHYSICS	1	20	2500	2245	*	*	*	3	44	2533	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1643				+	32	+	1768			
RENEWABLE NATURAL RSRCS	+	10	+	1627				+	20	+	1661			
TOTALS	843	8551						3222	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	69	1060	$2028	$1940	$2416	$2000	$1600	496	6492	$2115	$1996	$2417	$2083	$1750
BANKING OCCUPATIONS	16	256	1790	1796	*	*	*	45	783	1958	1809	2500	1875	1583
BUSINESS ADMINISTRATION	7	175	1785	1712	*	*	*	42	583	1800	1698	2350	1667	1400
CONSULTANTS	33	247	2215	2196	2500	2333	2000	237	1080	2393	2249	2750	2400	2083
FINANCIAL ANALYSTS	25	298	2030	2012	2400	2000	1667	148	955	2369	2114	2900	2458	1791
HUMAN RESOURCES	2	131	1825	1727	*	*	*	8	296	1691	1673	*	*	*
MANAGEMENT TRAINEE	72	717	1916	1727	2475	1817	1500	275	2481	2024	1741	2500	2000	1541
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	50	368	2226	2266	2504	2225	1833	140	1272	2266	2241	2666	2283	1833
COMPUTER SCIENTISTS	44	312	2345	2289	2666	2388	2058	163	1132	2390	2295	2716	2416	2028
MATH/STATISTICIANS	11	63	2110	2211	*	*	*	31	225	2149	2249	2500	2183	1733
MARKETING & SALES														
ADVERTISING/MARKETING	13	251	2007	1786	*	*	*	52	811	2100	1829	2583	2013	1666
RETAIL/WHOLESALE SALES	13	283	1918	1869	*	*	*	58	1070	1855	1800	2208	1834	1500
TECHNICAL SALES	4	119	2173	1994	*	*	*	38	445	2149	2026	2525	2250	1667
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	2	49	1671	1570	*	*	*	11	153	1890	1644	*	*	*
COMMUNICATIONS OCCUPATION	9	72	2054	1762	*	*	*	14	171	2081	1688	*	*	*
ENGINEERS (Eng. Deg. Req)	392	3510	2427	2435	2667	2500	2083	1261	12871	2468	2437	2708	2500	2124
HEALTH RELATED OCCUPATION	11	183	1751	2556	*	*	*	25	378	2008	2366	2791	2012	1300
INSURANCE OCCUPATIONS	9	103	1874	1773	*	*	*	37	462	1867	1801	2083	1750	1583
LAW ENFORCEMENT OCCPTNS	+	5	+	1527				2	31	1959	1725	*	*	*
NURSES	32	94	2122	1991	2250	2166	1933	33	267	2143	1980	2333	2166	1933
PRODUCTION OCCUPATIONS	1	69	1833	2150	*	*	*	11	238	2042	2103	*	*	*
REAL ESTATE OCCUPATIONS	1	10	2083	1907	*	*	*	2	49	1877	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	2	15	2174	1822	*	*	*	38	74	2095	2019	3000	1886	1333
RESEARCHERS-SCIENTIFIC	10	43	2183	1993	*	*	*	23	128	2125	2117	2521	2080	1750
SOC. WORKERS & RECREATION	1	35	1000	1360	*	*	*	9	122	1138	1383	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	14	83	2134	1981	*	*	*	23	139	2132	1955	2250	2140	2000
TOTALS	843	8551						3222	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Interim Report No. 6 SEPTEMBER 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	123	+	$2287				3	439	$1986	$2289	*	*	*
MBA--NON-TECH	17	228	$2802	2784	*	*	*	44	914	2644	2789	$3000	$2667	$2250
MBA--TECH	+	61	+	3226				4	304	2698	3199	*	*	*
MS-BUSINESS	3	47	2575	2676	*	*	*	5	128	2528	2633	*	*	*
ADMINISTRATION	+	9	+	2119				2	21	2212	2154	*	*	*
BANKING & FINANCE	1	9	2116	2671	*	*	*	1	204	2116	3112	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	4	+	3208				+	15	+	2941			
LABOR/INDUSTRIAL RELATION	1	16	2225	2989	*	*	*	4	37	2385	2776	*	*	*
MANAGEMENT INFO SYSTEMS	+	6	+	2078				+	57	+	2581			
HUMANITIES														
HUMANITIES	+	12	+	2403				3	41	1434	1887	*	*	*
SOCIAL SCIENCES	+	15	+	2035				4	96	1911	1938	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	45	+	2911				1	109	2908	2871	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	2	4000	3417	*	*	*
CHEMICAL	14	44	2815	2832	*	*	*	36	134	2958	2858	3700	2864	2667
CIVIL	3	62	3264	2638	*	*	*	14	161	2486	2533	*	*	*
ELECTRICAL(incl Comp Eng)	4	208	3066	3019	*	*	*	43	724	3110	3011	3475	3125	2692
GEOLOGICAL	+	5	+	2884				1	19	1871	2497	*	*	*
INDUSTRIAL	1	22	3125	2961	*	*	*	6	107	2731	2813	*	*	*
MECHANICAL	8	108	2772	2850	*	*	*	19	339	2851	2843	*	*	*
METALLURGICAL	+	8	+	2849				+	37	+	2840			
NUCLEAR	+	4	+	2842				1	9	2533	2738	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	2167				1	8	2208	1823	*	*	*
CHEMISTRY	+	4	+	2335				3	41	2667	2631	*	*	*
COMPUTER SCIENCE	4	96	2887	2903	*	*	*	18	251	3021	2880	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438				2	22	1598	2484	*	*	*
MATHEMATICS	+	13	+	2524				2	41	2299	2470	*	*	*
PHYSICS	1	9	2800	2661	*	*	*	1	16	2800	2894	*	*	*
TOTALS	57	1162						219	4276					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	161	+	$3477				2	622	$2729	$3386	*	*	*
MBA--TECH	1	34	$3400	3438	*	*	*	1	194	3400	3596	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	160	+	3609				+	638	+	3496			
MBA--TECH	+	41	+	3470				2	344	3168	3669	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	208	+	3783				15	539	3756	3594	*	*	*
MBA--TECH	+	72	+	3706				6	285	4125	3788	*	*	*
TOTALS	1	676						26	2622					

[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 6/6/88 THROUGH 8/15/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING							
AEROSPACE	+	3	+	$3458			
CHEMICAL	18	61	$3808	3866	*	*	*
CIVIL	+	2	+	3375			
ELEC ENG (INCL COMP ENG)	9	56	4025	4004	*	*	*
MECHANICAL	2	16	4230	3745	*	*	*
METALLURGICAL	1	8	3750	3952	*	*	*
SCIENCE							
BIOLOGICAL	+	2	+	3167			
CHEMISTRY	5	36	3588	3540	*	*	*
COMPUTER SCIENCE	3	6	5419	4897	*	*	*
MATHEMATICS	+	5	+	3067			
PHYSICS	2	13	4356	3712	*	*	*
POLYMER	1	8	3625	3612	*	*	*
TOTALS	41	216					

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING							
AEROSPACE	+	15	+	$3942			
CHEMICAL	47	167	$3782	3824	$4000	$3833	$3550
CIVIL	+	13	+	3180			
ELEC ENG (INCL COMP ENG)	19	137	3975	4071	*	*	*
MECHANICAL	2	59	4230	3824	*	*	*
METALLURGICAL	1	34	3750	3815	*	*	*
SCIENCE							
BIOLOGICAL	+	6	+	2569			
CHEMISTRY	10	174	3528	3441	*	*	*
COMPUTER SCIENCE	5	19	4835	4226	*	*	*
MATHEMATICS	1	13	3708	3389	*	*	*
PHYSICS	4	37	3219	3540	*	*	*
POLYMER	3	31	3597	3437	*	*	*
TOTALS	92	705					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2150 398 2833 1833	2000 1	2018 11		2208 2	1917 2		1958 4	2083 1
BANKING & FINANCE	2238 5		1910 34 2583 1542	1833 1	2097 6	1952 21 2460 1500		1910 22 3333 1667	1578 5
BUSINESS ADMINISTRATION & MANAGEMENT	2250 4	2500 1	1791 16	1748 10	2167 4			1749 7	1740 22 2250 1416
HUMAN RESOURCES (incl Labor Relations)			1666 1					1967 2	1521 2
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2143 7		1583 1	1622 3	2250 1			1667 1	1917 2
MARKETING & DISTRIBUTION	2125 2	1500 3	1833 1		2900 1	1960 1		1800 1	1746 23 2166 1583
ECONOMICS	2364 26 3000 2083		2151 39 2900 1667	2292 2	2701 18	2604 23 3500 2208	1666 1	1969 18	1853 15
LETTERS (incl English, Literature)		1312 2	2350 1					1500 1	1778 3
HUMANITIES - All Other	2275 4	1916 1	2360 5	2300 1		2039 6		2028 2	1730 12
CRIMINAL JUSTICE									1400 1
HISTORY	1875 2		2625 4		2413 4	2404 9			1880 5

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2329 4		1692 3					1772 4	1792 6
SOCIAL SCIENCES-All Other	2246 6	1667 1	2321 17		2758 19	2594 19		1757 3	1689 10
ADVERTISING		1833 1							
COMMUNICATIONS									1715 7
JOURNALISM			1750 1					1667 1	
TECHNICAL WRITING				2125 2					
AEROSPACE & AERONAUTICAL	2292 1								
AGRICULTURAL									1416 1
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2600 2		2416 1	2917 2	2621 5	2555 3			
CIVIL					2165 18				
ELECTRICAL(incl Comp Eng)	2421 30 2800 2250		2448 9	2451 17	2729 21 4400 2333	2839 11		2327 5	2308 1

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2361 31 2750 2083		2417 2		2083 1				
MECHANICAL	2315 9			2542 2	2385 4			3000 1	
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2487 8		2600 1	2500 1	2634 10	2629 4		2290 1	
AGRICULTURAL				2042 2			1512 1		
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY	2479 2				2975 2	2000 1			

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2300 11		2215 10	2375 33 2750 1950	2277 16	2310 6		2004 9	1958 3
MATHEMATICS	2351 12			2104 4	2240 4	2039 6		2195 11	
ALLIED HEALTH PROFESSIONS							1541 1		1625 2
NURSING									
PHARMACY									
PHYSICS					2500 1				
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING		2000 1				2000 2			1854 2
BANKING & FINANCE	1400 1			1979 2		1778 3			
BUSINESS ADMINISTRATION & MANAGEMENT	1800 1		1725 1	2600 2		1672 8			2500 1
HUMAN RESOURCES (incl Labor Relations)						1363 1			
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION	1741 1			2071 2		1500 1		2026 2	1750 3
ECONOMICS	1777 2				2083 1	2183 12	2700 1		
LETTERS (incl English, Literature)	1214 3								
HUMANITIES - All Other	1392 5				1880 1	1471 10			
CRIMINAL JUSTICE									
HISTORY			1333 1			2247 5			

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY				1800 1					
SOCIAL SCIENCES-All Other	2400 1					1828 14			
ADVERTISING						850 1			
COMMUNICATIONS						1027 2			
JOURNALISM						1548 2			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2500 1					2594 8		
AGRICULTURAL									2350 1
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2625 1				2400 3		2568 4	2583 2	2648 3
CIVIL		1958 1		2146 4	2240 3	2750 1			2175 1
ELECTRICAL(incl Comp Eng)		2607 12		2667 3	2467 43 2726 2350	2560 46 3300 2360	2499 17		2546 17

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2083 1	3129 2		2293 2		2705 6			2473 6
MECHANICAL	2350 2	2000 1			2644 26 4042 2375	2161 3	2349 26 2625 2220		2445 39 2891 2225
METALLURGICAL									2625 1
MINING & MINERAL									
NUCLEAR					2770 3				
PETROLEUM									2716 1
ENGINEERING TECHNOLOGY		2234 1		1458 2	1938 2	2517 7	2250 1		2350 1
AGRICULTURAL								2354 2	2458 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL						2250 1			
CHEMISTRY	2500 1					2250 1			

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2261 7			2446 9	2463 22 3000 2200	2559 4		2222 3
MATHEMATICS		2717 1				2156 3	2513 1		
ALLIED HEALTH PROFESSIONS			1791 1						
NURSING									
PHARMACY						2800 1			
PHYSICS						3000 1			
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR		CHEMICALS, DRUGS & ALLIE		COMPUTERS & BUS. MACHINES		ELECTRICAL & ELECTRON. MAC		FOOD & BEVRG. PROCESSING		GLASS, PAPER, PKG & ALLIED		METALS & METAL		PETROLEUM & ALLIED PRDCTS		SCIENT INSTRU & MEDICAL	
ACCOUNTING	1250	1	2067	10	2038	7			2104	2	1958	1	1985	1	1989	8		
BANKING & FINANCE			2022	3	2020	6	2153	6	2104	2			2000	1	1992	2	2059	2
BUSINESS ADMINISTRATION & MANAGEMENT	1923	4	2189	9	2275	2	2159	8	2041	4	1657	2	2030	5	2143	3	1867	1
HUMAN RESOURCES (incl Labor Relations)															2138	2		
INSTITUTIONAL MANAGEMENT																		
MANAGEMENT INFO SYSTEMS			2475	1	1750	1	2125	1							2500	1	2475	1
MARKETING & DISTRIBUTION			2159	14	1887	8	1713	1	2096	2	1971	2			2060	10	2072	5
ECONOMICS	2084	1	2300	5	2150	1	2375	5	2258	4					1900	1		
LETTERS (incl English, Literature)			2292	1			1748	2										
HUMANITIES - All Other									2283	2								
CRIMINAL JUSTICE																		
HISTORY	2600	1					1500	1										

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY		2083 1	2500 1	2225 3					
SOCIAL SCIENCES-All Other		2583 1			2146 4	2250 1		1900 1	2207 1
ADVERTISING									
COMMUNICATIONS						2150 1			
JOURNALISM		20C0 1	2300 1						
TECHNICAL WRITING			2526 2	1700 1					
AEROSPACE & AERONAUTICAL		2072 1		2500 2					
AGRICULTURAL	1812 2								
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2346 7	2633 104 3789 2500	2459 2	2599 8	2564 7	2589 5		2676 13	2500 3
CIVIL	2145 54 2666 1917	2520 1		2458 3			2015 1	2180 1	1916 1
ELECTRICAL(incl Comp Eng)	2410 12	2602 19	2592 59 3250 2417	2514 217 3500 2350	2687 6	2575 6	2420 17	2686 5	2513 8

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL	2400 1								
INDUSTRIAL	2525 4	2326 10	2320 5	2372 23 2583 2275	2471 3	2397 5	2192 3	2250 1	
MECHANICAL	2405 26 2675 2291	2621 43 2817 2500	2586 6	2469 84 2733 2300	2494 7	2560 8	2402 38 2551 2225	2658 13	2448 6
METALLURGICAL		2525 1	2425 1	2600 1		2383 1	2443 12	2675 1	
MINING & MINERAL									
NUCLEAR							2565 1		
PETROLEUM								2790 7	
ENGINEERING TECHNOLOGY	2324 16	2016 6		2391 17	2375 1	2817 2	2245 7	2270 1	
AGRICULTURAL	2048 5	2276 2						2583 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1738 6							
CHEMISTRY		2319 10		2151 2		2275 1			2000 1

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1916 1	2393 8	2[illegible]6 34 3100 2200	2437 38 2750 2225		2425 2	2185 1	2384 11	2950 1
MATHEMATICS	1925 2	2188 5	2434 2	2386 9	2375 1			2220 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY		2917 1							
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				1759 3		1581 3	
BANKING & FINANCE	1500 1			1944 2			
BUSINESS ADMINISTRATION & MANAGEMENT	2750 1				2500 1	1548 3	
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS		2200 1				2250 1	
MARKETING & DISTRIBUTION				2042 1			
ECONOMICS			2000 1			1560 1	1925 1
LETTERS (incl English, Literature)							1000 1
HUMANITIES - All Other			1100 1		1257 8	3000 1	1625 1
CRIMINAL JUSTICE						2041 1	1877 1
HISTORY				1300 1	1125 2	1542 2	

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1041 1	1125 2		
SOCIAL SCIENCES-All Other			1516 2	1666 1	1329 2	1533 3	
ADVERTISING							
COMMUNICATIONS						1260 1	
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2589 7				2030 5	2083 1
CIVIL						2221 2	2087 6
ELECTRICAL(incl Comp Eng)		2617 3	2417 1			1984 24 2443 1640	

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2033 2					2080 7	
MECHANICAL		2575 2			1583 1	1963 8	2239 3
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							2086 3
AGRICULTURAL						1259 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1750 2	1575 2	1100 1		
CHEMISTRY							

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2275 2	2013 7	2224 17		1953 17	1941 1
MATHEMATICS			2416 1			1766 2	1934 2
ALLIED HEALTH PROFESSIONS				1686 10	2012 1		
NURSING				2143 33 2833 1933			
PHARMACY				2526 8			
PHYSICS						2100 1	
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2166 458 3000 1833	1690 9	2060 133 3000 1542	1827 17	2573 55 3750 2083	2344 81 3500 1667	1666 1	1890 65 3333 1666	1753 107 2333 1434
BACHELOR TECHNICAL	2382 106 2800 2083	1833 1	2324 24 2666 2041	2384 63 3500 2000	2454 82 4400 2000	2500 31 4000 2133	1527 2	2171 28 3000 1733	1775 14

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1535 14	2000 1	1529 2	2157 7	1982 2	1845 56 3520 1363	2700 1	2026 2	1910 6
BACHELOR TECHNICAL	2382 5	2492 26 4000 1958	1791 1	2189 11	2505 89 4042 2332	2451 97 3300 1700	2452 61 2882 2250	2468 [illegible]	2470 74 2900 2225

SEPTEMBER 1988 MAPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1947 7	2169 45 2583 2000	2017 26 2800 1750	2132 27 2800 1713	2148 20 2800 1958	1911 6	2019 7	2053 28 2580 1900	2103 10
BACHELOR TECHNICAL	2254 130 2783 1950	2530 218 3789 2260	2519 112 3250 2269	2479 405 3500 2292	2548 25 3000 2415	2521 31 2925 2375	2385 80 2600 2200	2598 55 2917 2291	2458 20 2950 2335

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH	2125	2	2200	1	1533	4	1690	9	1314	15	1728	15	1607	4
BACHELOR TECHNICAL	2033	2	2548	14	2038	11	2125 2833 1666	70	1565	3	1968 2500 1637	68	2087	16

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2434 12		2778 3			1667 1			
MBA--TECH	3000 1				2166 1				

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH					2710 3	2917 3			2500 1
MBA--TECH									

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2825 5	2944 3	2667 1		2692 3	2400 2	2751 7	
MBA--TECH		2958 1		2666 1					

SEPTEMBER 1988 MAPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 MAPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1988

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago-Grad. Sch. of Business
Cleveland State University
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Commerce & Business
University of Illinois-Engrg.
University of Illinois-Chemistry & Chemical Engrg.
Indiana University
Iowa State University-Agriculture
Iowa State University-Design
Iowa State University-Engrg.
Iowa State University-Home Economics
Iowa State University-Business, Science & Humanities
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engrg.
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engrg.
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engrg.
University of Michigan-Ann Arbor-Business Admin.
University of Michigan-Dearborn
University of Minnesota-Carlson Sch. of Mgmt.
University of Missouri-Columbia-Engrg.
University of Missouri-Rolla
University of Missouri-St. Louis
University of North Dakota
Northwestern University
Northwestern University-Kellogg Grad. Sch. of Business
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engrg.
Ohio University
Purdue University
Southern Illinois University-Carbondale
Southern Illinois University-Edwardsville
Southwest Missouri State University
University of Toledo
Washington University-School of Business
Wayne State University
University of Wisconsin-Madison-Arts
University of Wisconsin-Madison-Business
University of Wisconsin-Madison-Engrg.
Youngstown State University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Midwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 1 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	252	497	$1952	$1968	$2166	$1958	$1725	858	1886	$1992	$1952	$2208	$2000	$1725
Banking & Finance	46	64	1905	1847	2250	1854	1600	153	343	1883	1834	2200	1916	1500
Business Administration	45	79	1765	1755	2280	1750	1375	162	406	1750	1694	2250	1678	1333
Human Resources (incl. Labor/Industrial Relations)	+	1	+	1916				4	31	1959	1622	*	*	*
Institutional Management	+	8	+	1611				18	56	1544	1591	*	*	*
Management Information Systems	18	26	2097	2076	*	*	*	48	131	2054	2049	2430	2062	1625
Marketing & Distribution	67	99	1819	1799	2166	1875	1208	249	483	1757	1743	2166	1766	1250
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	7	13	1810	1749	*	*	*	31	83	1805	1733	2167	1875	1333
Letters (incl. English, Lit., etc.)	2	4	1833	1677	*	*	*	16	25	1522	1521	*	*	*
Humanities - All Others	5	13	1738	1673	*	*	*	42	65	1470	1530	1833	1523	833
Criminal Justice	3	3	1611	1611	*	*	*	19	22	1617	1691	*	*	*
History	1	1	1375	1375	*	*	*	1	5	1375	1850	*	*	*
Psychology	5	9	1410	1380	*	*	*	34	51	1508	1476	2250	1500	1000
Social Sciences - All Others	9	17	1844	1784	*	*	*	53	76	1695	1642	2500	1542	1250
COMMUNICATIONS														
Advertising	+	2	+	1025				7	22	1689	1501	*	*	*
Communications	6	12	1378	1538	*	*	*	42	71	1499	1565	2000	1500	1167
Journalism	3	4	1260	1383	*	*	*	31	42	1528	1507	2000	1417	1040
Technical Writing	3	3	2569	2569	*	*	*	4	4	2510	2510	*	*	*
ENGINEERING														
Aerospace & Aeronautical	2	5	2091	2302	*	*	*	60	98	2382	2324	2683	2414	2108
Agricultural	1	1	2350	2350	*	*	*	5	10	2340	2285	*	*	*
Biomedical & Bioengineering	+	+	+	+				+	2	+	2463			
Chemical	40	77	2524	2562	2667	2583	2250	116	215	2529	2533	2708	2583	2333

Continued

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

MCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING *Continued*														
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	15	26	2139	2141	*	*	*	104	203	$2020	$2054	$2350	$1966	$1792
Electrical (incl. Computer Engrg.)	84	179	$2500	$2456	$2683	$2550	$2250	454	1000	2474	2429	2652	2511	2247
Geological	+	+	+	+				2	6	2761	2204	*	*	*
Industrial	28	60	2424	2380	2667	2479	2083	91	187	2391	2356	2583	2417	2083
Mechanical	63	114	2444	2437	2625	2490	2167	288	584	2453	2431	2660	2475	2167
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	8	2725	2591	*	*	*	14	29	2517	2444	*	*	*
Mining & Mineral	+	+	+	+				+	+	+	+			
Nuclear (incl. Engrg. Physics)	2	5	2312	2210	*	*	*	2	6	2312	2296	*	*	*
Petroleum	+	5	+	2816				10	29	2819	2792	*	*	*
Engineering Technology	2	3	1667	1875	*	*	*	20	46	2349	2236	3337	2270	1667
SCIENCES														
Agricultural Sciences	1	5	1250	1489	*	*	*	3	47	1444	1737	*	*	*
Architectural & Environmental Design	+	+	+	+				+	+	+	+			
Biological	1	2	1090	1524	*	*	*	7	14	1831	1762	*	*	*
Chemistry	12	12	2094	2094	*	*	*	16	19	2096	2022	*	*	*
Computer Science	54	82	2188	2262	2526	2216	1900	225	390	2181	2204	2500	2216	1900
Mathematics	+	5	+	1896				24	65	2186	2170	2500	2271	1750
Allied Health Professions	1	1	1500	1500	*	*	*	39	47	2117	2033	2917	2000	1583
Nursing	7	7	1714	1714	*	*	*	55	63	1985	1976	2460	1917	1578
Pharmacy	2	2	3273	3273	*	*	*	4	7	3095	2859	*	*	*
Physics	+	+	+	+				1	6	2792	2247	*	*	*
Other Physical & Earth Sciences	+	+	+	+				2	3	1625	1660	*	*	*
Renewable Natural Resources	+	+	+	+				2	2	1583	1583	*	*	*
Totals	791	1454						3316	6880					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMIN. & MGMT. OCCUPATIONS														
Accountants & Auditors	251	502	$1958	$1967	$2167	$1958	$1750	874	1915	$1987	$1951	$2208	$2000	$1708
Banking Occupations	11	19	1770	1712	*	*	*	37	109	1750	1706	2166	1833	1250
Business Administration	22	33	1679	1674	2000	1727	1083	95	175	1609	1612	2083	1583	1125
Consultants	15	48	2102	2310	*	*	*	54	124	2121	2216	2417	2146	1917
Financial Analysts	12	16	2060	2038	*	*	*	46	118	1975	1928	2500	1959	1500
Human Resources	3	5	1594	1562	*	*	*	33	66	1617	1600	2158	1613	1195
Management Trainee	50	100	1716	1718	2250	1713	1280	197	532	1653	1623	2083	1608	1208
COMPUTER & MATHEMATICAL														
Computer Programmers	34	43	2148	2145	2526	2204	1791	125	269	2175	2169	2525	2216	1791
Computer Scientists (incl. Systems Analysts)	38	56	2189	2245	2550	2213	1925	133	237	2164	2207	2458	2167	1916
Mathematician/Statisticans	1	2	1625	1403	*	*	*	19	32	2222	2209	*	*	*
MARKETING & SALES														
Advertising/Marketing	24	44	1966	1966	2500	1910	1250	87	210	1847	1823	2500	1880	1250
Retail/Wholesale Sales	38	60	1793	1741	2166	1875	1208	134	258	1742	1753	2083	1708	1250
Technical Sales	10	17	2080	2073	*	*	*	36	76	1990	1971	2500	1988	1500
ALL OTHER OCCUPATIONS														
Agriculture & Natural Resource Occupations	+	4	+	1436				10	43	1985	1737	*	*	*
Communications Occupations	6	6	1988	1988	*	*	*	45	51	1647	1638	2417	1530	1125
Engineers (Engrg. Degree Required)	222	430	2454	2444	2667	2525	2083	1126	2270	2425	2403	2667	2499	1991
Health-Related Occupations	5	7	2027	2013	*	*	*	66	82	2041	2009	2917	2000	1500
Insurance Occupations	12	17	1723	1718	*	*	*	41	90	1769	1754	2083	1750	1517
Law Enforcement Occupations	+	+	+	+				15	16	1759	1814	*	*	*
Nurses	7	7	1714	1714	*	*	*	47	56	2000	1994	2500	1917	1500
Production Occupations	8	8	2254	2254	*	*	*	34	63	2123	2007	2667	2158	1625
Real Estate Occupations	1	1	1750	1750	*	*	*	4	8	1833	1839	*	*	*
Researchers—Nonscientific	1	2	2300	1879	*	*	*	1	4	2300	1773	*	*	*
Researchers—Scientific	6	8	1964	1968	*	*	*	8	12	1935	2021	*	*	*
Social Workers & Recreational Workers	7	8	1735	1648	*	*	*	33	37	1456	1457	2167	1425	917
Transportation & Distribution Occupations	7	11	2155	2121	*	*	*	16	27	1830	1847	*	*	*
Totals	791	1454						3316	6880					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

MCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	7	19	$2221	$2137	*	*	*	24	115	$2252	$2257	$2625	$2166	$1958
MBA—Nontechnical Undergraduate	14	26	2475	2356	*	*	*	53	145	2568	2455	3417	2458	2000
MBA—Technical Undergraduate	5	8	4250	3865	*	*	*	20	35	2944	2833	4333	2521	1833
MS—Business	1	5	1500	2177	*	*	*	12	24	2439	2400	*	*	*
Administration (Public, Hospital, etc.)	3	3	2612	2612	*	*	*	5	5	2293	2293	*	*	*
Banking & Finance	2	2	3386	3386	*	*	*	2	12	3386	2680	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	+	+	+				+	1	+	2333			
Labor/Industrial Relations	+	1	+	2150				2	4	2086	2226	*	*	*
Management Information Systems	+	1	+	1900				3	11	2200	2247	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	2	1625	1625	*	*	*	10	15	1629	1536	*	*	*
Social Sciences	14	14	1831	1831	*	*	*	61	62	1922	1931	2475	1875	1500
ENGINEERING														
Aerospace & Aeronautical	1	3	2700	2640	*	*	*	14	20	2817	2871	*	*	*
Bioengineering & Biomedical	+	+	+	+				+	+	+	+			
Chemical	3	5	2800	2770	*	*	*	7	19	2814	2755	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	2416				3	14	2141	2507	*	*	*
Electrical (incl. Computer Engrg.)	3	30	2644	2914	*	*	*	33	124	2907	2879	3163	2933	2544
Geological	1	2	1925	1963	*	*	*	6	9	2310	2415	*	*	*
Industrial	+	4	+	2944				11	26	2708	2687	*	*	*
Mechanical	6	19	2810	2871	*	*	*	18	48	2689	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	4	2918	2750	*	*	*	4	12	2855	2773	*	*	*
Nuclear	+	+	+	+				1	2	2925	2729	*	*	*

Continued

' Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
† The 50th and 10th percentiles are close in value because of a clustering of offers

MCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Continued														
SCIENCES														
Biological	3	3	$1625	$1625	*	*	*	3	5	$1625	$1609	*	*	*
Chemistry	3	3	2383	2383	*	*	*	3	6	2383	2468	*	*	*
Computer Science	+	16	+	2883				6	46	2626	2767	*	*	*
Geology & Related Geological Sciences	1	1	1750	1750	*	*	*	2	3	2350	2483	*	*	*
Mathematics	3	3	1954	1954	*	*	*	4	5	2224	2215	*	*	*
Physics	+	1	+	2311				+	2	+	2724			
Totals	73	176						307	770					

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[1] Percentiles are computed on regional data.

+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	4	7	$3688	$3100	*	*	*	24	51	$3246	$2855	$5416	$2833	$2292
MBA - Tech Undergraduate	3	3	3856	3856	*	*	*	5	10	3437	3043	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	8	13	31[illegible]	2891	*	*	*	30	42	3382	3151	4375	3377	2500
MBA - Tech Undergraduate	7	8	4172	3937	*	*	*	11	15	3995	3815	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	8	16	3301	2684	*	*	*	39	57	3775	3537	4916	3750	2500
MBA - Tech Undergraduate	8	11	544[illegible]	4573	*	*	*	15	20	4915	4319	*	*	*
Totals	38	58						124	195					

DOCTORAL DEGREE CANDIDATES

	INTERIM Regional	INTERIM National	AVERAGE $ Regional	AVERAGE $ National	90th	50th	10th	CUMULATIVE Regional	CUMULATIVE National	AVERAGE $ Regional	AVERAGE $ National	90th	50th	10th
ENGINEERING														
Aerospace	+	+	+	+				+	2	+	$4418			
Chemical	9	9	$3601	$3601	*	*	*	12	15	$3587	3617	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				4	4	2982	2982	*	*	*
Electrical (incl. Computer Engrg.)	3	5	4000	3919	*	*	*	14	27	3658	3910	*	*	*
Mechanical	2	2	3667	3667	*	*	*	10	19	3651	3721	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)	6	6	3770	3770	*	*	*	13	16	3679	3693	*	*	*
SCIENCES														
Biological	+	+	+	+				3	3	1944	1944	*	*	*
Chemistry	8	8	2898	2898	*	*	*	15	23	2528	2808	*	*	*
Computer Science	+	+	+	+				3	3	3680	3680	*	*	*
Mathematics	1	1	3292	3292	*	*	*	2	2	3126	3126	*	*	*
Physics	2	2	2173	2173	*	*	*	3	6	2060	2803	*	*	*
Polymer	+	+	+	+				2	2	3855	3855	*	*	*
Totals	31	33						81	122					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
ACCOUNTING	1966 194 2166 1750		1597 3			1847 3
BANKING & FINANCE	2166 1		1851 11		1700 1	1988 9
BUSINESS ADMINISTRATION &	2067 1			1822 2		1875 1
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS					2146 2	1925 1
MARKETING & DISTRIBUTION	2083 1		1166 1			
ECONOMICS			1916 1		1917 2	
LETTERS (incl English, Li	1666 1					

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL					2496 3	
CIVIL					2108 5	
ELECTRICAL(INCL COMP ENG)					2513 5	
GEOLOGICAL						
INDUSTRIAL					2346 13	

FEBRUARY 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
MECHANICAL					2208 2	
METALLURGICAL					2250 1	
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
COMPUTER SCIENCE		1667 1	1752 1	2281 4	2250 2	
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
ACCOUNTING		1750 1	1583 2		1900 1	
BANKING & FINANCE		1722 10	2028 3			
BUSINESS ADMINISTRATION &	1500 1	1750 1	1639 14		2150 2	1646 2
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS		2002 5	1917 1	1950 1		
MARKETING & DISTRIBUTION			1631 22 2083 1200			
ECONOMICS			1625 1			
LETTERS (incl English, Li						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
HUMANITIES - All Other			1875 2			
CRIMINAL JUSTICE			917 1			
HISTORY				1375 1		
PSYCHOLOGY			1625 2			
SOCIAL SCIENCES-All Other		1833 1	1250 1		1500 1	
ADVERTISING						
COMMUNICATIONS			1125 2			
JOURNALISM			1280 1	1250 1		

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL		1625 1				
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						2250 1
CIVIL						
ELECTRICAL(INCL COMP ENG)				2675 4		
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
MECHANICAL			2000 1		2500 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY					1730 2	

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
COMPUTER SCIENCE		2000 4	1916 1			
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
ACCOUNTING	1879 2	1700 3	1694 3	1917 1		2020 1
BANKING & FINANCE			1750 1	1634 1		1875 1
BUSINESS ADMINISTRATION &	1750 1		1850 4	1821 5		2333 1
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS	2250 1			2037 1		
MARKETING & DISTRIBUTION	2042 5		2442 3			2411 3
ECONOMICS				1798 1		
LETTERS (incl English, Li						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
HUMANITIES - All Other			1333 1			
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other						2917 1
ADVERTISING						
COMMUNICATIONS			1360 1			
JOURNALISM			1250 1			

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL				2557 1		
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL			2333 1			2539 3
CIVIL	1782 1		2083 1			
ELECTRICAL(INCL COMP ENG)		2520 6	2708 1	2631 7		2515 6
GEOLOGICAL						
INDUSTRIAL			2292 1	2361 3		2479 2

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
MECHANICAL				2466 13		2427 24 2625 2250
METALLURGICAL						
MINING & MINERAL						
NUCLEAR		2540 1				
PETROLEUM						
ENGINEERING TECHNOLOGY				2166 1		
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
COMPUTER SCIENCE	2222 7		2089 3	2273 8	1791 1	2300 1
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
ACCOUNTING	1950 1	2167 3	2247 6	1910 3	2031 4	2030 2
BANKING & FINANCE		2200 2		1972 3	2205 3	
BUSINESS ADMINISTRATION &	1800 1	2280 1		1667 2	1746 4	
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS					2357 5	
MARKETING & DISTRIBUTION	1600 2	1823 5		1898 13	2006 3	1778 6
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ 2000 1 / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
TECHNICAL WRITING					2569 3	
AEROSPACE & AERONAUTICAL						
AGRICULTURAL					2350 1	
BIOENGINEERING & BIOMEDIC						
CHEMICAL		2494 16	2490 1		2667 1	2658 3
CIVIL	2623 1					
ELECTRICAL(INCL COMP ENG)		2550 1	2484 13	2465 26 2625 2150		2585 5
GEOLOGICAL						
INDUSTRIAL			2500 1	2459 2	2655 5	

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
MECHANICAL		2505 5	2542 2	2531 3	2582 2	2448 6
METALLURGICAL		2275 1				
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				1167 1		
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY		2182 8				

FEBRUARY 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
COMPUTER SCIENCE		2104 2	2402 7	2493 2		2100 2
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
ACCOUNTING	2200 1	2029 8	2167 1		1933 3	1613 1
BANKING & FINANCE						
BUSINESS ADMINISTRATION &						1250 1
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						1583 1
MARKETING & DISTRIBUTION		2000 1				
ECONOMICS						
LETTERS (incl English, Li						2000 1

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
HUMANITIES - All Other						
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other						
ADVERTISING						
COMMUNICATIONS	1616 1		2041 1			
JOURNALISM						

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2635 9	2525 1				
CIVIL	2550 1	2500 1					
ELECTRICAL(INCL COMP ENG)	2600 3		2550 1		2625 1		
GEOLOGICAL							
INDUSTRIAL							

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
MECHANICAL		2625 1	2538 2			
METALLURGICAL	3188 2					
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						1090 1
CHEMISTRY		2250 1				

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
COMPUTER SCIENCE		2213 6				2083 1
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS		NON-PROFIT ORG		FEDERAL GOVERN		LOCAL/STATE GO	
ACCOUNTING	1594	3	1680	1	1250	1		
BANKING & FINANCE								
BUSINESS ADMINISTRATION &					1833	1		
HUMAN RSRCS (incl LABOR R								
INSTITUTIONAL MGMT.								
MANAGEMENT INFO SYSTEMS								
MARKETING & DISTRIBUTION	1300	1	1000	1				
ECONOMICS			2000	1	1500	1		
LETTERS (incl English, Li								

FEBRUARY 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS		NON-PROFIT ORG		FEDERAL GOVERN		LOCAL/STATE GO	
HUMANITIES - All Other	1000	1	2610	1				
CRIMINAL JUSTICE							1958	2
HISTORY								
PSYCHOLOGY	1000	1	1400	2				
SOCIAL SCIENCES-All Other							1774	4
ADVERTISING								
COMMUNICATIONS	1000	1						
JOURNALISM								

FEBRUARY 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
TECHNICAL WRITING				
AEROSPACE & AERONAUTICAL				
AGRICULTURAL				
BIOENGINEERING & BIOMEDIC				
CHEMICAL			2000 1	
CIVIL			1989 [illegible]	2004 4
ELECTRICAL(INCL COMP ENG)	2000 1		1992 2	2279 2
GEOLOGICAL				
INDUSTRIAL	2333 1			

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
MECHANICAL			1975 1	
METALLURGICAL				
MINING & MINERAL				
NUCLEAR				2083 1
PETROLEUM				
ENGINEERING TECHNOLOGY				
AGRICULTURAL		1250 1		
ARCHITECTURAL & ENVIRONME				
BIOLOGICAL				
CHEMISTRY		1958 1		

FEBRUARY 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
COMPUTER SCIENCE			1529 1	
MATHEMATICS				
ALLIED HEALTH PROFESSIONS	1500 1			
NURSING	1714 7			
PHARMACY	3273 2			
PHYSICS				
OTHER PHYSICAL & EARTH SC				
RENEWABLE NATURAL RSRCS				

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        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   MCPA REGIONAL INTERIM REPORT NUMBER 1
     ----------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART  1
     ----------------------------------------------------------------------------------------------------------------
CURRICULUM                  PUBL ACCNTNG   ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
---------------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH         / 1967   198   /              / 1764    16   / 1822     2   / 1965     5   / 1946    14   /
                          / 2166         /              /              /              /              /              /
                          / 1750         /              /              /              /              /              /
---------------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL        /              / 1667     1   / 1752     1   / 2281     4   / 2331    31   /              /
                          /              /              /              /              / 2583         /              /
                          /              /              /              /              / 2083         /              /
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AVERAGE MONTHLY SALARY OFFERS FEBRUARY MCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 2

CURRICULUM	HOTELS/MOTELS		INSURANCE		MERCHANDISING		PUBLISHING		RESEARCH & DEV		RESTAURANTS	
BACHELOR NON-TECH	1500	1	1809	18	1649	49	1663	2	1925	4	1646	2
					2083							
					1200							
BACHELOR TECHNICAL			1925	5	1489	5	2390	5	1987	3	2250	1

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        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   MCPA REGIONAL INTERIM REPORT NUMBER 1
   ---------------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART   3
   ---------------------------------------------------------------------------------------------------------------------
CURRICULUM                  TRANSPORTATION UTILITIES      OTHER BUSINESS AEROSPACE      AGRICUL. FORES AUTO & MECH EQ
------------------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH         / 1996     9   / 1700     3   / 1908    12   / 1833     9   /              / 2340     7   /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
------------------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL        / 2167     8   / 2523     7   / 2033     9   / 2439    33   / 1791     1   / 2450    36   /
                          /              /              /              / 2660         /              / 2625         /
                          /              /              /              / 2231         /              / 2300         /
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        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   MCPA REGIONAL INTERIM REPORT NUMBER 1
   ------------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART  4
   ------------------------------------------------------------------------------------------------------------------
CURRICULUM                  BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
---------------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH         / 1738      4  / 2027     11  / 2247      6  / 1893     22  / 2080     19  / 1841      8  /
                          /              /              /              / 2083         /              /              /
                          /              /              /              / 1667         /              /              /

---------------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL        / 2623      1  / 2392     33  / 2466     24  / 2434     34  / 2597     12  / 2487     16  /
                          /              / 2650         / 2657         / 2625         /              /              /
                          /              / 2042         / 2250         / 2150         /              /              /

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AVERAGE MONTHLY SALARY OFFERS FEBRUARY MCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 5

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
BACHELOR NON-TECH	2200 1	2026 9	2167 1		1933 3	1612 4
BACHELOR TECHNICAL	2620 7	2465 18	2438 5		2625 1	1587 2

AVERAGE MONTHLY SALARY OFFERS FEBRUARY MCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 6

CURRICULUM	HEALTH SRVCS		NON-PROFIT ORG		FEDERAL GOVERN		LOCAL/STATE GO	
BACHELOR NON-TECH	1347	6	1682	6	1528	3	1835	6
BACHELOR TECHNICAL	1952	13	1604	2	1913	6	2094	7

FEBRUARY 1988 MCPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
MBA--NON-TECH	2515 7		2500 1	3417 1	2167 1	
MBA--TECH		3980 2	4458 2			4375 1

FEBRUARY 1988 MCPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
MBA--NON-TECH	/	/ 2292 1	/	/ 2833 1	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

FEBRUARY 1988 MCPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
MBA--NON-TECH	1500 1				2333 1	
MBA--TECH						

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FEBRUARY 1988 MCPA INTERIM REPORT
      BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  4     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
   ------------------------------------------------------------------------------------------------------------------

   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   MCPA REGIONAL INTERIM REPORT
   ------------------------------------------------------------------------------------------------------------------

 CURRICULUM                  BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
 --------------------------------------------------------------------------------------------------------------------
 MBA--NON-TECH              /             /             /             /             /             /             /
                            /             /             /             /             /             /             /
                            /             /             /             /             /             /             /

 --------------------------------------------------------------------------------------------------------------------
 MBA--TECH                  /             /             /             /             /             /             /
                            /             /             /             /             /             /             /
                            /             /             /             /             /             /             /

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 MCPA REGIONAL INTERIM REPORT

CURRICULUM		METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 MCPA INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  6     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     ----------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   MCPA REGIONAL INTERIM REPORT
     ----------------------------------------------------------------------------------------

  CURRICULUM                  HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
  ------------------------------------------------------------------------------------------
  MBA--NON-TECH              /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

  ------------------------------------------------------------------------------------------
  MBA--TECH                  /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1988

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago-Grad. Sch. of Business
Cleveland State University
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Commerce & Business
University of Illinois-Engrg.
University of Illinois-Chemistry & Chemical Engrg.
Indiana University
Iowa State University-Agriculture
Iowa State University-Design
Iowa State University-Engrg.
Iowa State University-Home Economics
Iowa State University-Business, Science & Humanities
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engrg.
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engrg.
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engrg.
University of Michigan-Ann Arbor-Business Admin.
University of Michigan-Dearborn
University of Minnesota-Carlson Sch. of Mgmt.
University of Missouri-Columbia-Engrg.
University of Missouri-Rolla
University of Missouri-St. Louis
University of North Dakota
Northwestern University
Northwestern University-Kellogg Grad. Sch. of Business
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engrg.
Ohio University
Purdue University
Southern Illinois University-Carbondale
Southern Illinois University-Edwardsville
Southwest Missouri State University
University of Toledo
Washington University-School of Business
Wayne State University
University of Wisconsin-Madison-Arts
University of Wisconsin-Madison-Business
University of Wisconsin-Madison-Engrg.
Youngstown State University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Midwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 1 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	271	884	$2034	$1996	$2208	$2042	$1817	1129	2858	$2002	$1975	$2208	$2000	$1750
BANKING & FINANCE	26	95	1878	1756	2156	2000	1525	180	445	1882	1816	2200	1916	1500
BUSINESS ADMINISTRATION & MANAGEMENT	53	148	1807	1737	2083	1875	1408	215	557	1764	1708	2167	1750	1333
HUMAN RESOURCES (incl Labor Relations)	2	7	1875	1508	*	*	*	6	38	1931	1601	*	*	*
INSTITUTIONAL MANAGEMENT	+	+	+	+				18	56	1544	1591	*	*	*
MANAGEMENT INFO SYSTEMS	14	47	1934	2138	*	*	*	62	178	2027	2072	2416	2063	1542
MARKETING & DISTRIBUTION	41	127	1784	1762	2083	1791	1417	291	616	1761	1742	2166	1766	1250
HUMANITIES														
ECONOMICS	23	48	2038	1942	2417	2000	1875	54	133	1904	1817	2360	1918	1500
LETTERS (incl English, Literature)	3	6	2111	2127	*	*	*	19	32	1615	1659	*	*	*
HUMANITIES - All Other	5	11	1121	1263	*	*	*	47	76	1432	1492	1833	1500	833
CRIMINAL JUSTICE	3	4	1237	1292	*	*	*	24	28	1559	1620	2083	1521	1062
HISTORY	3	5	1611	1683	*	*	*	4	10	1552	1767	*	*	*
PSYCHOLOGY	8	15	1500	1589	*	*	*	42	66	1507	1502	2100	1500	1000
SOCIAL SCIENCES-All Other	9	25	1539	1681	*	*	*	62	103	1673	1645	2292	1524	1250
COMMUNICATIONS														
ADVERTISING	3	8	1306	1416	*	*	*	10	34	1574	1492	*	*	*
COMMUNICATIONS	14	31	1552	1635	*	*	*	56	102	1512	1586	2041	1500	1000
JOURNALISM	8	10	1384	1293	*	*	*	39	52	1510	1474	2083	1417	1040
TECHNICAL WRITING	+	2	+	1417				4	6	2510	2146	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	32	49	2383	2317	2542	2417	2275	92	147	2382	2322	2600	2417	2108
AGRICULTURAL	1	2	2525	2096	*	*	*	6	12	2371	2254	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	2463			
CHEMICAL	101	190	2609	2598	2725	2625	2500	220	408	2566	2564	2708	2600	2375
CIVIL	47	113	2140	2139	2567	2108	1794	151	319	2057	2079	2409	2000	1794
ELECTRICAL(incl Comp Eng)	252	514	2487	2471	2683	2525	2212	731	1547	2477	2443	2667	2518	2247
GEOLOGICAL	1	2	800	1400	*	*	*	3	8	2107	2003	*	*	*
INDUSTRIAL	69	138	2350	2354	2583	2375	2000	165	332	2370	2354	2583	2416	2042
MECHANICAL	185	344	2474	2479	2667	2480	2283	489	944	2461	2449	2667	2475	2225

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	24	33	$2380	$2421	$2600	$2434	$2083	38	63	$2431	$2419	$2600	$2424	$2250
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	2	2	2363	2363	*	*	*	5	9	2336	2315	*	*	*
PETROLEUM	2	12	2528	2887	*	*	*	12	41	2771	2820	*	*	*
ENGINEERING TECHNOLOGY	10	27	2404	2248	*	*	*	30	73	2367	2240	2917	2363	1667
SCIENCE														
AGRICULTURAL	+	24	+	1646				4	73	1490	1708	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	1	4	2800	1754	*	*	*	8	18	1952	1760	*	*	*
CHEMISTRY	6	9	2244	2136	*	*	*	22	28	2137	2059	2417	2150	1730
COMPUTER SCIENCE	59	187	2213	2272	2518	2250	1800	284	587	2188	2223	2500	2228	1900
MATHEMATICS	2	22	2355	2279	*	*	*	26	87	2199	2198	2500	2271	1750
ALLIED HEALTH PROFESSIONS	+	1	+	2156				39	51	2117	2055	2917	2000	1583
NURSING	+	3	+	1761				55	66	1985	1967	2460	1917	1578
PHARMACY	+	1	+	3166				4	12	3095	2615	*	*	*
PHYSICS	+	3	+	2367				1	9	2792	2287	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1913				2	10	1625	1837	*	*	*
RENEWABLE NATURAL RSRCS	2	2	1331	1331	*	*	*	4	4	1457	1457	*	*	*
TOTALS	1282	3162						4653	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	273	894	$2026	$1992	$2200	$2042	$1813	1147	2895	$1996	$1972	$2208	$2000	$1750
BANKING OCCUPATIONS	6	43	1642	1639	*	*	*	43	152	1735	1687	2120	1700	1250
BUSINESS ADMINISTRATION	25	53	1733	1682	2083	1915	1144	119	228	1642	1631	2083	1625	1125
CONSULTANTS	55	110	2207	2233	2460	2250	1917	109	237	2164	2228	2458	2166	1917
FINANCIAL ANALYSTS	15	51	2041	1975	*	*	*	61	174	1991	1940	2500	2004	1525
HUMAN RESOURCES	7	15	1444	1512	*	*	*	40	82	1586	1583	2158	1538	1195
MANAGEMENT TRAINEE	67	182	1716	1734	2292	1675	1250	265	718	1669	1653	2167	1625	1250
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	39	106	2201	2170	2583	2250	1800	164	380	2181	2162	2525	2242	1791
COMPUTER SCIENTISTS	20	100	2359	2361	2600	2438	1917	153	343	2190	2256	2518	2216	1916
MATH/STATISTICIANS	2	14	2209	2299	*	*	*	21	46	2221	2237	2500	2312	1750
MARKETING & SALES														
ADVERTISING/MARKETING	14	52	1871	1819	*	*	*	101	265	1851	1816	2500	1883	1250
RETAIL/WHOLESALE SALES	16	57	1813	1806	*	*	*	150	319	1749	1758	2083	1750	1250
TECHNICAL SALES	18	32	2018	2050	*	*	*	55	110	1994	1994	2500	1975	1500
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCC[illegible]S.	2	14	1331	1507	*	*	*	12	58	1876	1680	*	*	*
COMMUNICATIONS OCCUPATION	5	10	1253	1575	*	*	*	51	63	1600	1619	2333	1500	1120
ENGINEERS (Eng. Deg. Req)	679	1318	2454	2447	2675	2500	2100	1855	3649	2436	2418	2667	2500	2000
HEALTH RELATED OCCUPATION	+	3	+	2218				66	93	2041	2030	2917	2000	1500
INSURANCE OCCUPATIONS	9	44	1712	1738	*	*	*	51	136	1759	1755	2083	1750	1458
LAW ENFORCEMENT OCCPTNS	+	+	+	+				17	18	1728	1778	*	*	*
NURSES	+	3	+	1761				47	59	2000	1982	2500	1917	1500
PRODUCTION OCCUPATIONS	8	14	2247	2115	*	*	*	42	77	2146	2026	2625	2167	1666
REAL ESTATE OCCUPATIONS	3	3	1861	1861	*	*	*	7	12	1845	1879	*	*	*
RESEARCHERS-NONSCIENTIFIC	1	2	1125	1375	*	*	*	2	6	1713	1640	*	*	*
RESEARCHERS-SCIENTIFIC	14	25	2382	2319	*	*	*	22	37	2219	2223	2600	2211	1730
SOC. WORKERS & RECREATION	4	9	1060	1305	*	*	*	37	49	1414	1420	2167	1400	900
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	8	+	1747				16	35	1830	1824	*	*	*
TOTALS	1282	3162						4653	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 2 March 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES
AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	79	$2080	$2310	*	*	*	34	194	$2201	$2278	$2583	$2146	$1875
MBA--NON-TECH	35	49	2860	2775	$4167	$2541	$2200	88	202	2684	2540	3833	2500	2083
MBA--TECH	17	26	3909	3442	*	*	*	37	61	3387	3093	4583	3333	2083
MS-BUSINESS	6	7	2549	2536	*	*	*	18	31	2475	2431	*	*	*
ADMINISTRATION	1	1	2583	2583	*	*	*	6	6	2341	2341	*	*	*
BANKING & FINANCE	1	1	2833	2833	*	*	*	3	13	3202	2692	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	1	1	2780	2780	*	*	*	1	2	2780	2557	*	*	*
LABOR/INDUSTRIAL RELATION	3	3	2689	2689	*	*	*	5	7	2448	2425	*	*	*
MANAGEMENT INFO SYSTEMS	+	2	+	2479				3	13	2200	2283	*	*	*
HUMANITIES														
HUMANITIES	1	2	2135	1672	*	*	*	11	17	1675	1552	*	*	*
SOCIAL SCIENCES	+	3	+	2198				61	65	1922	1943	2475	1875	1500
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	4	2934	2965	*	*	*	16	24	2831	2886	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	7	10	2844	2803	*	*	*	14	29	2829	2771	*	*	*
CIVIL	11	23	2431	2368	*	*	*	16	39	2341	2406	*	*	*
ELECTRICAL(incl Comp Eng)	36	85	2930	3017	3250	2965	2500	72	213	2913	2933	3250	2917	2500
GEOLOGICAL	+	1	+	1871				6	10	2310	2361	*	*	*
INDUSTRIAL	7	11	2839	2815	*	*	*	21	40	2722	2708	3000	2687	2375
MECHANICAL	19	44	2821	2935	*	*	*	37	93	2756	2833	3050	2750	2400
METALLURGICAL	1	1	2970	2970	*	*	*	5	13	2878	2788	*	*	*
NUCLEAR	1	1	1983	1983	*	*	*	2	3	2454	2480	*	*	*
SCIENCE														
BIOLOGICAL	+	1	+	2208				3	6	1625	1709	*	*	*
CHEMISTRY	7	10	2936	2911	*	*	*	10	16	2770	2745	*	*	*
COMPUTER SCIENCE	17	30	2932	2923	*	*	*	23	76	2852	2829	3250	2866	2333
GEOLOGY & RELATED GEOLOGICAL SCIENCES	3	9	2864	2450	*	*	*	5	12	2658	2458	*	*	*
MATHEMATICS	3	6	2014	2139	*	*	*	7	11	2134	2174	*	*	*
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	189	410						504	1198					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	25	35	$3542	$3245	$4167	$3708	$2833	49	87	$3397	$3008	$4375	$3333	$2380
MBA--TECH	10	15	3738	3586	*	*	*	15	25	3637	3369	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	33	36	3929	3829	4583	3917	3083	63	79	3669	3458	4583	3667	2750
MBA--TECH	18	23	4104	3761	*	*	*	29	38	4063	3782	5416	3750	3000
OVER 4 YEARS														
MBA--NON-TECH	10	14	3638	3350	*	*	*	50	72	3756	3509	4670	3750	2583
MBA--TECH	19	25	4403	4008	*	*	*	34	46	4629	4132	5417	4250	3500
TOTALS	115	148						240	347					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$3750				+	3	+	$4195			
CHEMICAL	5	25	$3904	3738	*	*	*	17	40	$3680	3692	*	*	*
CIVIL	+	2	+	4000				4	6	2982	3321	*	*	*
ELEC ENG (INCL COMP ENG)	2	13	3521	4187	*	*	*	16	40	3641	4000	*	*	*
MECHANICAL	+	6	+	3722				10	25	3651	3721	*	*	*
METALLURGICAL	2	3	3767	3761	*	*	*	15	19	3690	3704	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				3	3	1944	1944	*	*	*
CHEMISTRY	6	10	3306	3385	*	*	*	19	31	2902	3091	*	*	*
COMPUTER SCIENCE	2	5	4688	4342	*	*	*	5	8	4083	4094	*	*	*
MATHEMATICS	+	1	+	3708				2	3	3126	3320	*	*	*
PHYSICS	+	3	+	3428				3	9	2060	3011	*	*	*
POLYMER	7	8	3025	3095	*	*	*	9	10	3209	3247	*	*	*
TOTALS	24	77						103	197					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2045 228 2247 1875					1769 3	1917 1	1782 2	
BANKING & FINANCE	1938 3		2167 2	1880 1	2062 4	1288 2		1550 2	
BUSINESS ADMINISTRATION & MANAGEMENT	1873 5		1333 1	1614 4	1812 2	1734 2	1000 1	1517 2	1691 8
HUMAN RESOURCES (incl Labor Relations)			2250 1						
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2073 4								1458 1
MARKETING & DISTRIBUTION			1750 1	1417 1				1917 2	1772 14
ECONOMICS					2070 15	2219 3			1500 1
LETTERS (incl English, Literature)		2500 1	-						
HUMANITIES - All Other									848 1
CRIMINAL JUSTICE									
HISTORY									

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1250 1					1417 2	1813 2
SOCIAL SCIENCES-All Other									1517 1
ADVERTISING									1417 1
COMMUNICATIONS		800 1		1583 1	1834 2			1875 2	1667 1
JOURNALISM		960 1			1583 1				
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL					2500 1				
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2238 2				
CIVIL	2166 1				2044 8				
ELECTRICAL(incl Comp Eng)	2382 9			2500 1	2433 9				

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									800 1
INDUSTRIAL	2409 11				2403 9			2063 2	2167 1
MECHANICAL	2538 2				2425 3			2416 1	2417 1
METALLURGICAL					2304 3				
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY					2667 1				
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2194 3		1967 2	2375 2	2217 3	2083 1		2417 2	2000 1
MATHEMATICS	2042 1							2667 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING			1250 1	1916 1	1885 2	2031 7		2041 1	1813 2
BANKING & FINANCE						1919 2		1550 1	
BUSINESS ADMINISTRATION & MANAGEMENT			1250 2			1897 5	1875 1		2250 2
HUMAN RESOURCES (incl Labor Relations)						1500 1			
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	1416 1				2300 1	1624 2	1750 1		2325 1
MARKETING & DISTRIBUTION			1333 3			1625 4			1995 5
ECONOMICS				2083 1					
LETTERS (incl English, Literature)						1791 1			
HUMANITIES - All Other			1200 1			1120 1			
CRIMINAL JUSTICE									
HISTORY				2000 1		1250 1			

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other			1250 4						2100 1
ADVERTISING			1250 2						
COMMUNICATIONS			1000 1			1813 2			
JOURNALISM						1215 3			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2425 24 2542 2292		2393 3
AGRICULTURAL									2525 1
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2600 1						2580 2		2475 2
CIVIL						2384 2	2333 1		2291 1
ELECTRICAL(incl Comp Eng)	2800 1	2178 4		2400 1	2530 17	2588 5	2520 37 2667 2292		2509 19

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				1925 1	2600 1		2264 6		2486 4
MECHANICAL	2258 2				2425 1		2424 29 2700 2233		2449 38 2583 2292
METALLURGICAL							2492 4		2444 4
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		2108 1			2370 1				

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
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10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE	1800 1	2226 4		2250 1	2241 6	1773 4	2205 7		2167 1
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS								1120 1	

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1986 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		1957 4	2308 4	1993 3		2083 1	2000 1	2048 8	
BANKING & FINANCE					2167 1	2100 3		2000 1	2041 1
BUSINESS ADMINISTRATION & MANAGEMENT			2025 1	2105 3		2021 2		1923 8	2041 3
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2282 1	2500 1						
MARKETING & DISTRIBUTION		1896 2	2021 2	2063 2	1701 3	1750 1			
ECONOMICS						2083 1		2000 1	
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									1820 1
SOCIAL SCIENCES-All Other					2292 1				
ADVERTISING									
COMMUNICATIONS					2008 1	1040 1			
JOURNALISM			1500 1		2083 1				
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2611 50 2708 2500	2599 4	2629 2	2595 7	2508 4		2667 23 2733 2550	2650 1
CIVIL	1997 4	2450 1						2605 5	
ELECTRICAL(incl Comp Eng)		2540 11	2536 37 2700 2350	2508 60 2667 2250	2583 1	2520 3	2454 7	2567 11	2650 1

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS March 1988 MCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2500 1	2525 3	2387 2	2270 12	2396 4	2458 1	2360 5	2352 1	2333 1
MECHANICAL	2542 2	2538 10	2468 8	2453 22 2542 2283	2513 5	2688 6	2362 14	2614 25 2742 2424	2396 2
METALLURGICAL		2610 2	2598 2	2417 1			2406 6		
MINING & MINERAL									
NUCLEAR				2733 1					
PETROLEUM								2528 2	
ENGINEERING TECHNOLOGY				2238 2		2500 3	2350 4		
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		2300 3							

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE		2442 5	2368 6	2540 1			2225 1	2334 2	
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING		1900 1		1708 1			
BANKING & FINANCE					1525 1	1730 2	
BUSINESS ADMINISTRATION & MANAGEMENT				1700 1			
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							1500 1
MARKETING & DISTRIBUTION				2041 1			
ECONOMICS						1500 1	
LETTERS (incl English, Literature)				2041 1			
HUMANITIES - All Other			1144 1				1292 1
CRIMINAL JUSTICE						1280 1	1215 2
HISTORY							1583 1

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				928 1			1541 1
SOCIAL SCIENCES-All Other				1471 2			
ADVERTISING							
COMMUNICATIONS			986 1		1600 1		
JOURNALISM							1300 1
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2098 4	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2625 3					
CIVIL						1995 2	2055 22 2367 1794
ELECTRICAL(incl Comp Eng)		2625 4	2276 3			2021 11	

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		2500 1				2286 2	2000 1
MECHANICAL		2598 10				2041 4	
METALLURGICAL						1604 2	
MINING & MINERAL							
NUCLEAR							1992 1
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							2800 1
CHEMISTRY				2083 1			

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2400 1	2333 1	2941 1	1421 1	1849 2	
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							1541 1

March 1988 MCPA INTERIM REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS March 1988 MCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING		ADVERTISING		BANKING		COMPUTER/DATA PROCESSING		CONSULTING SERVICES		FINANCE		HOTELS/MOTELS (HOSPITALITY)		INSURANCE		MERCHANDISING	
BACHELOR NON-TECH	2041 2208 1875	240	2500	1	1819	6	1626	6	2044 2375 1917	21	1801	10	1459	2	1636	10	1689 2083 1458	28
BACHELOR TECHNICAL	2363 2583 2083	27	880	2	1967	2	2208	4	2276 2600 1900	42	2083	1			2224	8	1745	6

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 MCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1416 1		1268 11	2000 3	2023 3	1789 24 2200 1250	1813 2	1796 2	2048 11
BACHELOR TECHNICAL	2343 5	2192 9	1167 3	2192 3	2456 26 2674 2188	2004 16	2438 110 2626 2280	1120 1	2459 73 2600 2292

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   March 1988 MCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH		1986 7	2225 8	2053 8	1913 5	2032 8	2000 1	1987 18	1997 5
BACHELOR TECHNICAL	2225 7	2567 85 2700 2370	2494 60 2700 2300	2466 101 2667 2233	2473 19	2484 18	2381 37 2583 2083	2609 69 2750 2417	2485 5

March 1988 MCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS March 1988 MCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH		1900 1	1144 1	1623 7	1525 1	1560 4	1391 6
BACHELOR TECHNICAL		2593 19	2029 5	2512 2	1511 2	2009 27 2540 1605	2031 27 2375 1794

March 1988 MCPA INTERIM REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2417 17		3935 8	2833 1	3333 1				
MBA--TECH	3292 2	2916 1	4039 3		5146 4				

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   March 1988 MCPA REGIONAL INTERIM REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH					2642 2				
MBA--TECH					3687 1				

March 1988 MCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2333 1				2600 1			3100 2
MBA--TECH		3666 4					3200 1		2700 1

March 1988 MCPA INTERIM REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 MCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH		2400 1		2541 1			
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1988

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago-Grad. Sch. of Business
Cleveland State University
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Commerce & Business
University of Illinois-Engrg.
University of Illinois-Chemistry & Chemical Engrg.
Indiana University
Iowa State University-Agriculture
Iowa State University-Design
Iowa State University-Engrg.
Iowa State University-Home Economics
Iowa State University-Business, Science & Humanities
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engrg.
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engrg.
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engrg.
University of Michigan-Ann Arbor-Business Admin.
University of Michigan-Dearborn
University of Minnesota-Carlson Sch. of Mgmt.
University of Missouri-Columbia-Engrg.
University of Missouri-Rolla
University of Missouri-St. Louis
University of North Dakota
Northwestern University
Northwestern University-Kellogg Grad. Sch. of Business
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engrg.
Ohio University
Purdue University
Southern Illinois University-Carbondale
Southern Illinois University-Edwardsville
Southwest Missouri State University
University of Toledo
Washington University-School of Business
Wayne State University
University of Wisconsin-Madison-Arts
University of Wisconsin-Madison-Business
University of Wisconsin-Madison-Engrg.
Youngstown State University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Midwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 7 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 3   April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	192	450	$1977	$1975	$2167	$2000	$1625	1321	3308	$1999	$1975	$2208	$2000	$1750
BANKING & FINANCE	50	108	1871	1888	2250	1938	1442	230	553	1879	1830	2250	1916	1500
BUSINESS ADMINISTRATION & MANAGEMENT	47	105	1814	1801	2250	1791	1417	262	662	1773	1723	2208	1750	1333
HUMAN RESOURCES (incl Labor Relations)	5	13	1459	1496	*	*	*	11	51	1716	1574	*	*	*
INSTITUTIONAL MANAGEMENT	3	4	1663	1460	*	*	*	21	60	1561	1582	1950	1583	1292
MANAGEMENT INFO SYSTEMS	19	65	2084	2154	*	*	*	81	243	2040	2094	2416	2083	1641
MARKETING & DISTRIBUTION	68	122	1737	1747	2125	1710	1375	359	738	1756	1743	2166	1750	1250
HUMANITIES														
ECONOMICS	16	42	2042	2118	*	*	*	70	175	1935	1889	2375	1958	1500
LETTERS (incl English, Literature)	2	9	1680	2039	*	*	*	21	41	1621	1742	2000	1583	1417
HUMANITIES - All Other	2	9	1416	1721	*	*	*	49	85	1432	1516	1833	1500	848
CRIMINAL JUSTICE	+	+	+	+				24	28	1559	1620	2083	1521	1083
HISTORY	1	6	2253	1656	*	*	*	5	16	1692	1725	*	*	*
PSYCHOLOGY	+	8	+	1841				42	74	1507	1539	2100	1500	1000
SOCIAL SCIENCES-All Other	6	18	1668	1523	*	*	*	68	121	1672	1627	2500	1536	1225
COMMUNICATIONS														
ADVERTISING	+	2	+	1209				10	36	1574	1476	*	*	*
COMMUNICATIONS	16	28	1560	1583	*	*	*	72	130	1523	1586	2008	1517	1040
JOURNALISM	9	13	1465	1405	*	*	*	48	65	1501	1460	2000	1417	1066
TECHNICAL WRITING	1	1	2025	2025	*	*	*	5	7	2413	2129	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	9	42	2475	2376	*	*	*	101	189	2391	2334	2600	2425	2140
AGRICULTURAL	2	5	2166	1756	*	*	*	8	17	2320	2107	*	*	*
BIOENGINEERING & BIOMEDIC	1	3	2350	2433	*	*	*	1	5	2350	2445	*	*	*
CHEMICAL	45	124	2595	2604	2700	2625	2500	265	532	2571	2573	2708	2600	2400
CIVIL	28	66	2003	2095	2487	1936	1782	179	385	2049	2082	2450	1989	1792
ELECTRICAL(incl Comp Eng)	128	395	2519	2476	2708	2535	2332	859	1942	2484	2450	2667	2523	2250
GEOLOGICAL	+	2	+	2300				3	10	2107	2062	*	*	*
INDUSTRIAL	28	68	2411	2435	2626	2416	2300	193	400	2376	2368	2583	2416	2083
MECHANICAL	101	283	2471	2451	2700	2500	2250	590	1227	2463	2450	2667	2491	2230

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	11	15	$2444	$2511	*	*	*	49	78	$2434	$2437	$2600	$2431	$2250
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2792				5	11	2336	2402	*	*	*
PETROLEUM	+	8	+	3071				12	49	2771	2861	*	*	*
ENGINEERING TECHNOLOGY	5	16	2260	2241	*	*	*	35	89	2352	2240	2917	2400	1716
SCIENCE														
AGRICULTURAL	+	5	+	1384				4	78	1490	1687	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	5	+	1619				8	23	1952	1729	*	*	*
CHEMISTRY	2	4	2321	2237	*	*	*	24	32	2152	2081	2417	2171	1958
COMPUTER SCIENCE	43	128	2203	2322	$2583	$2216	$1800	327	715	2190	2240	2518	2225	1875
MATHEMATICS	6	21	2086	2298	*	*	*	32	108	2178	2217	2500	2250	1792
ALLIED HEALTH PROFESSIONS	2	4	1750	1979	*	*	*	41	55	2099	2049	2917	2000	1625
NURSING	8	15	1878	1957	*	*	*	63	81	1972	1965	2375	1917	1583
PHARMACY	+	+	+	+				4	12	3095	2615	*	*	*
PHYSICS	+	+	+	+				1	9	2792	2287	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	1	2	1783	1933	*	*	*	3	12	1678	1853	*	*	*
RENEWABLE NATURAL RSRCS	1	2	1260	1464	*	*	*	5	6	1417	1459	*	*	*
TOTALS	858	2218						5511	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	201	461	$1985	$1970	$2250	$2017	$1625	1348	3356	$1995	$1972	$2208	$2000	$1750
BANKING OCCUPATIONS	12	27	1806	1825	*	*	*	55	179	1750	1708	2166	1700	1250
BUSINESS ADMINISTRATION	13	27	1796	1734	*	*	*	132	255	1657	1642	2083	1625	1167
CONSULTANTS	37	110	2206	2286	2500	2208	1917	146	347	2175	2246	2458	2167	1917
FINANCIAL ANALYSTS	20	74	2071	2141	2625	2154	1542	81	248	2011	2000	2500	2083	1542
HUMAN RESOURCES	10	19	1528	1646	*	*	*	50	101	1575	1595	2158	1513	1083
MANAGEMENT TRAINEE	64	137	1660	1758	2150	1544	1225	329	855	1667	1670	2167	1608	1250
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	32	97	2182	2241	2440	2167	1916	196	477	2182	2178	2525	2232	1800
COMPUTER SCIENTISTS	15	58	2136	2285	*	*	*	168	401	2185	2260	2518	2215	1916
MATH/STATISTICIANS	2	5	2375	2392	*	*	*	23	51	2235	2252	2500	2333	1833
MARKETING & SALES														
ADVERTISING/MARKETING	24	56	1670	1773	2166	1625	1333	125	321	1816	1809	2458	1875	1250
RETAIL/WHOLESALE SALES	48	74	1766	1768	2100	1750	1375	198	393	1753	1760	2083	1750	1333
TECHNICAL SALES	10	34	1810	1887	*	*	*	65	144	1966	1969	2500	1950	1500
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	2	7	1463	1464	*	*	*	14	65	1817	1656	*	*	*
COMMUNICATIONS OCCUPATION	1	8	2025	1469	*	*	*	52	71	1608	1602	2333	1500	1125
ENGINEERS (Eng. Deg. Req)	334	944	2466	2458	2700	2525	2000	2189	4593	2440	2426	2674	2500	2000
HEALTH RELATED OCCUPATION	2	6	1750	2022	*	*	*	68	99	2033	2030	2917	2000	1500
INSURANCE OCCUPATIONS	11	26	1740	1732	*	*	*	62	162	1756	1751	2083	1750	1500
LAW ENFORCEMENT OCCPTNS	+	+	+	+				17	18	1728	1778	*	*	*
NURSES	8	15	1878	1957	*	*	*	55	74	1983	1977	2460	1917	1578
PRODUCTION OCCUPATIONS	7	11	2275	2098	*	*	*	49	88	2165	2035	2667	2167	1666
REAL ESTATE OCCUPATIONS	+	3	+	1214				7	15	1845	1746	*	*	*
RESEARCHERS-NONSCIENTIFIC	1	6	2625	2304	*	*	*	3	12	2017	1972	*	*	*
RESEARCHERS-SCIENTIFIC	3	9	2464	2119	*	*	*	25	46	2249	2202	2667	2225	2042
SOC. WORKERS & RECREATION	+	2	+	1280				37	51	1414	1414	2167	1400	917
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	2	2416	2208	*	*	*	17	37	1865	1845	*	*	*
TOTALS	858	2218						5511	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 3 April 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	9	38	$2189	$2244	*	*	*	43	232	$2199	$2273	$2583	$2166	$1958
MBA--NON-TECH	49	92	3115	2796	$4167	$3100	$2083	137	294	2838	2620	4167	2575	2083
MBA--TECH	23	38	3335	3159	5400	3250	2000	60	99	3367	3118	5400	3275	2000
MS-BUSINESS	6	9	2456	2510	*	*	*	24	40	2471	2448	3000	2450	2083
ADMINISTRATION	+	+	+	+				6	6	2341	2341	*	*	*
BANKING & FINANCE	1	5	2060	2589	*	*	*	4	18	2916	2663	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	1	2	3416	2937	*	*	*	2	4	3098	2747	*	*	*
LABOR/INDUSTRIAL RELATION	1	1	2275	2275	*	*	*	6	8	2419	2406	*	*	*
MANAGEMENT INFO SYSTEMS	1	5	2808	2766	*	*	*	4	18	2352	2417	*	*	*
HUMANITIES														
HUMANITIES	+	+	+	+				11	17	1675	1552	*	*	*
SOCIAL SCIENCES	1	3	1300	1367	*	*	*	62	68	1912	1918	2475	1854	1500
ENGINEERING														
AEROSPACE & AERONAUTICAL	3	6	2608	2649	*	*	*	19	30	2796	2839	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	1	4	2916	2816	*	*	*	15	33	2835	2777	*	*	*
CIVIL	4	16	2471	2553	*	*	*	20	55	2367	2449	2850	2304	2083
ELECTRICAL(incl Comp Eng)	19	103	3025	3095	*	*	*	91	316	2936	2986	3250	2950	2544
GEOLOGICAL	+	1	+	1400				6	11	2310	2273	*	*	*
INDUSTRIAL	3	10	2523	2792	*	*	*	24	50	2697	2725	3000	2687	2416
MECHANICAL	5	37	2755	2932	*	*	*	42	130	2756	2861	3000	2750	2500
METALLURGICAL	3	8	2940	2898	*	*	*	8	21	2901	2830	*	*	*
NUCLEAR	1	2	2917	2917	*	*	*	3	5	2608	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				3	6	1625	1709	*	*	*
CHEMISTRY	2	4	2609	2878	*	*	*	12	20	2744	2771	*	*	*
COMPUTER SCIENCE	5	18	2967	2989	*	*	*	28	94	2873	2860	3250	2912	2340
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	+	+	+				5	12	2658	2458	*	*	*
MATHEMATICS	+	5	+	2813				7	16	2134	2373	*	*	*
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	138	407						642	1605					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 3/7/88 THROUGH 4/4/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	45	68	$3635	$3448	$4583	$3600	$2800
MBA--TECH	27	31	4096	4036	5420	4000	3000
OVER 2 TO 4 YEARS							
MBA--NON-TECH	60	80	3751	3646	4583	3667	2917
MBA--TECH	65	68	4002	3976	5000	4000	3417
OVER 4 YEARS							
MBA--NON-TECH	23	40	3765	3425	5000	4000	2000
MBA--TECH	24	26	3991	3925	5000	3909	3300
TOTALS	244	313					

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	94	155	$3511	$3201	$4500	$3500	$[illegible]512
MBA--TECH	42	56	3932	3738	5417	3792	3[illegible]00
OVER 2 TO 4 YEARS							
MBA--NON-TECH	123	159	3709	3553	4583	3667	2833
MBA--TECH	94	106	4021	3906	5000	3875	3400
OVER 4 YEARS							
MBA--NON-TECH	73	112	3759	3479	4916	3900	2500
MBA--TECH	58	72	4365	4057	5417	4125	3337
TOTALS	484	660					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	8	+	$3958				+	11	+	$4023			
CHEMICAL	11	19	$3959	3800	*	*	*	28	59	$3790	3727	$4200	$3850	$3650
CIVIL	+	1	+	4250				4	7	2982	3454	*	*	*
ELEC ENG (INCL COMP ENG)	2	5	3792	3360	*	*	*	18	45	3658	3929	*	*	*
MECHANICAL	1	6	3458	3900	*	*	*	11	31	3633	3756	*	*	*
METALLURGICAL	+	5	+	3988				15	24	3690	3763	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				3	3	1944	1944	*	*	*
CHEMISTRY	29	34	3523	3491	$3667	$3500	$3417	48	65	3277	3300	3583	3463	2583
COMPUTER SCIENCE	+	+	+	+				5	8	4083	4094	*	*	*
MATHEMATICS	1	1	3185	3185	*	*	*	3	4	3146	3286	*	*	*
PHYSICS	2	8	3598	3854	*	*	*	5	17	2675	3408	*	*	*
POLYMER	2	2	2834	2834	*	*	*	11	12	3141	3178	*	*	*
TOTALS	48	89						151	286					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2029 1069 2500 1833	1474 3	1532 9	1861 3	1653 3	1965 10	1653 3	1844 6	1772 9
BANKING & FINANCE	2072 19		1782 49 1750 1458	1940 2	1992 6	1846 27 1830 1250		1795 27 1830 1550	1674 18
BUSINESS ADMINISTRATION & MANAGEMENT	1946 12	1166 1	1591 11	1785 11	1908 5	1704 6	1358 5	1705 19	1654 62 1750 1333
HUMAN RESOURCES (incl Labor Relations)	2917 1		2250 1						1833 1
INSTITUTIONAL MANAGEMENT							1418 8		
MANAGEMENT INFO SYSTEMS	2079 9		1650 2	2006 5	2021 4	1813 2		1966 10	1736 5
MARKETING & DISTRIBUTION	2063 6	1452 7	1396 4	1701 11	2263 2	1661 8	1500 1	1828 17	1670 119 1833 1217
ECONOMICS	2084 2		1903 6		2041 20 1667 1917	2280 7		1896 7	1600 6
LETTERS (incl English, Literature)	1666 1	2500 1				1667 1			1656 4
HUMANITIES - All Other		1250 1	1958 1				1201 3	1416 2	1561 20 1667 1208
CRIMINAL JUSTICE								1542 1	1329 5
HISTORY									

April 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1188 2				1667 1	1222 3	1578 8
SOCIAL SCIENCES-All Other			1521 2	1720 1	1521 2	2500 1		1625 2	1379 6
ADVERTISING		1417 4							1721 2
COMMUNICATIONS		1169 4		1625 3	1583 3	2500 1		1740 5	1411 18
JOURNALISM		1314 2		1833 1	1625 2	2000 1		1851 3	1300 6
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL					2500 1			1625 1	
AGRICULTURAL	2250 1								
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2393 5			2208 1	
CIVIL	2166 1				2085 25 1881 1900				
ELECTRICAL(incl Comp Eng)	2410 16			2369 3	2422 23 2378 2250			2917 1	1166 1

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									800 1
INDUSTRIAL	2409 11		2500 1		2374 33 2408 2083			2063 2	2284 2
MECHANICAL	2415 4				2184 13			2416 1	2209 2
METALLURGICAL					2290 4				
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY					2667 1				
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL						1667 1			
CHEMISTRY									

April 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2135 23 2292 1916	1667 1	1943 7	2151 23 2292 1667	2173 15	2004 4		2036 14	1933 12
MATHEMATICS	2132 6		1541 1	1792 1	2167 4	2312 1	1750 1	2382 9	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS				2792 1					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									1500 1

April 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING		1689 3	1674 5	1909 5	1783 8	1859 19	2015 3	1896 2	1938 7
BANKING & FINANCE	2125 1	1667 1	1588 2		1811 3	1878 10	1817 2	1550 1	2025 7
BUSINESS ADMINISTRATION & MANAGEMENT	1729 5	1989 3	1553 9	1877 4	1896 2	1749 28 1620 1250	1890 7		2108 6
HUMAN RESOURCES (incl Labor Relations)		1083 1				1389 3			1417 1
INSTITUTIONAL MANAGEMENT			1579 6						
MANAGEMENT INFO SYSTEMS	1683 2			1876 4	2113 3	1888 3	1894 2		2325 1
MARKETING & DISTRIBUTION	1458 1	2500 1	1367 5	1894 8	2752 2	1649 36 1583 1000			2043 19
ECONOMICS				2083 3	2360 1	1885 4	2024 2		1583 1
LETTERS (incl English, Literature)			1333 1			1472 6			
HUMANITIES - All Other			1200 1			1356 8			750 1
CRIMINAL JUSTICE						2792 1			1083 1
HISTORY	1375 1			2000 1		1250 1			

April 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						917 2			2083 1
SOCIAL SCIENCES-All Other		1500 1	1250 4			1292 2			2520 5
ADVERTISING			1250 2						
COMMUNICATIONS		1250 1	1208 2	1250 1	1983 1	[illegible] 15			
JOURNALISM	1225 2		1417 1	1250 1	2580 1	1377 16			1833 1
TECHNICAL WRITING									2025 1
AEROSPACE & AERONAUTICAL				2150 1			2457 83 1791 2275		2393 3
AGRICULTURAL				1782 1					2525 1
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2600 1		2250 1			2333 1	2462 7		2572 8
CIVIL				1821 15	2250 1	2283 3	2359 6		1706 2
ELECTRICAL(incl Comp Eng)	2517 7	2160 6		2400 1	2483 39 2417 2232	2585 21 2600 2433	2530 239 1916 2383		2475 75 2500 2300

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				1925 1	2600 1	2655 2	2357 30 2400 2184		2416 18
MECHANICAL	2258 2	2564 3		2375 3	2434 7	2658 1	2461 119 2555 2318		2431 147 2565 2211
METALLURGICAL		2333 1					2471 11		2425 7
MINING & MINERAL									
NUCLEAR		2333 1			2540 1				
PETROLEUM									
ENGINEERING TECHNOLOGY					3337 1		1964 7		2722 8
AGRICULTURAL			1625 1					1083 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		1934 4			2370 1				

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   April 1988 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE	1800 1	2226 4		2203 14	2212 11	1999 13	2267 37 2700 2166	1791 1	2206 16
MATHEMATICS		1529 1				2478 2	2140 1		2375 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS								1120 1	

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	1933 2	2096 11	2255 15	1978 12	1910 12	2024 9	1978 3	2057 39 3533 1900	2072 3
BANKING & FINANCE	1666 1	2173 5	2072 7	2052 8	2012 7	2085 5		2012 4	2161 5
BUSINESS ADMINISTRATION & MANAGEMENT	1817 2	1996 3	2194 4	1993 7	1953 17	1844 4	1925 4	1899 9	1858 5
HUMAN RESOURCES (incl Labor Relations)							1417 1		
INSTITUTIONAL MANAGEMENT					1950 1	2000 1		1040 1	
MANAGEMENT INFO SYSTEMS		2327 7	2367 6	2166 1	2314 6	2083 1		2288 2	2167 2
MARKETING & DISTRIBUTION	1760 5	1849 17	1794 10	1883 27 3000 1700	1800 12	1801 11	1713 4	2007 6	2042 6
ECONOMICS					1500 1	1442 2		2000 1	
LETTERS (incl English, Literature)					1817 1				
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY								2253 1	

April 1988 MCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL -	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY		1250 1			2250 1				1820 1
SOCIAL SCIENCES-All Other				2042 2	2097 3				2500 1
ADVERTISING					2083 1				
COMMUNICATIONS		1917 1		1750 1	2004 2	1499 3	1616 1		2021 2
JOURNALISM			1500 1		1904 2	1583 2			1833 1
TECHNICAL WRITING				2333 1	2569 3				
AEROSPACE & AERONAUTICAL			2400 1	2608 1					
AGRICULTURAL	2200 1	2550 1			2350 2		2550 1		
BIOENGINEERING & BIOMEDIC			2350 1						
CHEMICAL	2039 3	2585 129 1838 2470	2603 7	2557 6	2533 18	2527 10	2667 1	2647 59 2513 2566	2588 2
CIVIL	2202 20 1850 1906	2450 1		2479 2			2550 1	2566 9	
ELECTRICAL(incl Comp Eng)	2387 5	2563 22 2417 2500	2501 82 2500 2332	2497 193 1900 2333	2613 5	2548 13	2557 31 2273 2450	2605 22 2250 2575	2508 5

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL								2761 2	
INDUSTRIAL	2525 2	2479 12	2442 7	2342 26 2387 2250	2521 20 2658 2415	2369 4	2327 7	1980 2	2333 1
MECHANICAL	2216 16	2532 43 2400 2425	2509 18	2496 56 2474 2333	2529 19	2556 16	2448 32 2500 2350	2677 51 2461 2540	2455 7
METALLURGICAL	2375 1	2459 5	2564 5	2459 2			2591 10		
MINING & MINERAL									
NUCLEAR				2733 1					
PETROLEUM								2771 12	
ENGINEERING TECHNOLOGY	2542 1		1750 1	2043 6	2667 1	2500 3	2360 5		2264 1
AGRICULTURAL					2000 1				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL				2390 1					
CHEMISTRY		2155 14						2334 2	

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1947 3	2344 19	2381 40 2405 2058	2342 12	2014 4	2283 4	2038 2	2263 25 2083 2158	
MATHEMATICS			2427 2	2000 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES		1783 1			1167 1				
RENEWABLE NATURAL RSRCS						1666 1			

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING		1925 4	1622 6	1690 9	1680 1	1479 15	1542 13
BANKING & FINANCE				1910 6	1525 1	1826 6	
BUSINESS ADMINISTRATION & MANAGEMENT	1583 1	1850 1	1417 2	1919 3	1625 1	1976 3	
HUMAN RESOURCES (incl Labor Relations)				1833 1			1964 1
INSTITUTIONAL MANAGEMENT				1742 4			
MANAGEMENT INFO SYSTEMS			1583 1				1694 3
MARKETING & DISTRIBUTION	1778 3		2375 1	1787 5	1188 2	1517 2	1380 1
ECONOMICS	2375 1		1375 2		2000 1	1653 3	
LETTERS (incl English, Literature)			2000 1	1501 2		1538 2	1533 1
HUMANITIES - All Other			1379 2	1364 3	1425 3	1525 1	1284 3
CRIMINAL JUSTICE			870 1			1258 2	1690 13
HISTORY							1583 1

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1512 7	1287 3	1550 2	1699 8
SOCIAL SCIENCES-All Other			1250 1	1762 7	1255 6	1530 1	1652 21 1750 1318
ADVERTISING				2050 1			
COMMUNICATIONS			1243 2	1521 2	1600 1	1581 3	
JOURNALISM			1584 2	1333 2			1300 1
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1908 10	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2625 3				2000 2	2167 1
CIVIL				1988 1		1998 9	1945 83 2650 1794
ELECTRICAL(incl Comp Eng)		2625 5	2276 3	2084 2		1993 36 2835 1605	2286 3

April 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE [illegible]D 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		2500 2		2333 1		1980 7	2000 1
MECHANICAL		2590 13				2005 13	2254 4
METALLURGICAL						1764 3	
MINING & MINERAL							
NUCLEAR							2038 2
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL					1250 1		
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1090 1	1875 2		2500 1	2109 2
CHEMISTRY				2083 1	1958 1	2667 1	

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	2375 2	2400 1	2083 4	2652 3	1421 1	1909 10	1583 1
MATHEMATICS						1541 1	
ALLIED HEALTH PROFESSIONS			1750 1	2108 40 2405 1600			
NURSING				1976 62 2448 1583			1667 1
PHARMACY				3095 4			
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES				2083 1			
RENEWABLE NATURAL RSRCS							1401 2

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2030 1119 2500 1833	1500 13	1707 87 2496 1250	1805 33 2350 1333	1974 42 2440 1667	1883 62 1917 1375	1422 21 1586 1160	1779 94 2500 1500	1646 263 1916 1250
BACHELOR TECHNICAL	2275 62 2250 1917	1331 11	1960 9	2121 32 2232 1666	2249 129 2362 1958	2062 8	1750 1	2094 37 2500 1625	1607 45 1881 1040

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   April 1988 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1697 10	1778 10	1496 33 2000 1250	1918 25 1885 1750	1984 19	1691 123 1603 1167	1922 16	1780 3	2021 50 1525 1417
BACHELOR TECHNICAL	2230 13	2130 21 2240 1730	1458 7	2001 38 2275 1782	2435 64 2375 2150	1981 74 2056 1200	2464 540 2000 2275	1331 3	2432 288 2700 2100

April 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1797 10	2020 44 2600 1708	2125 42 2440 1750	1951 57 2167 1700	1959 61 3750 1625	1903 33 2250 1667	1825 12	2020 63 2448 1900	2053 23 2083 1800
BACHELOR TECHNICAL	2222 52 2700 1875	2517 248 2585 2275	2464 165 2608 2200	2466 309 1917 2250	2447 79 1791 2083	2406 56 2450 2000	2473 91 2540 2250	2593 184 1875 2300	2388 19

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   April 1988 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1858 5	1910 5	1538 17	1706 47 1750 1000	1372 20 1675 833	1589 37 2083 1250	1626 65 1875 1292
BACHELOR TECHNICAL	2375 2	2587 24 2416 2500	1819 13	2060 122 2480 1583	1557 4	1964 96 2250 1600	1951 101 2500 1792

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2419 36 4688 2167	3083 1	3430 38 2000 2083	3125 2	3102 10	2604 4		2458 4	2553 5
MBA--TECH	2564 13	3625 3	3478 9		4737 9	4375 1		3200 2	2665 1

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH	2833 1	2083 1		1500 1	2642 2	2198 5	2247 2	2333 1	
MBA--TECH				3125 2	3687 1				3965 1

April 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2896 2	3389 7	2561 3	2900 1	2650 2			3100 2
MBA--TECH		3421 7	3600 1	2400 1	3811 2		3200 1	3096 2	2517 2

April 1988 MCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
MBA--NON-TECH	2808	1	2400	1	2167	1	2541	1			2521	2	1991	1
MBA--TECH							2541	1			2000	1		

A3940-1.3
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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1988

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago-Grad. Sch. of Business
Cleveland State University
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Commerce & Business
University of Illinois-Engrg.
University of Illinois-Chemistry & Chemical Engrg.
Indiana University
Iowa State University-Agriculture
Iowa State University-Design
Iowa State University-Engrg.
Iowa State University-Home Economics
Iowa State University-Business, Science & Humanities
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engrg.
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engrg.
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engrg.
University of Michigan-Ann Arbor-Business Admin.
University of Michigan-Dearborn
University of Minnesota-Carlson Sch. of Mgmt.
University of Missouri-Columbia-Engrg.
University of Missouri-Rolla
University of Missouri-St. Louis
University of North Dakota
Northwestern University
Northwestern University-
  Kellogg Grad. Sch. of Business
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engrg.
Ohio University
Purdue University
Southern Illinois University-Carbondale
Southern Illinois University-Edwardsville
Southwest Missouri State University
University of Toledo
Washington University-School of Business
Wayne State University
University of Wisconsin-
  Madison-Arts
University of Wisconsin-Madison-Business
University of Wisconsin-Madison-Engrg.
Youngstown State University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Midwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 4 through May 2) and cumulatively (September 1 through May 2). The block tables contain data for the interim period only.

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	421	923	$2126	$2083	$2333	$2167	$1900	1742	4231	$2029	$1998	$2250	$2083	$1773
BANKING & FINANCE	130	206	2117	2066	2583	2083	1733	360	759	1965	1894	2250	2000	1542
BUSINESS ADMINISTRATION & MANAGEMENT	89	262	1885	1831	2333	1882	1500	351	924	1801	1753	2250	1750	1387
HUMAN RESOURCES (incl Labor Relations)	3	18	2231	1776	*	*	*	14	69	1827	1627	*	*	*
INSTITUTIONAL MANAGEMENT	2	8	2082	1987	*	*	*	23	68	1606	1630	2000	1583	1292
MANAGEMENT INFO SYSTEMS	14	68	1920	2077	*	*	*	95	311	2023	2091	2416	2083	1583
MARKETING & DISTRIBUTION	49	162	1914	1779	2250	1883	1500	408	900	1775	1750	2166	1771	1333
HUMANITIES														
ECONOMICS	48	127	2145	2046	2500	2092	1875	118	302	2021	1955	2433	2000	1603
LETTERS (incl English, Literature)	+	9	+	1664				21	50	1621	1728	1873	1583	1417
HUMANITIES - All Other	4	21	1565	1636	*	*	*	53	106	1442	1540	1833	1500	1000
CRIMINAL JUSTICE	+	3	+	1750				24	31	1559	1633	1917	1521	1083
HISTORY	2	9	1963	1953	*	*	*	7	25	1769	1807	*	*	*
PSYCHOLOGY	10	20	2002	1870	*	*	*	52	94	1602	1609	2250	1583	1000
SOCIAL SCIENCES-All Other	15	67	1853	1874	*	*	*	83	188	1705	1715	2250	1549	1250
COMMUNICATIONS														
ADVERTISING	1	8	1267	1569	*	*	*	11	44	1546	1493	*	*	*
COMMUNICATIONS	9	31	2008	1798	*	*	*	81	161	1577	1626	2042	1542	1083
JOURNALISM	5	10	1776	1653	*	*	*	53	75	1527	1486	2000	1500	1083
TECHNICAL WRITING	3	3	2567	2567	*	*	*	8	10	2471	2260	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	22	85	2437	2364	2535	2421	2381	123	274	2399	2343	2600	2425	2150
AGRICULTURAL	3	5	1950	1968	*	*	*	11	22	2219	2076	*	*	*
BIOENGINEERING & BIOMEDIC	1	1	2500	2500	*	*	*	2	6	2425	2454	*	*	*
CHEMICAL	104	260	2585	2619	2708	2625	2427	369	792	2575	2588	2708	2600	2400
CIVIL	99	220	2042	2118	2310	2000	1782	278	605	2046	2095	2375	2000	1782
ELECTRICAL(incl Comp Eng)	347	793	2509	2483	2667	2542	2333	1206	2735	2491	2459	2667	2525	2280
GEOLOGICAL	+	3	+	2081				3	13	2107	2066	*	*	*
INDUSTRIAL	79	136	2370	2379	2575	2417	2083	272	536	2374	2370	2583	2416	2083
MECHANICAL	221	521	2484	2454	2667	2500	2300	811	1748	2469	2451	2667	2496	2250

continued

MCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 4/4/88 THROUGH 5/2/88 | CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

BY CURRICULUM FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	26	34	$2500	$2515	$2633	$2500	$2400	75	112	$2457	$2461	$2600	$2475	$2275
MINING & MINERAL	1	2	2240	2370	*	*	*	1	2	2240	2370	*	*	*
NUCLEAR	3	5	2674	2518	*	*	*	8	16	2463	2438	*	*	*
PETROLEUM	+	44	+	2700				12	93	2771	2785	*	*	*
ENGINEERING TECHNOLOGY	17	52	2216	2242	*	*	*	52	141	2307	2241	2667	2300	1750
SCIENCE														
AGRICULTURAL	1	28	2275	1783	*	*	*	5	106	1647	1713	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	5	14	1740	1954	*	*	*	13	37	1870	1814	*	*	*
CHEMISTRY	12	16	2304	2310	*	*	*	36	48	2203	2157	2417	2175	2042
COMPUTER SCIENCE	102	254	2362	2391	2583	2379	2158	429	969	2231	2280	2550	2250	1916
MATHEMATICS	26	66	2304	2234	2508	2333	2042	58	174	2235	2224	2500	2302	2000
ALLIED HEALTH PROFESSIONS	2	4	2490	2145	*	*	*	43	59	2117	2056	2917	2000	1625
NURSING	2	58	1900	1863	*	*	*	65	139	1969	1922	2250	1917	1583
PHARMACY	+	5	+	2181				4	17	3095	2487	*	*	*
PHYSICS	3	4	2200	2175	*	*	*	4	13	2348	2252	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	1	6	1667	2070	*	*	*	4	18	1675	1925	*	*	*
RENEWABLE NATURAL RSRCS	+	+	+	+				5	6	1417	1459	*	*	*
TOTALS	1882	4571						7393	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	431	964	$2119	$2076	$2333	$2166	$1900	1779	4320	$2025	$1995	$2250	$2075	$1750
BANKING OCCUPATIONS	42	123	2224	1968	2667	2167	1958	97	302	1955	1814	2250	2000	1500
BUSINESS ADMINISTRATION	22	53	1946	1789	2300	2000	1624	154	308	1698	1667	2197	1666	1167
CONSULTANTS	113	185	2182	2191	2458	2208	1958	259	532	2178	2227	2458	2167	1917
FINANCIAL ANALYSTS	60	111	2211	2185	2500	2158	1933	141	359	2096	2057	2500	2100	1666
HUMAN RESOURCES	8	23	1878	1703	*	*	*	58	124	1617	1615	2083	1598	1195
MANAGEMENT TRAINEE	77	277	1936	1831	2500	1917	1464	406	1132	1718	1709	2250	1667	1250
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	37	165	2241	2360	2575	2350	1667	233	642	2191	2225	2540	2233	1800
COMPUTER SCIENTISTS	53	163	2417	2395	2600	2417	2232	221	564	2240	2299	2552	2250	1916
MATH/STATISTICIANS	24	30	2352	2229	2542	2417	2083	47	81	2294	2243	2508	2353	1833
MARKETING & SALES														
ADVERTISING/MARKETING	31	71	2073	1952	2600	2083	1500	156	392	1867	1835	2500	1883	1250
RETAIL/WHOLESALE SALES	28	97	1869	1866	2250	1909	1500	226	490	1768	1781	2100	1750	1333
TECHNICAL SALES	21	60	2142	2040	2475	2275	1750	86	204	2009	1990	2492	1958	1542
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	2	16	1770	1759	*	*	*	16	81	1811	1677	*	*	*
COMMUNICATIONS OCCUPATION	2	8	1583	1661	*	*	*	54	79	1607	1608	2333	1500	1125
ENGINEERS (Eng. Deg. Req)	854	1979	2444	2445	2667	2500	2050	3043	6572	2441	2432	2667	2500	2025
HEALTH RELATED OCCUPATION	5	14	1887	[illegible]71	*	*	*	73	113	2023	2022	2917	2000	1500
INSURANCE OCCUPATIONS	25	75	1947	1869	2458	1875	1666	87	237	1811	1788	2250	1750	1500
LAW ENFORCEMENT OCCPTNS	1	5	1542	1679	*	*	*	18	23	1718	1756	*	*	*
NURSES	2	59	1900	1886	*	*	*	57	133	1980	1936	2375	1917	1578
PRODUCTION OCCUPATIONS	20	42	2357	2205	2675	2338	2080	69	130	2220	2090	2667	2200	1733
REAL ESTATE OCCUPATIONS	2	2	1900	1900	*	*	*	9	17	1857	1764	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	6	+	2340				3	18	2017	2095	*	*	*
RESEARCHERS-SCIENTIFIC	14	23	2314	2337	*	*	*	39	69	2272	2247	2600	2230	2042
SOC. WORKERS & RECREATION	3	11	1323	1468	*	*	*	40	62	1407	1424	2000	1359	917
TRANSPORTATION & DISTRIBUTION OCCPTNS	5	9	1992	2026	*	*	*	22	46	1894	1880	2350	1867	1500
TOTALS	1882	4571						7393	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	20	52	$2509	$2289	$2917	$2417	$2290	63	284	$2297	$2276	$2667	$2290	$2000
MBA--NON-TECH	136	197	3066	2983	3833	3042	2333	273	491	2952	2766	4000	2875	2083
MBA--TECH	64	88	3380	3218	4333	3146	2583	124	187	3374	3165	4416	3229	2417
MS-BUSINESS	9	13	2680	2636	*	*	*	33	53	2528	2494	3000	2500	2100
ADMINISTRATION	+	2	+	2212				6	8	2341	2309	*	*	*
BANKING & FINANCE	4	7	2539	2546	*	*	*	8	25	2728	2630	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	2	2	3150	3150	*	*	*	4	6	3124	2881	*	*	*
LABOR/INDUSTRIAL RELATION	11	12	2695	2686	*	*	*	17	20	2598	2574	*	*	*
MANAGEMENT INFO SYSTEMS	2	10	2700	2435	*	*	*	6	28	2468	2424	*	*	*
HUMANITIES														
HUMANITIES	+	1	+	1750				11	18	1675	1563	*	*	*
SOCIAL SCIENCES	+	5	+	2065				62	73	1912	1928	2417	1854	1500
ENGINEERING														
AEROSPACE & AERONAUTICAL	4	5	2673	2720	*	*	*	23	35	2775	2822	2963	2817	2625
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	10	26	2824	2857	*	*	*	25	59	2831	2812	2950	2833	2708
CIVIL	7	22	2240	2469	*	*	*	27	77	2334	2455	2700	2250	2083
ELECTRICAL(incl Comp Eng)	32	79	2919	3009	3250	2934	2640	123	395	2932	2990	3250	2950	2544
GEOLOGICAL	+	1	+	2416				6	12	2310	2285	*	*	*
INDUSTRIAL	5	5	2847	2847	*	*	*	29	55	2723	2736	3000	2687	2416
MECHANICAL	8	20	2708	2686	*	*	*	50	150	2749	2838	3000	2750	2433
METALLURGICAL	1	2	2917	2834	*	*	*	9	23	2903	2830	*	*	*
NUCLEAR	+	+	+	+				3	5	2608	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				3	6	1625	1709	*	*	*
CHEMISTRY	10	10	2706	2706	*	*	*	22	30	2727	2750	2958	2699	2392
COMPUTER SCIENCE	13	30	3058	2875	*	*	*	41	124	2932	2863	3250	3000	2583
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	3	+	2231				5	15	2658	2413	*	*	*
MATHEMATICS	1	8	1909	2414	*	*	*	8	24	2106	2387	*	*	*
PHYSICS	+	1	+	3533				+	3	+	2994			
TOTALS	339	601						981	2206					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 4/4/88 THROUGH 5/2/88 | CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	126	169	$3551	$3426	$4200	$3500	$2580	220	324	$3534	$3318	$4375	$3500	$2512
MBA--TECH	43	52	3601	3548	4167	3500	2833	85	108	3764	3647	4833	3750	2833
OVER 2 TO 4 YEARS														
MBA--NON-TECH	135	166	3474	3402	4075	3500	2667	258	325	3586	3476	4375	3583	2792
MBA--TECH	91	100	3552	3538	4333	3583	2667	185	206	3790	3728	4583	3750	2917
OVER 4 YEARS														
MBA--NON-TECH	73	92	3434	3404	4166	3416	2500	146	204	3597	3445	4583	3681	2500
MBA--TECH	60	74	3785	3758	4583	3646	2917	118	146	4070	3905	5416	3875	3167
TOTALS	528	653						1012	1313					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$4500				+	12	+	$4063			
CHEMICAL	10	25	$4004	3877	*	*	*	38	84	$3846	3772	$4200	$3871	$3650
CIVIL	+	4	+	2602				4	11	2982	3144	*	*	*
ELEC ENG (INCL COMP ENG)	4	9	5177	4782	*	*	*	22	54	3934	4071	4375	4000	3000
MECHANICAL	1	3	4444	4190	*	*	*	12	34	3701	3794	*	*	*
METALLURGICAL	2	2	3892	3892	*	*	*	17	26	3714	3773	*	*	*
SCIENCE														
BIOLOGICAL	+	1	+	3250				3	4	1944	2271	*	*	*
CHEMISTRY	18	45	3476	3597	*	*	*	66	110	3331	3422	3667	3475	2625
COMPUTER SCIENCE	+	1	+	4583				5	9	4083	4148	*	*	*
MATHEMATICS	1	1	2825	2825	*	*	*	4	5	3066	3194	*	*	*
PHYSICS	2	4	3865	3461	*	*	*	7	21	3015	3418	*	*	*
POLYMER	7	8	3621	3617	*	*	*	18	20	3328	3353	*	*	*
TOTALS	45	104						196	390					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2058 1430 2500 1835	1474 3	1676 15	1992 7	1893 7	1968 17	1615 4	1861 7	1802 11
BANKING & FINANCE	2137 35 3000 1920		1962 96 1800 1500	1988 3	2043 13	1959 37 1875 1333		1793 34 3000 1550	1713 24 1833 1458
BUSINESS ADMINISTRATION & MANAGEMENT	1972 17	1166 1	1565 12	1733 15	2000 11	1803 8	1376 6	1793 31 2416 1500	1658 73 2167 1333
HUMAN RESOURCES (incl Labor Relations)	2917 1		2250 2						1833 1
INSTITUTIONAL MANAGEMENT							1418 8		
MANAGEMENT INFO SYSTEMS	1989 18		1697 3	2006 5	2021 4	1813 2		1956 11	1736 5
MARKETING & DISTRIBUTION	2063 6	1452 7	1396 4	1701 11	2147 3	1661 8	1500 2	1805 19	1713 137 1833 1250
ECONOMICS	2140 8		2054 11		2051 34 2166 1917	2337 12		2084 15	1600 6
LETTERS (incl English, Literature)	1666 1	2500 1				1667 1			1656 4
HUMANITIES - All Other		1250 1	1958 1				1201 3	1555 3	1561 20 2083 1208
CRIMINAL JUSTICE								1542 1	1329 5
HISTORY									

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1188 2	2083 1	2013 2		1667 1	1479 4	1625 11
SOCIAL SCIENCES-All Other			1521 2	1720 1	1736 3	2500 1		1973 6	1570 10
ADVERTISING		1387 5							1721 2
COMMUNICATIONS		1169 4		1756 4	1908 5	2500 1		1740 5	1411 18
JOURNALISM		1237 3		1833 1	1694 3	2000 1		1851 3	1400 7
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2417 2				2500 1			1625 1	
AGRICULTURAL	2250 1								
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2352 10			2208 1	
CIVIL	2166 1				2082 39 1881 1900				2665 1
ELECTRICAL(incl Comp Eng)	2413 25 2633 2292			2340 4	2446 30 2375 2250			2917 1	1166 1

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									800 1
INDUSTRIAL	2414 15		2084 2		2377 47 2404 2083			2063 2	2284 2
MECHANICAL	2421 15		2342 2		2279 23 2344 2083			2416 1	2209 2
METALLURGICAL					2290 4				
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY					2667 1				
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL					2292 1	1667 1	1387 1		
CHEMISTRY									

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2138 30 2301 1916	1667 1	1983 9	2147 28 2292 1666	2274 29 2292 2000	2181 7		2048 17	1933 12
MATHEMATICS	2146 8		1541 1	2063 2	2177 8	2312 1	1750 1	2396 25 2292 2167	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS				2792 1					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									1500 1

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING		1689 3	1674 5	1909 7	1783 8	1907 24 2083 1641	2040 4	1896 2	1994 11
BANKING & FINANCE	2125 1	1667 1	1588 2	2070 2	1889 6	1935 13	1831 3	1550 1	2110 9
BUSINESS ADMINISTRATION & MANAGEMENT	1729 5	1912 5	1522 13	1771 6	1864 4	1762 34 1666 1330	1928 11		2071 8
HUMAN RESOURCES (incl Labor Relations)		1083 1				1389 3			1764 2
INSTITUTIONAL MANAGEMENT			1579 6			2083 1			
MANAGEMENT INFO SYSTEMS	1683 2			1876 4	1884 4	1888 3	1894 2		2325 1
MARKETING & DISTRIBUTION	1589 4	2500 1	1375 6	1894 8	2752 2	1629 38 1583 1000	2916 1	1700 1	2043 19
ECONOMICS				2065 8	2360 1	1958 5	2024 2		1583 1
LETTERS (incl English, Literature)			1333 1			1472 6			
HUMANITIES - All Other			1200 1			1356 8	1428 1		750 1
CRIMINAL JUSTICE						2792 1			1083 1
HISTORY	1375 1			2046 2		1250 1			

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1444 3			2083 1
SOCIAL SCIENCES-All Other		1500 1	1250 4			1528 3			2520 5
ADVERTISING			1250 2						
COMMUNICATIONS	1250 1	1250 1	1208 2	1250 1	1983 1	1489 16			
JOURNALISM	1225 2		1417 1	1250 1	2580 1	1377 16			1833 1
TECHNICAL WRITING									2025 1
AEROSPACE & AERONAUTICAL				2150 1			2453 102 1916 2280		2420 4
AGRICULTURAL				1782 1				1500 1	2525 1
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2600 1		2250 1		2525 1	2333 1	2458 8		2544 12
CIVIL				1835 22 2500 1782	2250 4	2283 3	2363 9		1986 4
ELECTRICAL(incl Comp Eng)	2395 8	2205 9		2400 1	2487 59 2417 2292	2598 29 2600 2400	2523 299 1917 2375		2484 93 2480 2300

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2400 1	2083 1		1925 1	2600 1	2601 5	2368 34 2550 2232		2386 29 2500 2083
MECHANICAL	2258 2	2514 6		2375 3	2448 15	2642 2	2463 142 2525 2318		2442 191 2565 2250
METALLURGICAL	2600 1	2333 1					2478 13		2439 11
MINING & MINERAL									
NUCLEAR		2333 1			2651 3				
PETROLEUM									
ENGINEERING TECHNOLOGY					2856 2		2017 8		2490 13
AGRICULTURAL			1625 1					1083 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		1934 4			2370 2				

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE	1800 1	2226 4		2203 14	2238 12	2138 20 2416 1500	2286 47 2552 2166	1791 1	2257 20 2416 2025
MATHEMATICS		1529 1		2250 1		2478 2	2140 1		2375 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS							2550 2		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS								1120 1	

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	1933 2	2093 13	2232 20 2183 2013	1960 14	1967 17	2027 11	1978 3	2068 44 3500 1916	2096 4
BANKING & FINANCE	1666 1	2183 7	2185 11	2032 11	1982 10	2091 8		2050 8	2121 7
BUSINESS ADMINISTRATION & MANAGEMENT	1989 3	2046 5	2031 9	1997 12	2023 24 2200 1666	1858 7	1925 4	1899 9	1911 7
HUMAN RESOURCES (incl Labor Relations)					2333 1		1417 1		
INSTITUTIONAL MANAGEMENT					1950 1	2000 1		1560 2	
MANAGEMENT INFO SYSTEMS		2327 7	2367 6	2166 1	2314 6	2344 3		2288 2	2167 2
MARKETING & DISTRIBUTION	1829 7	1849 18	1787 12	1890 32 2500 1700	1917 15	1818 12	1728 5	2089 7	2057 7
ECONOMICS					1854 2	1442 2	1813 2	2000 1	
LETTERS (incl English, Literature)					1817 1				
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY					1833 1			2253 1	

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY		1250 1	2250 1		2250 1				1820 1
SOCIAL SCIENCES-All Other				2042 2	1987 5				2500 1
ADVERTISING					2083 1				
COMMUNICATIONS		2228 3		1750 1	1864 3	1499 3	1616 1		1969 3
JOURNALISM		2050 1	1708 2		1904 2	1583 2			1833 1
TECHNICAL WRITING				2333 1	2568 6				
AEROSPACE & AERONAUTICAL			2400 1	2608 1					
AGRICULTURAL	2200 1	2550 1			2350 3		2550 1		
BIOENGINEERING & BIOMEDIC			2350 1						2500 1
CHEMICAL	2039 3	2583 179 1875 2458	2599 8	2585 10	2548 25 2344 2417	2555 13	2667 1	2651 77 2533 2566	2588 2
CIVIL	2173 28 1850 1906	2380 2		2479 2	2600 1		2550 1	2549 10	
ELECTRICAL(incl Comp Eng)	2405 12	2590 38 2475 2500	2529 143 2500 2350	2502 297 1916 2340	2622 6	2525 17	2550 41 2585 2450	2607 26 2120 2550	2488 7

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS PKG	. PAPER, & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									2761 2	
INDUSTRIAL	2433 3	2474 14	2377 12	2338 36 2381 2167	2511 26 2658 2415	2404	6	2401 13	2153 3	2208 2
MECHANICAL	2252 22 2540 2000	2549 60 2408 2458	2541 23 2550 2395	2458 100 2496 2208	2548 23 2416 2400	2555	17	2469 46 2500 2350	2675 69 2453 2541	2455 7
METALLURGICAL	2375 1	2466 6	2564 5	2571 6		2160	1	2529 22 2700 2375	2617 1	
MINING & MINERAL	2240 1									
NUCLEAR			2609 1	2733 1						
PETROLEUM									2771 12	
ENGINEERING TECHNOLOGY	2542 1	2188 2	1750 1	2131 12	2667 1	2469	4	2342 6		2264 1
AGRICULTURAL					2138 2					
ARCHITECTURAL & ENVIRONMENT DESIGN										
BIOLOGICAL		1750 1		2390 1						
CHEMISTRY		2208 23 2050 2042		2250 1					2361 3	

MAY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1947 3	2346 26 2417 2200	2412 60 2431 2083	2353 18	2093 6	2285 5	2038 2	2286 31 2417 2158	2625 2
MATHEMATICS			2368 3	2000 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS				1500 1					
OTHER PHYSICAL & EARTH SCIENCES		1783 1			1167 1				
RENEWABLE NATURAL RSRCS						1666 1			

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
ACCOUNTING			1925	4	1622	6	1690	9	1680	1	1479	15	1551	14
BANKING & FINANCE			2175	2			1964	8	1525	1	1826	6		
BUSINESS ADMINISTRATION & MANAGEMENT	1583	1	1850	1	1417	2	1919	3	1625	1	1976	3		
HUMAN RESOURCES (incl Labor Relations)							1833	1					1964	1
INSTITUTIONAL MANAGEMENT							1742	4						
MANAGEMENT INFO SYSTEMS					1583	1							1694	3
MARKETING & DISTRIBUTION	1778	3			2375	1	1787	5	1292	3	1531	3	1380	1
ECONOMICS	2375	1			1375	2			2000	1	1615	4		
LETTERS (incl English, Literature)					2000	1	1501	2			1538	2	1533	1
HUMANITIES - All Other	1458	1			1379	2	1364	3	1425	3	1534	2	1284	3
CRIMINAL JUSTICE					870	1					1258	2	1690	13
HISTORY													1583	1

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1532 8	1287 5	1550 2	1699 8
SOCIAL SCIENCES-All Other			1250 1	1698 8	1287 7	1530 1	1633 22 2092 1318
ADVERTISING				2050 1			
COMMUNICATIONS			1243 2	1521 2	1600 1	1581 3	
JOURNALISM			1584 2	1333 2			1300 1
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1908 10	
AGRICULTURAL							2000 1
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2645 13				2000 2	2167 1
CIVIL				1988 1		2003 12	1958 138 2667 1794
ELECTRICAL(incl Comp Eng)		2622 9	2112 5	2222 3		1995 40 2583 1605	2286 3

MAY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		2494 4		2292 2		1987 8	2133 3
MECHANICAL		2541 22 2625 2500				2004 1[illegible]	2254 4
METALLURGICAL						1764 3	
MINING & MINERAL							
NUCLEAR							2038 2
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL					1250 1		
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1090 1	1717 3		2186 2	2109 2
CHEMISTRY				2083 1	1958 1	2667 1	

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	2375 2	2388 2	2083 4	2652 3	1421 1	1962 11	1583 1
MATHEMATICS						1521 2	
ALLIED HEALTH PROFESSIONS			1750 1	2126 42 2388 1625			
NURSING				1974 64 2431 1583			1667 1
PHARMACY				3095 4			
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES				2083 1			1667 1
RENEWABLE NATURAL RSRCS							1401 2

MAY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2059 1516 2500 1835	1500 13	1875 148 2550 1333	1824 43 2290 1417	2017 77 1750 1700	1971 86 2000 1458	1430 24 1586 1160	1836 131 2250 1500	1677 307 1917 1250
BACHELOR TECHNICAL	2303 97 2292 1960	1307 13	2017 14	2131 40 2247 1666	2273 201 2392 2000	2159 11	1569 2	2183 56 2525 1750	1637 47 1881 1040

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1682 13	1781 12	1489 38 1935 1250	1930 37 1933 1733	1938 25 2083 1650	1728 143 1625 1167	1960 24 2116 1750	1760 4	2038 59 1650 1500
BACHELOR TECHNICAL	2163 17	2182 28 2250 1730	1458 7	1986 46 2197 1782	2450 101 2375 2183	2089 94 1966 1250	2464 665 2042 2275	1374 4	2435 381 2583 2150

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1869 13	2031 51 2500 1800	2116 59 1650 1750	1951 72 2360 1750	2003 84 2466 1625	1949 44 2282 1700	1821 15	2041 74 2333 1915	2057 29 2083 1800
BACHELOR TECHNICAL	2238 75 2415 1906	2518 357 2867 2250	2487 260 2638 2250	2464 489 2000 2233	2458 106 1800 2083	2417 69 2392 2042	2481 134 2417 2250	2597 234 1900 2352	2383 26 2108 2041

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1792 6	1986 7	1538 17	1713 51 1750 1250	1383 22 1675 917	1585 40 2083 1250	1621 67 1800 1250
BACHELOR TECHNICAL	2375 2	2573 50 2500 2475	1826 15	2064 129 2416 1578	1557 4	1968 108 2500 1600	1962 160 2450 1785

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2607 70 2439 2167	2383 3	3338 56 2250 2333	2969 8	3014 13	3284 11		2667 5	2750 8
MBA--TECH	2678 19	3625 3	3542 11	3028 3	4199 22 2375 2400	3646 2		3200 2	2665 1

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average. 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH	2833 1	2083 1		2541 5	2455 3	3031 14	2247 2	2333 1	2927 9
MBA--TECH				3125 2	3687 1	2644 3	3317 3		3864 8

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 MCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	1791 1	3183 12	3246 14	2561 3	3330 16	2906 3	2650 1	[illegible]16 1	3100 2
MBA--TECH		3404 20 2333 2850	3478 3	2880 5	3749 3		3200 1	3016 8	2517 2

MAY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 MCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
MBA--NON-TECH	2808	1	2400	1	2167	1	3266	4			2521	2	1991	1
MBA--TECH							2541	1			2000	1		

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1988

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago-Grad. Sch. of Business
Cleveland State University
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Commerce & Business
University of Illinois-Engrg.
University of Illinois-Chemistry & Chemical Engrg.
Indiana University
Iowa State University-Agriculture
Iowa State University-Design
Iowa State University-Engrg.
Iowa State University-Home Economics
Iowa State University-Business, Science & Humanities
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engrg.
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engrg.
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engrg.
University of Michigan-Ann Arbor-Business Admin.
University of Michigan-Dearborn
University of Minnesota-Carlson Sch. of Mgmt.
University of Missouri-Columbia-Engrg.
University of Missouri-Rolla
University of Missouri-St. Louis
University of North Dakota
Northwestern University
Northwestern University-Kellogg Grad. Sch. of Business
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engrg.
Ohio University
Purdue University
Southern Illinois University-Carbondale
Southern Illinois University-Edwardsville
Southwest Missouri State University
University of Toledo
Washington University-School of Business
Wayne State University
University of Wisconsin-Madison-Arts
University of Wisconsin-Madison-Business
University of Wisconsin-Madison-Engrg.
Youngstown State University

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Midwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report N. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	364	1033	$2053	$2058	$2292	$2083	$1800	2106	5264	$2034	$2010	$2250	$2083	$1775
BANKING & FINANCE	205	442	1992	1911	2400	2000	1600	565	1201	1975	1901	2283	2000	1550
BUSINESS ADMINISTRATION & MANAGEMENT	191	361	1881	1818	2250	1875	1500	542	1285	1829	1772	2250	1795	1417
HUMAN RESOURCES (incl Labor Relations)	26	46	1622	1708	1917	1684	1167	40	115	1694	1659	2208	1717	1167
INSTITUTIONAL MANAGEMENT	2	13	1667	1800	*	*	*	25	81	1611	1657	2000	1583	1292
MANAGEMENT INFO SYSTEMS	12	115	1986	2059	*	*	*	107	426	2019	2082	2416	2050	1583
MARKETING & DISTRIBUTION	187	427	1768	1773	2108	1750	1440	595	1327	1773	1757	2166	1750	1333
HUMANITIES														
ECONOMICS	37	301	1886	2147	2167	1833	1500	155	603	1988	2051	2417	2000	1542
LETTERS (incl English, Literature)	5	27	1613	1711	*	*	*	26	77	1620	1722	2000	1567	1333
HUMANITIES - All Other	38	105	1517	1721	1750	1567	1167	91	211	1473	1630	1750	1540	1019
CRIMINAL JUSTICE	1	3	1360	1550	*	*	*	25	34	1551	1625	1917	1500	1083
HISTORY	4	63	1541	2042	*	*	*	11	88	1686	1976	*	*	*
PSYCHOLOGY	17	74	1631	1861	*	*	*	69	168	1609	1720	2250	1583	1000
SOCIAL SCIENCES-All Other	24	145	1667	2096	2000	1646	1417	107	333	1696	1881	2167	1600	1250
COMMUNICATIONS														
ADVERTISING	10	18	1758	1746	*	*	*	21	62	1647	1566	2025	1750	1250
COMMUNICATIONS	29	70	1718	1726	2000	1667	1333	110	231	1614	1657	2083	1583	1167
JOURNALISM	16	32	1643	1586	*	*	*	69	107	1554	1516	2050	1500	1083
TECHNICAL WRITING	+	2	+	2195				8	12	2471	2249	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	28	87	2424	2379	2600	2438	2300	151	361	2404	2352	2600	2425	2232
AGRICULTURAL	5	14	2333	2153	*	*	*	16	36	2255	2106	*	*	*
BIOENGINEERING & BIOMEDIC	4	4	2236	2236	*	*	*	6	10	2299	2367	*	*	*
CHEMICAL	113	347	2597	2573	2775	2633	2375	482	1139	2580	2584	2725	2619	2375
CIVIL	70	289	2132	2171	2600	2029	1850	348	894	2064	2119	2417	2000	1792
ELECTRICAL(incl Comp Eng)	331	1185	2503	2509	2667	2533	2300	1537	3920	2494	2474	2667	2525	2292
GEOLOGICAL	+	6	+	2067				3	19	2107	2067	*	*	*
INDUSTRIAL	63	204	2403	2395	2583	2417	2275	335	740	2380	2377	2583	2416	2083
MECHANICAL	177	717	2465	2452	2652	2500	2258	988	2466	2468	2451	2667	2500	2250

continued

MCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	22	39	$2431	$2415	$2567	$2463	$2333	97	151	$2451	$2449	$2600	$2475	$2275
MINING & MINERAL	+	+	+	+				1	2	2240	2370	*	*	*
NUCLEAR	2	4	2075	2114	*	*	*	10	20	2385	2373	*	*	*
PETROLEUM	+	61	+	2500				12	154	2771	2672	*	*	*
ENGINEERING TECHNOLOGY	15	126	2273	2346	*	*	*	67	267	2300	2290	2667	2275	1750
SCIENCE														
AGRICULTURAL	+	29	+	1587				5	135	1647	1686	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	14	37	1646	1693	*	*	*	27	74	1754	1754	2425	1667	1000
CHEMISTRY	1	19	2175	2280	*	*	*	37	67	2202	2192	2417	2175	2042
COMPUTER SCIENCE	156	420	2243	2266	2583	2271	1950	585	1389	2234	2276	2567	2250	1916
MATHEMATICS	55	130	2360	2255	2625	2400	2083	113	304	2296	2237	2583	2333	2042
ALLIED HEALTH PROFESSIONS	6	12	1669	1689	*	*	*	49	71	2062	1994	2917	2000	1583
NURSING	9	39	1909	2091	*	*	*	74	178	1962	1959	2375	1917	1583
PHARMACY	14	58	2679	2837	*	*	*	18	75	2771	2758	*	*	*
PHYSICS	6	11	2575	2527	*	*	*	10	24	2484	2378	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	5	7	1367	1488	*	*	*	9	25	1504	1803	*	*	*
RENEWABLE NATURAL RSRCS	+	4	+	2046				5	10	1417	1694	*	*	*
TOTALS	2264	7126						9657	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 5   JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	388	1112	$2049	$2054	$2250	$2083	$1800	2167	5432	$2029	$2007	$2250	$2080	$1750
BANKING OCCUPATIONS	101	225	1868	1816	2250	1792	1500	198	527	1911	1815	2250	1916	1500
BUSINESS ADMINISTRATION	27	100	1903	1766	2350	1750	1500	181	408	1729	1691	2200	1667	1250
CONSULTANTS	68	301	2130	2333	2500	2083	1958	327	833	2168	2265	2458	2166	1917
FINANCIAL ANALYSTS	70	298	2129	2284	2583	2083	1684	211	657	2107	2160	2500	2100	1667
HUMAN RESOURCES	16	41	1693	1674	*	*	*	74	165	1633	1630	2083	1615	1195
MANAGEMENT TRAINEE	177	632	1686	1815	2150	1624	1250	583	1764	1708	1747	2250	1666	1250
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	107	262	2221	2243	2583	2300	1801	340	904	2200	2230	2550	2250	1800
COMPUTER SCIENTISTS	54	256	2237	2295	2583	2184	1925	275	820	2240	2298	2571	2250	1917
MATH/STATISTICIANS	51	81	2349	2284	2625	.2400	2083	98	162	2323	2263	2600	2375	2000
MARKETING & SALES														
ADVERTISING/MARKETING	75	168	1826	1881	2167	1875	1416	231	560	1854	1849	2458	1883	1250
RETAIL/WHOLESALE SALES	162	297	1715	1767	2075	1700	1500	388	787	1746	1776	2083	1750	1375
TECHNICAL SALES	42	122	2014	2116	2458	2021	1500	128	326	2011	2037	2492	1988	1500
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	1	23	1500	1684	*	*	*	17	104	1793	1678	*	*	*
COMMUNICATIONS OCCUPATION	7	20	1817	1741	*	*	*	61	99	1631	1635	2333	1500	1125
ENGINEERS (Eng. Deg. Req)	805	2788	2466	2450	2670	2500	2150	3848	9361	2446	2437	2667	2500	2056
HEALTH RELATED OCCUPATION	21	82	2170	2414	2833	2100	1400	94	195	2056	2187	2917	2000	1400
INSURANCE OCCUPATIONS	33	122	1823	1848	2000	1800	1625	120	359	1814	1809	2250	1775	1500
LAW ENFORCEMENT OCCPTNS	2	3	1880	1810	*	*	*	20	26	1734	1763	2500	1709	1083
NURSES	10	40	1968	2101	*	*	*	67	173	1978	1974	2460	1917	1578
PRODUCTION OCCUPATIONS	14	39	2167	2063	*	*	*	83	169	2211	2084	2650	2210	1792
REAL ESTATE OCCUPATIONS	18	22	2035	1983	*	*	*	27	39	1976	1887	2416	2000	1666
RESEARCHERS-NONSCIENTIFIC	2	41	1432	2058	*	*	*	5	59	1783	2069	*	*	*
RESEARCHERS-SCIENTIFIC	2	16	1333	1887	*	*	*	41	85	2226	2180	2583	2225	2042
SOC. WORKERS & RECREATION	7	25	1349	1315	*	*	*	47	87	1398	1392	1800	1400	928
TRANSPORTATION & DISTRIBUTION OCCPTNS	4	10	2011	2080	*	*	*	26	56	1912	1916	2350	1950	1500
TOTALS	2264	7126						9657	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	32	$3125	$2419	*	*	*	65	316	$2323	$2290	$2667	$2292	$2000
MBA--NON-TECH	129	195	3023	2853	$4167	$3025	$1916	402	686	2975	2791	4000	2916	2083
MBA--TECH	44	56	3391	3283	4334	3209	2583	168	243	3378	3192	4583	3229	2500
MS-BUSINESS	17	28	2771	2822	*	*	*	50	81	2610	2608	3333	2500	2083
ADMINISTRATION	2	4	1803	1925	*	*	*	8	12	2207	2181	*	*	*
BANKING & FINANCE	164	170	3[illegible]9	3207	3750	3175	2666	172	195	3206	3133	3750	3166	2625
INDUSTRIAL MGMT (incl Ind. Administration)	3	5	2833	2800	*	*	*	7	11	2999	2844	*	*	*
LABOR/INDUSTRIAL RELATION	1	1	34[illegible]6	3416	*	*	*	18	21	2643	2614	*	*	*
MANAGEMENT INFO SYSTEMS	22	23	2925	2903	3200	2948	2583	28	51	2827	2640	3200	2892	2375
HUMANITIES														
HUMANITIES	10	11	1867	1856	*	*	*	21	29	1766	1674	2000	1750	1200
SOCIAL SCIENCES	6	8	1832	1850	*	*	*	68	81	1904	1920	2417	1854	1500
ENGINEERING														
AEROSPACE & AERONAUTICAL	11	29	2821	2869	*	*	*	34	64	2790	2843	2963	2817	2587
BIOENGINEERING & BIOMEDIC	1	2	2833	3417	*	*	*	1	2	2833	3417	*	*	*
CHEMICAL	3	31	2783	2984	*	*	*	28	90	2826	2871	2950	2833	2683
CIVIL	9	22	2562	2511	*	*	*	36	99	2391	2467	2750	2350	2148
ELECTRICAL(incl Comp Eng)	34	121	3026	3065	3275	2983	2692	157	516	2952	3008	3250	2950	2548
GEOLOGICAL	+	2	+	2804				6	14	2310	2359	*	*	*
INDUSTRIAL	16	30	2927	2846	*	*	*	45	85	2795	2775	3250	2750	2448
MECHANICAL	30	81	2899	2843	3200	2903	2541	80	231	2805	2840	3167	2800	2433
METALLURGICAL	3	6	2792	2863	*	*	*	12	29	2875	2837	*	*	*
NUCLEAR	+	+	+	+				3	5	2608	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				3	6	1625	1709	*	*	*
CHEMISTRY	4	7	2267	2295	*	*	*	26	37	2656	2664	2958	2635	2300
COMPUTER SCIENCE	11	31	2930	2878	*	*	*	52	155	2931	2866	3250	3000	2500
GEOLOGY & RELATED GEOLOGICAL SCIENCES	3	5	2541	2714	*	*	*	8	20	[illegible]514	2488	*	*	*
MATHEMATICS	+	4	+	2798				8	28	2106	2446	*	*	*
PHYSICS	1	4	3185	3344	*	*	*	1	7	3185	3194	*	*	*
TOTALS	526	908						1507	3114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	105	137	$3548	$3440	$4167	$3667	$2750	325	461	$3538	$3355	$4200	$3583	$2512
MBA--TECH	50	52	3620	3595	4583	3621	2833	135	160	3711	3630	4750	3666	2833
OVER 2 TO 4 YEARS														
MBA--NON-TECH	132	153	3465	3423	4583	3458	2500	390	478	3545	3459	4375	3500	2583
MBA--TECH	91	97	3606	3627	4417	3666	2916	276	303	3730	3696	4583	3708	2900
OVER 4 YEARS														
MBA--NON-TECH	97	127	3516	3524	4583	3500	2400	243	331	3564	3475	4583	3583	2500
MBA--TECH	55	67	3635	3620	4750	3583	2583	173	213	3932	3815	5416	3770	2916
TOTALS	530	633						1542	1946					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 5/2/88 THROUGH 6/6/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING							
AEROSPACE	+	+	+	+			
CHEMICAL	1	22	$3917	$3909	*	*	*
CIVIL	+	+	+	+			
ELEC ENG (INCL COMP ENG)	8	27	4308	4207	*	*	*
MECHANICAL	1	9	5400	4076	*	*	*
METALLURGICAL	+	+	+	+			
SCIENCE							
BIOLOGICAL	+	+	+	+			
CHEMISTRY	17	28	3340	3391	*	*	*
COMPUTER SCIENCE	2	4	3500	3396	*	*	*
MATHEMATICS	3	3	4250	4250	*	*	*
PHYSICS	1	3	3667	3653	*	*	*
POLYMER	3	3	3533	3533	*	*	*
TOTALS	36	99					

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING							
AEROSPACE	+	12	+	$4063			
CHEMICAL	39	106	$3848	3800	$4200	$3875	$3650
CIVIL	4	11	2982	3144	*	*	*
ELEC ENG (INCL COMP ENG)	30	81	4034	4116	4400	4004	3000
MECHANICAL	13	43	3832	3853	*	*	*
METALLURGICAL	17	26	3714	3773	*	*	*
SCIENCE							
BIOLOGICAL	3	4	1944	2271	*	*	*
CHEMISTRY	83	138	3333	3415	3667	3467	2625
COMPUTER SCIENCE	7	13	3917	3917	*	*	*
MATHEMATICS	7	8	3573	3590	*	*	*
PHYSICS	8	24	3096	3447	*	*	*
POLYMER	21	23	3357	3377	3800	3500	2750
TOTALS	232	489					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2065 1705 3000 1850	1474 3	1709 19	1992 7	1842 10	2003 20 3000 1600	1592 5	1839 12	1804 15
BANKING & FINANCE	2115 45 2666 1920		1944 197 3958 1541	1988 3	2097 20 2916 1958	2020 46 3750 1375		1811 42 2916 1550	1718 35 2800 1480
BUSINESS ADMINISTRATION & MANAGEMENT	2061 44 2583 1917	1417 2	1708 22 3800 1280	1783 20 2500 1500	1972 12	1931 12	1447 15	1796 44 2700 1583	1697 130 3083 1333
HUMAN RESOURCES (incl Labor Relations)	2917 1		2250 2		2108 1		1400 5	1167 2	1563 4
INSTITUTIONAL MANAGEMENT							1418 8		1833 1
MANAGEMENT INFO SYSTEMS	1998 19		1697 3	2006 5	2021 4	1813 2		1944 16	1857 6
MARKETING & DISTRIBUTION	2063 6	1489 8	1612 10	1754 13	2147 3	1685 9	1500 3	1848 26 2950 1541	1710 237 3800 1333
ECONOMICS	2134 9	1917 1	1938 16	1700 1	2056 37 2433 1917	2249 13		2053 19	1661 12
LETTERS (incl English, Literature)	1666 1	2500 1				1667 1			1741 5
HUMANITIES - All Other		1250 1	1917 2				1326 4	1555 3	1524 53 2083 1167
CRIMINAL JUSTICE								1542 1	1329 5
HISTORY				1333 1				1498 2	

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1188 2	2083 1	2013 2		1667 1	1479 4	1698 18
SOCIAL SCIENCES-All Other		1833 1	1656 4	1720 1	1736 3	2500 1		1973 6	1602 13
ADVERTISING		1606 8							1746 6
COMMUNICATIONS		1202 5	1750 2	1745 5	1979 6	2500 1	1500 2	1739 8	1458 21 2083 1167
JOURNALISM		1609 5		1833 1	1694 3	1750 2		1851 3	1394 8
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2417 2				2542 2			1625 1	
AGRICULTURAL	2250 1								
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2365 11			2208 1	
CIVIL	2166 1				2064 54 2450 1900			2416 1	2665 1
ELECTRICAL(incl Comp Eng)	2413 25 2658 2292			2259 7	2408 40 2708 2000			2917 1	1166 1

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									800 1
INDUSTRIAL	2414 16		2084 2		2369 52 2917 2100			2180 3	2284 2
MECHANICAL	2398 21 2658 2333		2256 3		2307 28 2700 2083			2416 1	2209 2
METALLURGICAL					2290 4				
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2119 7			4000 1	2667 1				
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL			1000 2		2292 1	1667 1	1387 1		1000 2
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2142 48 2658 1916	1667 1	2012 15	2120 40 3337 1666	2235 36 3225 2000	2181 7		2078 20 2700 1875	1963 17
MATHEMATICS	2185 12		1541 1	2063 2	2331 19	2073 2	1750 1	2396 61 2667 2223	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY					2917 2				2750 8
PHYSICS				2792 1					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									1500 1

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING		1689 3	1674 5	1915 9	1807 9	1907 31 2500 1641	2040 4	1771 3	1983 15
BANKING & FINANCE	2125 1	1667 1	1588 2	2070 2	1875 8	2038 21 3916 1666	1874 5	1550 1	2090 12
BUSINESS ADMINISTRATION & MANAGEMENT	1640 7	1912 5	1544 19	1771 6	1864 4	1753 41 3000 1330	1947 12		2164 14
HUMAN RESOURCES (incl Labor Relations)	1717 2	1083 1	1416 1			1431 6			1764 2
INSTITUTIONAL MANAGEMENT	1500 1		1579 6			2083 1			
MANAGEMENT INFO SYSTEMS	1761 3			1876 4	1937 5	1928 4	1894 2		2325 1
MARKETING & DISTRIBUTION	1655 8	2500 1	1375 6	1894 8	2287 5	1607 52 4000 1000	2916 1	1700 1	2061 24 3200 1750
ECONOMICS				2067 9	2360 1	2003 15	2024 2		1583 1
LETTERS (incl English, Literature)	1508 2		1333 1			1426 7			
HUMANITIES - All Other	1666 2		1200 1			1356 8	1428 1		750 1
CRIMINAL JUSTICE						2076 2			1083 1
HISTORY	1375 1			2046 2		1250 1			

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1444 3			2083 1
SOCIAL SCIENCES-All Other		1500 1	1250 4	1417 2		1528 3			2520 5
ADVERTISING	1750 2		1250 2			1125 1			
COMMUNICATIONS	1667 4	1250 1	1222 3	1250 1	1983 1	1553 20 2250 1250			1583 1
JOURNALISM	1493 7		1417 1	1250 1	2580 1	1409 20 2500 1050			1833 1
TECHNICAL WRITING									2025 1
AEROSPACE & AERONAUTICAL				2150 1			2449 128 2947 2280		2420 4
AGRICULTURAL				1782 1				1947 3	2550 2
BIOENGINEERING & BIOMEDIC									2471 2
CHEMICAL	2600 1	2700 1	2250 1		2525 1	2333 1	2458 8		2521 18
CIVIL	2458 1	2080 1		1868 23 2583 1782	2250 4	2283 3	2360 10		2107 6
ELECTRICAL(incl Comp Eng)	2402 9	2318 14		2400 1	2497 78 3137 2319	2577 36 3100 2350	2525 334 2857 2375		2504 115 3500 2333

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2200 2	2294 3		1925 1	2438 2	2560 7	2382 43 2626 2232		2400 35 2633 2150
MECHANICAL	2530 3	2473 10		2375 3	2517 21 3208 2425	2642 2	2461 158 3750 2318		2443 235 4166 2250
METALLURGICAL	2600 1	2333 1					2467 14		2457 15
MINING & MINERAL									
NUCLEAR		2333 1			2651 3				
PETROLEUM									
ENGINEERING TECHNOLOGY					2856 2		2017 8		2419 14
AGRICULTURAL			1625 1					1083 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL	1500 1								2083 2
CHEMISTRY		1934 4			2370 2				

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE	1800 1	2141 5		2203 14	2201 16	2187 28 2667 1700	2262 55 2600 2036	1791 1	2283 26 2667 2100
MATHEMATICS		1529 1		2250 1		2478 2	2140 1		2375 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS							2675 3		
OTHER PHYSICAL & EARTH SCIENCES						1432 2			
RENEWABLE NATURAL RSRCS								1120 1	

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR		CHEMICALS, DRUGS & ALLIE		COMPUTERS & BUS. MACHINES		ELECTRICAL & ELECTRON. MAC		FOOD & BEVRG. PROCESSING		GLASS, PAPER, PKG & ALLIED		METALS & METAL		PETROLEUM & ALLIED PRDCTS		SCIENT INSTRU & MEDICAL	
ACCOUNTING	1929	4	2060	18	2231 2575 2116	23	1974 2170 1850	24	1982 2507 1708	20	2039	14	1837	5	2054 2333 1900	56	2096	4
BANKING & FINANCE	1666	1	2236	12	2242	17	2065 2208 1933	20	1970	13	2065	15			2067	15	2121	7
BUSINESS ADMINISTRATION & MANAGEMENT	2123	4	2040	10	2041	13	2025	18	2036 3083 1666	31	2087	11	2015	5	1922	13	1819	9
HUMAN RESOURCES (incl Labor Relations)					1900	1			1987	5			1417	1	1969	3		
INSTITUTIONAL MANAGEMENT									1950	1	2000	1			1560	2		
MANAGEMENT INFO SYSTEMS			2327	7	2367	6	2166	1	2314	6	2344	3			2288	2	2167	2
MARKETING & DISTRIBUTION	1787	9	1915 2500 1750	22	1760 2500 1500	21	1869 2406 1667	39	1930 2667 1583	22	1893	18	1728	5	2046	11	2057	7
ECONOMICS					2250	1			1854	2	1442	2	1825	3	2000	1		
LETTERS (incl English, Literature)									1817	2								
HUMANITIES - All Other																		
CRIMINAL JUSTICE																		
HISTORY									1833	2					2253	1		

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY		1417 3	2250 3		1950 2				1820 1
SOCIAL SCIENCES-All Other		1611 3	1667 2	2028 3	1895 7	2000 1			2500 1
ADVERTISING					2083 1				
COMMUNICATIONS		2021 4	1250 1	1709 2	1963 5	1500 4	1808 2		1969 3
JOURNALISM	1625 1	2050 1	1708 2		1786 4	1583 2			1833 1
TECHNICAL WRITING				2333 1	2568 6				
AEROSPACE & AERONAUTICAL			2400 1	2608 1					
AGRICULTURAL	2200 1	2550 1			2360 5		2550 1		
BIOENGINEERING & BIOMEDIC			2350 1						2500 1
CHEMICAL	2039 3	2594 247 3083 2458	2605 10	2572 14	2563 28 2725 2417	2504 15	2469 2	2657 93 2916 2575	2588 2
CIVIL	2161 35 3200 2000	2437 3		2472 3	2600 1		2550 1	2537 11	
ELECTRICAL(incl Comp Eng)	2405 17	2598 49 2750 2500	2530 210 3158 2333	2508 412 4000 2340	2622 7	2504 24 2675 2375	2539 44 2900 2400	2593 30 2750 2435	2465 10

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL								2761 2	
INDUSTRIAL	2341 6	2465 15	2389 14	2353 48 2625 2192	2526 32 2853 2415	2431 8	2393 19	2219 4	2248 3
MECHANICAL	2296 27 2700 2000	2556 75 2835 2458	2544 30 2883 2375	2458 121 3666 2233	2544 26 2800 2400	2529 23 3000 2292	2450 59 2750 2275	2665 76 4419 2500	2402 8
METALLURGICAL	2188 2	2466 6	2564 6	2573 7		2312 3	2492 32 4000 2370	2572 3	
MINING & MINERAL	2240 1								
NUCLEAR			2609 1	2642 2					
PETROLEUM								2771 12	
ENGINEERING TECHNOLOGY	2542 1	2188 2	1750 1	2127 13	2667 1	2469 4	2369 9		2264 1
AGRICULTURAL					2138 2				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2193 5		2390 1	1500 1				
CHEMISTRY		2206 24 3014 2042		2250 1				2361 3	

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2010 4	2371 45 2675 2260	2408 91 2816 2083	2380 26 3166 2166	2094 7	2329 6	2038 2	2300 41 2600 2158	2625 2
MATHEMATICS			2297 4	2000 1				2258 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY		2417 4							
PHYSICS				1500 1					2505 5
OTHER PHYSICAL & EARTH SCIENCES		1783 1			1167 1			1500 1	
RENEWABLE NATURAL RSRCS						1666 1			

JULY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING		2000 7	1622 6	1690 9	1680 1	1509 19	1585 21 1850 1500
BANKING & FINANCE		2175 2		1971 10	1534 2	1784 7	1923 3
BUSINESS ADMINISTRATION & MANAGEMENT	1583 1	1850 1	1417 2	1710 6	1333 2	1976 3	2027 4
HUMAN RESOURCES (incl Labor Relations)				1833 1	1650 1		1964 1
INSTITUTIONAL MANAGEMENT				1742 4			
MANAGEMENT INFO SYSTEMS			1500 2				1791 4
MARKETING & DISTRIBUTION	1778 3		2375 1	1911 6	1292 3	1538 4	1582 3
ECONOMICS	2375 1		1375 2		2021 2	1604 5	
LETTERS (incl English, Literature)			2000 1	1501 2		1538 2	1533 1
HUMANITIES - All Other	1458 1		1379 2	1364 3	1359 4	1534 2	1284 3
CRIMINAL JUSTICE			870 1			1258 2	1690 13
HISTORY							1583 1

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1167 2	1456 10	1281 6	1550 2	1699 8
SOCIAL SCIENCES-All Other			1225 2	1717 12	1287 7	1530 1	1618 24 2500 1318
ADVERTISING				2050 1			
COMMUNICATIONS			1243 2	1521 2	1600 1	1581 3	
JOURNALISM			1584 2	1333 2			1300 1
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1917 11	
AGRICULTURAL							2000 1
BIOENGINEERING & BIOMEDIC				2001 2			
CHEMICAL		2615 20 2725 2600				1987 4	2167 1
CIVIL				1988 1		2042 21 2333 1989	1985 167 2792 1794
ELECTRICAL(incl Comp Eng)		2579 13	2112 5	1842 5		2016 45 2767 1605	2228 5

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		2494 4		2292 2		1989 9	2133 3
MECHANICAL	1800 1	2535 32 2792 2350		2375 2		2029 16	2288 5
METALLURGICAL						1764 3	
MINING & MINERAL							
NUCLEAR						1600 1	2038 2
PETROLEUM							
ENGINEERING TECHNOLOGY		2400 1			2000 1		
AGRICULTURAL					1250 1		
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1252 3	1717 3		2186 2	2109 2
CHEMISTRY				2083 1	1958 1	2667 1	

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	2375 2	2313 4	2083 4	2414 4	1549 4	1986 12	1583 1
MATHEMATICS						1514 3	
ALLIED HEALTH PROFESSIONS			1750 1	2069 48 3166 1583			
NURSING				1966 73 3750 1583			1667 1
PHARMACY				3095 4			
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES				2083 1		1235 2	1667 1
RENEWABLE NATURAL RSRCS							1401 2

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2066 1830 3000 1850	1569 17	1886 277 3958 1458	1832 52 2500 1417	2021 92 2916 1667	2004 104 3750 1500	1451 41 1917 1160	1834 177 3333 1500	1685 534 3800 1265
BACHELOR TECHNICAL	2274 133 2658 2000	1504 19	1926 25 2500 1625	2142 57 4000 1666	2272 259 3225 2000	2083 13	1534 4	2253 100 2917 1783	1782 70 2833 1040

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1658 27 2125 1416	1781 12	1501 45 1870 1250	1909 42 2350 1517	1944 32 3337 1650	1748 195 4000 1200	1965 27 2916 1750	1712 5	2059 77 3200 1583
BACHELOR TECHNICAL	2037 32 3075 1500	2256 42 2700 1800	1432 8	1999 47 2708 1782	2459 131 3337 2188	2087 122 3100 1250	2463 762 3750 2275	1639 6	2439 478 4166 2150

JULY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1886 18	2024 75 2500 1670	2085 87 2792 1667	1964 105 2625 1700	1989 113 3083 1650	2007 65 3652 1775	1831 19	2033 104 2583 1900	2021 31 2850 1750
BACHELOR TECHNICAL	2242 98 3200 2000	2527 482 3083 2260	2485 372 3158 2247	2472 654 4000 2250	2443 127 2853 2083	2410 90 3000 2083	2459 171 4000 2250	2584 277 4419 2296	2391 36 2675 2041

JULY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH	1792	6	2020	10	1481	21	1710	63	1397	28	1586	47	1656	86
					2416		2533		2610		2250		2667	
					1167		1250		917		1280		1310	
BACHELOR TECHNICAL	2183	3	2548	74	1768	17	2030	151	1625	8	1974	133	1990	192
			2792				3750				2767		2834	
			2375				1500				1600		1792	

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2639 89 4167 2167	2230 5	3383 84 4688 2333	3038 11	3108 24 6250 2100	3341 16	3140 1	2510 8	2760 14
MBA--TECH	2752 24 4000 2417	3625 3	3485 13	3287 5	4233 26 6000 2400	3546 4		3200 2	3333 2

JULY 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH	2813 2	1594 3		2661 8	2498 4	2860 25 4167 2000	2609 3	2917 2	2888 14
MBA--TECH				3000 4	3365 3	2740 7	3217 4		3785 9

JULY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	1791 1	3188 17	3245 18	2557 5	3346 23 4658 2900	2906 3	3075 2	3167 2	3215 5
MBA--TECH		3349 27 4583 2800	3815 6	2880 5	3749 3	3583 1	3200 1	3253 12	2733 3

JULY 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH	2808 1	2400 1	2034 2	3266 4		2433 3	1996 2
MBA--TECH				3354 2	1667 1	2000 1	

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

MIDWESTERN REGION (MCPA)
University of Akron
Case Western Reserve University
University of Chicago-Grad. Sch. of Business
Cleveland State University
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Commerce & Business
University of Illinois-Engrg.
University of Illinois-Chemistry & Chemical Engrg.
Indiana University
Iowa State University-Agriculture
Iowa State University-Design
Iowa State University-Engrg.
Iowa State University-Home Economics
Iowa State University-Business, Science & Humanities
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engrg.
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engrg.
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engrg.
University of Michigan-Ann Arbor-Business Admin.
University of Michigan-Dearborn
University of Minnesota-Carlson Sch. of Mgmt.
University of Missouri-Columbia-Engrg.
University of Missouri-Rolla
University of Missouri-St. Louis
University of North Da[illegible]
Northwestern University
Northwestern University-
  Kellogg Grad. Sch. of Business
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engrg.
Ohio University
Purdue University
Southern Illinois University-Carbondale
Southern Illinois University-Edwardsville
Southwest Missouri State University
University of Toledo
Washington University-School of Business
Wayne State University
University of Wisconsin-
  Madison-Arts
University of Wisconsin-Madison-Business
University of Wisconsin-Madison-Engrg.
Youngstown State University

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Midwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 6/6/88 THROUGH 8/15/88 — CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

BY CURRICULUM FOR	INTERIM PERIOD 6/6/88 THROUGH 8/15/88 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	188	1011	$1992	$1950	$2167	$2042	$1666	2294	6275	$2030	$2000	$2250	$2083	$1750
BANKING & FINANCE	98	475	1800	1849	2167	1800	1417	663	1676	1949	1886	2250	1967	1542
BUSINESS ADMINISTRATION & MANAGEMENT	171	519	1898	1831	2333	1900	1430	713	1804	1846	1788	2310	1833	1417
HUMAN RESOURCES (incl Labor Relations)	15	58	1846	1760	*	*	*	55	173	1735	1693	2208	1833	1167
INSTITUTIONAL MANAGEMENT	34	53	1620	1706	1667	1542	1417	59	134	1616	1677	1833	1583	1333
MANAGEMENT INFO SYSTEMS	52	173	2052	2047	2375	2000	1733	159	599	2030	2072	2416	2042	1625
MARKETING & DISTRIBUTION	141	548	1730	1760	2083	1750	1333	736	1875	1765	1758	2150	1750	1333
HUMANITIES														
ECONOMICS	3	242	1625	1963	*	*	*	158	845	1982	2026	2417	2000	1500
LETTERS (incl English, Literature)	2	62	1799	1722	*	*	*	28	139	1633	1722	2041	1567	1333
HUMANITIES - All Other	5	108	1920	1607	*	*	*	96	319	1497	1622	1833	1541	1019
CRIMINAL JUSTICE	6	15	1919	1626	*	*	*	31	49	1622	1626	2083	1542	1083
HISTORY	2	40	1980	1746	*	*	*	13	128	1731	1904	*	*	*
PSYCHOLOGY	10	62	1477	1704	*	*	*	79	230	1592	1716	2250	1583	1000
SOCIAL SCIENCES-All Other	12	147	1500	1772	*	*	*	119	480	1677	1848	2167	1549	1225
COMMUNICATIONS														
ADVERTISING	5	37	1787	1697	*	*	*	26	99	1674	1615	2050	1750	1250
COMMUNICATIONS	36	141	1833	1731	2083	1828	1458	146	372	1668	1685	2083	1641	1250
JOURNALISM	6	34	1618	1579	*	*	*	75	141	1559	1531	2000	1500	1083
TECHNICAL WRITING	2	7	2288	2225	*	*	*	10	19	2434	2240	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	30	106	2471	2336	2689	2473	2340	181	467	2415	2348	2600	2431	2258
AGRICULTURAL	10	20	2204	2047	*	*	*	26	56	2235	2085	2550	2345	1902
BIOENGINEERING & BIOMEDIC	1	6	2584	2339	*	*	*	7	16	2340	2356	*	*	*
CHEMICAL	95	372	2579	2579	2725	2625	2400	577	1511	2580	2583	2725	2620	2400
CIVIL	90	327	2157	2170	2600	2092	1902	438	1221	2083	2133	2458	2028	1794
ELECTRICAL(incl Comp Eng)	423	1427	2529	2490	2708	2541	2333	1960	5347	2501	2478	2667	2525	2292
GEOLOGICAL	2	4	2146	2073	*	*	*	5	23	2123	2068	*	*	*
INDUSTRIAL	56	243	2417	2360	2583	2421	2250	391	983	2385	2373	2583	2417	2100
MECHANICAL	288	955	2468	2442	2667	2478	2250	1276	3421	2468	2449	2667	2497	2250

continued

MCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	13	38	$2519	$2475	*	*	*	110	189	$2459	$2454	$2600	$2475	$2275
MINING & MINERAL	+	+	+	+				1	2	2240	2370	*	*	*
NUCLEAR	7	17	2497	2422	*	*	*	17	37	2431	2395	*	*	*
PETROLEUM	+	23	+	2642				12	177	2771	2668	*	*	*
ENGINEERING TECHNOLOGY	36	146	2290	2269	$2583	$2342	$1850	103	413	2296	2283	2667	2300	1750
SCIENCE														
AGRICULTURAL	5	53	1825	1683	*	*	*	10	188	1736	1685	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	3	45	1370	1603	*	*	*	30	119	1716	1697	2425	1509	1000
CHEMISTRY	6	32	2209	2116	*	*	*	43	99	2203	2167	2417	2175	2000
COMPUTER SCIENCE	105	576	2307	2304	2600	2333	1833	690	1965	2245	2284	2583	2260	1908
MATHEMATICS	24	128	2363	2204	2666	2332	2000	137	432	2308	2227	2600	2333	2000
ALLIED HEALTH PROFESSIONS	12	40	1625	1672	*	*	*	61	111	1976	1878	2500	1917	1500
NURSING	13	96	1974	1993	*	*	*	87	274	1964	1971	2300	1920	1600
PHARMACY	+	128	+	2924				18	203	2771	2863	*	*	*
PHYSICS	4	20	2116	2245	*	*	*	14	44	2379	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1643				9	32	1504	1768	*	*	*
RENEWABLE NATURAL RSRCS	4	10	1722	1627	*	*	*	9	20	1553	1661	*	*	*
TOTALS	2015	8551						11672	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	192	1060	$1954	$1940	$2167	$2000	$1583	2359	6492	$2023	$1996	$2250	$2050	$1750
BANKING OCCUPATIONS	23	256	1648	1796	1800	1666	1250	221	783	1883	1809	2250	1833	1500
BUSINESS ADMINISTRATION	30	175	1896	1712	2167	1931	1666	211	583	1753	1698	2200	1750	1250
CONSULTANTS	70	247	2188	2196	2500	2300	1875	397	1080	2171	2249	2471	2167	1917
FINANCIAL ANALYSTS	41	298	2004	2012	2208	2100	1792	252	955	2090	2114	2500	2100	1667
HUMAN RESOURCES	19	131	1781	1727	*	*	*	93	296	1663	1673	2200	1657	1195
MANAGEMENT TRAINEE	195	717	1733	1727	2210	1625	1417	778	2481	1715	1741	2250	1650	1291
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	94	368	2297	2266	2625	2333	1833	434	1272	2221	2241	2575	2260	1800
COMPUTER SCIENTISTS	38	312	2411	2289	2667	2416	2166	313	1132	2261	2295	2583	2260	1917
MATH/STATISTICIANS	23	63	2327	2211	2666	2330	1875	121	225	2323	2249	2608	2353	1875
MARKETING & SALES														
ADVERTISING/MARKETING	49	251	1771	1786	2433	1775	1000	280	811	1839	1829	2458	1875	1250
RETAIL/WHOLESALE SALES	83	283	1925	1869	2208	1917	1568	471	1070	1777	1800	2083	1750	1417
TECHNICAL SALES	39	119	1994	1994	2475	1950	1583	167	445	2007	2026	2492	1975	1500
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	5	49	1656	1570	*	*	*	22	153	1762	1644	2250	1667	1387
COMMUNICATIONS OCCUPATION	10	72	2034	1762	*	*	*	71	171	1688	1688	2333	1530	1200
ENGINEERS (Eng. Deg. Req)	978	3510	2467	2435	2689	2500	2150	4826	12871	2451	2437	2675	2500	2083
HEALTH RELATED OCCUPATION	16	183	1674	2556	*	*	*	110	378	2000	2366	2917	1917	1400
INSURANCE OCCUPATIONS	28	103	1744	1773	2000	1667	1592	148	462	1801	1801	2125	1750	1517
LAW ENFORCEMENT OCCPTNS	3	5	1562	1527	*	*	*	23	31	1711	1725	2400	1667	1083
NURSES	13	94	1974	1991	*	*	*	80	267	1977	1980	2400	1920	1600
PRODUCTION OCCUPATIONS	30	69	2174	2150	2400	2288	1733	113	238	2201	2103	2625	2250	1733
REAL ESTATE OCCUPATIONS	2	10	1700	1907	*	*	*	29	49	1957	1891	2416	2000	1500
RESEARCHERS-NONSCIENTIFIC	1	15	1833	1822	*	*	*	6	74	1791	2019	*	*	*
RESEARCHERS-SCIENTIFIC	6	43	2306	1993	*	*	*	47	128	2236	2117	2583	2225	1917
SOC. WORKERS & RECREATION	6	35	1222	1360	*	*	*	53	122	1378	1383	1750	1318	928
TRANSPORTATION & DISTRIBUTION OCCPTNS	21	83	1901	1981	2333	1916	1580	47	139	1907	1955	2333	1916	1417
TOTALS	2015	8551						11672	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	6	123	$2293	$2287	*	*	*	71	439	$2320	$2289	$2667	$2290	$2000
MBA--NON-TECH	36	228	2541	2784	$3000	$2500	$2000	438	914	2939	2789	4000	2854	2000
MBA--TECH	6	61	2969	3226	*	*	*	174	304	3364	3199	4416	3250	2417
MS-BUSINESS	32	47	2780	2676	3417	2589	2333	82	128	2676	2633	3333	2500	2100
ADMINISTRATION	2	9	1883	2119	*	*	*	10	21	2142	2154	*	*	*
BANKING & FINANCE	3	9	2378	2671	*	*	*	175	204	3192	3112	3750	3166	2583
INDUSTRIAL MGMT (incl Ind. Administration)	3	4	3083	3208	*	*	*	10	15	3025	2941	*	*	*
LABOR/INDUSTRIAL RELATION	10	16	3027	2989	*	*	*	28	37	2780	2776	3333	2667	2275
MANAGEMENT INFO SYSTEMS	3	6	2042	2078	*	*	*	31	57	2751	2581	3166	2833	2124
HUMANITIES														
HUMANITIES	4	12	1888	2403	*	*	*	25	41	1786	1887	2135	1833	1200
SOCIAL SCIENCES	8	15	1724	2035	*	*	*	76	96	1885	1938	2417	1833	1449
ENGINEERING														
AEROSPACE & AERONAUTICAL	10	45	2906	2911	*	*	*	44	109	2816	2871	3075	2825	2587
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	2	2833	3417	*	*	*
CHEMICAL	6	44	2876	2832	*	*	*	34	134	2834	2858	2950	2833	2683
CIVIL	29	62	2581	2638	3083	2500	2225	65	161	2476	2533	2870	2417	2148
ELECTRICAL(incl Comp Eng)	68	208	3035	3019	3250	3042	2683	225	724	2977	3011	3250	2996	2600
GEOLOGICAL	+	5	+	2884				6	19	2310	2497	*	*	*
INDUSTRIAL	6	22	2911	2961	*	*	*	51	107	2809	2813	3250	2800	2461
MECHANICAL	38	108	2896	2850	3200	2912	2642	118	339	2834	2843	3167	2833	2500
METALLURGICAL	3	8	2783	2849	*	*	*	15	37	2857	2840	*	*	*
NUCLEAR	1	4	3366	2842	*	*	*	4	9	2798	2738	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	2167				3	8	1625	1823	*	*	*
CHEMISTRY	1	4	2300	2335	*	*	*	27	41	2643	2631	2958	2600	2300
COMPUTER SCIENCE	28	96	3013	2903	3250	3067	2667	80	251	2960	2880	3250	3000	2508
GEOLOGY & RELATED GEOLOGICAL SCIENCES	2	2	2438	2438	*	*	*	10	22	2579	2484	*	*	*
MATHEMATICS	9	13	2386	2524	*	*	*	17	41	2254	2470	*	*	*
PHYSICS	1	9	2908	2661	*	*	*	2	16	3047	2894	*	*	*
TOTALS	315	1162						1822	4276					

¹ Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	7	161	$2710	$3477	*	*	*	332	622	$3521	$3386	$4200	$3563	$2500
MBA--TECH	7	34	2815	3438	*	*	*	142	194	3667	3596	4667	3646	2700
OVER 2 TO 4 YEARS														
MBA--NON-TECH	15	160	2964	3609	*	*	*	405	638	3523	3496	4375	3500	2500
MBA--TECH	2	41	3000	3470	*	*	*	278	344	3725	3669	4583	3708	2900
OVER 4 YEARS														
MBA--NON-TECH	9	208	2993	3783	*	*	*	252	539	3544	3594	4583	3567	2416
MBA--TECH	5	72	3420	3706	*	*	*	178	285	3917	3788	5416	3765	2882
TOTALS	45	676						1587	2622					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	3	+	$3458				+	15	+	$3942			
CHEMICAL	4	61	$3605	3866	*	*	*	43	167	$3825	3824	$4167	$3875	$3650
CIVIL	2	2	3375	3375	*	*	*	6	13	3113	3180	*	*	*
ELEC ENG (INCL COMP ENG)	18	56	3963	4004	*	*	*	48	137	4007	4071	4500	4125	3000
MECHANICAL	5	16	3820	3745	*	*	*	18	59	3828	3824	*	*	*
METALLURGICAL	+	8	+	3952				17	34	3714	3815	*	*	*
SCIENCE														
BIOLOGICAL	1	2	3000	3167	*	*	*	4	6	2208	2569	*	*	*
CHEMISTRY	2	36	3458	3540	*	*	*	85	174	3336	3441	3667	3467	2625
COMPUTER SCIENCE	3	6	4375	4897	*	*	*	10	19	4054	4226	*	*	*
MATHEMATICS	2	5	2792	3067	*	*	*	9	13	3400	3389	*	*	*
PHYSICS	7	13	3494	3712	*	*	*	15	37	3282	3540	*	*	*
POLYMER	4	8	3667	3612	*	*	*	25	31	3407	3437	3800	3500	2750
TOTALS	48	216						280	705					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SEPTEMBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2062 1839 3000 1850	1474 3	1700 24 2458 1500	1992 9	1885 12	2012 21 3000 1750	1592 5	1798 15	1788 20 3500 1450
BANKING & FINANCE	2118 50 2667 1917		1904 229 3958 1500	2022 4	2084 23 2916 1958	2005 52 3750 1400		1796 60 2916 1550	1686 39 2800 1442
BUSINESS ADMINISTRATION & MANAGEMENT	2050 48 2666 1917	1417 2	1764 31 3800 1300	1783 20 2500 1500	2015 24 2416 1666	1828 15	1464 22 1583 1291	1800 50 2700 1500	1700 160 3083 1333
HUMAN RESOURCES (incl Labor Relations)	2917 1		2250 2	2016 1	2013 2		1400 5	1321 4	1563 4
INSTITUTIONAL MANAGEMENT							1502 23 1750 1333		1833 1
MANAGEMENT INFO SYSTEMS	2023 21 2292 1985		1746 4	2065 8	2139 6	1813 2	2080 1	1996 21 2433 1854	1806 13
MARKETING & DISTRIBUTION	2063 6	1486 9	1594 12	1748 14	1864 5	1704 10	1500 5	1787 34 2950 1500	1700 280 3800 1333
ECONOMICS	2134 9	1917 1	1902 17	1700 1	2040 38 2433 1917	2238 14		2053 19	1661 12
LETTERS (incl English, Literature)	1666 1	2500 1				1667 1			1704 6
HUMANITIES - All Other		1250 1	1917 2				1394 5	1687 4	1550 54 2917 1167
CRIMINAL JUSTICE								1550 2	1331 8
HISTORY				1333 1				1554 3	

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1427 4	2083 1	2013 2		1667 1	1479 4	1649 22 2100 1375
SOCIAL SCIENCES-All Other		1387 2	1656 4	1720 1	1736 3	2500 1	1500 2	1953 7	1604 16
ADVERTISING		1606 8							1716 10
COMMUNICATIONS	1500 1	1345 7	1648 4	1732 6	1979 6	1950 2	1500 3	1707 11	1493 24 2083 1167
JOURNALISM		1609 5		1833 1	1511 4	1750 2		1851 3	1419 9
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2389 3				2528 3			1625 1	
AGRICULTURAL	2250 1								
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2365 11			2208 1	
CIVIL	2250 2				2080 69 2610 1900			2416 1	2665 1
ELECTRICAL(incl Comp Eng)	2420 35 2658 2292			2285 9	2413 54 2708 2166			2709 2	1833 2

SEPTEMBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL					2146 2				800 1
INDUSTRIAL	2414 17		2084 2		2364 60 2917 2083			2180 3	2284 2
MECHANICAL	2398 21 2658 2333		2256 3	2500 1	2328 44 2700 2083			2437 2	2209 2
METALLURGICAL				2830 1	2290 4				
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2119 7			4000 1	2667 1				1583 1
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL			1000 2		2292 1	1667 1	1387 1		1000 2
CHEMISTRY									

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2146 51 2658 1916	1667 1	2029 18	2097 44 3337 1666	2261 56 3225 2083	2181 7		2118 23 2750 1925	1963 17
MATHEMATICS	2185 12		1541 1	2063 2	2304 20 2850 2042	2073 2	1750 1	2418 75 3000 2167	2083 1
ALLIED HEALTH PROFESSIONS							1500 1		
NURSING									
PHARMACY					2917 2				2750 8
PHYSICS				2792 1	1167 1				
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS					1917 2				1500 1

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING		RESEARCH & DEVELOPMENT		RESTAURANTS		TRANSPORTATION SERVICES		UTILITIES		OTHER BUSINESS SVCS		AEROSPACE		AGRI, FORESTRY & FISHING		AUTO & MECH'L EQUIPMENT	
ACCOUNTING	1550	2	1689	3	1674	5	1915	9	1807	9	1897 2500 1641	35	2040	4	1771	3	1983	15
BANKING & FINANCE	1986	3	1667	1	1588	2	1800	4	1900	10	1999 3916 1666	26	1916	7	1550	1	2034	14
BUSINESS ADMINISTRATION & MANAGEMENT	1674	8	1912	5	1611 2375 1350	22	1727	13	1908	5	1758 3000 1250	61	1942	13			2144	16
HUMAN RESOURCES (incl Labor Relations)	1717	2	1083	1	1416	1	1400	1	1875	1	1464	7					1976	3
INSTITUTIONAL MANAGEMENT	1500	1			1552 1792 1417	21			4005	1	1792	2						
MANAGEMENT INFO SYSTEMS	1761	3					1847	5	1859	10	1928	4	1946	6			2325	1
MARKETING & DISTRIBUTION	1654	12	1922	3	1481	8	1926	9	2104	7	1622 4000 1000	65	2916	1	1700	1	1972 3200 1542	33
ECONOMICS							2067	9	2360	1	2003	15	2024	2			1583	1
LETTERS (incl English, Literature)	1508	2			1333	1					1426	7						
HUMANITIES - All Other	1666	2			1200	1					1356	8	1428	1			750	1
CRIMINAL JUSTICE											2076	2					1083	1
HISTORY	1834	2					2046	2			1250	1						

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1444 3			2083 1
SOCIAL SCIENCES-All Other		1500 1	1250 4	1417 2		1525 4			2520 5
ADVERTISING	1750 2		1250 2			1125 1			
COMMUNICATIONS	1683 5	1250 1	1222 3	1850 2	1983 1	1553 20 2250 1250			1842 2
JOURNALISM	1536 9		1417 1	1250 1	2580 1	1437 21 2500 1066			1833 1
TECHNICAL WRITING									2025 1
AEROSPACE & AERONAUTICAL				2325 2			2460 151 2947 2292		2416 5
AGRICULTURAL				1782 1		2667 1		1947 3	2513 4
BIOENGINEERING & BIOMEDIC									2471 2
CHEMICAL	2525 2	2538 2	2250 1		2525 1	2333 1	2458 8		2518 19
CIVIL	2458 1	2080 1		1891 25 2583 1782	2240 8	2275 4	2360 10		2125 9
ELECTRICAL(incl Comp Eng)	2402 9	2401 19		2400 1	2495 111 3137 2375	2568 56 3166 2333	2529 396 2987 2375		2502 144 3500 2333

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2200 2	2315 4		1925 1	2475 3	2560 7	2378 45 2626 2232		2413 38 2633 2150
MECHANICAL	2535 4	2403 11		2431 4	2512 36 3208 2400	2636 3	2464 185 3750 2318		2432 292 4166 2250
METALLURGICAL	2600 1	2333 1					2467 14		2469 18
MINING & MINERAL									
NUCLEAR		2333 1			2603 5		2400 2		
PETROLEUM									
ENGINEERING TECHNOLOGY		2201 2			2696 3		2095 10		2341 20 3408 1583
AGRICULTURAL			1625 1					1083 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL	1500 1								2083 2
CHEMISTRY		1934 4			2370 2	2583 1			

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING		RESEARCH & DEVELOPMENT		RESTAURANTS		TRANSPORTATION SERVICES		UTILITIES		OTHER BUSINESS SVCS		AEROSPACE		AGRI, FORESTRY & FISHING		AUTO & MECH'L EQUIPMENT	
COMPUTER SCIENCE	1800	1	2215	6			2203	14	2209	18	2232 2708 1792	34	2267 2600 2036	57	1791	1	2300 2667 2100	29
MATHEMATICS			1806	2			2167	2			2478	2	2366	3			2375	1
ALLIED HEALTH PROFESSIONS																		
NURSING																		
PHARMACY																		
PHYSICS													2675	3			2130	1
OTHER PHYSICAL & EARTH SCIENCES											1432	2						
RENEWABLE NATURAL RSRCS															1391	3		

SEPTEMBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	1914 8	2067 19	2224 25 2575 2116	1998 28 2800 1850	1987 21 2507 1730	2039 14	1861 6	2044 64 2333 1900	2096 4
BANKING & FINANCE	1633 2	2236 12	2236 18	2087 23 2280 1933	1970 13	2015 18		2042 19	2127 8
BUSINESS ADMINISTRATION & MANAGEMENT	2046 8	2072 23 2375 1833	2017 18	2058 23 2625 1667	2118 49 3083 1666	2098 12	1962 8	1939 16	1924 13
HUMAN RESOURCES (incl Labor Relations)			1967 3	1792 2	2031 6	2050 1	1417 1	1969 3	
INSTITUTIONAL MANAGEMENT					1950 1	2000 1		1560 2	1667 1
MANAGEMENT INFO SYSTEMS		2292 9	2292 12	2010 5	2316 7	2337 6	2250 1	2163 4	2120 4
MARKETING & DISTRIBUTION	1787 9	1939 30 2583 1750	1763 27 2500 1500	1867 47 2406 1667	1953 32 2667 1750	1861 22 2210 1666	1764 6	2046 11	2007 10
ECONOMICS			2250 1		1854 2	1442 2	1825 3	2000 1	
LETTERS (incl English, Literature)		2080 1			1817 2				
HUMANITIES - All Other									
CRIMINAL JUSTICE					3750 1				
HISTORY					1833 2			2253 1	

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR		CHEMICALS, DRUGS & ALLIE		COMPUTERS & BUS. MACHINES		ELECTRICAL & ELECTRON. MAC		FOOD & BEVRG. PROCESSING		GLASS, PAPER, PKG & ALLIED		METALS & METAL		PETROLEUM & ALLIED PRDCTS		SCIENT INSTRU & MEDICAL	
PSYCHOLOGY			1583	4	2250	3			1950	2							1820	1
SOCIAL SCIENCES-All Other			1611	3	1667	2	2028	3	1895	7	2000	1			1000	1	2500	1
ADVERTISING			2250	1					2083	1								
COMMUNICATIONS			1984	11	1250	1	1731	3	1973	10	1760	5	1808	2	2009	1	1969	3
JOURNALISM	1625	1	2050	1	1708	2			1786	4	1583	2					1833	1
TECHNICAL WRITING					2288	2	2333	1	2568	6								
AEROSPACE & AERONAUTICAL					2400	1	2554	2										
AGRICULTURAL	2200	1	2247	3					2346	6			2463	2				
BIOENGINEERING & BIOMEDIC					2350	1											2500	1
CHEMICAL	2129	4	2592 3083 2458	293	2605	10	2564	18	2564 2725 2417	29	2493	16	2522	4	2651 2916 2558	124	2588	2
CIVIL	2146 3200 1917	53	2405	4	2896	1	2541	6	2600	1	2550	1	2278	3	2561	17		
ELECTRICAL(incl Comp Eng)	2371 2655 2100	23	2606 2750 2500	68	2548 3166 2370	262	2513 4000 2342	532	2633	10	2510 2675 2375	27	2527 2900 2375	51	2619 3200 2440	44	2488	15

SEPTEMBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL								2761 2	
INDUSTRIAL	2341 6	2474 19	2403 17	2355 67 2625 2208	2530 37 2853 2415	2414 10	2403 20 2700 2208	2388 9	2238 4
MECHANICAL	2313 40 2917 2028	2567 101 2835 2425	2516 36 2883 2370	2465 167 3666 2275	2543 33 2800 2400	2551 35 3000 2333	2438 76 2833 2275	2659 100 4419 2500	2439 11
METALLURGICAL	2188 2	2460 7	2548 9	2574 8		2317 4	2488 34 4000 2333	2579 4	
MINING & MINERAL	2240 1								
NUCLEAR		2610 2	2609 1	2642 2				2400 1	
PETROLEUM								2771 12	
ENGINEERING TECHNOLOGY	2356 3	2258 3	2175 2	2151 26 2500 1750	2667 1	2469 4	2490 16		2264 1
AGRICULTURAL					1914 7				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2193 5		2390 1	1500 1				
CHEMISTRY		2207 26 3014 2042		2250 1				2283 5	

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2010 4	2370 51 2725 2260	2412 114 2925 2058	2360 32 3166 2102	2063 8	2323 7	2125 3	2326 53 2600 2158	2528 3
MATHEMATICS			2297 4	1938 2				2258 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY		2417 4							
PHYSICS				2222 3					2505 5
OTHER PHYSICAL & EARTH SCIENCES		1783 1			1167 1			1500 1	
RENEWABLE NATURAL RSRCS						1666 1			

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING		1981 8	1622 6	1690 9	2194 2	1512 20 1834 1250	1636 27 2142 1500
BANKING & FINANCE		2175 2		2027 11	1534 2	1784 7	1923 3
BUSINESS ADMINISTRATION & MANAGEMENT	1983 2	1850 1	1233 3	1829 8	1292 4	1932 4	1984 6
HUMAN RESOURCES (incl Labor Relations)				1833 1	1650 1		1774 2
INSTITUTIONAL MANAGEMENT				1710 5			
MANAGEMENT INFO SYSTEMS			1500 2				1791 4
MARKETING & DISTRIBUTION	1694 7	2100 1	2375 1	1906 7	1261 4	1538 4	1812 4
ECONOMICS	237[illegible] 1		1375 2		2021 2	1604 5	
LETTERS (incl English, Literature)			2000 1	1501 2		1538 2	1533 1
HUMANITIES - All Other	1458 1		1379 2	1364 3	1395 6	1534 2	1284 3
CRIMINAL JUSTICE			870 1			1258 2	1727 14
HISTORY							1583 1

SEPTEMBER 1988 M PA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1167 2	1456 10	1208 8	1550 2	1696 9
SOCIAL SCIENCES-All Other			1083 3	1809 13	1287 7	1530 1	1599 25 2500 1318
ADVERTISING				2050 1			
COMMUNICATIONS	1881 2		1243 2	1472 3	1633 2	1581 3	
JOURNALISM			1584 2	1472 3			1300 1
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1928 13	
AGRICULTURAL							1894 4
BIOENGINEERING & BIOMEDIC				2195 3			
CHEMICAL		2624 24 2725 2600				2008 6	2167 1
CIVIL				2160 3		2041 25 2333 1989	1985 193 2792 1794
ELECTRICAL(incl Comp Eng)		2586 14	2186 7	1842 5	2533 1	2057 58 2807 1608	2228 5

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		2494 4		2292 2		1989 9	2133 3
MECHANICAL	1800 1	2504 42 2792 2200		2375 2	2375 1	2031 18	2288 5
METALLURGICAL						1764 3	
MINING & MINERAL							
NUCLEAR						1600 1	2038 2
PETROLEUM							
ENGINEERING TECHNOLOGY		2400 1			2000 1		
AGRICULTURAL					1250 1		
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1252 3	1549 5		2186 2	1911 3
CHEMISTRY				2000 2	1958 1	2667 1	

SEPTEMBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	2375 2	2333 6	2033 5	2122 6	1539 5	1974 13	1583 1
MATHEMATICS						1853 6	
ALLIED HEALTH PROFESSIONS			1750 1	1988 59 3166 1500			
NURSING				1970 85 3750 1600		1772 1	1667 1
PHARMACY				3095 4			
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES				2083 1		1235 2	1667 1
RENEWABLE NATURAL RSRCS							1401 2

MBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2064 1975 3000 1850	1530 19	1856 329 3958 1417	1859 60 2525 1417	2016 115 2916 1666	1983 116 3750 1458	1492 69 2080 1291	1820 223 3333 1500	1681 635 3800 1333
BACHELOR TECHNICAL	2280 150 2658 1960	1523 21 2167 1083	1919 30 2500 1541	2141 66 4000 1666	2269 340 3225 2000	2034 14	1523 6	2275 122 3000 1783	1783 81 2833 1167

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1690 37 2292 1416	1760 14	1544 65 2375 1250	1859 54 2350 1417	1963 44 4005 1625	1747 240 4000 1200	1967 34 2916 1792	1712 5	2022 91 3200 1500
BACHELOR TECHNICAL	2035 37 3075 1500	2285 54 2700 1800	1432 8	2035 53 2708 1782	2462 189 3337 2200	2173 153 3166 1250	2470 884 3750 2280	1611 8	2432 588 4166 2150

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1890 27 2525 1600	2038 101 2583 1750	2069 109 2792 1750	1975 131 2800 1700	2041 145 3750 1666	1999 77 3652 1708	1864 25 2375 1625	2017 122 2583 1900	2022 42 2850 1667
BACHELOR TECHNICAL	2238 138 3200 1966	2526 600 3083 2250	2497 463 3166 2250	2472 871 4000 2250	2416 155 2853 1975	2434 112 3000 2167	2457 211 4000 2250	2585 374 4419 2333	2411 46 2675 2083

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1787 11	2013 12	1425 23 2416 1000	1754 69 2917 1250	1400 36 2708 917	1590 49 2250 1280	1679 99 2667 1310
BACHELOR TECHNICAL	2062 5	2535 91 2792 2325	1831 20 2533 1200	1990 184 3750 1500	1756 12	1997 161 2807 1605	1985 222 2834 1792

SEPTEMBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2624 100 4167 2167	2152 7	3349 88 4688 2250	3038 11	3060 27 6250 2100	3321 17	3140 1	2470 11	2760 14
MBA--TECH	2752 24 4000 2417	3625 3	3485 13	3287 5	4233 26 6000 2400	3546 4		3200 2	3333 2

SEPTEMBER 1988 MCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH	2813 2	1594 3		2661 8	2501 5	2827 26 4167 2000	2609 3	2917 2	2876 16
MBA--TECH				3000 4	2940 4	2740 7	3217 4		3785 9

SEPTEMBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	1791 1	3242 18	3221 19	2464 6	3330 24 4658 2900	2906 3	3075 2	2944 3	3215 5
MBA--TECH		3358 28 4583 2800	3815 6	3025 6	3369 4	3583 1	3200 1	3259 14	2733 3

SEPTEMBER 1988 MCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES SEPTEMBER 1988 MCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
MBA--NON-TECH	2808	1	2400	1	2034	2	2971	6			2433	3	2025	3
MBA--TECH							3354	2	1667	1	2000	1		

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1988

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
Montana State University
University of Montana
University of Nebraska-Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines
Utah State University
University of Utah

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 1 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	8	497	$1729	$1968	*	*	*	137	1886	$1877	$1952	$2250	$1875	$1516
Banking & Finance	4	64	1508	1847	*	*	*	34	343	1682	1834	2075	1600	1400
Business Administration	7	79	1651	1755	*	*	*	68	406	1544	1694	1766	1500	1250
Human Resources (incl. Labor/Industrial Relations)	+	1	+	1916				7	31	1472	1622	*	*	*
Institutional Management	8	8	1611	1611	*	*	*	14	56	1499	1591	*	*	*
Management Information Systems	+	26	+	2076				24	131	2053	2049	2550	2092	1541
Marketing & Distribution	6	99	1646	1799	*	*	*	46	483	1680	1743	2000	1666	1166
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	+	13	+	1749				11	83	1631	1733	*	*	*
Letters (incl. English, Lit., etc.)	+	4	+	1677				2	25	1458	1521	*	*	*
Humanities - All Others	7	13	1651	1673	*	*	*	14	65	1659	1530	*	*	*
Criminal Justice	+	3	+	1611				+	22	+	1691			
History	+	1	+	1375				2	5	1937	1850	*	*	*
Psychology	2	9	1417	1380	*	*	*	3	51	1333	1476	*	*	*
Social Sciences - All Others	+	17	+	1784				5	76	1335	1642	*	*	*
COMMUNICATIONS														
Advertising	+	2	+	1025				+	22	+	1501			
Communications	3	12	1328	1538	*	*	*	7	71	1295	1565	*	*	*
Journalism	+	4	+	1383				1	42	800	1507	*	*	*
Technical Writing	+	3	+	2569				+	4	+	2510			
ENGINEERING														
Aerospace & Aeronautical	+	5	+	2302				+	98	+	2324			
Agricultural	+	1	+	2350				1	10	1791	2285	*	*	*
Biomedical & Bioengineering	+	+	+	+				+	2	+	2463			
Chemical	20	77	2622	2562	2710	2650	2510	38	215	2578	2533	2750	2650	2208

Continued

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

RMCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING *Continued*														
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	26	+	$2141				26	203	$2028	2054	$2586	$2063	$1650
Electrical (incl. Computer Engrg.)	12	179	$2379	2456	*	*	*	122	1000	2288	2429	2591	2350	1940
Geological	+	+	+	+				2	6	2000	2204	*	*	*
Industrial	+	60	+	2380				3	187	2408	2356	*	*	*
Mechanical	6	114	2389	2437	*	*	*	64	584	2382	2431	2600	2427	2057
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	8	2456	2591	*	*	*	9	29	2397	2444	*	*	*
Mining & Mineral	+	+	+	+				+	+	+	+			
Nuclear (incl. Engrg. Physics)	+	5	+	2210				+	6	+	2296			
Petroleum	2	5	2850	2816	*	*	*	6	29	2694	2792	*	*	*
Engineering Technology	1	3	2292	1875	*	*	*	7	46	1995	2236	*	*	*
SCIENCES														
Agricultural Sciences	+	5	+	1489				15	47	1703	1737	*	*	*
Architectural & Environmental Design	+	+	+	+				+	+	+	+			
Biological	+	2	+	1524				+	14	+	1762			
Chemistry	+	12	+	2094				+	19	+	2022			
Computer Science	2	82	2208	2262	*	*	*	24	390	2205	2204	2550	2348	1425
Mathematics	+	5	+	1896				6	65	2051	2170	*	*	*
Allied Health Professions	+	1	+	1500				4	47	1498	2033	*	*	*
Nursing	+	7	+	1714				4	63	1833	1976	*	*	*
Pharmacy	+	2	+	3273				+	7	+	2859			
Physics	+	+	+	+				1	6	2333	2247	*	*	*
Other Physical & Earth Sciences	+	+	+	+				+	3	+	1660			
Renewable Natural Resources	+	+	+	+				+	2	+	1583			
Totals	92	1454						707	6880					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

RMCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMIN. & MGMT. OCCUPATIONS														
Accountants & Auditors	7	502	$1744	$1967	*	*	*	138	1915	$1875	$1951	$2250	$1875	$1500
Banking Occupations	+	19	+	1712				5	109	1478	1706	*	*	*
Business Administration	8	33	1611	1674	*	*	*	39	175	1548	1612	2000	1500	1040
Consultants	+	48	+	2310				2	124	1854	2216	*	*	*
Financial Analysts	1	16	1666	2038	*	*	*	14	118	1839	1928	*	*	*
Human Resources	2	5	1513	1562	*	*	*	8	66	1506	1600	*	*	*
Management Trainee	13	100	1564	1718	*	*	*	96	532	1540	1623	1766	1508	1333
COMPUTER & MATHEMATICAL														
Computer Programmers	2	43	2208	2145	*	*	*	40	269	2147	2169	2550	2291	1541
Computer Scientists (incl. Systems Analysts)	1	56	1925	2245	*	*	*	20	237	2192	2207	2459	2274	1875
Mathematician/Statisticans	+	2	+	1403				3	32	1858	2209	*	*	*
MARKETING & SALES														
Advertising/Marketing	7	44	1708	1966	*	*	*	25	210	1707	1823	2042	1750	1166
Retail/Wholesale Sales	3	60	1458	1741	*	*	*	16	258	1712	1753	*	*	*
Technical Sales	+	17	+	2073				5	76	1658	1971	*	*	*
ALL OTHER OCCUPATIONS														
Agriculture & Natural Resource Occupations	+	4	+	1436				16	43	1694	1737	*	*	*
Communications Occupations	+	6	+	1988				+	51	+	1638			
Engineers (Engrg. Degree Required)	45	430	2514	2444	$2710	$2575	$2292	257	2270	2353	2403	2686	2400	1850
Health-Related Occupations	+	7	+	2013				5	82	1529	2009	*	*	*
Insurance Occupations	1	17	1200	1718	*	*	*	3	90	1449	1754	*	*	*
Law Enforcement Occupations	+	+	+	+				+	16	+	1814			
Nurses	+	7	+	1714				4	56	1833	1994	*	*	*
Production Occupations	+	8	+	2254				7	63	1706	2007	*	*	*
Real Estate Occupations	+	1	+	1750				1	8	2333	1839	*	*	*
Researchers—Nonscientific	1	2	1458	1879	*	*	*	2	4	1396	1773	*	*	*
Researchers—Scientific	+	8	+	1968				+	12	+	2021			
Social Workers & Recreational Workers	+	8	+	1648				+	37	+	1457			
Transportation & Distribution Occupations	1	11	1525	2121	*	*	*	1	27	1525	1847	*	*	*
Totals	92	1454						707	6880					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	3	19	$1988	$2137	*	*	*	21	115	$2151	$2257	$2667	$2000	$1880
MBA—Nontechnical Undergraduate	4	26	2068	2356	*	*	*	14	145	2075	2455	*	*	*
MBA—Technical Undergraduate	1	8	4166	3865	*	*	*	3	35	2777	2833	*	*	*
MS—Business	2	5	2042	2177	*	*	*	6	24	2250	2400	*	*	*
Administration (Public, Hospital, etc.)	+	3	+	2612				+	5	+	2293			
Banking & Finance	+	2	+	3386				+	12	+	2680			
Industrial Mgmt. (incl. Industrial Admin.)	+	+	+	+				+	1	+	2333			
Labor/Industrial Relations	+	1	+	2150				+	4	+	2226			
Management Information Systems	+	1	+	1900				2	11	2167	2247	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1625				+	15	+	1536			
Social Sciences	+	14	+	1831				+	62	+	1931			
ENGINEERING														
Aerospace & Aeronautical	+	3	+	2640				+	20	+	2871			
Bioengineering & Biomedical	+	+	+	+				+	+	+	+			
Chemical	+	5	+	2770				7	19	2803	2755	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	1	2416	2416	*	*	*	2	14	2408	2507	*	*	*
Electrical (incl. Computer Engrg.)	2	30	3025	2914	*	*	*	12	124	2897	2879	*	*	*
Geological	1	2	2000	1963	*	*	*	2	9	2513	2415	*	*	*
Industrial	+	4	+	2944				1	26	2500	2687	*	*	*
Mechanical	+	19	+	2871				2	48	2833	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	4	2500	2750	*	*	*	3	12	2767	2773	*	*	*
Nuclear	+	+	+	+				+	2	+	2729			

Continued

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[1] Percentiles are computed on regional data

+ No offers reported.

* Not computed for fewer than 20 offers.

† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Continued														
SCIENCES														
Biological	+	3	+	$1625				1	5	$1666	$1609	*	*	*
Chemistry	+	3	+	2383				+	6	+	2468			
Computer Science	2	16	$2925	2883	*	*	*	4	46	2906	2767	*	*	*
Geology & Related Geological Sciences	+	1	+	1750				+	3	+	2483			
Mathematics	+	3	+	1954				+	5	+	2215			
Physics	+	1	+	2311				+	2	+	2724			
Totals	17	176						80	770					

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88: NUMBER OF OFFERS Regional	NUMBER OF OFFERS National	AVERAGE $ OFFERS Regional	AVERAGE $ OFFERS National	PERCENTILES[2] 90th	PERCENTILES[2] 50th	PERCENTILES[2] 10th	CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88: NUMBER OF OFFERS Regional	NUMBER OF OFFERS National	AVERAGE $ OFFERS Regional	AVERAGE $ OFFERS National	PERCENTILES[2] 90th	PERCENTILES[2] 50th	PERCENTILES[2] 10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	1	7	$2666	$3100	*	*	*	5	51	$2475	$2855	*	*	*
MBA - Tech Undergraduate	+	3	+	3856				+	10	+	3043			
Over 2 to 4 years														
MBA - Nontech Undergraduate	3	13	2402	2891	*	*	*	3	42	2402	3151	*	*	*
MBA - Tech Undergraduate	+	8	+	3937				+	15	+	3815			
Over 4 years														
MBA - Nontech Undergraduate	7	16	2077	2684	*	*	*	8	57	2151	3537	*	*	*
MBA - Tech Undergraduate	+	11	+	4573				+	20	+	4319			
Totals	11	58						16	195					

DOCTORAL DEGREE CANDIDATES

	INTERIM: NUMBER OF OFFERS Regional	NUMBER OF OFFERS National	AVERAGE $ OFFERS Regional	AVERAGE $ OFFERS National	CUMULATIVE: NUMBER OF OFFERS Regional	NUMBER OF OFFERS National	AVERAGE $ OFFERS Regional	AVERAGE $ OFFERS National	PERCENTILES 90th	PERCENTILES 50th	PERCENTILES 10th
ENGINEERING											
Aerospace	+	+	+	+	+	2	+	$4418			
Chemical	+	9	+	$3601	+	15	+	3617			
Civil (incl. Construction, Sanitary & Transportation Engrg.)	+	+	+	+	+	4	+	2982			
Electrical (incl. Computer Engrg.)	+	5	+	3919	1	27	$4000	3910	*	*	*
Mechanical	+	2	+	3667	+	19	+	3721			
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)	+	6	+	3770	2	16	3583	3693	*	*	*
SCIENCES											
Biological	+	+	+	+	+	3	+	1944			
Chemistry	+	8	+	2898	+	23	+	2808			
Computer Science	+	+	+	+	+	3	+	3680			
Mathematics	+	1	+	3292	+	2	+	3126			
Physics	+	2	+	2173	+	6	+	2803			
Polymer	+	+	+	+	+	2	+	3855			
Totals	+	33			3	122					

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[1] Years of previous full-time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
ACCOUNTING	1875 4					
BANKING & FINANCE						
BUSINESS ADMINISTRATION &				1925 1		
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION		1333 1				
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ /	/ /	/ /	/ /	/ /	/ /	/ /

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FEBRUARY 1988 RMCPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  RMCPA REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART 1 - PAGE  5
          ------------------------

  CURRICULUM                  PUBL ACCNTNG   ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
  ------------------------------------------------------------------------------------------------------------------------
  COMPUTER SCIENCE          /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  MATHEMATICS               /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  ALLIED HEALTH PROFESSIONS /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  NURSING                   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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  PHARMACY                  /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  PHYSICS                   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  OTHER PHYSICAL & EARTH SC /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  RENEWABLE NATURAL RSRCS   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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FEBRUARY 1968 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
ACCOUNTING			1625 1			
BANKING & FINANCE		1433 2				
BUSINESS ADMINISTRATION &	1170 1		1416 1			
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT	1667 3					1598 4
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION		1875 1	1813 2		1458 1	
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS	
HUMANITIES - All Other	/ / /	/ / /	/ 1588 2 / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL						
ELECTRICAL(INCL COMP ENG)					2396 2	
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
MECHANICAL					2424 1	
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS	
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
ACCOUNTING						
BANKING & FINANCE			1666 1			
BUSINESS ADMINISTRATION &			1830 3			
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.	1500 1					
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
HUMANITIES - All Other			1666 1			
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY			1500 1			
SOCIAL SCIENCES-All Other						
ADVERTISING						
COMMUNICATIONS	1000 1		1750 1			
JOURNALISM						

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						2475 1
CIVIL						
ELECTRICAL(INCL COMP ENG)				2292 2		
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
MECHANICAL				2383 1		2425 3
METALLURGICAL						2383 2
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY				2292 1		
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ	
COMPUTER SCIENCE	/ / /	/ / /	/ 2208 2 / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
ACCOUNTING						
BANKING & FINANCE					1500 1	
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			1583 1			
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
HUMANITIES - All Other			1833 2			
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other						
ADVERTISING						
COMMUNICATIONS						
JOURNALISM						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL		2633 9		2790 1		
CIVIL						
ELECTRICAL(INCL COMP ENG)				2538 6		
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
MECHANICAL						
METALLURGICAL				2459 1		
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK	
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
ACCOUNTING						
BANKING & FINANCE						
BUSINESS ADMINISTRATION &						1558 1
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM R[illegible]RT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
HUMANITIES - All Other						
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						1333 1
SOCIAL SCIENCES-All Other						
ADVERTISING						
COMMUNICATIONS						
JOURNALISM						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL		2608 9				
CIVIL						
ELECTRICAL(INCL COMP ENG)		2333 1				
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
MECHANICAL	2250 1					
METALLURGICAL	2600 1					
MINING & MINERAL						
NUCLEAR						
PETROLEUM		2850 2				
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
COMPUTER SCIENCE	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ALLIED HEALTH PROFESSIONS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
NURSING	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PHARMACY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PHYSICS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
OTHER PHYSICAL & EARTH SC	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
RENEWABLE NATURAL RSRCS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
ACCOUNTING			1527 2	1658 1
BANKING & FINANCE				
BUSINESS ADMINISTRATION &				
HUMAN RSRCS (incl LABOR R				
INSTITUTIONAL MGMT				
MANAGEMENT INFO SYSTEMS				
MARKETING & DISTRIBUTION				
ECONOMICS				
LETTERS (incl English, Li				

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
HUMANITIES - All Other			1525 2	
CRIMINAL JUSTICE				
HISTORY				
PSYCHOLOGY				
SOCIAL SCIENCES-All Other				
ADVERTISING				
COMMUNICATIONS			1233 1	
JOURNALISM				

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
TECHNICAL WRITING				
AEROSPACE & AERONAUTICAL				
AGRICULTURAL				
BIOENGINEERING & BIOMEDIC				
CHEMICAL				
CIVIL				
ELECTRICAL(INCL COMP ENG)			1606 1	
GEOLOGICAL				
INDUSTRIAL				

FEBRUARY 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 RMCPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  RMCPA REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88        PART 6 - PAGE  5
          ------------------------

  CURRICULUM                  HEALTH SRVCS  NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
  -------------------------------------------------------------------------------------------
  COMPUTER SCIENCE          /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  -------------------------------------------------------------------------------------------
  MATHEMATICS               /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  -------------------------------------------------------------------------------------------
  ALLIED HEALTH PROFESSIONS /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  -------------------------------------------------------------------------------------------
  NURSING                   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  -------------------------------------------------------------------------------------------
  PHARMACY                  /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  -------------------------------------------------------------------------------------------
  PHYSICS                   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  -------------------------------------------------------------------------------------------
  OTHER PHYSICAL & EARTH SC /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

  -------------------------------------------------------------------------------------------
  RENEWABLE NATURAL RSRCS   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /

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AVERAGE MONTHLY SALARY OFFERS FEBRUARY RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 1

C[illegible]CULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
BACHELOR NON-TECH	1875 4	1333 1		1925 1		
BACHELOR TECHNICAL						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 2

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
BACHELOR NON-TECH	1543 4	1580 3	1640 6		1458 1	1598 4
BACHELOR TECHNICAL					2405 3	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 3

CURRICULUM	TRANSPORTATION		UTILITIES		OTHER BUSINESS		AEROSPACE		AGRICUL, FORES		AUTO & MECH EQ	
BACHELOR NON-TECH	1500	1			1721	6						
BACHELOR TECHNICAL	1000	1			2055	3	2315	4			2419	6

```
        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   RMCPA REGIONAL INTERIM REPORT NUMBER 1
      ------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART  4
      ------------------------------------------------------------------------------------------------------------
CURRICULUM                  BLDG MAT'L MFR CHEMICAL.DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS.PAPER.PK
--------------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH          /              /              / 1750     3   /              / 1500     1   /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

--------------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL         /              / 2633     9   /              / 2560     8   /              /              /
                           /              /              /              /              /              /              /
                           /              /              /              /              /              /              /

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AVERAGE MONTHLY SALARY OFFERS FEBRUARY RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 5

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
BACHELOR NON-TECH						1446 2
BACHELOR TECHNICAL	2425 2	2625 12				

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      AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   RMCPA REGIONAL INTERIM REPORT NUMBER 1
  ----------------------------------------------------------------------------------------------
      BY TECH - NON-TECH & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88         PART  6
  ----------------------------------------------------------------------------------------------
CURRICULUM             HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
-------------------------------------------------------------------------
BACHELOR NON-TECH    /           /           / 1526   4  / 1658   1  /
                     /           /           /           /           /
                     /           /           /           /           /

-------------------------------------------------------------------------
BACHELOR TECHNICAL   /           /           / 1420   2  /           /
                     /           /           /           /           /
                     /           /           /           /           /

-------------------------------------------------------------------------
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FEBRUARY 1988 RMCPA INTERIM REPORT
       BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     ----------------------------------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   RMCPA REGIONAL INTERIM REPORT
     ----------------------------------------------------------------------------------------------------------------

   CURRICULUM                  PUBL ACCNTNG    ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
   ------------------------------------------------------------------------------------------------------------------
   MBA--NON-TECH             / 2083      1  /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

   ------------------------------------------------------------------------------------------------------------------
   MBA--TECH                 /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /

   ------------------------------------------------------------------------------------------------------------------
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FEBRUARY 1988 RMCPA INTERIM REPORT
      BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD  01/01/88 THROUGH 02/01/88
   ----------------------------------------------------------------------------------------------------------------

   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   RMCPA REGIONAL INTERIM REPORT
   ----------------------------------------------------------------------------------------------------------------

 CURRICULUM                  HOTELS/MOTELS  INSURANCE       MERCHANDISING  PUBLISHING     RESEARCH & DEV RESTAURANTS
 -----------------------------------------------------------------------------------------------------------------
 MBA--NON-TECH              /             /             /             /             /             /             /
                            /             /             /             /             /             /             /
                            /             /             /             /             /             /             /

 -----------------------------------------------------------------------------------------------------------------
 MBA--TECH                  /             / 4166      1 /             /             /             /             /
                            /             /             /             /             /             /             /
                            /             /             /             /             /             /             /

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FEBRUARY 1988 RMCPA INTERIM REPORT
      BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
   ------------------------------------------------------------------------------------------------------------------
   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   RMCPA REGIONAL INTERIM REPORT
   ------------------------------------------------------------------------------------------------------------------
CURRICULUM                 TRANSPORTATION UTILITIES     OTHER BUSINESS AEROSPACE     AGRICUL. FORES AUTO & MECH EQ
------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH                /            /            / 1400      1  /            /            /            /
                             /            /            /              /            /            /            /
                             /            /            /              /            /            /            /
------------------------------------------------------------------------------------------------------------------
MBA--TECH                    /            /            /              /            /            /            /
                             /            /            /              /            /            /            /
                             /            /            /              /            /            /            /
------------------------------------------------------------------------------------------------------------------
```

FEBRUARY 1988 RMCPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 4 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 RMCPA REGIONAL INTERIM REPORT

CURRICULUM		BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 RMCPA INTERIM REPORT
        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  5     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
    -----------------------------------------------------------------------------------------------------------------
    AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   RMCPA REGIONAL INTERIM REPORT
    -----------------------------------------------------------------------------------------------------------------
  CURRICULUM                 METALS & METAL PETROLEUM REFI SCIENT INSTRU  TEXTILES      TIRE & RUBBER  EDUCATION
  -------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH            /             / 2916       1 /             /             /             /             /
                           /             /              /             /             /             /             /
                           /             /              /             /             /             /             /

  -------------------------------------------------------------------------------------------------------------------
  MBA--TECH                /             /              /             /             /             /             /
                           /             /              /             /             /             /             /
                           /             /              /             /             /             /             /
  -------------------------------------------------------------------------------------------------------------------
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FEBRUARY 1988 RMCPA INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  6     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     ----------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   RMCPA REGIONAL  INTERIM REPORT
     ----------------------------------------------------------------------------------------

  CURRICULUM                  HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
  -----------------------------------------------------------------------------------------
  MBA--NON-TECH              /              /              / 1871     1   /              /
                             /              /              /              /              /
                             /              /              /              /              /

  -----------------------------------------------------------------------------------------
  MBA--TECH                  /              /              /              /              /
                             /              /              /              /              /
                             /              /              /              /              /

  -----------------------------------------------------------------------------------------
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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1988

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
Montana State University
University of Montana
University of Nebraska-Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines
Utah State University
University of Utah

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 1 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	189	884	$1855	$1996	$2125	$1875	$1542	327	2858	$1863	$1975	$2166	$1875	$1521
BANKING & FINANCE	31	95	1593	1756	1900	1583	1200	66	445	1636	1816	2000	1593	1333
BUSINESS ADMINISTRATION & MANAGEMENT	45	148	1595	1737	2000	1562	1300	113	557	1564	1708	1925	1516	1250
HUMAN RESOURCES (incl Labor Relations)	1	7	1150	1508	*	*	*	8	38	1431	1601	*	*	*
INSTITUTIONAL MANAGEMENT	+	+	+	+				14	56	1499	1591	*	*	*
MANAGEMENT INFO SYSTEMS	4	47	2210	2138	*	*	*	28	178	2076	2072	2550	2120	1541
MARKETING & DISTRIBUTION	42	127	1658	1762	2000	1671	1333	92	616	1646	1742	2000	1666	1250
HUMANITIES														
ECONOMICS	2	48	1700	1942	*	*	*	13	133	1642	1817	*	*	*
LETTERS (incl English, Literature)	1	6	2333	2127	*	*	*	3	32	1749	1659	*	*	*
HUMANITIES - All Other	1	11	1500	1263	*	*	*	15	76	1648	1492	*	*	*
CRIMINAL JUSTICE	1	4	1458	1292	*	*	*	1	28	1458	1620	*	*	*
HISTORY	+	5	+	1683				2	10	1937	1767	*	*	*
PSYCHOLOGY	3	15	1460	1589	*	*	*	6	66	1397	1502	*	*	*
SOCIAL SCIENCES-All Other	4	25	1985	1681	*	*	*	9	103	1624	1645	*	*	*
COMMUNICATIONS														
ADVERTISING	+	8	+	1416				+	34	+	1492			
COMMUNICATIONS	9	31	1824	1635	*	*	*	16	102	1592	1586	*	*	*
JOURNALISM	1	10	900	1293	*	*	*	2	52	850	1474	*	*	*
TECHNICAL WRITING	1	2	1167	1417	*	*	*	1	6	1167	2146	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	49	1541	2317	*	*	*	1	147	1541	2322	*	*	*
AGRICULTURAL	1	2	1666	2096	*	*	*	2	12	1729	2254	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	2463			
CHEMICAL	20	190	2466	2598	2708	2589	2000	58	408	2540	2564	2733	2634	2000
CIVIL	38	113	2093	2139	2333	2088	1833	64	319	2067	2079	2333	2079	1685
ELECTRICAL(incl Comp Eng)	88	514	2376	[illegible]	2666	2444	1935	210	1547	2325	2443	2625	2383	1940
GEOLOGICAL	1	2	2000	1400	*	*	*	3	8	2000	2003	*	*	*
INDUSTRIAL	36	138	2266	2354	2558	2354	1988	39	332	2277	2354	2558	2375	1988
MECHANICAL	44	344	2467	2479	2700	2500	2166	108	944	2417	2449	2616	2464	2130

continued

RMCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	3	33	$2433	$2421	*	*	*	12	63	$2406	$2419	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2363				+	9	+	2315			
PETROLEUM	1	12	2650	2887	*	*	*	7	41	2688	2820	*	*	*
ENGINEERING TECHNOLOGY	4	27	1798	2248	*	*	*	11	73	1923	2240	*	*	*
SCIENCE														
AGRICULTURAL	16	24	1498	1646	*	*	*	31	73	1597	1708	$2025	$1583	$1120
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				1	1	1300	1300	*	*	*
BIOLOGICAL	1	4	1333	1754	*	*	*	1	18	1333	1760	*	*	*
CHEMISTRY	1	9	2000	2136	*	*	*	1	28	2000	2059	*	*	*
COMPUTER SCIENCE	35	187	2265	2272	$2583	$2308	$1720	60	587	2245	2223	2583	2333	1720
MATHEMATICS	10	22	2175	2279	*	*	*	16	87	2129	2198	*	*	*
ALLIED HEALTH PROFESSIONS	+	1	+	2156				7	51	1870	2055	*	*	*
NURSING	3	3	1761	1761	*	*	*	7	66	1802	1967	*	*	*
PHARMACY	1	1	3166	3166	*	*	*	5	12	2273	2615	*	*	*
PHYSICS	2	3	2501	2367	*	*	*	3	9	2445	2287	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	3	7	1747	1913	*	*	*	3	10	1747	1837	*	*	*
RENEWABLE NATURAL RSRCS	+	2	+	1331				+	4	+	1457			
TOTALS	644	3162						1366	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	192	894	$1858	$1992	$2100	$1875	$1583	331	2895	$1864	$1972	$2125	$1875	$1517
BANKING OCCUPATIONS	15	43	1533	1639	*	*	*	20	152	1520	1687	1631	1536	1375
BUSINESS ADMINISTRATION	12	53	1449	1682	*	*	*	52	228	1522	1631	2000	1500	1041
CONSULTANTS	6	110	1592	2233	*	*	*	8	237	1657	2228	*	*	*
FINANCIAL ANALYSTS	9	51	1775	1975	*	*	*	23	174	1814	1940	2208	1833	1450
HUMAN RESOURCES	3	15	1744	1512	*	*	*	11	82	1571	1583	*	*	*
MANAGEMENT TRAINEE	43	182	1555	1734	1958	1500	1320	139	718	1545	1653	1800	1500	1320
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	22	106	2068	2170	2350	2183	1666	62	380	2119	2162	2548	2222	1541
COMPUTER SCIENTISTS	20	100	2392	2361	2583	2375	2075	41	343	2297	2256	2583	2310	1951
MATH/STATISTICIANS	9	14	2215	2299	*	*	*	12	46	2126	2237	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	16	52	1738	1819	*	*	*	43	265	1693	1816	2000	1750	1325
RETAIL/WHOLESALE SALES	22	57	1769	1806	2083	1791	1500	40	319	1714	1758	2166	1708	1000
TECHNICAL SALES	1	32	1950	2050	*	*	*	6	110	1707	1994	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	7	14	1383	1507	*	*	*	23	58	1599	1680	2050	1650	1259
COMMUNICATIONS OCCUPATION	5	10	1896	1575	*	*	*	5	63	1896	1619	*	*	*
ENGINEERS (Eng. Deg. Req)	230	1318	2332	2447	2645	2408	1988	487	3649	2343	2418	2666	2400	1988
HEALTH RELATED OCCUPATION	1	3	3166	2218	*	*	*	13	93	2008	2030	*	*	*
INSURANCE OCCUPATIONS	16	44	1803	1738	*	*	*	19	136	1748	1755	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	3	3	1761	1761	*	*	*	7	59	1802	1982	*	*	*
PRODUCTION OCCUPATIONS	2	14	1500	2115	*	*	*	9	77	1660	2026	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1861				1	12	2333	1879	*	*	*
RESEARCHERS-NONSCIENTIFIC	1	2	1625	1375	*	*	*	3	6	1472	1640	*	*	*
RESEARCHERS-SCIENTIFIC	3	25	1711	2319	*	*	*	3	37	1711	2223	*	*	*
SOC. WORKERS & RECREATION	4	9	1502	1305	*	*	*	5	49	1461	1420	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	2	8	1496	1747	*	*	*	3	35	1505	1824	*	*	*
TOTALS	644	3162						1366	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 2 March 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	16	79	$2030	$2310	*	*	*	37	194	$2099	$2278	$2500	$2083	$1880
MBA--NON-TECH	1	49	2541	2775	*	*	*	15	202	2106	2540	*	*	*
MBA--TECH	2	26	2402	3442	*	*	*	5	61	2627	3093	*	*	*
MS-BUSINESS	+	7	+	2536				6	31	2250	2431	*	*	*
ADMINISTRATION	+	1	+	2583				+	6	+	2341			
BANKING & FINANCE	+	1	+	2833				+	13	+	2692			
INDUSTRIAL MGMT (incl Ind. Administration)	+	1	+	2780				+	2	+	2557			
LABOR/INDUSTRIAL RELATION	+	3	+	2689				+	7	+	2425			
MANAGEMENT INFO SYSTEMS	+	2	+	2479				2	13	2167	2283	*	*	*
HUMANITIES														
HUMANITIES	+	2	+	1672				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	2198				+	65	+	1943			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	4	+	2965				+	24	+	2886			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	10	+	2803				7	29	2803	2771	*	*	*
CIVIL	+	23	+	2368				2	39	2408	2406	*	*	*
ELECTRICAL(incl Comp Eng)	6	85	2888	3017	*	*	*	18	213	2894	2933	*	*	*
GEOLOGICAL	+	1	+	1871				2	10	2513	2361	*	*	*
INDUSTRIAL	+	11	+	2815				1	40	2500	2708	*	*	*
MECHANICAL	+	44	+	2935				2	93	2833	2833	*	*	*
METALLURGICAL	+	1	+	2970				3	13	2767	2788	*	*	*
NUCLEAR	+	1	+	1983				+	3	+	2480			
SCIENCE														
BIOLOGICAL	+	1	+	2208				1	6	1666	1709	*	*	*
CHEMISTRY	+	10	+	2911				+	16	+	2745			
COMPUTER SCIENCE	2	30	2671	2923	*	*	*	6	76	2828	2829	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	9	+	2450				+	12	+	2458			
MATHEMATICS	3	6	2264	2139	*	*	*	3	11	2264	2174	*	*	*
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	30	410						110	1198					

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+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	35	+	$3245				5	87	$2475	$3008	*	*	*
MBA--TECH	+	15	+	3586				+	25	+	3369			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	36	+	3829				3	79	2402	3458	*	*	*
MBA--TECH	2	23	$1958	3761	*	*	*	2	38	1958	3782	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	1	14	2841	3350	*	*	*	9	72	2227	3509	*	*	*
MBA--TECH	6	25	2757	4008	*	*	*	6	46	2757	4132	*	*	*
TOTALS	9	148						25	347					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$3750				+	3	+	$4195			
CHEMICAL	+	25	+	3738				+	40	+	3692			
CIVIL	+	2	+	4000				+	6	+	3321			
ELEC ENG (INCL COMP ENG)	+	13	+	4187				1	40	$4000	4000	*	*	*
MECHANICAL	1	6	$4333	3722	*	*	*	1	25	4333	3721	*	*	*
METALLURGICAL	+	3	+	3761				2	19	3583	3704	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	+	10	+	3385				+	31	+	3091			
COMPUTER SCIENCE	+	5	+	4342				+	8	+	4094			
MATHEMATICS	+	1	+	3708				+	3	+	3320			
PHYSICS	+	3	+	3428				+	9	+	3011			
POLYMER	+	8	+	3095				+	10	+	3247			
TOTALS	1	77						4	197					

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March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1895 154 2125 1750					1740 4	1667 1	1669 2	1583 1
BANKING & FINANCE	1666 1		1439 10			1802 5		1679 7	1496 2
BUSINESS ADMINISTRATION & MANAGEMENT	1959 2		1632 3	1500 1		1600 1	1508 2	1539 8	1591 10
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION						1750 1		1500 1	1571 22 1916 1333
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									1500 1
CRIMINAL JUSTICE									
HISTORY									

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY								1600 1	1280 1
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS						1500 1			1979 2
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)				2083 1					

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL									1020 1
MECHANICAL								2425 1	
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE				1805 7		2025 1		1720 1	
MATHEMATICS						1805 3		2334 7	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING			1333 1	1839 3	2062 1	1650 2			1841 1
BANKING & FINANCE				1797 3					
BUSINESS ADMINISTRATION & MANAGEMENT		1986 3		1417 3		1380 6			
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2300 2					2120 2		
MARKETING & DISTRIBUTION						1723 8			1805 3
ECONOMICS						1833 1			
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE						1458 1			
HISTORY									

March 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS			2333 1						
JOURNALISM						900 1			
TECHNICAL WRITING		1167 1							
AEROSPACE & AERONAUTICAL							1541 1		
AGRICULTURAL								1666 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL							2425 2	2583 1	2467 1
CIVIL		2233 1			2210 6			2000 1	
ELECTRICAL(incl Comp Eng)		2646 2			2414 4	2192 2	2420 10		2475 2

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RM REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL					2429 2		2411 8		2700 1
MECHANICAL		1988 1			2350 1		2497 9		2337 6
METALLURGICAL							2500 1		
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL								1505 4	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL								1333 1	
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2535 6				2555 3			
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES								1912 2	
RENEWABLE NATURAL RSRCS									

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCIS	SCIENT INSTRU & MEDICAL
ACCOUNTING		1875 2			1754 2			1901 4	
BANKING & FINANCE				2083 1				1050 2	
BUSINESS ADMINISTRATION & MANAGEMENT			1915 1					2000 1	2076 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION		2083 1	1935 1	1541 1	1713 2			1950 1	1666 1
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS			1681 2						1750 1
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2627 8	2300 1		2040 2			2686 3	
CIVIL	2116 14			2100 1	2458 1			2160 1	
ELECTRICAL(incl Comp Eng)	2510 1	2617 3	2244 12	2344 35 2550 2000			2625 1	2792 6	

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL	2000 1								
INDUSTRIAL	2169 12		2583 1	2381 7					2475 1
MECHANICAL	2361 2	2569 7	2481 1	2432 11				2665 4	
METALLURGICAL							2400 2		
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2650 1	
ENGINEERING TECHNOLOGY	1797 3							1800 1	
AGRICULTURAL		1919 3			1435 5				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY					2000 1				

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2358 9	2329 3				2431 3	2333 1
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY		3166 1							
PHYSICS				2950 1					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				1289 3		1684 4	1427 4
BANKING & FINANCE							
BUSINESS ADMINISTRATION & MANAGEMENT			1312 2				1504 1
HUMAN RESOURCES (incl Labor Relations)				1150 1			
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION							
ECONOMICS						1566 1	
LETTERS (incl English, Literature)			2333 1				
HUMANITIES - All Other							
CRIMINAL JUSTICE							
HISTORY							

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1500 1			
SOCIAL SCIENCES-All Other	1600 1		1629 2	3083 1			
ADVERTISING							
COMMUNICATIONS	2303 1		1208 1				
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1988 1	1988 1
CIVIL						2024 6	1939 7
ELECTRICAL(incl Comp Eng)						2050 5	2393 4

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						1988 3	
MECHANICAL		2700 1					
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL			1121 3				1650 1
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2200 1					
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING				1675 2		1932 1	
PHARMACY							
PHYSICS						2051 1	
OTHER PHYSICAL & EARTH SCIENCES			1416 1				
RENEWABLE NATURAL RSRCS							

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY TECH - NON-TECH & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1894 157 2125 1750		1483 13	1500 1		1756 11	1561 3	1605 19	1563 37 1916 1320
BACHELOR TECHNICAL				1839 8		1788 5		2276 9	1659 3

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH		2112 5	1333 1	1684 9	2062 1	1592 18	2120 2		1814 4
BACHELOR TECHNICAL		2354 11	2333 1		2317 13	2158 6	2415 31 2608 2291	1743 10	2414 10

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 RMCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH		1944 3	1925 2	1812 2	1733 4			1707 8	1871 2
BACHELOR TECHNICAL	2129 33 2472 1958	2535 22 2733 2016	2264 26 2570 1862	2371 58 2600 2050	1746 9		2475 3	2599 19	2186 3

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   March 1988 RMCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1600 1		1643 5	1600 6		1660 5	1443 5
BACHELOR TECHNICAL	2303 1	2450 2	1197 5	1675 2		2019 17	2060 13

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2541 1								
MBA--TECH									

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   March 1988 RMCPA REGIONAL INTERIM REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH									
MBA--TECH								2004 1	

March 1988 RMCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES March 1988 RMCPA REGIONAL INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH		2800 1					

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1988

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
Montana State University
University of Montana
University of Nebraska-Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines
Utah State University
University of Utah

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 7 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	88	450	$1866	$1975	$2125	$1875	$1583	415	3308	$1864	$1975	$2125	$1875	$1529
BANKING & FINANCE	23	108	1804	1888	2208	1750	1500	89	553	1679	1830	2083	1633	1333
BUSINESS ADMINISTRATION & MANAGEMENT	29	105	1529	1801	2166	1500	1150	142	662	1557	1723	1958	1512	1200
HUMAN RESOURCES (incl Labor Relations)	3	13	1300	1496	*	*	*	11	51	1396	1574	*	*	*
INSTITUTIONAL MANAGEMENT	1	4	850	1460	*	*	*	15	60	1455	1582	*	*	*
MANAGEMENT INFO SYSTEMS	18	65	2075	2154	*	*	*	46	243	2075	2094	2500	2166	1541
MARKETING & DISTRIBUTION	29	122	1811	1747	2300	1833	1275	121	738	1686	1743	2000	1675	1250
HUMANITIES														
ECONOMICS	4	42	1474	2118	*	*	*	17	175	1602	1889	*	*	*
LETTERS (incl English, Literature)	+	9	+	2039				3	41	1749	1742	*	*	*
HUMANITIES - All Other	3	9	1783	1721	*	*	*	18	85	1671	1516	*	*	*
CRIMINAL JUSTICE	+	+	+	+				1	28	1458	1620	*	*	*
HISTORY	2	6	1009	1656	*	*	*	4	16	1473	1725	*	*	*
PSYCHOLOGY	5	8	1776	1841	*	*	*	11	74	1569	1539	*	*	*
SOCIAL SCIENCES-All Other	8	18	1525	1523	*	*	*	17	121	1577	1627	*	*	*
COMMUNICATIONS														
ADVERTISING	+	2	+	1209				+	36	+	1476			
COMMUNICATIONS	10	28	1569	1583	*	*	*	26	130	1583	1586	2303	1500	1166
JOURNALISM	2	13	1450	1405	*	*	*	4	65	1150	1460	*	*	*
TECHNICAL WRITING	+	1	+	2025				1	7	1167	2129	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	8	42	2264	2376	*	*	*	9	189	2183	2334	*	*	*
AGRICULTURAL	3	5	1483	1756	*	*	*	5	17	1581	2107	*	*	*
BIOENGINEERING & BIOMEDIC	+	3	+	2433				+	5	+	2445			
CHEMICAL	19	124	2591	2604	*	*	*	77	532	2553	2573	2733	2625	2208
CIVIL	13	66	2110	2095	*	*	*	77	385	2074	2082	2383	2075	1750
ELECTRICAL(incl Comp Eng)	90	395	2319	2476	2667	2400	1983	300	1942	2323	2450	2626	2398	1940
GEOLOGICAL	2	2	2300	2300	*	*	*	5	10	2120	2062	*	*	*
INDUSTRIAL	15	68	2375	2435	*	*	*	54	400	2304	2368	2555	2379	1991
MECHANICAL	43	283	2455	2451	2708	2458	2292	151	1227	2428	2450	2645	2[illegible]58	2200

continued

RMCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	15		$2511				12	78	$2406	$2437	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2792				+	11	+	2402			
PETROLEUM	+	8	+	3071				7	49	2688	2861	*	*	*
ENGINEERING TECHNOLOGY	4	16	$2207	2241	*	*	*	15	89	1999	2240	*	*	*
SCIENCE														
AGRICULTURAL	5	5	1384	1384	*	*	*	36	78	1568	1687	$2025	$1583	$1120
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				1	1	1300	1300	*	*	*
BIOLOGICAL	1	5	1300	1619	*	*	*	2	23	1317	1729	*	*	*
CHEMISTRY	1	4	1875	2237	*	*	*	2	32	1938	2081	*	*	*
COMPUTER SCIENCE	27	128	2326	2322	$2580	$2333	$2000	87	715	2270	2240	2583	2333	1850
MATHEMATICS	4	21	2428	2298	*	*	*	20	108	2188	2217	2585	2217	1782
ALLIED HEALTH PROFESSIONS	+	4	+	1979				7	55	1870	2049	*	*	*
NURSING	+	15	+	1957				7	81	1802	1965	*	*	*
PHARMACY	+	+	+	+				5	12	2273	2615	*	*	*
PHYSICS	+	+	+	+				3	9	2445	2287	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	2	+	1933				3	12	1747	1853	*	*	*
RENEWABLE NATURAL RSRCS	+	2	+	1464				+	6	+	1459			
TOTALS	460	2218						1826	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	94	461	$1845	$1970	$2125	$1875	$1541	425	3356	$1860	$1972	$2125	$1875	$1521
BANKING OCCUPATIONS	6	27	1631	1825	*	*	*	26	179	1545	1708	1900	1554	1250
BUSINESS ADMINISTRATION	7	27	1660	1734	*	*	*	59	255	1539	1642	2000	1500	1041
CONSULTANTS	7	110	1901	2286	*	*	*	15	347	1771	2246	*	*	*
FINANCIAL ANALYSTS	11	74	1650	2141	*	*	*	34	248	1761	2000	2400	1792	1208
HUMAN RESOURCES	8	19	1675	1646	*	*	*	19	101	1614	1595	*	*	*
MANAGEMENT TRAINEE	38	137	1640	1758	2208	1666	1200	177	855	1565	1670	1916	1516	1300
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	21	97	2170	2241	2525	2208	1720	83	477	2132	2178	2548	2210	1666
COMPUTER SCIENTISTS	10	58	2231	2285	*	*	*	51	401	2284	2260	2583	2308	2000
MATH/STATISTICIANS	2	5	2439	2392	*	*	*	14	51	2170	2252	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	13	56	1762	1773	*	*	*	56	321	1709	1809	2000	1750	1333
RETAIL/WHOLESALE SALES	13	74	1881	1768	*	*	*	53	393	1755	1760	2166	1791	1166
TECHNICAL SALES	10	34	1594	1887	*	*	*	16	144	1636	1969	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	5	7	1464	1464	*	*	*	28	65	1575	1656	2050	1572	1259
COMMUNICATIONS OCCUPATION	2	8	1679	1469	*	*	*	7	71	1834	1602	*	*	*
ENGINEERS (Eng. Deg. Req)	199	944	2378	2458	2691	2440	1996	686	4593	2353	2426	2667	2416	1988
HEALTH RELATED OCCUPATION	+	6	+	2022				13	99	2008	2030	*	*	*
INSURANCE OCCUPATIONS	5	26	1719	1732	*	*	*	24	162	1742	1751	2270	1694	1440
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	15	+	1957				7	74	1802	1977	*	*	*
PRODUCTION OCCUPATIONS	2	11	1436	2098	*	*	*	11	88	1619	2035	*	*	*
REAL ESTATE OCCUPATIONS	2	3	988	1214	*	*	*	3	15	1436	1746	*	*	*
RESEARCHERS-NONSCIENTIFIC	2	6	1500	2304	*	*	*	5	12	1483	1972	*	*	*
RESEARCHERS-SCIENTIFIC	2	9	1767	2119	*	*	*	5	46	1733	2202	*	*	*
SOC. WORKERS & RECREATION	1	2	1000	1280	*	*	*	6	51	1385	1414	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	2	+	2208				3	37	1505	1845	*	*	*
TOTALS	460	2218						1826	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 3 April 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	38	$1909	$2244	*	*	*	47	232	$2058	$2273	$2416	$2083	$1783
MBA--NON-TECH	15	92	2091	2796	*	*	*	30	294	2099	2620	2541	2100	1750
MBA--TECH	+	38	+	3159				5	99	2627	3118	*	*	*
MS-BUSINESS	1	9	1250	2510	*	*	*	7	40	2107	2448	*	*	*
ADMINISTRATION	+	+	+	+				+	6	+	2341			
BANKING & FINANCE	1	5	1923	2589	*	*	*	1	18	1923	2663	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	1	2	2458	2937	*	*	*	1	4	2458	2747	*	*	*
LABOR/INDUSTRIAL RELATION	+	1	+	2275				+	8	+	2406			
MANAGEMENT INFO SYSTEMS	1	5	3166	2766	*	*	*	3	18	2500	2417	*	*	*
HUMANITIES														
HUMANITIES	+	+	+	+				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	1367				+	68	+	1918			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	6	+	2649				+	30	+	2839			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	4	+	2816				7	33	2803	2777	*	*	*
CIVIL	1	16	2900	2553	*	*	*	3	55	2572	2449	*	*	*
ELECTRICAL(incl Comp Eng)	13	103	2611	3095	*	*	*	31	316	2775	2986	3250	2800	2283
GEOLOGICAL	1	1	1400	1400	*	*	*	3	11	2142	2273	*	*	*
INDUSTRIAL	5	10	2776	2792	*	*	*	6	50	2730	2725	*	*	*
MECHANICAL	4	37	3011	2932	*	*	*	6	130	2951	2861	*	*	*
METALLURGICAL	+	8	+	2898				3	21	2767	2830	*	*	*
NUCLEAR	+	2	+	2917				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	1666	1709	*	*	*
CHEMISTRY	+	4	+	2878				+	20	+	2771			
COMPUTER SCIENCE	3	18	2719	2989	*	*	*	9	94	2791	2860	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	+	+	+				+	12	+	2458			
MATHEMATICS	2	5	2658	2813	*	*	*	5	16	2421	2373	*	*	*
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	58	407						168	1605					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 3/7/88 THROUGH 4/4/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	1	68	$2300	$3448	*	*	*
MBA--TECH	+	31	+	4036			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	80	+	3646			
MBA--TECH	+	68	+	3976			
OVER 4 YEARS							
MBA--NON-TECH	7	40	2187	3425	*	*	*
MBA--TECH	+	26	+	3925			
TOTALS	8	313					

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	6	155	$2446	$3201	*	*	*
MBA--TECH	+	56	+	3738			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	3	159	2402	3553	*	*	*
MBA--TECH	2	106	1958	3906	*	*	*
OVER 4 YEARS							
MBA--NON-TECH	16	112	2210	3479	*	*	*
MBA--TECH	6	72	2757	4057	*	*	*
TOTALS	33	660					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	1	8	$3500	$3958	*	*	*	1	11	$3500	$4023	*	*	*
CHEMICAL	1	19	2250	3800	*	*	*	1	59	2250	3727	*	*	*
CIVIL	+	1	+	4250				+	7	+	3454			
ELEC ENG (INCL COMP ENG)	2	5	2400	3360	*	*	*	3	45	2933	3929	*	*	*
MECHANICAL	+	6	+	3900				1	31	4333	3756	*	*	*
METALLURGICAL	+	5	+	3988				2	24	3583	3763	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	1	34	2666	3491	*	*	*	1	65	2666	3300	*	*	*
COMPUTER SCIENCE	+	+	+	+				+	8	+	4094			
MATHEMATICS	+	1	+	3185				+	4	+	3286			
PHYSICS	+	8	+	3854				+	17	+	3408			
POLYMER	+	2	+	2834				+	12	+	3178			
TOTALS	5	89						9	286					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1888 303 2375 1700	900 1	1653 3			1825 5	1667 1	1669 2	1666 5
BANKING & FINANCE	1953 5		1451 13	2045 2		1672 13		1650 12	1552 10
BUSINESS ADMINISTRATION & MANAGEMENT	1868 6		1408 9	1713 2		1200 4	1440 22 1625 1433	1504 16	1596 26 1666 1320
HUMAN RESOURCES (incl Labor Relations)									1200 2
INSTITUTIONAL MANAGEMENT							1463 4		1450 2
MANAGEMENT INFO SYSTEMS			2166 3	2191 5					1542 3
MARKETING & DISTRIBUTION	1395 2	1316 2	1850 2	2600 1		1500 3	1396 2	1702 4	1658 49 1750 1250
ECONOMICS	1580 3		1233 3						
LETTERS (incl English, Literature)									
HUMANITIES - All Other									1709 8
CRIMINAL JUSTICE									
HISTORY							700 1		

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY								1700 2	1466 4
SOCIAL SCIENCES-All Other							1500 1		1665 6
ADVERTISING									
COMMUNICATIONS		1450 2		1500 1		1833 3	1041 1		1570 7
JOURNALISM									800 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL					2026 3				
ELECTRICAL(incl Comp Eng)	2250 1			2373 5					

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL					1833 1				
INDUSTRIAL	2250 1					2314 1			1020 1
MECHANICAL								2425 1	
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	1850 1			1908 12		2025 1		1720 1	1958 1
MATHEMATICS	2200 1					1805 3		2347 10	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING			1458 2	1839 3	2030 7	1730 5	1855 2	1584 2	1919 5
BANKING & FINANCE				1797 3		1762 7	1917 2		
BUSINESS ADMINISTRATION & MANAGEMENT		1815 4	1550 9	1347 5		1614 16	1720 1		2000 1
HUMAN RESOURCES (incl Labor Relations)			1583 2						
INSTITUTIONAL MANAGEMENT			1598 4	1500 1					
MANAGEMENT INFO SYSTEMS		2200 3	1583 1		2162 2	2208 1	2129 7		
MARKETING & DISTRIBUTION		1895 3	1654 2	1842 2		1546 16		1946 2	1805 3
ECONOMICS				1900 1		1667 2	1465 1	1791 3	
LETTERS (incl English, Literature)						1386 1			
HUMANITIES - All Other			1500 1			1233 2			
CRIMINAL JUSTICE						1458 1			
HISTORY			2083 1					1791 1	

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1500 1	2500 1		
SOCIAL SCIENCES-All Other	960 1			700 1					
ADVERTISING									
COMMUNICATIONS			2333 1	1000 1		1375 2			
JOURNALISM	1692 1					1054 2			
TECHNICAL WRITING		1167 1							
AEROSPACE & AERONAUTICAL							2169 8		
AGRICULTURAL						1000 1		1666 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2440 1		2475 3	2583 1	2471 2
CIVIL		2233 1			2271 8		2300 1	2000 1	2300 1
ELECTRICAL(incl Comp Eng)		2474 8			2360 11	2516 8	2337 47 2500 2244		2427 10

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL		2300 2							
INDUSTRIAL					2429 2	2400 1	2339 12		2495 5
MECHANICAL		2281 4			2418 4		2488 40 2583 2333	2029 2	2368 21 2340 2230
METALLURGICAL							2450 2		2589 3
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2264 3		
AGRICULTURAL			1600 1					1516 12	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL						1300 1		1333 1	
CHEMISTRY									

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2673 7			2279 1	2444 6	2276 5		2238 3
MATHEMATICS		2583 1			2041 1				2297 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS							2333 1		
OTHER PHYSICAL & EARTH SCIENCES								1912 2	
RENEWABLE NATURAL RSRCS									

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	1561 2	2071 4		2163 5	1725 3			1978 22 2333 1850	2125 2
BANKING & FINANCE	2100 1			2043 3	1786 3			1734 8	
BUSINESS ADMINISTRATION & MANAGEMENT	1791 2		1915 1	1350 1	1691 4			2000 2	2076 1
HUMAN RESOURCES (incl Labor Relations)				1500 1		1166 1			
INSTITUTIONAL MANAGEMENT						1250 1			
MANAGEMENT INFO SYSTEMS	2166 1		2300 7	1831 4	2275 1		1541 1	2312 2	2800 1
MARKETING & DISTRIBUTION		1958 3	1759 2	1984 3	1736 6	2000 1		1997 3	1666 1
ECONOMICS		2050 1							
LETTERS (incl English, Literature)									
HUMANITIES - All Other	2550 1		1833 2		2000 1				
CRIMINAL JUSTICE									
HISTORY									

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other			1875 1						
ADVERTISING									
COMMUNICATIONS			1621 3		1800 1				1750 1
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL					1747 3				
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2290 1	2619 37 1833 2550	2300 1	2480 2	2283 4			2648 21 1517 2600	
CIVIL	2164 22 2288 2000	2333 1		2100 1	2458 1			2453 3	
ELECTRICAL(incl Comp Eng)	2344 15	2566 5	2363 21 1988 2208	2369 96 1833 2010			2625 1	2682 13	2475 2

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL	2084 2								
INDUSTRIAL	2179 13	2525 2	2583 2	2396 8		2467 1			2475 1
MECHANICAL	2473 15	2563 12	2407 4	2396 20 2333 2166	2331 7		2250 1	2542 11	2345 1
METALLURGICAL				2459 1			2428 5		
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2688 7	
ENGINEERING TECHNOLOGY	1902 6		2100 1	1971 4				1800 1	
AGRICULTURAL		1946 4			1635 13				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		1875 1			2000 1				

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2500 1		2332 23 2500 2166	2297 11				2448 7	2333 3
MATHEMATICS				2233 1					
ALLIED HEALTH PROFESSIONS		2200 1							
NURSING									
PHARMACY		2273 5							
PHYSICS				2950 1					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1583 2	1386 4		1734 14	1558 11
BANKING & FINANCE	1880 1	1458 1				1470 5	
BUSINESS ADMINISTRATION & MANAGEMENT			1468 5	1541 1	1589 1	1260 1	1442 2
HUMAN RESOURCES (incl Labor Relations)				1400 2		1389 2	1541 1
INSTITUTIONAL MANAGEMENT						1313 3	
MANAGEMENT INFO SYSTEMS			1572 1			1701 2	1875 1
MARKETING & DISTRIBUTION	1793 4			1600 1	1500 1	1503 3	
ECONOMICS						1560 3	
LETTERS (incl English, Literature)			2333 1			1529 1	
HUMANITIES - All Other					1166 1	1525 2	
CRIMINAL JUSTICE							
HISTORY							1317 1

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1250 2	1500 1			
SOCIAL SCIENCES-All Other	1600 1		1419 3	3083 1		1550 1	1300 1
ADVERTISING							
COMMUNICATIONS	2303 1		1208 1			1233 1	
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2300 1	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1988 3	1988 1
CIVIL						2010 10	1861 24 2650 1667
ELECTRICAL(incl Comp Eng)						1988 50 2458 1605	2284 7

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						2100 4	
MECHANICAL		2700 1				2162 7	
METALLURGICAL						1606 1	
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL			1121 3			1296 2	1650 1
ARCHITECTURAL & ENVIRONMENT DESIGN						1300 1	
BIOLOGICAL							
CHEMISTRY							

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2200 2				1688 2	
MATHEMATICS						1766 2	
ALLIED HEALTH PROFESSIONS				1699 5	2400 1		
NURSING				1780 6		1932 1	
PHARMACY							
PHYSICS						2051 1	
OTHER PHYSICAL & EARTH SCIENCES			1416 1				
RENEWABLE NATURAL RSRCS							

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1883 319 2400 1666	1177 3	1527 33 2291 1200	2107 10		1606 25 1700 1200	1425 31 1825 1125	1595 36 2616 1250	1618 115 1850 1320
BACHELOR TECHNICAL	2138 4	1450 2		2014 18	1978 4	1907 8	1041 1	2301 12	1477 10

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 RMCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING		RESEARCH & DEVELOPMENT		RESTAURANTS		TRANSPORTATION SERVICES		UTILITIES		OTHER BUSINESS SVCS		AEROSPACE		AGRI, FORESTRY & FISHING		AUTO & MECH'L EQUIPMENT	
BACHELOR NON-TECH	960	1	1954	10	1586 2000 1458	22	1589	16	2059	9	1613 1541 1166	52	2009	14	1778	8	1890	9
BACHELOR TECHNICAL	1692	1	2425 2291 2100	24	1967	2	1000	1	2336 2200 2194	28	2112 2000 1208	21	2376 2558 2244	122	1683 1500 1259	20	2402 1989 2208	46

April 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1931 7	2026 8	2083 13	1945 17	1777 18	1472 3	1541 1	1946 37 2750 1750	2158 5
BACHELOR TECHNICAL	2247 75 2333 1991	2516 68 2200 2016	2315 55 2433 1935	2361 145 1875 2050	1940 30 1666 1541	2467 1	2431 7	2596 63 1775 2250	2315 8

April 1988 RMCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS April 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH	1775	6	1458	1	1519	14	1607	10	1418	3	1576 2750 1240	37	1532	17
BACHELOR TECHNICAL	2303	1	2367	3	1197	5	1743	11	2400	1	1964 2490 1595	86	1948 1988 1666	33

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2072 16				2000 1	2291 1			
MBA--TECH			2000 1					3166 2	

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				2500 1		1867 2	2333 1		
MBA--TECH									

April 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	2100 1		2250 1	2557 1				2437 2	
MBA--TECH								2004 1	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH				1500 1	1800 1	1871 1	
MBA--TECH		2800 1					

A3940-1.41
10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1988

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
Montana State University
University of Montana
University of Nebraska-Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines
Utah State University
University of Utah

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 4 through May 2) and cumulatively (September 1 through May 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	96	923	$1928	$2083	$2250	$1900	$1666	511	4231	$1876	$1998	$2166	$1875	$1560
BANKING & FINANCE	14	206	1791	2066	*	*	*	103	759	1695	1894	2075	1658	1375
BUSINESS ADMINISTRATION & MANAGEMENT	5	262	2128	1831	*	*	*	147	924	1577	1753	2000	1516	1200
HUMAN RESOURCES (incl Labor Relations)	3	18	1636	1776	*	*	*	14	69	1447	1627	*	*	*
INSTITUTIONAL MANAGEMENT	+	8	+	1987				15	68	1455	1630	*	*	*
MANAGEMENT INFO SYSTEMS	9	68	2107	2077	*	*	*	55	311	2081	2091	2500	2166	1541
MARKETING & DISTRIBUTION	21	162	1795	1779	2083	1833	1558	142	900	1702	1750	2083	1688	1250
HUMANITIES														
ECONOMICS	2	127	1763	2046	*	*	*	19	302	1619	1955	*	*	*
LETTERS (incl English, Literature)	+	9	+	1664				3	50	1749	1728	*	*	*
HUMANITIES - All Other	1	21	666	1636	*	*	*	19	106	1618	1540	*	*	*
CRIMINAL JUSTICE	+	3	+	1750				1	31	1458	1633	*	*	*
HISTORY	+	9	+	1953				4	25	1473	1807	*	*	*
PSYCHOLOGY	+	20	+	1870				11	94	1569	1609	*	*	*
SOCIAL SCIENCES-All Other	1	67	1083	1874	*	*	*	18	188	1550	1715	*	*	*
COMMUNICATIONS														
ADVERTISING	+	8	+	1569				+	44	+	1493			
COMMUNICATIONS	6	31	1753	1798	*	*	*	32	161	1615	1626	1950	1500	1200
JOURNALISM	+	10	+	1653				4	75	1150	1486	*	*	*
TECHNICAL WRITING	+	3	+	2567				1	10	1167	2260	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	85	+	2364				9	274	2183	2343	*	*	*
AGRICULTURAL	+	5	+	1968				5	22	1581	2076	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	2500				+	6	+	2454			
CHEMICAL	45	260	2663	2619	2766	2666	2475	122	792	2593	2588	2758	2635	2375
CIVIL	38	220	2087	2118	2600	2100	1800	115	605	2078	2095	2400	2083	1750
ELECTRICAL(incl Comp Eng)	39	793	2428	2483	2626	2500	2028	339	2735	2336	2459	2626	2400	1983
GEOLOGICAL	3	3	2081	2081	*	*	*	8	13	2105	2066	*	*	*
INDUSTRIAL	3	136	2163	2379	*	*	*	57	536	2297	2370	2541	2375	1989
MECHANICAL	56	521	2442	2454	2617	2479	2290	207	1748	2432	2451	2625	2458	2166

continued

RMCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	2	34	$2529	$2515	*	*	*	14	112	$2424	$2461	*	*	*
MINING & MINERAL	1	2	2500	2370	*	*	*	1	2	2500	2370	*	*	*
NUCLEAR	1	5	2000	2518	*	*	*	1	16	2000	2438	*	*	*
PETROLEUM	16	44	2697	2700	*	*	*	23	93	2695	2785	$3050	$2833	$1958
ENGINEERING TECHNOLOGY	17	52	2225	2242	*	*	*	32	141	2119	2241	2350	2208	1800
SCIENCE														
AGRICULTURAL	13	28	1836	1783	*	*	*	49	106	1639	1713	2025	1600	1160
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				1	1	1300	1300	*	*	*
BIOLOGICAL	1	14	2275	1954	*	*	*	3	37	1636	1814	*	*	*
CHEMISTRY	2	16	2463	2310	*	*	*	4	48	2200	2157	*	*	*
COMPUTER SCIENCE	21	254	2551	2391	$2666	$2583	$2180	108	969	2325	2280	2590	2353	1916
MATHEMATICS	8	66	2498	2234	*	*	*	28	174	2277	2224	2700	2250	1833
ALLIED HEALTH PROFESSIONS	+	4	+	2145				7	59	1870	2056	*	*	*
NURSING	+	58	+	1863				7	139	1802	1922	*	*	*
PHARMACY	1	5	1333	2181	*	*	*	6	17	2117	2487	*	*	*
PHYSICS	1	4	2100	2175	*	*	*	4	13	2359	2252	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	5	6	2150	2070	*	*	*	8	18	1999	1925	*	*	*
RENEWABLE NATURAL RSRCS	+	+	+	+				+	6	+	1459			
TOTALS	431	4571						2257	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	100	964	$1943	$2076	$2250	$1900	$1666	525	4320	$1876	$1995	$2166	$1875	$1541
BANKING OCCUPATIONS	+	123	+	1968				26	302	1545	1814	1750	1554	1250
BUSINESS ADMINISTRATION	2	53	1284	1789	*	*	*	61	308	1530	1667	2000	1500	1120
CONSULTANTS	4	185	1811	2191	*	*	*	19	532	1779	2227	*	*	*
FINANCIAL ANALYSTS	7	111	1792	2185	*	*	*	41	359	1766	2057	2167	1750	1208
HUMAN RESOURCES	6	23	1461	1703	*	*	*	25	124	1577	1615	2000	1545	1150
MANAGEMENT TRAINEE	23	277	1851	1831	2083	1833	1583	200	1132	1598	1709	2000	1541	1300
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	18	165	2524	2360	*	*	*	101	642	2202	2225	2583	2291	1667
COMPUTER SCIENTISTS	12	163	2418	2395	*	*	*	63	564	2310	2299	2583	2333	2000
MATH/STATISTICIANS	+	30	+	2229				14	81	2170	2243	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	8	71	1851	1952	*	*	*	64	392	1727	1835	2000	1750	1350
RETAIL/WHOLESALE SALES	1	97	2000	1866	*	*	*	54	490	1759	1781	2166	1791	1166
TECHNICAL SALES	7	60	2109	2040	*	*	*	23	204	1780	1990	2300	1928	1250
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	8	16	1943	1759	*	*	*	36	81	1657	1677	2100	1617	1259
COMMUNICATIONS OCCUPATION	+	8	+	1661				7	79	1834	1608	*	*	*
ENGINEERS (Eng. Deg. Req)	222	1979	2416	2445	2750	2483	1958	908	6572	2369	2432	2700	2431	1988
HEALTH RELATED OCCUPATION	+	14	+	1971				13	113	2008	2022	*	*	*
INSURANCE OCCUPATIONS	5	75	1674	1869	*	*	*	29	237	1730	1788	2250	1668	1433
LAW ENFORCEMENT OCCPTNS	+	5	+	1679				+	23	+	1756			
NURSES	+	59	+	1886				7	133	1802	1936	*	*	*
PRODUCTION OCCUPATIONS	7	42	2062	2205	*	*	*	18	130	1791	2090	*	*	*
REAL ESTATE OCCUPATIONS	+	2	+	1900				3	17	1436	1764	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	6	+	2340				5	18	1483	2095	*	*	*
RESEARCHERS-SCIENTIFIC	+	23	+	2337				5	69	1733	2247	*	*	*
SOC. WORKERS & RECREATION	+	11	+	1468				6	62	1385	1424	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	9	2100	2026	*	*	*	4	46	1654	1880	*	*	*
TOTALS	431	4571						2257	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 4 MAY 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/[illegible]/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	8	52	$2099	$2289	*	*	*	55	284	$2064	$2276	$2290	$2083	$1866
MBA--NON-TECH	3	197	2219	2983	*	*	*	33	491	2110	2766	2500	2100	1750
MBA--TECH	3	88	2422	3218	*	*	*	8	187	2550	3165	*	*	*
MS-BUSINESS	3	13	2355	2636	*	*	*	10	53	2181	2494	*	*	*
ADMINISTRATION	+	2	+	2212				+	8	+	2309			
BANKING & FINANCE	+	7	+	2546				1	25	1923	[illegible]	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	3150				1	6	[illegible]	[illegible]	*	*	*
LABOR/INDUSTRIAL RELATION	+	12	+	2686				+	20	+	[illegible]			
MANAGEMENT INFO SYSTEMS	+	10	+	2435				3	28	2500	[illegible]	*	*	*
HUMANITIES														
HUMANITIES	+	1	+	1750				+	18	+	1563			
SOCIAL SCIENCES	+	5	+	2065				+	73	+	1928			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	2720				+	35	+	2822			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	6	26	2826	2857	*	*	*	13	59	2814	2812	*	*	*
CIVIL	1	22	2151	2469	*	*	*	4	77	2467	2455	*	*	*
ELECTRICAL(incl Comp Eng)	1	79	3250	3009	*	*	*	32	395	2790	2990	3250	2858	2283
GEOLOGICAL	1	1	2416	2416	*	*	*	4	12	2210	2285	*	*	*
INDUSTRIAL	+	5	+	2847				6	55	2730	2736	*	*	*
MECHANICAL	1	20	2708	2686	*	*	*	7	150	2916	2838	*	*	*
METALLURGICAL	+	2	+	2834				3	23	2767	2830	*	*	*
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	1666	1709	*	*	*
CHEMISTRY	+	10	+	2706				+	30	+	2750			
COMPUTER SCIENCE	+	30	+	2875				9	124	2791	2863	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	2	3	2333	2231	*	*	*	2	15	2333	2413	*	*	*
MATHEMATICS	2	8	2875	2414	*	*	*	7	24	2551	2387	*	*	*
PHYSICS	1	1	3533	3533	*	*	*	1	3	3533	2994	*	*	*
TOTALS	32	601						200	2206					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	4	169	$2471	$3426	*	*	*	10	324	$2456	$3318	*	*	*
MBA--TECH	+	52	+	3548				+	108	+	3647			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	2	166	2208	3402	*	*	*	5	325	2325	3476	*	*	*
MBA--TECH	+	100	+	3538				2	206	1958	3728	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	92	+	3404				16	204	2210	3445	*	*	*
MBA--TECH	3	74	2639	3758	*	*	*	9	146	2717	3905	*	*	*
TOTALS	9	653						42	1313					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$4500				1	12	$3500	$4063	*	*	*
CHEMICAL	1	25	$2807	3877	*	*	*	2	84	2529	3772	*	*	*
CIVIL	+	4	+	2602				+	11	+	3144			
ELEC ENG (INCL COMP ENG)	+	9	+	4782				3	54	2933	4071	*	*	*
MECHANICAL	+	3	+	4190				1	34	4333	3794	*	*	*
METALLURGICAL	+	2	+	3892				2	26	3583	3773	*	*	*
SCIENCE														
BIOLOGICAL	+	1	+	3250				+	4	+	2271			
CHEMISTRY	+	45	+	3597				1	110	2666	3422	*	*	*
COMPUTER SCIENCE	+	1	+	4583				+	9	+	4148			
MATHEMATICS	+	1	+	2825				+	5	+	3194			
PHYSICS	+	4	+	3461				+	21	+	3418			
POLYMER	+	8	+	3617				+	20	+	3353			
TOTALS	1	104						10	390					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1900 382 2375 1708	900 1	1653 3			1825 5	1667 1	1669 2	1666 5
BANKING & FINANCE	1936 7		1475 15	2045 2	1916 1	1672 13		1640 14	1552 10
BUSINESS ADMINISTRATION & MANAGEMENT	1868 6		1408 9	1713 2		1200 4	1440 22 1575 1433	1504 16	1597 27 1666 1320
HUMAN RESOURCES (incl Labor Relations)					1583 1			1783 1	1200 2
INSTITUTIONAL MANAGEMENT							1463 4		1450 2
MANAGEMENT INFO SYSTEMS			2166 3	2191 5					1542 3
MARKETING & DISTRIBUTION	1395 2	1316 2	1622 3	2600 1		1500 3	1486 3	1694 7	1683 55 1750 1320
ECONOMICS	1580 3		1233 3					1775 1	1750 1
LETTERS (incl English, Literature)									
HUMANITIES - All Other									1709 8
CRIMINAL JUSTICE									
HISTORY							700 1		

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY								1700 2	1466 4
SOCIAL SCIENCES-All Other							1500 1		1665 6
ADVERTISING									
COMMUNICATIONS		1450 2		1500 1		1750 4	1041 1		1682 11
JOURNALISM									800 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2375 1				
CIVIL					2020 4				
ELECTRICAL(incl Comp Eng)	2250 1			2373 5					

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL					1833 1				
INDUSTRIAL	2250 1					2314 1			1020 1
MECHANICAL								2425 1	
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM					1800 1				
ENGINEERING TECHNOLOGY									
AGRICULTURAL					1160 1				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	1925 2			2088 15	2000 1	2025 1		1720 1	1958 1
MATHEMATICS	2200 1				3000 1	1805 3		2347 10	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING			1458 2	2108 4	2030 7	1730 5	1887 3	1736 3	1919 5
BANKING & FINANCE				1797 3		1762 7	1917 2		
BUSINESS ADMINISTRATION & MANAGEMENT		1815 4	1550 9	1347 5		1614 16	1720 1		2000 1
HUMAN RESOURCES (incl Labor Relations)			1583 2						
INSTITUTIONAL MANAGEMENT			1598 4	1500 1					
MANAGEMENT INFO SYSTEMS		2223 4	1583 1		1908 3	2208 1	2129 7	1615 1	
MARKETING & DISTRIBUTION		1895 3	1640 4	1842 2		1573 17		1835 3	1805 3
ECONOMICS				1900 1		1667 2	1465 1	1791 3	
LETTERS (incl English, Literature)						1386 1			
HUMANITIES - All Other			1500 1			1233 2			
CRIMINAL JUSTICE						1458 1			
HISTORY			2083 1					1791 1	

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1500 1	2500 1		
SOCIAL SCIENCES-All Other	960 1	1083 1		700 1					
ADVERTISING									
COMMUNICATIONS			2333 1	1250 2		1375 2			
JOURNALISM	1692 1					1054 2			
TECHNICAL WRITING		1167 1							
AEROSPACE & AERONAUTICAL							2169 8		
AGRICULTURAL						1000 1		1666 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2440 1		2475 3	2583 1	2478 6
CIVIL		2200 2			2271 8		2300 1	2000 1	2250 2
ELECTRICAL(incl Comp Eng)		2474 8			2360 11	2523 9	2357 51 2416 2250		2425 11

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL		2300 2							
INDUSTRIAL					2429 2	2400 1	2339 12	1615 1	2495 5
MECHANICAL		2349 5			2430 5		2483 57 2458 2318	2029 2	2394 31 2422 2250
METALLURGICAL							2450 2		2560 4
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2256 13		2167 1
AGRICULTURAL			1600 1					1618 20 3050 1200	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL						1300 1		1333 1	
CHEMISTRY									

1

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2673 7			2279 1	2500 10	2435 8		2238 3
MATHEMATICS		2292 2			2041 1				2297 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS							2333 1		
OTHER PHYSICAL & EARTH SCIENCES					2000 1			1912 2	
RENEWABLE NATURAL RSRCS									

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	1561 2	2071 4		2163 5	1725 3			1979 28 2500 1850	2125 2
BANKING & FINANCE	2100 1			1928 4	1797 4	1666 1		1764 9	2167 2
BUSINESS ADMINISTRATION & MANAGEMENT	1791 2		1915 1	1350 1	1878 6			2000 2	2076 1
HUMAN RESOURCES (incl Labor Relations)				1500 1		1166 1			
INSTITUTIONAL MANAGEMENT						1250 1			
MANAGEMENT INFO SYSTEMS	2166 1		2345 9	1914 5	2275 2	1750 1	1541 1	2333 3	2800 1
MARKETING & DISTRIBUTION		1958 3	1875 4	1984 3	1736 6	2000 1		2050 4	1854 2
ECONOMICS		2050 1							
LETTERS (incl English, Literature)									
HUMANITIES - All Other	2550 1		1833 2		2000 1				
CRIMINAL JUSTICE									
HISTORY									

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other			1875 1						
ADVERTISING									
COMMUNICATIONS			1621 3		1800 1				1750 1
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL					1747 3				
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2290 1	2628 50 2083 2525	2300 1	2473 3	2283 4	2650 1		2695 45 2000 2600	2250 1
CIVIL	2145 34 2600 1958	2173 3		2100 1	2458 1			2531 7	
ELECTRICAL(incl Comp Eng)	2337 16	2572 6	2429 33 2000 2208	2383 108 1833 2083			2625 1	2603 15	2475 2

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL	1967 4							2542 1	
INDUSTRIAL	2179 13	2525 3	2583 2	2391 9		2467 1			2475 1
MECHANICAL	2470 16	2565 14	2369 6	2390 24 2354 2166	2533 10	2550 1	2400 2	2541 19	2345 1
METALLURGICAL				2459 1			2428 5	2583 1	
MINING & MINERAL	2500 1								
NUCLEAR									
PETROLEUM								2735 22 2433 2500	
ENGINEERING TECHNOLOGY	1994 9		2100 1	1971 4		2192 3		1800 1	
AGRICULTURAL		1946 4			1765 16				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL				2275 1					
CHEMISTRY		2025 2			2000 1			2750 1	

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2500 1		2373 28 2475 2166	2383 12		1916 1		2421 9	2333 3
MATHEMATICS				2233 1				2497 6	
ALLIED HEALTH PROFESSIONS		2200 1							
NURSING									
PHARMACY		2273 5							
PHYSICS				2950 1					
OTHER PHYSICAL & EARTH SCIENCES								3150 1	
RENEWABLE NATURAL RSRCS									

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLO

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1519 3	1386 4		1696 18	1575 14
BANKING & FINANCE	1880 1	1458 1				1479 6	
BUSINESS ADMINISTRATION & MANAGEMENT			1468 5	1541 1	1961 2	1720 2	1442 2
HUMAN RESOURCES (incl Labor Relations)				1400 2		1440 3	1541 1
INSTITUTIONAL MANAGEMENT						1313 3	
MANAGEMENT INFO SYSTEMS			1672 1			1701 2	1875 1
MARKETING & DISTRIBUTION	1793 4			1717 2	1500 1	1517 4	
ECONOMICS						1560 3	
LETTERS (incl English, Literature)			2333 1			1529 1	
HUMANITIES - All Other					1166 1	1525 2	666 1
CRIMINAL JUSTICE							
HISTORY							1317 1

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1250 2	1500 1			
SOCIAL SCIENCES-All Other	1600 1		1419 3	3083 1		1550 1	1300 1
ADVERTISING							
COMMUNICATIONS	2303 1		1208 1			1233 1	
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2300 1	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1988 3	1988 1
CIVIL						1943 15	1908 36 2700 1650
ELECTRICAL(incl Comp Eng)						1989 55 2450 1605	2284 7

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						2100 4	
MECHANICAL	1833 1	2700 1				2037 11	
METALLURGICAL						1606 1	
MINING & MINERAL							
NUCLEAR						2000 1	
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL			1121 3			1377 3	1650 1
ARCHITECTURAL & ENVIRONMENT DESIGN						1300 1	
BIOLOGICAL							
CHEMISTRY							

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2200 2				1688 2	
MATHEMATICS						1766 2	
ALLIED HEALTH PROFESSIONS				1699 5	2400 1		
NURSING				1780 6		1932 1	
PHARMACY				1333 1			
PHYSICS						2076 2	
OTHER PHYSICAL & EARTH SCIENCES			1416 1			1875 2	1850 1
RENEWABLE NATURAL RSRCS							

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1895 400 2383 1700	1177 3	1523 36 2075 1200	2107 10	1750 2	1606 25 1631 1200	1433 32 1766 1125	1609 43 2375 1250	1632 123 1833 1320
BACHELOR TECHNICAL	2110 5	1450 2		2128 21 2250 1667	2025 10	1862 9	1041 1	2301 12	1592 14

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	960 1	1910 12	1590 24 2000 1458	1667 17	1993 10	1620 53 1541 1166	2005 15	1772 11	1890 9
BACHELOR TECHNICAL	1692 1	2407 27 2275 2000	1967 2	1250 2	2330 30 2208 2183	2202 26 1966 1208	2390 156 2800 2240	1705 29 1625 1259	2409 64 2000 2208

MAY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1931 7	2026 8	2121 17	1942 19	1845 22 2550 1583	1566 5	1541 1	1967 46 2595 1833	2146 8
BACHELOR TECHNICAL	2224 95 2391 1958	2526 88 2273 2025	2368 74 2433 2083	2377 165 1875 2083	2061 36 1666 1583	2309 7	2446 8	2626 128 1833 2250	2308 9

MAY 1988 RMCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1775 6	1458 1	1510 15	1627 11	1647 4	1586 45 2616 1260	1506 21 1525 1317
BACHELOR TECHNICAL	2068 2	2367 3	1197 5	1709 12	2400 1	1949 105 2500 1583	1960 46 1988 1650

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2072 16				2000 1	2291 1			1833 1
MBA--TECH			2000 1					3166 2	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				2500 1		2078 3	2333 1		
MBA--TECH									2850 1

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	2100 1		2250 1	2557 1	2325 1			2437 2	
MBA--TECH			2500 1			1917 1		2004 1	

MAY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH				1500 1	1800 1	1871 1	
MBA--TECH		2800 1					

A3940-1-4
10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1988

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
Montana State University
University of Montana
University of Nebraska-Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines
Utah State University
University of Utah

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

RMCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	33	1033	$1851	$2058	$2000	$1916	$1607	544	5264	$1874	$2010	$2125	$1875	$1560
BANKING & FINANCE	15	442	1857	1911	*	*	*	118	1201	1715	1901	2083	1666	1375
BUSINESS ADMINISTRATION & MANAGEMENT	14	361	1325	1818	*	*	*	161	1285	1555	1772	2000	1500	1166
HUMAN RESOURCES (incl Labor Relations)	1	46	2083	1708	*	*	*	15	115	1489	1659	*	*	*
INSTITUTIONAL MANAGEMENT	2	13	1297	1800	*	*	*	17	81	1437	1657	*	*	*
MANAGEMENT INFO SYSTEMS	9	115	1965	2059	*	*	*	64	426	2064	2082	2500	2166	1500
MARKETING & DISTRIBUTION	40	427	1917	1773	2292	1917	1500	182	1327	1749	1757	2167	1745	1320
HUMANITIES														
ECONOMICS	7	301	1614	2147	*	*	*	26	603	1618	2051	1833	1592	1450
LETTERS (incl English, Literature)	+	27	+	1711				3	77	1749	1722	*	*	*
HUMANITIES - All Other	+	105	+	1721				19	211	1618	1630	*	*	*
CRIMINAL JUSTICE	+	3	+	1550				1	34	1458	1625	*	*	*
HISTORY	2	63	1575	2042	*	*	*	6	88	1507	1976	*	*	*
PSYCHOLOGY	2	74	1560	1861	*	*	*	13	168	1568	1720	*	*	*
SOCIAL SCIENCES-All Other	2	145	1354	2096	*	*	*	20	333	1530	1881	1916	1567	960
COMMUNICATIONS														
ADVERTISING	+	18	+	1746				+	62	+	1566			
COMMUNICATIONS	10	70	1634	1526	*	*	*	42	231	1620	1657	1950	1508	1200
JOURNALISM	3	32	1251	1586	*	*	*	7	107	1193	1516	*	*	*
TECHNICAL WRITING	+	2	+	2195				1	12	1167	2249	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	87	2324	2379	*	*	*	11	361	2209	2352	*	*	*
AGRICULTURAL	2	14	1920	2153	*	*	*	7	36	1678	2106	*	*	*
BIOENGINEERING & BIOMEDIC	+	4	+	2236				+	10	+	2367			
CHEMICAL	25	347	2476	2573	2667	2550	2125	147	1139	2573	2584	2750	2625	2290
CIVIL	37	289	2159	2171	2375	2125	2000	152	894	2098	2119	2400	2100	1800
ELECTRICAL(incl Comp Eng)	58	1185	2481	2509	2661	2500	2270	397	3920	2357	2474	2644	2416	1988
GEOLOGICAL	5	6	2000	2067	*	*	*	13	19	2065	2067	*	*	*
INDUSTRIAL	9	204	2207	2395	*	*	*	66	740	2285	2377	2541	2358	1988
MECHANICAL	51	717	2460	2452	2583	2492	2292	258	2466	2437	2451	2625	2474	2225

continued

RMCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	10	39	$2407	$2415	*	*	*	24	151	$2416	$2449	$2583	$2467	$2240
MINING & MINERAL	+	+	+	+				1	2	2500	2370	*	*	*
NUCLEAR	+	4	+	2114				1	20	2000	2373	*	*	*
PETROLEUM	13	61	2459	2500	*	*	*	36	154	2609	2672	3000	2800	1950
ENGINEERING TECHNOLOGY	1	126	2042	2346	*	*	*	33	267	2117	2290	2350	2208	1800
SCIENCE														
AGRICULTURAL	10	29	1581	1587	*	*	*	59	135	1629	1686	2025	1583	1200
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				1	1	1300	1300	*	*	*
BIOLOGICAL	1	37	2075	1693	*	*	*	4	74	1746	1754	*	*	*
CHEMISTRY	+	19	+	2280				4	67	2200	2192	*	*	*
COMPUTER SCIENCE	20	420	2202	2266	$2500	$2238	$1950	128	1389	2306	2276	2590	2337	1923
MATHEMATICS	6	130	2459	2255	*	*	*	34	304	2309	2237	2712	2260	1833
ALLIED HEALTH PROFESSIONS	3	12	1555	1689	*	*	*	10	71	1776	1994	*	*	*
NURSING	1	39	2500	2091	*	*	*	8	178	1889	1959	*	*	*
PHARMACY	2	58	1908	2837	*	*	*	8	75	2064	2758	*	*	*
PHYSICS	+	11	+	2527				4	24	2359	2378	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1488				8	25	1999	1803	*	*	*
RENEWABLE NATURAL RSRCS	1	4	2150	2046	*	*	*	1	10	2150	1694	*	*	*
TOTALS	397	7126						2654	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	34	1112	$1810	$2054	$2000	$1916	$1500	559	5432	$1872	$2007	$2125	$1875	$1530
BANKING OCCUPATIONS	6	225	1455	1816	*	*	*	32	527	1528	1815	1750	1536	1250
BUSINESS ADMINISTRATION	7	100	1386	1766	*	*	*	68	408	1515	1691	2000	1500	1100
CONSULTANTS	6	301	2128	2333	*	*	*	25	833	1863	2265	2250	2000	1200
FINANCIAL ANALYSTS	10	298	1869	2284	*	*	*	51	657	1786	2160	2167	1833	1208
HUMAN RESOURCES	4	41	1634	1674	*	*	*	29	165	1585	1630	2083	1550	1150
MANAGEMENT TRAINEE	35	632	1675	1815	2083	1600	1200	235	1764	1609	1747	2041	1550	1300
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	17	262	2303	2243	*	*	*	118	904	2216	2230	2583	2274	1667
COMPUTER SCIENTISTS	8	256	2285	2295	*	*	*	71	820	2307	2298	2583	2310	2000
MATH/STATISTICIANS	1	81	2712	2284	*	*	*	15	162	2206	2263	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	7	168	1867	1881	*	*	*	71	560	1741	1849	2042	1750	1400
RETAIL/WHOLESALE SALES	17	297	1995	1767	*	*	*	71	787	1816	1776	2245	1800	1250
TECHNICAL SALES	7	122	2088	2116	*	*	*	30	326	1852	2037	2375	1971	1250
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	9	23	1601	1684	*	*	*	45	104	1646	1678	2100	1560	1259
COMMUNICATIONS OCCUPATION	2	20	877	1741	*	*	*	9	99	1621	1635	*	*	*
ENGINEERS (Eng. Deg. Req)	205	2788	2395	2450	2666	2448	2042	1113	9361	2373	2437	2700	2433	1988
HEALTH RELATED OCCUPATION	5	82	1696	2414	*	*	*	18	195	1922	2187	*	*	*
INSURANCE OCCUPATIONS	11	122	1836	1848	*	*	*	40	359	1759	1809	2250	1741	1433
LAW ENFORCEMENT OCCPTNS	+	3	+	1810				+	26	+	1763			
NURSES	1	40	2500	2101	*	*	*	8	173	1889	1974	*	*	*
PRODUCTION OCCUPATIONS	1	39	1200	2063	*	*	*	19	169	1760	2084	*	*	*
REAL ESTATE OCCUPATIONS	+	22	+	1983				3	39	1436	1887	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	41	+	2058				5	59	1483	2069	*	*	*
RESEARCHERS-SCIENTIFIC	+	16	+	1887				5	85	1733	2180	*	*	*
SOC. WORKERS & RECREATION	3	25	1365	1315	*	*	*	9	87	1378	1392	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	10	2292	2080	*	*	*	5	56	1782	1916	*	*	*
TOTALS	397	7126						2654	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 5 JULY 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	32	+	$2419				55	316	$2064	$2290	$2290	$2083	$1866
MBA--NON-TECH	3	195	$2027	2853	*	*	*	36	686	2103	2791	2500	2113	1750
MBA--TECH	1	56	2400	3283	*	*	*	9	243	2534	3192	*	*	*
MS-BUSINESS	2	28	2584	2822	*	*	*	12	81	2248	2608	*	*	*
ADMINISTRATION	+	4	+	1925				+	12	+	2181			
BANKING & FINANCE	+	170	+	3207				1	195	1923	3133	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	5	+	2800				1	11	2458	2844	*	*	*
LABOR/INDUSTRIAL RELATION	+	1	+	3416				+	21	+	2614			
MANAGEMENT INFO SYSTEMS	+	23	+	2903				3	51	2500	2640	*	*	*
HUMANITIES														
HUMANITIES	+	11	+	1856				+	29	+	1674			
SOCIAL SCIENCES	+	8	+	1850				+	81	+	1920			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	29	+	2869				+	64	+	2843			
BIOENGINEERING & BIOMEDIC	+	2	+	3417				+	2	+	3417			
CHEMICAL	2	31	2800	2984	*	*	*	15	90	2812	2871	*	*	*
CIVIL	1	22	1833	2511	*	*	*	5	99	2340	2467	*	*	*
ELECTRICAL(incl Comp Eng)	12	121	2859	3065	*	*	*	44	516	2809	3008	3210	2863	2450
GEOLOGICAL	2	2	2804	2804	*	*	*	6	14	2408	2359	*	*	*
INDUSTRIAL	1	30	2500	2846	*	*	*	7	85	2697	2775	*	*	*
MECHANICAL	3	81	2751	2843	*	*	*	10	231	2867	2840	*	*	*
METALLURGICAL	2	6	2975	2863	*	*	*	5	29	2850	2837	*	*	*
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	1666	1709	*	*	*
CHEMISTRY	+	7	+	2295				+	37	+	2664			
COMPUTER SCIENCE	2	31	2250	2878	*	*	*	11	155	2693	2866	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	5	+	2714				2	20	2333	2488	*	*	*
MATHEMATICS	+	4	+	2798				7	28	2551	2446	*	*	*
PHYSICS	+	4	+	3344				1	7	3533	3194	*	*	*
TOTALS	31	908						231	3114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	137	+	$3440				10	461	$2456	$3355	*	*	*
MBA--TECH	+	52	+	3595				+	160	+	3630			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	153	+	3423				5	478	2325	3459	*	*	*
MBA--TECH	+	97	+	3627				2	303	1958	3696	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	127	+	3524				16	331	2210	3475	*	*	*
MBA--TECH	+	67	+	3620				9	213	2717	3815	*	*	*
TOTALS	+	633						42	1946					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	+	+	+				1	12	$3500	$4063	*	*	*
CHEMICAL	+	22	+	$3909				2	106	2529	3800	*	*	*
CIVIL	+	+	+	+				+	11	+	3144			
ELEC ENG (INCL COMP ENG)	+	27	+	4207				3	81	2933	4116	*	*	*
MECHANICAL	+	9	+	4076				1	43	4333	3853	*	*	*
METALLURGICAL	+	+	+	+				2	26	3583	3773	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	4	+	2271			
CHEMISTRY	+	28	+	3391				1	138	2666	3415	*	*	*
COMPUTER SCIENCE	+	4	+	3396				+	13	+	3917			
MATHEMATICS	+	3	+	4250				+	8	+	3590			
PHYSICS	+	3	+	3653				+	24	+	3447			
POLYMER	+	3	+	3533				+	23	+	3377			
TOTALS	+	99						10	489					

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+ No offers reported

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1900 404 2667 1708	900 1	1653 3			1825 5	1667 1	1648 3	1666 5
BANKING & FINANCE	1939 8		1484 19	2058 3	1916 1	1672 13		1699 17	1600 11
BUSINESS ADMINISTRATION & MANAGEMENT	1868 6		1402 11	1713 2		1133 6	1440 22 1666 1433	1476 17	1557 31 2250 1300
HUMAN RESOURCES (incl Labor Relations)					1583 1			1783 1	1200 2
INSTITUTIONAL MANAGEMENT							1447 5		1450 2
MANAGEMENT INFO SYSTEMS			2166 3	2191 5				1875 1	1580 4
MARKETING & DISTRIBUTION	1395 2	1316 2	1677 5	2175 2		1500 3	1486 3	1735 11	1717 67 3600 1320
ECONOMICS	1580 3		1340 4			1450 1		1788 3	1617 3
LETTERS (incl English, Literature)									
HUMANITIES - All Other									1709 8
CRIMINAL JUSTICE									
HISTORY							700 1		1575 2

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 2

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY								1700 2	1466 4
SOCIAL SCIENCES-All Other							1500 1		1665 6
ADVERTISING									
COMMUNICATIONS		1450 2		1500 1		1750 4	1041 1	1400 1	1656 15
JOURNALISM									800 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2375 1				
CIVIL					2066 5				
ELECTRICAL(incl Comp Eng)	2250 1			2373 5					

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL					1967 5				
INDUSTRIAL	2239 4					2314 1			1020 1
MECHANICAL	2250 1							2425 1	
METALLURGICAL					2500 1				
MINING & MINERAL									
NUCLEAR									
PETROLEUM					1800 1				
ENGINEERING TECHNOLOGY									
AGRICULTURAL					1160 1				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

JULY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	1925 2			2077 17	2000 1	2025 1		1720 1	1958 1
MATHEMATICS	2200 1				3000 1	1805 3		2323 13	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING			1458 2	2108 4	2030 7	1730 5	1884 4	1656 4	1919 5
BANKING & FINANCE	1500 1			1797 3		1762 7	1917 2		
BUSINESS ADMINISTRATION & MANAGEMENT		1815 4	1550 9	1289 6		1614 16	2027 2		2000 2
HUMAN RESOURCES (incl Labor Relations)			1583 2						
INSTITUTIONAL MANAGEMENT			1598 4	1500 1					
MANAGEMENT INFO SYSTEMS		2223 4	1583 1	2917 1	1908 3	2208 1	2129 7	1615 1	
MARKETING & DISTRIBUTION		1895 3	1640 4	1842 2		1605 19		1780 4	1805 3
ECONOMICS				1900 1		1667 2	1465 1	1791 3	
LETTERS (incl English, Literature)						1386 1			
HUMANITIES - All Other			1500 1			1233 2			
CRIMINAL JUSTICE						1458 1			
HISTORY			2083 1					1791 1	

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1500 1	2500 1		
SOCIAL SCIENCES-All Other	960 1	1083 1		700 1					
ADVERTISING									
COMMUNICATIONS			1917 2	1250 2		1375 2			
JOURNALISM	1692 1					965 4			
TECHNICAL WRITING		1167 1							
AEROSPACE & AERONAUTICAL							2200 10		
AGRICULTURAL						1000 1		1583 2	2340 1
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2125 1			2432 2		2359 5	2442 2	2478 6
CIVIL		2200 2			2271 8		2338 2	2000 1	2250 2
ELECTRICAL(incl Comp Eng)	2270 1	2474 8			2360 11	2511 10	2377 57 2708 2250		2445 15

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL		2300 2							
INDUSTRIAL				2600 1	2429 2	2400 1	2341 13	1615 1	2377 6
MECHANICAL		2333 6			2430 5	2666 1	2488 77 2833 2318	2029 2	2412 41 2625 2250
METALLURGICAL							2450 2		2465 5
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2256 13		2167 1
AGRICULTURAL			1600 1					1594 27 2100 1200	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL						1300 1		1333 1	
CHEMISTRY									

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2673 7			2279 1	2472 11	2432 10		2238 3
MATHEMATICS		2292 2			2041 1		3000 1		2297 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS							2333 1		
OTHER PHYSICAL & EARTH SCIENCES					2000 1			1912 2	
RENEWABLE NATURAL RSRCS						2150 1			

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	1561 2	2071 4		2083 7	1725 3			1975 31 2616 1850	2125 2
BANKING & FINANCE	2100 1	2166 1		1966 5	1797 4	1666 1		1779 10	2125 3
BUSINESS ADMINISTRATION & MANAGEMENT	1791 2		1915 1	1350 1	1878 6			2000 2	2076 1
HUMAN RESOURCES (incl Labor Relations)		2083 1		1500 1		1166 1			
INSTITUTIONAL MANAGEMENT						1250 1			
MANAGEMENT INFO SYSTEMS	2166 1		2378 11	1753 6	2275 2	1750 1	1541 1	2300 4	2800 1
MARKETING & DISTRIBUTION		2108 10	1875 5	1984 3	1828 8	1884 4		2098 5	2118 3
ECONOMICS		2050 1							
LETTERS (incl English, Literature)									
HUMANITIES - All Other	2550 1		1833 2		2000 1				
CRIMINAL JUSTICE									
HISTORY									

JULY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other			1875 1						
ADVERTISING									
COMMUNICATIONS			1650 4		1833 3	1667 1			1750 1
JOURNALISM					2000 1				
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL					1747 3				
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2420 2	2605 58 3000 2525	2300 1	2485 4	2283 4	2650 1		2688 54 3600 2583	2250 1
CIVIL	2142 52 2500 1958	2173 3	2250 1	2100 1	2458 1			2463 9	
ELECTRICAL(incl Comp Eng)	2366 21 2600 2240	2564 8	2440 45 2700 2246	2401 129 3333 2150			2625 1	2614 18	2475 2

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL	1967 4							2271 2	
INDUSTRIAL	2179 13	2486 4	2583 2	2379 10		2109 2			2475 1
MECHANICAL	2472 20 2750 2360	2564 15	2406 8	2400 30 2633 2166	2537 11	2550 1	2400 2	2539 20 2750 2366	2345 1
METALLURGICAL				2459 1			2414 12	2617 2	
MINING & MINERAL	2500 1								
NUCLEAR									
PETROLEUM								2633 35 3150 1958	
ENGINEERING TECHNOLOGY	1994 9		2100 1	1971 4		2155 4		1800 1	
AGRICULTURAL		1946 4			1799 17				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL				2275 1	2075 1				
CHEMISTRY		2025 2			2000 1			2750 1	

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2500 1		2354 34 2800 2166	2313 18		1916 1		2404 10	2306 4
MATHEMATICS				2416 3				2497 6	
ALLIED HEALTH PROFESSIONS		2200 1							
NURSING									
PHARMACY		2273 5							
PHYSICS				2950 1					
OTHER PHYSICAL & EARTH SCIENCES								3150 1	
RENEWABLE NATURAL RSRCS									

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1519 3	1386 4		1667 20 4249 1487	1594 15
BANKING & FINANCE	1880 1	1458 1				1479 6	
BUSINESS ADMINISTRATION & MANAGEMENT			1468 5	1541 1	1547 4	1720 2	1442 2
HUMAN RESOURCES (incl Labor Relations)				1400 2		1440 3	1541 1
INSTITUTIONAL MANAGEMENT			1208 1			1313 3	
MANAGEMENT INFO SYSTEMS			1672 1			1601 4	1875 1
MARKETING & DISTRIBUTION	1744 5			1717 2	1500 1	1521 6	
ECONOMICS	1500 1					1560 3	
LETTERS (incl English, Literature)			2333 1			1529 1	
HUMANITIES - All Other					1166 1	1525 2	666 1
CRIMINAL JUSTICE							
HISTORY							1317 1

JULY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1250 2	1500 1		1560 2	
SOCIAL SCIENCES-All Other	1600 1		1419 3	3083 1		1550 1	1336 3
ADVERTISING							
COMMUNICATIONS	2303 1		1208 1			1233 1	
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2300 1	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						2010 4	1988 1
CIVIL						1987 22 2433 1800	1958 43 2600 1667
ELECTRICAL(incl Comp Eng)						1996 57 2591 1605	2263 8

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						2100 4	
MECHANICAL	1833 1	2450 2				2040 13	
METALLURGICAL						1606 1	
MINING & MINERAL							
NUCLEAR						2000 1	
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL			1121 3			1390 5	1650 1
ARCHITECTURAL & ENVIRONMENT DESIGN						1300 1	
BIOLOGICAL							
CHEMISTRY							

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2200 2				1688 2	1923 1
MATHEMATICS						1766 2	
ALLIED HEALTH PROFESSIONS			833 1	1761 7	2400 1		
NURSING				1883 7		1932 1	
PHARMACY				1716 3			
PHYSICS						2076 2	
OTHER PHYSICAL & EARTH SCIENCES			1416 1			1875 2	1850 1
RENEWABLE NATURAL RSRCS							

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1896 423 3000 1700	1177 3	1529 45 2167 1200	2075 12	1750 2	1558 28 2550 1000	1431 33 2000 1125	1644 55 2180 1250	1644 145 3600 1320
BACHELOR TECHNICAL	2167 9	1450 2		2117 23 3700 1667	2062 16	1862 9	1041 1	2234 16	1590 18

JULY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY TECH - NON-TECH & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1230 2	1910 12	1590 24 2083 1458	1698 19	1993 10	1630 55 3416 1166	2017 17	1733 13	1901 10
BACHELOR TECHNICAL	1981 2	2392 29 3500 2000	1811 3	1700 3	2333 31 2650 2194	2139 32 3066 1000	2408 191 3238 2250	1682 38 2583 1259	2408 81 3000 2208

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1931 7	2098 17	2149 20 2558 1701	1901 23 2733 1500	1867 24 2400 1583	1671 8	1541 1	1975 52 2616 1850	2186 10
BACHELOR TECHNICAL	2232 123 2800 1991	2519 100 3166 2025	2370 96 2800 2083	2386 202 3333 2083	2069 42 4060 1583	2162 10	2427 15	2602 159 3600 2160	2299 10

JULY 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1713 8	1458 1	1492 16	1627 11	1476 6	1573 53 4249 1260	1508 24 1875 1300
BACHELOR TECHNICAL	2068 2	2325 4	1137 6	1803 17	2400 1	1955 119 2800 1583	1995 55 2600 1666

JULY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2092 1[illegible]				2000 1	1937 2			1833 1
MBA--TECH			2000 1					3166 2	

JULY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				2500 1		2078 3	2333 1		
MBA--TECH					2400 1				2850 1

JULY 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	2100 1		2250 1	2557 1	2325 1			2437 2	
MBA--TECH			2500 1			1917 1		2004 1	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH				1500 1	1800 1	1871 1	
MBA--TECH		2800 1					

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10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
Montana State University
University of Montana
University of Nebraska-Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines
Utah State University
University of Utah

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	182	1011	$1827	$1950	$2058	$1833	$1500	726	6275	$1862	$2000	$2125	$1875	$1529
BANKING & FINANCE	97	475	1858	1849	2333	1833	1417	215	1676	1780	1886	2166	1720	1400
BUSINESS ADMINISTRATION & MANAGEMENT	49	519	1610	1831	2083	1542	1100	210	1804	1568	1788	2000	1516	1100
HUMAN RESOURCES (incl Labor Relations)	4	58	1522	1760	*	*	*	19	173	1496	1693	*	*	*
INSTITUTIONAL MANAGEMENT	7	53	1552	1706	*	*	*	24	134	1470	1677	1708	1450	1240
MANAGEMENT INFO SYSTEMS	34	173	1989	2047	2500	1975	1500	98	599	2038	2072	2550	2100	1500
MARKETING & DISTRIBUTION	81	548	1628	1760	2041	1600	1100	263	1875	1712	1758	2132	1700	1250
HUMANITIES														
ECONOMICS	24	242	1912	1963	2500	1709	1440	50	845	1759	2026	2500	1666	1416
LETTERS (incl English, Literature)	11	62	1507	1722	*	*	*	14	139	1559	1722	*	*	*
HUMANITIES - All Other	54	108	1618	1607	2250	1579	1000	73	319	1618	1622	2250	1583	1000
CRIMINAL JUSTICE	+	15	+	1626				1	49	1458	1626	*	*	*
HISTORY	6	40	1506	1746	*	*	*	12	128	1507	1904	*	*	*
PSYCHOLOGY	10	62	1920	1704	*	*	*	23	230	1721	1716	2500	1500	1280
SOCIAL SCIENCES-All Other	36	147	1750	1772	2083	1750	1416	56	480	1672	1848	2083	1683	1083
COMMUNICATIONS														
ADVERTISING	12	37	1463	1697	*	*	*	12	99	1463	1615	*	*	*
COMMUNICATIONS	54	141	1731	1731	2333	1625	1083	96	372	1682	1685	2200	1600	1084
JOURNALISM	6	34	1495	1579	*	*	*	13	141	1332	1531	*	*	*
TECHNICAL WRITING	+	7	+	2225				1	19	1167	2240	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	106	+	2336				11	467	2209	2348	*	*	*
AGRICULTURAL	5	20	2016	2047	*	*	*	12	56	1819	2085	*	*	*
BIOENGINEERING & BIOMEDIC	+	6	+	2339				+	16	+	2356			
CHEMICAL	40	372	2549	2579	2700	2583	2375	187	1511	2568	2583	2750	2600	2300
CIVIL	66	327	2149	2170	2600	2083	1833	218	1221	2113	2133	2500	2100	1800
ELECTRICAL(incl Comp Eng)	234	1427	2458	2490	2700	2500	2166	631	5347	2394	2478	2666	2450	2000
GEOLOGICAL	1	4	2500	2073	*	*	*	14	23	2096	2068	*	*	*
INDUSTRIAL	37	243	2355	2360	2550	2350	2000	103	983	2310	2373	2550	2350	1989
MECHANICAL	160	955	2405	2442	2625	2428	2100	418	3421	2425	2449	2625	2458	2166

continued

RMCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

• (Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	1	38	$2550	$2475	*	*	*	25	189	$2422	$2454	$2583	$2475	$2240
MINING & MINERAL	+	+	+	+				1	2	2500	2370	*	*	*
NUCLEAR	+	17	+	2422				1	37	2000	2395	*	*	*
PETROLEUM	1	23	1875	2642	*	*	*	37	177	2590	2668	3000	2800	1950
ENGINEERING TECHNOLOGY	60	146	2250	2269	$2475	$2291	$1875	93	413	2203	2283	2458	2250	1833
SCIENCE														
AGRICULTURAL	26	53	1623	1683	2100	1650	900	85	188	1627	1685	2050	1600	1160
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				1	1	1300	1300	*	*	*
BIOLOGICAL	11	45	1651	1603	*	*	*	15	119	1676	1697	*	*	*
CHEMISTRY	1	32	2125	2116	*	*	*	5	99	2185	2167	*	*	*
COMPUTER SCIENCE	95	576	2316	2304	2583	2300	2000	223	1965	2310	2284	2590	2333	1950
MATHEMATICS	21	128	2211	2204	2500	2280	2125	55	432	2272	2227	2585	2270	1833
ALLIED HEALTH PROFESSIONS	6	40	1688	1672	*	*	*	16	111	1743	1878	*	*	*
NURSING	12	96	1784	1993	*	*	*	20	274	1826	1971	2300	1865	1477
PHARMACY	3	128	1875	2924	*	*	*	11	203	2013	2863	*	*	*
PHYSICS	6	20	2236	2245	*	*	*	10	44	2285	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	1	7	1200	1643	*	*	*	9	32	1910	1768	*	*	*
RENEWABLE NATURAL RSRCS	2	10	1538	1627	*	*	*	3	20	1742	1661	*	*	*
TOTALS	1456	8551						4110	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	180	1060	$1836	$1940	$2083	$1833	$1500	739	6492	$1863	$1996	$2125	$1875	$1525
BANKING OCCUPATIONS	17	256	1662	1796	*	*	*	49	783	1575	1809	1900	1583	1075
BUSINESS ADMINISTRATION	17	175	1535	1712	*	*	*	85	583	1519	1698	2000	1500	1041
CONSULTANTS	31	247	2100	2196	3000	2000	1500	56	1080	1994	2249	2500	2000	1200
FINANCIAL ANALYSTS	80	298	1887	2012	2500	1833	1416	131	955	1848	2114	2400	1833	1250
HUMAN RESOURCES	56	131	1715	1727	2500	1574	1100	85	296	1671	1673	2333	1560	1100
MANAGEMENT TRAINEE	116	717	1600	1727	2067	1525	1166	351	2481	1606	1741	2050	1541	1200
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	40	368	2345	2266	2666	2300	1835	158	1272	2249	2241	2600	2291	1701
COMPUTER SCIENTISTS	81	312	2199	2289	2500	2250	1833	152	1132	2249	2295	2575	2291	1905
MATH/STATISTICIANS	15	63	2187	2211	*	*	*	30	225	2197	2249	2585	2167	1750
MARKETING & SALES														
ADVERTISING/MARKETING	78	251	1703	1786	2183	1750	1000	149	811	1721	1829	2166	1750	1166
RETAIL/WHOLESALE SALES	21	283	1700	1869	2132	1666	1250	92	1070	1789	1800	2225	1800	1250
TECHNICAL SALES	4	119	1792	1994	*	*	*	34	445	1845	2026	2375	1971	1250
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	26	49	1506	1570	2000	1530	1000	71	153	1595	1644	2000	1560	1200
COMMUNICATIONS OCCUPATION	26	72	1705	1762	2100	1666	1208	35	171	1683	1688	2333	1666	1050
ENGINEERS (Eng. Deg. Req)	591	3510	2389	2435	2650	2425	2000	1704	12871	2379	2437	2674	2430	2000
HEALTH RELATED OCCUPATION	17	183	1851	2556	*	*	*	35	378	1887	2366	2458	1920	1200
INSURANCE OCCUPATIONS	14	103	1757	1773	*	*	*	54	462	1759	1801	2180	1741	1440
LAW ENFORCEMENT OCCPTNS	+	5	+	1527				+	31	+	1725			
NURSES	10	94	1725	1991	*	*	*	18	267	1798	1980	*	*	*
PRODUCTION OCCUPATIONS	13	69	2202	2150	*	*	*	32	238	1940	2103	2583	1821	1250
REAL ESTATE OCCUPATIONS	1	10	2500	1907	*	*	*	4	49	1702	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	3	15	1200	1822	*	*	*	8	74	1377	2019	*	*	*
RESEARCHERS-SCIENTIFIC	5	43	1961	1993	*	*	*	10	128	1847	2117	*	*	*
SOC. WORKERS & RECREATION	12	35	1412	1360	*	*	*	21	122	1398	1383	1750	1458	1000
TRANSPORTATION & DISTRIBUTION OCCPTNS	2	83	1433	1981	*	*	*	7	139	1682	1955	*	*	*
TOTALS	1456	8551						4110	32708					

' Percentiles are computed on regional data
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+ No offers reported

RMCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	68	123	$2179	$2287	$2458	$2083	$1875	123	439	$2128	$2289	$2375	$2083	$1875
MBA--NON-TECH	28	228	2267	2784	3000	2083	1700	64	914	2175	2789	2850	2092	1700
MBA--TECH	13	61	3193	3226	*	*	*	22	304	2927	3199	3500	2842	2166
MS-BUSINESS	1	47	1666	2676	*	*	*	13	128	2204	2633	*	*	*
ADMINISTRATION	4	9	2102	2119	*	*	*	4	21	2102	2154	*	*	*
BANKING & FINANCE	+	9	+	2671				1	204	1923	3112	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	4	+	3208				1	15	2458	2941	*	*	*
LABOR/INDUSTRIAL RELATION	1	16	3500	2989	*	*	*	1	37	3500	2776	*	*	*
MANAGEMENT INFO SYSTEMS	+	6	+	2078				3	57	2500	2581	*	*	*
HUMANITIES														
HUMANITIES	1	12	1875	2403	*	*	*	1	41	1875	1887	*	*	*
SOCIAL SCIENCES	2	15	1525	2035	*	*	*	2	9[illegible]	1525	1938	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	45	+	2911				+	109	+	2871			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	3417			
CHEMICAL	4	44	2682	2832	*	*	*	19	134	2785	2858	*	*	*
CIVIL	5	62	2660	2638	*	*	*	10	161	2500	2533	*	*	*
ELECTRICAL(incl Comp Eng)	21	208	2907	3019	3042	2900	2750	65	724	2841	3011	3208	2900	2583
GEOLOGICAL	+	5	+	2884				6	19	2408	2497	*	*	*
INDUSTRIAL	1	22	2687	2961	*	*	*	8	107	2696	2813	*	*	*
MECHANICAL	8	108	2774	2850	*	*	*	18	339	2826	2843	*	*	*
METALLURGICAL	+	8	+	2849				5	37	2850	2840	*	*	*
NUCLEAR	1	4	2920	2842	*	*	*	1	9	2920	2738	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	2167				1	8	1666	1823	*	*	*
[illegible]	+	4	+	2335				+	41	+	2631			
COMPUTER SCIENCE	6	96	2597	2903	*	*	*	17	251	2659	2880	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438				2	22	2333	2484	*	*	*
MATHEMATICS	1	13	4200	2524	*	*	*	8	41	2757	2470	*	*	*
PHYSICS	1	9	2238	2661	*	*	*	2	16	2886	2894	*	*	*
TOTALS	166	1162						397	4276					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	13	161	$2650	$3477	*	*	*	23	622	$2565	$3386	$3000	$2500	$2083
MBA--TECH	1	34	1666	3438	*	*	*	1	194	1666	3596	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	15	160	2543	3609	*	*	*	20	638	2488	3496	3000	2354	1875
MBA--TECH	4	41	2613	3470	*	*	*	6	344	2394	3669	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	17	208	2549	3783	*	*	*	33	539	2384	3594	2833	2333	2041
MBA--TECH	8	72	3093	3706	*	*	*	17	285	2894	3788	*	*	*
TOTALS	58	676						100	2622					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	3	+	$3458				1	15	$3500	$3942	*	*	*
CHEMICAL	4	61	$3563	3866	*	*	*	6	167	3218	3824	*	*	*
CIVIL	+	2	+	3375				+	13	+	3180			
ELEC ENG (INCL COMP ENG)	2	56	4388	4004	*	*	*	5	137	3515	4071	*	*	*
MECHANICAL	2	16	3750	3745	*	*	*	3	59	3944	3824	*	*	*
METALLURGICAL	+	8	+	3952				2	34	3583	3815	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	3167				+	6	+	2569			
CHEMISTRY	2	36	3211	3540	*	*	*	3	174	3029	3441	*	*	*
COMPUTER SCIENCE	+	6	+	4897				+	19	+	4226			
MATHEMATICS	+	5	+	3067				+	13	+	3389			
PHYSICS	+	13	+	3712				+	37	+	3540			
POLYMER	+	8	+	3612				+	31	+	3437			
TOTALS	10	216						20	705					

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+ No offers reported

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1891 518 3000 1700	900 1	1625 5	1833 1	2250 1	1840 6	1514 3	1672 6	1668 10
BANKING & FINANCE	1933 11		1640 35 3000 1200	2068 4	1875 2	1797 32 4000 1400	1550 2	1730 26 2833 1440	1719 25 2333 1417
BUSINESS ADMINISTRATION & MANAGEMENT	1868 6		1410 12	1713 2		1291 9	1429 23 1666 1200	1486 19	1536 53 2250 1320
HUMAN RESOURCES (incl Labor Relations)					1583 1			1767 2	1200 2
INSTITUTIONAL MANAGEMENT				1220 1			1447 5		1467 3
MANAGEMENT INFO SYSTEMS			2166 3	2088 9	1500 1	1600 2		1938 2	1543 6
MARKETING & DISTRIBUTION	1395 2	1316 2	1654 6	1817 4	1000 1	1542 4	1486 3	1616 16	1662 90 3600 1250
ECONOMICS	1580 3	2500 1	1578 8		2333 2	1983 3	1500 1	1788 3	1635 6
LETTERS (incl English, Literature)		2500 1	800 1						1250 2
HUMANITIES - All Other		800 1			1889 3	2000 1	1750 2	1846 2	1506 23 2333 1000
CRIMINAL JUSTICE									
HISTORY							700 1		1575 2

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			2500 1					1700 2	1472 5
SOCIAL SCIENCES-All Other					2000 1	1917 4	1500 1		1693 10
ADVERTISING				1083 2	1400 2			2500 1	1200 1
COMMUNICATIONS	2083 1	1450 2	1600 1	1792 2	2228 4	1850 6	2371 2	1551 4	1634 24 2166 1200
JOURNALISM			1075 1						800 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL			1416 1						
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2604 2				
CIVIL					2136 11				
ELECTRICAL(incl Comp Eng)	2250 1			2282 10	3017 2				

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL					1967 5				
INDUSTRIAL	2210 6					2314 1		1800 1	1020 1
MECHANICAL	2250 2			2000 1	2067 3			2425 1	2300 1
METALLURGICAL					2500 1				
MINING & MINERAL									
NUCLEAR									
PETROLEUM					1800 1				
ENGINEERING TECHNOLOGY				2222 3					
AGRICULTURAL			2000 1		1160 1				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2117 3			2183 33 4866 1841	2302 4	2108 3		1985 2	1958 1
MATHEMATICS	2200 1			2465 2	2625 2	1924 4		2277 23 2712 2083	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING		1916 1	1458 2	2108 4	2030 7	1733 6	1764 6	1675 5	1816 6
BANKING & FINANCE	1750 2			1792 5	1916 2	1685 11	2114 5		2104 2
BUSINESS ADMINISTRATION & MANAGEMENT		1815 4	1560 10	1552 8		1712 21 3416 1250	2027 2		1889 3
HUMAN RESOURCES (incl Labor Relations)			1583 2				1940 1		
INSTITUTIONAL MANAGEMENT			1598 4	1500 1		2067 1			
MANAGEMENT INFO SYSTEMS	1500 1	2195 5	1583 1	2709 2	1908 3	2081 4	2129 7	1615 1	
MARKETING & DISTRIBUTION		1895 3	1642 8	1977 5		1528 23 2166 1000	1700 1	1784 6	1816 4
ECONOMICS	1666 1			1900 1		1837 7	1333 2	1791 3	
LETTERS (incl English, Literature)						2062 3			
HUMANITIES - All Other	1925 2		1500 1	1041 1		1529 13			
CRIMINAL JUSTICE						1458 1			
HISTORY			2083 1					1791 1	

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY				1166 1		1500 1	2500 1		
SOCIAL SCIENCES-All Other	960 1	1083 1	1750 1	1622 3		1627 5	1416 1	1792 1	
ADVERTISING						1621 4			
COMMUNICATIONS	1433 3		1917 2	1250 2	1084 1	1640 15	2200 1		1967 2
JOURNALISM	1692 1					1152 7			
TECHNICAL WRITING		1167 1							
AEROSPACE & AERONAUTICAL							2200 10		
AGRICULTURAL						1000 1		1583 2	2340 2
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2125 1			2432 2		2437 11	2442 2	2475 7
CIVIL		2200 2			2259 9		2179 4	2000 1	2250 2
ELECTRICAL(incl Comp Eng)	2270 1	2445 14			2423 17	2372 15	2426 117 3228 2250		2451 16

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL		2300 2				2500 1			
INDUSTRIAL				2700 2	2429 2	2321 6	2327 17	1615 1	2413 9
MECHANICAL		2333 6			2434 8	2530 3	2458 125 2833 2292	2315 6	2408 65 2750 2208
METALLURGICAL							2450 2		2465 5
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY						1961 3	2298 39 2750 2208		2285 5
AGRICULTURAL		1200 1	1600 1		3000 1			1594 41 2500 1200	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2050 1				1350 2		1500 3	
CHEMISTRY									

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2540 11		2690 1	2344 6	2381 19	2413 17		2238 3
MATHEMATICS		2291 3			2041 1	2500 1	3000 1	2166 1	2297 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY						2458 1			
PHYSICS		2166 1					2375 4		
OTHER PHYSICAL & EARTH SCIENCES					2000 1			1912 2	
RENEWABLE NATURAL RSRCS						2150 1		1538 2	

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	1651 3	2039 6	2083 1	2036 8	1725 3	2219 3		1962 51 2616 1850	1958 4
BANKING & FINANCE	2100 1	2096 2	1996 4	1917 7	1797 4	1666 1		1891 13	2125 3
BUSINESS ADMINISTRATION & MANAGEMENT	1791 2		1472 3	1550 2	1919 8			2000 2	2104 2
HUMAN RESOURCES (incl Labor Relations)		2083 1		1500 1		1166 1			
INSTITUTIONAL MANAGEMENT	1833 1					1250 1			
MANAGEMENT INFO SYSTEMS	1921 6		2398 16	1738 7	2258 4	1750 1	1541 1	2306 5	2504 2
MARKETING & DISTRIBUTION	1917 1	2051 13	1958 8	1750 6	1850 19	1761 8		2098 5	2081 6
ECONOMICS	2800 1	2050 1			2083 1				
LETTERS (incl English, Literature)									
HUMANITIES - All Other	2550 1	2183 1	1833 2	1950 2	2000 1			1800 1	
CRIMINAL JUSTICE									
HISTORY			1483 1			1400 1			

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY		2132 1			2500 1				
SOCIAL SCIENCES-All Other		1500 1	1979 2	2280 1	866 1				
ADVERTISING					1200 1				
COMMUNICATIONS	1700 1		1820 5	2000 1	1700 4	1667 1			1708 2
JOURNALISM					2067 2				
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL	2580 1				1852 4				
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2280 3	2607 69 3000 2525	2300 1	2473 7	2348 6	2575 2		2676 65 3600 2583	2450 2
CIVIL	2117 74 2500 1916	2173 3	2425 2	2158 3	2437 2			2475 10	
ELECTRICAL(incl Comp Eng)	2375 27 2666 2000	2571 15	2472 78 2877 2250	2440 194 3800 2200		2375 2	2625 1	2610 19	2264 6

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL	1967 4							2271 2	
INDUSTRIAL	2179 13	2486 4	2521 4	2334 15	2589 6	2183 3		2275 2	2400 4
MECHANICAL	2404 30 2750 2150	2501 21 2750 2458	2416 13	2427 51 2916 2200	2562 16	2443 5	2400 2	2555 29 2750 2366	2433 5
METALLURGICAL				2459 1			2425 13	2617 2	
MINING & MINERAL	2500 1								
NUCLEAR									
PETROLEUM								2612 36 3150 1950	
ENGINEERING TECHNOLOGY	2060 18		2075 3	2244 15	2132 1	2074 5		1800 1	
AGRICULTURAL		1946 4			1799 17			2100 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2083 1		2275 1	2075 1				2125 1
CHEMISTRY		2025 2			2000 1			2438 2	

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2375 2	2458 1	2390 46 3125 2166	2329 41 3333 2000		1916 1		2404 10	2298 6
MATHEMATICS				2458 4				2497 7	
ALLIED HEALTH PROFESSIONS		2200 1		1833 1					
NURSING									
PHARMACY		2076 7							
PHYSICS				2392 2					
OTHER PHYSICAL & EARTH SCIENCES								2175 2	
RENEWABLE NATURAL RSRCS									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1519 3	1386 4		1667 24 4249 1487	1576 28 1983 1441
BANKING & FINANCE	1880 1	1458 1		1944 3		1561 10	1533 1
BUSINESS ADMINISTRATION & MANAGEMENT			1362 6	1392 3	1547 4	1625 4	1442 2
HUMAN RESOURCES (incl Labor Relations)				1400 2	833 1	1471 4	1541 1
INSTITUTIONAL MANAGEMENT			1325 2	1400 1	1400 1	1313 3	
MANAGEMENT INFO SYSTEMS			1672 1	1992 1		1687 6	1875 1
MARKETING & DISTRIBUTION	1744 5	2025 1		1644 3	1500 1	1486 8	1081 1
ECONOMICS	1500 1					1581 5	
LETTERS (incl English, Literature)			1700 3		1072 3	1529 1	
HUMANITIES - All Other			1800 1	1375 1	1614 4	1632 6	1508 4
CRIMINAL JUSTICE							
HISTORY					1718 3	1000 1	1317 1

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1250 2	2026 4	1500 1	1560 2	1300 1
SOCIAL SCIENCES-All Other	1600 1	1783 2	1501 6	3083 1	2031 3	1537 3	1493 6
ADVERTISING					1208 1		
COMMUNICATIONS	2303 1		1460 5		1192 2	1233 1	800 1
JOURNALISM						1560 1	
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2300 1	
AGRICULTURAL			1580 1				
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2500 1				2010 4	2023 2
CIVIL						1982 31 2433 1800	2057 64 2966 1676
ELECTRICAL(incl Comp Eng)				2083 1		2074 83 2636 1606	2477 12

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		2450 1				2080 5	
MECHANICAL	1833 1	2450 2				2085 20 3000 1625	2450 2
METALLURGICAL						1606 1	
MINING & MINERAL							
NUCLEAR						2000 1	
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL			1466 4	1200 1	1700 1	1310 10	1650 1
ARCHITECTURAL & ENVIRONMENT DESIGN						1300 1	
BIOLOGICAL				1334 4		2000 1	
CHEMISTRY							

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2200 2	1842 2	1892 2	1849 2	1941 4	1923 1
MATHEMATICS			1383 2			1766 2	
ALLIED HEALTH PROFESSIONS			833 1	1796 10	1687 3		
NURSING				1820 19		1932 1	
PHARMACY				1716 3			
PHYSICS						2134 3	
OTHER PHYSICAL & EARTH SCIENCES			1416 1			1875 2	1850 1
RENEWABLE NATURAL RSRCS							

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1888 540 3000 1667	1555 6	1617 71 3000 1200	1943 21 2855 1500	1868 12	1724 61 4000 1100	1449 41 2400 1100	1653 78 2833 1250	1608 237 3600 1250
BACHELOR TECHNICAL	2189 14	1450 2	1523 4	2155 53 4866 1666	2168 38 3700 1555	1960 14	2371 2	2165 32 2712 1775	1604 29 2300 1170

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1639 7	1923 14	1604 30 2083 1422	1793 31 2917 1150	1980 12	1671 96 4000 1041	1936 26 2833 1465	1744 17	1869 15
BACHELOR TECHNICAL	1652 5	2343 43 3500 2000	1811 3	2118 5	2352 48 3000 2183	2034 79 3066 1083	2409 348 3238 2250	1713 61 2583 1220	2399 117 3000 2167

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1954 16	2040 26 2575 1800	2098 37 2677 1666	1858 34 2733 1500	1889 42 2500 1583	1748 16	1541 1	1980 77 2945 1800	2112 17
BACHELOR TECHNICAL	2210 174 2800 1875	2504 128 3166 2083	2412 152 3125 2200	2406 336 3800 2083	2161 61 4060 1583	2243 19	2434 16	2582 188 3600 2100	2292 26 2750 1833

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1713 8	1762 4	1477 24 2333 1100	1706 23 3083 1200	1540 21 2985 1100	1583 77 4249 1260	1536 46 2666 1200
BACHELOR TECHNICAL	2068 2	2375 6	1465 16	1752 40 2500 1200	1561 9	1989 172 3000 1583	2102 84 3500 1670

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2107 20 2541 1750		1992 2		2000 1	1958 3	2000 1		1675 4
MBA--TECH			2000 1					3166 2	

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH			1583 1	2500 1		2494 6	2667 2		3000 1
MBA--TECH					2400 1	2916 1	2555 3		3450 3

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	2100 1	2041 2	2250 1	2658 3	2325 1		2100 1	2428 7	
MBA--TECH			2583 2	3472 6		1917 1		2004 1	

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block:			
	Average:	2025	706 # of Offers
	90th:	2208	
	10th:	1833	

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH		1700 1		1967 3	1800 1	1871 1	
MBA--TECH		2800 1					

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1988

SOUTHERN REGION (SCPA)

Alabama A&M University
Auburn University
Augusta College
Clemson University
Duke University
Duke University-Grad. Sch. of Business Admin.
University of Florida
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State
University of Mississippi
North Carolina A&T State University
University of North Carolina-Chapel Hill
University of North Carolina-Greensboro
Rollins College
University of South Florida
University of Tennessee-Knoxville
Tulane University
Vanderbilt University
Vanderbilt University-Owen Grad. Sch. of Mgmt.
Virginia Tech & State University
University of Virginia
University of Virginia-Colgate Darden
  Graduate School of Business
Wake Forest University
Wake Forest University-Babcock Grad. Sch. of Mgmt.
College of William & Mary

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 1 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	80	497	$1991	$1968	$2333	$1958	$1800	204	1886	$1944	$1952	$2250	$1954	$1666
Banking & Finance	1	64	1375	1847	*	*	*	24	343	1689	1834	2080	1750	1375
Business Administration	14	79	1978	1755	*	*	*	34	406	1752	1694	2325	1725	1400
Human Resources (incl. Labor/Industrial Relations)	+	1	+	1916				10	31	1661	1622	*	*	*
Institutional Management	+	8	+	1611				20	56	1702	1591	2000	1796	1400
Management Information Systems	+	26	+	2076				+	131	+	2049			
Marketing & Distribution	6	99	1855	1799	*	*	*	39	483	1658	1743	2000	1625	1208
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	1	13	1750	1749	*	*	*	11	83	1649	1733	*	*	*
Letters (incl. English, Lit., etc.)	1	4	1167	1677	*	*	*	3	25	1319	1521	*	*	*
Humanities - All Others	+	13	+	1673				+	65	+	1530			
Criminal Justice	+	3	+	1611				+	22	+	1691			
History	+	1	+	1375				+	5	+	1850			
Psychology	+	9	+	1380				6	51	1429	1476	*	*	*
Social Sciences - All Others	7	17	1677	1784	*	*	*	7	76	1677	1642	*	*	*
COMMUNICATIONS														
Advertising	+	2	+	1025				12	22	1460	1501	*	*	*
Communications	1	12	2542	1538	*	*	*	8	71	1888	1565	*	*	*
Journalism	+	4	+	1383				5	42	1408	1507	*	*	*
Technical Writing	+	3	+	2569				+	4	+	2510			
ENGINEERING														
Aerospace & Aeronautical	+	5	+	2302				3	98	2403	2324	*	*	*
Agricultural	+	1	+	2350				4	10	2340	2285	*	*	*
Biomedical & Bioengineering	+	+	+	+				+	2	+	2463			
Chemical	11	77	2597	2562	*	*	*	18	215	2545	2533	*	*	*

Continued

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.
† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING *Continued*														
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	26	$1857	$2141	*	*	*	18	203	$1934	$2054	*	*	*
Electrical (incl. Computer Engrg.)	35	179	2393	2456	$2617	$2450	$2000	97	1000	2388	2429	$2617	$2461	$1988
Geological	+	+	+	+				+	6	+	2204			
Industrial	15	60	2349	2380	*	*	*	21	187	2374	2356	2550	2450	2067
Mechanical	27	114	2404	2437	2700	2418	1989	55	584	2338	2431	2667	2417	1988
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	8	+	2591				+	29	+	2444			
Mining & Mineral	+	+	+	+				+	+	+	+			
Nuclear (incl. Engrg. Physics)	3	5	2143	2210	*	*	*	3	6	2143	2296	*	*	*
Petroleum	+	5	+	2816				+	29	+	2792			
Engineering Technology	+	3	+	1875				2	46	1876	2236	*	*	*
SCIENCES														
Agricultural Sciences	1	5	1650	1489	*	*	*	9	47	1544	1737	*	*	*
Architectural & Environmental Design	+	+	+	+				+	+	+	+			
Biological	+	2	+	1524				1	14	1246	1762	*	*	*
Chemistry	+	12	+	2094				+	19	+	2022			
Computer Science	7	82	2482	2262	*	*	*	36	390	2200	2204	2583	2359	1500
Mathematics	3	5	2000	1896	*	*	*	3	65	2000	2170	*	*	*
Allied Health Professions	+	1	+	1500				1	47	1875	2033	*	*	*
Nursing	+	7	+	1714				+	63	+	1976			
Pharmacy	+	2	+	3273				+	7	+	2859			
Physics	+	+	+	+				+	6	+	2247			
Other Physical & Earth Sciences	+	+	+	+				+	3	+	1660			
Renewable Natural Resources	+	+	+	+				+	2	+	1583			
Totals	215	1454						654	6880					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

† The 90th and 50th percentiles are close in value because of a clustering of offers.

SCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMIN. & MGMT. OCCUPATIONS														
Accountants & Auditors	81	502	$1989	$1967	$2333	$1958	$1800	202	1915	$1943	$1951	$2250	$1950	$1666
Banking Occupations	5	19	1567	1712	*	*	*	28	109	1669	1706	2000	1750	1375
Business Administration	2	33	2042	1674	*	*	*	9	175	1531	1612	*	*	*
Consultants	+	48	+	2310				4	124	1878	2216	*	*	*
Financial Analysts	+	16	+	2038				7	118	1890	1928	*	*	*
Human Resources	+	5	+	1562				6	66	1576	1600	*	*	*
Management Trainee	14	100	1982	1718	*	*	*	45	532	1695	1623	2316	1700	1083
COMPUTER & MATHEMATICAL														
Computer Programmers	+	43	+	2145				18	269	2150	2169	*	*	*
Computer Scientists (incl. Systems Analysts)	1	56	1984	2245	*	*	*	13	237	2179	2207	*	*	*
Mathematician/Statisticians	+	2	+	1403				+	32	+	2209			
MARKETING & SALES														
Advertising/Marketing	9	44	2315	1966	*	*	*	47	210	1776	1823	2500	1666	1291
Retail/Wholesale Sales	3	60	1550	1741	*	*	*	17	258	1425	1753	*	*	*
Technical Sales	5	17	2149	2073	*	*	*	8	76	2115	1971	*	*	*
ALL OTHER OCCUPATIONS														
Agriculture & Natural Resource Occupations	1	4	1650	1436	*	*	*	5	43	1496	1737	*	*	*
Communications Occupations	+	6	+	1988				2	51	1375	1638	*	*	*
Engineers (Engrg. Degree Required)	89	430	2396	2444	2625	2451	1989	209	2270	2342	2403	2625	2450	1983
Health-Related Occupations	+	7	+	2013				+	82	+	2009			
Insurance Occupations	2	17	2017	1718	*	*	*	26	90	1823	1754	2200	1833	1603
Law Enforcement Occupations	+	+	+	+				+	16	+	1814			
Nurses	+	7	+	1714				+	56	+	1994			
Production Occupations	+	8	+	2254				3	63	2072	2007	*	*	*
Real Estate Occupations	+	1	+	1750				1	8	1250	1839	*	*	*
Researchers—Nonscientific	+	2	+	1879				+	4	+	1773			
Researchers—Scientific	1	8	2000	1968	*	*	*	1	12	2000	2021	*	*	*
Social Workers & Recreational Workers	+	8	+	1648				+	37	+	1457			
Transportation & Distribution Occupations	2	11	2222	2121	*	*	*	3	27	1948	1847	*	*	*
Totals	215	1454						654	6880					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers.

+ No offers reported

SCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	19	$2333	$2137	*	*	*	11	115	$2108	$2257	*	*	*
MBA—Nontechnical Undergraduate	5	26	2408	2356	*	*	*	11	145	2292	2455	*	*	*
MBA—Technical Undergraduate	1	8	2500	3865	*	*	*	5	35	2716	2833	*	*	*
MS—Business	2	5	2650	2177	*	*	*	2	24	2650	2400	*	*	*
Administration (Public, Hospital, etc.)	+	3	+	2612				+	5	+	2293			
Banking & Finance	+	2	+	3386				2	12	1667	2680	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	+	+	+				1	1	2333	2333	*	*	*
Labor/Industrial Relations	+	1	+	2150				+	4	+	2226			
Management Information Systems	+	1	+	1900				+	11	+	2247			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1625				+	15	+	1536			
Social Sciences	+	14	+	1831				+	62	+	1931			
ENGINEERING														
Aerospace & Aeronautical	2	3	2610	2640	*	*	*	2	20	2610	2871	*	*	*
Bioengineering & Biomedical	+	+	+	+				+	+	+	+			
Chemical	1	5	2900	2770	*	*	*	1	19	2900	2755	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	2416				+	14	+	2507			
Electrical (incl. Computer Engrg.)	14	30	2811	2914	*	*	*	21	124	2761	2879	$3000	$2875	$2422
Geological	+	2	+	1963				+	9	+	2415			
Industrial	+	4	+	2944				+	26	+	2687			
Mechanical	7	19	2818	2871	*	*	*	7	48	2818	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	4	2700	2750	*	*	*	1	12	2700	2773	*	*	*
Nuclear	+	+	+	+				+	2	+	2729			

Continued

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[1] Percentiles are computed on regional data.
+ No offers reported.
* Not computed for fewer than 20 offers.
† The 50th and 10th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Continued														
SCIENCES														
Biological	+	3	+	$1625				+	5	+	$1609			
Chemistry	+	3	+	2383				1	6	$2350	2468	*	*	*
Computer Science	7	16	$2794	2883	*	*	*	7	46	2794	2767	*	*	*
Geology & Related Geological Sciences	+	1	+	1750				+	3	+	2483			
Mathematics	+	3	+	1954				+	5	+	2215			
Physics	1	1	2311	2311	*	*	*	1	2	2311	2724	*	*	*
	-----	-----						-----	-----					
Totals	42	176						73	770					

' Percentiles are computed on regional data.

+ No offers reported.

* Not computed for fewer than 20 offers.

† The 50th and 10th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	2	7	$2143	$3100	*	*	*	4	51	$2322	$2855	*	*	*
MBA - Tech Undergraduate	+	3	+	3856				+	10	+	3043			
Over 2 to 4 years														
MBA - Nontech Undergraduate	2	13	2659	2891	*	*	*	2	42	2659	3151	*	*	*
MBA - Tech Undergraduate	1	8	2291	3937	*	*	*	2	15	2994	3815	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	+	16	+	2684				1	57	5000	3537	*	*	*
MBA - Tech Undergraduate	+	11	+	4573				+	20	+	4319			
Totals	5	58						9	195					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	Regional	National	Regional	National
ENGINEERING								
Aerospace	+	+	+	+	+	2	+	$4418
Chemical	+	9	+	$3601	+	15	+	3617
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+	+	4	+	2982
Electrical (incl. Computer Engrg.)	+	5	+	3919	+	27	+	3910
Mechanical	+	2	+	3667	+	19	+	3721
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)	+	6	+	3770	+	16	+	3693
SCIENCES								
Biological	+	+	+	+	+	3	+	1944
Chemistry	+	8	+	2898	+	23	+	2808
Computer Science	+	+	+	+	+	3	+	3680
Mathematics	+	1	+	3292	+	2	+	3126
Physics	+	2	+	2173	+	6	+	2803
Polymer	+	+	+	+	+	2	+	3855
Totals	+	33			+	122		

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[1] Years of previous full-time, nonmilitary employment.

[2] Percentiles are computed on regional data.

+ No offers reported.

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FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
ACCOUNTING	2011 74 2333 1833					
BANKING & FINANCE			1375 1			
BUSINESS ADMINISTRATION &			1789 3			
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
HUMANITIES - All Other						
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other		1500 1	1396 2			
ADVERTISING						
COMMUNICATIONS						
JOURNALISM						

FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL					2108 1	
ELECTRICAL(INCL COMP ENG)						
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
ACCOUNTING			1750 1			
BANKING & FINANCE						
BUSINESS ADMINISTRATION &		1833 1	1583 1			
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			1417 2			
ECONOMICS			1750 1			
LETTERS (incl English, Li						

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
HUMANITIES - All Other						
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other		2200 1	1583 1			
ADVERTISING						
COMMUNICATIONS				2542 1		
JOURNALISM						

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FEBRUARY 1988 SCPA INTERIM REPORT
            AVERAGE MONTHLY SALARY OFFERS      FEBRUARY 1988  SCPA REGIONAL  INTERIM REPORT
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            BY CURRICULUM & EMPLOYER           INTERIM     PERIOD    01/01/88 THROUGH 02/01/88          PART 2 - PAGE  3
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   CURRICULUM                        HOTELS/MOTELS  INSURANCE       MERCHANDISING  PUBLISHING      RESEARCH & DEV RESTAURANTS
   -------------------------------------------------------------------------------------------------------------------------
   TECHNICAL WRITING               /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
   -------------------------------------------------------------------------------------------------------------------------
   AEROSPACE & AERONAUTICAL        /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
   -------------------------------------------------------------------------------------------------------------------------
   AGRICULTURAL                    /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
   -------------------------------------------------------------------------------------------------------------------------
   BIOENGINEERING & BIOMEDIC       /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
   -------------------------------------------------------------------------------------------------------------------------
   CHEMICAL                        /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
   -------------------------------------------------------------------------------------------------------------------------
   CIVIL                           /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
   -------------------------------------------------------------------------------------------------------------------------
   ELECTRICAL(INCL COMP ENG)       /              /              /              /              / 2000       1 /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
   -------------------------------------------------------------------------------------------------------------------------
   GEOLOGICAL                      /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
   -------------------------------------------------------------------------------------------------------------------------
   INDUSTRIAL                      /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
                                   /              /              /              /              /              /              /
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FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 3 - PAGE 1

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
ACCOUNTING		1810 1				
BANKING & FINANCE						
BUSINESS ADMINISTRATION &		1810 1		2366 1		2039 2
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION	2667 1		1984 1			
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ 2000 1 / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL						
ELECTRICAL(INCL COMP ENG)		2459 13		2555 3		2300 1
GEOLOGICAL						
INDUSTRIAL		2344 9		2281 2		2384 1

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
MECHANICAL		2485 5		2408 6		2334 3
METALLURGICAL						
MINING & MINERAL						
NUCLEAR		2451 1				
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
COMPUTER SCIENCE			2083 1			
MATHEMATICS	1900 1					
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS　　FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER　　INTERIM PERIOD 01/01/88 THROUGH 02/01/88　　PART 4 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
ACCOUNTING	/	/	/ 2225 1	/	/	/
BANKING & FINANCE	/	/	/	/	/	/
BUSINESS ADMINISTRATION &	/	/	/	/	/ 2325 1	/
HUMAN RSRCS (incl LABOR R	/	/	/	/	/	/
INSTITUTIONAL MGMT	/	/	/	/	/	/
MANAGEMENT INFO SYSTEMS	/	/	/	/	/	/
MARKETING & DISTRIBUTION	/	/	/	/	/	/
ECONOMICS	/	/	/	/	/	/
LETTERS (incl English, Li	/	/	/ 1167 1	/	/	/

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		BLDG MAT'L MFR	CHEMICAL.DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS.PAPER.PK
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL		2583 2				2573 5
CIVIL						
ELECTRICAL(INCL COMP ENG)	2033 2	2617 1	2625 1	2490 5		
GEOLOGICAL						
INDUSTRIAL		2500 2		2188 1		

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
MECHANICAL	2630 2	2722 3		2391 1		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						1650 1
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
COMPUTER SCIENCE			2549 6			
MATHEMATICS		1900 1		2200 1		
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
ACCOUNTING	1916 1					
BANKING & FINANCE						
BUSINESS ADMINISTRATION &			1867 1	2155 3		
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			1867 1	1776 1		
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL		2633 4				
CIVIL						
ELECTRICAL(INCL COMP ENG)		2567 3				
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
MECHANICAL		2175 1	2424 1	2513 2		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
ACCOUNTING			1250 1	1479 1
BANKING & FINANCE				
BUSINESS ADMINISTRATION &				
HUMAN RSRCS (incl LABOR R				
INSTITUTIONAL MGMT.				
MANAGEMENT INFO SYSTEMS				
MARKETING & DISTRIBUTION				
ECONOMICS				
LETTERS (incl English, Li				

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
HUMANITIES - All Other				
CRIMINAL JUSTICE				
HISTORY				
PSYCHOLOGY				
SOCIAL SCIENCES-All Other		1666 1		
ADVERTISING				
COMMUNICATIONS				
JOURNALISM				

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
TECHNICAL WRITING				
AEROSPACE & AERONAUTICAL				
AGRICULTURAL				
BIOENGINEERING & BIOMEDIC				
CHEMICAL				
CIVIL			1606 1	
ELECTRICAL(INCL COMP ENG)			2075 5	
GEOLOGICAL				
INDUSTRIAL				

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
MECHANICAL			1859 3	
METALLURGICAL				
MINING & MINERAL				
NUCLEAR			1989 2	
PETROLEUM				
ENGINEERING TECHNOLOGY				
AGRICULTURAL				
ARCHITECTURAL & ENVIRONME				
BIOLOGICAL				
CHEMISTRY				

FEBRUARY 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /

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        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   SCPA REGIONAL INTERIM REPORT NUMBER 1
   ----------------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART  1
   ----------------------------------------------------------------------------------------------------------------------
CURRICULUM                  PUBL ACCNTNG   ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
-------------------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH         / 2011    74   / 1500     1   / 1589     6   /              /              /              /
                          / 2333         /              /              /              /              /              /
                          / 1833         /              /              /              /              /              /
-------------------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL        /              /              /              /              / 2108     1   /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
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AVERAGE MONTHLY SALARY OFFERS FEBRUARY SCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 2

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
BACHELOR NON-TECH		2017 2	1583 6			
BACHELOR TECHNICAL				2542 1	2000 1	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY SCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 3

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
BACHELOR NON-TECH	2334 2	1810 2	1984 1	2366 1		2039 2
BACHELOR TECHNICAL	1900 1	2427 28 2550 2275	2083 1	2425 11		2337 5

AVERAGE MONTHLY SALARY OFFERS FEBRUARY SCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 4

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
BACHELOR NON-TECH			1696 2		2325 1	
BACHELOR TECHNICAL	2331 4	2539 9	2560 7	2404 8		2419 6

AVERAGE MONTHLY SALARY OFFERS FEBRUARY SCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 5

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
BACHELOR NON-TECH	1916 1		1867 2	2061 4		
BACHELOR TECHNICAL		2551 8	2424 1	2513 2		

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        AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   SCPA REGIONAL INTERIM REPORT NUMBER 1
     ------------------------------------------------------------------------------------------------------------------
        BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART  6
     ------------------------------------------------------------------------------------------------------------------
CURRICULUM                    HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
-------------------------------------------------------------------------------------------
BACHELOR NON-TECH          /              / 1666     1    / 1250     1    / 1479     1    /
                           /              /               /               /               /
                           /              /               /               /               /

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BACHELOR TECHNICAL         /              /               / 1958    11    /               /
                           /              /               /               /               /
                           /              /               /               /               /

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FEBRUARY 1988 SCPA INTERIM REPORT
      BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
   -------------------------------------------------------------------------------------------------------------

   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   SCPA REGIONAL INTERIM REPORT
   -------------------------------------------------------------------------------------------------------------

 CURRICULUM                  PUBL ACCNTNG   ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
 ---------------------------------------------------------------------------------------------------------------
 MBA--NON-TECH              / 2583     3  /              / 2125     1  /             /             /             /
                            /             /              /             /             /             /             /
                            /             /              /             /             /             /             /

 ---------------------------------------------------------------------------------------------------------------
 MBA--TECH                  / 2500     1  /              /             /             /             /             /
                            /             /              /             /             /             /             /
                            /             /              /             /             /             /             /

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FEBRUARY 1988 SCPA INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
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     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   SCPA REGIONAL INTERIM REPORT
     ---------------------------------------------------------------------------------------------------------------------

  CURRICULUM                  HOTELS/MOTELS  INSURANCE      MERCHANDISING  PUBLISHING     RESEARCH & DEV RESTAURANTS
  ------------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH             /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ------------------------------------------------------------------------------------------------------------------------
  MBA--TECH                 /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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FEBRUARY 1988 SCPA INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     ----------------------------------------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   SCPA REGIONAL INTERIM REPORT
     ----------------------------------------------------------------------------------------------------------------------

  CURRICULUM                  TRANSPORTATION UTILITIES      OTHER BUSINESS AEROSPACE      AGRICUL. FORES AUTO & MECH EQ
  ---------------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH              /              /              /              /              /             /              /
                             /              /              /              /              /             /              /
                             /              /              /              /              /             /              /

  ---------------------------------------------------------------------------------------------------------------------------
  MBA--TECH                  /              /              /              /              /             /              /
                             /              /              /              /              /             /              /
                             /              /              /              /              /             /              /

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FEBRUARY 1988 SCPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 4 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 SCPA REGIONAL INTERIM REPORT

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 SCPA INTERIM REPORT
       BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  5     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     ------------------------------------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   SCPA REGIONAL INTERIM REPORT
     ------------------------------------------------------------------------------------------------------------------

  CURRICULUM                      METALS & METAL PETROLEUM REFI SCIENT INSTRU  TEXTILES       TIRE & RUBBER  EDUCATION
  ---------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH                 /             /             /             /             /             / 2166      1   /
                                /             /             /             /             /             /               /
                                /             /             /             /             /             /               /

  ---------------------------------------------------------------------------------------------------------------------
  MBA--TECH                     /             /             /             /             /             /               /
                                /             /             /             /             /             /               /
                                /             /             /             /             /             /               /

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FEBRUARY 1988 SCPA INTERIM REPORT
       BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  6     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
   ------------------------------------------------------------------------------------

   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   SCPA REGIONAL INTERIM REPORT
   ------------------------------------------------------------------------------------

  CURRICULUM                 HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
  -------------------------------------------------------------------------------------
  MBA--NON-TECH             /             /             /             /             /
                            /             /             /             /             /
                            /             /             /             /             /

  -------------------------------------------------------------------------------------
  MBA--TECH                 /             /             /             /             /
                            /             /             /             /             /
                            /             /             /             /             /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1988

SOUTHERN REGION (SCPA)

Alabama A&M University
Auburn University
Augusta College
Clemson University
Duke University
Duke University-Grad. Sch. of Business Admin.
University of Florida
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State
University of Mississippi
North Carolina A&T State University
University of North Carolina-Chapel Hill
University of North Carolina-Greensboro
Rollins College
University of South Florida
University of Tennessee-Knoxville
Tulane University
Vanderbilt University
Vanderbilt University-Owen Grad. Sch. of Mgmt.
Virginia Tech & State University
University of Virginia
University of Virginia-Colgate Darden
  Graduate School of Business
Wake Forest University
Wake Forest University-Babcock Grad. Sch. of Mgmt.
College of William & Mary

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 1 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	80	884	$2042	$1996	$2333	$2083	$1750	284	2858	$1972	$1975	$2292	$1958	$1667
BANKING & FINANCE	9	95	1553	1756	*	*	*	33	445	1652	1816	1970	1750	1375
BUSINESS ADMINISTRATION & MANAGEMENT	19	148	1653	1737	*	*	*	53	557	1717	1708	2150	1670	1408
HUMAN RESOURCES (incl Labor Relations)	1	7	1250	1508	*	*	*	11	38	1624	1601	*	*	*
INSTITUTIONAL MANAGEMENT	+	+	+	+				20	56	1702	1591	2000	1796	1400
MANAGEMENT INFO SYSTEMS	20	47	2208	2138	2417	2166	2000	20	178	2208	2072	2417	2166	2000
MARKETING & DISTRIBUTION	17	127	1836	1762	*	*	*	56	616	1712	1742	2083	1729	1250
HUMANITIES														
ECONOMICS	17	48	1804	1942	*	*	*	28	133	1743	1817	2208	1727	1500
LETTERS (incl English, Literature)	2	6	2048	2127	*	*	*	5	32	1611	1659	*	*	*
HUMANITIES - All Other	3	11	1375	1263	*	*	*	3	76	1375	1492	*	*	*
CRIMINAL JUSTICE	+	4	+	1292				+	28	+	1620			
HISTORY	2	5	1792	1683	*	*	*	2	10	1792	1767	*	*	*
PSYCHOLOGY	1	15	2333	1589	*	*	*	7	66	1558	1502	*	*	*
SOCIAL SCIENCES-All Other	11	25	1725	1681	*	*	*	20	103	1666	1645	2083	1604	1292
COMMUNICATIONS														
ADVERTISING	4	8	1385	1416	*	*	*	18	34	1450	1492	*	*	*
COMMUNICATIONS	1	31	1808	1635	*	*	*	9	102	1879	1586	*	*	*
JOURNALISM	+	10	+	1293				5	52	1408	1474	*	*	*
TECHNICAL WRITING	+	2	+	1417				+	6	+	2146			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	49	2409	2317	*	*	*	4	147	2405	2322	*	*	*
AGRICULTURAL	+	2	+	2096				4	12	2340	2254	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	2463			
CHEMICAL	10	190	2650	2598	*	*	*	28	408	2582	2564	2710	2598	2333
CIVIL	4	113	2383	2139	*	*	*	24	319	1968	2079	2530	2000	1606
ELECTRICAL(incl Comp Eng)	29	514	2443	2471	2667	2500	2029	126	1547	2400	2443	2625	2467	1990
GEOLOGICAL	+	2	+	1400				+	8	+	2003			
INDUSTRIAL	9	138	2369	2354	*	*	*	30	332	2373	2354	2575	2450	2000
MECHANICAL	19	344	2358	2479	*	*	*	74	944	2344	2449	2625	2409	1988

continued

SCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	33	+	$2421				+	63	+	$2419			
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2363				3	9	$2143	2315	*	*	*
PETROLEUM	+	12	+	2887				+	41	+	2820			
ENGINEERING TECHNOLOGY	5	27	$2250	2248	*	*	*	7	73	2143	2240	*	*	*
SCIENCE														
AGRICULTURAL	2	24	1550	1646	*	*	*	12	73	[illegible]	1708	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	1	[illegible]	1550	1754	*	*	*	2	[illegible]	[illegible]	1760	*	*	*
CHEMISTRY	1	9	1500	2136	*	*	*	1	[illegible]	1500	2059	*	*	*
COMPUTER SCIENCE	17	187	2183	2272	*	*	*	56	587	2192	2223	$2700	$2324	$1529
MATHEMATICS	3	22	2261	2279	*	*	*	6	87	2131	2198	*	*	*
ALLIED HEALTH PROFESSIONS	+	1	+	2156				1	51	1875	2055	*	*	*
NURSING	+	3	+	1761				+	66	+	1967			
PHARMACY	+	1	+	3166				+	12	+	2615			
PHYSICS	+	3	+	2367				+	9	+	2287			
OTHER PHYSICAL & EARTH SCIENCES	4	7	2039	1913	*	*	*	4	10	2039	1837	*	*	*
RENEWABLE NATURAL RSRCS	+	2	+	1331				+	4	+	1457			
TOTALS	292	3162						956	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	78	894	$2014	$1992	$2333	$2083	$1700	280	2895	$1963	$1972	$2292	$1958	$1667
BANKING OCCUPATIONS	15	43	1739	1639	*	*	*	43	152	1693	1687	2000	1750	1458
BUSINESS ADMINISTRATION	3	53	2162	1682	*	*	*	12	228	1689	1631	*	*	*
CONSULTANTS	7	110	2326	2233	*	*	*	11	237	2163	2228	*	*	*
FINANCIAL ANALYSTS	4	51	1937	1975	*	*	*	11	174	1907	1940	*	*	*
HUMAN RESOURCES	2	15	1296	1512	*	*	*	8	82	1506	1583	*	*	*
MANAGEMENT TRAINEE	30	182	1718	1734	2016	1667	1500	76	718	1702	1653	2233	1667	1400
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	10	106	1888	2170	*	*	*	30	380	2041	2162	2574	1998	1373
COMPUTER SCIENTISTS	24	100	2334	2361	2708	2312	2080	38	343	2292	2256	2750	2303	1916
MATH/STATISTICIANS	2	14	2750	2299	*	*	*	2	46	2750	2237	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	11	52	1560	1819	*	*	*	59	265	1732	1816	2450	1666	1250
RETAIL/WHOLESALE SALES	8	57	1962	1806	*	*	*	26	319	1610	1758	2083	1729	1000
TECHNICAL SALES	6	32	2097	2050	*	*	*	14	110	2107	1994	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	2	14	1367	1507	*	*	*	7	58	1459	1680	*	*	*
COMMUNICATIONS OCCUPATION	+	10	+	1575				2	63	1375	1619	*	*	*
ENGINEERS (Eng. Deg. Req)	66	1318	2431	2447	2708	2464	2050	277	3649	2357	2418	2625	2450	1988
HEALTH RELATED OCCUPATION	+	3	+	2218				+	93	+	2030			
INSURANCE OCCUPATIONS	15	44	1642	1738	*	*	*	41	136	1757	1755	2000	1791	1450
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	3	+	1761				+	59	+	1982			
PRODUCTION OCCUPATIONS	3	14	2182	2115	*	*	*	6	77	2127	2026	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1861				1	12	1250	1879	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	2	+	1375				+	6	+	1640			
RESEARCHERS-SCIENTIFIC	5	25	2411	2319	*	*	*	6	37	2342	2223	*	*	*
SOC. WORKERS & RECREATION	+	9	+	1305				2	49	1297	1420	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	8	1250	1747	*	*	*	4	35	1773	1824	*	*	*
TOTALS	292	3162						956	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 2 March 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	11	79	$2246	$2310	*	*	*	22	194	$2177	$2278	$2375	$2250	$1875
MBA--NON-TECH	8	49	2565	2775	*	*	*	27	202	2479	2540	2875	2567	2125
MBA--TECH	6	26	2597	3442	*	*	*	11	61	2651	3093	*	*	*
MS-BUSINESS	+	7	+	2536				2	31	2650	2431	*	*	*
ADMINISTRATION	+	1	+	2583				+	6	+	2341			
BANKING & FINANCE	+	1	+	2833				2	13	1667	2692	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	1	+	2780				1	2	2333	2557	*	*	*
LABOR/INDUSTRIAL RELATION	+	3	+	2689				+	7	+	2425			
MANAGEMENT INFO SYSTEMS	+	2	+	2479				+	13	+	2283			
HUMANITIES														
HUMANITIES	+	2	+	1672				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	2198				+	65	+	1943			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	4	+	2965				2	24	2610	2886	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	10	+	2803				1	29	2900	2771	*	*	*
CIVIL	+	23	+	2368				+	39	+	2406			
ELECTRICAL(incl Comp Eng)	2	85	2638	3017	*	*	*	23	213	2750	2933	3000	2875	2376
GEOLOGICAL	+	1	+	1871				+	10	+	2361			
INDUSTRIAL	1	11	2517	2815	*	*	*	1	40	2517	2708	*	*	*
MECHANICAL	1	44	2950	2935	*	*	*	8	93	2835	2833	*	*	*
METALLURGICAL	+	1	+	2970				1	13	2700	2788	*	*	*
NUCLEAR	+	1	+	1983				+	3	+	2480			
SCIENCE														
BIOLOGICAL	+	1	+	2208				+	6	+	1709			
CHEMISTRY	+	10	+	2911				1	16	2350	2745	*	*	*
COMPUTER SCIENCE	+	30	+	2923				7	76	2794	2829	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	2	9	2758	2450	*	*	*	2	12	2758	2458	*	*	*
MATHEMATICS	+	6	+	2139				+	11	+	2174			
PHYSICS	+	+	+	+				1	2	2311	2724	*	*	*
TOTALS	31	410						112	1198					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	5	35	$2550	$3245	*	*	*	10	87	$2458	$3008	*	*	*
MBA--TECH	+	15	+	3586				+	25	+	3369			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	36	2722	3829	*	*	*	6	79	2747	3458	*	*	*
MBA--TECH	3	23	2905	3761	*	*	*	5	38	2941	3782	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	3	14	2559	3350	*	*	*	4	72	3169	3509	*	*	*
MBA--TECH	+	25	+	4008				1	46	3500	4132	*	*	*
TOTALS	14	148						26	347					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$3750				+	3	+	$4195			
CHEMICAL	1	25	$3500	3738	*	*	*	1	40	$3500	3692	*	*	*
CIVIL	+	2	+	4000				+	6	+	3321			
ELEC ENG (INCL COMP ENG)	+	13	+	4187				+	40	+	4000			
MECHANICAL	+	6	+	3722				+	25	+	3721			
METALLURGICAL	+	3	+	3761				+	19	+	3704			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	2	10	3500	3385	*	*	*	2	31	3500	3091	*	*	*
COMPUTER SCIENCE	+	5	+	4342				+	8	+	4094			
MATHEMATICS	+	1	+	3708				+	3	+	3320			
PHYSICS	+	3	+	3428				+	9	+	3011			
POLYMER	+	8	+	3095				+	10	+	3247			
TOTALS	3	77						3	197					

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March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2089 69 2416 1800		1708 1			1917 1			1750 3
BANKING & FINANCE			1750 1			1076 1		1578 3	1604 4
BUSINESS ADMINISTRATION & MANAGEMENT			1750 2			1456 2		1570 6	1626 4
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2354 2			2122 3					
MARKETING & DISTRIBUTION	1950 1						1500 1	1708 2	1640 3
ECONOMICS			1697 10	1516 1	2417 1			1808 1	1917 2
LETTERS (incl English, Literature)									1666 1
HUMANITIES - All Other									1563 2
CRIMINAL JUSTICE									
HISTORY			1833 1						1750 1

March 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									2333 1
SOCIAL SCIENCES-All Other			1875 2					1000 1	1717 5
ADVERTISING		1166 1							1625 1
COMMUNICATIONS								1808 1	
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)						2500 2			

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2208 1		2000 1		2750 1				
MECHANICAL					2250 1				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY				1500 1					
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	1792 1		2417 1	1709 2	2167 1	2500 1		2445 3	
MATHEMATICS						2500 1		2142 2	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING						1833 1			
BANKING & FINANCE									
BUSINESS ADMINISTRATION & MANAGEMENT			1667 1			1867 1			
HUMAN RESOURCES (incl Labor Relations)				1250 1					
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS					2016 1	2347 3			
MARKETING & DISTRIBUTION		1250 1	1833 1		2750 1	1791 2			1885 1
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING						1375 2			
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2409 1		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL								2917 1	
CIVIL									
ELECTRICAL(incl Comp Eng)					2454 6		2477 2		2508 1

March 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL						2742 1			
MECHANICAL					2600 1		2417 3		2380 6
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2433 3		
AGRICULTURAL						1600 1		1500 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE									
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING								1750 1	
BANKING & FINANCE									
BUSINESS ADMINISTRATION & MANAGEMENT				1667 1	1937 2				
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			1958 1	2167 1	1860 1			2251 7	
MARKETING & DISTRIBUTION	2000 1	2104 2						1916 1	
ECONOMICS								1916 1	2208 1
LETTERS (incl English, Literature)									
HUMANITIES - All Other			1000 1						
CRIMINAL JUSTICE									
HISTORY									

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2333 1	2676 5				2658 2			2550 1
CIVIL								2493 3	
ELECTRICAL(incl Comp Eng)			2438 4	2492 8			2600 1	2656 2	

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL				2500 1		2250 1			
MECHANICAL				2500 3		2500 1		2500 1	
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY			2450 1						
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL					1550 1				
CHEMISTRY		1500 1							

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2708 3			1958 1			
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES								2307 3	
RENEWABLE NATURAL RSRCS									

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING	1958 1			1917 1		1235 1	1700 1
BANKING & FINANCE							
BUSINESS ADMINISTRATION & MANAGEMENT							
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS	2291 1						
MARKETING & DISTRIBUTION							
ECONOMICS							
LETTERS (incl English, Literature)	2429 1						
HUMANITIES - All Other							
CRIMINAL JUSTICE							
HISTORY							

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other	1917 1			2200 1		1530 1	
ADVERTISING							
COMMUNICATIONS							
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL							
CIVIL							2050 1
ELECTRICAL(incl Comp Eng)						2019 3	

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2475 2					1917 1	
MECHANICAL	2333 1					1798 2	
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	1583 1					1940 3	
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES						1233 1	
RENEWABLE NATURAL RSRCS							

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 SCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2094 72 2416 1833		1736 17	1971 4	2417 1	1476 4	1500 1	1567 13	1707 26 2083 1500
BACHELOR TECHNICAL	2000 2	1166 1	2209 2	1639 3	2389 3	2500 4		2238 6	1625 1

March 1988 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS   March 1988 SCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH		1250 1	1750 2	1250 1	2383 2	2046 7			1885 1
BACHELOR TECHNICAL					2475 7	1773 4	2435 9	2209 2	2399 7

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 SCPA REGIONAL INTERIM REPORT

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	2000 1	2104 2	1479 2	1917 2	1911 3			2134 10	2208 1
BACHELOR TECHNICAL	2333 1	2480 6	2541 8	2494 12	1550 1	2405 5	2600 1	2468 9	2550 1

AVERAGE MONTHLY SALARY OFFERS March 1988 SCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	2149 4			2059 2		1383 2	1700 1
BACHELOR TECHNICAL	2217 4					1862 10	2050 1

March 1988 SCPA INTERIM REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2677 2		2458 5						
MBA--TECH	2583 1		2375 2	2875 2					

March 1988 SCPA INTERIM REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

March 1988 SCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES March 1988 SCPA REGIONAL INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2875 1							
MBA--TECH							2500 1		

March 1988 SCPA INTERIM REPORT

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   March 1988 SCPA REGIONAL INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1988

SOUTHERN REGION (SCPA)

Alabama A&M University
Auburn University
Augusta College
Clemson University
Duke University
Duke University-Grad. Sch. of Business Admin.
University of Florida
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State
University of Mississippi
North Carolina A&T State University
University of North Carolina-Chapel Hill
University of North Carolina-Greensboro
Rollins College
University of South Florida
University of Tennessee-Knoxville
Tulane University
Vanderbilt University
Vanderbilt University-Owen Grad. Sch. of Mgmt.
Virginia Tech & State University
University of Virginia
University of Virginia-Colgate Darden
  Graduate School of Business
Wake Forest University
Wake Forest University-Babcock Grad. Sch. of Mgmt.
College of William & Mary

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 7 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	46	450	$2062	$1975	$2333	$2020	$1875	330	3308	$1984	$1975	$2292	$2000	$1700
BANKING & FINANCE	3	108	1833	1888	*	*	*	36	553	1667	1830	2000	1750	1483
BUSINESS ADMINISTRATION & MANAGEMENT	9	105	1739	1801	*	*	*	62	662	1720	1723	2083	1669	1412
HUMAN RESOURCES (incl Labor Relations)	5	13	1651	1496	*	*	*	16	51	1632	1574	*	*	*
INSTITUTIONAL MANAGEMENT	+	4	+	1460				20	60	1702	1582	2208	1796	1400
MANAGEMENT INFO SYSTEMS	+	65	+	2154				20	243	2208	2094	2541	2166	2000
MARKETING & DISTRIBUTION	2	122	1459	1747	*	*	*	58	738	1703	1743	2083	1689	1250
HUMANITIES														
ECONOMICS	1	42	2000	2118	*	*	*	29	175	1752	1889	2208	1737	1500
LETTERS (incl English, Literature)	5	9	2336	2039	*	*	*	10	41	1974	1742	*	*	*
HUMANITIES - All Other	+	9	+	1721				3	85	1375	1516	*	*	*
CRIMINAL JUSTICE	+	+	+	+				+	28	+	1620			
HISTORY	1	6	1708	1656	*	*	*	3	16	1764	1725	*	*	*
PSYCHOLOGY	2	8	1697	1841	*	*	*	9	74	1589	1539	*	*	*
SOCIAL SCIENCES-All Other	4	18	1300	1523	*	*	*	24	121	1605	1627	2083	1583	1248
COMMUNICATIONS														
ADVERTISING	1	2	1500	1209	*	*	*	19	36	1452	1476	*	*	*
COMMUNICATIONS	1	28	1500	1583	*	*	*	10	130	1842	1586	*	*	*
JOURNALISM	2	13	1085	1405	*	*	*	7	65	1316	1460	*	*	*
TECHNICAL WRITING	+	1	+	2025				+	7	+	2129			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	42	2029	2376	*	*	*	5	189	2329	2334	*	*	*
AGRICULTURAL	+	5	+	1756				4	17	2340	2107	*	*	*
BIOENGINEERING & BIOMEDIC	+	3	+	2433				+	5	+	2445			
CHEMICAL	5	124	2753	2604	*	*	*	33	532	2608	2573	2780	2610	2500
CIVIL	3	66	2181	2095	*	*	*	27	385	1992	2082	2530	2000	1625
ELECTRICAL(incl Comp Eng)	17	395	2357	2476	*	*	*	143	1942	2395	2450	2617	2475	2000
GEOLOGICAL	+	2	+	2300				+	10	+	2062			
INDUSTRIAL	3	68	2450	2435	*	*	*	33	400	2380	2368	2575	2450	067
MECHANICAL	4	283	2446	2451	*	*	*	78	1227	2349	2450	2625	2418	1988

continued

SCPA REGIONAL Interim Report No. 3   April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	15	+	$2511				+	78	+	$2437			
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2792				3	11	$2143	2402	*	*	*
PETROLEUM	+	8	+	3071				+	49	+	2861			
ENGINEERING TECHNOLOGY	1	16	$1500	2241	*	*	*	8	89	2063	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	5	+	1384				12	78	1578	1687	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	1	5	1250	1619	*	*	*	3	23	1349	1729	*	*	*
CHEMISTRY	1	4	2429	2237	*	*	*	2	32	1965	2081	*	*	*
COMPUTER SCIENCE	2	128	2113	2322	*	*	*	58	715	2189	2240	$2700	$2250	$1581
MATHEMATICS	+	21	+	2298				6	108	2131	2217	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	1979				1	55	1875	2049	*	*	*
NURSING	7	15	2049	1957	*	*	*	7	81	2049	1965	*	*	*
PHARMACY	+	+	+	+				+	12	+	2615			
PHYSICS	+	+	+	+				+	9	+	2287			
OTHER PHYSICAL & EARTH SCIENCES	+	2	+	1933				4	12	2039	1853	*	*	*
RENEWABLE NATURAL RSRCS	+	2	+	1464				+	6	+	1459			
TOTALS	127	2218						1083	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	45	461	$2069	$1970	$2333	$2040	$1916	325	3356	$1978	$1972	$2292	$2000	$1675
BANKING OCCUPATIONS	3	27	1727	1825	*	*	*	46	179	1695	1708	2000	1750	1500
BUSINESS ADMINISTRATION	2	27	1375	1734	*	*	*	14	255	1644	1642	*	*	*
CONSULTANTS	+	110	+	2286				11	347	2163	2246	*	*	*
FINANCIAL ANALYSTS	5	74	2408	2141	*	*	*	16	248	2064	2000	*	*	*
HUMAN RESOURCES	+	19	+	1646				8	101	1506	1595	*	*	*
MANAGEMENT TRAINEE	6	137	1858	1758	*	*	*	82	855	1713	1670	2233	1669	1416
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	2	97	1834	2241	*	*	*	32	477	2028	2178	2574	1998	1500
COMPUTER SCIENTISTS	3	58	2038	2285	*	*	*	41	401	2274	2260	2708	2266	2000
MATH/STATISTICIANS	+	5	+	2392				2	51	2750	2252	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	8	56	2078	1773	*	*	*	67	321	1773	1809	2475	1666	1250
RETAIL/WHOLESALE SALES	5	74	1541	1768	*	*	*	31	393	1599	1760	1958	1666	1000
TECHNICAL SALES	3	34	1789	1887	*	*	*	17	144	2051	1969	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	7	+	1464				7	65	1459	1656	*	*	*
COMMUNICATIONS OCCUPATION	5	8	1274	1469	*	*	*	7	71	1303	1602	*	*	*
ENGINEERS (Eng. Deg. Req)	25	944	2426	2458	2780	2550	2029	302	4593	2363	2426	2625	2450	1988
HEALTH RELATED OCCUPATION	+	6	+	2022				+	99	+	2030			
INSURANCE OCCUPATIONS	6	26	1759	1732	*	*	*	47	162	1757	1751	2000	1791	1483
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	7	15	2049	1957	*	*	*	7	74	2049	1977	*	*	*
PRODUCTION OCCUPATIONS	1	11	2429	2098	*	*	*	7	88	2170	2035	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1214				1	15	1250	1746	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	6	+	2304				+	12	+	1972			
RESEARCHERS-SCIENTIFIC	+	9	+	2119				6	46	2342	2202	*	*	*
SOC. WORKERS & RECREATION	1	2	1560	1280	*	*	*	3	51	1385	1414	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	2	+	2208				4	37	1773	1845	*	*	*
TOTALS	127	2218						1083	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	38	+	$2244				22	232	$2177	$2273	$2375	$2250	$1875
MBA--NON-TECH	18	92	$2800	2796	*	*	*	45	294	2608	2620	3042	2583	2166
MBA--TECH	11	38	2813	3159	*	*	*	22	99	2732	3118	3125	2714	2475
MS-BUSINESS	2	9	3304	2510	*	*	*	4	40	2977	2448	*	*	*
ADMINISTRATION	+	+	+	+				+	6	+	2341			
BANKING & FINANCE	+	5	+	2589				2	18	1667	2663	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	2937				1	4	2333	2747	*	*	*
LABOR/INDUSTRIAL RELATION	+	1	+	2275				+	8	+	2406			
MANAGEMENT INFO SYSTEMS	+	5	+	2766				+	18	+	2417			
HUMANITIES														
HUMANITIES	+	+	+	+				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	1367				+	68	+	1918			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	6	2700	2649	*	*	*	3	30	2640	2839	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	4	+	2816				1	33	2900	2777	*	*	*
CIVIL	+	16	+	2553				+	55	+	2449			
ELECTRICAL(incl Comp Eng)	7	103	3450	3095	*	*	*	30	316	2913	2986	3375	2921	2422
GEOLOGICAL	+	1	+	1400				+	11	+	2273			
INDUSTRIAL	2	10	3234	2792	*	*	*	3	50	2995	2725	*	*	*
MECHANICAL	3	37	2650	2932	*	*	*	11	130	2784	2861	*	*	*
METALLURGICAL	1	8	2700	2898	*	*	*	2	21	2700	2830	*	*	*
NUCLEAR	+	2	+	2917				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	+	4	+	2878				1	20	2350	2771	*	*	*
COMPUTER SCIENCE	1	18	3250	2989	*	*	*	8	94	2851	2860	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	+	+	+				2	12	2758	2458	*	*	*
MATHEMATICS	1	5	3000	2813	*	*	*	1	16	3000	2373	*	*	*
PHYSICS	+	+	+	+				1	2	2311	2724	*	*	*
TOTALS	47	407						159	1605					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	22	68	$3119	$3448	$3750	$2959	$2750	32	155	$2912	$3201	$3750	$2833	$2458
MBA--TECH	4	31	3635	4036	*	*	*	4	56	3635	3738	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	17	80	3468	3646	*	*	*	23	159	3280	3553	4000	3042	2567
MBA--TECH	2	68	3917	3976	*	*	*	7	106	3219	3906	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	10	40	3509	3425	*	*	*	14	112	3412	3479	*	*	*
MBA--TECH	2	26	3125	3925	*	*	*	3	72	3250	4057	*	*	*
TOTALS	57	313						83	660					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	8	+	$3958				+	11	+	$4023			
CHEMICAL	+	19	+	3800				1	59	$3500	3727	*	*	*
CIVIL	+	1	+	4250				+	7	+	3454			
ELEC ENG (INCL COMP ENG)	+	5	+	3360				+	45	+	3929			
MECHANICAL	+	6	+	3900				+	31	+	3756			
METALLURGICAL	+	5	+	3988				+	24	+	3763			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	+	34	+	3491				2	65	3500	3300	*	*	*
COMPUTER SCIENCE	+	+	+	+				+	8	+	4094			
MATHEMATICS	+	1	+	3185				+	4	+	3286			
PHYSICS	+	8	+	3854				+	17	+	3408			
POLYMER	+	2	+	2834				+	12	+	3178			
TOTALS	+	89						3	286					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2015 290 2750 1790		1825 5			1959 2	1500 1	1666 1	1893 7
BANKING & FINANCE			1705 17	1583 1		1076 1		1683 4	1500 7
BUSINESS ADMINISTRATION & MANAGEMENT			1743 7	1667 2		1456 2		1589 10	1543 13
HUMAN RESOURCES (incl Labor Relations)			1750 1					1682 11	1600 2
INSTITUTIONAL MANAGEMENT								1847 12	1272 5
MANAGEMENT INFO SYSTEMS	2354 2			2122 3					
MARKETING & DISTRIBUTION	1950 1		1667 3	1500 2	1625 1	1250 1	1625 2	1887 4	1501 16
ECONOMICS			1675 11	1505 3	2417 1	2000 1		1842 3	1861 3
LETTERS (incl English, Literature)			1800 2	1541 1		2764 3			1666 1
HUMANITIES - All Other									1563 2
CRIMINAL JUSTICE									
HISTORY			1833 1						1750 1

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									1614 3
SOCIAL SCIENCES-All Other		1500 1	1635 4					1600 2	1595 7
ADVERTISING		1300 6						2000 1	1597 3
COMMUNICATIONS		1604 2	1750 1					1808 1	1750 1
JOURNALISM							1000 1		1750 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2392 1				
CIVIL					2108 2				
ELECTRICAL(incl Comp Eng)				2580 5	2500 2	2500 2			1384 1

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2208 1		2000 1	2575 1	2750 1				
MECHANICAL	2417 1			2550 1	2250 1				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY				1500 1					
AGRICULTURAL			1499 2						1833 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	1896 2	1500 1	2417 1	2208 8	2063 2	2500 1		2445 3	1958 2
MATHEMATICS						2500 1		2142 2	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1810 1	1569 6		2041 1	
BANKING & FINANCE						1661 3		2080 1	
BUSINESS ADMINISTRATION & MANAGEMENT	1400 1		1667 1		1810 1	1640 5	2366 1		2039 2
HUMAN RESOURCES (incl Labor Relations)				1250 1					
INSTITUTIONAL MANAGEMENT						2058 2			
MANAGEMENT INFO SYSTEMS					2016 1	2347 3			
MARKETING & DISTRIBUTION		1250 1	1833 1	2667 1	2750 1	1681 7			1885 1
ECONOMICS			2000 1			1556 4			
LETTERS (incl English, Literature)						1041 1			
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY						1708 1			

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1500 1			
SOCIAL SCIENCES-All Other				2000 1		950 1			
ADVERTISING	1542 1		1208 1	1400 1		1476 6			
COMMUNICATIONS	1896 2		2000 1			2054 2			
JOURNALISM						1214 4			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2405 4		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2675 1							2917 1	
CIVIL					2475 1				
ELECTRICAL(incl Comp Eng)		2000 1			2467 37 1800 2350	2569 4	2506 8		2317 4

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL					2377 13	2767 2	2281 2		2384 1
MECHANICAL		2792 1			2482 10		2412 11		2350 12
METALLURGICAL									
MINING & MINERAL									
NUCLEAR					2451 1				
PETROLEUM									
ENGINEERING TECHNOLOGY							2433 3		2084 1
AGRICULTURAL						1600 1		1416 5	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2758 1			2242 3	2275 3			
MATHEMATICS				1900 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1925 2				1916 1	1895 2	
BANKING & FINANCE						2100 1			
BUSINESS ADMINISTRATION & MANAGEMENT				1667 1	1956 5	1583 1	2000 1	1945 2	1867 2
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			1958 1	2167 1	1860 1			2251 7	
MARKETING & DISTRIBUTION	2000 1	2018 3			1500 2	1646 2		1972 3	1867 1
ECONOMICS								1916 1	2208 1
LETTERS (incl English, Literature)			1167 1						
HUMANITIES - All Other			1000 1						
CRIMINAL JUSTICE									
HISTORY									

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY							1833 1		
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL	2000 1							2300 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2292 2	2634 11				2585 8		2666 7	2550 1
CIVIL	1933 5	2542 1						2474 4	
ELECTRICAL(incl Comp Eng)	2244 3	2617 1	2500 11	2478 27 1750 2350	2583 1	2592 1	2578 4	2602 5	

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2500 2		2353 3		2250 1			
MECHANICAL	2434 6	2659 6		2449 6		2500 1	2542 1	2338 2	2424 1
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY			1975 2			1667 1			
AGRICULTURAL					1887 2	1650 1			
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL					1550 1		1250 1		
CHEMISTRY		1500 1							

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2499 18			1958 1			
MATHEMATICS		1900 1		2200 1					
ALLIED HEALTH PROFESSIONS		1875 1							
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES								2307 3	
RENEWABLE NATURAL RSRCS									

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING	1958 1			1917 1	2000 1	1338 3	1645 5
BANKING & FINANCE	1970 1						
BUSINESS ADMINISTRATION & MANAGEMENT	2117 4			1603 1			
HUMAN RESOURCES (incl Labor Relations)						1416 1	
INSTITUTIONAL MANAGEMENT							1400 1
MANAGEMENT INFO SYSTEMS	2291 1						
MARKETING & DISTRIBUTION	1826 2			1603 2			
ECONOMICS							
LETTERS (incl English, Literature)	2429 1						
HUMANITIES - All Other							
CRIMINAL JUSTICE							
HISTORY							

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY					1500 1	1542 3	
SOCIAL SCIENCES-All Other	1917 1			2200 1	1639 3	1530 1	1297 2
ADVERTISING							
COMMUNICATIONS							
JOURNALISM				1603 1			
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2029 1	
AGRICULTURAL	2750 1					2311 1	
BIOENGINEERING & BIOMEDIC							
CHEMICAL	2625 1						
CIVIL						1830 5	1759 9
ELECTRICAL(incl Comp Eng)	2625 1					2037 22 2500 1917	1898 3

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2442 3					1992 2	
MECHANICAL	2496 4					1877 14	
METALLURGICAL							
MINING & MINERAL							
NUCLEAR						1989 2	
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL						1246 1	
CHEMISTRY	2429 1						

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	1785 4					1717 5	1580 3
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING				2049 7			
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES						1233 1	
RENEWABLE NATURAL RSRCS							

April 1988 SCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS April 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2017 293 2792 1791	1500 1	1715 51 1833 1500	1695 12	2021 2	1945 10	1583 3	1728 47 2000 1450	1575 67 1875 1083
BACHELOR TECHNICAL	2104 4	1390 9	1833 5	2324 16	2304 9	2500 4	1000 1	2204 7	1714 9

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   April 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING		RESEARCH & DEVELOPMENT		RESTAURANTS		TRANSPORTATION SERVICES		UTILITIES		OTHER BUSINESS SVCS		AEROSPACE		AGRI, FORESTRY & FISHING		AUTO & MECH'L EQUIPMENT	
BACHELOR NON-TECH	1400	1	1250	1	1833	3	1972	3	2097	4	1675 1583 1250	34	2366	1	2061	2	1988	3
BACHELOR TECHNICAL	2002	4	2517	3	1604	2	1650	2	2441 1875 2300	65	1912 1988 1120	22	2431 2700 2375	28	1667	6	2330	18

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	2000 1	2018 3	1595 5	1917 2	1830 8	1744 4	1916 3	2085 5	1952 4
BACHELOR TECHNICAL	2211 17	2515 24 1988 2150	2466 31 1989 2350	2455 37 1800 2200	1977 4	2379 14	2350 6	2521 22 1708 2308	2487 2

April 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	2062 11			1785 5	1683 5	1448 8	1527 8
BACHELOR TECHNICAL	2325 15			1993 8		1919 54 2550 1606	1751 15

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2577 17		2653 15	2600 1	3042 1				
MBA--TECH	2559 4		2451 6	2875 4					

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 SCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH						1500 1		2677 1	
MBA--TECH									

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2917 2		2750 2	2917 3	1667 1			
MBA--TECH		2758 2	3304 2			3146 2	2500 1		

April 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   April 1988 SCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH			2166 1				
MBA--TECH	2750 1						

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10/3/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1988

SOUTHERN REGION (SCPA)

Alabama A&M University
Auburn University
Augusta College
Clemson University
Duke University
Duke University-Grad. Sch. of Business Admin.
University of Florida
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State
University of Mississippi
North Carolina A&T State University
University of North Carolina-Chapel Hill
University of North Carolina-Greensboro
Rollins College
University of South Florida
University of Tennessee-Knoxville
Tulane University
Vanderbilt University
Vanderbilt University-Owen Grad. Sch. of Mgmt.
Virginia Tech & State University
University of Virginia
University of Virginia-Colgate Darden
Graduate School of Business
Wake Forest University
Wake Forest University-Babcock Grad. Sch. of Mgmt.
College of William & Mary

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 4 through May 2) and cumulatively (September 1 through May 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 4/4/88 THROUGH 5/2/88 | CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	120	923	$2066	$2083	$2333	$2083	$1833	450	4231	$2006	$1998	$2292	$2000	$1708
BANKING & FINANCE	14	206	1898	2066	*	*	*	50	759	1731	1894	2080	1750	1500
BUSINESS ADMINISTRATION & MANAGEMENT	92	262	1800	1831	2085	1811	1500	154	924	1768	1753	2085	1750	1417
HUMAN RESOURCES (incl Labor Relations)	7	18	1574	1776	*	*	*	23	69	1615	1627	1850	1560	1500
INSTITUTIONAL MANAGEMENT	3	8	2206	1987	*	*	*	23	68	1768	1630	2208	1833	1400
MANAGEMENT INFO SYSTEMS	+	68	+	2077				20	311	2208	2091	2417	2166	2000
MARKETING & DISTRIBUTION	8	162	1581	1779	*	*	*	66	900	1688	1750	2000	1667	1250
HUMANITIES														
ECONOMICS	47	127	1931	2046	2208	1957	1583	76	302	1863	1955	2208	1833	1500
LETTERS (incl English, Literature)	4	9	1416	1664	*	*	*	14	50	1814	1728	*	*	*
HUMANITIES - All Other	5	21	2208	1636	*	*	*	8	106	1896	1540	*	*	*
CRIMINAL JUSTICE	1	3	1333	1750	*	*	*	1	31	1333	1633	*	*	*
HISTORY	6	9	1915	1953	*	*	*	9	25	1865	1807	*	*	*
PSYCHOLOGY	3	20	1591	1870	*	*	*	12	94	1589	1609	*	*	*
SOCIAL SCIENCES-All Other	27	67	1894	1874	2333	1900	1500	51	188	1758	1715	2200	1750	1250
COMMUNICATIONS														
ADVERTISING	1	8	1167	1569	*	*	*	20	44	1438	1493	1666	1400	1166
COMMUNICATIONS	9	31	1729	1798	*	*	*	19	161	1788	1626	*	*	*
JOURNALISM	2	10	2000	1653	*	*	*	9	75	1468	1486	*	*	*
TECHNICAL WRITING	+	3	+	2567				+	10	+	2260			
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	85	2029	2364	*	*	*	7	274	2244	2343	*	*	*
AGRICULTURAL	+	5	+	1968				4	22	2340	2076	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	2500				+	6	+	2454			
CHEMICAL	31	260	2677	2619	2750	2650	2625	64	792	2641	2588	2780	2645	2550
CIVIL	19	220	2121	2118	*	*	*	46	605	2045	2095	2530	2039	1652
ELECTRICAL(incl Comp Eng)	69	793	2506	2483	2700	2500	2275	212	2735	2431	2459	2667	2500	2029
GEOLOGICAL	+	3	+	2081				+	13	+	2066			
INDUSTRIAL	14	136	2248	2379	*	*	*	47	536	2341	2370	2575	2450	2000
MECHANICAL	54	521	2409	2454	2700	2500	1975	132	1748	2374	2451	2650	2450	1988

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	34	+	$2515				+	112	+	$2461			
MINING & MINERAL	+	2	+	2370				+	2	+	2370			
NUCLEAR	+	5	+	2518				3	16	$2143	2438	*	*	*
PETROLEUM	+	44	+	2700				+	93	+	2785			
ENGINEERING TECHNOLOGY	+	52	+	2242				8	141	2063	2241	*	*	*
SCIENCE														
AGRICULTURAL	1	28	$1300	1783	*	*	*	13	106	1557	1713	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	6	14	1989	1954	*	*	*	9	37	1776	1814	*	*	*
CHEMISTRY	1	16	2383	2310	*	*	*	3	48	2104	2157	*	*	*
COMPUTER SCIENCE	39	254	2398	2391	$2583	$2500	$2028	97	969	2273	2280	$2583	$2425	$1792
MATHEMATICS	12	66	2005	2234	*	*	*	18	174	2047	2224	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	2145				1	59	1875	2056	*	*	*
NURSING	50	58	1787	1863	2083	1800	1400	57	139	1819	1922	2250	1833	1400
PHARMACY	+	5	+	2181				+	17	+	2487			
PHYSICS	+	4	+	2175				+	13	+	2252			
OTHER PHYSICAL & EARTH SCIENCES	+	6	+	2070				4	18	2039	1925	*	*	*
RENEWABLE NATURAL RSRCS	+	+	+	+				+	6	+	1459			
TOTALS	647	4571						1730	17030					

' Percentiles [illegible] on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	132	964	$2056	$2076	$2333	$2067	$1815	457	4320	$2000	$1995	$2292	$2000	$1708
BANKING OCCUPATIONS	68	123	1801	1968	1958	1750	1583	114	302	1759	1814	1958	1750	1583
BUSINESS ADMINISTRATION	8	53	1687	1789	*	*	*	22	308	1660	1667	2166	1500	1200
CONSULTANTS	13	185	2273	2191	*	*	*	24	532	2223	2227	2500	2229	1958
FINANCIAL ANALYSTS	13	111	2132	2185	*	*	*	29	359	2094	2057	2500	2000	1583
HUMAN RESOURCES	2	23	1317	1703	*	*	*	10	124	1468	1615	*	*	*
MANAGEMENT TRAINEE	54	277	1819	1831	2200	1750	1500	136	1132	1755	1709	2208	1704	1417
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	23	165	2422	2360	2574	2500	2042	55	642	2193	2225	2574	2342	1583
COMPUTER SCIENTISTS	26	163	2376	2395	2583	2463	2029	67	564	2313	2299	2583	2350	2028
MATH/STATISTICIANS	3	30	1687	2229	*	*	*	5	81	2112	2243	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	12	71	1872	1952	*	*	*	79	392	1788	1835	2450	1667	1250
RETAIL/WHOLESALE SALES	34	97	1800	1866	2100	1909	1400	65	490	1704	1781	2084	1850	1000
TECHNICAL SALES	17	60	2153	2040	*	*	*	34	204	2102	1990	2615	2154	1616
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	16	+	1759				7	81	1459	1677	*	*	*
COMMUNICATIONS OCCUPATION	2	8	1600	1661	*	*	*	9	79	1369	1608	*	*	*
ENGINEERS (Eng. Deg. Req)	159	1979	2449	2445	2700	2538	2000	461	6572	2393	2432	2700	2475	1988
HEALTH RELATED OCCUPATION	1	14	1250	1971	*	*	*	1	113	1250	2022	*	*	*
INSURANCE OCCUPATIONS	16	75	1910	1869	*	*	*	63	237	1796	1788	2200	1808	1500
LAW ENFORCEMENT OCCPTNS	1	5	1333	1679	*	*	*	1	23	1333	1756	*	*	*
NURSES	50	59	1787	1886	2083	1800	1400	57	133	1819	1936	2250	1833	1400
PRODUCTION OCCUPATIONS	6	42	1918	2205	*	*	*	13	130	2054	2090	*	*	*
REAL ESTATE OCCUPATIONS	+	2	+	1900				1	17	1250	1764	*	*	*
RESEARCHERS-NONSCIENTIFIC	5	6	2408	2340	*	*	*	5	18	2408	2095	*	*	*
RESEARCHERS-SCIENTIFIC	2	23	2388	2337	*	*	*	8	69	2354	2247	*	*	*
SOC. WORKERS & RECREATION	+	11	+	1468				3	62	1385	1424	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	9	+	2026				4	46	1773	1880	*	*	*
TOTALS	647	4571						1730	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 4 MAY 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	52	$2167	$2289	*	*	*	32	284	$2174	$2276	$2333	$2250	$1917
MBA--NON-TECH	33	197	3066	2983	$3875	$2917	$2416	78	491	2801	2766	3750	2613	2250
MBA--TECH	17	88	2860	3218	*	*	*	39	187	2788	3165	3166	2750	2333
MS-BUSINESS	+	13	+	2636				4	53	2977	2494	*	*	*
ADMINISTRATION	+	2	+	2212				+	8	+	2309			
BANKING & FINANCE	+	7	+	2546				2	25	1667	2630	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	3150				1	6	2333	2881	*	*	*
LABOR/INDUSTRIAL RELATION	+	12	+	2686				+	20	+	2574			
MANAGEMENT INFO SYSTEMS	+	10	+	2435				+	28	+	2424			
HUMANITIES														
HUMANITIES	+	1	+	1750				+	18	+	1563			
SOCIAL SCIENCES	2	5	1513	2065	*	*	*	2	73	1513	1928	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	2720				3	35	2640	2822	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	26	+	2857				1	59	2900	2812	*	*	*
CIVIL	+	22	+	2469				+	77	+	2455			
ELECTRICAL(incl Comp Eng)	1	79	3800	3009	*	*	*	31	395	2942	2990	3375	2929	2433
GEOLOGICAL	+	1	+	2416				+	12	+	2285			
INDUSTRIAL	+	5	+	2847				3	55	2995	2736	*	*	*
MECHANICAL	1	20	2667	2686	*	*	*	12	150	2774	2838	*	*	*
METALLURGICAL	1	2	2750	2834	*	*	*	3	23	2717	2830	*	*	*
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	+	10	+	2706				1	30	2350	2750	*	*	*
COMPUTER SCIENCE	2	30	2280	2875	*	*	*	10	124	2737	2863	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	1	3	2028	2231	*	*	*	3	15	2514	2413	*	*	*
MATHEMATICS	2	8	2728	2414	*	*	*	3	24	2819	2387	*	*	*
PHYSICS	+	1	+	3533				1	3	2311	2994	*	*	*
TOTALS	70	601						229	2206					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	30	169	$3294	$3426	$3917	$3271	$2500	62	324	$3097	$3318	$3750	$2917	$2500
MBA--TECH	6	52	3569	3548	*	*	*	10	108	3596	3647	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	24	166	3266	3402	4167	3209	2708	47	325	3273	3476	4167	3125	2583
MBA--TECH	8	100	3447	3538	*	*	*	15	206	3341	3728	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	17	92	3272	3404	*	*	*	31	204	3335	3445	4166	3250	2583
MBA--TECH	7	74	3917	3758	*	*	*	10	146	3717	3905	*	*	*
TOTALS	92	653						175	1313					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$4500				+	12	+	$4063			
CHEMICAL	+	25	+	3877				1	84	$3500	3772	*	*	*
CIVIL	+	4	+	2602				+	11	+	3144			
ELEC ENG (INCL COMP ENG)	+	9	+	4782				+	54	+	4071			
MECHANICAL	+	3	+	4190				+	34	+	3794			
METALLURGICAL	+	2	+	3892				+	26	+	3773			
SCIENCE														
BIOLOGICAL	+	1	+	3250				+	4	+	2271			
CHEMISTRY	1	45	$3542	3597	*	*	*	3	110	3514	3422	*	*	*
COMPUTER SCIENCE	+	1	+	4583				+	9	+	4148			
MATHEMATICS	+	1	+	2825				+	5	+	3194			
PHYSICS	+	4	+	3461				+	21	+	3418			
POLYMER	+	8	+	3617				+	20	+	3353			
TOTALS	1	104						4	390					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2036 399 2667 1800		1827 7			1806 3	1500 1	1666 1	1875 8
BANKING & FINANCE	2000 3		1740 25 1708 1500	1583 1	1750 1	1580 2		1788 5	1500 7
BUSINESS ADMINISTRATION & MANAGEMENT	2078 3	1542 2	1761 41 1800 1625	1805 3		1921 7		1659 18	1557 24 1791 1081
HUMAN RESOURCES (incl Labor Relations)			1709 2	1850 1				1682 11	1529 7
INSTITUTIONAL MANAGEMENT								1852 13	1272 5
MANAGEMENT INFO SYSTEMS	2354 2			2122 3					
MARKETING & DISTRIBUTION	1950 1		1667 3	1500 2	1625 1	1250 1	1625 2	1887 4	1508 20 2083 1208
ECONOMICS	2160 1		1783 27 1833 1583	1379 4	2389 6	2062 4		1821 8	1922 7
LETTERS (incl English, Literature)			1800 2	1541 1		2764 3		1790 1	1558 2
HUMANITIES - All Other			1833 2		2583 1	2458 1		2333 1	1563 2
CRIMINAL JUSTICE									
HISTORY			1729 2			2083 1			1729 2

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			1813 1						1560 5
SOCIAL SCIENCES-All Other		1500 1	1974 8			1889 3		1963 7	1700 15
ADVERTISING		1281 7						2000 1	1597 3
COMMUNICATIONS		1604 2	1792 4					1808 1	1722 3
JOURNALISM							1000 1		1709 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2392 1				
CIVIL					2108 2				
ELECTRICAL(incl Comp Eng)	2250 2			2501 15	2500 3	2486 3			1384 1

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2208 1		2000 1	2575 1	2334 2				
MECHANICAL	2417 1			2375 2	2388 2				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY				1500 1					
AGRICULTURAL			1499 2						1833 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL					1833 1				
CHEMISTRY									

MAY 1988 SCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2042 3	1500 1	2417 1	2214 14	2389 3	2500 1		2445 3	1958 2
MATHEMATICS	2833 1		1818 7			2500 2		2133 4	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1988 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1812 3	1569 6		2041 1	
BANKING & FINANCE						1661 3		2080 1	
BUSINESS ADMINISTRATION & MANAGEMENT	1400 1		1667 1		1810 1	1606 9	2366 1		2058 3
HUMAN RESOURCES (incl Labor Relations)				1250 1					
INSTITUTIONAL MANAGEMENT						2058 2			
MANAGEMENT INFO SYSTEMS					2016 1	2347 3			
MARKETING & DISTRIBUTION	1583 1	1250 1	1750 3	2667 1	2750 1	1681 7			1885 1
ECONOMICS			2000 1			1562 5			
LETTERS (incl English, Literature)						921 2			
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY						1708 1			

MAY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1500 1			
SOCIAL SCIENCES-All Other				2000 1		1225 2			
ADVERTISING	1542 1		1208 1	1400 1		1476 6			
COMMUNICATIONS	2064 3		2000 1			2054 2			
JOURNALISM	2333 1					1214 4			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2405 4		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2675 1							2917 1	
CIVIL					2579 2				
ELECTRICAL(incl Comp Eng)		2000 1			2499 45 1825 2350	2642 6	2529 9		2317 4

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2000 1				2377 13	2767 2	2281 2		2450 3
MECHANICAL		2792 1			2482 10		2412 11		2221 23 2465 1875
METALLURGICAL									
MINING & MINERAL									
NUCLEAR					2451 1				
PETROLEUM									
ENGINEERING TECHNOLOGY							2433 3		2084 1
AGRICULTURAL						1600 1		1416 5	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

MAY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2758 1			2242 3	2352 5			
MATHEMATICS		1750 1		1900 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1925 2		1823 1		1916 1	1916 3	1933 1
BANKING & FINANCE						2100 1			
BUSINESS ADMINISTRATION & MANAGEMENT	1911 3	1616 1	1750 1	2028 3	1996 8	1942 5	1938 2	1945 2	1867 2
HUMAN RESOURCES (incl labor Relations)									
INSTITUTIONAL MANAGEMENT				2375 1	2325 1				
MANAGEMENT INFO SYSTEMS			1958 1	2167 1	1860 1			2251 7	
MARKETING & DISTRIBUTION	2000 1	2018 3		1500 1	1500 2	1646 2		1972 3	1867 1
ECONOMICS	1667 1	2200 1		2166 3		1750 1	2000 1	1916 1	2208 1
LETTERS (incl English, Literature)			1167 1						
HUMANITIES - All Other			1000 1						
CRIMINAL JUSTICE									
HISTORY		1950 1				2063 2			

MAY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY							1833 1		
SOCIAL SCIENCES-All Other	1900 1	2250 1		2083 1					
ADVERTISING									
COMMUNICATIONS		1583 2							
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL	2000 1							2300 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2292 2	2647 28 1833 2583				2585 8		2695 18	2600 2
CIVIL	1914 8	2542 1						2498 7	
ELECTRICAL(incl Comp Eng)	2294 8	2629 3	2512 13	2494 42 1800 2375	2583 1	2562 7	2587 5	2594 13	

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2500 2	2382 1	2396 4		2250 1		2295 1	
MECHANICAL	2482 12	2613 17		2470 12		2516 4	2542 1	2584 9	2424 1
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY			1975 2			1667 1			
AGRICULTURAL		1300 1			1887 2	1650 1			
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2229 3			1550 1		1250 1		
CHEMISTRY		1500 1							

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2000 1	2475 3	2497 26 2625 2292	2500 7		1958 1		2480 6	
MATHEMATICS		1900 1		2200 1					
ALLIED HEALTH PROFESSIONS		1875 1							
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES								2307 3	
RENEWABLE NATURAL RSRCS									

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING	1958 2			1917 1	2000 1	1338 3	1649 6
BANKING & FINANCE	1970 1						
BUSINESS ADMINISTRATION & MANAGEMENT	1925 10		2000 1	1593 2			
HUMAN RESOURCES (incl Labor Relations)						1416 1	
INSTITUTIONAL MANAGEMENT							1400 1
MANAGEMENT INFO SYSTEMS	2291 1						
MARKETING & DISTRIBUTION	1826 2			1603 2			
ECONOMICS	1979 2					1561 2	
LETTERS (incl English, Literature)	2429 1						1625 1
HUMANITIES - All Other							
CRIMINAL JUSTICE							1333 1
HISTORY							

MAY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY					1500 1	1542 3	
SOCIAL SCIENCES-All Other	1584 2			1613 2	1562 4	1530 1	1297 2
ADVERTISING							
COMMUNICATIONS					1166 1		
JOURNALISM				1603 1			
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2029 3	
AGRICULTURAL	2750 1					2311 1	
BIOENGINEERING & BIOMEDIC							
CHEMICAL	2653 3						
CIVIL						1905 9	1895 17
ELECTRICAL(incl Comp Eng)	2625 1					2059 27 2523 1917	1898 3

MAY 1988 SCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2497 6					1953 6	
MECHANICAL	2557 7	2575 1				1863 18	
METALLURGICAL							
MINING & MINERAL							
NUCLEAR						1989 2	
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1250 1	2167 1		1246 1	
CHEMISTRY	2406 2						

MAY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	1785 4					1857 9	1580 3
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING				1819 57 1833 1400			
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES						1233 1	
RENEWABLE NATURAL RSRCS							

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2038 409 2683 1800	1528 3	1778 120 1950 1583	1685 15	2255 9	2001 25 1666 1500	1583 3	1783 69 1791 1483	1601 104 1958 1208
BACHELOR TECHNICAL	2260 8	1367 10	1820 15	2344 33 2600 1875	2325 14	2493 6	1000 1	2186 9	1709 12

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1492 2	1250 1	1783 5	1972 3	2002 6	1636 41 1500 1250	2366 1	2061 2	2015 4
BACHELOR TECHNICAL	2106 7	2325 4	1604 2	1650 2	2467 74 1850 2314	2022 26 1988 1120	2440 29 2575 2375	1667 6	2251 31 1988 1975

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 SCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1883 6	2010 7	1621 6	2071 10	1921 13	1907 11	1925 5	2077 16	1948 5
BACHELOR TECHNICAL	2251 32 2617 1900	2505 63 2029 2183	2474 42 2640 2325	2480 66 1833 2350	1977 4	2444 23 2583 2250	2390 7	2575 58 1833 2308	2541 3

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1935 21 4583 1700		2000 1	1648 7	1625 6	1471 10	1532 11
BACHELOR TECHNICAL	2424 24 1708 2058	2575 1	1250 1	1821 59 2550 1400	1166 1	1942 77 1875 1606	1854 23 1983 1449

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 /06 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2589 19	2917 1	2788 22 1792 2291	2550 2	2867 5				2833 1
MBA--TECH	2569 10		2451 6	2875 4	5417 1				

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				3083 1		2000 2	2150 1	2677 1	2771 2
MBA--TECH						2500 1			

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		3353 5	2396 2	2917 3	3229 6	2833 3			
MBA--TECH	2239 2	2844 4	3119 3	3000 3		3152 3	2500 1		

MAY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH			2166 1				5000 1
MBA--TECH	2750 1						

A3940-1.5
10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1988

SOUTHERN REGION (SCPA)

Alabama A&M University
Auburn University
Augusta College
Clemson University
Duke University
Duke University-Grad. Sch. of Business Admin.
University of Florida
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State
University of Mississippi
North Carolina A&T State University
University of North Carolina-Chapel Hill
University of North Carolina-Greensboro
Rollins College
University of South Florida
University of Tennessee-Knoxville
Tulane University
Vanderbilt University
Vanderbilt University-Owen Grad. Sch. of Mgmt.
Virginia Tech & State University
University of Virginia
University of Virginia-Colgate Darden
  Graduate School of Business
Wake Forest University
Wake Forest University-Babcock Grad. Sch. of Mgmt.
College of William & Mary

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	98	1033	$2031	$2058	$2250	$2083	$1750	548	5264	$2011	$2010	$2292	$2041	$1708
BANKING & FINANCE	57	442	1695	1911	2000	1625	1458	107	1201	1712	1901	2080	1667	1483
BUSINESS ADMINISTRATION & MANAGEMENT	55	361	1753	1818	2083	1750	1500	209	1285	1764	1772	2083	1750	1450
HUMAN RESOURCES (incl Labor Relations)	15	46	1894	1708	*	*	*	38	115	1725	1659	2055	1750	1500
INSTITUTIONAL MANAGEMENT	8	13	1984	1800	*	*	*	31	81	1823	1657	2208	1833	1416
MANAGEMENT INFO SYSTEMS	5	115	1517	2059	*	*	*	25	426	2070	2082	2416	2100	1667
MARKETING & DISTRIBUTION	49	427	1715	1773	2000	1667	1417	115	1327	1700	1757	2000	1667	1400
HUMANITIES														
ECONOMICS	59	301	1789	2147	2208	1750	1500	135	603	1831	2051	2208	1808	1500
LETTERS (incl English, Literature)	11	27	1743	1711	*	*	*	25	77	1783	1722	2429	1750	1417
HUMANITIES - All Other	13	105	1750	1721	*	*	*	21	211	1805	1630	2250	1800	1500
CRIMINAL JUSTICE	2	3	1646	1550	*	*	*	3	34	1541	1625	*	*	*
HISTORY	9	63	1847	2042	*	*	*	18	88	1856	1976	*	*	*
PSYCHOLOGY	15	74	1727	1861	*	*	*	27	168	1666	1720	1916	1560	1417
SOCIAL SCIENCES-All Other	17	145	1862	2096	*	*	*	68	333	1784	1881	2200	1833	1292
COMMUNICATIONS														
ADVERTISING	4	18	1569	1746	*	*	*	24	62	1460	1566	1792	1500	1166
COMMUNICATIONS	6	70	1729	1726	*	*	*	25	231	1774	1657	2125	1750	1333
JOURNALISM	3	32	1333	1586	*	*	*	12	107	1434	1516	*	*	*
TECHNICAL WRITING	+	2	+	2195				+	12	+	2249			
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	87	1653	2379	*	*	*	9	361	2112	2352	*	*	*
AGRICULTURAL	6	14	2055	2153	*	*	*	10	36	2169	2106	*	*	*
BIOENGINEERING & BIOMEDIC	+	4	+	2236				+	10	+	2367			
CHEMICAL	14	347	2557	2573	*	*	*	78	1139	2626	2584	2780	2630	2500
CIVIL	12	289	2265	2171	*	*	*	58	894	2091	2119	2533	2050	1652
ELECTRICAL(incl Comp Eng)	87	1185	2423	2509	2667	2459	2029	299	3920	2429	2474	2667	2500	2029
GEOLOGICAL	+	6	+	2067				+	19	+	2067			
INDUSTRIAL	31	204	2425	2395	2578	2475	2233	78	740	2374	2377	2583	2450	2000
MECHANICAL	52	717	2418	2452	2650	2450	2200	184	2466	2386	2451	2650	2450	1988

continued

SCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 5/2/88 THROUGH 6/6/88 — CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM NUMBER OF OFFERS REGIONAL	INTERIM NUMBER OF OFFERS NATIONAL	INTERIM AVERAGE $ OFFERS REGIONAL	INTERIM AVERAGE $ OFFERS NATIONAL	INTERIM PERCENTILES' 90TH	INTERIM PERCENTILES' 50TH	INTERIM PERCENTILES' 10TH	CUMULATIVE NUMBER OF OFFERS REGIONAL	CUMULATIVE NUMBER OF OFFERS NATIONAL	CUMULATIVE AVERAGE $ OFFERS REGIONAL	CUMULATIVE AVERAGE $ OFFERS NATIONAL	CUMULATIVE PERCENTILES' 90TH	CUMULATIVE PERCENTILES' 50TH	CUMULATIVE PERCENTILES' 10TH
ENGINEERING (continued)														
METALLURGICAL	1	39	$2500	$2415	*	*	*	1	151	$2500	$2449	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	2	4	2153	2114	*	*	*	5	20	2147	2373	*	*	*
PETROLEUM	+	61	+	2500				+	154	+	2672			
ENGINEERING TECHNOLOGY	8	126	2115	2346	*	*	*	[illegible]	267	2089	2290	*	*	*
SCIENCE														
AGRICULTURAL	4	29	1532	1587	*	*	*	[illegible]	[illegible]	1551	1686	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	[illegible]	+	1300			
BIOLOGICAL		37	2073	1693	*	*	*	[illegible]	[illegible]	1882	1754	*	*	*
CHEMISTRY	1	19	1958	2280	*	*	*	4	67	2068	2192	*	*	*
COMPUTER SCIENCE	44	420	2222	2266	$2550	$2282	$1746	141	1389	2257	2276	$2583	$2375	$1746
MATHEMATICS	18	130	1908	2255	*	*	*	36	304	1977	2237	2500	1863	1667
ALLIED HEALTH PROFESSIONS	+	12	+	1689				1	71	1875	1994	*	*	*
NURSING	11	39	1786	2091	*	*	*	68	178	1814	1959	2250	1817	1400
PHARMACY	39	58	2967	2837	3600	2916	2666	39	75	2967	2758	3600	2916	2666
PHYSICS	+	11	+	2527				+	24	+	2378			
OTHER PHYSICAL & EARTH SCIENCES	2	7	1792	1488	*	*	*	6	25	1956	1803	*	*	*
RENEWABLE NATURAL RSRCS	+	4	+	2046				+	10	+	1694			
TOTALS	765	7126						2495	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	106	1112	$2018	$2054	$2250	$2078	$1667	563	5432	$2004	$2007	$2292	$2000	$1708
BANKING OCCUPATIONS	79	225	1681	1816	1917	1625	1500	193	527	1727	1815	1958	1750	1500
BUSINESS ADMINISTRATION	10	100	1711	1766	*	*	*	32	408	1676	1691	2167	1500	1200
CONSULTANTS	5	301	2160	2333	*	*	*	29	833	2212	2265	2500	2208	1950
FINANCIAL ANALYSTS	16	298	1889	2284	*	*	*	45	657	2021	2160	2500	2000	1542
HUMAN RESOURCES	7	41	1549	1674	*	*	*	17	165	1501	1630	*	*	*
MANAGEMENT TRAINEE	107	632	1776	1815	2083	1750	1500	243	1764	1764	1747	2200	1750	1456
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	14	262	2138	2243	*	*	*	69	904	2182	2230	2574	2333	1500
COMPUTER SCIENTISTS	45	256	2270	2295	2574	2272	2000	112	820	2296	2298	2583	2324	2000
MATH/STATISTICIANS	5	81	1852	2284	*	*	*	10	162	1982	2263	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	36	168	1828	1881	2210	1792	1333	115	560	1801	1849	2450	1746	1250
RETAIL/WHOLESALE SALES	31	297	1765	1767	2083	1750	1500	96	787	1724	1776	2084	1833	1167
TECHNICAL SALES	18	122	2222	2116	*	*	*	52	326	2143	2037	2600	2154	1750
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	2	23	1643	1684	*	*	*	9	104	1500	1678	*	*	*
COMMUNICATIONS OCCUPATION	3	20	1403	1745	*	*	*	12	99	1377	1635	*	*	*
ENGINEERS (Eng. Deg. Req)	183	2788	2409	2450	2667	2475	2029	644	9361	2397	2437	2675	2475	1988
HEALTH RELATED OCCUPATION	41	82	2881	2414	3500	2916	2500	42	195	2842	2187	3500	2916	2333
INSURANCE OCCUPATIONS	33	122	1848	1848	2108	1833	1667	96	359	1814	1809	2200	1833	1560
LAW ENFORCEMENT OCCPTNS	+	3	+	1810				1	26	1333	1763	*	*	*
NURSES	11	40	1786	2101	*	*	*	68	173	1814	1974	2250	1817	1400
PRODUCTION OCCUPATIONS	7	39	1877	2063	*	*	*	20	169	1992	2084	2334	1971	1700
REAL ESTATE OCCUPATIONS	1	22	1417	1983	*	*	*	2	39	1334	1887	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	41	+	2058				5	59	2408	2069	*	*	*
RESEARCHERS-SCIENTIFIC	+	16	+	1887				8	85	2354	2180	*	*	*
SOC. WORKERS & RECREATION	4	25	1524	1315	*	*	*	7	87	1464	1392	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	10	1917	2080	*	*	*	5	56	1802	1916	*	*	*
TOTALS	765	7126						2495	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	32	$2300	$2419	*	*	*	34	316	$2181	$2290	$2333	$2250	$1917
MBA--NON-TECH	29	195	2630	2853	$3167	$2666	$1900	107	686	2755	2791	3750	2625	2150
MBA--TECH	5	56	3318	3283	*	*	*	44	243	2848	3192	3166	2750	2375
MS-BUSINESS	+	28	+	2822				4	81	2977	2608	*	*	*
ADMINISTRATION	1	4	2333	1925	*	*	*	1	12	2333	2181	*	*	*
BANKING & FINANCE	1	170	2850	3207	*	*	*	3	195	2061	3133	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	2	5	2750	2800	*	*	*	3	11	2611	2844	*	*	*
LABOR/INDUSTRIAL RELATION	+	1	+	3416				+	21	+	2614			
MANAGEMENT INFO SYSTEMS	+	23	+	2903				+	51	+	2640			
HUMANITIES														
HUMANITIES	1	11	1746	1856	*	*	*	1	29	1746	1674	*	*	*
SOCIAL SCIENCES	+	8	+	1850				2	81	1513	1920	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	29	+	2869				3	64	2640	2843	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	3417				+	2	+	3417			
CHEMICAL	4	31	2845	2984	*	*	*	5	90	2856	2871	*	*	*
CIVIL	+	22	+	2511				+	99	+	2467			
ELECTRICAL(incl Comp Eng)	4	121	2727	3065	*	*	*	35	516	2917	3008	3375	2913	2433
GEOLOGICAL	+	2	+	2804				+	14	+	2359			
INDUSTRIAL	+	30	+	2846				3	85	2995	2775	*	*	*
MECHANICAL	4	81	2022	2843	*	*	*	16	231	2586	2840	*	*	*
METALLURGICAL	+	6	+	2863				3	29	2717	2837	*	*	*
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	1	7	1833	2295	*	*	*	2	37	2092	2664	*	*	*
COMPUTER SCIENCE	5	31	3072	2878	*	*	*	15	155	2849	2866	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	5	+	2714				3	20	2514	2488	*	*	*
MATHEMATICS	1	4	3000	2798	*	*	*	4	28	2864	2446	*	*	*
PHYSICS	+	4	+	3344				1	7	2311	3194	*	*	*
TOTALS	60	908						289	3114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88 NUMBER OF OFFERS REGIONAL	 NATIONAL	 AVERAGE $ OFFERS REGIONAL	 NATIONAL	 PERCENTILES' 90TH	 50TH	 10TH	CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88 NUMBER OF OFFERS REGIONAL	 NATIONAL	 AVERAGE $ OFFERS REGIONAL	 NATIONAL	 PERCENTILES' 90TH	 50TH	 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	27	137	$3127	$3440	$3917	$3133	$2250	89	461	$3106	$3355	$3792	$3000	$2458
MBA--TECH	1	52	3250	3595	*	*	*	11	160	3564	3630	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	18	153	3268	3423	*	*	*	65	478	3271	3459	4000	3166	2600
MBA--TECH	4	97	4334	3627	*	*	*	19	303	3550	3696	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	10	127	3168	3524	*	*	*	41	331	3294	3475	4000	3250	2677
MBA--TECH	6	67	2971	3620	*	*	*	16	213	3437	3815	*	*	*
TOTALS	66	633						241	1946					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	+	+	+				+	12	+	$4063			
CHEMICAL	1	22	$3760	$3909	*	*	*	2	106	$3630	3800	*	*	*
CIVIL	+	+	+	+				+	11	+	3144			
ELEC ENG (INCL COMP ENG)	+	27	+	4207				+	81	+	4116			
MECHANICAL	+	9	+	4076				+	43	+	3853			
METALLURGICAL	+	+	+	+				+	26	+	3773			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	4	+	2271			
CHEMISTRY	+	28	+	3391				3	138	3514	3415	*	*	*
COMPUTER SCIENCE	+	4	+	3396				+	13	+	3917			
MATHEMATICS	+	3	+	4250				+	8	+	3590			
PHYSICS	+	3	+	3653				+	24	+	3447			
POLYMER	+	3	+	3533				+	23	+	3377			
TOTALS	1	99						5	489					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2044 472 3445 1819		1760 9			1729 4	1500 1	1666 1	1875 8
BANKING & FINANCE	1854 4		1670 58 2400 1500	1665 2	1750 1	1553 3	1666 1	1762 9	1583 11
BUSINESS ADMINISTRATION & MANAGEMENT	2038 4	1542 2	1748 57 2000 1583	1666 6	2083 1	1921 7	1917 1	1651 22 1917 1408	1556 30 2333 1081
HUMAN RESOURCES (incl Labor Relations)			1781 4	1850 1				1800 24 2250 1560	1529 7
INSTITUTIONAL MANAGEMENT			2000 1					1919 17	1352 6
MANAGEMENT INFO SYSTEMS	2354 2		1750 1	2122 3					1389 3
MARKETING & DISTRIBUTION	1950 1		1692 5	1828 8	1625 1	1325 2	1531 4	1887 4	1562 38 2167 1208
ECONOMICS	2061 6		1744 47 2667 1542	1525 6	2268 7	1950 5	1500 1	1839 12	1809 14
LETTERS (incl English, Literature)		1750 2	1700 3	1541 1		2764 3		1790 1	1607 5
HUMANITIES - All Other		1834 1	1863 6		2583 1	2458 1		1893 4	1633 5
CRIMINAL JUSTICE									1625 1
HISTORY			1750 5			2042 2			1781 4

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2[illegible] 706 # of Offers
90th: 22[illegible]8
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2400 1	1458 1	1719 2						1655 14
SOCIAL SCIENCES-All Other		1500 1	1967 9			1906 4		1909 12	1760 21 2625 1583
ADVERTISING		1254 8		1333 1				2000 1	1597 3
COMMUNICATIONS		1604 2	1792 4					1808 1	1677 8
JOURNALISM							1000 1		170[illegible] 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2392 1				
CIVIL	2000 1				2116 3				
ELECTRICAL(incl Comp Eng)	2222 3			2499 17	2500 3	2486 3			1384 1

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2208 1		2000 1	2575 1	2334 2			2291 1	
MECHANICAL	2417 1		1792 1	2375 2	2411 3				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY			1833 1	1500 1					
AGRICULTURAL			1499 2						1687 2
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL					1833 1				
CHEMISTRY									

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2141 5	1500 1	2167 2	2210 26 2750 1746	2389 3	2500 1		2445 3	1958 2
MATHEMATICS	2361 3		1831 12	2167 1		2500 2		1937 8	
ALLIED HEALTH PROFESSIONS									
NURSING							1606 1		
PHARMACY									3184 11
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									1792 2
RENEWABLE NATURAL RSRCS									

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1812 3	1625 7	2075 1	2041 1	2083 2
BANKING & FINANCE				1456 1	1875 2	1661 3		2080 1	
BUSINESS ADMINISTRATION & MANAGEMENT	1400 1		1667 1	1903 3	1810 1	1606 9	2366 1		2031 4
HUMAN RESOURCES (incl Labor Relations)				1250 1					
INSTITUTIONAL MANAGEMENT						2058 2			
MANAGEMENT INFO SYSTEMS					2016 1	2347 3			
MARKETING & DISTRIBUTION	1583 1	1250 1	1757 6	1961 3	2413 2	1625 10			1885 1
ECONOMICS			2000 1		2580 1	1635 6			1885 1
LETTERS (incl English, Literature)	1417 1					1482 4			
HUMANITIES - All Other						1667 1			
CRIMINAL JUSTICE									
HISTORY			1667 1			1896 2			

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1459 2			
SOCIAL SCIENCES-All Other				2000 1	1950 1	1225 2			
ADVERTISING	1542 1		1208 1	1400 1		1476 6			
COMMUNICATIONS	2064 3		2000 1			2054 2			
JOURNALISM	2333 1		1875 1			1164 6			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2405 4		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2675 1							2917 1	2333 1
CIVIL					2476 3				
ELECTRICAL(incl Comp Eng)		2000 1			2492 51 3017 2350	2642 6	2485 16		2389 7

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2000 1				2388 16	2767 2	2399 4		2457 4
MECHANICAL		2792 1			2482 10		2389 16		2280 39 2583 1900
METALLURGICAL									
MINING & MINERAL									
NUCLEAR					2451 1				
PETROLEUM									
ENGINEERING TECHNOLOGY		2000 1					2433 3		2084 1
AGRICULTURAL						1600 1		1416 5	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2758 1			2242 3	2221 7	1871 2		
MATHEMATICS		1750 1		1900 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			2033 3	2146 2	1995 2	2125 3	1916 1	1930 9	1933 1
BANKING & FINANCE		2500 2			2250 2	1817 3			
BUSINESS ADMINISTRATION & MANAGEMENT	1789 7	2191 3	1750 2	1997 5	1987 12	1882 6	1938 2	1945 2	1867 2
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT				2375 1	2204 2				
MANAGEMENT INFO SYSTEMS			1958 1	1917 2	1860 1			2251 7	
MARKETING & DISTRIBUTION	2000 1	1982 4		1500 2	1903 5	1625 3		1966 5	1867 1
ECONOMICS	1667 1	2278 3	1750 1	2078 6	1750 2	1875 2	2000 1	1916 1	2208 1
LETTERS (incl English, Literature)			1167 1		1879 2				
HUMANITIES - All Other	1458 1		1000 1						
CRIMINAL JUSTICE									
HISTORY		1950 1				2063 2			

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY							1833 1	2083 1	
SOCIAL SCIENCES-All Other	1900 1	2146 2		2083 1					
ADVERTISING			1792 1		2083 1				
COMMUNICATIONS		1764 3							
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL	2000 1	2416 1				1666 1		2300 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2361 3	2634 35 2890 2567			2600 1	2599 9		2671 21 2810 2600	2600 2
CIVIL	1973 10	2542 1						2518 10	
ELECTRICAL(incl Comp Eng)	2360 13	2612 9	2511 19	2494 67 2800 2375	2583 1	2590 8	2535 14	2604 17	

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2500 1	2494 4	2386 3	2500 10	2583 1	2425 2		2295 1	2525 1
MECHANICAL	2482 12	2630 22 2800 2508	2250 1	2480 17		2522 8	2379 10	2602 12	2424 1
METALLURGICAL							2500 1		
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY		2417 2	1983 3			1667 1	2500 1		
AGRICULTURAL		1542 3			1887 2	1650 1			
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2194 5			1550 1		1250 1		2083 1
CHEMISTRY		1729 2							

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 202[illegible] 706 # of Offers
90th: 220[illegible]
10th: 183[illegible]

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2000 1	2505 5	2501 33 2917 2375	2445 13	2475 1	1958 1		2378 8	1386 1
MATHEMATICS	1500 1	2125 2		2200 1	1667 1			2583 1	
ALLIED HEALTH PROFESSIONS		1875 1							
NURSING									
PHARMACY		3433 1							
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES								2307 3	
RENEWABLE NATURAL RSRCS									

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING	1958 2		1050 1	1917 1	2000 1	1460 6	1664 7
BANKING & FINANCE	1889 2					1625 2	
BUSINESS ADMINISTRATION & MANAGEMENT	1924 12		2000 1	1593 2		1296 2	1750 1
HUMAN RESOURCES (incl Labor Relations)						1416 1	
INSTITUTIONAL MANAGEMENT						1500 1	1400 1
MANAGEMENT INFO SYSTEMS	2291 1						
MARKETING & DISTRIBUTION	1826 2			1712 4			1429 1
ECONOMICS	1916 3				1500 1	1566 5	1666 1
LETTERS (incl English, Literature)	2429 1						1625 1
HUMANITIES - All Other							
CRIMINAL JUSTICE							1500 2
HISTORY	1917 1						

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY					1500 1	1542 4	
SOCIAL SCIENCES-All Other	1584 2			1686 3	1562 4	1530 1	1309 3
ADVERTISING							
COMMUNICATIONS					1166 1		
JOURNALISM				1603 1			
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1878 5	
AGRICULTURAL	2750 1					1994 4	2583 1
BIOENGINEERING & BIOMEDIC							
CHEMICAL	2653 3						
CIVIL						1913 10	1945 20 2583 1652
ELECTRICAL(incl Comp Eng)	2625 1					2024 37 2625 1650	1950 5

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2470 11					2046 9	1906 2
MECHANICAL	2557 7	2575 1				1898 20 2433 1606	
METALLURGICAL							
MINING & MINERAL							
NUCLEAR						1861 3	2700 1
PETROLEUM							
ENGINEERING TECHNOLOGY						1875 2	
AGRICULTURAL						1260 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1250 1	2056 3		1246 1	
CHEMISTRY	2406 2						

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	1785 4					1931 15	1580 3
MATHEMATICS						1808 2	
ALLIED HEALTH PROFESSIONS							
NURSING				1817 67 2500 1400			
PHARMACY				2964 25 3600 2666		1583 2	
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES						1233 1	
RENEWABLE NATURAL RSRCS							

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2044 490 3445 1819	1625 7	1738 207 2667 1500	1735 27 2300 1500	2174 11	1932 31 3125 1500	1589 8	1807 106 2916 1500	1628 167 2916 1300
BACHELOR TECHNICAL	2220 14	1340 11	1830 23 2417 1625	2291 49 2750 1746	2321 16	2493 6	1303 2	2066 14	2223 31 3600 1625

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1467 3	1250 1	1764 9	1811 9	2033 11	1662 51 2541 1250	2221 2	2061 2	2007 8
BACHELOR TECHNICAL	2106 7	2260 5	1694 3	1650 2	2461 84 3017 2292	1949 30 2967 1083	2405 45 2717 2250	1667 6	2305 52 2583 2000

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1777 11	2172 15	1719 9	2002 19	1978 28 2680 1750	1888 19	1925 5	2034 25 2750 1916	1948 5
BACHELOR TECHNICAL	2269 42 2869 1900	2498 96 3433 2125	2457 60 2917 2250	2484 108 2850 2350	2146 9	2454 31 2784 2250	2427 27 2625 2300	2566 74 2810 2308	2270 6

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1922 26 2429 1700		1525 2	1701 10	1607 7	1502 22 1667 1333	1555 17
BACHELOR TECHNICAL	2426 29 2917 2058	2575 1	1250 1	2121 96 3600 1600	1166 1	1934 112 2625 1606	1953 32 2700 1637

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2690 22 4583 2292	2875 2	2682 27 4583 2166	2589 3	2630 8				2292 2
MBA--TECH	2569 10		2451 6	2875 4	4250 2				

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				2847 3		2097 3	2150 1	2677 1	2924 6
MBA--TECH						2500 1			3783 1

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	1900 1	3353 5	2396 2	2917 3	3287 8	2722 6			
MBA--TECH	2239 2	2844 4	3089 4	3000 3		3152 3	2500 1		

JULY 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
MBA--NON-TECH	3166	1			2166	1							3329	2
MBA--TECH	3459	2			2555	1								

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

SOUTHERN REGION (SCPA)

Alabama A&M University
Auburn University
Augusta College
Clemson University
Duke University
Duke University-Grad. Sch. of Business Admin.
University of Florida
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State
University of Mississippi
North Carolina A&T State University
University of North Carolina-Chapel Hill
University of North Carolina-Greensboro
Rollins College
University of South Florida
University of Tennessee-Knoxville
Tulane University
Vanderbilt University
Vanderbilt University-Owen Grad. Sch. of Mgmt.
Virginia Tech & State University
University of Virginia
University of Virginia-Colgate Darden
  Graduate School of Business
Wake Forest University
Wake Forest University-Babcock Grad. Sch. of Mgmt.
College of William & Mary

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	195	1011	$1969	$1950	$2208	$2000	$1560	743	6275	$2000	$2000	$2292	$2000	$1667
BANKING & FINANCE	78	475	1789	1849	2125	1750	1464	185	1676	1745	1886	2083	1750	1464
BUSINESS ADMINISTRATION & MANAGEMENT	126	519	1801	1831	2041	1833	1500	335	1804	1778	1788	2083	1775	1458
HUMAN RESOURCES (incl Labor Relations)	12	58	1646	1760	*	*	*	50	173	1706	1693	2055	1695	1416
INSTITUTIONAL MANAGEMENT	1	53	1333	1706	*	*	*	32	134	1808	1677	2208	1833	1400
MANAGEMENT INFO SYSTEMS	9	173	1884	2047	*	*	*	34	599	2021	2072	2416	2089	1542
MARKETING & DISTRIBUTION	87	548	1844	1760	2200	1917	1500	202	1875	1762	1758	2167	1750	1417
HUMANITIES														
ECONOMICS	70	242	1799	1963	2083	1750	1500	205	845	1820	2026	2208	1750	1500
LETTERS (incl English, Literature)	12	62	1742	1722	*	*	*	37	139	1770	1722	2429	1750	1416
HUMANITIES - All Other	11	108	1592	1607	*	*	*	32	319	1732	1622	2083	1750	1458
CRIMINAL JUSTICE	2	15	1517	1626	*	*	*	5	49	1531	1626	*	*	*
HISTORY	6	40	2077	1746	*	*	*	24	128	1911	1904	2083	1875	1625
PSYCHOLOGY	15	62	1601	1704	*	*	*	42	230	1643	1716	1885	1551	1417
SOCIAL SCIENCES-All Other	16	147	1687	1772	*	*	*	84	480	1765	1848	2133	1792	1292
COMMUNICATIONS														
ADVERTISING	10	37	1811	1697	*	*	*	34	99	1563	1615	2083	1521	1166
COMMUNICATIONS	7	141	1497	1731	*	*	*	32	372	1714	1685	2050	1750	1250
JOURNALISM	14	34	1593	1579	*	*	*	26	141	1519	1531	1875	1508	1050
TECHNICAL WRITING	+	7	+	2225				+	19	+	2240			
ENGINEERING														
AEROSPACE & AERONAUTICAL	14	106	2284	2336	*	*	*	23	467	2217	2348	2475	2336	2000
AGRICULTURAL	1	20	2000	2047	*	*	*	11	56	2154	2085	*	*	*
BIOENGINEERING & BIOMEDIC	3	6	2483	2339	*	*	*	3	16	2483	2356	*	*	*
CHEMICAL	113	372	2631	2579	2750	2625	2550	191	1511	2629	2583	2750	2625	2520
CIVIL	36	327	2089	2170	2450	2092	1652	94	1221	2090	2133	2533	2075	1652
ELECTRICAL(incl Comp Eng)	192	1427	2439	2490	2650	2500	2175	491	5347	2433	2478	2667	2500	2029
GEOLOGICAL	+	4	+	2073				+	23	+	2068			
INDUSTRIAL	65	243	2330	2360	2500	2365	2083	143	983	2354	2373	2550	2417	2029
MECHANICAL	141	955	2469	2442	2667	2500	2250	325	3421	2422	2449	2667	2475	2028

continued

SCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	4	38	$2392	$2475	*	*	*	5	189	$2413	$2454	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	3	17	2567	2422	*	*	*	8	37	2304	2395	*	*	*
PETROLEUM	1	23	2708	2642	*	*	*	1	177	2708	2668	*	*	*
ENGINEERING TECHNOLOGY	4	146	2262	2269	*	*	*	20	413	2123	2283	$2500	$2084	$1667
SCIENCE														
AGRICULTURAL	4	53	1767	1683	*	*	*	21	188	1592	1685	1833	1541	1300
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	6	45	1565	1603	*	*	*	20	119	1787	1697	2183	1750	1250
CHEMISTRY	9	32	1990	2116	*	*	*	13	99	2014	2167	*	*	*
COMPUTER SCIENCE	64	576	2299	2304	$2567	$2375	$2000	205	1965	2270	2284	2583	2375	1791
MATHEMATICS	20	128	1988	2204	2333	2000	1583	56	432	1981	2227	2416	1908	1625
ALLIED HEALTH PROFESSIONS	4	40	1777	1672	*	*	*	5	111	1797	1878	*	*	*
NURSING	26	96	1857	1993	2083	1766	1733	94	274	1826	1971	2160	1800	1583
PHARMACY	122	128	2982	2924	3300	3000	2720	161	203	2978	2863	3333	3000	2666
PHYSICS	3	20	2320	2245	*	*	*	3	44	2320	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	2	7	1908	1643	*	*	*	8	32	1944	1768	*	*	*
RENEWABLE NATURAL RSRCS	+	10	+	1627				+	20	+	1661			
TOTALS	1508	8551						4003	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	197	1060	$1975	$1940	$2208	$2000	$1560	760	6492	$1996	$1996	$2292	$2000	$1667
BANKING OCCUPATIONS	114	256	1787	1796	1958	1833	1583	307	783	1749	1809	1958	1750	1517
BUSINESS ADMINISTRATION	17	175	1696	1712	*	*	*	49	583	1683	1698	2250	1542	1200
CONSULTANTS	32	247	2052	2196	2333	2000	1875	61	1080	2128	2249	2460	2083	1875
FINANCIAL ANALYSTS	46	298	1939	2012	2458	1921	1458	91	955	1980	2114	2500	2000	1500
HUMAN RESOURCES	10	131	1545	1727	*	*	*	27	296	1518	1673	1750	1500	1300
MANAGEMENT TRAINEE	119	717	1646	1727	1950	1625	1416	362	2481	1725	1741	2083	1708	1417
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	51	368	2262	2266	2567	2333	1750	120	1272	2216	2241	2575	2333	1530
COMPUTER SCIENTISTS	32	312	2271	2289	2633	2333	1916	144	1132	2290	2295	2633	2333	1988
MATH/STATISTICIANS	7	63	2015	2211	*	*	*	17	225	1996	2249	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	27	251	1746	1786	2050	1833	1400	142	811	1790	1829	2450	1750	1250
RETAIL/WHOLESALE SALES	52	283	1823	1869	2132	1881	1416	148	1070	1759	1800	2125	1850	1333
TECHNICAL SALES	18	119	2077	1994	*	*	*	70	445	2126	2026	2583	2146	1667
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	5	49	1584	1570	*	*	*	14	153	1530	1644	*	*	*
COMMUNICATIONS OCCUPATION	6	72	1433	1762	*	*	*	18	171	1396	1688	*	*	*
ENGINEERS (Eng. Deg. Req)	551	3510	2446	2435	2690	2500	2083	1195	12871	2420	2437	2683	2500	2000
HEALTH RELATED OCCUPATION	126	183	2938	2556	3300	3000	2500	168	378	2914	2366	3333	3000	2500
INSURANCE OCCUPATIONS	7	103	1632	1773	*	*	*	103	462	1802	1801	2166	1808	1560
LAW ENFORCEMENT OCCPTNS	1	5	1283	1527	*	*	*	2	31	1308	1725	*	*	*
NURSES	26	94	1857	1991	2083	1766	1733	94	267	1826	1980	2160	1800	1583
PRODUCTION OCCUPATIONS	7	69	2268	2150	*	*	*	27	238	2064	2103	2429	1971	1750
REAL ESTATE OCCUPATIONS	+	10	+	1907				2	49	1334	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	6	15	1886	1822	*	*	*	11	74	2123	2019	*	*	*
RESEARCHERS-SCIENTIFIC	13	43	1868	1993	*	*	*	21	128	2053	2117	2416	2250	1500
SOC. WORKERS & RECREATION	1	35	1485	1360	*	*	*	8	122	1467	1383	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	37	83	2019	1981	2215	2000	1833	42	139	1993	1955	2215	1958	1667
TOTALS	1508	8551						4003	32708					

' Percentiles are computed on regional data
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+ No offers reported

SCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	28	123	$2391	$2287	$2833	$2313	$2083	62	439	$2276	$2289	$2625	$2250	$1950
MBA--NON-TECH	40	228	2748	2784	3583	2669	2015	147	914	2753	2789	3750	2667	2125
MBA--TECH	5	61	3067	3226	*	*	*	49	304	2870	3199	3500	2750	2333
MS-BUSINESS	5	47	2520	2676	*	*	*	9	128	2723	2633	*	*	*
ADMINISTRATION	+	9	+	2119				1	21	2333	2154	*	*	*
BANKING & FINANCE	1	9	2833	2671	*	*	*	4	204	2254	3112	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	4	+	3208				3	15	2611	2941	*	*	*
LABOR/INDUSTRIAL RELATION	+	16	+	2989				+	37	+	2776			
MANAGEMENT INFO SYSTEMS	2	6	2271	2078	*	*	*	2	57	2271	2581	*	*	*
HUMANITIES														
HUMANITIES	+	12	+	2403				1	41	1746	1887	*	*	*
SOCIAL SCIENCES	+	15	+	2035				2	96	1513	1938	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	45	+	2911				3	109	2640	2871	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	3417			
CHEMICAL	10	44	2954	2832	*	*	*	15	134	2921	2858	*	*	*
CIVIL	2	62	2275	2638	*	*	*	2	161	2275	2533	*	*	*
ELECTRICAL(incl Comp Eng)	11	208	3047	3019	*	*	*	46	724	2948	3011	3292	2956	2433
GEOLOGICAL	+	5	+	2884				+	19	+	2497			
INDUSTRIAL	+	22	+	2961				3	107	2995	2813	*	*	*
MECHANICAL	3	108	2800	2850	*	*	*	19	339	2620	2843	*	*	*
METALLURGICAL	1	8	2800	2849	*	*	*	4	37	2738	2840	*	*	*
NUCLEAR	2	4	2542	2842	*	*	*	2	9	2542	2738	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	2167				+	8	+	1823			
CHEMISTRY	3	4	2346	2335	*	*	*	5	41	2244	2631	*	*	*
COMPUTER SCIENCE	10	96	2768	2903	*	*	*	25	251	2816	2880	3250	2833	2375
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438				3	22	2514	2484	*	*	*
MATHEMATICS	2	13	2875	2524	*	*	*	6	41	2868	2470	*	*	*
PHYSICS	2	9	2500	2661	*	*	*	3	16	2437	2894	*	*	*
TOTALS	127	1162						416	4276					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	81	161	$3893	$3477	$5417	$3750	$2875	170	622	$3481	$3386	$4583	$3333	$2500
MBA--TECH	9	34	3824	3438	*	*	*	20	194	3681	3596	4375	3625	3250
OVER 2 TO 4 YEARS														
MBA--NON-TECH	58	160	3932	3609	4750	3750	3333	123	638	3583	3496	4583	3483	2708
MBA--TECH	17	41	3857	3470	*	*	*	36	344	3695	3669	4583	3750	2658
OVER 4 YEARS														
MBA--NON-TECH	91	208	3878	3783	4583	3917	3167	132	539	3697	3594	4583	3750	2790
MBA--TECH	27	72	3802	3706	4583	3750	3250	43	285	3666	3788	4583	3542	2700
TOTALS	283	676						524	2622					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	3	+	$3458				+	15	+	$3942			
CHEMICAL	5	61	$3756	3866	*	*	*	7	167	$3720	3824	*	*	*
CIVIL	+	2	+	3375				+	13	+	3180			
ELEC ENG (INCL COMP ENG)	+	56	+	4004				+	137	+	4071			
MECHANICAL	1	16	3424	3745	*	*	*	1	59	3424	3824	*	*	*
METALLURGICAL	+	8	+	3952				+	34	+	3815			
SCIENCE														
BIOLOGICAL	1	2	3333	3167	*	*	*	1	6	3333	2569	*	*	*
CHEMISTRY	6	36	3496	3540	*	*	*	9	174	3502	3441	*	*	*
COMPUTER SCIENCE	+	6	+	4897				+	19	+	4226			
MATHEMATICS	1	5	3583	3067	*	*	*	1	13	3583	3389	*	*	*
PHYSICS	+	13	+	3712				+	37	+	3540			
POLYMER	3	8	3533	3612	*	*	*	3	31	3533	3437	*	*	*
TOTALS	17	216						22	705					

' Percentiles are computed on regional data
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+ No offers reported

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2041 621 3445 1800		1757 13	1833 1		1729 4	1400 3	1777 3	1875 8
BANKING & FINANCE	1917 5		1703 89 2400 1500	1724 5	1771 4	1722 13	1666 1	1751 15	1578 16
BUSINESS ADMINISTRATION & MANAGEMENT	1950 18	1542 2	1773 94 2500 1583	1678 7	2083 1	2120 11	1709 2	1637 26 1917 1400	1571 51 2333 1250
HUMAN RESOURCES (incl Labor Relations)			1803 7	1505 3				1800 24 2250 1560	1581 12
INSTITUTIONAL MANAGEMENT			2000 1	1333 1				1919 17	1352 6
MANAGEMENT INFO SYSTEMS	2354 2		1750 2	2050 4					1667 6
MARKETING & DISTRIBUTION	1950 1		1628 7	1828 8	1625 1	1411 3	1572 5	1793 5	1585 61 2167 1400
ECONOMICS	2030 8		1753 78 2667 1583	1497 7	2193 8	2133 10	1500 1	1858 13	1716 23 2333 1500
LETTERS (incl English, Literature)		1750 2	1753 6	1541 1		2739 4		1671 3	1590 8
HUMANITIES - All Other		1834 1	1858 7	1200 1	2583 1	2458 1		1893 4	1614 8
CRIMINAL JUSTICE									1688 2
HISTORY			2014 6			2042 2			1776 6

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2400 1	1458 1	1719 2						1625 19
SOCIAL SCIENCES-All Other		1500 1	1875 14			1906 4		1909 12	1731 23 2625 1516
ADVERTISING		1226 9		1333 1				2000 1	1715 5
COMMUNICATIONS		1569 3	1792 4					1808 1	1616 9
JOURNALISM		1400 1	1778 3			1000 1	1000 1		1526 7
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2280 2				
CIVIL	2000 1				1986 5				
ELECTRICAL(incl Comp Eng)	2250 4			2430 21 2667 2333	2361 9	2486 3			2271 4

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2104 2		2000 1	2575 1	2306 3		2667 1	2291 1	
MECHANICAL	2261 4		1792 1	2375 2	2496 4				
METALLURGICAL					2333 1				
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY			1833 1	1500 1					2550 1
AGRICULTURAL			1499 2						1687 2
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL					1833 1				
CHEMISTRY									

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2141 5	1500 1	2084 4	2197 35 2750 1746	2181 6	2500 2		2445 3	1958 2
MATHEMATICS	2116 10		1809 15	2028 3		2500 2		2068 12	
ALLIED HEALTH PROFESSIONS									1750 1
NURSING							1606 1		
PHARMACY			1833 1						3180 13
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									1764 3
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1806 7	1630 8	2075 1	2041 1	1944 3
BANKING & FINANCE	1667 1			1456 1	1903 3	1801 7		2080 1	1583 1
BUSINESS ADMINISTRATION & MANAGEMENT	1533 2		1792 5	1903 3	1954 5	1635 12	2366 1		1975 5
HUMAN RESOURCES (incl Labor Relations)				1250 1	1659 2				
INSTITUTIONAL MANAGEMENT						2058 2			
MANAGEMENT INFO SYSTEMS					1809 2	2347 3			
MARKETING & DISTRIBUTION	1917 4	1459 2	1756 7	1994 16	2413 2	1626 12			1712 3
ECONOMICS			1834 2	1803 3	2580 1	1626 8		1667 1	1885 1
LETTERS (incl English, Literature)	1417 1				2000 1	1474 5	1468 1		
HUMANITIES - All Other			1625 1	1900 1		1475 2			1583 1
CRIMINAL JUSTICE									
HISTORY			1667 1			1896 2			

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY			1613 1	1333 1		1472 3	1417 1		1700 1
SOCIAL SCIENCES-All Other				2097 3	2025 2	1218 4			
ADVERTISING	1542 1		1208 1	1400 1		1545 8			
COMMUNICATIONS	2064 3		2000 1		125[illegible] 1	1652 4			
JOURNALISM	2333 1		1875 1			1164 6			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2375 1					2356 14		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC		2083 1							
CHEMICAL	2675 1			3000 1	2210 1			2917 1	2521 2
CIVIL				2117 5	2476 4	2083 1			
ELECTRICAL(incl Comp Eng)		2417 4			2485 73 3017 2333	2538 17	2480 33 3000 2250		2374 10

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2225 2				2414 22 2710 2350	2767 2	2399 4		2455 5
MECHANICAL		2792 1			2487 23 2875 2450		2419 35 2525 2350		2297 42 2910 1975
METALLURGICAL							2680 1		
MINING & MINERAL									
NUCLEAR					2376 2				
PETROLEUM									
ENGINEERING TECHNOLOGY		2000 1				2333 1	2346 4		2084 1
AGRICULTURAL						1600 1		1437 8	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		1470 2							

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2758 1			2242 3	2169 9	1941 3		
MATHEMATICS		1750 1		1900 1			2167 1		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS							2983 1		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		1863 4	2033 3	2041 3	1995 2	2012 5	1916 1	1933 21 2665 1750	1933 1
BANKING & FINANCE	2025 1	2500 2			2096 4	1888 4		1947 3	
BUSINESS ADMINISTRATION & MANAGEMENT	1822 11	2041 8	1750 2	1956 6	1936 14	1870 9	1938 2	1989 4	1867 2
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT				2375 1	2204 2				
MANAGEMENT INFO SYSTEMS			1958 1	1917 2	1701 2			2251 7	
MARKETING & DISTRIBUTION	1642 4	2095 17	1500 1	1500 2	1952 16	1844 4	2167 1	1965 6	1867 1
ECONOMICS	1556 3	2168 6	1750 1	2078 6	1750 2	1958 4	2000 1	2058 2	2208 1
LETTERS (incl English, Literature)			1167 1		1879 2				
HUMANITIES - All Other	1479 2		1000 1						
CRIMINAL JUSTICE									
HISTORY		2015 3				2063 2			

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				1885 1		2125 1	1833 1	2083 1	
SOCIAL SCIENCES-All Other	1900 1	2142 3		2083 1					
ADVERTISING		2133 2	1792 1		2108 2				
COMMUNICATIONS		1878 5							
JOURNALISM	2025 2				1500 1				
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL	2000 1	2208 2				1666 1		2300 1	
BIOENGINEERING & BIOMEDIC			2750 1					2617 1	
CHEMICAL	2506 5	2639 102 3100 2567		2633 2	2679 4	2625 14		2669 43 2833 2590	2600 2
CIVIL	1988 16	2484 4					2250 1	2527 12	
ELECTRICAL(incl Comp Eng)	2409 20 2667 2300	2585 27 2800 2520	2516 26 2792 2400	2489 103 2833 2375	2500 2	2603 14	2462 25 2625 2300	2598 26 2708 2500	2583 1

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2500 1	2477 10	2385 5	2415 24 2850 2200	2583 1	2420 5	2128 3	2295 1	2438 2
MECHANICAL	2467 21 2869 2350	2606 51 2800 2508	2250 1	2460 34 2750 2350		2529 16	2412 17	2589 27 2730 2417	2424 1
METALLURGICAL		2525 1					2500 1		
MINING & MINERAL									
NUCLEAR		2720 1		2680 1					
PETROLEUM								2708 1	
ENGINEERING TECHNOLOGY	2083 1	2417 2	1983 3			1667 1	2500 1		
AGRICULTURAL		1542 3			1887 2	2150 2			
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1974 8			1534 2		1250 1		1804 2
CHEMISTRY		2107 6							2083 1

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2000 1	2476 7	2511 50 2917 2375	2420 20 2758 2123	2475 1	2146 2	2209 2	2392 16	2157 3
MATHEMATICS	1500 1	2125 2		2200 1	1667 1		2000 1	2583 1	
ALLIED HEALTH PROFESSIONS		1875 1							
NURSING									
PHARMACY		3433 1							
PHYSICS								2417 1	
OTHER PHYSICAL & EARTH SCIENCES								2307 3	
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING	1861 3		1050 1	1736 3	2000 1	1498 11	1660 11
BANKING & FINANCE	1990 5			1625 2		1625 2	
BUSINESS ADMINISTRATION & MANAGEMENT	1880 20 2233 1700		1601 2	1780 5		1384 3	1591 2
HUMAN RESOURCES (incl Labor Relations)						1416 1	
INSTITUTIONAL MANAGEMENT						1500 1	1400 1
MANAGEMENT INFO SYSTEMS	2230 3						
MARKETING & DISTRIBUTION	1876 6			1778 5		1667 1	1429 1
ECONOMICS	1898 7				1500 1	1565 6	1666 1
LETTERS (incl English, Literature)	2429 1						1625 1
HUMANITIES - All Other						1833 1	
CRIMINAL JUSTICE							1427 3
HISTORY	1917 1			1500 1			

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY	1881 1			1375 1	1500 1	1542 4	1485 1
SOCIAL SCIENCES-All Other	1683 3			1686 3	1550 5	1395 2	1309 3
ADVERTISING	1764 1			1667 1			
COMMUNICATIONS					1166 1		
JOURNALISM				1677 2			
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1954 8	
AGRICULTURAL	2750 1					1994 4	2583 1
BIOENGINEERING & BIOMEDIC							
CHEMICAL	2651 8					2016 3	
CIVIL						1923 11	1956 34 2583 1652
ELECTRICAL(incl Comp Eng)	2345 7				1833 1	2073 56 2792 1640	1950 5

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2385 30 2600 2167	2375 1				1991 14	1906 2
MECHANICAL	2568 15	2575 1				1896 29 2433 1606	
METALLURGICAL						2029 1	
MINING & MINERAL							
NUCLEAR						1861 3	2700 1
PETROLEUM							
ENGINEERING TECHNOLOGY						1875 2	
AGRICULTURAL						1260 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1250 1	2056 3	1529 1	1246 1	
CHEMISTRY	2406 2				1916 1	1791 1	

SEPTEMBER 1988 SCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	2037 6					1894 18	1640 5
MATHEMATICS						1684 4	
ALLIED HEALTH PROFESSIONS				1786 3			
NURSING				1828 93 2500 1583			
PHARMACY				2984 144 3600 2666		1583 2	
PHYSICS						1560 1	
OTHER PHYSICAL & EARTH SCIENCES	2108 1					1233 1	
RENEWABLE NATURAL RSRCS							

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2038 656 3445 1800	1625 7	1756 326 3333 1500	1687 38 2300 1333	2061 15	1987 52 3125 1464	1553 12	1792 122 2916 1483	1622 249 2916 1350
BACHELOR TECHNICAL	2159 26 2833 2000	1331 14	1826 32 2417 1625	2253 64 2750 1750	2255 31 3042 1917	2307 8	1758 3	2125 18	2151 47 3600 1416

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1727 8	1459 2	1754 17	1905 29 2667 1456	1940 25 2750 1690	1652 68 2541 1250	1832 4	1929 3	1839 15
BACHELOR TECHNICAL	2149 8	2197 12	1694 3	2110 8	2454 129 3017 2292	2044 49 2967 1120	2418 96 3000 2229	1602 9	2327 60 2910 2000

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1735 22 2200 1500	2090 43 2500 1845	1698 10	1978 22 2375 1667	1949 44 2680 1750	1928 29 2500 1583	1965 6	2003 44 2750 1915	1948 5
BACHELOR TECHNICAL	2297 69 2869 2000	2531 235 3433 2250	2479 87 2917 2292	2467 185 2850 2300	2187 16	2503 55 2784 2333	2382 52 2625 2200	2576 133 2833 2355	2270 12

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1913 50 2429 1750		1417 3	1709 20 2367 1391	1594 8	1520 32 1833 1333	1552 24 1750 1333
BACHELOR TECHNICAL	2414 71 2917 2084	2475 2	1250 1	2505 246 3600 1684	1611 4	1951 160 2792 1606	1949 48 2700 1637

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2590 27 4583 2167	2889 3	2690 29 4583 2166	2589 3	3032 9	2000 1	2833 1		2292 2
MBA--TECH	2569 10		2451 6	2875 4	4250 2				

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH		2917 1		2708 7	2471 3	2382 6	2150 1	2677 1	2924 6
MBA--TECH						3125 2			3783 1

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	2275 2	3216 8	2396 2	2917 3	3147 12	2868 8		2250 2	
MBA--TECH	2239 2	2975 5	3089 4	3000 3	2750 1	3152 3	2500 1	2083 1	3250 1

SEPTEMBER 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH	2979 2		2166 1	2740 4	2917 1		3329 2
MBA--TECH	3459 2		2555 1				

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1988

SOUTHWESTERN REGION (SWPA)

University of Arkansas-Fayetteville
Baylor University
University of Houston
Lamar University
Louisiana Tech University
North Texas State University
Oklahoma State University
Oklahoma State University-Engrg.
University of Oklahoma
Southern Methodist University
Texas A & I University
Texas A & M University
Texas Tech University
University of Texas-Arlington
University of Texas-Austin-Business Admin.
University of Texas-Austin-Engrg.
University of Texas-El Paso

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 1 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Wome⁻¹

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1. [illegible] THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	35	497	$1947	$1968	$2075	$1958	$1890	227	1886	$1950	$1952	$2125	$2000	$1670
Banking & Finance	3	64	1772	1847	*	*	*	33	343	1879	1834	2083	1916	1550
Business Administration	3	79	1566	1755	*	*	*	28	406	1680	1694	2100	1625	1200
Human Resources (incl Labor/Industrial Relations)	+	1	+	1916				+	31	+	1622			
Institutional Management	+	8	+	1611				2	56	1550	1591	*	*	*
Management Information Systems	1	26	1250	2076	*	*	*	37	131	1979	2049	2350	2100	1416
Marketing & Distribution	3	99	1528	1799	*	*	*	51	483	1738	1743	2050	1708	1400
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	2	13	1364	1749	*	*	*	3	83	1642	1733	*	*	*
Letters (incl. English, Lit., etc.)	+	4	+	1677				+	25	+	1521			
Humanities - All Others	+	13	+	1673				3	65	1566	1530	*	*	*
Criminal Justice	+	3	+	1611				1	22	1908	1691	*	*	*
History	+	1	+	1375				1	5	1500	1850	*	*	*
Psychology	1	9	1500	1380	*	*	*	3	51	1433	1476	*	*	*
Social Sciences - All Others	+	17	+	1784				1	76	1625	1642	*	*	*
COMMUNICATIONS														
Advertising	1	2	1200	1025	*	*	*	1	22	1200	1501	*	*	*
Communications	+	12	+	1538				2	71	1709	1565	*	*	*
Journalism	+	4	+	1383				+	42	+	1507			
Technical Writing	+	3	+	2569				+	4	+	2510			
ENGINEERING														
Aerospace & Aeronautical	+	5	+	2302				9	98	2362	2324	*	*	*
Agricultural	+	1	+	2350				+	10	+	2285			
Biomedical & Bioengineering	+	+	+	+				+	2	+	2463			
Chemical	1	77	2655	2562	*	*	*	25	215	2524	2533	2708	2542	2400

Continued

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING *Continued*														
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	26	+	$2141				22	203	$2099	$2054	$2539	$1995	$1827
Electrical (incl. Computer Engrg.)	10	179	$2476	2456	*	*	*	87	1000	2353	2429	2650	2417	1917
Geological	+	+	+	+				+	6	+	2204			
Industrial	2	60	2175	2380	*	*	*	21	187	2237	2356	2400	2333	2000
Mechanical	4	114	2207	2437	*	*	*	86	584	2459	2431	2667	2500	2225
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	8	+	2591				2	29	2082	2444	*	*	*
Mining & Mineral	+	+	+	+				+	+	+	+			
Nuclear (incl. Engrg. Physics)	+	5	+	2210				+	6	+	2296			
Petroleum	2	5	2766	2816	*	*	*	11	29	2821	2792	*	*	*
Engineering Technology	+	3	+	1875				12	46	2241	2236	*	*	*
SCIENCES														
Agricultural Sciences	1	5	1333	1489	*	*	*	4	47	2012	1737	*	*	*
Architectural & Environmental Design	+	+	+	+				+	+	+	+			
Biological	+	2	+	1524				3	14	1639	1762	*	*	*
Chemistry	+	12	+	2094				+	19	+	2022			
Computer Science	1	82	1875	2262	*	*	*	43	390	2234	2204	2500	2333	1950
Mathematics	1	5	2300	1896	*	*	*	6	65	2213	2170	*	*	*
Allied Health Professions	+	1	+	1500				+	47	+	2033			
Nursing	+	7	+	1714				+	63	+	1976			
Pharmacy	+	2	+	3273				+	7	+	2859			
Physics	+	+	+	+				+	6	+	2247			
Other Physical & Earth Sciences	+	+	+	+				+	3	+	1660			
Renewable Natural Resources	[illegible]	[illegible]	+	+				+	2	+	1583			
Totals	71	1454						724	6880					

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¹ Percentiles are computed on regional data

² Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

SWPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMIN. & MGMT. OCCUPATIONS														
Accountants & Auditors	36	502	$1946	$1967	$2075	$1958	$1890	225	1915	$1955	$1951	$2125	$2000	$1670
Banking Occupations	1	19	1500	1712	*	*	*	14	109	1761	1706	*	*	*
Business Administration	+	33	+	1674				10	175	1805	1612	*	*	*
Consultants	2	48	1750	2310	*	*	*	15	124	2102	2216	*	*	*
Financial Analysts	1	16	1900	2038	*	*	*	12	118	1963	1928	*	*	*
Human Resources	+	5	+	1562				3	66	1626	1600	*	*	*
Management Trainee	8	100	1593	1718	*	*	*	53	532	1641	1623	2100	1600	1392
COMPUTER & MATHEMATICAL														
Computer Programmers	2	43	2088	2145	*	*	*	45	269	2185	2169	2500	2215	1875
Computer Scientists (incl Systems Analysts)	1	56	2417	2245	*	*	*	28	237	2268	2207	2500	2342	1993
Mathematician/Statisticans	+	2	+	1403				1	32	1548	2209	*	*	*
MARKETING & SALES														
Advertising/Marketing	2	44	1600	1966	*	*	*	14	210	1727	1823	*	*	*
Retail/Wholesale Sales	+	60	+	1741				6	258	1874	1753	*	*	*
Technical Sales	+	17	+	2073				7	76	1817	1971	*	*	*
ALL OTHER OCCUPATIONS														
Agriculture & Natural Resource Occupations	2	4	1292	1436	*	*	*	5	43	1860	1737	*	*	*
Communications Occupations	+	6	+	1988				1	51	1916	1638	*	*	*
Engineers (Engrg Degree Required)	16	430	2436	2444	*	*	*	261	2270	2390	2403	2692	2433	1988
Health-Related Occupations	+	7	+	2013				2	82	1833	2009	*	*	*
Insurance Occupations	+	17	+	1718				7	90	1621	1754	*	*	*
Law Enforcement Occupations	+	+	+	+				+	16	+	1814			
Nurses	+	7	+	1714				+	56	+	1994			
Production Occupations	+	8	+	2254				8	63	1792	2007	*	*	*
Real Estate Occupations	+	1	+	1750				1	8	1800	1839	*	*	*
Researchers—Nonscientific	+	2	+	1879				1	4	2000	1773	*	*	*
Researchers—Scientific	+	8	+	1968				+	12	+	2021			
Social Workers & Recreational Workers	+	8	+	1648				2	37	1463	1457	*	*	*
Transportation & Distribution Occupations	+	11	+	2121				3	27	2132	1847	*	*	*
Totals	71	1454						724	6880					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SWPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	4	19	$1942	$2137	*	*	*	46	115	$2381	$2257	$2625	$2500	$2000
MBA—Nontechnical Undergraduate	1	26	1996	2356	*	*	*	15	145	2233	2455	*	*	*
MBA—Technical Undergraduate	+	8	+	3865				1	35	2650	2833	*	*	*
MS—Business	+	5	+	2177				+	24	+	2400			
Administration (Public, Hospital, etc.)	+	3	+	2612				+	5	+	2293			
Banking & Finance	+	2	+	3386				5	12	2227	2680	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	+	+	+				+	1	+	2333			
Labor/Industrial Relations	+	1	+	2150				+	4	+	2226			
Management Information Systems	+	1	+	1900				3	11	2128	2247	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1625				3	15	1218	1536	*	*	*
Social Sciences	+	14	+	1831				+	62	+	1931			
ENGINEERING														
Aerospace & Aeronautical	+	3	+	2640				2	20	3216	2871	*	*	*
Bioengineering & Biomedical	+	+	+	+				+	+	+	+			
Chemical	+	5	+	2770				+	19	+	2755			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	2416				2	14	2575	2507	*	*	*
Electrical (incl. Computer Engrg.)	1	30	2920	2914	*	*	*	8	124	2736	2879	*	*	*
Geological	+	2	+	1963				1	9	2850	2415	*	*	*
Industrial	+	4	+	2944				+	26	+	2687			
Mechanical	+	19	+	2871				6	48	2536	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	4	+	2750				+	12	+	2773			
Nuclear	+	+	+	+				+	2	+	2729			

Continued

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Continued														
SCIENCES														
Biological	+	3	+	$1625				1	5	$1504	$1609	*	*	*
Chemistry	+	3	+	2383				2	6	2655	2468	*	*	*
Computer Science	3	16	$2771	2883	*	*	*	15	46	2589	2767	*	*	*
Geology & Related Geological Sciences	+	1	+	1750				1	3	2750	2483	*	*	*
Mathematics	+	3	+	1954				+	5	+	2215			
Physics	+	1	+	2311				+	2	+	2724			
	-----	-----						-----	-----					
Totals	9	176						111	770					

' Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	7	+	$3100				14	51	$2536	$2855	*	*	*
MBA - Tech Undergraduate	+	3	+	3856				5	10	2648	3043	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	13	+	2891				4	42	2469	3151	*	*	*
MBA - Tech Undergraduate	+	8	+	3937				+	15	+	3815			
Over 4 years														
MBA - Nontech Undergraduate	+	16	+	2684				+	57	+	3537			
MBA - Tech Undergraduate	+	11	+	4573				+	20	+	4319			
	-----	-----						-----	-----					
Totals	+	58						23	195					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Aerospace	+	+	+	+				+	2	+	$4418			
Chemical	+	9	+	$3601				1	15	$3750	3617	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	+	+	+				+	4	+	2982			
Electrical (incl Computer Engrg)	+	5	+	3919				+	27	+	3910			
Mechanical	+	2	+	3667				1	19	2750	3721	*	*	*
Metallurgical (incl Metallurgy, Materials Engrg /Science & Ceramics)	+	6	+	3770				+	16	+	3693			
SCIENCES														
Biological	+	+	+	+				+	3	+	1944			
Chemistry	+	8	+	2898				+	23	+	2808			
Computer Science	+	+	+	+				+	3	+	3680			
Mathematics	+	1	+	3292				+	2	+	3126			
Physics	+	2	+	2173				1	6	3140	2803	*	*	*
Polymer	+	+	+	+				+	2	+	3855			
	-----	-----						-----	-----					
Totals	+	33						3	122					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
ACCOUNTING	1993 22 2170 1900					
BANKING & FINANCE				1900 1		1500 1
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL						
ELECTRICAL(INCL COMP ENG)	2417 1					
GEOLOGICAL						
INDUSTRIAL					2000 1	

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
COMPUTER SCIENCE				1875 1		
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
ACCOUNTING						
BANKING & FINANCE						
BUSINESS ADMINISTRATION &			1417 1			
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			1292 2			
ECONOMICS			1492 1			
LETTERS (incl English, Li						

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
HUMANITIES - All Other						
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other						
ADVERTISING			1200 1			
COMMUNICATIONS						
JOURNALISM						

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
ACCOUNTING			1700 1			
BANKING & FINANCE				1915 1		
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS					1250 1	
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1998 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL,	FORES	AUTO & MECH EQ
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL						
ELECTRICAL(INCL COMP ENG)		2392 2		2492 1		
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
MECHANICAL				2530 1		
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL					1333 1	
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
COMPUTER SCIENCE						
MATHEMATICS				2300 1		
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK	
ACCOUNTING	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
BANKING & FINANCE	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
BUSINESS ADMINISTRATION &	/	/ 2046 1	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
HUMAN RSRCS (incl LABOR R	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
INSTITUTIONAL MGMT.	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MANAGEMENT INFO SYSTEMS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MARKETING & DISTRIBUTION	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ECONOMICS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
LETTERS (incl English, Li	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL		2655 1				
CIVIL						
ELECTRICAL(INCL COMP ENG)				2383 3	2750 2	
GEOLOGICAL						
INDUSTRIAL			2350 1			

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
MECHANICAL	/	/ 2670 1	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
MINING & MINERAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
NUCLEAR	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
PETROLEUM	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ENGINEERING TECHNOLOGY	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
AGRICULTURAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
ARCHITECTURAL & ENVIRONME	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

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FEBRUARY 1988 SWPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS      FEBRUARY 1988  SWPA REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88        PART 4 - PAGE  5
          ------------------------

   CURRICULUM                   BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
   ----------------------------------------------------------------------------------------------------------------------
   COMPUTER SCIENCE            /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
                               /              /              /              /              /              /              /

   ----------------------------------------------------------------------------------------------------------------------
   MATHEMATICS                 /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
                               /              /              /              /              /              /              /

   ----------------------------------------------------------------------------------------------------------------------
   ALLIED HEALTH PROFESSIONS   /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
                               /              /              /              /              /              /              /

   ----------------------------------------------------------------------------------------------------------------------
   NURSING                     /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
                               /              /              /              /              /              /              /

   ----------------------------------------------------------------------------------------------------------------------
   PHARMACY                    /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
                               /              /              /              /              /              /              /

   ----------------------------------------------------------------------------------------------------------------------
   PHYSICS                     /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
                               /              /              /              /              /              /              /

   ----------------------------------------------------------------------------------------------------------------------
   OTHER PHYSICAL & EARTH SC   /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
                               /              /              /              /              /              /              /

   ----------------------------------------------------------------------------------------------------------------------
   RENEWABLE NATURAL RSRCS     /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
                               /              /              /              /              /              /              /
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FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
ACCOUNTING		1884 12				
BANKING & FINANCE						
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION		2000 1				
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL						
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL						
ELECTRICAL(INCL COMP ENG)		2417 1				
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
MECHANICAL		2083 1				
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM		2766 2				
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
COMPUTER SCIENCE	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ALLIED HEALTH PROFESSIONS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
NURSING	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PHARMACY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PHYSICS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
OTHER PHYSICAL & EARTH SC	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
RENEWABLE NATURAL RSRCS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
ACCOUNTING				
BANKING & FINANCE				
BUSINESS ADMINISTRATION &			1235 1	
HUMAN RSRCS (incl LABOR R				
INSTITUTIONAL MGMT.				
MANAGEMENT INFO SYSTEMS				
MARKETING & DISTRIBUTION				
ECONOMICS			1235 1	
LETTERS (incl English, Li				

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
HUMANITIES - All Other				
CRIMINAL JUSTICE				
HISTORY				
PSYCHOLOGY	1500 1			
SOCIAL SCIENCES-All Other				
ADVERTISING				
COMMUNICATIONS				
JOURNALISM				

FEBRUARY 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

CURRICULUM		HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /

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AVERAGE MONTHLY SALARY OFFERS        FEBRUARY 1988  SWPA REGIONAL INTERIM REPORT
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BY CURRICULUM & EMPLOYER             INTERIM    PERIOD   01/01/88 THROUGH 02/01/88
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CURRICULUM                   HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
----------------------------------------------------------------------------------------
MECHANICAL                  /              /              / 1545      1  /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
METALLURGICAL               /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
MINING & MINERAL            /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
NUCLEAR                     /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
PETROLEUM                   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
ENGINEERING TECHNOLOGY      /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
AGRICULTURAL                /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
ARCHITECTURAL & ENVIRONME   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
BIOLOGICAL                  /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
----------------------------------------------------------------------------------------
CHEMISTRY                   /              /              /              /              /
                            /              /              /              /              /
                            /              /              /              /              /
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AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO	
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /

AVERAGE MONTHLY SALARY OFFERS FEBRUARY SWPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
BACHELOR NON-TECH	1993 22 2170 1900			1900 1		1500 1
BACHELOR TECHNICAL	2417 1			1875 1	2000 1	

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         AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   SWPA REGIONAL INTERIM REPORT NUMBER 1
      ----------------------------------------------------------------------------------------------------
         BY TECH - NON-TECH  & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88        PART  2
      ----------------------------------------------------------------------------------------------------
CURRICULUM                  HOTELS/MOTELS  INSURANCE     MERCHANDISING  PUBLISHING    RESEARCH & DEV RESTAURANTS
------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH          /             /             / 1373      4  /             /             /             /
                           /             /             /              /             /             /             /
                           /             /             /              /             /             /             /
------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL         /             /             / 1200      1  /             /             /             /
                           /             /             /              /             /             /             /
                           /             /             /              /             /             /             /
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AVERAGE MONTHLY SALARY OFFERS FEBRUARY SWPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 3

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
BACHELOR NON-TECH			1700 1	1915 1	1250 1	
BACHELOR TECHNICAL		2392 2		2445 3	1333 1	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY SWPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 4

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
BACHELOR NON-TECH		2046 1				
BACHELOR TECHNICAL		2663 2	2350 1	2383 3	2750 2	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY SWPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 5

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
BACHELOR NON-TECH		1893 13				
BACHELOR TECHNICAL		2508 4				

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     AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   SWPA REGIONAL INTERIM REPORT NUMBER 1
     ------------------------------------------------------------------------------------------------------
     BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART  6
     ------------------------------------------------------------------------------------------------------
CURRICULUM                   HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
------------------------------------------------------------------------------------------
BACHELOR NON-TECH          / 1500      1   /              / 1235      2   /              /
                           /               /              /               /              /
                           /               /              /               /              /

------------------------------------------------------------------------------------------
BACHELOR TECHNICAL         /               /              / 1545      1   /              /
                           /               /              /               /              /
                           /               /              /               /              /

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FEBRUARY 1988 SWPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 SWPA INTERIM REPORT
      BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  2     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
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    AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   SWPA REGIONAL INTERIM REPORT
    ------------------------------------------------------------------------------------------------------------------

  CURRICULUM                 HOTELS/MOTELS  INSURANCE      MERCHANDISING  PUBLISHING     RESEARCH & DEV RESTAURANTS
  --------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH            /             /             /             /             /             /             /
                           /             /             /             /             /             /             /
                           /             /             /             /             /             /             /

  --------------------------------------------------------------------------------------------------------------------
  MBA--TECH                /             /             /             /             /             /             /
                           /             /             /             /             /             /             /
                           /             /             /             /             /             /             /

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FEBRUARY 1988 SWPA INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  3     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
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     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   SWPA REGIONAL INTERIM REPORT
     ----------------------------------------------------------------------------------------------------------------------

  CURRICULUM                   TRANSPORTATION UTILITIES     OTHER BUSINESS AEROSPACE     AGRICUL. FORES AUTO & MECH EG
  -------------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH               /             /              /              /              /              /              /
                              /             /              /              /              /              /              /
                              /             /              /              /              /              /              /

  -------------------------------------------------------------------------------------------------------------------------
  MBA--TECH                   /             /              /              /              /              /              /
                              /             /              /              /              /              /              /
                              /             /              /              /              /              /              /

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FEBRUARY 1988 SWPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 4 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT

CURRICULUM		BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
MBA--NON-TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

FEBRUARY 1988 SWPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 5 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 SWPA REGIONAL INTERIM REPORT

CURRICULUM		METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 SWPA INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  6     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
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     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   SWPA REGIONAL INTERIM REPORT
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  CURRICULUM                  HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
  -------------------------------------------------------------------------------------------
  MBA--NON-TECH               /              /              / 1996     1   /              /
                              /              /              /              /              /
                              /              /              /              /              /

  -------------------------------------------------------------------------------------------
  MBA--TECH                   /              /              /              /              /
                              /              /              /              /              /
                              /              /              /              /              /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1988

SOUTHWESTERN REGION (SWPA)

University of Arkansas-Fayetteville
Baylor University
University of Houston
Lamar University
Louisiana Tech University
North Texas State University
Oklahoma State University
Oklahoma State University-Engrg.
University of Oklahoma
Southern Methodist University
Texas A & I University
Texas A & M University
Texas Tech University
University of Texas-Arlington
University of Texas-Austin-Business Admin.
University of Texas-Austin-Engrg.
University of Texas-El Paso

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 1 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	155	884	$2049	$1996	$2166	$2050	$1892	393	2858	$1990	$1975	$2166	$2000	$1792
BANKING & FINANCE	11	95	1720	1756	*	*	*	45	445	1848	1816	2120	1900	1500
BUSINESS ADMINISTRATION & MANAGEMENT	5	148	1800	1737	*	*	*	36	557	1737	1708	2100	1708	1235
HUMAN RESOURCES (incl Labor Relations)	+	7	+	1508				+	38	+	1601			
INSTITUTIONAL MANAGEMENT	+	+	+	+				2	56	1550	1591	*	*	*
MANAGEMENT INFO SYSTEMS	3	47	2339	2138	*	*	*	40	178	2006	2072	2350	2143	1500
MARKETING & DISTRIBUTION	10	127	1832	1762	*	*	*	62	616	1750	1742	2100	1696	1400
HUMANITIES														
ECONOMICS	1	48	2075	1942	*	*	*	4	133	1751	1817	*	*	*
LETTERS (incl English, Literature)	+	6	+	2127				+	32	+	1659			
HUMANITIES - All Other	+	11	+	1263				3	76	1566	1492	*	*	*
CRIMINAL JUSTICE	+	4	+	1292				1	28	1908	1620	*	*	*
HISTORY	+	5	+	1683				1	10	1500	1767	*	*	*
PSYCHOLOGY	+	15	+	1589				3	66	1433	1502	*	*	*
SOCIAL SCIENCES-All Other	+	25	+	1681				1	103	1625	1645	*	*	*
COMMUNICATIONS														
ADVERTISING	+	8	+	1416				3	34	1510	1492	*	*	*
COMMUNICATIONS	+	31	+	1635				2	102	1709	1586	*	*	*
JOURNALISM	+	10	+	1293				+	52	+	1474			
TECHNICAL WRITING	+	2	+	1417				+	6	+	2146			
ENGINEERING														
AEROSPACE & AERONAUTICAL	10	49	2105	2317	*	*	*	19	147	2227	2322	*	*	*
AGRICULTURAL	+	2	+	2096				+	12	+	2254			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	2463			
CHEMICAL	19	190	2631	2598	*	*	*	44	408	2570	2564	2750	2554	2450
CIVIL	5	113	2073	2139	*	*	*	28	319	2078	2079	2539	2000	1625
ELECTRICAL(incl Comp Eng)	15	514	2558	2471	*	*	*	109	1547	2380	2443	2708	2420	1988
GEOLOGICAL	+	2	+	1400				+	8	+	2003			
INDUSTRIAL	+	138	+	2354				22	332	2234	2354	2400	2317	2000
MECHANICAL	16	344	2490	2479	*	*	*	102	944	2464	2449	2667	2500	2225

continued

SWPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	33	+	$2421				3	63	$1943	$2419	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2363				+	9	+	2315			
PETROLEUM	7	12	$3046	2887	*	*	*	18	41	2909	2820	*	*	*
ENGINEERING TECHNOLOGY	1	27	2500	2248	*	*	*	13	73	2261	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	24	+	1646				4	73	2012	1708	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	4	+	1754				3	18	1639	1760	*	*	*
CHEMISTRY	+	9	+	2136				+	28	+	2059			
COMPUTER SCIENCE	26	187	2240	2272	$2500	$2275	$1917	74	587	2208	2223	$2500	$2288	$1875
MATHEMATICS	+	22	+	2279				6	87	2213	2198	*	*	*
ALLIED HEALTH PROFESSIONS	+	1	+	2156				+	51	+	2055			
NURSING	+	3	+	1761				+	66	+	1967			
PHARMACY	+	1	+	3166				+	12	+	2615			
PHYSICS	+	3	+	2367				+	9	+	2287			
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1913				+	10	+	1837			
RENEWABLE NATURAL RSRCS	+	2	+	1331				+	4	+	1457			
TOTALS	284	3162						1041	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	156	894	$2048	$1992	$2166	$2046	$1892	391	2895	$1994	$1972	$2166	$2000	$1800
BANKING OCCUPATIONS	+	43	+	1639				14	152	1761	1687	*	*	*
BUSINESS ADMINISTRATION	1	53	1050	1682	*	*	*	11	228	1736	1631	*	*	*
CONSULTANTS	3	110	2269	2233	*	*	*	18	237	2130	2228	*	*	*
FINANCIAL ANALYSTS	8	51	1801	1975	*	*	*	21	174	1882	1940	2075	1900	1558
HUMAN RESOURCES	1	15	1917	1512	*	*	*	5	82	1662	1583	*	*	*
MANAGEMENT TRAINEE	6	182	1532	1734	*	*	*	61	718	1654	1653	2100	1550	1400
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	17	106	2212	2170	*	*	*	65	380	2158	2162	2500	2200	1833
COMPUTER SCIENTISTS	11	100	2241	2361	*	*	*	42	343	2272	2256	2500	2333	2067
MATH/STATISTICIANS	+	14	+	2299				1	46	1548	2237	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	3	52	1888	1819	*	*	*	17	265	1756	1816	*	*	*
RETAIL/WHOLESALE SALES	1	57	2200	1806	*	*	*	8	319	1868	1758	*	*	*
TECHNICAL SALES	3	32	2017	2050	*	*	*	10	110	1877	1994	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	14	+	1507				6	58	1821	1680	*	*	*
COMMUNICATIONS OCCUPATION	+	10	+	1575				2	63	1708	1619	*	*	*
ENGINEERS (Eng. Deg. Req)	72	1318	2517	2447	2895	2563	2049	341	3649	2412	2418	2708	2475	1988
HEALTH RELATED OCCUPATION	+	3	+	2218				3	93	1915	2030	*	*	*
INSURANCE OCCUPATIONS	1	44	1875	1738	*	*	*	8	136	1653	1755	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	3	+	1761				+	59	+	1982			
PRODUCTION OCCUPATIONS	+	14	+	2115				8	77	1792	2026	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1861				2	12	2025	1879	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	2	+	1375				1	6	2000	1640	*	*	*
RESEARCHERS-SCIENTIFIC	1	25	2333	2319	*	*	*	1	37	2333	2223	*	*	*
SOC. WORKERS & RECREATION	+	9	+	1305				2	49	1463	1420	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	8	+	1747				3	35	2132	1824	*	*	*
TOTALS	284	3162						1041	10241					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 2   March 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	42	79	$2487	$2310	$2918	$2542	$2167	88	194	$2432	$2278	$2833	$2500	$2000
MBA--NON-TECH	+	49	+	2775				15	202	2233	2540	*	*	*
MBA--TECH	+	26	+	3442				1	61	2650	3093	*	*	*
MS-BUSINESS	1	7	2458	2536	*	*	*	1	31	2458	2431	*	*	*
ADMINISTRATION	+	1	+	2583				+	6	+	2341			
BANKING & FINANCE	+	1	+	2833				5	13	2227	2692	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	1	+	2760				+	2	+	2557			
LABOR/INDUSTRIAL RELATION	+	3	+	2689				+	7	+	2425			
MANAGEMENT INFO SYSTEMS	2	2	2479	2479	*	*	*	5	13	2268	2283	*	*	*
HUMANITIES														
HUMANITIES	+	2	+	1672				3	17	1218	1552	*	*	*
SOCIAL SCIENCES	+	3	+	2198				+	65	+	1943			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	4	+	2965				2	24	3216	2886	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	10	+	2803				+	29	+	2771			
CIVIL	+	23	+	2368				2	39	2575	2406	*	*	*
ELECTRICAL(incl Comp Eng)	2	85	3230	3017	*	*	*	11	213	2854	2933	*	*	*
GEOLOGICAL	+	1	+	1871				1	10	2850	2361	*	*	*
INDUSTRIAL	+	11	+	2815				+	40	+	2708			
MECHANICAL	4	44	2794	2935	*	*	*	11	93	2649	2833	*	*	*
METALLURGICAL	+	1	+	2970				+	13	+	2788			
NUCLEAR	+	1	+	1983				+	3	+	2480			
SCIENCE														
BIOLOGICAL	+	1	+	2208				1	6	1504	1709	*	*	*
CHEMISTRY	+	10	+	2911				2	16	2655	2745	*	*	*
COMPUTER SCIENCE	2	30	2750	2923	*	*	*	17	76	2608	2829	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	9	+	2450				1	12	2750	2458	*	*	*
MATHEMATICS	+	6	+	2139				+	11	+	2174			
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	53	410						166	1198					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	5	35	$2458	$3245	*	*	*	19	87	$2516	$3008	*	*	*
MBA--TECH	5	15	3283	3586	*	*	*	10	25	2966	3369	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	36	+	3829				4	79	2469	3458	*	*	*
MBA--TECH	+	23	+	3761				+	38	+	3782			
OVER 4 YEARS														
MBA--NON-TECH	+	14	+	3350				+	72	+	3509			
MBA--TECH	+	25	+	4008				+	46	+	4132			
TOTALS	10	148						33	347					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$3750				+	3	+	$4195			
CHEMICAL	+	25	+	3738				1	40	$3750	3692	*	*	*
CIVIL	+	2	+	4000				+	6	+	3321			
ELEC ENG (INCL COMP ENG)	+	13	+	4187				+	40	+	4000			
MECHANICAL	+	6	+	3722				1	25	2750	3721	*	*	*
METALLURGICAL	+	3	+	3761				+	19	+	3704			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	+	10	+	3385				+	31	+	3091			
COMPUTER SCIENCE	+	5	+	4342				+	8	+	4094			
MATHEMATICS	+	1	+	3708				+	3	+	3320			
PHYSICS	+	3	+	3428				1	9	3140	3011	*	*	*
POLYMER	+	8	+	3095				+	10	+	3247			
TOTALS	+	77						3	197					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2070 136 2167 1983		2083 1						
BANKING & FINANCE			1791 5	1892 1		1150 2			1750 1
BUSINESS ADMINISTRATION & MANAGEMENT									1500 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2167 1			2600 1					
MARKETING & DISTRIBUTION								1875 1	1644 4
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2375 2				
CIVIL									
ELECTRICAL(incl Comp Eng)					2500 2				

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL									
MECHANICAL	2208 1								
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE				2211 8				1875 1	2083 1
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 SWPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1650 1				
BANKING & FINANCE						2125 1			
BUSINESS ADMINISTRATION & MANAGEMENT						1750 1			
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION			1534 2			2500 1			
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2441 5		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL					2200 1				
ELECTRICAL(incl Comp Eng)							2517 4		

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL									
MECHANICAL							2492 1		2250 1
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS March 1988 SWPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE						2243 2	2288 8		
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 SWPA INTERIM REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING								1916 16	
BANKING & FINANCE					1900 1				
BUSINESS ADMINISTRATION & MANAGEMENT								1959 2	
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS								2250 1	
MARKETING & DISTRIBUTION			2500 1						1800 1
ECONOMICS								2075 1	
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2292 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2682 13						2613 3	2532 1
CIVIL	2475 1								
ELECTRICAL(incl Comp Eng)			2775 2	2475 3		2708 1		2609 2	

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL									
MECHANICAL		2666 4	2344 1			2666 1		2601 6	
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM								3046 7	
ENGINEERING TECHNOLOGY					2500 1				
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 SWPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE		2438 2		1917 1	2500 1			2255 2	
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING							1679 1
BANKING & FINANCE							
BUSINESS ADMINISTRATION & MANAGEMENT			1833 1				
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION							
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other							
CRIMINAL JUSTICE							
HISTORY							

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other							
ADVERTISING							
COMMUNICATIONS							
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1715 2	1563 2
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL							
CIVIL						1640 1	2025 2
ELECTRICAL(incl Comp Eng)							2400 1

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL							
MECHANICAL						1605 1	
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE							
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY TECH - NON-TECH & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2070 137 2167 1983		1840 6	2246 2		1150 2		1875 1	1638 6
BACHELOR TECHNICAL	2208 1			2211 8	2438 4			1875 1	2083 1

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 SWPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH			1534 2		1650 1	2125 3			
BACHELOR TECHNICAL					2200 1	2243 2	2393 18		2250 1

March 1988 SWPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS — March 1988 SWPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER — INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & OFF. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH			2500 1		1900 1			1945 20 2000 1892	1800 1
BACHELOR TECHNICAL	2475 1	2653 19	2631 3	2327 5	2500 2	2687 2		2725 20 2950 2255	2532 1

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   March 1988 SWPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH			1833 1				1679 1
BACHELOR TECHNICAL						1669 4	1915 5

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH									
MBA--TECH									

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 SWPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH									
MBA--TECH									

March 1988 SWPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES March 1988 SWPA REGIONAL INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1988

SOUTHWESTERN REGION (SWPA)

University of Arkansas-Fayetteville
Baylor University
University of Houston
Lamar University
Louisiana Tech University
North Texas State University
Oklahoma State University
Oklahoma State University-Engrg.
University of Oklahoma
Southern Methodist University
Texas A & I University
Texas A & M University
Texas Tech University
University of Texas-Arlington
University of Texas-Austin-Business Admin.
University of Texas-Austin-Engrg.
University of Texas-El Paso

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 7 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	43	450	$2131	$1975	$2333	$2083	$2000	436	3308	$2004	$1975	$2167	$2041	$1833
BANKING & FINANCE	18	108	2088	1888	*	*	*	63	553	1917	1830	2208	2000	1550
BUSINESS ADMINISTRATION & MANAGEMENT	4	105	1694	1801	*	*	*	40	662	1733	1723	2100	1667	1417
HUMAN RESOURCES (incl Labor Relations)	+	13	+	1496				+	51	+	1574			
INSTITUTIONAL MANAGEMENT	+	4	+	1460				2	60	1550	1582	*	*	*
MANAGEMENT INFO SYSTEMS	10	65	2162	2154	*	*	*	50	243	2037	2094	2350	2167	1500
MARKETING & DISTRIBUTION	10	122	1711	1747	*	*	*	72	738	1744	1743	2100	1667	1417
HUMANITIES														
ECONOMICS	1	42	2385	2118	*	*	*	5	175	1877	1889	*	*	*
LETTERS (incl English, Literature)	+	9	+	2039				+	41	+	1742			
HUMANITIES - All Other	+	9	+	1721				3	85	1566	1516	*	*	*
CRIMINAL JUSTICE	+	+	+	+				1	28	1908	1620	*	*	*
HISTORY	+	6	+	1656				1	16	1500	1725	*	*	*
PSYCHOLOGY	+	8	+	1841				3	74	1433	1539	*	*	*
SOCIAL SCIENCES-All Other	+	18	+	1523				1	121	1625	1627	*	*	*
COMMUNICATIONS														
ADVERTISING	+	2	+	1209				3	36	1510	1476	*	*	*
COMMUNICATIONS	+	28	+	1583				2	130	1709	1586	*	*	*
JOURNALISM	+	13	+	1405				+	65	+	1460			
TECHNICAL WRITING	+	1	+	2025				+	7	+	2129			
ENGINEERING														
AEROSPACE & AERONAUTICAL	17	42	2360	2376	*	*	*	36	189	2290	2334	2575	2388	1950
AGRICULTURAL	+	5	+	1756				+	17	+	2107			
BIOENGINEERING & BIOMEDIC	+	3	+	2433				+	5	+	2445			
CHEMICAL	20	124	2645	2604	2917	2667	2450	64	532	2593	2573	2777	2604	2450
CIVIL	6	66	2194	2095	*	*	*	34	385	2098	2082	2583	2000	1650
ELECTRICAL(incl Comp Eng)	21	395	2468	2476	2622	2470	2358	130	1942	2394	2450	2708	2450	1989
GEOLOGICAL	+	2	+	2300				+	10	+	2062			
INDUSTRIAL	1	68	2333	2435	*	*	*	23	400	2239	2368	2400	2333	2000
MECHANICAL	17	283	2405	2451	*	*	*	119	1227	2455	2450	2667	2500	2208

continued

SWPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	15	+	$2511				3	78	$1943	$2437	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2792				+	11	+	2402			
PETROLEUM	7	8	$3117	3071	*	*	*	25	49	2967	2861	$3782	$2850	$2700
ENGINEERING TECHNOLOGY	1	16	2083	2241	*	*	*	14	89	2248	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	5	+	1384				4	78	2012	1687	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	5	+	1619				3	23	1639	1729	*	*	*
CHEMISTRY	+	4	+	2237				+	32	+	2081			
COMPUTER SCIENCE	+	128	+	2322				74	715	2208	2240	2500	2288	1917
MATHEMATICS	1	21	2000	2298	*	*	*	7	108	2182	2217	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	1979				+	55	+	2049			
NURSING	+	15	+	1957				+	81	+	1965			
PHARMACY	+	+	+	+				+	12	+	2615			
PHYSICS	+	+	+	+				+	9	+	2287			
OTHER PHYSICAL & EARTH SCIENCES	+	2	+	1933				+	12	+	1853			
RENEWABLE NATURAL RSRCS	+	2	+	1464				+	6	+	1459			
TOTALS	177	2218						1218	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	43	461	$2107	$1970	$2292	$2083	$2000	434	3356	$2005	$1972	$2167	$2041	$1833
BANKING OCCUPATIONS	+	27	+	1825				14	179	1761	1708	*	*	*
BUSINESS ADMINISTRATION	+	27	+	1734				11	255	1736	1642	*	*	*
CONSULTANTS	8	110	2203	2286	*	*	*	26	347	2153	2246	2417	2167	2000
FINANCIAL ANALYSTS	12	74	2138	2141	*	*	*	33	248	1975	2000	2385	1958	1667
HUMAN RESOURCES	+	19	+	1646				5	101	1662	1595	*	*	*
MANAGEMENT TRAINEE	4	137	1844	1758	*	*	*	65	855	1666	1670	2200	1580	1400
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	6	97	2206	2241	*	*	*	71	477	2162	2178	2500	2183	1875
COMPUTER SCIENTISTS	5	58	2158	2285	*	*	*	47	401	2260	2260	2500	2300	2067
MATH/STATISTICIANS	+	5	+	2392				1	51	1548	2252	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	4	56	1550	1773	*	*	*	21	321	1716	1809	2166	1665	1500
RETAIL/WHOLESALE SALES	2	74	1950	1768	*	*	*	10	393	1884	1760	*	*	*
TECHNICAL SALES	3	34	1820	1887	*	*	*	13	144	1863	1969	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	7	+	1464				6	65	1821	1656	*	*	*
COMMUNICATIONS OCCUPATION	+	8	+	1469				2	71	1708	1602	*	*	*
ENGINEERS (Eng. Deg. Req)	87	944	2505	2458	2777	2500	2125	428	4593	2431	2426	2750	2483	2000
HEALTH RELATED OCCUPATION	1	6	2458	2022	*	*	*	4	99	2051	2030	*	*	*
INSURANCE OCCUPATIONS	2	26	1513	1732	*	*	*	10	162	1625	1751	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	15	+	1957				+	74	+	1977			
PRODUCTION OCCUPATIONS	+	11	+	2098				8	88	1792	2035	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1214				2	15	2025	1746	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	6	+	2304				1	12	2000	1972	*	*	*
RESEARCHERS-SCIENTIFIC	+	9	+	2119				1	46	2333	2202	*	*	*
SOC. WORKERS & RECREATION	+	2	+	1280				2	51	1463	1414	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	2	+	2208				3	37	2132	1845	*	*	*
TOTALS	177	2218						1218	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 3 April 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	15	38	$2503	$2244	*	*	*	103	232	$2442	$2273	$2830	$2500	$2033
MBA--NON-TECH	4	92	2315	2796	*	*	*	19	294	2250	2620	*	*	*
MBA--TECH	+	38	+	3159				1	99	2650	3118	*	*	*
MS-BUSINESS	+	9	+	2510				1	40	2458	2448	*	*	*
ADMINISTRATION	+	+	+	+				+	6	+	2341			
BANKING & FINANCE	3	5	2987	2589	*	*	*	8	18	2512	2663	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	2937				+	4	+	2747			
LABOR/INDUSTRIAL RELATION	+	1	+	2275				+	8	+	2406			
MANAGEMENT INFO SYSTEMS	2	5	2763	2766	*	*	*	7	18	2409	2417	*	*	*
HUMANITIES														
HUMANITIES	+	+	+	+				3	17	1218	1552	*	*	*
SOCIAL SCIENCES	2	3	1400	1367	*	*	*	2	68	1400	1918	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	6	2700	2649	*	*	*	3	30	3044	2839	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	4	+	2816				+	33	+	2777			
CIVIL	8	16	2570	2553	*	*	*	10	55	2571	2449	*	*	*
ELECTRICAL(incl Comp Eng)	5	103	3008	3095	*	*	*	16	316	2902	2986	*	*	*
GEOLOGICAL	+	1	+	1400				1	11	2850	2273	*	*	*
INDUSTRIAL	+	10	+	2792				+	50	+	2725			
MECHANICAL	1	37	2792	2932	*	*	*	12	130	2661	2861	*	*	*
METALLURGICAL	+	8	+	2898				+	21	+	2830			
NUCLEAR	+	2	+	2917				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	1504	1709	*	*	*
CHEMISTRY	+	4	+	2878				2	20	2655	2771	*	*	*
COMPUTER SCIENCE	+	18	+	2989				17	94	2608	2860	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	+	+	+				1	12	2750	2458	*	*	*
MATHEMATICS	+	5	+	2813				+	16	+	2373			
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	41	407						207	1605					

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+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	68	+	$3448				19	155	$2516	$3201	*	*	*
MBA--TECH	+	31	+	4036				10	56	2966	3738	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	80	+	3646				4	159	2469	3553	*	*	*
MBA--TECH	+	68	+	3976				+	106	+	3906			
OVER 4 YEARS														
MBA--NON-TECH	+	40	+	3425				+	112	+	3479			
MBA--TECH	+	26	+	3925				+	72	+	4057			
TOTALS	+	313						33	660					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
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SWPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	3	8	$4236	$3958	*	*	*	3	11	$4236	$4023	*	*	*
CHEMICAL	6	19	3792	3800	*	*	*	7	59	3786	3727	*	*	*
CIVIL	+	1	+	4250				+	7	+	3454			
ELEC ENG (INCL COMP ENG)	+	5	+	3360				+	45	+	3929			
MECHANICAL	3	6	3787	3900	*	*	*	4	31	3528	3756	*	*	*
METALLURGICAL	+	5	+	3988				+	24	+	3763			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	+	34	+	3491				+	65	+	3300			
COMPUTER SCIENCE	+	+	+	+				+	8	+	4094			
MATHEMATICS	+	1	+	3185				+	4	+	3286			
PHYSICS	+	8	+	3854				1	17	3140	3408	*	*	*
POLYMER	+	2	+	2834				+	12	+	3178			
TOTALS	12	89						15	286					

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April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2045 349 2660 1900		1750 8	2334 2		1350 1			1667 1
BANKING & FINANCE	2158 10		1879 18	1896 2	2584 2	1445 5	1958 1	1786 3	1688 4
BUSINESS ADMINISTRATION & MANAGEMENT	2167 1		1667 1			1550 1	1800 1	1339 3	1664 9
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									1500 1
MANAGEMENT INFO SYSTEMS	2200 5			1964 3		1902 3	1791 1		1708 3
MARKETING & DISTRIBUTION	2042 1			1625 1	1500 1	1500 1		1725 5	1575 24 1833 1400
ECONOMICS	2200 1								1492 1
LETTERS (incl English, Literature)									
HUMANITIES - All Other		1200 1							
CRIMINAL JUSTICE									
HISTORY									

April 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY								1500 1	
SOCIAL SCIENCES-All Other									
ADVERTISING									1200 1
COMMUNICATIONS								1667 1	
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2292 3				
CIVIL					2000 1				
ELECTRICAL(incl Comp Eng)	2264 3			2548 1	2400 3				2300 1

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2104 2				2000 1				
MECHANICAL	2208 2				2167 2				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2146 2			2192 10				1875 1	1983 5
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1650 2	1764 6			
BANKING & FINANCE			1625 1			1975 5	1883 3		
BUSINESS ADMINISTRATION & MANAGEMENT		2100 1			1666 1	1645 5	2000 1		
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT			1600 1						
MANAGEMENT INFO SYSTEMS					2248 1	1796 2	2142 6	1250 1	2166 1
MARKETING & DISTRIBUTION		1833 2	1555 8		1666 1	2008 2	1890 1	2200 1	
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE						1908 1			
HISTORY						1500 1			

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2386 30 1875 2167		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL				1914 2	2200 1			1983 1	
ELECTRICAL(incl Comp Eng)		2338 2		2500 1	2360 10		2405 32 2750 2250		2792 1

April 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL							2259 6		
MECHANICAL		2375 1			2471 4		2495 32 2750 2367		2396 7
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2311 5		2250 2
AGRICULTURAL								1333 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE			1400 1		2029 2	2142 4	2311 12		
MATHEMATICS							2288 6		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1850 3	1925 2		1600 1		1923 50 2500 1892	
BANKING & FINANCE				1867 2	1954 2			2063 5	
BUSINESS ADMINISTRATION & MANAGEMENT	1000 1	2046 2		2125 2				1933 5	2000 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			2138 4	1630 4	2500 1			2293 11	2250 1
MARKETING & DISTRIBUTION	2050 1	1925 2	1910 6	2041 1	1954 2			2053 6	1940 4
ECONOMICS				2385 1				2075 1	
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

April 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING					1830 1	1500 1			
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2292 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2631 38 1916 2475	2344 2	2589 2		2400 5		2680 12	2549 2
CIVIL	2216 9							2473 5	
ELECTRICAL(incl Comp Eng)	2237 3	2654 2	2538 16	2424 21 2655 2354	2758 5	2485 5		2582 8	2400 1

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		1950 1	2384 6	2238 4			2400 1		2175 1
MECHANICAL	2250 1	2576 16	2432 7	2349 6	2250 1	2513 6		2575 25 2575 2500	2250 1
METALLURGICAL								2558 1	
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2967 25 2600 2700	
ENGINEERING TECHNOLOGY				2317 3	2500 1		2000 1	2300 1	
AGRICULTURAL					2239 3				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1500 1	2056 4	2155 3	2332 10	2500 3			2362 14	2300 1
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block:. Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1308 2			1581 3	1690 6
BANKING & FINANCE							
BUSINESS ADMINISTRATION & MANAGEMENT			1833 1	1790 2		1368 2	
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS		1950 1		1625 2			
MARKETING & DISTRIBUTION				2000 1		1250 1	
ECONOMICS						1235 1	
LETTERS (incl English, Literature)							
HUMANITIES - All Other			1916 1			1583 1	
CRIMINAL JUSTICE							
HISTORY							

April 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1300 1	1500 1			
SOCIAL SCIENCES-All Other							1625 1
ADVERTISING							
COMMUNICATIONS				1750 1			
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1810 3	1563 2
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL							
CIVIL						1848 7	2011 8
ELECTRICAL(incl Comp Eng)		2475 1				1849 12	2200 2

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		1950 1					
MECHANICAL						2004 8	
METALLURGICAL						1636 2	
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY						1667 1	
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1833 1	1833 1	1250 1		
CHEMISTRY							

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE						1233 1	
MATHEMATICS						1548 1	
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2051 367 2692 1915	1200 1	1833 27 1892 1500	1997 8	2222 3	1576 11	1850 3	1625 12	1612 43 2000 1400
BACHELOR TECHNICAL	2190 9			2224 11	2241 10			1771 2	1916 7

April 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH		1922 3	1567 10		1776 5	1805 22 1625 1515	2036 11	1725 2	2166 1
BACHELOR TECHNICAL		2350 3	1400 1	2109 3	2338 17	2142 4	2398 123 2000 2166	1658 2	2407 10

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1525 2	1986 4	1966 13	1898 12	2063 5	1600 1		1996 78 1980 1892	2001 6
BACHELOR TECHNICAL	2172 14	2568 61 2700 2450	2444 34 2625 2225	2376 47 2625 2216	2471 14	2412 17	2200 2	2656 91 2000 2325	2371 6

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH		1950 1	1533 5	1721 6		1443 8	1681 7
BACHELOR TECHNICAL		2213 2	1833 1	1792 2	1250 1	1837 35 2500 1529	1967 12

April 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2125 2		2321 7						1542 1
MBA--TECH									

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH						2583 1			
MBA--TECH									

April 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH				2675 1	2479 2	2083 1		2250 2	
MBA--TECH						2650 1			

April 1988 SWPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH						1957 2	
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1988

SOUTHWESTERN REGION (SWPA)

University of Arkansas-Fayetteville
Baylor University
University of Houston
Lamar University
Louisiana Tech University
North Texas State University
Oklahoma State University
Oklahoma State University-Engrg.
University of Oklahoma
Southern Methodist University
Texas A & I University
Texas A & M University
Texas Tech University
University of Texas-Arlington
University of Texas-Austin-Business Admin.
University of Texas-Austin-Engrg.
University of Texas-El Paso

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 4 through May 2) and cumulatively (September 1 through May 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	90	923	$2053	$2083	$2200	$2042	$1900	526	4231	$2012	$1998	$2167	$2041	$1833
BANKING & FINANCE	20	206	1971	2066	2167	2042	1667	83	759	1930	1894	2200	2000	1567
BUSINESS ADMINISTRATION & MANAGEMENT	13	262	1700	1831	*	*	*	53	924	1725	1753	2046	1667	1417
HUMAN RESOURCES (incl Labor Relations)	+	18	+	1776				+	69	+	1627			
INSTITUTIONAL MANAGEMENT	+	8	+	1987				2	68	1550	1630	*	*	*
MANAGEMENT INFO SYSTEMS	32	68	2085	2077	2346	2184	1833	82	311	2056	2091	2350	2167	1625
MARKETING & DISTRIBUTION	46	162	1698	1779	2033	1667	1417	118	900	1726	1750	2100	1667	1416
HUMANITIES														
ECONOMICS	7	127	1949	2046	*	*	*	12	302	1919	1955	*	*	*
LETTERS (incl English, Literature)	1	9	1666	1664	*	*	*	1	50	1666	1728	*	*	*
HUMANITIES - All Other	3	21	1389	1636	*	*	*	6	106	1478	1540	*	*	*
CRIMINAL JUSTICE	+	3	+	1750				1	31	1908	1633	*	*	*
HISTORY	+	9	+	1953				1	25	1500	1807	*	*	*
PSYCHOLOGY	1	20	1833	1870	*	*	*	4	94	1533	1609	*	*	*
SOCIAL SCIENCES-All Other	5	67	1925	1874	*	*	*	6	188	1875	1715	*	*	*
COMMUNICATIONS														
ADVERTISING	+	8	+	1569				3	44	1510	1493	*	*	*
COMMUNICATIONS	+	31	+	1798				2	161	1709	1626	*	*	*
JOURNALISM	2	10	1225	1653	*	*	*	2	75	1225	1486	*	*	*
TECHNICAL WRITING	+	3	+	2567				+	10	+	2260			
ENGINEERING														
AEROSPACE & AERONAUTICAL	60	85	2350	2364	2675	2388	1983	96	274	2327	2343	2665	2388	1950
AGRICULTURAL	1	5	1638	1968	*	*	*	1	22	1638	2076	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	2500				+	6	+	2454			
CHEMICAL	39	260	2675	2619	2775	2667	2555	103	792	2624	2588	2775	2650	2500
CIVIL	42	220	2294	2118	2650	2317	1950	76	605	2206	2095	2650	2167	1827
ELECTRICAL(incl Comp Eng)	173	793	2461	2483	2671	2500	2208	303	2735	2432	2459	2680	2491	2166
GEOLOGICAL	+	3	+	2081				+	13	+	2066			
INDUSTRIAL	23	136	2339	2379	2500	2400	2125	46	536	2289	2370	2500	2350	2000
MECHANICAL	92	521	2440	2454	2650	2482	2253	211	1748	2449	2451	2666	2492	2208

continued

SWPA REGIONAL Interim Report No. 4   MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	34	+	$2515				3	112	$1943	$2461	*	*	*
MINING & MINERAL	+	2	+	2370				+	2	+	2370			
NUCLEAR	+	5	+	2518				+	16	+	2438			
PETROLEUM	28	44	$2702	2700	$2900	$2750	$2220	53	93	2827	2785	$3300	$2800	$2250
ENGINEERING TECHNOLOGY	9	52	2109	2242	*	*	*	23	141	2194	2241	2416	2292	1960
SCIENCE														
AGRICULTURAL	12	28	1745	1783	*	*	*	16	106	1812	1713	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	1	14	2083	1954	*	*	*	4	37	1750	1814	*	*	*
CHEMISTRY	+	16	+	2310				+	48	+	2157			
COMPUTER SCIENCE	6	254	2218	2391	*	*	*	80	969	2208	2280	2500	2288	1917
MATHEMATICS	3	66	2072	2234	*	*	*	10	174	2149	2224	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	2145				+	59	+	2056			
NURSING	+	58	+	1863				+	139	+	1922			
PHARMACY	+	5	+	2181				+	17	+	2487			
PHYSICS	+	4	+	2175				+	13	+	2252			
OTHER PHYSICAL & EARTH SCIENCES	+	6	+	2070				+	18	+	1925			
RENEWABLE NATURAL RSRCS	+	+	+	+				+	6	+	1459			
TOTALS	709	4571						1927	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	89	964	$2049	$2076	$2200	$2042	$1900	523	4320	$2013	$1995	$2167	$2041	$1833
BANKING OCCUPATIONS	4	123	1719	1968	*	*	*	18	302	1752	1814	*	*	*
BUSINESS ADMINISTRATION	5	53	1580	1789	*	*	*	16	308	1687	1667	*	*	*
CONSULTANTS	34	185	2165	2191	2383	2138	2000	60	532	2160	2227	2383	2159	2000
FINANCIAL ANALYSTS	12	111	1961	2185	*	*	*	45	359	1972	2057	2208	1950	1667
HUMAN RESOURCES	1	23	1560	1703	*	*	*	6	124	1645	1615	*	*	*
MANAGEMENT TRAINEE	39	277	1625	1831	2100	1550	1416	104	1132	1650	1709	2100	1578	1400
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	41	165	2259	2360	2500	2255	1950	112	642	2197	2225	2500	2250	1875
COMPUTER SCIENTISTS	14	163	2317	2395	*	*	*	61	564	2273	2299	2500	2333	2000
MATH/STATISTICIANS	1	30	1796	2229	*	*	*	2	81	1672	2243	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	5	71	1907	1952	*	*	*	26	392	1753	1835	2166	1666	1250
RETAIL/WHOLESALE SALES	14	97	1974	1866	*	*	*	24	490	1936	1781	2200	2000	1650
TECHNICAL SALES	6	60	1686	2040	*	*	*	19	204	1807	1990	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	3	16	1219	1759	*	*	*	9	81	1620	1677	*	*	*
COMMUNICATIONS OCCUPATION	1	8	1200	1661	*	*	*	3	79	1539	1608	*	*	*
ENGINEERS (Eng. Deg. Req)	418	1979	2455	2445	2710	2500	2040	846	6572	2443	2432	2720	2500	2000
HEALTH RELATED OCCUPATION	1	14	1333	1971	*	*	*	5	113	1907	2022	*	*	*
INSURANCE OCCUPATIONS	9	75	1817	1869	*	*	*	19	237	1716	1788	*	*	*
LAW ENFORCEMENT OCCPTNS	+	5	+	1679				+	23	+	1756			
NURSES	1	59	3200	1886	*	*	*	1	133	3200	1936	*	*	*
PRODUCTION OCCUPATIONS	6	42	2138	2205	*	*	*	14	130	1940	2090	*	*	*
REAL ESTATE OCCUPATIONS	+	2	+	1900				2	17	2025	1764	*	*	*
RESEARCHERS-NONSCIENTIFIC	1	6	2000	2340	*	*	*	2	18	2000	2095	*	*	*
RESEARCHERS-SCIENTIFIC	2	23	2671	2337	*	*	*	3	69	2558	2247	*	*	*
SOC. WORKERS & RECREATION	2	11	1718	1468	*	*	*	4	62	1590	1424	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	9	+	2026				3	46	2132	1880	*	*	*
TOTALS	709	4571						1927	17030					

¹ Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 4 MAY 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	6	52	$2278	$2289	*	*	*	109	284	$2433	$2276	$2750	$2500	$2033
MBA--NON-TECH	12	197	2340	2983	*	*	*	31	491	2285	2766	2583	2333	2000
MBA--TECH	2	88	2492	3218	*	*	*	3	187	2544	3165	*	*	*
MS-BUSINESS	+	13	+	2636				1	53	2458	2494	*	*	*
ADMINISTRATION	+	2	+	2212				+	8	+	2309			
BANKING & FINANCE	2	7	2376	2546	*	*	*	10	25	2485	2630	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	3150				+	6	+	2881			
LABOR/INDUSTRIAL RELATION	+	12	+	2686				+	20	+	2574			
MANAGEMENT INFO SYSTEMS	8	10	2369	2435	*	*	*	15	28	2388	2424	*	*	*
HUMANITIES														
HUMANITIES	+	1	+	1750				3	18	1218	1563	*	*	*
SOCIAL SCIENCES	+	5	+	2065				2	73	1400	1928	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	2720				3	35	3044	2822	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	3	26	3030	2857	*	*	*	3	59	3030	2812	*	*	*
CIVIL	10	22	2548	2469	*	*	*	20	77	2560	2455	2830	2500	2334
ELECTRICAL(incl Comp Eng)	14	79	3048	3009	*	*	*	30	395	2970	2990	3250	3013	2600
GEOLOGICAL	+	1	+	2416				1	12	2850	2285	*	*	*
INDUSTRIAL	+	5	+	2847				+	55	+	2736			
MECHANICAL	6	20	2635	2686	*	*	*	18	150	2652	2838	*	*	*
METALLURGICAL	+	2	+	2834				+	23	+	2830			
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	1504	1709	*	*	*
CHEMISTRY	+	10	+	2706				2	30	2655	2750	*	*	*
COMPUTER SCIENCE	1	30	2459	2875	*	*	*	18	124	2600	2863	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	3	+	2231				1	15	2750	2413	*	*	*
MATHEMATICS	3	8	2064	2414	*	*	*	3	24	2064	2387	*	*	*
PHYSICS	+	1	+	3533				+	3	+	2994			
TOTALS	67	601						274	2206					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 4   MAY 1988

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	169	$2083	$3426	*	*	*	20	324	$2494	$3318	$2850	$2500	$1916
MBA--TECH	2	52	2825	3548	*	*	*	12	108	2942	3647	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	4	166	2675	3402	*	*	*	8	325	2572	3476	*	*	*
MBA--TECH	+	100	+	3538				+	206	+	3728			
OVER 4 YEARS														
MBA--NON-TECH	+	92	+	3404				+	204	+	3445			
MBA--TECH	+	74	+	3758				+	146	+	3905			
TOTALS	7	653						40	1313					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	1	1	$4500	$4500	*	*	*	4	12	$4302	$4063	*	*	*
CHEMICAL	1	25	3900	3877	*	*	*	8	84	3800	3772	*	*	*
CIVIL	4	4	2602	2602	*	*	*	4	11	2602	3144	*	*	*
ELEC ENG (INCL COMP ENG)	+	9	+	4782				+	54	+	4071			
MECHANICAL	1	3	4000	4190	*	*	*	5	34	3622	3794	*	*	*
METALLURGICAL	+	2	+	3892				+	26	+	3773			
SCIENCE														
BIOLOGICAL	+	1	+	3250				+	4	+	2271			
CHEMISTRY	+	45	+	3597				+	110	+	3422			
COMPUTER SCIENCE	+	1	+	4583				+	9	+	4148			
MATHEMATICS	+	1	+	2825				+	5	+	3194			
PHYSICS	+	4	+	3461				1	21	3140	3418	*	*	*
POLYMER	+	8	+	3617				+	20	+	3353			
TOTALS	7	104						22	390					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2054 423 2500 1916		1750 8	2334 2		1633 2		1950 1	1721 2
BANKING & FINANCE	2128 14		1870 22 1833 1625	1896 2	2584 2	1445 5	1958 1	1847 5	1667 5
BUSINESS ADMINISTRATION & MANAGEMENT	2167 1		1667 1			1550 1	1800 1	1531 6	1616 12
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									1500 1
MANAGEMENT INFO SYSTEMS	2246 8		1583 1	2012 8		1880 6	1791 1	1738 2	1589 4
MARKETING & DISTRIBUTION	2105 2			1625 1	1500 1	1500 1		1703 8	1576 49 1917 1400
ECONOMICS	2150 3		1750 1					1500 1	1492 1
LETTERS (incl English, Literature)									
HUMANITIES - All Other		1200 1							1417 2
CRIMINAL JUSTICE									
HISTORY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY								1500 1	
SOCIAL SCIENCES-All Other									1430 1
ADVERTISING									1200 1
COMMUNICATIONS								1667 1	
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2292 3				
CIVIL	2050 1				2000 1			2475 1	
ELECTRICAL(incl Comp Eng)	2230 8			2574 2	2400 3				2300 1

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2279 6				2000 1				2200 1
MECHANICAL	2226 6			2700 1	2167 2				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM	2400 1								
ENGINEERING TECHNOLOGY									
AGRICULTURAL	2083 1							1669 1	1666 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL	2083 1								
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2200 4			2201 11		2000 1		1875 1	1983 5
MATHEMATICS	1920 1							1796 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1650 2	1796 8			
BANKING & FINANCE			1625 1			1994 7	1883 3		
BUSINESS ADMINISTRATION & MANAGEMENT		2100 1	1609 2		1666 1	1758 7	2000 1		
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT			1600 1						
MANAGEMENT INFO SYSTEMS					2248 1	1796 2	2127 12	1250 1	2166 1
MARKETING & DISTRIBUTION		1833 2	1605 11		1666 1	2008 2	2049 2	2200 1	1600 1
ECONOMICS						2292 1			
LETTERS (incl English, Literature)						1666 1			
HUMANITIES - All Other									
CRIMINAL JUSTICE						1908 1			
HISTORY						1500 1			

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM						1225 2			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2390 79 1975 2160		
AGRICULTURAL								1638 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL				1914 2	2200 1		2291 1	1983 1	
ELECTRICAL(incl Comp Eng)		2392 3		2500 1	2393 16	2166 3	2447 74 2666 2166		2792 1

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL							2204 10		
MECHANICAL		2450 3			2550 6	1988 2	2468 50 2583 2333		2378 15
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY					2416 1		2279 7		2250 2
AGRICULTURAL								1375 2	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE			1400 1		2029 2	2142 4	2287 13		
MATHEMATICS							2288 6		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1850 3	1925 2		1600 1		1935 55 2500 1892	
BANKING & FINANCE				1943 5	1954 2			2075 9	
BUSINESS ADMINISTRATION & MANAGEMENT	1000 1	2046 2		2125 2	2000 1			1931 6	2000 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			2150 5	1630 4	2500 1		2000 1	2302 20 2120 2250	2250 1
MARKETING & DISTRIBUTION	2042 2	1961 3	1910 6	1569 3	1913 7			2059 7	1985 5
ECONOMICS			1925 2	2385 1				2075 1	
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

MAY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY					1833 1				
SOCIAL SCIENCES-All Other									
ADVERTISING					1830 1	1500 1			
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2376 1			2432 4				2692 2	
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2646 62 2575 2500	2414 3	2589 2	2742 2	2400 5		2682 24 2300 2583	2549 2
CIVIL	2212 24 2625 1848	2375 1						2601 17	
ELECTRICAL(incl Comp Eng)	2213 4	2536 3	2533 38 2500 2333	2475 80 1980 2348	2735 9	2505 7		2501 24 2625 2300	2375 2

MAY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2105 2	2384 6	2376 14		2083 1	2400 1	2500 2	2175 1
MECHANICAL	2250 1	2583 26 2600 2450	2435 14	2412 16	2563 5	2513 6	2500 1	2561 39 2491 2424	2450 2
METALLURGICAL								2558 1	
MINING & MINERAL									
NUCLEAR									
PETROLEUM				2300 1				2846 51 2583 2250	
ENGINEERING TECHNOLOGY				2259 6	2017 4		2000 1	2300 1	
AGRICULTURAL					2065 9				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1500 1	2056 4	2155 3	2332 10	2500 4			2362 14	2300 1
MATHEMATICS				2500 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1192 3	1833 1		1581 3	1705 10
BANKING & FINANCE							
BUSINESS ADMINISTRATION & MANAGEMENT			1833 1	1626 3		1368 2	
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS		1950 1		1625 2			
MARKETING & DISTRIBUTION				2000 2		1250 1	
ECONOMICS						1235 1	
LETTERS (incl English, Literature)							
HUMANITIES - All Other			1916 1			1583 1	1333 1
CRIMINAL JUSTICE							
HISTORY							

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1300 1	1500 1			
SOCIAL SCIENCES-All Other					3200 1	1680 2	1630 2
ADVERTISING							
COMMUNICATIONS				1750 1			
JOURNALISM							
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1744 8	1563 2
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL							
CIVIL						1885 9	2012 17
ELECTRICAL(incl Comp Eng)		2475 1	2229 2			1899 16	2234 5

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		1950 1					
MECHANICAL						2023 14	2495 2
METALLURGICAL						1636 2	
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY						1667 1	
AGRICULTURAL					1040 1	1200 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1833 1	1833 1	1250 1		
CHEMISTRY							

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE						1233 1	
MATHEMATICS						1548 1	
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2061 451 2500 1917	1200 1	1823 33 1917 1500	2014 13	2222 3	1655 15	1850 3	1686 24 2042 1500	1584 2250 1400
BACHELOR TECHNICAL	2214 29 2166 2083			2290 14	2241 10	2000 1		1896 5	1920 9

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH		1922 3	1606 15		1776 5	1854 30 1500 1515	2070 18	1725 2	1883 2
BACHELOR TECHNICAL		2421 6	1400 1	2109 3	2395 26 2350 2250	1954 11	2404 240 2050 2146	1593 4	2387 18

MAY 1988 SWPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1694 3	1995 5	1976 16	1849 17	1969 12	1600 1	2000 1	2033 98 2000 1892	2025 7
BACHELOR TECHNICAL	2196 31 2500 1844	2588 98 2500 2415	2475 64 2666 2252	2436 134 2750 2291	2394 34 1890 1800	2410 20 2500 1975	2300 3	2640 175 2042 2300	2403 8

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH		1950	1	1438	6	1718	9	3200	1	1491	10	1665	13
BACHELOR TECHNICAL		2213	2	2097	3	1792	2	1145	2	1859 2416 1529	53	2058 1916 1800	26

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2198 4		2318 11						1542 1
MBA--TECH								2000 1	

MAY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH						2416 3			
MBA--TECH									

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH				2675 1	2479 2	2083 1		2355 6	
MBA--TECH						2650 1		2983 1	

MAY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES　MAY 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER　CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025　706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH						1957　2	
MBA--TECH							

A3940-4.8
10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No 5, July 1988

SOUTHWESTERN REGION (SWPA)

University of Arkansas-Fayetteville
Baylor University
University of Houston
Lamar University
Louisiana Tech University
North Texas State University
Oklahoma State University
Oklahoma State University-Engrg.
University of Oklahoma
Prairie View A & M University
Southern Methodist University
Texas A & I University
Texas A & M University
Texas Tech University
University of Texas-Arlington
University of Texas-Austin-Business Admin.
University of Texas-Austin-Engrg.
University of Texas-El Paso

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	107	1033	$1969	$2058	$2167	$2000	$1750	633	5264	$2005	$2010	$2167	$2033	$1808
BANKING & FINANCE	51	442	1791	1911	2083	1892	1500	134	1201	1877	1901	2167	1959	1500
BUSINESS ADMINISTRATION & MANAGEMENT	27	361	1791	1818	2083	1750	1516	80	1285	1747	1772	2083	1700	1417
HUMAN RESOURCES (incl Labor Relations)	1	46	1516	1708	*	*	*	1	115	1516	1659	*	*	*
INSTITUTIONAL MANAGEMENT	1	13	1600	1800	*	*	*	3	81	1567	1657	*	*	*
MANAGEMENT INFO SYSTEMS	37	115	2115	2059	2350	2167	1917	119	426	2074	2082	2350	2167	1625
MARKETING & DISTRIBUTION	43	427	1649	1773	2100	1600	1300	161	1327	1705	1757	2100	1666	1400
HUMANITIES														
ECONOMICS	1	301	2075	2147	*	*	*	13	603	1931	2051	*	*	*
LETTERS (incl English, Literature)	+	27	+	1711				1	77	1666	1722	*	*	*
HUMANITIES - All Other	1	105	900	1721	*	*	*	7	211	1395	1630	*	*	*
CRIMINAL JUSTICE	+	3	+	1550				1	34	1908	1625	*	*	*
HISTORY	+	63	+	2042				1	88	1500	1976	*	*	*
PSYCHOLOGY	+	74	+	1861				4	168	1533	1720	*	*	*
SOCIAL SCIENCES-All Other	2	145	1539	2096	*	*	*	8	333	1791	1881	*	*	*
COMMUNICATIONS														
ADVERTISING	1	18	2000	1746	*	*	*	4	62	1633	1566	*	*	*
COMMUNICATIONS	13	70	1802	1726	*	*	*	15	231	1789	1657	*	*	*
JOURNALISM	4	32	1434	1586	*	*	*	6	107	1364	1516	*	*	*
TECHNICAL WRITING	+	2	+	2195				+	12	+	2249			
ENGINEERING														
AEROSPACE & AERONAUTICAL	27	87	2391	2379	2675	2420	2145	123	361	2341	2352	2669	2400	1983
AGRICULTURAL	1	14	2310	2153	*	*	*	2	36	1974	2106	*	*	*
BIOENGINEERING & BIOMEDIC	+	4	+	2236				+	10	+	2367			
CHEMICAL	66	347	2549	2573	2750	2630	2270	169	1139	2595	2584	2750	2650	2400
CIVIL	43	289	2145	2171	2452	2150	1833	119	894	2184	2119	2608	2152	1828
ELECTRICAL(incl Comp Eng)	165	1185	2482	2509	2700	2500	2200	468	3920	2450	2474	2700	2500	2166
GEOLOGICAL	+	6	+	2067				+	19	+	2067			
INDUSTRIAL	14	204	2293	2395	*	*	*	60	740	2290	2377	2500	2350	2000
MECHANICAL	119	717	2439	2452	2675	2500	2200	331	2466	2446	2451	2667	2497	2208

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	39	+	$2415				3	151	$1943	$2449	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	+	4	+	2114				+	20	+	2373			
PETROLEUM	46	61	$2501	2500	$2916	$2388	$2200	99	154	2676	2672	$3000	$2750	$2200
ENGINEERING TECHNOLOGY	42	126	2330	2346	2555	2375	2250	65	267	2281	2290	2500	2333	2000
SCIENCE														
AGRICULTURAL	1	29	1317	1587	*	*	*	17	135	1783	1686	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	1	37	1442	1693	*	*	*	5	74	1688	1754	*	*	*
CHEMISTRY	+	19	+	2280				+	67	+	2192			
COMPUTER SCIENCE	65	420	2245	2266	2513	2250	1950	145	1389	2225	2276	2500	2275	1917
MATHEMATICS	11	130	1993	2255	*	*	*	21	304	2067	2237	2425	2192	1600
ALLIED HEALTH PROFESSIONS	+	12	+	1689				+	71	+	1994			
NURSING	+	39	+	2091				+	178	+	1959			
PHARMACY	+	58	+	2837				+	75	+	2758			
PHYSICS	2	11	2367	2527	*	*	*	2	24	2367	2378	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1488				+	25	+	1803			
RENEWABLE NATURAL RSRCS	+	4	+	2046				+	10	+	1694			
TOTALS	892	7126						2820	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	115	1112	$1957	$2054	$2167	$1966	$1709	638	5432	$2003	$2007	$2167	$2015	$1800
BANKING OCCUPATIONS	8	225	1643	1816	*	*	*	26	527	1718	1815	2083	1959	1000
BUSINESS ADMINISTRATION	5	100	1439	1766	*	*	*	21	408	1628	1691	2000	1666	1235
CONSULTANTS	18	301	2168	2333	*	*	*	78	833	2162	2265	2383	2167	2000
FINANCIAL ANALYSTS	25	298	1966	2284	2250	2000	1600	70	657	1970	2160	2292	2000	1600
HUMAN RESOURCES	3	41	1861	1674	*	*	*	9	165	1717	1630	*	*	*
MANAGEMENT TRAINEE	60	632	1632	1815	2000	1592	1260	164	1761	1644	1747	2042	1580	1392
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	31	262	2217	2243	2500	2208	2000	143	904	2202	2230	2500	2250	1875
COMPUTER SCIENTISTS	52	256	2189	2295	2500	2129	1917	113	820	2234	2298	2500	2250	1925
MATH/STATISTICIANS	2	81	2313	2284	*	*	*	4	162	1992	2263	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	10	168	1735	1881	*	*	*	36	560	1748	1849	2250	1666	1250
RETAIL/WHOLESALE SALES	21	297	1817	1767	2083	1902	1500	45	787	1881	1776	2200	1916	1500
TECHNICAL SALES	3	122	2064	2116	*	*	*	22	326	1842	2037	2083	1804	1625
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	1	23	1317	1684	*	*	*	10	104	1590	1678	*	*	*
COMMUNICATIONS OCCUPATION	1	20	1205	1741	*	*	*	4	99	1455	1635	*	*	*
ENGINEERS (Eng. Deg. Req)	522	2788	2435	2450	2708	2475	2100	1369	9361	2440	2437	2709	2492	2042
HEALTH RELATED OCCUPATION	1	82	1442	2414	*	*	*	6	195	1830	2187	*	*	*
INSURANCE OCCUPATIONS	6	122	1722	1848	*	*	*	25	359	1717	1809	1875	1667	1500
LAW ENFORCEMENT OCCPTNS	+	3	+	1810				+	26	+	1763			
NURSES	+	40	+	2101				1	173	3200	1974	*	*	*
PRODUCTION OCCUPATIONS	7	39	2013	2063	*	*	*	21	169	1964	2084	2417	2000	1500
REAL ESTATE OCCUPATIONS	+	22	+	1983				2	39	2025	1887	*	*	*
RESEARCHERS-NONSCIENTIFIC	1	41	2000	2058	*	*	*	3	59	2000	2069	*	*	*
RESEARCHERS-SCIENTIFIC	+	16	+	1887				3	85	2558	2180	*	*	*
SOC. WORKERS & RECREATION	+	25	+	1315				4	87	1590	1392	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	10	+	2080				3	56	2132	1916	*	*	*
TOTALS	892	7126						2820	24157					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	14	32	$2255	$2419	*	*	*	123	316	$2413	$2290	$2708	$2500	$2000
MBA--NON-TECH	+	195	+	2853				31	686	2285	2791	2583	2333	2000
MBA--TECH	4	56	2250	3283	*	*	*	7	243	2376	3192	*	*	*
MS-BUSINESS	3	28	2853	2822	*	*	*	4	81	2754	2608	*	*	*
ADMINISTRATION	+	4	+	1925				+	12	+	2181			
BANKING & FINANCE	4	170	2617	3207	*	*	*	14	195	2523	3133	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	5	+	2800				+	11	+	2844			
LABOR/INDUSTRIAL RELATION	+	1	+	3416				+	21	+	2614			
MANAGEMENT INFO SYSTEMS	1	23	2416	2903	*	*	*	16	51	2390	2640	*	*	*
HUMANITIES														
HUMANITIES	+	11	+	1856				3	29	1218	1674	*	*	*
SOCIAL SCIENCES	1	8	1500	1850	*	*	*	3	81	1433	1920	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	4	29	2652	2869	*	*	*	7	64	2820	2843	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	3417				+	2	+	3417			
CHEMICAL	7	31	2802	2984	*	*	*	10	90	2870	2871	*	*	*
CIVIL	8	22	2436	2511	*	*	*	28	99	2524	2467	2830	2500	2250
ELECTRICAL(incl Comp Eng)	14	121	3096	3065	*	*	*	44	516	3010	3008	3300	3033	2600
GEOLOGICAL	+	2	+	2804				1	14	2850	2359	*	*	*
INDUSTRIAL	3	30	2469	2846	*	*	*	3	85	2469	2775	*	*	*
MECHANICAL	13	81	2701	2843	*	*	*	31	231	2673	2840	3000	2700	2362
METALLURGICAL	1	6	2850	2863	*	*	*	1	29	2850	2837	*	*	*
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				1	6	1504	1709	*	*	*
CHEMISTRY	+	7	+	2295				2	37	2655	2664	*	*	*
COMPUTER SCIENCE	5	31	2440	2878	*	*	*	23	155	2565	2866	2941	2625	2083
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	5	+	2714				1	20	2750	2488	*	*	*
MATHEMATICS	+	4	+	2798				3	28	2064	2446	*	*	*
PHYSICS	+	4	+	3344				+	7	+	3194			
TOTALS	82	908						356	3114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	137	+	$3440				20	461	$2494	$3355	$2850	$2500	$1916
MBA--TECH	+	52	+	3595				12	160	2942	3630	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	153	+	3423				8	478	2572	3459	*	*	*
MBA--TECH	+	97	+	3627				+	303	+	3696			
OVER 4 YEARS														
MBA--NON-TECH	+	127	+	3524				+	331	+	3475			
MBA--TECH	+	67	+	3620				+	213	+	3815			
TOTALS	+	633						40	1946					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	+	+	+				4	12	$4302	$4063	*	*	*
CHEMICAL	+	22	+	$3909				8	106	3800	3800	*	*	*
CIVIL	+	+	+	+				4	11	2602	3144	*	*	*
ELEC ENG (INCL COMP ENG)	4	27	$4254	4207	*	*	*	4	81	4254	4116	*	*	*
MECHANICAL	2	9	3875	4076	*	*	*	7	43	3694	3853	*	*	*
METALLURGICAL	+	+	+	+				+	26	+	3773			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	4	+	2271			
CHEMISTRY	3	28	3500	3391	*	*	*	3	138	3500	3415	*	*	*
COMPUTER SCIENCE	+	4	+	3396				+	13	+	3917			
MATHEMATICS	+	3	+	4250				+	8	+	3590			
PHYSICS	+	3	+	3653				1	24	3140	3447	*	*	*
POLYMER	+	3	+	3533				+	23	+	3377			
TOTALS	9	99						31	489					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2046 503 3000 1916		1750 8	2334 2		1479 4		1871 2	1658 3
BANKING & FINANCE	2109 16		1840 30 2208 1333	1896 2	2584 2	1458 10	1958 1	1822 9	1676 13
BUSINESS ADMINISTRATION & MANAGEMENT	2104 2		1667 1	1900 1		1655 2	1800 1	1550 7	1624 16
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									1500 1
MANAGEMENT INFO SYSTEMS	2235 18		1583 1	2024 11		1880 6	1791 1	1738 2	1655 5
MARKETING & DISTRIBUTION	2105 2			1625 1	1500 1	1550 4		1699 9	1554 67 2200 1320
ECONOMICS	2150 3		1750 1					1500 1	1492 1
LETTERS (incl English, Literature)									
HUMANITIES - All Other		1200 1	900 1						1417 2
CRIMINAL JUSTICE									
HISTORY									

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY								1500 1	
SOCIAL SCIENCES-All Other									1430 1
ADVERTISING									1200 1
COMMUNICATIONS				1333 1				1667 1	1750 3
JOURNALISM									1493 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2292 3				
CIVIL	2050 1				1994 3			2475 1	
ELECTRICAL(incl Comp Eng)	2218 9	2500 1		2574 2	2293 6			2500 2	2300 1

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2279 6				2000 1				2200 1
MECHANICAL	2244 7			2700 1	2279 6			2167 2	
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM	2400 1								
ENGINEERING TECHNOLOGY								884 1	
AGRICULTURAL	2083 1							1669 1	1666 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL	2083 1								
CHEMISTRY									

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2265 6		2000 1	2201 11		2000 2		1875 1	2019 13
MATHEMATICS	1920 1							1690 2	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1750 3	1845 11			
BANKING & FINANCE			1571 2	1000 1	2083 1	1902 12	1892 4		
BUSINESS ADMINISTRATION & MANAGEMENT		2100 1	1636 7		1666 1	1812 10	2000 1		
HUMAN RESOURCES (incl Labor Relations)			1516 1						
INSTITUTIONAL MANAGEMENT			1600 2						
MANAGEMENT INFO SYSTEMS				2500 1	2049 2	1847 3	2127 12	1250 1	2166 1
MARKETING & DISTRIBUTION		1833 2	1608 15		1666 1	1672 3	1955 3	2200 1	1600 1
ECONOMICS						2292 1			
LETTERS (incl English, Literature)						1666 1			
HUMANITIES - All Other									
CRIMINAL JUSTICE						1908 1			
HISTORY						1500 1			

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING						2000 1			
COMMUNICATIONS						1409 2			
JOURNALISM						1218 3			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2401 104 2853 2160		
AGRICULTURAL								1638 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL				1872 4	2246 2		2291 1	1983 1	2230 2
ELECTRICAL(incl Comp Eng)		2392 3		2500 1	2415 20 2750 2300	2030 4	2460 101 3163 2208		2465 5

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				2600 1			2219 12		
MECHANICAL		2421 4			2550 6	2186 3	2450 70 2695 2250		2409 22 2750 2250
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									2083 1
ENGINEERING TECHNOLOGY					2416 1	2353 5	2344 24 2583 2258		2316 9
AGRICULTURAL								1355 3	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2400 1	1400 1		1892 5	2258 7	2348 26 2750 2088		
MATHEMATICS			1600 2			2425 1	2258 10		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1850 3	1942 3		1600 1		1946 70 2400 1892	
BANKING & FINANCE				1917 8	1954 2			2064 20 2250 1958	
BUSINESS ADMINISTRATION & MANAGEMENT	1000 1	2046 2		2056 3	1789 3		1750 1	1945 8	2000 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			2135 7	1808 6	2111 3		2000 1	2299 31 3000 2250	2250 1
MARKETING & DISTRIBUTION	2042 2	1946 5	1870 8	1569 3	1931 10	1700 1		2068 12	1985 5
ECONOMICS			1925 2	2385 1				2075 2	
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY					1833 1				
SOCIAL SCIENCES-All Other									
ADVERTISING					1830 1	1500 1			
COMMUNICATIONS		2094 3							1938 2
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2376 1		2450 1	2432 4				2692 2	
AGRICULTURAL	2310 1								
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2636 95 3100 2500	2414 3	2590 3	2739 3	2400 5		2602 52 3100 2333	2549 2
CIVIL	2205 33 2900 1917	2375 1						2521 28 3000 2291	
ELECTRICAL(incl Comp Eng)	2405 8	2537 6	2530 78 3200 2333	2488 131 2800 2350	2728 10	2505 7		2515 40 2967 2300	2375 2

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2105 2	2345 9	2373 15		2083 1	2350 2	2392 5	2175 1
MECHANICAL	2375 2	2587 35 2800 2458	2445 31 2625 2333	2410 23 2625 2300	2512 7	2507 8	2500 1	2523 81 2850 2350	2450 2
METALLURGICAL								2558 1	
MINING & MINERAL									
NUCLEAR									
PETROLEUM				2350 2				2692 95 4100 2200	
ENGINEERING TECHNOLOGY			2400 7	2311 8	2017 4		2000 2	2367 3	
AGRICULTURAL					2065 9				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1725 2	2019 5	2202 9	2339 18	2500 6			2310 28 2542 2083	2300 1
MATHEMATICS				2092 4					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS			2400 1						
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1192 3	1667 2		1576 4	1697 11
BANKING & FINANCE			1750 1				
BUSINESS ADMINISTRATION & MANAGEMENT			1833 1	1949 4		1399 5	2167 1
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS		1950 1		1625 2		1340 3	
MARKETING & DISTRIBUTION				2000 2		1415 3	
ECONOMICS						1235 1	
LETTERS (incl English, Literature)							
HUMANITIES - All Other			1916 1			1583 1	1333 1
CRIMINAL JUSTICE							
HISTORY							

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1300 1	1500 1			
SOCIAL SCIENCES-All Other					3200 1	1609 4	1630 2
ADVERTISING							
COMMUNICATIONS	1950 1			1834 2			
JOURNALISM							1544 1
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1694 9	1563 2
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1867 3	
CIVIL						1896 10	2001 32 2583 1800
ELECTRICAL(incl Comp Eng)		2475 1	2229 2			1928 21 2625 1600	2228 7

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2100 1	1950 1				2217 2	
MECHANICAL		2475 1				1983 17	2495 2
METALLURGICAL						1636 2	
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY						1667 1	
AGRICULTURAL					1040 1	1200 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1638 2	1833 1	1250 1		
CHEMISTRY							

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1850 1			1233 1	
MATHEMATICS						1548 1	
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS						2333 1	
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2056 544 3000 1916	1200 1	1788 42 2208 1208	2014 17	2222 3	1588 26 2250 1325	1850 3	1702 31 2208 1500	1582 109 2916 1320
BACHELOR TECHNICAL	2226 33 2658 2083	2500 1	2000 1	2226 15	2226 19	2000 2		1935 11	1902 22 2333 1583

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH		1922 3	1608 27 2113 1516	1750 2	1845 8	1841 43 2594 1500	2048 20 2250 1875	1725 2	1883 2
BACHELOR TECHNICAL		2407 8	1533 3	2098 6	2352 34 2917 2108	2044 26 2600 1300	2409 348 3163 2166	1537 5	2377 39 2792 2150

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1694 3	1974 7	1965 20 2500 1542	1886 24 2385 1666	1934 19	1650 2	1875 2	2051 143 3000 1892	2025 7
BACHELOR TECHNICAL	2232 47 3000 1848	2579 147 3100 2450	2467 139 3200 2225	2443 208 2800 2250	2414 40 2792 1800	2417 22 2708 2083	2240 5	2562 335 4100 2200	2310 10

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH		1950 1	1482 7	1807 11	3200 1	1468 21 1800 1250	1695 15
BACHELOR TECHNICAL	2025 2	2300 3	1917 5	1833 3	1145 2	1880 69 2820 1505	2029 44 2720 1650

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2198 4		2318 11						1542 1
MBA--TECH	2167 3							2000 1	

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   JULY 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH						2416 3			
MBA--TECH									

JULY 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH				2675 1	2479 2	2083 1		2355 6	
MBA--TECH						2575 2		2983 1	

JULY 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH						1957 2	
MBA--TECH							

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

SOUTHWESTERN REGION (SWPA)

University of Arkansas-Fayetteville
Baylor University
University of Houston
Lamar University
Louisiana Tech University
North Texas State University
Oklahoma State University
Oklahoma State University-Engrg
University of Oklahoma
Prairie View A & M University
Southern Methodist University
Texas A & I University
Texas A & M University
Texas Tech University
University of Texas-Arlington
University of Texas-Austin-Business Admin
University of Texas-Austin-Engrg
University of Texas-El Paso

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	44	1011	$1910	$1950	$2150	$2000	$1635	677	6275	$1999	$2000	$2167	$2025	$1792
BANKING & FINANCE	18	475	1933	1849	*	*	*	152	1676	1884	1886	2167	2000	1500
BUSINESS ADMINISTRATION & MANAGEMENT	17	519	1794	1831	*	*	*	97	1804	1756	1788	2083	1750	1416
HUMAN RESOURCES (incl Labor Relations)	+	58	+	1760				1	173	1516	1693	*	*	*
INSTITUTIONAL MANAGEMENT	+	53	+	1706				3	134	1567	1677	*	*	*
MANAGEMENT INFO SYSTEMS	22	173	2141	2047	2358	2250	1916	141	599	2085	2072	2358	2167	1625
MARKETING & DISTRIBUTION	12	548	1639	1760	*	*	*	173	1875	1701	1758	2100	1666	1400
HUMANITIES														
ECONOMICS	+	242	+	1963				13	845	1931	2026	*	*	*
LETTERS (incl English, Literature)	+	62	+	1722				1	139	1666	1722	*	*	*
HUMANITIES - All Other	2	108	1334	1607	*	*	*	9	319	1381	1622	*	*	*
CRIMINAL JUSTICE	1	15	1760	1626	*	*	*	2	49	1834	1626	*	*	*
HISTORY	+	40	+	1746				1	128	1500	1904	*	*	*
PSYCHOLOGY	+	62	+	1704				4	230	1533	1716	*	*	*
SOCIAL SCIENCES-All Other	+	147	+	1772				8	480	1791	1848	*	*	*
COMMUNICATIONS														
ADVERTISING	+	37	+	1697				4	99	1633	1615	*	*	*
COMMUNICATIONS	2	141	1417	1731	*	*	*	17	372	1745	1685	*	*	*
JOURNALISM	1	34	1333	1579	*	*	*	7	141	1360	1531	*	*	*
TECHNICAL WRITING	+	7	+	2225				+	19	+	2240			
ENGINEERING														
AEROSPACE & AERONAUTICAL	17	106	2364	2336	*	*	*	140	467	2344	2348	2666	2400	1988
AGRICULTURAL	+	20	+	2047				2	56	1974	2085	*	*	*
BIOENGINEERING & BIOMEDIC	1	6	2000	2339	*	*	*	1	16	2000	2356	*	*	*
CHEMICAL	16	372	2537	2579	*	*	*	185	1511	2590	2583	2750	2630	2400
CIVIL	27	327	2096	2170	2310	2100	1800	146	1221	2168	2133	2600	2151	1827
ELECTRICAL(incl Comp Eng)	94	1427	2435	2490	2800	2500	2000	562	5347	2447	2478	2708	2500	2083
GEOLOGICAL	+	4	+	2073				+	23	+	2068			
INDUSTRIAL	3	243	2136	2360	*	*	*	63	983	2283	2373	2500	2350	2000
MECHANICAL	68	955	2503	2442	2750	2524	2200	399	3421	2455	2449	2667	2500	2200

continued

SWPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	8	38	$2623	$2475	*	*	*	11	189	$2438	$2454	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	+	17	+	2422				+	37	+	2395			
PETROLEUM	13	23	2601	2642	*	*	*	112	177	2667	2668	$3000	$2750	$2200
ENGINEERING TECHNOLOGY	4	146	2134	2269	*	*	*	69	413	2273	2283	2500	2350	2000
SCIENCE														
AGRICULTURAL	1	53	1250	1683	*	*	*	18	188	1753	1685	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	45	+	1603				5	119	1688	1697	*	*	*
CHEMISTRY	+	32	+	2116				+	99	+	2167			
COMPUTER SCIENCE	26	576	2231	2304	$2542	$2251	$2047	171	1965	2226	2284	2500	2275	1950
MATHEMATICS	1	128	1625	2204	*	*	*	22	432	2047	2227	2425	2096	1600
ALLIED HEALTH PROFESSIONS	+	40	+	1672				+	111	+	1878			
NURSING	+	96	+	1993				+	274	+	1971			
PHARMACY	+	128	+	2924				+	203	+	2863			
PHYSICS	+	20	+	2245				2	44	2367	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1643				+	32	+	1768			
RENEWABLE NATURAL RSRCS	+	10	+	1627				+	20	+	1661			
TOTALS	398	8551						3218	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	42	1060	$1950	$1940	$2083	$2000	$1667	680	6492	$1999	$1996	$2167	$2000	$1792
BANKING OCCUPATIONS	7	256	1847	1796	*	*	*	33	783	1745	1809	2083	1917	1100
BUSINESS ADMINISTRATION	3	175	1489	1712	*	*	*	24	583	1611	1698	2000	1633	1050
CONSULTANTS	5	247	1708	2196	*	*	*	83	1080	2134	2249	2383	2167	2000
FINANCIAL ANALYSTS	6	298	1890	2012	*	*	*	76	955	1963	2114	2292	2000	1558
HUMAN RESOURCES	2	131	1922	1727	*	*	*	11	296	1754	1673	*	*	*
MANAGEMENT TRAINEE	20	717	1642	1727	1950	1583	1400	184	2481	1644	1741	2042	1582	1392
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	27	368	2183	2266	2358	2250	1958	170	1272	2199	2241	2500	2250	1875
COMPUTER SCIENTISTS	19	312	2354	2289	*	*	*	132	1132	2252	2295	2500	2300	1993
MATH/STATISTICIANS	+	63	+	2211				4	225	1992	2249	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	2	251	1583	1786	*	*	*	38	811	1739	1829	2250	1666	1250
RETAIL/WHOLESALE SALES	1	283	1333	1869	*	*	*	46	1070	1869	1800	2200	1909	1500
TECHNICAL SALES	7	119	1889	1994	*	*	*	29	445	1853	2026	2300	1808	1542
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	49	+	1570				10	153	1590	1644	*	*	*
COMMUNICATIONS OCCUPATION	+	72	+	1762				4	171	1455	1688	*	*	*
ENGINEERS (Eng. Deg. Req)	248	3510	2423	2435	2758	2500	2000	1617	12871	2437	2437	2725	2496	2028
HEALTH RELATED OCCUPATION	1	183	1250	2556	*	*	*	7	378	1747	2366	*	*	*
INSURANCE OCCUPATIONS	3	103	1567	1773	*	*	*	28	462	1701	1801	1875	1667	1500
LAW ENFORCEMENT OCCPTNS	+	5	+	1527				+	31	+	1725			
NURSES	+	94	+	1991				1	267	3200	1980	*	*	*
PRODUCTION OCCUPATIONS	1	69	1916	2150	*	*	*	22	238	1962	2103	2417	2000	1500
REAL ESTATE OCCUPATIONS	2	10	2000	1907	*	*	*	4	49	2013	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	15	+	1822				3	74	2000	2019	*	*	*
RESEARCHERS-SCIENTIFIC	+	43	+	1993				3	128	2558	2117	*	*	*
SOC. WORKERS & RECREATION	1	35	1500	1360	*	*	*	5	122	1572	1383	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	83	2291	1981	*	*	*	4	139	2172	1955	*	*	*
TOTALS	398	[illegible]						3218	32708					

¹ Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 6 SEPTEMBER 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	4	123	$2457	$2287	*	*	*	127	439	$2414	$2289	$2750	$2500	$2000
MBA--NON-TECH	17	228	2328	2784	*	*	*	48	914	2300	2789	2583	2333	1996
MBA--TECH	1	61	2083	3226	*	*	*	8	304	2340	3199	*	*	*
MS-BUSINESS	+	47	+	2676				4	128	2754	2633	*	*	*
ADMINISTRATION	+	9	+	2119				+	21	+	2154			
BANKING & FINANCE	+	9	+	2671				14	204	2523	3112	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	4	+	3208				+	15	+	2941			
LABOR/INDUSTRIAL RELATION	+	16	+	2989				+	37	+	2776			
MANAGEMENT INFO SYSTEMS	+	6	+	2078				16	57	2390	2581	*	*	*
HUMANITIES														
HUMANITIES	+	12	+	2403				3	41	1218	1887	*	*	*
SOCIAL SCIENCES	+	15	+	2035				3	96	1433	1938	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	15	45	3083	2911	*	*	*	22	109	2999	2871	3250	3138	2708
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	3417			
CHEMICAL	3	44	2769	2832	*	*	*	13	134	2847	2858	*	*	*
CIVIL	10	62	2799	2638	*	*	*	38	161	2597	2533	2850	2600	2250
ELECTRICAL(incl Comp Eng)	12	208	3079	3019	*	*	*	56	724	3025	3011	3333	3033	2708
GEOLOGICAL	1	5	2750	2884	*	*	*	2	19	2800	2497	*	*	*
INDUSTRIAL	3	22	2556	2961	*	*	*	6	107	2512	2813	*	*	*
MECHANICAL	5	108	2580	2850	*	*	*	36	339	2660	2843	3000	2651	2362
METALLURGICAL	+	8	+	2849				1	37	2850	2840	*	*	*
NUCLEAR	+	4	+	2842				+	9	+	2738			
SCIENCE														
BIOLOGICAL	+	2	+	2167				1	8	1504	1823	*	*	*
CHEMISTRY	+	4	+	2335				2	41	2655	2631	*	*	*
COMPUTER SCIENCE	1	96	2280	2903	*	*	*	24	251	2553	2880	2941	2625	2083
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438				1	22	2750	2484	*	*	*
MATHEMATICS	+	13	+	2524				3	41	2064	2470	*	*	*
PHYSICS	1	9	2750	2661	*	*	*	1	16	2750	2894	*	*	*
TOTALS	73	1162						429	4276					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	161	$2167	$3477	*	*	*	21	622	$2478	$3386	$2791	$2500	$2041
MBA--TECH	+	34	+	3438				12	194	2942	3596	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	160	+	3609				8	638	2572	3496	*	*	*
MBA--TECH	+	41	+	3470				+	344	+	3669			
OVER 4 YEARS														
MBA--NON-TECH	+	208	+	3783				+	539	+	3594			
MBA--TECH	+	72	+	3706				+	285	+	3788			
TOTALS	1	676						41	2622					

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1 Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	3	+	$3458				4	15	$4302	$3942	*	*	*
CHEMICAL	14	61	$3934	3866	*	*	*	22	167	3885	3824	$3875	$3771	$3700
CIVIL	+	2	+	3375				4	13	2602	3180	*	*	*
ELEC ENG (INCL COMP ENG)	1	56	4500	4004	*	*	*	5	137	4303	4071	*	*	*
MECHANICAL	1	16	4100	3745	*	*	*	8	59	3745	3824	*	*	*
METALLURGICAL	+	8	+	3952				+	34	+	3815			
SCIENCE														
BIOLOGICAL	+	2	+	3167				+	6	+	2569			
CHEMISTRY	+	36	+	3540				3	174	3500	3441	*	*	*
COMPUTER SCIENCE	+	6	+	4897				+	19	+	4226			
MATHEMATICS	+	5	+	3067				+	13	+	3389			
PHYSICS	+	13	+	3712				1	37	3140	3540	*	*	*
POLYMER	+	8	+	3612				+	31	+	3437			
TOTALS	16	216						47	705					

[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2047 522 3000 1916		1750 8	2334 2		1517 5		2025	1660 4
BANKING & FINANCE	2125 18		1837 36 2208 1468	1896 2	2403 3	1541 11	1958 1	1822 9	1676 13
BUSINESS ADMINISTRATION & MANAGEMENT	2104 2		1778 3	1825 2		1798 3	1800 1	1534 9	1622 17
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									1500 1
MANAGEMENT INFO SYSTEMS	2235 18		1583 1	2023 13		1880 6	1791 1	1738 2	1655 5
MARKETING & DISTRIBUTION	2105 2			1625 1	1500 1	1550 4		1704 10	1554 71 2200 1320
ECONOMICS	2150 3		1750 1					1500 1	1492 1
LETTERS (incl English, Literature)									
HUMANITIES - All Other		1200 1	900 1						1445 3
CRIMINAL JUSTICE									
HISTORY									

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY								1500 1	
SOCIAL SCIENCES-All Other									1430 1
ADVERTISING									1200 1
COMMUNICATIONS				1333 1			1500 1	1667 1	1750 3
JOURNALISM									1493 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2219 4				
CIVIL	2050 1				2007 5			2288 2	
ELECTRICAL(incl Comp Eng)	2218 9	2500 1		2574 2	2359 7			2500 2	2300 1

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2279 6				2000 1				2200 1
MECHANICAL	2244 7			2700 1	2269 7			2086 4	
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM	2400 1								
ENGINEERING TECHNOLOGY								884 1	
AGRICULTURAL	2083 1							1669 1	1666 1
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL	2083 1								
CHEMISTRY									

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2239 7		2000 1	2201 11		2000 2		1875 1	1986 14
MATHEMATICS	1920 1							1690 2	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1830 5	1845 11			
BANKING & FINANCE			1571 2	1000 1	2083 1	1916 14	1943 6		
BUSINESS ADMINISTRATION & MANAGEMENT		2100 1	1606 8		1666 1	1837 11	2139 3		
HUMAN RESOURCES (incl Labor Relations)			1516 1						
INSTITUTIONAL MANAGEMENT			1600 2						
MANAGEMENT INFO SYSTEMS				2500 1	2049 2	1847 3	2124 13	1250 1	2166 1
MARKETING & DISTRIBUTION		1833 2	1609 16		1666 1	1595 5	1955 3	2200 1	1600 1
ECONOMICS						2292 1			
LETTERS (incl English, Literature)						1666 1			
HUMANITIES - All Other						1167 1			
CRIMINAL JUSTICE						1834 2			
HISTORY						1500 1			

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING						2000 1			
COMMUNICATIONS						1383 3			
JOURNALISM						1247 4			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2404 115 2853 2166		
AGRICULTURAL								1638 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL				1938 6	2246 2		2291 1	1983 1	2320 3
ELECTRICAL(incl Comp Eng)		2419 4		2500 1	2415 23 2750 2300	2126 5	2474 114 3163 2208		2450 6

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				2600 1	1875 1		2219 12		
MECHANICAL		2421 4			2561 7	2186 3	2457 82 3166 2250		2434 29 3083 2250
METALLURGICAL							2641 2		
MINING & MINERAL									
NUCLEAR									
PETROLEUM						2000 1			2083 1
ENGINEERING TECHNOLOGY					2416 1	2353 5	2344 24 2583 2258		2329 10
AGRICULTURAL								1329 4	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2400 1	1492 2		1903 6	2232 8	2339 28 2750 2088		2250 1
MATHEMATICS			1600 2			2425 1	2258 10		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	B[illegible]T'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1850 3	1942 3	833 1	1600 1		1949 79 2400 1892	
BANKING & FINANCE				1917 8	1954 2			2063 22 2250 1960	
BUSINESS ADMINISTRATION & MANAGEMENT	1000 1	2046 2		2056 3	1828 6		1750 1	1979 9	2000 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			2206 9	1778 7	2111 3		2000 1	2301 44 3000 2250	2250 1
MARKETING & DISTRIBUTION	2042 2	1851 6	1895 9	1569 3	1914 12	1700 1		2068 12	1985 5
ECONOMICS			1925 2	2385 1				2075 2	
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offer
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY					1833 1				
SOCIAL SCIENCES-All Other									
ADVERTISING					1830 1	1500 1			
COMMUNICATIONS		2094 3							1938 2
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL	2292 3		2475 2	2432 4				2692 2	
AGRICULTURAL	2310 1								
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2635 99 3100 2500	2414 3	2590 3	2733 5	2472 7		2603 57 3100 2333	2549 2
CIVIL	2189 49 2900 1917	2375 1						2517 29 3000 2291	
ELECTRICAL(incl Comp Eng)	2424 9	2526 8	2533 83 3200 2340	2495 167 3500 2325	2728 11	2530 8	3000 2	2537 48 2967 2300	2333 3

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2105 2	2345 9	2381 16		2083 1	2350 2	2392 5	2175 1
MECHANICAL	2375 9	2583 39 2800 2458	2466 39 2650 2300	2413 25 2625 2300	2567 11	2532 10	2500 1	2533 93 2850 2350	2462 3
METALLURGICAL		2558 4					2666 1	2683 2	
MINING & MINERAL									
NUCLEAR									
PETROLEUM				2350 2				2687 107 4100 2200	
ENGINEERING TECHNOLOGY			2400 7	2311 8	2017 4		2000 2	2385 5	
AGRICULTURAL					2065 9				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	1725 2	2019 5	2237 12	2360 21 2595 2200	2500 6			2307 40 2542 2083	2300 1
MATHEMATICS				2092 4				1625 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS			2400 1						
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1192 3	1750 4		1571 6	1691 17
BANKING & FINANCE			1625 2			1259 1	
BUSINESS ADMINISTRATION & MANAGEMENT		1916 1	1317 2	1949 4		1399 5	2167 1
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS		1950 1		1625 2		1416 6	
MARKETING & DISTRIBUTION				2000 2		1415 3	
ECONOMICS						1235 1	
LETTERS (incl English, Literature)							
HUMANITIES - All Other			1916 1			1583 1	1333 1
CRIMINAL JUSTICE							
HISTORY							

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1300 1	1500 1			
SOCIAL SCIENCES-All Other					3200 1	1609 4	1630 2
ADVERTISING							
COMMUNICATIONS	1950 1			1834 2			
JOURNALISM							1544 1
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1728 10	1865 4
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC						2000 1	
CHEMICAL		2500 1				1867 3	1850 1
CIVIL					1466 1	1869 12	2000 33 2583 1800
ELECTRICAL (incl Comp Eng)		2475 1	2229 2			1900 37 2900 1561	2206 8

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2100 1	1950 1				2155 3	
MECHANICAL		2475 1				2079 22 3500 1605	2495 2
METALLURGICAL						1636 2	
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY						1464 2	
AGRICULTURAL					1040 1	1200 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1638 2	1833 1	1250 1		
CHEMISTRY							

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1850 1			1233 1	
MATHEMATICS						1548 1	
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS						2333 1	
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2056 565 3000 1916	1200 1	1794 50 2208 1208	2002 20 2600 1750	2177 4	1635 29 2375 1325	1850 3	1708 35 2333 1500	1581 116 2916 1375
BACHELOR TECHNICAL	2222 34 2658 2083	2500 1	2000 1	2226 15	2221 24 2758 2000	2000 2	1500 1	1957 14	1887 23 2333 1558

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   705 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH		1922 3	1602 29 2113 1516	1750 2	1866 10	1823 50 2594 1500	2062 25 2250 1890	1725 2	1883 2
BACHELOR TECHNICAL		2418 9	1546 4	2091 8	2342 40 2917 1950	2012 31 2600 1333	2419 388 3166 2166	1490 6	2397 50 3083 2167

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1694 3	1900 8	2014 23 3000 1750	1875 25 2385 1603	1874 25 2500 1750	1650 2	1875 2	2068 168 3000 1892	2025 7
BACHELOR TECHNICAL	2234 73 3000 1917	2578 161 3100 2450	2473 156 3200 2250	2455 250 3500 2250	2455 47 2792 1830	2461 27 2708 2083	2483 8	2557 389 4100 2200	2320 12

AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH			1933	2	1408	9	1811	13	3200	1	1470 1958 1250	27	1691 2167 1617	21
BACHELOR TECHNICAL	2025	2	2350	4	1917	5	1833	3	1252	3	1899 3500 1505	96	2030 2720 1650	49

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2208 5		2330 14		2583 1		2333 1		1542 1
MBA--TECH	2167 3							2000 1	

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH						2450 5	2011 3		
MBA--TECH									

SEPTEMBER 1988 SWPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	2375 1		2625 1	2463 2	2479 2	2083 1		2376 7	2250 2
MBA--TECH		2083 1				2575 2		2983 1	

SEPTEMBER 1988 SWPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   SEPTEMBER 1988 SWPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH						1957 2	
MBA--TECH							

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1988

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University-San Luis Obispo
California State Poly University-Pomona
California State University-Fresno
California State University-Long Beach
California State University-Sacramento
University of California-Los Angeles
University of Idaho
University of Nevada-Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California-Grad. Sch. of Business
Stanford University
Washington State University
University of Washington

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 1 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	41	497	$1850	$1968	$2083	$1875	$1666	298	1886	$1813	$1952	$2041	$1833	$1600
Banking & Finance	8	64	1792	1847	*	*	*	85	343	1817	1834	2317	1850	1375
Business Administration	2	79	1750	1755	*	*	*	94	406	1687	1694	2281	1613	1300
Human Resources (incl Labor/Industrial Relations)	1	1	1916	1916	*	*	*	10	31	1552	1622	*	*	*
Institutional Management	+	8	+	1611				2	56	1604	1591	*	*	*
Management Information Systems	1	26	1850	2076	*	*	*	15	131	2140	2049	*	*	*
Marketing & Distribution	10	99	1596	1799	*	*	*	89	483	1750	1743	2202	1750	1333
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	1	13	1608	1749	*	*	*	18	83	1671	1733	*	*	*
Letters (incl English, Lit , etc)	1	4	1875	1677	*	*	*	4	25	1698	1521	*	*	*
Humanities - All Others	+	13	+	1673				4	65	1396	1530	*	*	*
Criminal Justice	+	3	+	1611				2	22	2286	1691	*	*	*
History	+	1	+	1375				+	5	+	1850			
Psychology	+	9	+	1380				4	51	1525	1476	*	*	*
Social Sciences - All Others	1	17	2000	1784	*	*	*	10	76	1492	1642	*	*	*
COMMUNICATIONS														
Advertising	+	2	+	1025				1	22	1625	1501	*	*	*
Communications	2	12	1833	1538	*	*	*	11	71	1774	1565	*	*	*
Journalism	+	4	+	1383				3	42	1583	1507	*	*	*
Technical Writing	+	3	+	2569				+	4	+	2510			
ENGINEERING														
Aerospace & Aeronautical	3	5	2442	2302	*	*	*	23	98	2138	2324	2470	2288	1333
Agricultural	+	1	+	2350				+	10	+	2285			
Biomedical & Bioengineering	+	+	+	+				+	2	+	2463			
Chemical	+	77	+	2562				3	215	2325	2533	*	*	*

Continued

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING *Continued*														
Civil (incl Construction, Sanitary, & Transportation Engrg)	5	26	$2356	$2141	*	*	*	23	203	$2322	$2054	$2800	$2206	$2083
Electrical (incl Computer Engrg)	15	179	2333	2456	*	*	*	172	1000	2453	2429	2800	2458	2000
Geological	+	+	+	+				2	6	1850	2204	*	*	*
Industrial	+	60	+	2380				19	187	2395	2356	*	*	*
Mechanical	4	114	2446	2437	*	*	*	59	584	2431	2431	2700	2417	2000
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	8	+	2591				2	29	2500	2444	*	*	*
Mining & Mineral	+	+	+	+				+	+	+	+			
Nuclear (incl Engrg Physics)	+	5	+	2210				+	6	+	2296			
Petroleum	+	5	+	2816				+	29	+	2792			
Engineering Technology	+	3	+	1875				4	46	2251	2236	*	*	*
SCIENCES														
Agricultural Sciences	1	5	1700	1489	*	*	*	14	47	1844	1737	*	*	*
Architectural & Environmental Design	+	+	+	+				+	+	+	+			
Biological	1	2	1958	1524	*	*	*	3	14	1897	1762	*	*	*
Chemistry	+	12	+	2094				3	19	1625	2022	*	*	*
Computer Science	8	82	2404	2262	*	*	*	36	390	2290	2204	2650	2333	1750
Mathematics	1	5	1180	1896	*	*	*	17	65	2184	2170	*	*	*
Allied Health Professions	+	1	+	1500				2	47	1751	2033	*	*	*
Nursing	+	7	+	1714				4	63	2000	1976	*	*	*
Pharmacy	+	2	+	3273				+	7	+	2859			
Physics	+	+	+	+				4	6	2089	2247	*	*	*
Other Physical & Earth Sciences	+	+	+	+				1	3	1730	1660	*	*	*
Renewable Natural Resources	+	+	+	+				+	2	+	1583			
Totals	106	1454						1041	6880					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

† The 90th and 50th percentiles are close in value because of a clustering of offers

WCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMIN. & MGMT. OCCUPATIONS														
Accountants & Auditors	47	502	$1839	$1967	$2083	$1875	$1666	312	1915	$1827	$1951	$2042	$1833	$1650
Banking Occupations	1	19	1850	1712	*	*	*	20	109	1651	1706	2000	1567	1500
Business Administration	+	33	+	1674				21	175	1705	1612	2000	1750	1375
Consultants	+	48	+	2310				6	124	2161	2216	*	*	*
Financial Analysts	1	16	2083	2038	*	*	*	32	118	1886	1928	2500	1909	1500
Human Resources	+	5	+	1562				15	66	1619	1600	*	*	*
Management Trainee	7	100	1647	1718	*	*	*	121	532	1565	1623	1958	1550	1166
COMPUTER & MATHEMATICAL														
Computer Programmers	3	43	2397	2145	*	*	*	31	269	2227	2169	2600	2256	1920
Computer Scientists (incl Systems Analysts)	5	56	2408	2245	*	*	*	24	237	2317	2207	2675	2354	1823
Mathematician/Statisticans	1	2	1180	1403	*	*	*	5	32	2324	2209	*	*	*
MARKETING & SALES														
Advertising/Marketing	+	44	+	1966				29	210	1965	1823	2500	1833	1375
Retail/Wholesale Sales	9	60	1681	1741	*	*	*	74	258	1847	1753	2283	1859	1417
Technical Sales	1	17	2000	2073	*	*	*	18	76	2030	1971	*	*	*
ALL OTHER OCCUPATIONS														
Agriculture & Natural Resource Occupations	+	4	+	1436				6	43	1575	1737	*	*	*
Communications Occupations	+	6	+	1988				3	51	1583	1638	*	*	*
Engineers (Engrg Degree Required)	26	430	2380	2444	2751	2333	2170	287	2270	2419	2403	2795	2417	2000
Health-Related Occupations	2	7	1979	2013	*	*	*	5	82	1892	2009	*	*	*
Insurance Occupations	2	17	1654	1718	*	*	*	11	90	1725	1754	*	*	*
Law Enforcement Occupations	+	+	+	+				1	16	2632	1814	*	*	*
Nurses	+	7	+	1714				5	56	2060	1994	*	*	*
Production Occupations	+	8	+	2254				9	63	1900	2007	*	*	*
Real Estate Occupations	+	1	+	1750				1	8	2000	1839	*	*	*
Researchers—Nonscientific	+	2	+	1879				+	4	+	1773			
Researchers—Scientific	1	8	1958	1968	*	*	*	2	12	2179	2021	*	*	*
Social Workers & Recreational Workers	+	8	+	1648				1	37	1900	1457	*	*	*
Transportation & Distribution Occupations	+	11	+	2121				2	27	1225	1847	*	*	*
Totals	106	1454						1041	6880					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	3	19	$2208	$2137	*	*	*	9	115	$2143	$2257	*	*	*
MBA—Nontechnical Undergraduate	2	26	2155	2356	*	*	*	47	145	2559	2455	$3355	$2500	$1800
MBA—Technical Undergraduate	+	8	+	3865				4	35	2638	2833	*	*	*
MS—Business	+	5	+	2177				3	24	2261	2400	*	*	*
Administration (Public, Hospital, etc.)	+	3	+	2612				+	5	+	2293			
Banking & Finance	+	2	+	3386				1	12	2500	2680	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	+	+	+				+	1	+	2333			
Labor/Industrial Relations	+	1	+	2150				+	4	+	2226			
Management Information Systems	+	1	+	1900				2	11	2750	2247	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1625				+	15	+	1536			
Social Sciences	+	14	+	1831				+	62	+	1931			
ENGINEERING														
Aerospace & Aeronautical	+	3	+	2640				2	20	3166	2871	*	*	*
Bioengineering & Biomedical	+	+	+	+				+	+	+	+			
Chemical	+	5	+	2770				3	19	2524	2755	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	2416				7	14	2673	2507	*	*	*
Electrical (incl. Computer Engrg.)	+	30	+	2914				22	124	2705	2879	3172	2751	2380
Geological	+	2	+	1963				+	9	+	2415			
Industrial	+	4	+	2944				6	26	2488	2687	*	*	*
Mechanical	+	19	+	2871				4	48	2733	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	4	+	2750				+	12	+	2773			
Nuclear	+	+	+	+				+	2	+	2729			

Continued

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[1] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers.

WCPA REGIONAL Interim Report No. 1 February 1988

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Continued														
SCIENCES														
Biological	+	3	+	$1625				+	5	+	$1609			
Chemistry	+	3	+	2383				+	6	+	2468			
Computer Science	+	16	+	2883				5	46	$2863	2767	*	*	*
Geology & Related Geological Sciences	+	1	+	1750				+	3	+	2483			
Mathematics	+	3	+	1954				+	5	+	2215			
Physics	+	1	+	2311				1	2	3137	2724	*	*	*
Totals	5	176						116	770					

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¹ Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	7	+	$3100				3	51	$2867	$2855	*	*	*
MBA - Tech Undergraduate	+	3	+	3856				+	10	+	3043			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	13	+	2891				2	42	2575	3151	*	*	*
MBA - Tech Undergraduate	+	8	+	3937				2	15	3645	3815	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	1	16	$2000	2684	*	*	*	8	57	3498	3537	*	*	*
MBA - Tech Undergraduate	3	11	2250	4573	*	*	*	5	20	2530	4319	*	*	*
Totals	4	58						20	195					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Aerospace	+	+	+	+				2	2	$4418	$4418	*	*	*
Chemical	+	9	+	$3601				2	15	3729	3617	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				+	4	+	2982			
Electrical (incl. Computer Engrg.)	1	5	$4116	3919	*	*	*	8	27	4212	3910	*	*	*
Mechanical	+	2	+	3667				7	19	3907	3721	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)	+	6	+	3770				1	16	4100	3693	*	*	*
SCIENCES														
Biological	+	+	+	+				+	3	+	1944			
Chemistry	+	8	+	2898				6	23	3320	2808	*	*	*
Computer Science	+	+	+	+				+	3	+	3680			
Mathematics	+	1	+	3292				+	2	+	3126			
Physics	+	2	+	2173				1	6	3500	2803	*	*	*
Polymer	+	+	+	+				+	2	+	3855			
Totals	1	33						27	122					

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[1] Years of previous full time, nonmilitary employment

[2] Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
ACCOUNTING	1837 37 2083 1666					
BANKING & FINANCE	1660 5					
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT						
MANAGEMENT INFO SYSTEMS			1850 1			
MARKETING & DISTRIBUTION				800 1		
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
COMPUTER SCIENCE	/ 2500 2	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MATHEMATICS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ALLIED HEALTH PROFESSIONS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
NURSING	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PHARMACY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PHYSICS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
OTHER PHYSICAL & EARTH SC	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
RENEWABLE NATURAL RSRCS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
ACCOUNTING			2047 1			
BANKING & FINANCE		1700 1				
BUSINESS ADMINISTRATION &			1750 2			
HUMAN RSRCS (incl LABOR R			1916 1			
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			1809 5			
ECONOMICS		1608 1				
LETTERS (incl English, Li						

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

PART 2 - PAGE 2

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
HUMANITIES - All Other						
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other			2000 1			
ADVERTISING						
COMMUNICATIONS						
JOURNALISM						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS	
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

PART 3 - PAGE 1

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
ACCOUNTING		2047 1				
BANKING & FINANCE						
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION	1583 2		1950 1			
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
HUMANITIES - All Other						
CRIMINAL JUSTICE						
HISTORY						
PSYCHOLOGY						
SOCIAL SCIENCES-All Other						
ADVERTISING						
COMMUNICATIONS	1583 1					
JOURNALISM						

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
TECHNICAL WRITING						
AEROSPACE & AERONAUTICAL				2442 3		
AGRICULTURAL						
BIOENGINEERING & BIOMEDIC						
CHEMICAL						
CIVIL	2170 1	2800 1				
ELECTRICAL(INCL COMP ENG)		2689 2		2277 6		
GEOLOGICAL						
INDUSTRIAL						

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
MECHANICAL		2500 1		2500 1		2450 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL					1700 1	
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
COMPUTER SCIENCE				2470 2		
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 4 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
ACCOUNTING						
BANKING & FINANCE				2083 1		
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION			1000 1			
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		BLDG MAT'L MFR	CHEMICAL,DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS,PAPER,PK
HUMANITIES - All Other	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
CRIMINAL JUSTICE	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
HISTORY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PSYCHOLOGY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
SOCIAL SCIENCES-All Other	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ADVERTISING	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
COMMUNICATIONS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
JOURNALISM	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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FEBRUARY 1988 WCPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS      FEBRUARY 1988  WCPA REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88         PART 4 - PAGE  3
          ------------------------

CURRICULUM                  BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
-----------------------------------------------------------------------------------------------------------------------
TECHNICAL WRITING         /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-----------------------------------------------------------------------------------------------------------------------
AEROSPACE & AERONAUTICAL  /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-----------------------------------------------------------------------------------------------------------------------
AGRICULTURAL              /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-----------------------------------------------------------------------------------------------------------------------
BIOENGINEERING & BIOMEDIC /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-----------------------------------------------------------------------------------------------------------------------
CHEMICAL                  /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-----------------------------------------------------------------------------------------------------------------------
CIVIL                     /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-----------------------------------------------------------------------------------------------------------------------
ELECTRICAL(INCL COMP ENG) /              /              /              / 2360    5    /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-----------------------------------------------------------------------------------------------------------------------
GEOLOGICAL                /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

-----------------------------------------------------------------------------------------------------------------------
INDUSTRIAL                /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /

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FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK	
MECHANICAL	/	/	/	/ 2333 1	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MINING & MINERAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
NUCLEAR	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PETROLEUM	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ENGINEERING TECHNOLOGY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
AGRICULTURAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ARCHITECTURAL & ENVIRONME	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
BIOLOGICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
COMPUTER SCIENCE			2212 2	2433 1		
MATHEMATICS				1180 1		
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

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FEBRUARY 1988 WCPA INTERIM REPORT
          AVERAGE MONTHLY SALARY OFFERS     FEBRUARY 1988  WCPA REGIONAL  INTERIM REPORT
          -----------------------------
          BY CURRICULUM & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88           PART 5 - PAGE  1
          ------------------------

  CURRICULUM                  METALS & METAL PETROLEUM REFI SCIENT INSTRU  TEXTILES       TIRE & RUBBER  EDUCATION
  ----------------------------------------------------------------------------------------------------------------------------
  ACCOUNTING                /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ----------------------------------------------------------------------------------------------------------------------------
  BANKING & FINANCE         /              / 2250      1  /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ----------------------------------------------------------------------------------------------------------------------------
  BUSINESS ADMINISTRATION & /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ----------------------------------------------------------------------------------------------------------------------------
  HUMAN RSRCS (incl LABOR R /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ----------------------------------------------------------------------------------------------------------------------------
  INSTITUTIONAL MGMT.       /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ----------------------------------------------------------------------------------------------------------------------------
  MANAGEMENT INFO SYSTEMS   /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ----------------------------------------------------------------------------------------------------------------------------
  MARKETING & DISTRIBUTION  /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ----------------------------------------------------------------------------------------------------------------------------
  ECONOMICS                 /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

  ----------------------------------------------------------------------------------------------------------------------------
  LETTERS (incl English, Li /              /              /              /              /              /              /
                            /              /              /              /              /              /              /
                            /              /              /              /              /              /              /

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FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM		METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
MECHANICAL						
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL			1958 1			
CHEMISTRY						

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
COMPUTER SCIENCE	/ / /	/ / /	/ 2433 1 / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ /	/ /	/ /	/ /	/ /	/ /	/ /

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
ACCOUNTING				1903 2
BANKING & FINANCE				
BUSINESS ADMINISTRATION &				
HUMAN RSRCS (incl LABOR R				
INSTITUTIONAL MGMT				
MANAGEMENT INFO SYSTEMS				
MARKETING & DISTRIBUTION				
ECONOMICS				
LETTERS (incl English, Li	1875 1			

FEBRUARY 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
HUMANITIES - All Other				
CRIMINAL JUSTICE				
HISTORY				
PSYCHOLOGY				
SOCIAL SCIENCES-All Other				
ADVERTISING				
COMMUNICATIONS	2083 1			
JOURNALISM				

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
TECHNICAL WRITING				
AEROSPACE & AERONAUTICAL				
AGRICULTURAL				
BIOENGINEERING & BIOMEDIC				
CHEMICAL				
CIVIL				2271 3
ELECTRICAL(INCL COMP ENG)			1988 1	2166 1
GEOLOGICAL				
INDUSTRIAL				

CURRICULUM		HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO	
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /

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     AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   WCPA REGIONAL INTERIM REPORT NUMBER 1
---------------------------------------------------------------------------------------------------
     BY TECH - NON-TECH  & EMPLOYER          INTERIM    PERIOD   01/01/88 THROUGH 02/01/88         PART  1
---------------------------------------------------------------------------------------------------
CURRICULUM                    PUBL ACCNTNG   ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
---------------------------------------------------------------------------------------------------
BACHELOR NON-TECH            / 1816     42  /              / 1850      1  /  800     1  /              /              /
                             / 2042         /              /              /              /              /              /
                             / 1666         /              /              /              /              /              /
---------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL           / 2500      2  /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
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AVERAGE MONTHLY SALARY OFFERS FEBRUARY WCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 2

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
BACHELOR NON-TECH		1654 2	1851 10			
BACHELOR TECHNICAL						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY WCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 3

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL. FORES	AUTO & MECH EQ
BACHELOR NON-TECH	1583 2	2047 1	1950 1			
BACHELOR TECHNICAL	1877 2	2670 4		2369 12	1700 1	2450 1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY   WCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER   INTERIM   PERIOD   01/01/88 THROUGH 02/01/88   PART 4

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
BACHELOR NON-TECH			1000 1	2083 1		
BACHELOR TECHNICAL			2212 2	2218 8		

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     AVERAGE MONTHLY SALARY OFFERS     FEBRUARY   WCPA REGIONAL INTERIM REPORT NUMBER 1
     -----------------------------------------------------------------------------------------
     BY TECH - NON-TECH  & EMPLOYER           INTERIM    PERIOD   01/01/88 THROUGH 02/01/88          PART  5
     -----------------------------------------------------------------------------------------
CURRICULUM                  METALS & METAL PETROLEUM REFI SCIENT INSTRU  TEXTILES       TIRE & RUBBER  EDUCATION
-----------------------------------------------------------------------------------------------------------------
BACHELOR NON-TECH        /               / 2250       1  /               /               /               /               /
                         /               /               /               /               /               /               /
                         /               /               /               /               /               /               /
-----------------------------------------------------------------------------------------------------------------
BACHELOR TECHNICAL       /               /               / 2196       2  /               /               /               /
                         /               /               /               /               /               /               /
                         /               /               /               /               /               /               /
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AVERAGE MONTHLY SALARY OFFERS FEBRUARY WCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 6

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
BACHELOR NON-TECH	1875 1			1903 2
BACHELOR TECHNICAL	2083 1		1988 1	2245 4

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FEBRUARY 1988 WCPA INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  1    INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
     -------------------------------------------------------------------------------------------------------------------

     AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   WCPA REGIONAL INTERIM REPORT
     -------------------------------------------------------------------------------------------------------------------
  CURRICULUM                  PUBL ACCNTNG   ADVERTISING    BANKING INSTIT COMPTR/DATA P  CONSULT SVCS   FINANCE
  -----------------------------------------------------------------------------------------------------------------------
  MBA--NON-TECH              /              /              /              /              / 2660      1  / 1650      1  /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
  -----------------------------------------------------------------------------------------------------------------------
  MBA--TECH                  /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
                             /              /              /              /              /              /              /
  -----------------------------------------------------------------------------------------------------------------------
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FEBRUARY 1988 WCPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

CURRICULUM		HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/01/88 THROUGH 02/01/88

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ	
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 WCPA INTERIM REPORT
     BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  4     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
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   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   WCPA REGIONAL INTERIM REPORT
   -------------------------------------------------------------------------------------------------------------

 CURRICULUM                  BLDG MAT'L MFR CHEMICAL,DRUGS COMPUTER & BUS ELECTR & ELECT FOOD & BEVERAG GLASS,PAPER,PK
 ----------------------------------------------------------------------------------------------------------------
 MBA--NON-TECH                         /             /             /             /             /             /             /
                                       /             /             /             /             /             /             /
                                       /             /             /             /             /             /             /

 ----------------------------------------------------------------------------------------------------------------
 MBA--TECH                             /             /             /             /             /             /             /
                                       /             /             /             /             /             /             /
                                       /             /             /             /             /             /             /

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FEBRUARY 1988 WCPA INTERIM REPORT
          BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  5     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
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   AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   WCPA REGIONAL INTERIM REPORT
   ---------------------------------------------------------------------------------------------------------------------

CURRICULUM                         METALS & METAL PETROLEUM REFI SCIENT INSTRU  TEXTILES       TIRE & RUBBER  EDUCATION
------------------------------------------------------------------------------------------------------------------------
MBA--NON-TECH                    /              /              /              /              /              /              /
                                 /              /              /              /              /              /              /
                                 /              /              /              /              /              /              /

------------------------------------------------------------------------------------------------------------------------
MBA--TECH                        /              /              /              /              /              /              /
                                 /              /              /              /              /              /              /
                                 /              /              /              /              /              /              /

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FEBRUARY 1988 WCPA INTERIM REPORT
        BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER  PART  6     INTERIM     PERIOD   01/01/88 THROUGH 02/01/88
    ------------------------------------------------------------------------------------------------

    AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES     FEBRUARY 1988   WCPA REGIONAL INTERIM REPORT
    ------------------------------------------------------------------------------------------------

  CURRICULUM                   HEALTH SRVCS   NON-PROFIT ORG FEDERAL GOVERN LOCAL/STATE GO
  --------------------------------------------------------------------------------------------
  MBA--NON-TECH              /             /             /             /             /
                             /             /             /             /             /
                             /             /             /             /             /

  --------------------------------------------------------------------------------------------
  MBA--TECH                  /             /             /             /             /
                             /             /             /             /             /
                             /             /             /             /             /

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CPC The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1988

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University-San Luis Obispo
California State Poly University-Pomona
California State University-Fresno
California State University-Long Beach
California State University-Sacramento
University of California-Los Angeles
University of Idaho
University of Nevada-Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California-Grad. Sch. of Business
Stanford University
Washington State University
University of Washington

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 1 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	52	884	$1906	$1996	$2083	$1917	$1765	350	2858	$1827	$1975	$2041	$1833	$1650
BANKING & FINANCE	2	95	1525	1756	*	*	*	88	445	1810	1816	2317	1842	1375
BUSINESS ADMINISTRATION & MANAGEMENT	11	148	1836	1737	*	*	*	105	557	1703	1708	2292	1625	1333
HUMAN RESOURCES (incl Labor Relations)	+	7	+	1508				10	38	1552	1601	*	*	*
INSTITUTIONAL MANAGEMENT	+	+	+	+				2	56	1604	1591	*	*	*
MANAGEMENT INFO SYSTEMS	1	47	2130	2138	*	*	*	16	178	2139	2072	*	*	*
MARKETING & DISTRIBUTION	10	127	1717	1762	*	*	*	99	616	1747	1742	2250	1750	1333
HUMANITIES														
ECONOMICS	1	48	1833	1942	*	*	*	19	133	1680	1817	*	*	*
LETTERS (incl English, Literature)	+	6	+	2127				4	32	1698	1659	*	*	*
HUMANITIES - All Other	+	11	+	1263				4	76	1396	1492	*	*	*
CRIMINAL JUSTICE	+	4	+	1292				2	28	2286	1620	*	*	*
HISTORY	+	5	+	1683				+	10	+	1767			
PSYCHOLOGY	1	15	1541	1589	*	*	*	5	66	1528	1502	*	*	*
SOCIAL SCIENCES-All Other	+	25	+	1681				10	103	1492	1645	*	*	*
COMMUNICATIONS														
ADVERTISING	1	8	1867	1416	*	*	*	2	34	1746	1492	*	*	*
COMMUNICATIONS	6	31	1510	1635	*	*	*	17	102	1681	1586	*	*	*
JOURNALISM	1	10	962	1293	*	*	*	4	52	1428	1474	*	*	*
TECHNICAL WRITING	+	2	+	1417				+	6	+	2146			
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	49	2215	2317	*	*	*	25	147	2144	2322	2470	2288	1333
AGRICULTURAL	+	2	+	2096				+	12	+	2254			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	2463			
CHEMICAL	2	190	2600	2598	*	*	*	5	408	2435	2564	*	*	*
CIVIL	5	113	2157	2139	*	*	*	28	319	2293	2079	2800	2206	2019
ELECTRICAL(incl Comp Eng)	37	514	2479	2471	2850	2470	2050	209	1547	2458	2443	2800	2458	2000
GEOLOGICAL	+	2	+	1400				2	8	1850	2003	*	*	*
INDUSTRIAL	5	138	2561	2354	*	*	*	24	332	2429	2354	2791	2402	2167
MECHANICAL	12	344	2450	2479	*	*	*	71	944	2434	2449	2650	2450	2083

continued

WCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	33	+	$2421				2	63	$2500	$2419	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2363				+	9	+	2315			
PETROLEUM	+	12	+	2887				+	41	+	2820			
ENGINEERING TECHNOLOGY	1	27	$2600	2248	*	*	*	5	73	2321	2240	*	*	*
SCIENCE														
AGRICULTURAL	1	24	1600	1646	*	*	*	15	73	1828	1708	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	4	+	1754				3	18	1897	1760	*	*	*
CHEMISTRY	+	9	+	2136				3	28	1625	2059	*	*	*
COMPUTER SCIENCE	12	187	2393	2272	*	*	*	49	587	2311	2223	$2667	$2333	$1800
MATHEMATICS	2	22	2458	2279	*	*	*	19	87	2213	2198	*	*	*
ALLIED HEALTH PROFESSIONS	+	1	+	2156				2	51	1751	2055	*	*	*
NURSING	+	3	+	1761				4	66	2000	1967	*	*	*
PHARMACY	+	1	+	3166				+	12	+	2615			
PHYSICS	+	3	+	2367				4	9	2089	2287	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1913				1	10	1730	1837	*	*	*
RENEWABLE NATURAL RSRCS	+	2	+	1331				+	4	+	1457			
TOTALS	165	3162						1208	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	52	894	$1906	$1992	$2083	$1917	$1765	364	2895	$1838	$1972	$2047	$1833	$1666
BANKING OCCUPATIONS	2	43	1525	1639	*	*	*	22	152	1639	1687	2000	1550	1500
BUSINESS ADMINISTRATION	9	53	1830	1682	*	*	*	30	228	1743	1631	2167	1807	1200
CONSULTANTS	1	110	2250	2233	*	*	*	7	237	2174	2228	*	*	*
FINANCIAL ANALYSTS	+	51	+	1975				33	174	1881	1940	2500	1900	1500
HUMAN RESOURCES	+	15	+	1512				15	82	1619	1583	*	*	*
MANAGEMENT TRAINEE	12	182	1792	1734	*	*	*	133	718	1585	1653	2000	1560	1200
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	2	106	2333	2170	*	*	*	33	380	2233	2162	2600	2256	1920
COMPUTER SCIENTISTS	6	100	2430	2361	*	*	*	31	343	2331	2256	2675	2330	1833
MATH/STATISTICIANS	1	14	2330	2299	*	*	*	6	46	2325	2237	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	3	52	1742	1819	*	*	*	32	265	1944	1816	2500	1833	1375
RETAIL/WHOLESALE SALES	9	57	1718	1806	*	*	*	83	319	1833	1758	2280	1833	1417
TECHNICAL SALES	+	32	+	2050				18	110	2030	1994	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	1	14	1600	1507	*	*	*	7	58	1579	1680	*	*	*
COMMUNICATIONS OCCUPATION	+	10	+	1575				3	63	1583	1619	*	*	*
ENGINEERS (Eng. Deg. Req)	60	1318	2474	2447	2673	2496	2200	347	3649	2428	2418	2792	2425	2050
HEALTH RELATED OCCUPATION	+	3	+	2218				5	93	1892	2030	*	*	*
INSURANCE OCCUPATIONS	2	44	1817	1738	*	*	*	13	136	1739	1755	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				1	18	2632	1778	*	*	*
NURSES	+	3	+	1761				5	59	2060	1982	*	*	*
PRODUCTION OCCUPATIONS	+	14	+	2115				9	77	1900	2026	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1861				1	12	2000	1879	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	2	+	1375				+	6	+	1640			
RESEARCHERS-SCIENTIFIC	2	25	2558	2319	*	*	*	4	37	2369	2223	*	*	*
SOC. WORKERS & RECREATION	1	9	1500	1305	*	*	*	2	49	1700	1420	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	2	8	2090	1747	*	*	*	4	35	1658	1824	*	*	*
TOTALS	165	3162						1208	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	79	+	$2310				9	194	$2143	$2278	*	*	*
MBA--NON-TECH	3	49	$2250	2775	*	*	*	50	202	2541	2540	$3333	$2500	$1872
MBA--TECH	+	26	+	3442				4	61	2638	3093	*	*	*
MS-BUSINESS	+	7	+	2536				3	31	2261	2431	*	*	*
ADMINISTRATION	+	1	+	2583				+	6	+	2341			
BANKING & FINANCE	+	1	+	2833				1	13	2500	2692	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	1	+	2780				+	2	+	2557			
LABOR/INDUSTRIAL RELATION	+	3	+	2689				+	7	+	2425			
MANAGEMENT INFO SYSTEMS	+	2	+	2479				2	13	2750	2283	*	*	*
HUMANITIES														
HUMANITIES	+	2	+	1672				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	2198				+	65	+	1943			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	4	2792	2965	*	*	*	3	24	3041	2886	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	1	10	2700	2803	*	*	*	4	29	2568	2771	*	*	*
CIVIL	2	23	2333	2368	*	*	*	9	39	2597	2406	*	*	*
ELECTRICAL(incl Comp Eng)	4	85	3125	3017	*	*	*	26	213	2769	2933	3180	2830	2380
GEOLOGICAL	+	1	+	1871				+	10	+	2361			
INDUSTRIAL	1	11	2500	2615	*	*	*	7	40	2490	2708	*	*	*
MECHANICAL	2	44	3125	2935	*	*	*	6	93	2863	2833	*	*	*
METALLURGICAL	+	1	+	2970				+	13	+	2788			
NUCLEAR	+	1	+	1983				+	3	+	2480			
SCIENCE														
BIOLOGICAL	+	1	+	2208				+	6	+	1709			
CHEMISTRY	+	10	+	2911				+	16	+	2745			
COMPUTER SCIENCE	2	30	2857	2923	*	*	*	7	76	2861	2829	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	9	+	2450				+	12	+	2458			
MATHEMATICS	+	6	+	2139				+	11	+	2174			
PHYSICS	+	+	+	+				1	2	3137	2724	*	*	*
TOTALS	16	410						132	1198					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	35	+	$3245				3	87	$2867	$3008	*	*	*
MBA--TECH	+	15	+	3586				+	25	+	3369			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	36	+	3829				2	79	2575	3458	*	*	*
MBA--TECH	+	23	+	3761				2	38	3645	3782	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	14	+	3350				8	72	3498	3509	*	*	*
MBA--TECH	+	25	+	4008				5	46	2530	4132	*	*	*
TOTALS	+	148						20	347					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$3750				2	3	$4418	$4195	*	*	*
CHEMICAL	+	25	+	3738				2	40	3729	3692	*	*	*
CIVIL	1	2	$3750	4000	*	*	*	1	6	3750	3321	*	*	*
ELEC ENG (INCL COMP ENG)	7	13	4413	4187	*	*	*	15	40	4306	4000	*	*	*
MECHANICAL	3	6	3138	3722	*	*	*	10	25	3677	3721	*	*	*
METALLURGICAL	+	3	+	3761				1	19	4100	3704	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	+	10	+	3385				6	31	3320	3091	*	*	*
COMPUTER SCIENCE	2	5	4500	4342	*	*	*	2	8	4500	4094	*	*	*
MATHEMATICS	+	1	+	3708				+	3	+	3320			
PHYSICS	2	3	4100	3428	*	*	*	3	9	3900	3011	*	*	*
POLYMER	+	8	+	3095				+	10	+	3247			
TOTALS	15	77						42	197					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1906 52 2083 1765								
BANKING & FINANCE			1525 2						
BUSINESS ADMINISTRATION & MANAGEMENT								1800 1	1686 7
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS					2130 1				
MARKETING & DISTRIBUTION									1690 6
ECONOMICS								1833 1	
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									1541 1
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS							1500 1		1750 1
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2250 1								
MECHANICAL									
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE				2204 2		3406 1			
MATHEMATICS				2666 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING									
BANKING & FINANCE									
BUSINESS ADMINISTRATION & MANAGEMENT									
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION						2025 2			
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2215 2		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									2129 3
ELECTRICAL(incl Comp Eng)		2625 1		2333 1	2653 1				

AVERAGE MONTHLY SALARY OFFERS March 1988 WCPA REGIONAL INTERIM REPORT

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL									
MECHANICAL							2375 1		2437 3
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2600 1		
AGRICULTURAL								1600 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2373 2				2458 1	2361 4		
MATHEMATICS		2250 1							
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING									
BANKING & FINANCE									
BUSINESS ADMINISTRATION & MANAGEMENT									
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION		1800 1				1175 1			
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING		1867 1							
COMMUNICATIONS		1954 2							
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL						2550 1			2650 1
CIVIL									
ELECTRICAL(incl Comp Eng)			2467 4	2557 23 3000 2320		2550 1			

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL			2684 3	2500 1					
MECHANICAL			2650 1	2575 2	2580 1				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS March 1988 WCPA REGIONAL INTERIM REPORT
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE				2000 1				2253 1	
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING							
BANKING & FINANCE							
BUSINESS ADMINISTRATION & MANAGEMENT			2550 2		1500 1		
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION							
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other							
CRIMINAL JUSTICE							
HISTORY							

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other							
ADVERTISING							
COMMUNICATIONS			952 2				
JOURNALISM			962 1				
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL							
CIVIL							2200 2
ELECTRICAL(incl Comp Eng)						2028 1	2170 5

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL							
MECHANICAL				2445 3		2000 1	
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

March 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE							
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   March 1988 WCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1906 52 2083 1765		1525 2		2130 1			1817 2	1677 14
BACHELOR TECHNICAL	2250 1			2358 3		3406 1	1500 1		1750 1

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS March 1988 WCPA REGIONAL INTERIM REPORT

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH						2025 2			
BACHELOR TECHNICAL		2405 4		2333 1	2653 1	2458 1	2356 8	1600 1	2283 6

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS   March 1988 WCPA REGIONAL INTERIM REPORT
BY TECH - NON-TECH & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH		1800 1				1175 1			
BACHELOR TECHNICAL		1925 3	2571 8	2536 27 3000 2200	2580 1	2550 2		2253 1	2650 1

March 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH			2550 2		1500 1		
BACHELOR TECHNICAL			955 3	2445 3		2014 2	2179 7

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2083 1								
MBA--TECH									

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES March 1988 WCPA REGIONAL INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

March 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   March 1988 WCPA REGIONAL INTERIM REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2333 2							
MBA--TECH									

March 1988 WCPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1873

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							

A39-- -1.7W
'88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1988

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University-San Luis Obispo
California State Poly University-Pomona
California State University-Fresno
California State University-Long Beach
California State University-Sacramento
University of California-Los Angeles
University of Idaho
University of Nevada-Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California-Grad. Sch. of Business
Stanford University
Washington State University
University of Washington

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 7 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	25	450	$1727	$1975	$2000	$1750	$1500	375	3308	$1820	$1975	$2041	$1833	$1625
BANKING & FINANCE	4	108	1855	1888	*	*	*	92	553	1811	1830	2292	1842	1417
BUSINESS ADMINISTRATION & MANAGEMENT	+	105	+	1801				105	662	1703	1723	2292	1625	1400
HUMAN RESOURCES (incl Labor Relations)	+	13	+	1496				10	51	1552	1574	*	*	*
INSTITUTIONAL MANAGEMENT	+	4	+	1460				2	60	1604	1582	*	*	*
MANAGEMENT INFO SYSTEMS	+	65	+	2154				16	243	2139	2094	*	*	*
MARKETING & DISTRIBUTION	1	122	1300	1747	*	*	*	100	738	1742	1743	2250	1750	1333
HUMANITIES														
ECONOMICS	+	42	+	2118				19	175	1680	1889	*	*	*
LETTERS (incl English, Literature)	+	9	+	2039				4	41	1698	1742	*	*	*
HUMANITIES - All Other	+	9	+	1721				4	85	1396	1516	*	*	*
CRIMINAL JUSTICE	+	+	+	+				2	28	2286	1620	*	*	*
HISTORY	1	6	1500	1656	*	*	*	1	16	1500	1725	*	*	*
PSYCHOLOGY	+	8	+	1841				5	74	1528	1539	*	*	*
SOCIAL SCIENCES-All Other	+	18	+	1523				10	121	1492	1627	*	*	*
COMMUNICATIONS														
ADVERTISING	+	2	+	1209				2	36	1746	1476	*	*	*
COMMUNICATIONS	+	28	+	1583				17	130	1681	1586	*	*	*
JOURNALISM	+	13	+	1405				4	65	1428	1460	*	*	*
TECHNICAL WRITING	+	1	+	2025				+	7	+	2129			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	42	+	2376				25	189	2144	2334	2470	2288	1600
AGRICULTURAL	+	5	+	1756				+	17	+	2107			
BIOENGINEERING & BIOMEDIC	+	3	+	2433				+	5	+	2445			
CHEMICAL	+	124	+	2604				5	532	2435	2573	*	*	*
CIVIL	+	66	+	2095				28	385	2293	2082	2800	2206	2083
ELECTRICAL(incl Comp Eng)	4	395	2650	2476	*	*	*	213	1942	2462	2450	2800	2460	2000
GEOLOGICAL	+	2	+	2300				2	10	1850	2062	*	*	*
INDUSTRIAL	+	68	+	2435				24	400	2429	2368	2791	2402	2215
MECHANICAL	10	283	2049	2451	*	*	*	81	1227	2386	2450	2650	2417	2000

continued

WCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	15	+	$2511				2	78	$2500	$2437	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2792				+	11	+	2402			
PETROLEUM	1	8	$2750	3071	*	*	*	1	49	2750	2861	*	*	*
ENGINEERING TECHNOLOGY	1	16	1850	2241	*	*	*	6	89	2243	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	5	+	1384				15	78	1828	1687	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	5	+	1619				3	23	1897	1729	*	*	*
CHEMISTRY	+	4	+	2237				3	32	1625	2081	*	*	*
COMPUTER SCIENCE	3	128	2302	2322	*	*	*	52	715	2310	2240	$2650	$2333	$1823
MATHEMATICS	+	21	+	2298				19	108	2213	2217	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	1979				2	55	1751	2049	*	*	*
NURSING	+	15	+	1957				4	81	2000	1965	*	*	*
PHARMACY	+	+	+	+				+	12	+	2615			
PHYSICS	+	+	+	+				4	9	2089	2287	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	1	2	2083	1933	*	*	*	2	12	1907	1853	*	*	*
RENEWABLE NATURAL RSRCS	+	2	+	1464				+	6	+	1459			
TOTALS	51	2218						1259	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 3 April 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	24	461	$1721	$1970	$1951	$1729	$1500	388	3356	$1831	$1972	$2042	$1833	$1666
BANKING OCCUPATIONS	+	27	+	1825				22	179	1639	1708	2000	1550	1500
BUSINESS ADMINISTRATION	1	27	2010	1734	*	*	*	31	255	1751	1642	2167	1850	1200
CONSULTANTS	1	110	1750	2286	*	*	*	8	347	2121	2246	*	*	*
FINANCIAL ANALYSTS	2	74	1767	2141	*	*	*	35	248	1874	2000	2500	1850	1500
HUMAN RESOURCES	+	19	+	1646				15	101	1619	1595	*	*	*
MANAGEMENT TRAINEE	2	137	1792	1758	*	*	*	135	855	1588	1670	2000	1560	1200
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	1	97	1750	2241	*	*	*	34	477	2219	2178	2600	2256	1920
COMPUTER SCIENTISTS	1	58	2625	2285	*	*	*	32	401	2340	2260	2675	2332	1900
MATH/STATISTICIANS	+	5	+	2392				6	51	2325	2252	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	1	56	1300	1773	*	*	*	33	321	1925	1809	2500	1833	1375
RETAIL/WHOLESALE SALES	+	74	+	1768				83	393	1833	1760	2280	1833	1500
TECHNICAL SALES	+	34	+	1887				18	144	2030	1969	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	7	+	1464				7	65	1579	1656	*	*	*
COMMUNICATIONS OCCUPATION	+	8	+	1469				3	71	1583	1602	*	*	*
ENGINEERS (Eng. Deg. Req)	17	944	2248	2458	*	*	*	364	4593	2420	2426	2751	[illegible]	2019
HEALTH RELATED OCCUPATION	+	6	+	2022				5	99	1892	2030	*	*	*
INSURANCE OCCUPATIONS	1	26	2000	1732	*	*	*	14	162	1758	1751	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				1	18	2632	1778	*	*	*
NURSES	+	15	+	1957				5	74	2060	1977	*	*	*
PRODUCTION OCCUPATIONS	+	11	+	2098				9	88	1900	2035	*	*	*
REAL ESTATE OCCUPATIONS	+	3	+	1214				1	15	2000	1746	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	6	+	2304				+	12	+	1972			
RESEARCHERS-SCIENTIFIC	+	9	+	2119				4	46	2369	2202	*	*	*
SOC. WORKERS & RECREATION	+	2	+	1280				2	51	1700	1414	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	2	+	2208				4	37	1658	1845	*	*	*
TOTALS	51	2218						1259	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 3 April 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	38	$1917	$2244	*	*	*	11	232	$2102	$2273	*	*	*
MBA--NON-TECH	1	92	1900	2796	*	*	*	51	294	2528	2620	$3333	$2500	$1900
MBA--TECH	+	38	+	3159				4	99	2638	3118	*	*	*
MS-BUSINESS	+	9	+	2510				3	40	2261	2448	*	*	*
ADMINISTRATION	+	+	+	+				+	6	+	2341			
BANKING & FINANCE	+	5	+	2589				1	18	2500	2663	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	2937				+	4	+	2747			
LABOR/INDUSTRIAL RELATION	+	1	+	2275				+	8	+	2406			
MANAGEMENT INFO SYSTEMS	+	5	+	2766				2	18	2750	2417	*	*	*
HUMANITIES														
HUMANITIES	+	+	+	+				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	1367				+	68	+	1918			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	6	+	2649				3	30	3041	2839	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	4	+	2816				4	33	2568	2777	*	*	*
CIVIL	+	16	+	2553				9	55	2597	2449	*	*	*
ELECTRICAL(incl Comp Eng)	+	103	+	3095				26	316	2769	2986	3180	2830	2391
GEOLOGICAL	+	1	+	1400				+	11	+	2273			
INDUSTRIAL	+	10	+	2792				7	50	2490	2725	*	*	*
MECHANICAL	+	37	+	2932				6	130	2863	2861	*	*	*
METALLURGICAL	+	8	+	2898				+	21	+	2830			
NUCLEAR	+	2	+	2917				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	+	4	+	2878				+	20	+	2771			
COMPUTER SCIENCE	4	18	3352	2989	*	*	*	11	94	3040	2860	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	+	+	+				+	12	+	2458			
MATHEMATICS	+	5	+	2813				+	16	+	2373			
PHYSICS	+	+	+	+				1	2	3137	2724	*	*	*
TOTALS	7	407						139	1605					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

GRADUATE	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	68	+	$3448				3	155	$2867	$3201	*	*	*
MBA--TECH	+	31	+	4036				+	56	+	3738			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	80	+	3646				2	159	2575	3553	*	*	*
MBA--TECH	+	68	+	3976				2	106	3645	3906	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	40	+	3425				8	112	3498	3479	*	*	*
MBA--TECH	+	26	+	3925				5	72	2530	4057	*	*	*
TOTALS	+	313						20	660					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	8	+	$3958				2	11	$4418	$4023	*	*	*
CHEMICAL	+	19	+	3800				2	59	3729	3727	*	*	*
CIVIL	+	1	+	4250				1	7	3750	3454	*	*	*
ELEC ENG (INCL COMP ENG)	+	5	+	3360				15	45	4306	3929	*	*	*
MECHANICAL	+	6	+	3900				10	31	3677	3756	*	*	*
METALLURGICAL	+	5	+	3988				1	24	4100	3763	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	+	34	+	3491				6	65	3320	3300	*	*	*
COMPUTER SCIENCE	+	+	+	+				2	8	4500	4094	*	*	*
MATHEMATICS	+	1	+	3185				+	4	+	3286			
PHYSICS	+	8	+	3854				3	17	3900	3408	*	*	*
POLYMER	+	2	+	2834				+	12	+	3178			
TOTALS	+	89						42	286					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1825 322 2708 1667		1775 2			1500 1		1750 2	1650 9
BANKING & FINANCE	1799 7		1835 11	1730 3		1671 23 1600 1417		1837 5	1389 4
BUSINESS ADMINISTRATION & MANAGEMENT	1796 2	1500 1	1525 2	1750 2		1555 7	1461 4	1914 3	1526 36 1667 1165
HUMAN RESOURCES (incl Labor Relations)				1600 1				1675 1	1555 3
INSTITUTIONAL MANAGEMENT			1666 1						
MANAGEMENT INFO SYSTEMS			1975 2	2067 2	2130 1				1667 1
MARKETING & DISTRIBUTION			1610 2	800 1	1833 1	1875 2		2060 2	1630 45 1708 1333
ECONOMICS	2117 2		1692 2			1667 2		1547 3	1208 2
LETTERS (incl English, Literature)							1667 1		2000 1
HUMANITIES - All Other			1500 2						1583 1
CRIMINAL JUSTICE								1940 1	
HISTORY									1500 1

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY						1250 1	1650 1		1771 2
SOCIAL SCIENCES-All Other									1395 6
ADVERTISING									1625 1
COMMUNICATIONS					1400 1		1500 1		1693 5
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL			1600 1			1333 1			
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)				2275 2					

April 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									1850 2
INDUSTRIAL	2209 2		2333 1						2333 1
MECHANICAL				2425 2					
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									1500 2
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2250 4			2136 9		3406 1			
MATHEMATICS				2357 4					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 WCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers

AVERAGE MONTHLY SALARY OFFERS

April 1988 WCPA REGIONAL CUMULATIVE REPORT

90th: 2208

BY CURRICULUM & EMPLOYER

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					2047 1		2250 3		
BANKING & FINANCE						1858 4	2068 6		1884 2
BUSINESS ADMINISTRATION & MANAGEMENT			1542 3	2292 1	2750 1	1821 4	1705 4		
HUMAN RESOURCES (incl Labor Relations)						1300 1	1900 1		
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			1375 1	2175 1		2800 2	2450 2		
MARKETING & DISTRIBUTION			1375 1	1583 2		1767 11	2685 1		
ECONOMICS			1600 1			2000 1	1992 1		
LETTERS (incl English, Literature)	1250 1								
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS				1583 1		1916 2			
JOURNALISM						1000 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				1225 2			2346 18		2250 1
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL		2137 2		2188 2	2669 3		2650 1		2129 3
ELECTRICAL(incl Comp Eng)		2625 1		2333 1	2672 6	2430 3	2479 39 2460 2250		

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				2575 1			2465 7		
MECHANICAL	2583 1	2400 1			2445 2		2433 16		2406 6
METALLURGICAL							2500 2		
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2293 4		
AGRICULTURAL								1583 7	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		1771 2							

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2360 3			2578 2	2263 2	2383 10		
MATHEMATICS		2250 1					2372 2		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS						1200 1	2478 2		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLI	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1900 3	1929 6	1790 1	1800 1		1800 2	2000 1
BANKING & FINANCE		2000 4		1986 8	1688 2		1833 1	2030 5	1850 1
BUSINESS ADMINISTRATION & MANAGEMENT		2500 1	1781 9	2041 8	1818 8		1625 1		1833 1
HUMAN RESOURCES (incl Labor Relations)			1250 1	1933 1					
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS				2100 3					2000 1
MARKETING & DISTRIBUTION	1833 3	1912 6	1513 4	1863 6	1971 5	1175 1		1900 1	2433 1
ECONOMICS		2000 1	1500 1						
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY	1200 1								
SOCIAL SCIENCES-All Other			1250 1						2000 2
ADVERTISING		1867 1							
COMMUNICATIONS		1954 2			2000 1				
JOURNALISM					1750 1				2000 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2583 1		2417 1		2550 1			2650 1
CIVIL	2005 4								
ELECTRICAL(incl Comp Eng)	2500 1		2538 20 3650 2125	2522 103 1775 2292	2750 1	2550 1			

April 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL			2513 5	2388 6		2500 1			
MECHANICAL	2417 1	1900 1	2550 3	2509 21 2483 2300	2590 2	2650 1	2167 3	2276 2	2375 1
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2750 1	
ENGINEERING TECHNOLOGY									1850 1
AGRICULTURAL					2208 5				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									1896 2
CHEMISTRY									

April 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2453 10	2238 7				2253 1	2433 1
MATHEMATICS			2237 6	2126 4					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS				2200 1					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				2167 1		1537 9	1850 11
BANKING & FINANCE				2125 1		1950 1	1682 4
BUSINESS ADMINISTRATION & MANAGEMENT		1560 1	2550 2	1925 1	1500 1	1300 1	1692 1
HUMAN RESOURCES (incl Labor Relations)						1200 1	
INSTITUTIONAL MANAGEMENT						1541 1	
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION		2333 1		2157 4			
ECONOMICS						1525 2	1763 1
LETTERS (incl English, Literature)				1875 1			
HUMANITIES - All Other		1000 1					
CRIMINAL JUSTICE						2632 1	
HISTORY							

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other							1300 1
ADVERTISING							
COMMUNICATIONS		1900 1	952 2	2083 1			
JOURNALISM			962 1				
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1875 2	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1975 1	
CIVIL							2345 13
ELECTRICAL(incl Comp Eng)						2157 22 2375 1988	2231 13

April 1988 WCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL							
MECHANICAL				2445 3		2075 13	2497 2
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY						2433 1	
AGRICULTURAL				2300 1			
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							1900 1
CHEMISTRY				1333 1			

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE				1513 2			
MATHEMATICS						1850 2	
ALLIED HEALTH PROFESSIONS				1768 1	1734 1		
NURSING				2000 4			
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES			1730 1	2083 1			
RENEWABLE NATURAL RSRCS							

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS April 1988 WCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	18[illegible]6 333 2800 1667	1500 1	1750 24 2020 1500	1691 9	1982 2	1643 36 2800 1333	1527 6	1812 17	1571 111 1790 1166
BACHELOR TECHNICAL	2236 6		1967 2	2238 17	1400 1	2370 2	1500 1		1739 11

April 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS April 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1250 1		1496 6	1908 4	2399 2	1872 23 1375 1333	2081 18		1884 2
BACHELOR TECHNICAL	2583 1	2217 10		1902 7	2622 13	1983 9	2430 101 2583 2202	1583 7	2307 10

April 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   April 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR		CHEMICALS, DRUGS & ALLIE		COMPUTERS & BUS. MACHINES		ELECTRICAL & ELECTRON. MAC		FOOD & BEVRG. PROCESSING		GLASS, PAPER, PKG & ALLIED		METALS & METAL		PETROLEUM & ALLIED PRDCTS		SCIENT INSTRU & MEDICAL	
BACHELOR NON-TECH	1675	4	1997	12	1672	19	1975 2600 1777	32	1848	16	1488	2	1729	2	1956	8	2017	7
BACHELOR TECHNICAL	2156	6	2052	5	2476 2416 2170	44	2487 1800 2200	143	2272	10	2563	4	2167	3	2389	4	2157	7

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS　April 1988 WCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER　CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025　706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH		1631 3	2550 2	2090 8	1500 1	1594 16	1768 18
BACHELOR TECHNICAL		1900 1	1149 4	1995 14	1734 1	2104 41 2400 1833	2289 29 2028 2166

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2415 5		2872 2	2975 2	2660 1	1850 4		2333 1	2083 1
MBA--TECH									

April 1988 WCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH		3355 1			3338 3	2500 1	2500 3		
MBA--TECH							2500 1		

April 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 WCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2250 3	2616 5	2664 7	2900 1			2500 1	1900 1
MBA--TECH			2675 2		2700 1				

April 1988 WCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH			3500 1	3067 2		1872 1	2008 5
MBA--TECH							

A3940-1.7
10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1988

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University-San Luis Obispo
California State Poly University-Pomona
California State University-Fresno
California State University-Long Beach
California State University-Sacramento
University of California-Los Angeles
University of Idaho
University of Nevada-Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California-Grad. Sch. of Business
Stanford University
Washington State University
University of Washington

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 4 through May 2) and cumulatively (September 1 through May 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	90	923	$1977	$2083	$2167	$2021	$1750	465	4231	$1851	$1998	$2083	$1833	$1650
BANKING & FINANCE	12	206	1995	2066	*	*	*	104	759	1833	1894	2292	1863	1417
BUSINESS ADMINISTRATION & MANAGEMENT	44	262	1766	1831	2300	1717	1500	149	924	1721	1753	2300	1666	1400
HUMAN RESOURCES (incl Labor Relations)	2	18	1598	1776	*	*	*	12	69	1560	1627	*	*	*
INSTITUTIONAL MANAGEMENT	3	8	1705	1987	*	*	*	5	68	1664	1630	*	*	*
MANAGEMENT INFO SYSTEMS	6	68	2264	2077	*	*	*	22	311	2173	2091	2375	2153	1750
MARKETING & DISTRIBUTION	16	162	1720	1779	*	*	*	116	900	1739	1750	2167	1750	1333
HUMANITIES														
ECONOMICS	2	127	1646	2046	*	*	*	21	302	1676	1955	2000	1608	1333
LETTERS (incl English, Literature)	+	9	+	1664				4	50	1698	1728	*	*	*
HUMANITIES - All Other	4	21	1658	1636	*	*	*	8	106	1527	1540	*	*	*
CRIMINAL JUSTICE	+	3	+	1750				2	31	2286	1633	*	*	*
HISTORY	+	9	+	1953				1	25	1500	1807	*	*	*
PSYCHOLOGY	+	20	+	1870				5	94	1528	1609	*	*	*
SOCIAL SCIENCES-All Other	5	67	1543	1874	*	*	*	15	188	1509	1715	*	*	*
COMMUNICATIONS														
ADVERTISING	6	8	1687	1569	*	*	*	8	44	1702	1493	*	*	*
COMMUNICATIONS	2	31	1959	1798	*	*	*	19	161	1710	1626	*	*	*
JOURNALISM	1	10	1200	1653	*	*	*	5	75	1382	1486	*	*	*
TECHNICAL WRITING	+	3	+	2567				+	10	+	2260			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	85	2300	2364	*	*	*		274	2150	2343	2460	2294	1600
AGRICULTURAL	+	5	+	1968				+	22	+	2076			
BIOENGINEERING & BIOMEDIC	+	1	+	2500				+	6	+	2454			
CHEMICAL	4	260	2278	2619	*	*	*	9	792	2365	2588	*	*	*
CIVIL	8	220	2211	2118	*	*	*	36	605	2275	2095	2650	2206	2019
ELECTRICAL(incl Comp Eng)	41	793	2355	2483	2625	2499	2000	254	2735	2444	2459	2751	2463	2000
GEOLOGICAL	+	3	+	2081				2	13	1850	2066	*	*	*
INDUSTRIAL	6	136	2679	2379	*	*	*	30	536	2479	2370	2791	2500	2215
MECHANICAL	24	521	2276	2454	2517	2342	2000	105	1748	2361	2451	2625	2375	2000

continued

WCPA REGIONAL Interim Report No. 4 MAY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	+	34	+	$2515				2	112	$2500	$2461	*	*	*
MINING & MINERAL	+	2	+	2370				+	2	+	2370			
NUCLEAR	+	5	+	2518				+	16	+	2438			
PETROLEUM	+	44	+	2700				1	93	2750	2785	*	*	*
ENGINEERING TECHNOLOGY	+	52	+	2242				6	141	2243	2241	*	*	*
SCIENCE														
AGRICULTURAL	+	28	+	1783				15	106	1828	1713	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	14	+	1954				3	37	1897	1814	*	*	*
CHEMISTRY	+	16	+	2310				3	48	1625	2157	*	*	*
COMPUTER SCIENCE	12	254	$2106	2391	*	*	*	64	969	2272	2280	$2625	$2332	$1795
MATHEMATICS	3	66	2467	2234	*	*	*	22	174	2248	2224	2541	2256	2000
ALLIED HEALTH PROFESSIONS	2	4	1800	2145	*	*	*	4	59	1776	2056	*	*	*
NURSING	5	58	2413	1863	*	*	*	9	139	2229	1922	*	*	*
PHARMACY	1	5	1280	2181	*	*	*	1	17	1280	2487	*	*	*
PHYSICS	+	4	+	2175				4	13	2089	2252	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	6	+	2070				2	18	1907	1925	*	*	*
RENEWABLE NATURAL RSRCS	+	+	+	+				+	6	+	1459			
TOTALS	300	4571						1559	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	101	964	$1955	$2076	$2167	$2000	$1700	489	4320	$1856	$1995	$2084	$1833	$1666
BANKING OCCUPATIONS	3	123	1789	1968	*	*	*	25	302	1657	1814	2000	1583	1500
BUSINESS ADMINISTRATION	8	53	1767	1789	*	*	*	39	308	1755	1667	2253	1763	1200
CONSULTANTS	5	185	2040	2191	*	*	*	13	532	2090	2227	*	*	*
FINANCIAL ANALYSTS	4	111	1983	2185	*	*	*	39	359	1885	2057	2500	1900	1500
HUMAN RESOURCES	6	23	1866	1703	*	*	*	21	124	1689	1615	2000	1667	1300
MANAGEMENT TRAINEE	39	277	1713	1831	2250	1667	1400	174	1132	1616	1709	2083	1583	1200
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	10	165	2369	2360	*	*	*	44	642	2253	2225	2558	2272	1920
COMPUTER SCIENTISTS	9	163	2256	2395	*	*	*	41	564	2322	2299	2650	2333	1875
MATH/STATISTICIANS	+	30	+	2229				6	81	2325	2243	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	5	71	1733	1952	*	*	*	38	392	1900	1835	2500	1800	1375
RETAIL/WHOLESALE SALES	6	97	2017	1866	*	*	*	89	490	1845	1781	2280	1850	1500
TECHNICAL SALES	3	60	1583	2040	*	*	*	21	204	1966	1990	2508	2000	1500
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	1	16	1500	1759	*	*	*	8	81	1569	1677	*	*	*
COMMUNICATIONS OCCUPATION	1	8	1200	1661	*	*	*	4	79	1488	1608	*	*	*
ENGINEERS (Eng. Deg. Req)	77	1979	2343	2445	2666	2375	2000	441	6572	2406	2432	2700	2420	2000
HEALTH RELATED OCCUPATION	4	14	1820	1971	*	*	*	9	113	1860	2022	*	*	*
INSURANCE OCCUPATIONS	6	75	1606	1869	*	*	*	20	237	1712	1788	2000	1769	1417
LAW ENFORCEMENT OCCPTNS	1	5	1600	1679	*	*	*	2	23	2116	1756	*	*	*
NURSES	5	59	2413	1886	*	*	*	10	133	2236	1936	*	*	*
PRODUCTION OCCUPATIONS	1	42	2232	2205	*	*	*	10	130	1933	2090	*	*	*
REAL ESTATE OCCUPATIONS	+	2	+	1900				1	17	2000	1764	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	6	+	2340				+	18	+	2095			
RESEARCHERS-SCIENTIFIC	2	23	2333	2337	*	*	*	6	69	2357	2247	*	*	*
SOC. WORKERS & RECREATION	2	11	1375	1468	*	*	*	4	62	1538	1424	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	9	1926	2026	*	*	*	5	46	1711	1880	*	*	*
TOTALS	300	4571						1559	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 4 MAY 1988
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	52	$1650	$2289	*	*	*	12	284	$2064	$2276	*	*	*
MBA--NON-TECH	7	197	2548	2983	*	*	*	58	491	2531	2766	$3333	$2500	$1872
MBA--TECH	2	88	2993	3218	*	*	*	6	187	2756	3165	*	*	*
MS-BUSINESS	+	13	+	2636				3	53	2261	2494	*	*	*
ADMINISTRATION	+	2	+	2212				+	8	+	2309			
BANKING & FINANCE	+	7	+	2546				1	25	2500	2630	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	3150				+	6	+	2881			
LABOR/INDUSTRIAL RELATION	+	12	+	2686				+	20	+	2574			
MANAGEMENT INFO SYSTEMS	+	10	+	2435				2	28	2750	2424	*	*	*
HUMANITIES														
HUMANITIES	+	1	+	1750				+	18	+	1563			
SOCIAL SCIENCES	+	5	+	[illegible]65				+	73	+	1928			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	2720				3	35	3041	2822	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	26	+	2857				4	59	2568	2812	*	*	*
CIVIL	3	22	3011	2469	*	*	*	12	77	2701	2455	*	*	*
ELECTRICAL(incl Comp Eng)	9	79	2771	3009	*	*	*	35	395	2770	2990	3154	2809	2417
GEOLOGICAL	+	1	+	2416				+	12	+	2285			
INDUSTRIAL	+	5	+	2847				7	55	2490	2736	*	*	*
MECHANICAL	1	20	2375	2686	*	*	*	7	150	2794	2838	*	*	*
METALLURGICAL	+	2	+	2834				+	23	+	2830			
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	+	10	+	2706				+	30	+	2750			
COMPUTER SCIENCE	4	30	2648	2875	*	*	*	15	124	2935	2863	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	3	+	2231				+	15	+	2413			
MATHEMATICS	+	8	+	2414				+	24	+	2387			
PHYSICS	+	1	+	3533				1	3	3137	2994	*	*	*
TOTALS	27	601						166	2206					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88 NUMBER OF OFFERS REGIONAL	 NUMBER OF OFFERS NATIONAL	 AVERAGE $ OFFERS REGIONAL	 AVERAGE $ OFFERS NATIONAL	 PERCENTILES' 90TH	 PERCENTILES' 50TH	 PERCENTILES' 10TH	CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88 NUMBER OF OFFERS REGIONAL	 NUMBER OF OFFERS NATIONAL	 AVERAGE $ OFFERS REGIONAL	 AVERAGE $ OFFERS NATIONAL	 PERCENTILES' 90TH	 PERCENTILES' 50TH	 PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	169	$2542	$3426	*	*	*	5	324	$2737	$3318	*	*	*
MBA--TECH	1	52	2585	3548	*	*	*	1	108	2585	3647	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	166	2300	3402	*	*	*	3	325	2483	3476	*	*	*
MBA--TECH	1	100	3000	3538	*	*	*	3	206	3430	3728	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	2	92	3400	3404	*	*	*	10	204	3478	3445	*	*	*
MBA--TECH	4	74	3908	3758	*	*	*	9	146	3142	3905	*	*	*
TOTALS	11	653						31	1313					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$4500				2	12	$4418	$4063	*	*	*
CHEMICAL	2	25	$3771	3877	*	*	*	4	84	3750	3772	*	*	*
CIVIL	+	4	+	2602				1	11	3750	3144	*	*	*
ELEC ENG (INCL COMP ENG)	+	9	+	4782				15	54	4306	4071	*	*	*
MECHANICAL	+	3	+	4190				10	34	3677	3794	*	*	*
METALLURGICAL	+	2	+	3892				1	26	4100	3773	*	*	*
SCIENCE														
BIOLOGICAL	1	1	3250	3250	*	*	*	1	4	3250	2271	*	*	*
CHEMISTRY	26	45	3683	3597	$4166	$3562	$3417	32	110	3615	3422	$4000	$3500	$3333
COMPUTER SCIENCE	+	1	+	4583				2	9	4500	4148	*	*	*
MATHEMATICS	+	1	+	2825				+	5	+	3194			
PHYSICS	+	4	+	3461				3	21	3900	3418	*	*	*
POLYMER	+	8	+	3617				+	20	+	3353			
TOTALS	29	104						71	390					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1851 391 2700 1667		1775 2			1889 3		1750 2	1650 9
BANKING & FINANCE	1926 10		1844 13	1730 3		1671 23 1550 1417		1767 6	1451 5
BUSINESS ADMINISTRATION & MANAGEMENT	1749 9	1500 1	1525 2	1750 2		1555 7	1497 12	1872 4	1609 43 1675 1165
HUMAN RESOURCES (incl Labor Relations)			1196 1	1600 1				1675 1	1555 3
INSTITUTIONAL MANAGEMENT			1666 1						
MANAGEMENT INFO SYSTEMS			1975 2	2067 2	2130 1				1667 1
MARKETING & DISTRIBUTION			1582 4	1300 2	1833 1	1875 2		1847 4	1644 52 1708 1333
ECONOMICS	2117 2		1692 2			1667 2		1608 4	1208 2
LETTERS (incl English, Literature)							1667 1		2000 1
HUMANITIES - All Other			1533 3					1417 1	1733 3
CRIMINAL JUSTICE								1940 1	
HISTORY									1500 1

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY						1250 1	1650 1		1771 2
SOCIAL SCIENCES-All Other									1505 7
ADVERTISING		1583 3							1832 3
COMMUNICATIONS					1400 1		1500 1		1786 6
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL			1600 1			1333 1			
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)				2364 3				1875 1	

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									1850 2
INDUSTRIAL	2209 2		2333 1						2333 1
MECHANICAL				2425 2					
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									1500 2
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2250 4		2333 1	2102 10		2537 2			
MATHEMATICS				2357 4					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					2127 3		2250 3		2099 2
BANKING & FINANCE					2250 1	1858 4	2068 6		1884 2
BUSINESS ADMINISTRATION & MANAGEMENT		2232 1	1589 9	2292 1	2750 1	1714 6	1714 5		
HUMAN RESOURCES (incl Labor Relations)						1650 2	1900 1		
INSTITUTIONAL MANAGEMENT			1705 3						
MANAGEMENT INFO SYSTEMS		2416 1	1375 1	2175 1		2800 2	2450 2		2375 2
MARKETING & DISTRIBUTION			1375 1	1583 2		1767 11	2685 1		
ECONOMICS			1600 1			2000 1	1992 1	1500 1	
LETTERS (incl English, Literature)	1250 1								
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS				1583 1		1833 3			
JOURNALISM	1200 1					1000 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				1225 2			2344 19		2250 1
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2340 1							
CIVIL		2271 3		2188 2	2370 7		2650 1		2129 3
ELECTRICAL(incl Comp Eng)		2477 7		2333 1	2576 7	2454 4	2484 44 2470 2292	2352 1	

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				2575 1	2500 1		2465 7		
MECHANICAL	2583 1	2352 7			2445 2		2415 21 2666 2291		2406 6
METALLURGICAL							2500 2		
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2293 4		
AGRICULTURAL								1583 7	
ARCHITECTURAL [illegible] ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		1771 2							

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2397 5			2578 2	1842 3	2318 14		
MATHEMATICS		2250 1					2401 3		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS						1200 1	2478 2		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			2000 4	1962 9	1790 1	1800 1		1989 6	2000 1
BANKING & FINANCE		2000 4	2000 3	2000 9	1688 2		1833 1	2030 5	1850 1
BUSINESS ADMINISTRATION & MANAGEMENT		2500 1	1781 10	1961 10	1890 12		1625 1	1875 1	1833 1
HUMAN RESOURCES (incl Labor Relations)			1250 1	1933 1					
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			1750 1	2193 5					2000 1
MARKETING & DISTRIBUTION	1833 3	1912 6	1560 5	1906 7	1971 5	1400 2		1763 2	2433 1
ECONOMICS		2000 1	1500 1						
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY	1200 1								
SOCIAL SCIENCES-All Other			1250 1						2000 2
ADVERTISING		1867 1	1500 1						
COMMUNICATIONS		1954 2			2000 1				
JOURNALISM					1750 1				2000 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2108 1	2629 2		2417 1		2550 1			2650 1
CIVIL	2031 6								
ELECTRICAL(incl Comp Eng)	2500 1		2482 24 2275 2125	2526 114 1765 2292	2750 1	2418 3		2558 1	

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL			2611 7	2466 9		2500 1			
MECHANICAL	2417 1	1900 1	2550 3	2489 25 2500 2291	2590 2	2650 1	2167 3	2276 2	2375 1
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2750 1	
ENGINEERING TECHNOLOGY									1850 1
AGRICULTURAL					2208 5				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									1896 2
CHEMISTRY									

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2462 11	2238 7				2323 2	2433 1
MATHEMATICS			2275 7	2189 5					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS				2200 1					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				2167 1		1591 13	1862 14
BANKING & FINANCE				2125 1		1950 1	1682 4
BUSINESS ADMINISTRATION & MANAGEMENT		1997 2	2550 2	1925 1	1500 1	1544 3	1692 1
HUMAN RESOURCES (incl Labor Relations)						1200 1	
INSTITUTIONAL MANAGEMENT						1541 1	
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION		2333 1		2157 4			
ECONOMICS						1525 2	1763 1
LETTERS (incl English, Literature)				1875 1			
HUMANITIES - All Other		1000 1					
CRIMINAL JUSTICE						2632 1	
HISTORY							

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other						1400 2	1350 3
ADVERTISING							
COMMUNICATIONS		1900 1	952 2	2083 1			
JOURNALISM			962 1				
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1875 2	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1982 2	
CIVIL				2400 1			2345 13
ELECTRICAL(incl Comp Eng)						2109 29 2450 1650	2231 13

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL							
MECHANICAL				2445 3		2051 18	2377 6
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY						2433 1	
AGRICULTURAL				2300 1			
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							1900 1
CHEMISTRY				1333 1			

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE				1513 2			
MATHEMATICS						1850 2	
ALLIED HEALTH PROFESSIONS				1734 2	1734 1		1900 1
NURSING				2229 9			
PHARMACY				1280 1			
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES			1730 1	2083 1			
RENEWABLE NATURAL RSRCS							

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1852 412 2813 1667	1500 1	1723 30 2083 1500	1702 10	1982 2	1666 38 2375 1333	1520 14	1758 23 1700 1417	1615 129 1792 1165
BACHELOR TECHNICAL	2236 6	1583 3	2089 3	2231 19	1400 1	2135 3	1500 1	1875 1	1803 14

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1250 1	2324 2	1584 15	1908 4	2276 5	1848 26 1417 1300	2064 19	1500 1	2119 6
BACHELOR TECHNICAL	1892 2	2336 26 2295 2083		1902 7	2482 19	1920 12	2421 117 2600 2200	1679 8	2307 10

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR		CHEMICALS, DRUGS & ALLIE		COMPUTERS & BUS. MACHINES		ELECTRICAL & ELECTRON. MAC		FOOD & BEVRG. PROCESSING		GLASS, PAPER, PKG & ALLIED		METALS & METAL		PETROLEUM & ALLIED PRDCTS		SCIENT INSTRU & MEDICAL	
BACHELOR NON-TECH	1675	4	1997	12	1745 1417 1300	26	1988 2800 1700	41	1885 2700 1500	20	1533	3	1729	2	1963	14	2017	7
BACHELOR TECHNICAL	2135	9	2156	6	2453 3875 2125	53	2491 1800 2250	162	2372	10	2492	6	2167	3	2417	6	2157	7

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH		1832 4	2550 2	2090 8	1500 1	1604 24 1700 1230	1752 23 2632 1375
BACHELOR TECHNICAL		1900 1	1149 4	2062 22 2275 1625	1734 1	2073 54 2433 1700	2281 34 2000 2094

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2320 7		2525 3	2975 2	2660 1	1850 4		2333 1	2083 1
MBA--TECH									

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY 1988 WCPA REGIONAL CUMULATIVE REPORT

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH		3355 1			3021 5	2500 1	2500 3		
MBA--TECH							2500 1		

MAY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2250 3	2805 6	2706 8	2900 1			2500 1	1900 1
MBA--TECH			2675 2		2700 1				

MAY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH			3500 1	3067 2		1872 1	2008 5
MBA--TECH				2993 2			

A39uc-1.7
10/13/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1988

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University-San Luis Obispo
California State Poly University-Pomona
California State University-Fresno
California State University-Long Beach
California State University-Sacramento
University of California-Los Angeles
University of Idaho
University of Nevada-Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California-Grad. Sch. of Business
Stanford University
Washington State University
University of Washington

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 5/2/88 THROUGH 6/6/88 | CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	112	1033	$1921	$2058	$2041	$1918	$1792	577	5264	$1864	$2010	$2083	$1850	$1667
BANKING & FINANCE	26	442	1884	1911	2075	1875	1683	130	1201	1843	1901	2250	1875	1417
BUSINESS ADMINISTRATION & MANAGEMENT	31	361	1831	1818	2083	1760	1591	180	1285	1740	1772	2292	1700	1400
HUMAN RESOURCES (incl Labor Relations)	1	46	1625	1708	*	*	*	13	115	1565	1659	*	*	*
INSTITUTIONAL MANAGEMENT	+	13	+	1800				5	81	1664	1657	*	*	*
MANAGEMENT INFO SYSTEMS	9	115	2031	2059	*	*	*	31	426	2132	2082	2416	2130	1700
MARKETING & DISTRIBUTION	39	427	1764	1773	2083	1750	1458	155	1327	1745	1757	2167	1750	1375
HUMANITIES														
ECONOMICS	7	301	1744	2147	*	*	*	28	603	1693	2051	2000	1742	1333
LETTERS (incl English, Literature)	3	27	1844	1711	*	*	*	7	77	1761	1722	*	*	*
HUMANITIES - All Other	2	105	1837	1721	*	*	*	10	211	1589	1630	*	*	*
CRIMINAL JUSTICE	+	3	+	1550				2	34	2286	1625	*	*	*
HISTORY	1	63	1456	2042	*	*	*	2	88	1478	1976	*	*	*
PSYCHOLOGY	6	74	1817	1861	*	*	*	11	168	1685	1720	*	*	*
SOCIAL SCIENCES-All Other	2	145	2109	2096	*	*	*	17	333	1579	1881	*	*	*
COMMUNICATIONS														
ADVERTISING	2	18	1871	1746	*	*	*	10	62	1735	1566	*	*	*
COMMUNICATIONS	6	70	1910	1726	*	*	*	25	231	1758	1657	2083	1800	1500
JOURNALISM	4	32	1659	1586	*	*	*	9	107	1505	1516	*	*	*
TECHNICAL WRITING	+	2	+	2195				+	12	+	2249			
ENGINEERING														
AEROSPACE & AERONAUTICAL	17	87	2293	2379	*	*	*	43	361	2207	2352	2480	2340	1833
AGRICULTURAL	+	14	+	2153				+	36	+	2106			
BIOENGINEERING & BIOMEDIC	+	4	+	2236				+	10	+	2367			
CHEMICAL	17	347	2575	2573	*	*	*	26	1139	2503	2584	2700	2596	2029
CIVIL	33	289	2209	2171	2600	2283	1972	69	894	2243	2119	2620	2206	1972
ELECTRICAL(incl Comp Eng)	106	1185	2478	2509	2791	2533	2250	360	3920	2454	2474	2792	2500	2000
GEOLOGICAL	+	6	+	2067				2	19	1850	2067	*	*	*
INDUSTRIAL	14	204	2385	2395	*	*	*	44	740	2449	2377	2750	2450	2167
MECHANICAL	46	717	2472	2452	2667	2517	2260	151	2466	2395	2451	2650	2416	2000

continued

WCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	2	39	$2248	$2415	*	*	*	4	151	$2374	$2449	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	+	4	+	2114				+	20	+	2373			
PETROLEUM	1	61	2800	2500	*	*	*	2	154	2775	2672	*	*	*
ENGINEERING TECHNOLOGY	4	126	2122	2346	*	*	*	10	267	2194	2290	*	*	*
SCIENCE														
AGRICULTURAL	8	29	1369	1587	*	*	*	23	135	1668	1686	$2300	$1503	$1280
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	4	37	1721	1693	*	*	*	7	74	1755	1754	*	*	*
CHEMISTRY	3	19	1806	2280	*	*	*	6	67	1715	2192	*	*	*
COMPUTER SCIENCE	23	420	2307	2266	$2500	$2300	$2083	87	1389	2281	2276	2583	2330	1823
MATHEMATICS	2	130	2448	2255	*	*	*	24	304	2264	2237	2541	2258	2000
ALLIED HEALTH PROFESSIONS	+	12	+	1639				4	71	1776	1994	*	*	*
NURSING	+	39	+	2091				9	178	2229	1959	*	*	*
PHARMACY	+	58	+	2837				1	75	1280	2758	*	*	*
PHYSICS	1	11	2200	2527	*	*	*	5	24	2111	2378	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1488				2	25	1907	1803	*	*	*
RENEWABLE NATURAL RSRCS	2	4	2100	2046	*	*	*	2	10	2100	1694	*	*	*
TOTALS	534	7126						2093	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	117	1112	$1921	$2054	$2041	$1919	$1792	606	5432	$1869	$2007	$2083	$1850	$1667
BANKING OCCUPATIONS	4	225	1917	1816	*	*	*	29	527	1693	1815	2083	1600	1500
BUSINESS ADMINISTRATION	15	100	1682	1766	*	*	*	54	408	1734	1691	2100	1750	1200
CONSULTANTS	1	301	2042	2333	*	*	*	14	833	2086	2265	*	*	*
FINANCIAL ANALYSTS	10	298	1989	2284	*	*	*	49	657	1906	2160	2416	1917	1500
HUMAN RESOURCES	4	41	1667	1674	*	*	*	25	165	1686	1630	2000	1667	1250
MANAGEMENT TRAINEE	52	632	1702	1815	2083	1646	1360	226	1764	1636	1747	2083	1583	1250
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	12	262	2402	2243	*	*	*	56	904	2285	2230	2583	2312	1950
COMPUTER SCIENTISTS	16	256	2276	2295	*	*	*	57	820	2309	2298	2650	2330	1900
MATH/STATISTICIANS	+	81	+	2284				6	162	2325	2263	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	7	168	1828	1881	*	*	*	45	560	1889	1849	2420	1800	1487
RETAIL/WHOLESALE SALES	25	297	1821	1767	2017	1867	1666	114	787	1840	1776	2175	1867	1500
TECHNICAL SALES	12	122	1956	2116	*	*	*	33	326	1963	2037	2500	2000	1500
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	3	23	1800	1684	*	*	*	11	104	1632	1678	*	*	*
COMMUNICATIONS OCCUPATION	+	20	+	1741				4	99	1488	1635	*	*	*
ENGINEERS (Eng. Deg. Req)	236	2788	2425	2450	2725	2491	2029	677	9361	2413	2437	2725	2445	2000
HEALTH RELATED OCCUPATION	2	82	1409	2414	*	*	*	11	195	1778	2187	*	*	*
INSURANCE OCCUPATIONS	6	122	1914	1848	*	*	*	26	359	1759	1809	2000	1800	1417
LAW ENFORCEMENT OCCPTNS	1	3	1670	1810	*	*	*	3	26	1967	1763	*	*	*
NURSES	+	40	+	2101				10	173	2236	1974	*	*	*
PRODUCTION OCCUPATIONS	3	39	2177	2063	*	*	*	13	169	1989	2084	*	*	*
REAL ESTATE OCCUPATIONS	1	22	2500	1983	*	*	*	2	39	2250	1887	*	*	*
RESEARCHERS-NONSCIENTIFIC	2	41	2125	2058	*	*	*	2	59	2125	2069	*	*	*
RESEARCHERS-SCIENTIFIC	5	16	1897	1887	*	*	*	11	85	2148	2180	*	*	*
SOC. WORKERS & RECREATION	+	25	+	1315				4	87	1538	1392	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	10	+	2080				5	56	1711	1916	*	*	*
TOTALS	534	7126						2093	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 5 JULY 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	32	$2146	$2419	*	*	*	14	316	$2076	$2290	*	*	*
MBA--NON-TECH	7	195	2678	2853	*	*	*	65	686	2547	2791	$3333	$2500	$1900
MBA--TECH	1	56	3667	3283	*	*	*	7	243	2886	3192	*	*	*
MS-BUSINESS	1	28	2200	2822	*	*	*	4	81	2246	2608	*	*	*
ADMINISTRATION	1	4	1761	1925	*	*	*	1	12	1761	2181	*	*	*
BANKING & FINANCE	1	170	2166	3207	*	*	*	2	195	2333	3133	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	5	+	2800				+	11	+	2844			
LABOR/INDUSTRIAL RELATION	+	1	+	3416				+	21	+	2614			
MANAGEMENT INFO SYSTEMS	+	23	+	2903				2	51	2750	2640	*	*	*
HUMANITIES														
HUMANITIES	+	11	+	1856				+	29	+	1674			
SOCIAL SCIENCES	1	8	2310	1850	*	*	*	1	81	2310	1920	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	13	29	2988	2869	*	*	*	16	64	2998	2843	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	3417				+	2	+	3417			
CHEMICAL	2	31	2729	2984	*	*	*	6	90	2622	2871	*	*	*
CIVIL	4	22	2714	2511	*	*	*	16	99	2704	2467	*	*	*
ELECTRICAL(incl Comp Eng)	20	121	3245	3065	$3642	$3275	$2742	55	516	2943	3008	3375	3000	2450
GEOLOGICAL	+	2	+	2804				+	14	+	2359			
INDUSTRIAL	6	30	2885	2846	*	*	*	13	85	2672	2775	*	*	*
MECHANICAL	10	81	2912	2843	*	*	*	17	231	2863	2840	*	*	*
METALLURGICAL	+	6	+	2863				+	29	+	2837			
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	+	7	+	2295				+	37	+	2664			
COMPUTER SCIENCE	3	31	3083	2878	*	*	*	18	155	2960	2866	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	2	5	2975	2714	*	*	*	2	20	2975	2488	*	*	*
MATHEMATICS	+	4	+	2798				+	28	+	2446			
PHYSICS	2	4	3533	3344	*	*	*	3	7	3401	3194	*	*	*
TOTALS	76	908						242	3114					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 5/2/88 THROUGH 6/6/88

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

GRADUATE	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	137	$3333	$3440	*	*	*	7	461	$2907	$3355	*	*	*
MBA--TECH	+	52	+	3595				1	160	2585	3630	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	153	+	3423				3	478	2483	3459	*	*	*
MBA--TECH	+	97	+	3627				3	303	3430	3696	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	127	+	3524				10	331	3478	3475	*	*	*
MBA--TECH	+	67	+	3620				9	213	3142	3815	*	*	*
TOTALS	2	633						33	1946					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	+	+	+				2	12	$4418	$4063	*	*	*
CHEMICAL	20	22	$3916	$3909	$4016	$3871	$3690	24	106	3888	3800	$4000	$3867	$3666
CIVIL	+	+	+	+				1	11	3750	3144	*	*	*
ELEC ENG (INCL COMP ENG)	9	27	4271	4207	*	*	*	24	81	4293	4116	4625	4292	4000
MECHANICAL	4	9	3863	4076	*	*	*	14	43	3730	3853	*	*	*
METALLURGICAL	+	+	+	+				1	26	4100	3773	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				1	4	3250	2271	*	*	*
CHEMISTRY	1	28	3000	3391	*	*	*	33	138	3596	3415	4000	3500	3333
COMPUTER SCIENCE	2	4	3292	3396	*	*	*	4	13	3896	3917	*	*	*
MATHEMATICS	+	3	+	4250				+	8	+	3590			
PHYSICS	1	3	3250	3653	*	*	*	4	24	3738	3447	*	*	*
POLYMER	+	3	+	3533				+	23	+	3377			
TOTALS	37	99						108	489					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1863 489 2625 1700		1775 2			1889 3		1750 2	1650 9
BANKING & FINANCE	1946 13		1853 16	1735 4		1671 23 3000 1417		1776 7	1552 8
BUSINESS ADMINISTRATION & MANAGEMENT	1749 9	1500 1	1525 2	1633 3		1555 7	1497 12	1927 6	1610 50 2458 1165
HUMAN RESOURCES (incl Labor Relations)			1196 1	1600 1				1675 1	1573 4
INSTITUTIONAL MANAGEMENT			1666 1						
MANAGEMENT INFO SYSTEMS			1887 3	2178 3	2130 1	1550 1			1678 3
MARKETING & DISTRIBUTION	1750 1		1582 4	1543 5	1833 1	1875 2		1852 5	1661 68 2333 1333
ECONOMICS	2117 2		1692 2	1733 1		1694 3		1608 4	1284 4
LETTERS (incl English, Literature)							1667 1		1625 2
HUMANITIES - All Other			1533 3					1417 1	1775 5
CRIMINAL JUSTICE								1940 1	
HISTORY									1478 2

JULY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY						1250 1	1650 1		1777 7
SOCIAL SCIENCES-All Other									1619 8
ADVERTISING		1583 3							1847 5
COMMUNICATIONS					1400 1		1500 1		1837 10
JOURNALISM								1000 1	1867 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL			1600 1			1333 1			
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)				2498 4				1875 1	

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									1850 2
INDUSTRIAL	2209 2		2208 2						2333 1
MECHANICAL				2425 2					
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									1400 1
AGRICULTURAL			1400 2						1417 5
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2250 4		2333 1	2128 12		2537 2			
MATHEMATICS				2357 4					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING				2100 1	2127 3		2228 4		2099 2
BANKING & FINANCE	1730 1			1875 1	2250 1	1938 7	2018 9		1878 3
BUSINESS ADMINISTRATION & MANAGEMENT	1733 1	2232 1	1563 10	1992 3	2750 1	1952 8	1791 17		
HUMAN RESOURCES (incl Labor Relations)						1650 2	1900 1		
INSTITUTIONAL MANAGEMENT			1705 3						
MANAGEMENT INFO SYSTEMS		2416 1	1375 1	2175 1		2800 2	2450 2		2375 2
MARKETING & DISTRIBUTION		1975 2	1375 1	1583 2		1790 12	2685 1		
ECONOMICS			1600 1	2083 1		2000 1	2025 2	1500 1	
LETTERS (incl English, Literature)	1250 1								
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY							2000 1		
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS				1583 1		1833 3	1800 1		
JOURNALISM	1200 1			1750 1		1000 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				1225 2			2354 31 2600 2200		2355 2
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2340 1							
CIVIL		2271 3		2188 2	2370 7		2650 1		2172 4
ELECTRICAL(incl Comp Eng)	2333 1	2606 18		2333 1	2576 7	2487 9	2471 77 3467 2260	2352 1	

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				2575 1	2500 1		2379 17		
MECHANICAL	2583 1	2352 7			2480 3		2428 47 2773 2220		2423 7
METALLURGICAL							2432 3		
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY							2298 5		
AGRICULTURAL								1535 8	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY		1771 2					1950 2		

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2359 8			2579 3	1842 [illegible]	2277 19		
MATHEMATICS		[illegible] 2					[illegible] 4		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS						1200 1	2385 3		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS								3000 1	

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			2000 4	1956 10	1790 1	1800 1		2066 11	2000 1
BANKING & FINANCE		2000 4	1938 4	1969 10	1688 2		1833 1	2027 8	1850 1
BUSINESS ADMINISTRATION & MANAGEMENT		2184 2	1781 10	1961 10	1890 12	1958 1	1625 1	1875 1	1833 1
HUMAN RESOURCES (incl Labor Relations)			1250 1	1933 1					
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			2200 5	2193 5					2000 1
MARKETING & DISTRIBUTION	1833 3	1931 11	1694 8	1952 9	1774 7	1322 3		1763 2	2433 1
ECONOMICS		1934 2	1500 1						
LETTERS (incl English, Literature)				2583 1					
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY	1200 1								
SOCIAL SCIENCES-All Other			1250 1		1800 1				2000 2
ADVERTISING		1867 1	1500 1						
COMMUNICATIONS		1954 2			2000 2				
JOURNALISM					1750 1				2009 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				1192 1				2424 1	
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2108 1	2604 5		2459 2		2550 1		2679 11	2650 1
CIVIL	2132 14							2475 1	
ELECTRICAL(incl Comp Eng)	2396 2	2283 1	2519 29 3232 2125	2510 136 3823 2275	2750 1	2418 3		2690 15	2500 1

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL			2658 9	2467 10		2500 1			
MECHANICAL	2417 1	1900 1	2554 4	2485 29 3200 2291	2590 2	2650 1	2167 3	2532 11	2375 1
METALLURGICAL			2200 1						
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2775 2	
ENGINEERING TECHNOLOGY				2384 2					1850 1
AGRICULTURAL					2208 5				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1300 1							1874 4
CHEMISTRY									

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2428 17	2260 10				2359 5	2433 1
MATHEMATICS			2275 7	2189 5					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS				2200 1					
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				1834 2		1615 16	1901 16
BANKING & FINANCE				1896 2		1950 1	1682 4
BUSINESS ADMINISTRATION & MANAGEMENT		1997 2	2550 2	2039 2	1500 1	1544 3	1692 1
HUMAN RESOURCES (incl Labor Relations)						1200 1	
INSTITUTIONAL MANAGEMENT						1541 1	
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION	1458 1	2333 1		2060 5			
ECONOMICS						1525 2	1763 1
LETTERS (incl English, Literature)				1875 1	1700 1		
HUMANITIES - All Other		1000 1					
CRIMINAL JUSTICE						2632 1	
HISTORY							

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILE	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other						1400 2	135[illegible] 3
ADVERTISING							
COMMUNICATIONS		1900 1	952 2	2083 1			
JOURNALISM			962 1				
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2054 4	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						2006 4	
CIVIL				2400 1		1965 2	2265 34 2815 1972
ELECTRICAL(incl Comp Eng)						2066 33 3875 1650	2228 20 2500 2166

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL							
MECHANICAL				2445 3		2097 20 3211 1925	2354 8
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY						2433 1	
AGRICULTURAL				2300 1	1433 2		
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1878 1				1900 1
CHEMISTRY				1425 2			

JULY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE				1513 2			
MATHEMATICS						1850 2	
ALLIED HEALTH PROFESSIONS				1734 2	1734 1		1900 1
NURSING				2229 9			
PHARMACY				1280 1			
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES			1730 1	2083 1			
RENEWABLE NATURAL RSRCS						1200 1	

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1864 514 2625 1700	1500 1	1738 34 2317 1500	1731 17	1982 2	1666 40 3000 1333	1520 14	1786 27 2400 1417	1633 170 2458 1200
BACHELOR TECHNICAL	2236 6	1583 3	1858 6	2264 22 2900 1823	1400 1	2135 3	1500 1	1438 2	1760 25 2500 1417

JULY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1988 WCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1571 3	2150 4	1569 16	1930 9	2276 5	1924 32 3600 1333	1974 37 2900 1720	1500 1	2083 7
BACHELOR TECHNICAL	2039 3	2429 41 2833 2167		1883 8	2490 21 3173 2167	2094 17	2405 210 3467 2160	1763 10	2335 13

JULY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS   JULY 1988 WCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025   706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1675 4	1972 19	1827 34 2750 1400	1998 46 2917 1683	1829 23 2300 1500	1545 5	1729 2	2016 22 2375 1875	2017 7
BACHELOR TECHNICAL	2176 18	2207 11	2472 68 3300 2125	2473 196 3823 2200	2247 11	2492 6	2167 3	2607 46 2892 2392	2120 11

JULY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 WCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1458 1	1832 4	2550 2	1976 12	1600 2	1617 27 2632 1230	1786 25 2667 1375
BACHELOR TECHNICAL		1900 1	1295 5	2039 23 2500 1517	1533 3	2054 67 3875 1650	2253 64 2900 1972

JULY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2320 7		2735 6	2975 2	2660 1	1880 5		2333 1	2083 1
MBA--TECH									

JULY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH		3[illegible]55 1			3021 5	2500 1	2445 4		
MBA--TECH							2500 1		

JULY 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2250 3	2852 7	2706 8	2900 1			2500 2	1900 1
MBA--TECH			2675 2	3667 1	2700 1				

JULY 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH			3500 1	3067 2		1872 1	2008 5
MBA--TECH				2993 2			

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10/13/88

CPC The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University-San Luis Obispo
California State Poly University-Pomona
California State University-Fresno
California State University-Long Beach
California State University-Sacramento
University of California-Los Angeles
University of Idaho
University of Nevada-Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California-Grad. Sch. of Business
Stanford University
Washington State University
University of Washington

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

WCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	153	1011	$1859	$1950	$2180	$1950	$1500	730	6275	$1863	$2000	$2100	$1861	$1583
BANKING & FINANCE	51	475	1784	1849	2166	1833	1492	181	1676	1826	1886	2200	1867	1417
BUSINESS ADMINISTRATION & MANAGEMENT	88	519	1787	1831	2300	1791	1400	268	1804	1756	1788	2300	1726	1400
HUMAN RESOURCES (incl Labor Relations)	11	58	1623	1760	*	*	*	24	173	1591	1693	1916	1613	1243
INSTITUTIONAL MANAGEMENT	4	53	1844	1706	*	*	*	9	134	1744	1677	*	*	*
MANAGEMENT INFO SYSTEMS	16	173	2149	2047	*	*	*	47	599	2138	2072	2600	2166	1666
MARKETING & DISTRIBUTION	124	548	1765	1760	2167	1750	1400	279	1875	1754	1758	2167	1750	1333
HUMANITIES														
ECONOMICS	22	242	1871	1963	2500	1771	1166	50	845	1771	2026	2333	1742	1200
LETTERS (incl English, Literature)	7	62	1921	1722	*	*	*	14	139	1841	1722	*	*	*
HUMANITIES - All Other	8	108	1444	1607	*	*	*	18	319	1525	1622	*	*	*
CRIMINAL JUSTICE	5	15	1338	1626	*	*	*	7	49	1609	1626	*	*	*
HISTORY	6	40	1421	1746	*	*	*	8	128	1435	1904	*	*	*
PSYCHOLOGY	7	62	1515	1704	*	*	*	18	230	1619	1716	*	*	*
SOCIAL SCIENCES-All Other	22	147	1550	1772	1950	1646	1200	39	480	1563	1848	2000	1600	1000
COMMUNICATIONS														
ADVERTISING	10	37	1819	1697	*	*	*	20	99	1777	1615	2083	1768	1500
COMMUNICATIONS	24	141	1661	1731	2000	1680	1500	49	372	1711	1685	2083	1692	1400
JOURNALISM	4	34	1475	1579	*	*	*	13	141	1496	1531	*	*	*
TECHNICAL WRITING	+	7	+	2225				+	19	+	2240			
ENGINEERING														
AEROSPACE & AERONAUTICAL	23	106	2204	2336	2292	2240	2160	66	467	2206	2348	2467	2286	1840
AGRICULTURAL	1	20	1791	2047	*	*	*	1	56	1791	2085	*	*	*
BIOENGINEERING & BIOMEDIC	1	6	2000	2339	*	*	*	1	16	2000	2356	*	*	*
CHEMICAL	30	372	2600	2579	2741	2625	2475	56	1511	2555	2583	2741	2609	2333
CIVIL	56	327	2282	2170	2550	2292	1932	125	1221	2261	2133	2600	2280	1958
ELECTRICAL(incl Comp Eng)	195	1427	2505	2490	2833	2516	2222	555	5347	2474	2478	2800	2500	2100
GEOLOGICAL	+	4		2073				2	23	1850	2068	*	*	*
INDUSTRIAL	35	243	2340	2360	2583	2417	1917	79	983	2[illegible]01	2373	2708	2425	1917
MECHANICAL	111	955	2393	2442	2650	2333	2094	262	3421	2394	2449	2650	2400	2028

continued

WCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	6	38	$2285	$2475	*	*	*	10	189	$2320	$2454	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	3	17	2019	2422	*	*	*	3	37	2019	2395	*	*	*
PETROLEUM	5	23	2800	2642	*	*	*	7	177	2793	2668	*	*	*
ENGINEERING TECHNOLOGY	10	146	2454	2269	*	*	*	20	413	2324	2283	$2600	$2319	$2100
SCIENCE														
AGRICULTURAL	11	53	1683	1683	*	*	*	34	188	1673	1685	2300	1551	1200
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	10	45	1523	1603	*	*	*	17	119	1636	1697	*	*	*
CHEMISTRY	6	32	2073	2116	*	*	*	12	99	1894	2167	*	*	*
COMPUTER SCIENCE	84	576	2207	2304	$2667	$2250	$1600	171	1965	2245	2284	2625	2295	1750
MATHEMATICS	13	128	2355	2204	*	*	*	37	432	2296	2227	2666	2383	1850
ALLIED HEALTH PROFESSIONS	3	40	1758	1672	*	*	*	7	111	1768	1878	*	*	*
NURSING	11	96	2180	1993	*	*	*	20	274	2202	1971	2452	2201	1900
PHARMACY	2	128	1182	2924	*	*	*	3	203	1215	2863	*	*	*
PHYSICS	1	20	1500	2245	*	*	*	6	44	2009	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	3	7	1550	1643	*	*	*	5	32	1693	1768	*	*	*
RENEWABLE NATURAL RSRCS	4	10	1578	1627	*	*	*	6	20	1752	1661	*	*	*
TOTALS	1186	8551						3279	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 6/6/88 THROUGH 8/15/88

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.							
ACCOUNTANTS & AUDITORS	182	1060	$1825	$1940	$2180	$1888	$1500
BANKING OCCUPATIONS	12	256	1649	1796	*	*	*
BUSINESS ADMINISTRATION	28	175	1760	1712	2208	1847	1000
CONSULTANTS	30	247	2364	2196	2950	2479	1750
FINANCIAL ANALYSTS	20	298	2073	2012	2458	2079	1500
HUMAN RESOURCES	25	131	1727	1727	2140	1700	1200
MANAGEMENT TRAINEE	133	717	1664	1727	2100	1600	1300
COMPUTER & MATHEMATICAL							
COMPUTER PROGRAMMERS	50	368	2164	2266	2600	2333	1560
COMPUTER SCIENTISTS	41	312	2235	2289	2666	2250	1880
MATH/STATISTICIANS	1	63	2750	2211	*	*	*
MARKETING & SALES							
ADVERTISING/MARKETING	52	251	1872	1786	2500	1842	1333
RETAIL/WHOLESALE SALES	53	283	1889	1869	2375	1855	1500
TECHNICAL SALES	33	119	2022	1994	2333	1900	1600
ALL OTHER OCCUPATIONS							
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	8	49	1679	1570	*	*	*
COMMUNICATIONS OCCUPATION	10	72	1607	1762	*	*	*
ENGINEERS (Eng. Deg. Req)	438	3510	2418	2435	2741	2450	2083
HEALTH RELATED OCCUPATION	7	183	1447	2556	*	*	*
INSURANCE OCCUPATIONS	17	103	1721	1773	*	*	*
LAW ENFORCEMENT OCCPTNS	1	5	1667	1527	*	*	*
NURSES	11	94	2180	1991	*	*	*
PRODUCTION OCCUPATIONS	15	69	2098	2150	*	*	*
REAL ESTATE OCCUPATIONS	+	10	+	1907			
RESEARCHERS-NONSCIENTIFIC	3	15	2080	1822	*	*	*
RESEARCHERS-SCIENTIFIC	8	43	1725	1993	*	*	*
SOC. WORKERS & RECREATION	6	35	1441	1360	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	2	83	2020	1981	*	*	*
TOTALS	1186	8551					

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.							
ACCOUNTANTS & AUDITORS	788	6492	$1859	$1996	$2125	$1850	$1561
BANKING OCCUPATIONS	41	783	1680	1809	2083	1583	1450
BUSINESS ADMINISTRATION	82	583	1743	1698	2167	1790	1130
CONSULTANTS	44	1080	2275	2249	2750	2250	1750
FINANCIAL ANALYSTS	69	955	1955	2114	2458	2000	1500
HUMAN RESOURCES	50	296	1706	1673	2166	1679	1200
MANAGEMENT TRAINEE	359	2481	1646	1741	2083	1600	1250
COMPUTER & MATHEMATICAL							
COMPUTER PROGRAMMERS	106	1272	2228	2241	2600	2329	1750
COMPUTER SCIENTISTS	98	1132	2278	2295	2666	2294	1880
MATH/STATISTICIANS	7	225	2386	2249	*	*	*
MARKETING & SALES							
ADVERTISING/MARKETING	97	811	1880	1829	2500	1800	1333
RETAIL/WHOLESALE SALES	167	1070	1855	1800	2283	1867	1500
TECHNICAL SALES	66	445	1993	2026	2500	1960	1500
ALL OTHER OCCUPATIONS							
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	19	153	1652	1644	*	*	*
COMMUNICATIONS OCCUPATION	14	171	1573	1688	*	*	*
ENGINEERS (Eng. Deg. Req)	1115	12871	2415	2437	2740	2450	2025
HEALTH RELATED OCCUPATION	18	378	1649	2366	*	*	*
INSURANCE OCCUPATIONS	43	462	1744	1801	2000	1791	1417
LAW ENFORCEMENT OCCPTNS	4	31	1892	1725	*	*	*
NURSES	21	267	2207	1980	2400	2201	2000
PRODUCTION OCCUPATIONS	28	238	2048	2103	2520	1929	1600
REAL ESTATE OCCUPATIONS	2	49	2250	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	5	74	2098	2019	*	*	*
RESEARCHERS-SCIENTIFIC	19	128	1969	2117	*	*	*
SOC. WORKERS & RECREATION	10	122	1479	1383	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	7	139	1799	1955	*	*	*
TOTALS	3279	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 6 SEPTEMBER 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	7	123	$2100	$2287	*	*	*	21	439	$2084	$2289	$2458	$1917	$1833
MBA--NON-TECH	22	228	2610	2784	$3050	$2500	$1900	87	914	2563	2789	3333	2500	1872
MBA--TECH	7	61	3765	3226	*	*	*	14	304	3326	3199	*	*	*
MS-BUSINESS	3	47	2267	2676	*	*	*	7	128	2255	2633	*	*	*
ADMINISTRATION	2	9	2198	2119	*	*	*	3	21	2052	2154	*	*	*
BANKING & FINANCE	4	9	2990	2671	*	*	*	6	204	2771	3112	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	4	+	3208				+	15	+	2941			
LABOR/INDUSTRIAL RELATION	+	16	+	2989				+	37	+	2776			
MANAGEMENT INFO SYSTEMS	1	6	1800	2078	*	*	*	3	57	2433	2581	*	*	*
HUMANITIES														
HUMANITIES	+	12	+	2403				+	41	+	1887			
SOCIAL SCIENCES	1	15	1600	2035	*	*	*	2	96	1955	1938	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	20	45	2784	2911	3000	2800	2500	36	109	2879	2871	3150	2942	2583
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	3417			
CHEMICAL	4	44	2844	2832	*	*	*	10	134	2710	2858	*	*	*
CIVIL	12	62	2521	2638	*	*	*	28	161	2625	2533	3100	2542	2173
ELECTRICAL(incl Comp Eng)	51	208	3053	3019	3371	3083	2700	106	724	2996	3011	3375	3000	2500
GEOLOGICAL	4	5	2918	2884	*	*	*	4	19	2918	2497	*	*	*
INDUSTRIAL	9	22	3184	2961	*	*	*	22	107	2882	2813	3125	2750	2300
MECHANICAL	28	108	2884	2850	3250	2934	2625	45	339	2876	2843	3250	2917	2500
METALLURGICAL	1	8	2700	2849	*	*	*	1	37	2700	2840	*	*	*
NUCLEAR	+	4	+	2842				+	9	+	2738			
SCIENCE														
BIOLOGICAL	2	2	2167	2167	*	*	*	2	8	2167	1823	*	*	*
CHEMISTRY	+	4	+	2335				+	41	+	2631			
COMPUTER SCIENCE	28	96	2903	2903	3333	3000	2600	46	251	2925	2880	3375	3000	2500
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438				2	22	2975	2484	*	*	*
MATHEMATICS	1	13	1387	2524	*	*	*	1	41	1387	2470	*	*	*
PHYSICS	1	9	2917	2661	*	*	*	4	16	3280	2894	*	*	*
TOTALS	208	1162						450	4276					

[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE MONTHLY SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	9	161	$3050	$3477	*	*	*	16	622	$2987	$3386	*	*	*
MBA--TECH	+	34	+	3438				1	194	2585	3596	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	4	160	2388	3609	*	*	*	7	638	2429	3496	*	*	*
MBA--TECH	2	41	2125	3470	*	*	*	5	344	2908	3669	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	9	208	3021	3783	*	*	*	19	539	3262	3594	*	*	*
MBA--TECH	1	72	3420	3706	*	*	*	10	285	3170	3788	*	*	*
TOTALS	25	676						58	2622					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	3	3	$3458	$3458	*	*	*	5	15	$3842	$3942	*	*	*
CHEMICAL	11	61	4196	3866	*	*	*	35	167	3985	3824	$4667	$3875	$3666
CIVIL	+	2	+	3375				1	13	3750	3180	*	*	*
ELEC ENG (INCL COMP ENG)	22	56	4170	4004	$4667	$4375	$3500	46	137	4234	4071	4692	4333	3700
MECHANICAL	2	16	3414	3745	*	*	*	16	59	3690	3824	*	*	*
METALLURGICAL	1	8	6000	3952	*	*	*	2	34	5050	3815	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	3167				1	6	3250	2569	*	*	*
CHEMISTRY	14	36	3608	3540	*	*	*	47	174	3600	3441	4000	3500	3333
COMPUTER SCIENCE	+	6	+	4897				4	19	3896	4226	*	*	*
MATHEMATICS	2	5	3084	3067	*	*	*	2	13	3084	3389	*	*	*
PHYSICS	4	13	3771	3712	*	*	*	8	37	3754	3540	*	*	*
POLYMER	+	8	+	3612				+	31	+	3437			
TOTALS	59	216						167	705					

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SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1878 584 2833 1667		1775 2			1779 8	1583 1	1701 6	1585 11
BANKING & FINANCE	1946 13		1770 23 2317 1500	1853 6		1728 30 3000 1417		1815 9	1664 15
BUSINESS ADMINISTRATION & MANAGEMENT	1804 14	1500 1	1480 5	1633 3		1628 10	1497 15	1815 14	1649 70 2458 1200
HUMAN RESOURCES (incl Labor Relations)			1196 1	1600 1			1650 2	1638 2	1581 6
INSTITUTIONAL MANAGEMENT			1666 1				1754 2		
MANAGEMENT INFO SYSTEMS			1978 4	2178 3	2130 1	1675 2	1232 2		1708 4
MARKETING & DISTRIBUTION	1750 3	1650 1	1606 5	1638 8	1833 1	1782 9	1500 1	1749 13	1664 106 2600 1300
ECONOMICS	2244 3		1428 3	1733 1		1896 4		1656 5	1532 9
LETTERS (incl English, Literature)				1500 1			1667 1		1813 3
HUMANITIES - All Other			1533 3			1343 1	1500 1	1417 1	1757 6
CRIMINAL JUSTICE					1800 1			1470 2	
HISTORY									1330 5

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY						1250 1	1650 1		1628 10
SOCIAL SCIENCES-All Other			800 1			1000 1	1800 1	1916 1	1612 13
ADVERTISING		1583 3		1666 1					1811 8
COMMUNICATIONS	1200 1			1839 3	1400 1		1500 2		1755 19
JOURNALISM								1000 1	1975 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL			1600 1			1333 1			
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL					1847 3				
ELECTRICAL(incl Comp Eng)				2671 15		2458 1		1875 1	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									1850 2
INDUSTRIAL	2209 2		2208 2		3000 1				2333 1
MECHANICAL	2410 1			2425 2					2350 1
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									1400 1
AGRICULTURAL			1400 2				1061 1	1541 1	1398 6
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL						1875 1	1250 1		
CHEMISTRY								2400 1	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2200 8		2067 2	2098 21 2950 1716	1750 2	2524 3		1572 2	
MATHEMATICS				2535 6		2521 2	1666 1		1625 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING			1667 1	2100 1	2127 3	1717 3	2175 7		1885 5
BANKING & FINANCE	1730 1		1500 1	1875 1	1917 3	1896 8	1993 11	1700 1	1971 4
BUSINESS ADMINISTRATION & MANAGEMENT	1742 2	2199 2	1657 13	1952 4	2750 1	1844 14	1795 19		2250 2
HUMAN RESOURCES (incl Labor Relations)						1650 2	1572 2		
INSTITUTIONAL MANAGEMENT			1704 4						
MANAGEMENT INFO SYSTEMS		2416 1	1375 1	2175 1		2800 2	2313 5		2375 2
MARKETING & DISTRIBUTION		1975 2	1792 3	1666 3		1704 26 2700 1300	2685 1		1500 1
ECONOMICS			1600 1	2192 2	3050 1	1778 3	1872 6	1500 1	
LETTERS (incl English, Literature)	1250 1				1916 1	1734 2			
HUMANITIES - All Other			1000 1			1750 1			
CRIMINAL JUSTICE									
HISTORY		1000 1							

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY							2080 2		
SOCIAL SCIENCES-All Other									
ADVERTISING						2033 3			
COMMUNICATIONS				1583 1		1758 6	1800 1		
JOURNALISM	1200 1			1750 1		1167 2			900 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				1225 2			2290 54 2600 2120		2355 2
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC							2000 1		
CHEMICAL		2441 3	2583 1				2563 2		
CIVIL		2271 3		2206 7	2438 8	2321 3	2349 5	2500 1	2157 5
ELECTRICAL(incl Comp Eng)	2333 1	2640 20 3333 2375	1000 1	2333 1	2549 16	2493 10	2455 119 3467 2240	2352 1	2439 2

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				2575 1	2500 2	2583 1	2243 26 2908 1917		
MECHANICAL	2583 1	2380 9	2500 1		2704 5		2380 93 2773 2220		2290 13
METALLURGICAL							2432 3		1666 1
MINING & MINERAL									
NUCLEAR							2556 1		
PETROLEUM									
ENGINEERING TECHNOLOGY					2100 1	2800 1	2289 8		
AGRICULTURAL								1538 10	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1917 1							
CHEMISTRY		1771 2					2075 3		

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2262 10		1916 1	2320 7	2008 7	2138 36 2700 1860		2583 1
MATHEMATICS		2333 2					2421 4		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS						1200 1	2385 3		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS								2028 4	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		2100 1	1954 6	1900 15	1695 2	1718 4		2090 15	2000 1
BANKING & FINANCE		2014 6	1945 6	1930 14	1688 2		1922 3	2017 10	1850 1
BUSINESS ADMINISTRATION & MANAGEMENT	1600 1	2087 5	1870 15	1945 17	1890 12	1729 2	1625 1	2021 2	1833 1
HUMAN RESOURCES (incl Labor Relations)	2175 1		1250 1	1807 2					
INSTITUTIONAL MANAGEMENT				2167 1					
MANAGEMENT INFO SYSTEMS			2295 11	2305 7					2000 1
MARKETING & DISTRIBUTION	1833 3	1932 12	1817 20 3000 1500	1864 17	1895 19	1454 4		1892 3	2404 2
ECONOMICS	3500 1	1934 2	1700 2						
LETTERS (incl English, Literature)			1875 1	2583 1					
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY					2167 1				

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY	1200 2			1700 1					
SOCIAL SCIENCES-All Other	1000 1	1800 1	1250 1		1800 1				2000 2
ADVERTISING		1867 1	1625 2	1920 1					
COMMUNICATIONS		1954 2	1875 1	1275 2	2056 3	1700 1			
JOURNALISM					1750 1				2009 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				1192 1				2424 1	
AGRICULTURAL					1791 1				
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2379 2	2596 8	2325 2	2517 5	2510 2	2581 4		2681 21 3000 2608	2650 1
CIVIL	2267 30 3900 2000	2667 1	2167 1	2550 1				2475 1	
ELECTRICAL(incl Comp Eng)	2513 15	2283 1	2561 61 3232 2250	2523 204 3823 2275	2750 2	2451 4		2689 16	2500 1

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 /06 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2472 6		2577 18	2451 16	2300 1	2500 1			
MECHANICAL	2518 18	2369 4	2505 7	2521 38 3200 2300	2610 3	2650 1	2167 3	2557 18	2375 1
METALLURGICAL			2205 2	2575 2			2000 1	2683 1	
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2793 7	
ENGINEERING TECHNOLOGY	2439 3			2423 3					1850 1
AGRICULTURAL		1900 1			2213 8				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1300 1							1874 4
CHEMISTRY		2000 1		1843 2					

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2125 2	4800 1	2438 33 3300 2100	2311 24 2723 2000				2373 8	2433 1
MATHEMATICS	2321 3		2251 8	2272 7					
ALLIED HEALTH PROFESSIONS									1900 1
NURSING									
PHARMACY									
PHYSICS				2200 1					
OTHER PHYSICAL & EARTH SCIENCES								1900 1	
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				1854 4		1627 25 2264 1500	1705 25 2180 1141
BANKING & FINANCE				1896 2	1200 1	1663 4	1537 6
BUSINESS ADMINISTRATION & MANAGEMENT		1997 2	2550 2	1895 6	1500 1	1525 10	1724 2
HUMAN RESOURCES (incl Labor Relations)				1530 2		1400 2	
INSTITUTIONAL MANAGEMENT						1541 1	
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION	1458 1	2333 1		2101 10		1411 3	2000 1
ECONOMICS					1183 2	1525 2	1447 2
LETTERS (incl English, Literature)				2188 2	1700 1		
HUMANITIES - All Other		1000 1	1400 1	1333 1		1561 1	
CRIMINAL JUSTICE					1100 1	2632 1	1395 2
HISTORY						1667 1	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1708 1			
SOCIAL SCIENCES-All Other		1950 1	2280 1		750 1	1534 8	1476 5
ADVERTISING						1500 1	
COMMUNICATIONS		1900 1	952 2	2083 1	1667 2		
JOURNALISM			962 1			1583 1	
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2054 4	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						2006 4	2970 1
CIVIL				2400 1		1895 7	2286 48 2815 1972
ELECTRICAL(incl Comp Eng)			1808 2		1000 1	2072 37 3875 1633	2257 23 3445 2166

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						1750 1	
MECHANICAL			2450 1	2445 3		2072 29 3211 1925	2319 10
METALLURGICAL							
MINING & MINERAL							
NUCLEAR						1500 1	2000 1
PETROLEUM							
ENGINEERING TECHNOLOGY						2433 1	3000 1
AGRICULTURAL				2300 1	1433 2	1475 2	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1634 5	1300 3			1900 1
CHEMISTRY				1425 2		2029 1	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE				1513 2			
MATHEMATICS						1850 2	2500 1
ALLIED HEALTH PROFESSIONS				1711 4	1734 1		1900 1
NURSING				2202 20 2500 1900			
PHARMACY				1215 3			
PHYSICS						1500 1	
OTHER PHYSICAL & EARTH SCIENCES			1730 1	2083 1		1750 1	1000 1
RENEWABLE NATURAL RSRCS						1200 1	1200 1

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1879 617 2833 1567	1575 2	1669 48 800 1400	1760 23 2500 1500	1921 3	1711 66 3000 1343	1535 27 2500 1256	1746 53 2400 1450	1644 258 2600 1200
BACHELOR TECHNICAL	2136 12	1583 3	1850 7	2320 48 3167 1716	1920 7	2285 8	1395 5	1660 6	1746 41 2500 1417

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1616 4	1961 6	1635 25 2500 1375	1945 12	2205 9	1801 61 3600 1200	1963 53 2900 1720	1600 2	2004 14
BACHELOR TECHNICAL	2039 3	2422 50 3333 2083	2028 3	2003 14	2491 39 3481 2041	2103 34 2833 1500	2352 359 3467 2100	1771 16	2212 25 2600 1900

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PAGE 1

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1797 9	1980 27 2600 1800	1917 63 3000 1500	1953 75 2917 1600	1876 37 2375 1500	1615 10	1848 4	2041 30 2375 1875	2061 8
BACHELOR TECHNICAL	2395 79 3900 2083	2427 21 4800 1900	2481 135 3300 2100	2476 307 3823 2200	2289 21 2750 1833	2453 11	2125 4	2613 74 3000 2392	2102 12

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS   SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1458 1	1855 5	2195 4	1931 28 2500 1500	1231 7	1592 58 2632 1250	1636 43 2667 1141
BACHELOR TECHNICAL		1900 1	1569 12	1964 41 864 1500	1489 6	2002 94 3875 1583	2262 89 3445 1972

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 1 - PAGE 1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2280 8		2601 7	2975 2	2660 1	1933 6		2000 3	2083 1
MBA--TECH					7000 1	2950 1			

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH		2428 2			3021 5	2750 2	2445 4		2668 1
MBA--TECH					4300 1		2500 1		

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2437 4	2898 10	2707 16	2900 1			2500 2	1900 1
MBA--TECH			3117 3	3009 2	2700 1				

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 4 - PAGE 1

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH			3500 1	3711 3		1872 1	1990 6
MBA--TECH			3835 1	2993 2			1921 1